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Sal 1903 Spring 1903



1-Salzer's Giant Achillea. each 15c.

2-Bleeding Heart. each 20c.

3-Rudbeckia Golden Glow. each 20c.

All three 40c postpaid.

FOR FULL DESCRIPTION SEE INSIDE COVER

3 FROST PROOF BLOOMERS, POSTPAID 40c.

(1) ACHILLEA—Salzer's Giant. Each, 15c.

Queen of all hardy, free flowering, constantly blooming, pure white flowers. We cannot too strongly urge you to plant a few of our Achilleas, as there is no flower more satisfactory than this. It is hardy as oak, a profuse perennial, the top dying down to the ground every year or 2 feet, holding their great mass of pure white flowering, it is the most valuable of all WHITE flowers. The Achillea Alba would be the one. Its would accord it the place. It is hardy as oak one of those hardy plants which improve with age. Price, Giant Achillea, each, 15c; 2 for 25c; 5 for 50c; 10 for 75c.

5,000
BLOSSOMS
In Four
Months.

(2) BLEEDING HEART. Each, 20c.

Bleeding Heart is an old fashioned, hardy flower, but one that deserves a place everywhere. Of this plant it can truly be said, "A thing of beauty is a joy forever," for no plant is more satisfactory, more liberal and free in bloom than this. It will stand the coldest winters and flourish, and a single plant will bear from 100 to 500 long spikes of blood red, heart-shaped, drooping flowers; hence the name, "Bleeding Heart." Price, postpaid, each, 20c; 2 for 30c; 10 for \$1.00.

(3) RUDBECKIA—Golden Glow. Each, 20c.

The most distinct large flowering hardy plant. A magnificent grower, very branching, and each branch bears from six to twenty great shining golden yellow blossoms. A plant is literally covered with bloom. Hardy as oak. Increases rapidly. Each, 20c; 4 for 50c; 10 for \$1.00.

One each of above 3, 40c; 2 each, or 6 plants, 65c; 3 each, or 9 plants, 80c; 6 each, or 18 plants, \$1.50.



GOLDEN GLOW, 20c.

PERENNIAL or HARDY PHLOX.

There is no hardy flower that has so captivated and won the hearts of thousands within the past three or four years (with the exception of the Peony), than the Perennial Phlox. Indeed, its brilliant colors, its great hardiness and its wonderful blooming qualities make it, by all odds, the finest plant for grand display on lawns and gardens that we know of. Our varieties are sure to please and fill the heart with joy.

It is impossible to describe the following quintet; they are as hardy as oak and of great freedom of bloom. Plant anywhere in the garden; they will flourish, increase rapidly and bloom forever.

1. Phlox Diana—Bright, deep pink, with crimson center; giant blossoms; indescribably grand. This is the finest Phlox we have ever seen bloom, so magnificently stately and grand. Each, 30c.
2. Heroine—Giant blossoms, magenta red; large florets; great trusses; very fragrant. You will love this Heroine. Each, 15c.
3. Silver Lace—Peerlessly beautiful; blossoms large; pure snow-white; profuse bloomer; so delicate in its pure white. Each, 15c.
4. Elmira—Gorgeous white, with splendid pink eyes. Each, 15c.
5. Virgil—Enormous trusses. Body blue, lilac, white; center red. Each, 15c.

The above 5 Phlox Plants, postpaid, 50c; any 2 for 25c.

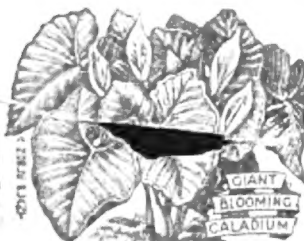
FREE! FREE!

Over 35,000 of our customers, we are sure, are going to send us an order for flowering plants from this catalog, beginning from page 1 to 14 inclusive, for \$1.00 or more.

Now, as a special inducement, if you will send us an order for \$1.50 or more (instead of \$1.00), for flowering plants up to page 14, we will give you with each such \$1.50 or more order, one Giant Blooming Caladium as a special present.

This is in addition to the discount that you are entitled to on page 2, for plants up to page 14. Trees and small fruits from page 15 to 20 not being entitled to this offer.

Now, there is no plant that we know of that will give you greater pleasure and more joy in growing, that will look stately and more gorgeous than the Giant Blooming Caladium. We hope that thousands upon thousands of our customers will make a little effort, if necessary have your friends join you, to increase their order for plants so that they will reach \$1.50 or more, in order to receive free this glorious plant. For further description of this plant see page 3. Price, each, 30c.



To Our Patrons and Friends, Greetings!

There is no firm on earth that has more cause to feel thankful to its hundreds of thousands of patrons than we. The reason is this: Each and every one of our patrons are our friends, not only in name, but in truth—warm-hearted, whole-souled friends. This we have again the past summer experienced in the fullest measure. Our duties called us, within the past twelve months, into twenty states—from Oregon, Idaho and Montana in the west, to New York in the east—and everywhere, without exception, we were greeted so cordially, so heartily, by our kind patrons, words often failed us to express our keen appreciation. No matter where we stopped, we found patrons of the John A. Salzer Seed Co., and where we found a patron we found a whole-souled friend. How often we heard expressions like this: "How are you, Mr. Salzer?" "How delighted and glad I am to see you. You must come to my home and see my beautiful flowers and garden." Or a farmer, "I grasp our hand and say: 'Brother Salzer, you must see my crops. Such hay, such oats and corn, such cabbage and wheat, and I love all, such potatoes!'"

HALF RAILROAD RATES.

It is foolish for some small concerns to claim that they have had such great influence with railroads that by means of their superior ability these railroads have made concessions to them by guaranteeing them half freight rates to their customers. Now, whatever any other seedsmen has, the John A. Salzer Seed Co. certainly has. We ship one million pounds of seed to any other seedsmen's 100,000 pounds, and ought to be able to get the very closest freight rates for our customers, so that if any seedsmen claims that the railroad has cut the rate in two for him, you can "bet your boots," as the slang goes, that the railroad company will surely do the same for our customers; indeed, all railroads and express offices recognize in us one of the very largest shippers in America, and whatever can be done in fairness is done for us for the benefit of our over one million customers.

OUR EUROPEAN TRIP.

We were in Europe last summer. We did considerable skirmishing. We found some new things. Our customers will reap the benefit. We will try these novelties ourselves the coming season, and then, if found good,—and many will be of superlative merit, we are sure,—we will offer them to our customers.

THE FIRST 78 PAGES OF OUR CATALOGUE

went to press before we started for Europe last August. Since then an almost complete failure of Vine Seeds has taken place. We are sorry to report this. We will fill all Vine Seed orders as far as possible at catalogue prices, but when stock is exhausted we will endeavor to fill your order at going wholesale market prices, when same is received. We will treat you generously. We are sure you will have no cause for complaint, if you will intrust your full Vine Seed order to us.

We wish here to publicly express our sincere thanks to you, kind patron and friend, for the lively interest you have taken in speaking a good word to your neighbors for our seeds and plants, as also for your liberal patronage, and for your efforts to increase the sale of our plants and seeds in your neighborhood. To you it is due largely that our business, from a small beginning, has grown to be the **LARGEST MAIL BUSINESS OF ITS KIND IN AMERICA**, and we shall take every pains that our business friendship may be lasting, and we assure you that all orders intrusted to our care by you will receive prompt attention and many extras.

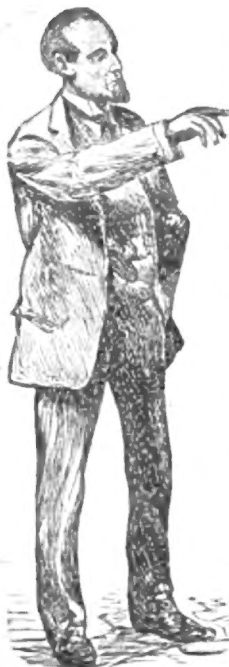
1903 HAS BEEN USHERED IN

and may it bring to you, kind Patron and Friend, rich Blessings, the fullness of Health, abundant Crops and ever increasing joys, is the wish of the

JOHN A. SALZER SEED CO., La Crosse, Wis.

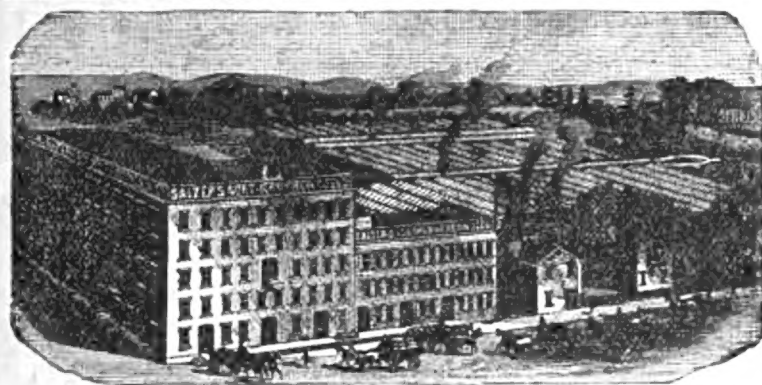
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(Copyright, 1903, by John A. Salzer Seed Co.)



America's Largest Seed Growers and Florists.

1. Every seedsmen now admits that we own more floor room for storage and packing than any three Western seedsmen put together (with one Commission Seed House excepted), and twice as large as any New York, Philadelphia, Chicago, Illinois, Iowa, Minnesota or Wisconsin house.



View of the John A. Salzer Seed Co.'s Establishment at La Crosse, Wis., said to be the largest of its kind in America, if not in the world.

2. That our improved methods of packing, mailing and shipping give us the advantage of filling an order faster than any other house in America, without exception.

3. Our cellar is the largest of its kind for seed potatoes in the world, and our Potato trade ten times that of any seedsmen!

4. The Freight Shipping Department is under the supervision of an expert. The farm seed orders are filled on the 3d, 5d, 4th and 5th floors, properly labeled and addressed. They are then let down to the first floor by means of mammoth elevators. On this floor the several railroads, steamboat lines and express companies have apartments. The packed order is then placed in the apartment of the railroad which runs to the city in which our customers reside. From these apartments, during the busy season, many teams, each making nine trips daily, haul the freight to the different depots, boat landings, express offices, etc.

5. The Mail Order Department is complete in all its details. Every invention possible to quickly and accurately facilitate the prompt dispatch of an order has been made. In this department scores of clerks pick out the orders, check them, pack them, weigh and stamp the packages and then deposit the same in U. S. Mail bags furnished us in large numbers by the Government. This department can fill and dispatch 6,000 orders daily and during the busy season is open day and night.

Market Gardeners Wholesale List.

We sell to market gardeners, trucksters and market farmers at the lowest wholesale prices. We shall be glad to send you our wholesale catalogue if you grow for market, upon receipt of 25c. postage.

It is our constant aim to make **HIGHEST QUALITY A FIRST CONSIDERATION**, and then make our **PRICES AS LOW AS GOOD, HONEST SEEDS CAN BE SOLD FOR**. OUR PRICES, THEREFORE, will in all cases be as **LOW** as those of any other **RELIABLE HOUSE** for seeds of the highest standard of excellence. OUR DETERMINATION to grow and distribute nothing but the **VERY BEST SEEDS** that it is possible to PRODUCE has increased our business to its present **LARGE PROPORTIONS** and gained for us the largest trade enjoyed by any house in America, direct with critical market gardeners and experienced planters who cultivate for profit, and whose trade always seeks the source where the highest quality can be obtained. "OUR SUCCESS ACHIEVED CAN ONLY BE MAINTAINED BY THE METHODS THAT OBTAINED IT."



We Solicit Your Orders for 1903.

WHAT WE DO.

FREE DELIVERY BY MAIL.

All seeds ordered at the packet, ounce, quart or pound mail prices, also bulbs, roses, vines and such goods as are offered postpaid, will be sent by mail, postage prepaid by us, to any address in America. We sometimes send by express (prepaid) instead of by mail, but only when there is a saving of cost to ourselves, and when convenient for purchaser to receive them that way. The exceptions to this rule are seeds by peck or bushel, and all goods and seeds listed from page 79 on to end of catalogue; on these, unless specially stated postpaid, the customers pay freight charges—that is, from page 79 on. From page 3 to 79 we pay postage as per above.



Our plants are uniformly large for the price, are thrifty, strong and healthy, grown on the cold process—not forced. Nine-tenths of our competitors force their plants; such plants look well while in the greenhouses, but soon after arrival drop their leaves and die. Ours are hardy; will stand a ten days' trip across the country, fresh and green, and will smile at you with their pretty blossoms upon opening the box.

PLANTS OR SEEDS BY EXPRESS OR FREIGHT.

On plants ordered by express, purchasers pay the express charges. When the distance is not too far, they can well afford to pay the express charges, for we always send larger and finer plants by express than can be sent by mail, and always add extra plants to help pay express charges. By mail the earth is washed off the roots; by express the earth is retained, so there is no standstill whatever.

EXPRESS RATES.

These have been greatly reduced for us. The express companies, recognizing our claims as their largest shippers, have given us, for our customers, very low rates. Thus a

TWENTY-FIVE POUND PACKAGE

would cost: to points in Illinois, Nebraska, Missouri, Indiana, New York, Pennsylvania, Kentucky, the Dakotas, Kansas, Michigan and Ohio, from 40c to 90c.

To points in Alabama, Maine, Rhode Island, Arkansas, Massachusetts, Tennessee, Connecticut, Mississippi, New Brunswick, Delaware, New Jersey and Virginia, from 90c to \$1.30.

To points in the far west and south—Arizona, \$3.00; New Mexico, \$2.50; Idaho, \$3.00; Oregon, \$3.50; Montana, \$2.00; Utah, \$2.00; Nevada, \$3.50; Washington, 3.50.

Above gives you a fair idea of express charges. All seeds quoted by express or freight mean that you pay the transportation charges; by mail, postpaid, that we prepay by mail.

DISCOUNTS.

AMONG YOUR FRIENDS there are many who want good seeds and fine plants. Well, if you will go and see them and urge them to order with you, we will allow you in sending us

\$ 2.00 to select plants, or seeds, in packages, ounces and pints, amounting to \$ 2.55	.....	a profit of \$ 0.55
3.00 " " " " " " " " " " " "	.....	" .80
4.00 " " " " " " " " " " " "	.....	" 1.10
5.00 " " " " " " " " " " " "	.....	" 1.75
10.00 " " " " " " " " " " " "	.....	" 4.00
20.00 " " " " " " " " " " " "	.....	" 9.00

Above terms apply only to plants at single rate or in group prices, and not in 10, 12 or 100 prices; and to seeds in packages only—not by the 1/4 lb. or lb. See page 79 regarding premiums on pounds, etc.

(We advise the formation of large clubs, and the above discount will certainly pay any one for some trouble in that direction.)

The season of 1903 is to be our banner year. We can only make it so if you, kind patron, will assist us; if you will send us your order, and urge your friends to do so, too. Will you? We promise you the choicest Flowers, the finest vegetables, and best of Farm Seeds, Grains, Tools, etc. We feel sure you will help us make this our banner year. Thanking you in advance for your efforts and orders, we are, sincerely yours.

JOHN A. SALZER SEED CO., LA CROSSE, WIS.

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WHAT YOU SHOULD DO.

MONEY—We prefer all money sent by Money Order Bank Drafts, Registered Letters. Do not send loose money in a letter without registering it; it is not safe, and if it is lost we are not responsible for it. Silver coin should be sewed or pasted upon strong cloth or paper to prevent breaking through registered letter.

Private Checks.

Do not send your check, because it costs 25c to collect same, which is deducted from the amount, and besides orders must be held until our banker report private checks paid. This causes needless trouble and delay in filling orders.

Postage Stamps.

We accept postage stamps when other modes of remittance are inconvenient, but only in 1 and 2 cent denominations. Be very particular to use due caution so that they do not get damp, stick together or attach to the order.

Those Who Send

a neat, plainly written order will be sure to have it filled correctly and with dispatch, and will also receive some valuable "extras." Always carry out the price of each article, and, after adding the amounts and deducting the discounts, remit the exact sum.

Important.

It occasionally happens (very seldom) that an order is lost in coming to us, or the goods in going to the customer. Therefore, if any who order do not hear from us within a reasonable length of time, they should send a duplicate order, naming the date on which the former was sent, and the amount of money enclosed, and in what form. DO NOT simply say, "I sent you an order 10 days ago, and have not heard from same," but be explicit. This will enable us to investigate the matter and fill the duplicate order with dispatch.

Prepaid Railroad Stations.

Many of our farmer customers live on Prepaid Railroad Stations, where there are no agents. In such cases we ship the goods to the nearest station to this Prepaid Station, as we do not pay freight charges on heavy seeds, machinery, tools, etc. This insures quick delivery and no danger of loss.



ABUTILON SOLVE-
NIR DE BONN, 20c.

Abutilon.

Plants of continuous bloom for house culture.
Golden Sunset—Imagine a plant with fully 100 massive, clear, golden-yellow bells pendant to every branch; that's a one-year-old Golden Sunset. 20c.
"Pearl of the Sea"—Grows rapidly and compact, and has large, white flowers in prodigious profusion. It is almost an "everbloomer." Each, 25c.
A. Belem—Cut upward of 5,000 massive, dark crimson blossoms from one 3-year-old plant. Each, 20c.

Thompsoni Plena—Double yellow. Each, 25c.
Souvenir de Bonn—Bright green leaves, distinctly margined with white. Long yellow flowers. A magnificent foliage plant. Unrivalled. Each, 30c.

Alyssum Double White Lily.

The trusses are enormous, measuring at times 1 inch in diameter and 6 inches long. Flowers perfectly double, of delightful fragrance. Splendid for baskets, 10c; 6 for 50c.

Alternanthera.

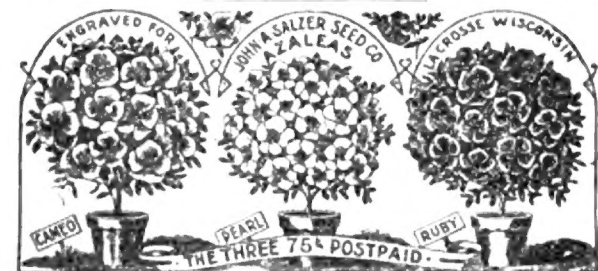
Dwarf class of plants, with exquisitely colored foliage; fine for edging. Each, 8c; 12 for 75c.

Ageratum.

Bloom almost continuously. Mrs. Garfield, big, white, 15c; Azure, best, largest blue. Each, 15c.

Achania.

One of the handsomest house plants grown, bearing innumerable scarlet blossoms. Frequently termed "Upright Fuchsia." Each, 30c.



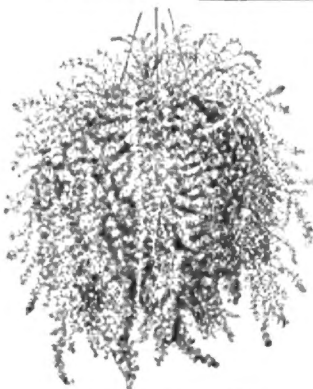
1. **Cameo Azalea**—A variegated variety of great beauty, blossoms large and of sweet fragrance. Each, 25c.
 2. **Pearl**—This is the finest of all single pure white Azaleas. The blossoms are large and of a delicious fragrance. Each 25c.
 3. **Ruby**—A beautiful Azalea of a rich deep pink, almost red, color; very fragrant; strong grower and sure to please. Each, 30c.
- One each of above 3 beautiful Azaleas for 75c.
Large plants by express, \$1.00, \$2.00, \$3.00 and \$5.00 each.

Asparagus (Climbing).

The finest of all plants for floral decorations. The foliage is so fine, so fairy like, so graceful, so much like a soft vapory fern, that as a climbing decorative vine it cannot be compared with anything we know of. Each, 20c.

Asparagus Sprengeri.

Grandest, bright glistening green, drooping pot plant grown. Its grace and beauty are indescribable. Go the world over you will not find its superior. It's simply "double barreled immense," as they say out in Utah! Each, 20c; 3 for 50c.



ASPARAGUS SPRENGERI.

Antherium.

A magnificent pot plant, beautifully variegated white and green. Sure to please. Each, 15c.

Acalyphia.

Has large leaves which are colored like the finest autumn foliage. The colors are dark brownish red, light olive green and intense scarlet. Mixed, blotched and variegated in an irregular manner, exactly like the finest specimens of autumn leaves. Each, 25c.



ACALYPHIA, 25c.

Amorphophallus Simlense.

This plant has been immensely popular on account of its very remarkable flower, 15 inches long, the inside of which is of peculiar golden color, spotted purple, while the back is of metallic brown. Fine palm-like tropical foliage; large bulbs. Each, 40c.

AMORPHOPHALLUS RIVIERI—Another species, having a flower the shape of a Calla Lily, but of enormous proportions. Stems and stalks green, spotted rose; leaves decomposed and often 4 feet across. Flowers usually a yard in length. Each, 50c.

Ananassa (Pineapple).

We have a fine stock of this gorgeous decorative plant, which, when in fruit, is unsurpassed by any; very easy of culture. Each, only 30c.

Philodendron.

The rarest of rare plants. A tropical grandeur! Found in no other plant. Great massive fringed, deep green leaves, transcendent, beautiful. Easiest culture. Rarest of all. Each, \$1.00.



ANANASSA, 30c.



Brugmansia Arborea.

This is one of those plants of which words fail to convey a true idea of its magnificence, and people who see it for the first time are bewildered. It blooms freely at all times of the year, both winter and summer, in a window or conservatory, or it can be cultivated in the garden during the summer and wintered in a cellar or pit. The flowers are over a foot long and 8 or 9 ins. wide, of a creamy white color, and very sweet. The striking beauty of these gigantic, enormous, glorious flowers cannot be described. They make magnificent lawn plants when planted in the ground during the summer, and for such a purpose the plant is well worth \$50.00. Each, 25c.

Balsami Sultan.

A charming plant, a constant bloomer, a great beauty. Begins to bloom in January, and if kept growing the plant is virtually never out of bloom. It is a great and valuable winter-blooming acquisition. Price, each, 30c.

Achilla (See page 1).



Fancy Caladium.

No plant excites more admiration than the Fancy Caladium. A few of these plants in a conspicuous place, with their wonderful and gorgeous leaf markings, will attract constant attention. They are marvelous, grandly, gloriously beautiful—nothing like them in the floral world!

- Bicolor**—Gorgeous red center. Choice, 30c.
 - Beethoven**—Green spotted white. 20c.
 - Prince**—Green, crimson mid-ribbed. 20c.
 - Mozart**—Green, spotted and dotted red. 30c.
- Our selection, 5 rare Fancy Caladiums for only 60c, postpaid.



FANCY CALADIUM, 20c.

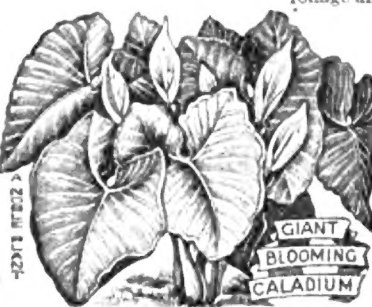
Caladium Esculentum.

The foliage of this tropical plant is of immense size, frequently measuring from 8 to 10 feet in circumference. It is particularly striking when grown either single or in a group on the lawn, with Cannas as the center. Each, 15c; 3 for 40c.

Giant Flowering Caladium.

Introduced by Childs and heralded as the grandest foliage and flowering plant of the century. Its leaves are 3 times as large as the common Caladium, having a heavy texture and a broad, lustrous, glossy green color. It does not produce a bulb, but is increased by suckers, and lives for years and years, and grows grander and handsomer and more gorgeous with each season. It must be taken up in the fall and kept in the cellar over winter. Leaves measure from 3 to 5 feet long by 2 1/2 feet broad. Added to this wonderful foliage effect are the long lily-like blossoms, 12 to 15 inches long by 7 inches wide, snow-white, changing to a cream. It's worth \$50.00 a plant for show on your lawn!

Price of small plants, 30c each; 3 for 75c, by mail. Large plants, 75c; 3 for \$2.00, by express.



CANNAS.

1. **Wisconsin**—A dwarf Canna, which will show bloom every day in the year, its flowers being borne in great compact panicles, often as large as a man's hat, and of intense deep scarlet color. Each, 15c.
2. **Mad. Crozy**—The flowers are produced on large stems closely set with bloom; individual flowers very large; dazzling crimson scarlet, distinctly bordered with yellow. Finest of all blooming Cannas. Each, 15c.
3. **The Tiger Canna**—Deep foliage; dwarf habit; begins blooming when very small. Flowers extra large, yellow color, thickly spotted with crimson. The most striking novelty of recent years. Each, 15c.
4. **Flamingo**—Intense light blood red. 20c.
5. **Burbank**—Orchid flowers, enormous trusses; clear yellow crimson center. Each, 20c.
6. **Chicago**—Grand sort; great blossoms; finest red. Each, 30c.
7. **Italia**—Colossal blossoms; center brilliant red, surrounded by wide band of clear yellow. Each, 30c.
8. **America**—Rich, large, deep blood red, gorgeous leaves, with deep flashing red blossoms. It's a great beauty. Each, 35c.

Above 8 (list price, \$1.60) special price for only \$1.00.



THE WISCONSIN CANNA. 15c.

Salzer's Charming Rex Begonias, Always Beautiful.



TYPES OF SALZER'S CHARMING REX BEGONIAS.



Our Brilliant Begonia collection of 10 Plants postpaid

FOR ONLY \$1.00.

Tuberous Begonias.

The tubers rest in the winter, like the Gloxinia, but start early in the spring. They thrive magnificently either treated as a pot or garden plant, when the massive, brilliantly colored blossoms will both please and astonish you. For garden culture plant May 15th.

SINGLE SORTS.

- Alba**—Very large blossom. Each, 15c.
Rosea—Pink; immense blossoms. Each, 15c.
Red—Finest quality; brilliant. Each, 15c.
Yellow—Very fine indeed. Each 15c.
 Above 4 single, 50c.

- Victoria**—Mammoth, double white; very rare. Each, 15c.
Prince Albert—Very large, double yellow. Each, 30c.
Gladstone—Immense blossoms of brightest red. Each, 15c.

The 3 double sorts 45c postpaid.



GIANT CARNATION.

The sweetest flower that blooms is the Carnation—perfect in form, fragrance and growth.

1. **Epworth Colors**, beautifully variegated, named in honor of the great Epworth League movement among the Methodist young people, as the flower represents its colors. Each plant, 25c; 3 for 50c; seed, 25 kernels, 15c.



THE FREE-BLOOMING METEOR.

2. **William Scott**, the prince of all pink varieties. Each, 15c; seed, 25 kernels, 15c.
 3. **Golden Glow**, the grandest yellow. Each plant, 20c; seed, 25 kernels, 15c.
 4. **Meteor**, the darkest red imaginable. Each, 15c; seed, pkg., 15c.
 5. **Flora Hill**, the giant blossom among the whites. Each, 15c; seed, pkg., 15c.
 6. **Evelyn**, the queen of all pink varieties. Each, 20c; seed, pkg., 15c.
 7. **White Cloud**, the great snow storm. Each, 15c; seed, pkg., 15c.
 8. **Daybreak**, delicate light pink. Each, 15c; seed, pkg., 15c.
 9. **Evanston**, grandest, most glorious of all pink. Each, 20c; seed, pkg., 15c.
 10. **American Flag**, variegated variety. Each, 15c; seed, pkg., 15c.
 11. **Lawson**, the giant pink. Each, 25c.

3 of any of above, 40c; 7 of any of above, 80c.

Among the rarest, choicest plants that grow are found the Rex and Blooming Begonias. Indeed, to-day no collection is complete without these exquisite beauties. The leaves of the Rex varieties are massive and grand, while the foliage and blossoms of the Blooming sorts are unrivaled.

Countess Louise Erdody—See Cut No. 1.—The striking peculiarity which distinguishes it from all other Begonias consists in the fact that the two lobes at the base of the leaf do not grow side by side, but one of them winds in a spiral-like way until in a full grown leaf there are four of these twists lying on the top of the leaf. Each, 30c.

Drops of Blood.—This is a superb new variety recently imported. The leaf is dark, with center blotched with red of a blood hue. It is without question the finest Begonia grown. Each, 25c.

Queen of Hanover.—Leaves silvery white, sometimes greenish white, border veined; very fine. Each, 25c.

Scepter.—One of the finest dark-leaved varieties. Each, 25c.

Silverstate.—A bright, silvery leaf; rapid growth. Each, 25c.

American Beauty.—The grandest of all new Begonia Rex. It is simply perfect both in growth and appearance. Each, 30c.

Common Rex Begonia Sorts, 20c each; 3 for 50c.

Our Jewel Collection.

Composed of our selection of rare Rex sorts, we offer postpaid:
 3 Charming Sorts, postpaid, 60c.
 6 Charming Sorts, postpaid, \$1.00.

Rare Blooming Begonias.

- Bertha**—Resembles 12; flowers bright red. Each, 20c.
Incarinate—1. Dark leaves and silver dots; pink flower. Each, 20c.
Ingramm—Resembles 8; great winter bloomer; flowers carmine. Each, 20c.
Dregii—Resembles 6; never out of bloom. Each, 20c.
Weltoniensis—A great bloomer, pink flower; resembles 10. Each, 30c.
Sanguinea—12. Top of leaf deep green and bottom rich crimson. Each, 20c.
Metallica—3. A great novelty; fine foliage; rose blossoms. Each, 25c.
Schmidtii—5. Flowers white, tinged with pink; extremely floriferous. Each, 15c.
Palm Leaf—9. Named from its tropical-shaped leaves; always rare. Each, 20c.
Alba Picta—2. A splendid Begonia; leaves spotted, flowers white. Each, 25c.
G. Scandens—The running Begonia; a great rarity; fine for vases. Each, 30c.
Rubra—8. Grandest of all Begonias; erect growers; flowers pink. Each, 25c.

10 GRAND BEGONIAS FOR ONLY \$1.00.

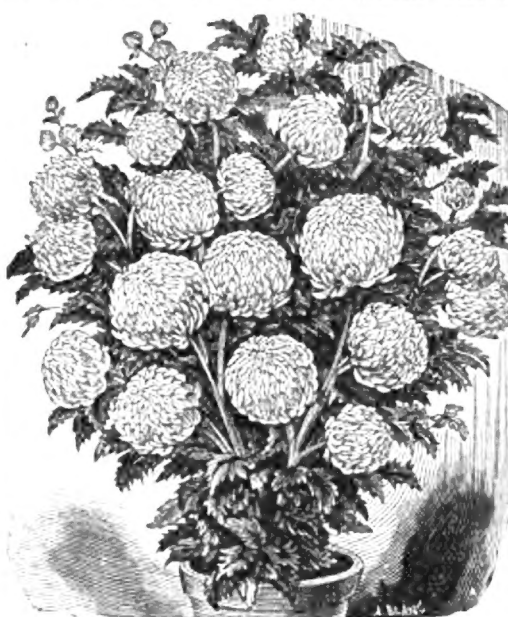
They are free bloomers and splendid throughout, and are sure to please the eye. At the low price we cannot allow the selection of sorts, hence all are strictly our selection, but all different. Will they please? We should say they will! Thousands of pleased ladies write us of the genuine pleasure derived from growing this collection. They are so pretty and so sure to give satisfaction that we send them out with great confidence.

10 SPLENDID SORTS, POSTPAID, \$1.00.

5 SPLENDID SORTS, POSTPAID, 50 CENTS.

CHRYSANTHEMUMS.

The following seven Giant Colossal Bloomers contain absolutely the cream of "Mums." None finer, none grander, none more glorious, none



larger, none stronger, none surer to please seven sorts—the golden number—'tis enough.

1. **Mrs. McKinley**—Pure white; honors the spotless name it bears. Great, pure, white blossoms. Each, 25c.

2. **Gold Standard**—Giant trusses, enormous blossoms; golden color. Bewilderingly beautiful. Each, 30c.

3. **The World**—Wonderful size; noble bearing. Color, pink. A giant blossom. Each, 25c.

4. **Mrs. John A. Logan**—A

MRS. LOGAN, 25c.

superb beauty; great blossoms of intense orange red. Enormous size. Each, 25c.

5. **Free Silver**—Colossal blossoms, pure snowy white, a veritable snow-white silver giant. Each, 25c.

6. **Pink Giant**—A grand flower, colossal size, beautiful pink trusses, wonderfully grand. Each, 25c.

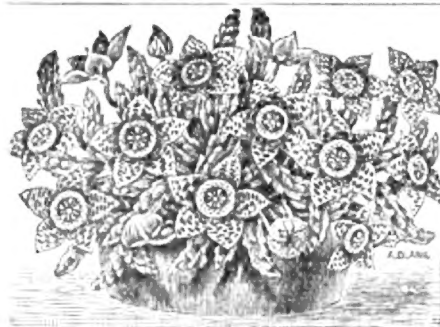
7. **Setting Sun**—None larger, prouder, bolder, grander, among the giant yellow. Each, 25c.

Above 7 postpaid, 75c. Any 4 for 50c.
 15 for \$1.00.

Common varieties of Chrysanthemums, we sell all colors at 10c each; 7 for 50c; 15 for \$1.00.

WE HAVE
 5
 NEW
 GIANT
 CHRYSANTHEMUMS
 WHICH
 SELL FOR
 30c EACH,
 THE
 5 FOR 90c.

A PAGE OF ODDITIES.



STAPELIA, A RARE BEAUTY. Each, 30c.
Stapelia—Very odd indeed, bearing beautiful buff yellow colored blossoms, with deep maroon markings, and of wonderful construction. Each, 30c.
Rhipsalis Mes (I must bloom) Cacti—Each, 15c.

No class of plants gives more satisfaction than the Cacti.

Rainbow Cactus—The plant is covered with a network of spines, which range in color from creamy white to deep crimson, hence its name "Rainbow." When in bloom its grandeur is unsurpassed, having flowers 4 inches across, bright crimson with a white center. Each, 75c.

Phyllocactus—The most brilliantly beautiful blossom among Cacti is found on this plant, often bearing 250 blossoms annually. Each, 20c; large, \$1.00.

O. Frutescens—Blossoms profusely and covers itself with a great number of small red fruit. Must be kept moist. Each, 30c.

Flagelliformis—Also called "Rat Tail," of dwarf, drooping habit, admirably suited for hanging baskets; beautiful purplish pink blossoms; very free bloomer indeed. Each, 20c.

OLD MAN CACTUS.

This is grandly beautiful; the long white hair, so thickly grown, resembles the hoary head of an aged man. (See collection.) Each, 50c; second size, \$1.00.

NIGHT BLOOMING CEREUS.

Glorious beyond description is the Night Blooming Cereus, and the best of all is you need not coax it to bloom; it will do that freely and gorgeously annually. This gorgeous Cactus usually opens at 7 o'clock in the evening, attaining its greatest beauty at 12; blossoms measuring 12 inches in diameter. The sort we offer is very free-blooming and of easy culture, requiring little care. Is in the Old Man collection. Each, 25c.



FLAGELLIFORMIS.

Lobster—A wonderfully free bloomer; frequently blooming three to four times a season. Of drooping, weeping habit; also called "Bleeding Cactus." Each, 20c.

Candle Cactus (Opuntia)—This is the Candle Cactus of New Mexico. Wonderfully beautiful flowers; yellow and purple. Each, 35c.



YUCCA. 30c.

Texas Fence Cacti—Massive broad leaves; rapid grower; very beautiful. In great demand. 30c.

Yucca.
 Grows more beautiful and blooms more freely each succeeding year. It grows and lives forever, bearing great quantities of white blossoms; very desirable for a lawn ornament. 20c. Yucca seed, pkg., 10c.

PEONY SEED.

Grow easily from seed. In this way you get many new, rare sorts. Package, 15c.

CACTI COLLECTION.

12 Plants for \$1.00.

Now, then, do you want a lot of pleasure for but little money? Then you will want our "Old Man Cactus and His Family" collection. They are fine for summer; fine for winter; indeed they seem to come into best use in winter, when their curious growth and magnificent blossoms come into full play, always showing new forms and blossoms.

12 Beauties for only \$1.00.

These will all be different, curious shapes and beautiful blossoms, and will be strictly our selections of 12 fine varieties.

Our selection of 12 sorts, \$1.00; including Old Man, \$1.35.

Our selection of 6 sorts, 60c; including Old Man, 15c.

Our selection of 3 sorts, 35c; including Old Man, 75c.

Cactus Seed.

There is much pleasure derived from growing Cacti from seed. Our mixture of seed is very fine. You will be surprised at the odd looks of Cacti just sprouting from the earth. Sow in flat boxes filled with coarse sand. Keep moderately moist. Choice mixed, pkg., 10c; Wonder Mixture of Cacti Seed, pkg., 25c.

4 Bible Plants, 75c, Postpaid.

1. Crown of Thorns, or Euphorbia.

On the wild, rocky hills of Judea, and in the immediate neighborhood of Jerusalem, this emblematic plant is found. It is a peculiar plant, thorny, with a few bright green leaves and an abundance of light rose blossoms, of the easiest possible culture, and can be trained to assume any shape, as a crown, anchor, harp, wreath, cross, etc. "The Crown of Thorns" worn by our Saviour was made out of this plant, and the thorny branches were frequently used for the chastisement of offenders. Indeed, some sacred historians assert that the drink given to our Saviour before his death was made from the juice of this plant. Get one for your child and see with what love and pleasure it will be watched and trained. Each, 25c; large size, 50c.

2. The Fig.

Nothing will please the children more than the Fig Tree and Crown of Thorns. The fig is of the easiest culture; can be placed in cellar during winter and started early in spring. We clip the following from our fall catalogue: "At the time of writing, August 20th, we have a tree with 48 well developed figs." Each, 25c; second size, 50c.

3. The Resurrection Plant.

Among the pines and cedars of Palestine, in the thickest of the Indies, this singular plant is found. Imagine a bunch of withered-looking shoots, brown, stiff and apparently dead; place it in water, and within an hour it is transformed from a withered-looking bunch into a lovely patch of green moss. Each, 15c; 2 for 25c.

4. Star of Bethlehem.

In the valleys of Jezreel and Hebron, at the foot of Mount Tabor and the Lebanon Mountains, also throughout the plains and valleys watered by the Jordan, this pale blue, almost white, star-like, bulbous plant grows wild, and it is a favorite among the travelers who annually visit these sacred scenes. Each, 15c; 3 for 40c.

1 Plant each above 4 Bible Plants, postpaid, 75c.



OLD MAN CACTUS AND HIS FAMILY.
 12 SORTS, INCLUDING OLD MAN, POSTPAID, \$1.35.

The Banana Plant.

Most gorgeous of all tropical plants, producing a wonderful effect when planted alone in groups of three, five or seven upon the lawn. It is a stately, a noble, a gorgeous and rapidly growing plant, with great, giant, colossal, magnificently shaped leaves. A few plants placed upon your lawn will be the most ornamental and gorgeous ornament thereon. It is one of those plants every one will ask "Oh, what is it?" and no plant will be more frequently visited by the children than the Banana, as ninety-nine out of a hundred children love bananas and will wish to see the plant on which they grow. Price each, 40c; 3 for \$1.00; 5 for \$1.50; 7 for \$2.00.



JAVA COFFEE PLANT—This is imported from Java, and is a great rarity. It will grow in the house to perfection, and will bear coffee when quite young. Each, 30c.

TEA PLANT—From this plant the celebrated tea of China is gathered. 40c.

UMBRELLA PLANT—A great beauty. Splendid for vases and pots, where a magnificent effect is desired. Does well in water. The plant green vs. red. Each, 45c; 2 for 50c.

AGAVE or Century Plant, variegated. Each, 50c; three plants, \$1.50; \$3.00, up to \$15.00 each. Green—Each, 25c to \$1.50.



CENTURY PLANT



THE JAVA COFFEE PLANT, 30c.





CALLA, EVERBLOOMING. EACH, 30c.

CALLAS.**Salzer's Everblooming Calla.**

With a little care this grand Calla blooms continuously. It is from Egypt; very healthy, large blossoms; fine. It is universally popular on account of its great freedom of bloom, its magnificent blossoms and noble foliage. Each, 20c; large, 35c; very large, 75c.

Common Ethiopian Calla. Each, 15c.

Spotted Calla.

Flowers small, but exquisite; leaves covered with transparent white spots. Effective window plant. Distinct. Each, 30c.



THE SPOTTED CALLA, 20c.



GLOXINIA. EACH, 30c.

Gloxinia.

These are among the handsomest of our summer-blooming house plants, the rich and varied coloring of the flowers being beautiful in the extreme; a single plant having as high as 40 great, glorious blossoms of exquisite coloring. Each, 30c; 3 for 50c.

The Water Hyacinth.

One of the most remarkably curious plants we have ever grown. Instead of growing in soil, it floats in the water. A large mass of feathery blue roots grow downward, these ends entering the soil. It forms a lovely rosette of its curious, shining green leaves, and throws up spikes of the most exquisite flowers imaginable, resembling in form a spike of Hyacinth bloom, but as beautiful as



many of the choicest and most costly Orchids. For summer, set pot or tub outdoors in sun or shade.

Each, 20c;

3 for 40c.



D. INDIVISA.

Dracena.

One of the hardiest, most satisfactory decorative plants known; of easy culture; always looking well.

Indivisa—(See cut.) Splendid for vases or center plants. Each, 30c.

Terminalis—Foliage green; very showy, indeed, for center plant. Each, 25c.



Cooperii—Leaves richly covered with scarlet, often edged with white. Each, 50c.

Braziliensis—Massive green leaves, gracefully recurved. Each, 40c.



CIGAR PLANT.

Cuphea Hyssopifolia.

Entirely distinct. Bushy habit; myrtle-like foliage; lilac blossoms. Each, 15c.

Cigar Plant—Tube of flowers scarlet; lip white and black; very free blooming. Each, 10c.

Red, White and Blue—A new Cigar Plant; very large blossoms. Each, 10c.

Madeira Vine. Also called the Mignonette Vine. Grows 20 ft. Each, 10c.

Baby Ficus.

A delightful plant not as usual as the Ficus Elastica, but smaller, glaucous, healthy leaves attract and delight and please everybody. It is a plant that is bound to give satisfaction. It is perfectly hardy, grows tree-like, and its sap is used to make the rubber of commerce. Price, each, 30c.



Ficus Repens. A rapid climber. Each, 25c.

MADEIRA.

Black Calla.

The immense popularity of this is attested by the fact that one year we sold over 6,000 bulbs. Flowers immense; often 15 inches long and of a velvety purplish black. Always rare. Each, 35c; large bulbs, \$1.00.



Cyclamen—A bulbous plant always in bloom in winter, and greatly admired by all. Known as the Shooting Star. It is a grand bulb. Each, 15c; 3 for 40c.

Cardamom Plant.

The berries form the Cardamom of commerce and possess cordial stimulating properties much used in medicine. Leaves have high aromatic fragrance. Each, 35c.

Royal Coleus.

Our Coleus are the rarest, choicest to be found anywhere, as we grow but the very finest. This sort was sold in England last year at \$2.00 apiece. Six rare varieties; each, 15c; the 6 for 75c. Older sorts, each, 10c; 75c per 12.



ROYAL COLEUS.



CROTON, EACH, 25c.

Croton.

Extremely beautiful; leaves of all forms, shapes, sizes; upright, twisted and variegated in hundreds of colors, yellow, green, red, etc. This is a plant that always pleases. Each 25c; large plants, \$1.00.

Bilbergia.

A great oddity, always beautiful. Each, 25c.



Camphor.



CAMPBOR, 25c.

A pot plant 2 yrs. old will furnish a great abundance of leaves. These have the strong, pungent Camphor fragrance. Branches placed in closets are excellent for warding off moths. Each, 25c; 3 for 70c.

WAX PLANT—A rare climber, bearing large clusters of star-shaped, deliciously scented flowers. Each, 25c.



BRIDAL VEIL.



SANSEVERIA.



SWAINSONIA.

Feverfew.

A plant with double, daisy-like flowers, always in bloom. 10c each; 6 for 50c.

Bridal Veil Feverfew—It has proven to us to be bushy, dwarf and intensely double. 15c.

Golden Feverfew—Used largely for massing, or in ribbon planting, leaves of a golden color. Each, 8c; 12 for 30c.

Sanseveria.

We cannot say too much in favor of this magnificent house plant. There is not another one more suitable, nor one that deserves a better place. With age it becomes imposing in effect, bearing immense spikes of fragrant white flowers. Each, 20c; large plants, \$1.00.

Swainsonia.

All prominent florists pronounce this the freest blooming plant in cultivation. We have had one for six months and never out of bloom a second. Flowers are borne in clusters of pure white, sweet-pea like. Are very fine for cutting, and exquisitely beautiful. Each, 20c.

Genista.

We know of no golden-yellow blooming flower—indeed, we know of no flower that makes a more magnificent display about Easter than the Genista. A small plant but one year old will bear thousands of large golden-yellow flowers. 20c.

GENISTA, 20c.

Physalis Francheti.

It produces an immense number of large fruit, 2 1/2 in. in diameter, encased in balloon-shaped calyxes, like miniature Christmas trees, and of brilliant red color. The fruit keeps for months, and stems loaded with them make fine Christmas decorations, and is also good for preserves, pies, confections, etc. The plant is simply immense. Each, 20c; seed, 10c.

EACH, 20c; SEED, 10c.



STROBILA, 30c.



THYSACANTHUS.



FARFUGIUM, 30c.

Solanum.

Always pretty. Its bright red berries lead to this pot plant's great charm. 15c.

Genista, or Shower of Gold.

We know of no golden-yellow blooming flower—indeed, we know of no flower that makes a more magnificent display about Easter than the Genista. A small plant but one year old will bear thousands of large golden-yellow flowers. 20c.

GENISTA, 20c.

Physalis Francheti.

It produces an immense number of large fruit, 2 1/2 in. in diameter, encased in balloon-shaped calyxes, like miniature Christmas trees, and of brilliant red color. The fruit keeps for months, and stems loaded with them make fine Christmas decorations, and is also good for preserves, pies, confections, etc. The plant is simply immense. Each, 20c; seed, 10c.

EACH, 20c; SEED, 10c.

Strobilanthes.

Sold in England formerly at \$2.00 each. This is a magnificent plant. Leaves 9 inches long, of a most intense metallic purple, shading into a light rose and white. 30c.

Thysacanthus (Carmine Fountain).

Very graceful and beautiful, and best adapted for indoor decoration. Its carmine, tubular blossoms, on long (20-inch) thread-like branches, show to great advantage. Each, 20c.

Mexican Tradescant.

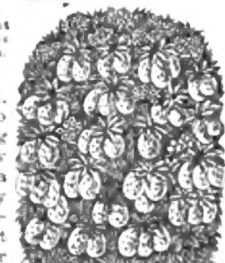
A handsome plant. Leaves very large and broad, doing unusually well when grown in water or in a moist latitude. Each, 20c.

Farfugium Grande.

The leaves become immense; clear, light green, heavily blotched with yellow. A grand plant. Each, 30c.

Orchids.

Elegant sorts, choicest bloomers. 50c to \$2.00 each.



PEPINO.

The Pepino is a rare plant. Each, 20c.

Ficus Elastica.

This is the variety from which India rubber is obtained. It has large, handsome, glossy, green leaves which make the plant a very desirable one to use where a tropical effect is wanted. No plant better stands the changes of temperature and atmosphere, which makes it most valuable for house growth. Each, 25c; large, \$1.00.

FICUS ELASTICA.



BABY FICUS.

THREE GREAT CLIMBERS.



1. New Giant Moon Flower.

It grows anywhere where there are old trees, walls or strings to cling to, growing 50 feet in one season; blooms continuously from June to November, its moon-like flowers being of the purest white, of giant size; blooming only at night or on dull days; gives out a delicious odor similar to the jasmine. Extra strong plants. Each 20c; 3 for 50c; 12 for \$1.75 by mail. Seed, 15c per pkg.

2. Cobea scandens, or Mexican Glory.

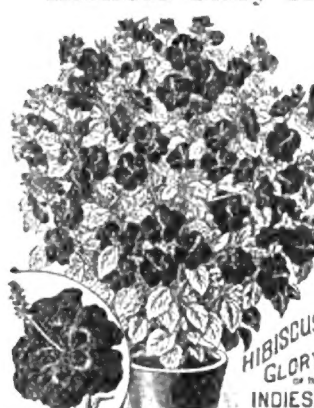
Three or four plants placed on the side of the house will cover it fully twenty feet wide and rival each other as to which will reach the top of the roof first, and will all the while display a purple blossom glory unknown to any other flower or vine, continually lavishing its mass of great purple, bell-shaped, perfect pendant blossoms, borne on long stems, during the whole season. Its leaves are fresh, green, of unusual beauty of cut, while the gorgeous glory of its great purple blossoms stands unrivaled in the great domain of Flora. Each, 20c; 3 for 50c; 12 for \$1.25; seed, 15c per pkg.; free by mail.

3. Blue Mexican Glory.

This magnificent blue blooming Glory blossoms in great profusion. It is similar to the Moon Flower in growth, with blossoms from 3 to 8 inches in diameter. Each, 25c; 3 for 50c; 12 for \$1.25 by mail. Seed, pkg. 10c.

One each of above 3 Lightning Climbers, 40c.

Hibiscus Glory of the Indies.



No doubt the greatest of all Hibiscus, it is so free of bloom, so sure to please, so healthy and strong in growth, that it should decorate every home. Each, 35c.

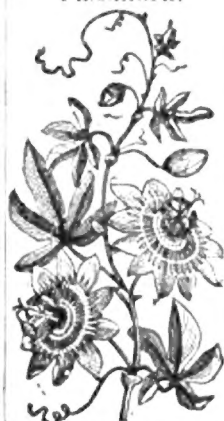
Mt. Horeb (new). A large, very double, scarlet, free blooming variety. Each, 35c.

Hibiscus. Single red, 15c; double red, 20c; double yellow, 30c.

Hibiscus Cooperii.

The rich glossy foliage has the greatest variety of variegation—showing light and dark green, pink, carmine, creamy yellow and white, and no two leaves show the same markings, some being all green, some nearly all pink and carmine, and others with nearly all the colors blended. It's a beauty. Each, 30c.

Passiflora.



PASSIFLORA COULVILLE. A glorious vine of flowers said to represent the Passion of Christ. 25c.

Fern Ball



"MIKADO" FERN BALL.

The Best House Plant Novelty in Ten Years.

These balls consist of Fern Roots about the size of a pencil, woven outside and around a ball of moss. These roots produce beautiful sprays of Ferns from eyes or buds at nearly every inch of their length. Thus the whole surface of the ball soon becomes covered with Fern sprays. They may be suspended in any part of the room or grown on a stand or table. To use in Fern dish, cut ball in halves, placing flat side down, thus getting two dishes of beautiful Ferns. Price: Dormant Balls, each, 75c; 3 for \$2.00; 1 doz., \$7.00, all prepaid.

DAHLIA.



DAHLIA PLANT.

By the hundred thousand are Dahlias being planted. There is a great revival in these peerless beauties. The choiceness and richness of these old-fashioned favorites are becoming more and more known, and the inquiry for same assumes enormous proportions. Our stock is fine; yes, magnificent. We find our strong rooted cuttings give great satisfaction. Great favorites, growing from 2 to 5 feet high, and producing a profusion of flowers in the most perfect form.

1. Ever-Bloomer—Delicate white and colored.
2. Pinkerton—A beautiful, large, blooming pink.
3. Herbert—Magenta shaded; beautiful.
4. Louis Philip—Rich velvety crimson, large.
5. Perfection—Clear yellow—fine.
6. Triumphant—Dark velvety brown.
7. Vivid—Bright red, very double.
8. White Bedder—Best white; very double.
9. H. W. Ward—Old gold, tinged at times with scarlet or white; very double.

Rooted Cuttings (these bloom this summer). Price, each, 10c; 3 for 25c; 12 for 75c postpaid.

Dahlia Bulbs, 20c each; \$1.50 per 12 by express.

Above 9 Rooted Cuttings, 65c by mail.

9 Dahlia Bulbs, \$1.20 by express.

21 PLANTS, \$1.00.

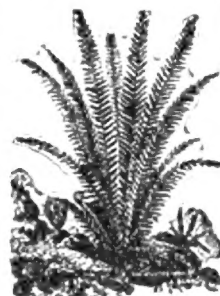


CHOICE
PLANTS
FOR THE
GARDEN
\$1.00

We sell for but \$1.00, 21 fine, often rare plants as palms, roses, canna, coleus, oranges, etc., etc. Entirely our selection of sorts. 21 plants for \$1.00, postpaid. This great rainbow collection we sell so cheap, and the plants are so beautiful, that we can hardly see how you can possibly get along without one of these collections. We sell thousands of them each year.

Price, 11 plants for 60c; 21 plants for \$1.00, postpaid.

FERN.



We associate Ferns with wild and romantic scenery, where mountains and valleys, rocks and shaded rills combine their fascinating influences upon the imagination. They thrive best in a warm room if kept moist and shady.

The Boston Fern. Each, 20c.

In it we have the most satisfactory of all ferns. It does exceedingly well everywhere. Its charming, graceful, magnificent, healthy fronds are inimitable. No picture, no illustration, no description, can do justice to this most magnificent of all graceful, hardy, easily kept ferns.

Mrs. Salzer would not part with her Boston Fern Jardinere for \$25. Its great fronds are often six feet long, and the very essence of beauty and grace—"spending constant gladness."

BOSTON FERN. Each, 20c.

Price, 25c each; 3 for 50c; large, 50c to \$1.00.

Sword Fern—Well known. Each, 15c. Large plants, 40c.

India Fern—From the East Indies. "The rarest, most graceful, loveliest darling you ever saw" is the way a pleased lady calls it. 40c. Silver Fern—An exquisite silvery foliage. 25c. Gold Fern—Stems covered with gold dust. 30c. Lycopodium—Runs 20 feet; fine. Each, 25c. Tremula—Trembles easily. Each, 25c. Petris Fern—A handsome foliage. Each, 25c. Nephrolepis Wittboldii—Noblest of all the swordfern varieties, with large, gorgeous fronds. Each, 30c.

Collection of Ferns.

Our selection of 5 sorts, 60c. Our selection of 3 sorts, 35c; 5 sorts, including India Fern, for 75c.

MOSES—Especially adapted for creeping over soil, ferneries and the like. Unexcelled for this purpose. Each, 10c; 3 fine sorts for 25c.



Cyclamen

Balfour.—Flowers are borne in elegant profusion, and are rarely beautiful and distinct. The outside petals are pearly white, and in high contrast; the inserted stamens are rich, dark purple, with numerous chocolate colored stamens. 25c.

Known also as Shooting Star. It's a grand bulb. Each, 15c.

3 RARE FUCHSIAS, 50c.

1. **Storm Cloud**—We have a bed of several hundred large plants, that is, at the time of writing, one solid mass of great, glorious, snow-white balls, a sight worth coming miles to see, and hundreds of city visitors have been here daily, admiring this grandeur. It is the largest, finest double white Fuchsia, and its great snow-white balls, borne in such prodigious profusion, almost completely hide the foliage of the plant. Each, 20c; 5 for \$1.00.

2. **Midnight**—This is an acquisition. Grows somewhat taller than its companion Storm Cloud, but for genuine beauty its deep midnight blossoms are hard to beat, and is certainly the largest, finest, most floriferous, dark purple Fuchsia grown, having good habits, very healthy, bushy, and covering itself with great blossoms. Each, 20c; 5 for \$1.00.

3. **Red Dragon**—Pre-eminently beautiful. While Storm Cloud and Midnight are great balls of Fuchsia blooms, Red Dragon assumes an elongated shape, the blossoms often measuring 3 to 4 inches in length, and of an original new crimson-red hue. It is exceedingly floriferous; the original seedling, when 9 months old, bore at one time 167 large, long, lovely buds and blossoms of a peculiar, indescribable vermillion velvety crimson color, that must be seen to be appreciated, as no pen can describe this "blue-blood" novelty. Each, 20c. Above 3 Incomparable Fuchsias, 50c.

Speciosa Fuchsia—Fine blush-rose tube and sepals, reddish corolla; extra free bloomer. This is the best ever-blooming Fuchsia we know of. Nothing like it for freedom of bloom. It well deserves the name of everbloomer, as it is rarely seen without scores of blossoms. Each, 15c.

Purple Glory Fuchsia—Enormous trusses of double deep purple blossoms. Each, 20c.

Earl of Beaconsfield—Is very vigorous, fine in appearance, and bears great, long, semi-double trusses of orange-rose sepals and rich carmine corollas. Each, 20c.

Trailing Queen—A lovely Fuchsia. Plants have a trailing or drooping habit. This is very novel and at the same time very striking. It trails to a depth of 5 feet. Each, 20c.

**MIDNIGHT****STORM CLOUD****RED DRAGON****LILIES.**

Lilium Auratum—Grandest, most glorious of all lilies, its mammoth yet graceful flowers are composed of 6 petals of a delicate ivory white, thickly studded with chocolate crimson spots and striped through the center golden yellow. From 6 to 25 flowers are produced on a stem, and as the bulbs acquire age and strength, the flowers increase in size and number. It is perfectly hardy. Price, each, 20c; 3 for 50c; extra size, each, 30c.

Salzer's Colossal Giant Auratum—Bulbs should produce from 20 to 30 flowers the first season. Each, 60c.

Rubrum—The Crimson Banded Lily, with a deep crimson band on each petal, with deeper colored spots between, very fragrant and hardy. Each, 30c.

Salzer's Colossal, each, 60c; 3 for \$1.50.

Lilium Praecox—The rarest of Japanese White Lilies, very hardy, Japanese annually, of delicious fragrance. Elegant in every respect. Each, 35c.

White Day Lily—Large blossoms, 20c.

Blue Day Lily—Each, 15c.

Variegated Day Lily—Each, 25c.

Amaryllis Johnsonii—A grand scarlet lily. Each, 40c.

HELIOTROPE.

This delicate and delicious perfume stands unrivaled; nothing can take its place in bouquets.

White Coral.

Its great clusters of light, deliciously scented blossoms, often 22 inches in circumference, are borne in great abundance. Each, 20c; 3 for 50c.

**QUEEN HELIOTROPE, 15c.****Queen Heliotrope.**

Enormous trusses of deep purple giant blossoms; very sweet; one of the very finest. Each, 15c.

Snow Wreath—Nearly white. Each, 15c.

Negro—Dark. Each, 15c.

Our selection, 3 Heliotropes for 25c.

Salzer's French Hybrid Gladioli.

Go where you will the world over and you will find nothing more brilliantly beautiful than our French Hybrid Gladioli. They are simply unsurpassable. This mixture is taken from upwards of 500 charming varieties, and is grand.

Salzer's French Hybrid—Each, 5c; per doz., postpaid, 50c; 50 for \$1.75.

Each, Per 12, Per 100.

Red Shades 25c \$2.25

Scarlet shades 25c 2.20

Yellow shades 25c 4.50

Variegated shades 25c 2.20

Light shades 25c 2.20

Lemoine Gladioli Hybrids.

Each, 6c; 12 for 60c.

The Lily of the Valley is the sweetest, most delicate flower. Spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant snow-white blossoms. Each, 5c; 10 for 40c. Imported, each, 10c; 10 for 60c; 100 for \$5.00.

Hyacinth Candieus—Produces pure white bell-shaped flowers on long stalks. Bloom in fall. Each, 15c; 3 for 35c.

**Bride's Myrtle.**

An evergreen greenhouse shrub, with pure white flowers, blooming in early spring; used in Jewish religious rites. Our stock is fine. Each, 20c to \$1.00.

New Myrtle Bridesmaid, 20c.

A great rarity. Leaves splashed with white. Very charming. Each, 20c.

**Primrose.**

Baby Primrose—of the Obconica type, always in bloom. Each, 20c.

Primula Obconica—The ever-blooming Primrose. Each, 20c.

Great Mexican Primrose.

The plant grows 10 inches high; is inclined to trail, drooping over pots, and holds its large, silky flowers erect, so that their unsurpassed beauty is seen to best advantage. As a window plant it combines great hardiness and easy culture with innumerable blossoms. Each, 15c; 3 for 35c; 10 for \$1.00.

Myrica (Lorberbaum).

A great German Favorite, an evergreen, the leaves used in soups for flavoring, etc. Each, small plants 35c; large plants 10c.

Jasmine Grandiflora.

Will climb, if desired, 20 ft. high. A profuse star-shaped bloomer; very fragrant and sweet. It is the ideal of the poet and painter. Jasmine the sweet! You cannot help falling in love with it, if you once grow same. Each, 20c; 3 for 50c.

Revolutum—Blossoms yellow, of exquisite fragrance; grows rapidly. Each, 15c.

Night Blooming—This Jasmine is a vigorous grower and free bloomer; the blossoms are creamy white, in dense clusters. Each, 20c.

Lantana.

Continuous blooming plants, affording a great variety of color and bloom.



Victor Hugo—Beautiful lemon yellow, changing almost to blood red. Each, 20c.

Alba—Pure white, fine. Each, 10c.

Luella—Beautiful light purple, 10c.

Schlegelii—Yellow, orange and purple. Each, 10c.

Thos. Meehan—Snow white, can do the exquisite coloring of the superb Mexican Jacone. It is of deep orange, changing to intense deep vermilion flowers often measuring 2 inches in diameter. Each, 20c.

Weeping Lantana—A great beauty. Droops and weeps and runs and hangs over baskets and bears thousands of violet purple blossoms annually. It is great. Each, 15c.

THOMAS SALZER MEEHAN
LA CROSSE, WIS.

GERANIUMS.

This list contains the cream of old and new sorts; no poor variety finds a place in this list.

1. Southey.

Greatest of all single Geraniums, bright vermillion, with white blotch in center of flower and running up into the two upper petals, which are suffused with crimson; flowers of medium size and fine form, the gorgeous coloring more than making up for its loss in size. Price, each, 25c.

2. Daybreak.

Great double trusses of soft pink, the very color of the famous Daybreak Carnation. Exquisitely beautiful. Each, 20c.

3. Bellerophon.

One of the grandest of recent introductions; will rank with the best. It is a single scarlet, with colossal, giant, round florets (often 3 inches) combined into immense trusses, which are held high above the plant. It is very free in bloom, the habit and foliage especially fine for this type. Price, each, 25c.

4. Mrs. E. G. Hill.

Single, floret, 2½ inches. The center of each petal is a soft light salmon, bordered with rosy salmon and veined deep rose. Frequently throws six petals. Price, each, 30c.

5. S. A. Nutt.

The very best of the dark double crimson scarlet bedders, always in heavy den and. We have a very large stock of it; stands the sun perfectly, and is always a mass of bloom. Size, 2x2½ inches. Price, each, 25c.

Single Sorts.

Lady White—The finest single white. Each, 15c.

Dazzler—Rich scarlet; white-eye. Each, 10c.

Master Christine—Great trusses, beautiful pink. Each, 15c.

General Grant—Bright scarlet, green bedder. 10c.

Our selection, 12 Fine Geraniums, \$1.00. **Tri-Colors.**

Mrs. Pollock—See cut. The ground color of leaf is deep green, next comes a zone of dark crimson, the margin of which is tinted with scarlet; then a belt of green, the margin of leaf being a clear yellow. As an ornament for the parlor nothing yet excels Mrs. Pollock. Each, 30c.

Mountain of Snow—The foliage is green, handsomely bordered with white. Each, 15c.

Salleroi.

Salleroi is the greatest acquisition in silver variegated Geraniums for bedding and pot purposes that has ever been introduced. Each, 10c; 6 for 50c.

Happy Thought—Universally admired; new style of leaf. Large yellow blotch in the center of leaf with an outer band of green. Each, 15c.

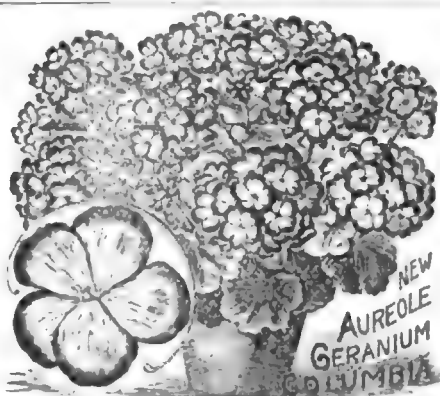
Fanny—Bronze Zonale, tri-color. This is a fine strain. 15c. **Distinction**—The leaves are nearly circular of a dark green, and have a narrow band of jet black near the margin. Each, 15c.

Sweet Scented Geraniums.

Distinction. Rose fragrance 10c; Oak leaf, fine foliage, 15c; Skelton leaf, rose, very pretty, 10c; Nutmeg, 15c; Mrs. Taylor (large rose), 15c.

New Rose Geranium, Angelus.

It has the nature of Mrs. Taylor, with the exception that it is a more vigorous grower, a freer bloomer, while the blossoms are large and of a brighter red, resembling a small Pelargonium in colorings; its scent is a delicious rose. Nothing exceeds this in beauty and fragrance. Each, 30c.



6. Columbia.

A splendid single bedder; light high scarlet, of dazzling brightness; two upper petals white, shading to scarlet on the edges; extremely showy; light green foliage. Of the general type of the Miranda section, but of distinct and flaming color, and very valuable on account of its bedding qualities. Does not lose its color in sunshine. Size often 2½ inches. Price, each, 25c.

Any 3 of above Glories, only 60c. The 6 " " " " " " " " 100c.

Helen Salzer Geranium.

It is presently beautiful, a seedling of an entirely new type. The upper petals are crystal white, margined with rosy carmine, which shades to a peach blossom pink. The lower petals are a deep coral color, with a blotch of pure white in the center. This gradually merges into the coral, producing again the peach blossom pink, as on the upper petals, the whole forming a charming combination, so unique as to compel admiration at first sight. Each, 30c.

Irvin Salzer Geranium.

It is safe to say, right here, that it is by all odds the finest double Geranium in culture. The color of this remarkable Geranium is hard to describe, and we will not make an attempt at it, only to state that it is a peculiar light violet pink. The flowers are enormous, while the clusters are very large. Price, 30c.

Double Sorts.

Belle of La Crosse—Magnificent blue pink, 30c. Asa Gray—Double bright salmon dwarf, 10c. Bruanti—Semi-double, light scarlet; 150 blossoms were counted on a six-months old plant. Each, 15c.

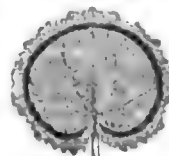
White Swan—Immense florets, pure white, 15c. Mrs. Hoffman—Great trusses, clear, coppery red. Each, 30c.



MRS. POLLOCK 20c.



NEW SWEET-SCENTED ROSE GERANIUM "ANGELUS" 20c.



SALLEROI 10c.

Araucaria Excelsa.



The grandest of all evergreen house plants, singular beauty, very graceful, fine and rare. Easily taken care of. The joy and delight of everyone. It is an ornament to have the Araucaria in collection. Nothing will please you more. "It's an elite plant." Small plants, 60c each, larger, \$1.25.

Oxalis, Gen. Howard.

If you want to have but one bright pink, flowering house plant for winter bloom, it would, by all odds, this glorious Oxalis. Its flowers frequent by measure, cheerful, delicate and it is not in vain to have it. It is a fine plant to have from two to three inches high in winter. It is in flower very rapidly. The brilliant pink is delightful to the eye and attracts everybody's attention and is sure to give great satisfaction. Price, 10c each; 3 for 25c; 7 for 50c.

3 RARE PALMS FOR 60 CENTS, POSTPAID.

Many persons have an idea that Palms are hard to grow. This is entirely wrong. There is no decorative plant that will stand such varied and rough usage as the Palm. Ordinary moisture, partial shade and warmth are its requisites in the tropics, and, as nearly as we can give the plant these three requirements in our homes, the better they will flourish. The sorts that we list in this collection are hardy, rugged, vigorous, thrifty, beautiful varieties, such as will flourish in any home in America.



LATANIA BORBONICA



WASHINGTONIA FILIFERA



THE GRACEFUL PHOENIX.

Oxalis Origiesi.

Grows to a foot tall and literally covers itself with beautiful yellow blossoms continually in bloom. Each, 20c.

1. Grand Duchess Pink 'o Pink. Each, 15c.
2. Lavender Grand Duchess. Each, 15c.
3. White Grand Duchess. Each, 10c.

One each above 3, only 30c.



POT WITH GRAND DUCHESS OXALIS.

PALM SEEDS.

Palms are of easy growth from seed. Lots of pleasure raising them. Full directions "How to grow," with each package. Each variety of above three, per package, 10c; 4 sorts palm seed mixed in one package, 25c.

Pandanus Vetchii.



P. VETCHII.

Pandanus Utilis—Called Screw Pine from arrangement of leaves on stem. A stately plant similar to P. Vetchii, well adapted for centers of vases or baskets. Easy to keep. 1st size, \$1.00 each; 2d size, \$1.50 each.

Cycas Revoluta.

The True Sago Palm.



THE TRUE CYCAS PALM.

Anyone having seen this most magnificent Cycas will admit that no other plant can equal it in grandeur. Very scarce this year. 1st size, 50c; second size, 90c; third size, \$1.50.

Paeony Seed.

Lots of fun growing Paeonies from seed. See page 12. Package, 15c.



1. OTAHEITE ORANGE.

If you should travel the world over in search of a sweet, fragrant, free blooming blossom, a blossom filled with golden rich fruit, a plant bearing at the same time buds and blossoms and fruits in wondrous profusion, we say, if you would go the world over in search of such a plant, you would come back and say that nowhere the equal of the beautiful Otaheite Orange can be found. Indeed, we know of no plant that is its superior, no plant that is more handsome, more beautiful and easier to grow than the Otaheite. Often a small plant will begin blooming the first season and bear an abundance of fruit.

A grand pot plant and one of great beauty and novelty. It is magnificent in all its bearings. It is a dwarf orange, which grows, blooms and fruits freely in pots, even when only a foot or two high. The fruit is about one-half the size of ordinary oranges, and very sweet and delicious. The blossoms are produced in great abundance, delicate and beautiful in color, and rich in delicious perfume. As a pot plant the lovely dwarf Orange is one of the most novel and beautiful that can be grown. It blooms most freely during winter, though it is likely to bloom at any and all times of the year. With one or two plants of it, any one can raise an abundance of far-famed, delicate and fragrant orange blossoms. The plants that we supply are strong and ready to bloom and fruit at once. Price: Each, 30c; 3 for 50c.

2. AMERICAN WONDER LEMON, PONDEROUS GOLD.

This is the most remarkable introduction of recent years. We have seen a fruit 6 inches in diameter borne on a tree but one year old. It is a most remarkable lemon and one that we are sure that every reader of these lines, if he will try same, will be more than delighted and pleased therewith. It is a strong, healthy plant, not affected by disease and is absolutely sure to please you. We hope that every reader will give the ponderous lemon a trial. It is the greatest lemon for pot planting that we know of. It is truly to be called an "Ever-bearer." On a plant 6 feet high no less than 60 ponderous lemons were growing at one time. In addition to this the tree was bearing and

showed new fruit, every size, from a pea to ripe fruit, showing it to be a true, wonderful ever-bearer. The lemons have a very thin rind for such luscious fruit, bearing freely. Price, each, 60c.

3. THE LUSCIOUS GUAVA.

We want to tell you a secret, and that is, if you have a bearing Guava in your collection, that it will be the envy of every lover of plants who does not possess it. It is so sure to please that we cannot but heartily recommend same. We hope you will give it a trial this year. This magnificent pot plant, bearing blossoms and fruit continuously, is a native of the West Indies. In our house an eighteen months old plant bore 500 fruits. A gorgeous plant for house, parlor or kitchen. Does well everywhere. Fruit splendid for jellies, pies, etc., etc. The Guava has thick, shining ever green Camellia-like foliage, with pure fragrant white flowers. The fruit is large, about the size of an English walnut, and of a beautiful claret color, while the flavor is most delicious—sweet and aromatic, resembling that of the strawberry. It is used for dessert fruit, also for preserving, and is considered a rare delicacy. Each, only 50c.

4. THE MELON PEAR, OR PEPINO.

This rich, rare, luscious fruit comes to us from Mexico, and we must say for it that the longer you grow same, the oftener you taste of its luscious fruit, the more pleased you will become therewith. It is one of those easy going plants that every body is delighted with. It is a prodigious bearer, and plants even when young give a great abundance of fruit. The plant bears during the fall and winter months and is considered everywhere a great novelty. Price, each, 30c.

5. THE KIN-KAN, OR KUMQUAT ORANGE.

The most unique and beautiful pot plant in existence. Everybody goes wild over it, and all know how superbly beautiful it is, we could not grow plants fast enough. It comes from Japan, where it is known as Kin-Kan, which means gold orange. The foliage is dense and beautiful, and the plant assumes a fine shape. The fruit, which is produced in great profusion, is small, about an inch in diameter, and of a rich golden color. The rind is sweet and the pulp acid; the whole fruit is eaten; it possesses a pleasant flavor, and is very delicious, also making the finest preserves or crystallized fruit. The trees begin to bear as soon as they have wood enough to hold fruit and are loaded with fruit and flowers every year. A small tree has been known to bear 2,000 fruits in one season. The Kumquat will give absolute satisfaction and will increase in beauty and value for many years. Extra nice plants, 50c each.

6. DWARF HARDY ORANGE, TRIFOLIATE.

Its great abundance of beautiful white fragrant flowers, and then a golden mass of oranges, make it desirable for all purposes. It is hardy as far north as Ohio, Indiana and New York, and will also do well farther north as a pot plant if removed to the cellar for the winter. Each, 30c.

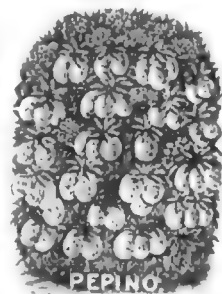
Price of above 6 rare fruits, \$1.35; any 2 of the 6, 75c; any 3, 90c; any 4, \$1.00; any 5, \$1.25; the 6 for \$1.35.



ONE-FIFTH SIZE.

flowers every year. A small tree has been known to bear 2,000 fruits in one season. The Kumquat will give absolute satisfaction and will increase in beauty and value for many years. Extra nice plants, 50c each.

Melon Pear, or Pepino.



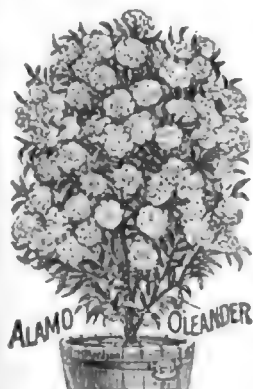
PEPINO.

The Alamo Oleander.

Large Semi-Double Pink, 25c.

On one of our trips through Texas, we found growing near the Alamo the loveliest place of Texas liberty, a magnificent group of Oleanders. The glorious plants were in full bloom, and we obtained the finest of them all, and have named same "The Alamo." It is a large, semi-double, pink bloomer, very free and of unusual vigor. No matter how badly the Oleander is treated, whether it is put in the cellar during the winter, or in a cold room, it rewards the grower in the summer and fall with a great abundance of blossoms, so that one almost feels guilty in storing the plant away in the cellar during the winter.

Price, the Alamo Oleander, each, 25c; Double Semi-White, each, 25c. Common Pink, each, 20c.



SALZER'S PEERLESS PETUNIAS.



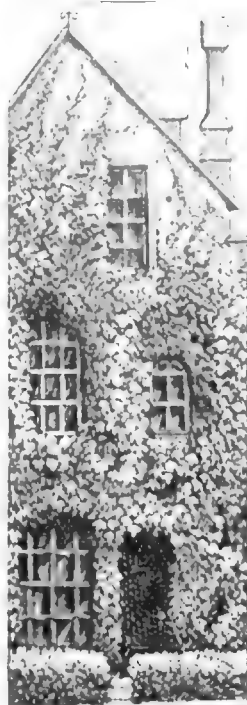
1. Defender—A pure white sort, having taken many first prizes as the handsomest double white Petunia. Each, 30c.

2. Red Rover—A magnificent variety; blossoms plant in size and of a bright red color. Each, 25c.

3. Thankful—This is a pure white seedling of enormous blossoms, most beautifully shaped and fringed flowers. It is very fragrant and a continuous bloomer. It's Thankful! Each, 25c.

4. Favorite—Intense double, very large, beautiful color, very fragrant and a free bloomer. You will like it. Each, 25c.

5. Brightness—Beautifully variegated blossoms, large, flowers sweetly fragrant. Each, 25c.



AMPELOPSIS VEITCHII.

YELLOW BLOSSOMS in great profusion. Each, 35c for 100.
1. New Honeysuckle—"Monthly." So named because it blossoms every month. ARLETT, each, 35c.

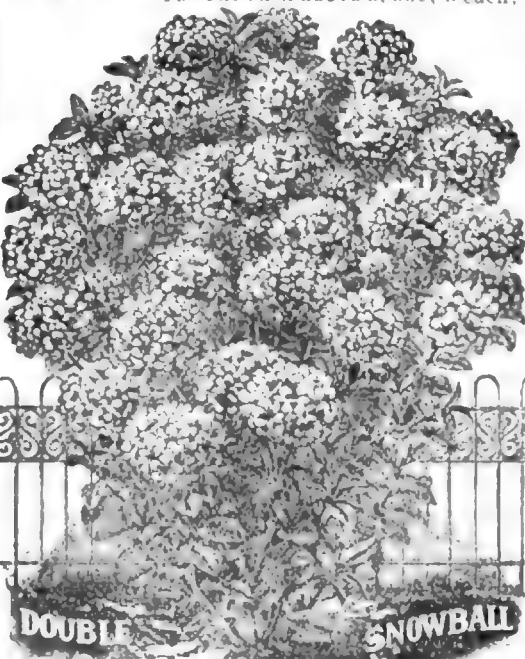
One each Nos. 1, 2 and 3, 10c; the 4 for 55c.

3 Hardy Rapid Climbing Vines, 35c. each

1. **Mountain Rose**—Native of China. Blossoms two inches in diameter, light pink, extremely double. Plants hardy. Climb 20 feet in one summer, reappear the next spring with renewed vigor. Each, 35c; 3 for 100.

2. **The Great Cinnamon Vine**—It is safe to say that there are millions more of this vine distributed than any other. It's "THE GREAT VINE," beautiful, showy, heart-shaped leaves. The vine cannot be cut, and it is rapid growth, a single vine plant.

3. **Apios Tuberousus**—An excellent variety, hardy as oak, having clusters of rich deep purple flowers, of delicious violet fragrance. Grows strong each year. Each, 35c; 3 for 100.



DOUBLE SNOWBALL

New Japan Double Snowball.

Grandest of all Double White Shrubs. Noddy in the climate. It is 6 feet high, with the common Snowball it is more ornamental. It is a small, bushy plant, with a great many white blossoms. Some regard it as a shrub, but it is a hardy vine. It is the Hydrangea grandiflora, and it is a hardy vine. Each, 35c; 3 for 100. Large, 75c each.

1 each Japan Snowball and 4 Hydrangea, 50c.

HARDY CLIMBERS

Ampelopsis Veitchii.

It is a hardy climber, with a long, trailing vine, and a large, heart-shaped leaf. The leaves are green, and the flowers are small, and the fruit is a small, round, red berry. It is a hardy climber, and it is a good plant for a garden.

Ampelopsis Virginia.

A hardy climber, with a long, trailing vine, and a large, heart-shaped leaf. The leaves are green, and the flowers are small, and the fruit is a small, round, red berry. It is a hardy climber, and it is a good plant for a garden.

Climbing Wisteria.

A glorious hardy climber, with a long, trailing vine, and a large, heart-shaped leaf. The leaves are green, and the flowers are small, and the fruit is a small, round, red berry. It is a hardy climber, and it is a good plant for a garden.

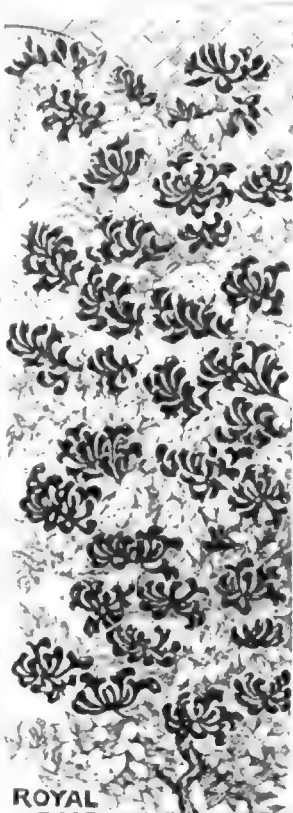
Honeysuckles.

For real home vines, take near you, climbing over your windows and door ways. There is nothing prettier than the sweet scented Honeysuckles.

1. **Royal Scarlet**—The prince of all Honeysuckles, coming rapidly, attaining the height of 20 feet, and bears innumerable bright scarlet, fragrant blossoms. Each, 35c; 3 for 100.

2. **Happy Childhood**—Pure white. Grows very rapidly and bears great quantities of pure white, very fragrant flowers. Hardy. Each, 35c; 3 for 100.

3. **Golden Beauty**—Bears very large, golden yellow blossoms in great profusion. Each, 35c; 3 for 100.



ROYAL SCARLET HONEYSUCKLE

Clematis.

By all odds the most popular of all hardy garden climbers of easy growth, needs but slight protection, and rewards the grower with innumerable blossoms.

1. Clematis Jackmannii.

It begins blooming usually the same season, and then forever thereafter it is lavish with its floral glory. On a 3-year-old plant it is not unusual to see from 100 to 200 blossoms at one time. The Jackmannii begins to bloom early and continually. The blossoms are very large, thick in texture, and of rich, deep purple. The 1.00 size are strong, and will, with ordinary care, bloom freely this summer.

Price, large size, \$1.00 each; second size, 50c.

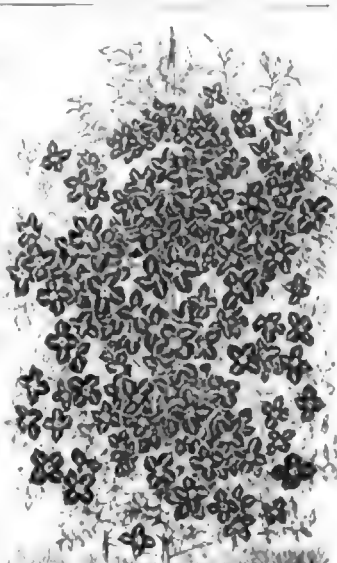
2. **Claret**—Wine color. Each, 35c.

3. **Snowflake**—Very fine white variety, blooming early, bearing hundreds of blossoms. Each, 35c.

1 each above 3, \$1.25.

Coccinea Clematis—Inmensely popular, growing fully 12 feet high, covering the walls with bright coral scarlet flowers. Each, 25c.

Crispa Clematis—Free, robust growth, blooming from June until frost. Blossoms are large. Each, 25c.



JACKMANNII CLEMATIS

Hollyhock Plants Will bloom in 1904. All sorts mixed, fine, 3 for 25c, 6 for 50c; 12 for 100.
Postpaid.



MOUNTAIN ROSE



CHINAMON VINE

One each of these 3 rapid climbing vines, 35c.

1. Hydrangea Grandiflora.

It is equal has yet to be found. Indeed, it is the finest hardy shrub in cultivation; flowers are formed in large, white trusses 6 to 10 inches in length, remaining in bloom until killed by frost. The flowers turn to rosy pink in the fall. It is as hardy as oak, and a profuse bloomer, grows 6 feet high. Too much cannot be said in favor of this plant. Had a bush on our grounds 3 years old, in bloom last fall, and there were on it over 300 great trusses of flowers. It is a real means to the hardy shrub we know of, and we cheerfully recommend it. Splendid for cemetery. As shown in the engraving, the plant is of compact and sturdy habit, and when laden with its great masses of bloom is especially striking and attractive. These bushes are so dense and thick with blossoms that the cottage, barnyard, large lawns, etc., are very much improved, and is especially desirable when grown in single specimen plants, as shown in our illustration. A universal favorite. Stands 60 degrees below zero.

Price, according to size:
Each, 25c; 3 for \$1.00.
2d size, 50c; 3 " 1.00.
3d size, 75c; 3 " 1.50.
4th size, \$1.00; 3 for \$2.00.

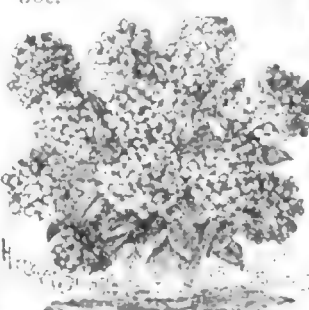
2. **Common Snowball.**
Well known. Each, 25c.

3. Deutzia.

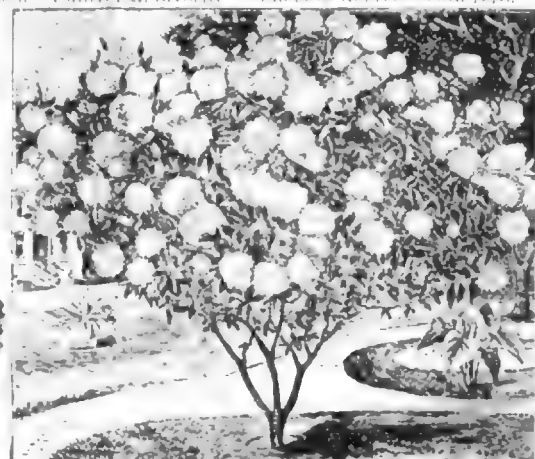
Flowers white, on long stems.

Each, 25c; 3 for 100.

One each above, Hydrangea, Snowball and Deutzia, 60c.



RED BRANCHED, each, 25c.



No. 100 Hardy Hydrangea Grandiflora, Each, 25c; 3 for \$1.00.

Hydrangea for House Culture.

1. **Red Branched**—The queen of all House Hydrangeas. Bright pink blossoms. Each, 25c.

Thos. Hogg—Pure white, fine. Each, 25c.

NINE HARDY SHRUBS, POSTPAID, FOR 85 CENTS.



NINE MAGNIFICENT HARDY SHRUBS POSTPAID 85¢ ANY 3-35¢

8. Spiraea Van Houttei.

The most showy of all the Spiraeas. The plant is an upright grower, with long, slender branches that droop gracefully with their weight of pure white flowers, in great clusters and whorls, forming plumes 2 feet long. Each, 35¢.

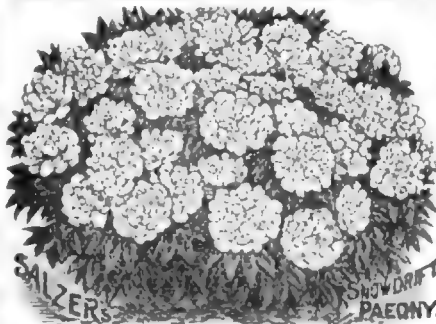
9. Calycanthus.

It blooms in May a great profusion of double purple blossoms, which have a strong, delicious, pineapple fragrance. Each, 15¢, 3 for 40¢.

Price of the 9, mailing size, 85¢; any 3 for 35¢; any 6 for 85¢, postpaid.

PEONIES.

The Peony is with right the noblest and at the same time the most popular and beautiful and serviceable hardy outdoor flower. We have frequently seen the La Crosse and Goethe and other varieties bearing flowers from 14 to 20 inches in circumference. You are sure to like this noble plant. They increase in beauty and size each succeeding year. Three or four plants, when well established, will give from 50 to 100 great, gorgeous blossoms.



1. La Crosse—A glorious, fragrant, very double pink of giant, coral-like, magnificent size. Each, 25¢, 3 for 85¢.

2. Goethe—Magnificent dark red variety, of great freedom of bloom, blossoms intense in coloring and large in size. Each, 25¢, 3 for 85¢.

3. Snowdrift—A pure white, very large and fully formed blossom. Each, 25¢, 3 for 85¢.

4. Givalot—A rich, deep pink, of great beauty. Each, 25¢, 3 for 85¢.

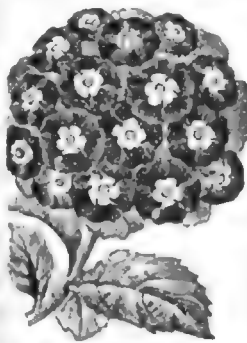
One each of the above 4 for 75¢, postpaid. Any 2 of above for 50¢.

PEONY SEED.

There's lots of fun and pleasure in growing new sorts of Peonies from the seed. We have fresh, newly gathered seed, and offer same at 10¢ per 100.

VERBENA.

The prettiest and most popular of all flowering plants, suitable for beds. It commences to flower and spread from the first day the plants are set until late in the autumn, every day becoming more handsomely colored. Colors are white, pink, blue, purple, rose, crimson, red, maroon, striped, scarlet, dark red, etc. Each, by mail, 10¢, 12 for 100. By express, each, 12¢, 12 for the Star Verbena Seed, all colors, 10¢, 150.



VIOLET "MODESTY" 25¢

Salvia-Scarlet Sage.

No plant grown so much brilliant display of flowers as Salvia. It comes in many colors, from white to dark blue, and in many varieties. Each, 10¢, 12 for 100.

1. Chinese Wisteria.

The Wisterias are magnificent and free flowering climbers. In the early spring and late in the summer they are covered with long, drooping branches of deliciously scented flowers, hanging from pendulous racemes, and sometimes growing 100 feet high. Each, 25¢, 3 for 85¢.

2. California Privet.

A noble shrub with beautiful blossoms and rare foliage. It is a shrub that is sure to please. Each, 25¢.

3. Persian Lilac.

Bears the enormous racemes of pure white flowers in great profusion; the blossoms are often 10 inches long, of magnificent beauty and fragrance. Each, 25¢.

4. Spiraea Bumalda.

This is a grand shrub, blooming from July until killed by frost. The blossoms are large and of a bright rose color, perfectly hardy, and will give satisfaction. Each, 25¢.

5. Weigelia.

Rosen. A grand shrub, which is a mass of fine bell-shaped pink blossoms during June. It is one of the most popular and beautiful of all shrubs. 25¢.

6. Philadelphus.

One of the hardiest and at the same time hardest shrubs in cultivation. The blossoms are large, pure white, many of the delicious orange fragrance, and borne in prodigious profusion. 25¢, 3 for 85¢.

7. Forsythia or Golden Bell.

Robes itself, during April and May, the length of its branches, in pendulous bells of a bright yellow color. Immensely brilliant. 25¢.

Hollyhock Plants.

These bloom this summer. Double White. Each, 15¢, 3 for 45¢, for 12, \$1.00. Double Pink. Each, 15¢, 3 for 45¢, for 12, \$1.00. All Sorts, Mixed—3 for 25¢, 12 for 75¢.

Hardy Phlox.

See inside front cover for these grand plants. Bleeding Heart, Rudbeckia, Achillea Alba. See front cover and Page 1.

TUBEROSES.

No Tuberose has the reputation of blooming more freely than ours; indeed, they will average 20 blossoms out of every tuberosa. They should be planted early, in which pots, in rich sandy loam, watered moderately, beginning to bloom as early as July or August, and continuing for some months. A good way to have succession of bloom would be to plant by every second week.

Pearl—Dwarf habit, free blooming. Extra. Each, 15¢, 3 for 45¢, 10 for \$1.00. Double—Each, 15¢, 3 for 45¢, 10 for \$1.00. Belle of South Carolina—A novelty. Very double and free blooming. Each, 10¢, 2 for 15¢, 10 for 1.00.

VIOLETS.

"Sweeter than all the roses." Easy culture. New Climbing Violet—Each, 25¢. New Violet, "Modesty"—The grandest double white Violet ever offered. A modest beauty. Each, 25¢.

Swanly White Violet—Flowers frequently 1 1/2 inches across, and pure white color. Each, 15¢, 3 for 45¢.

Giant Russian Violet—This is each blossom often 2 inches across. Very fragrant and hardy. Each, 25¢, 3 for 85¢.

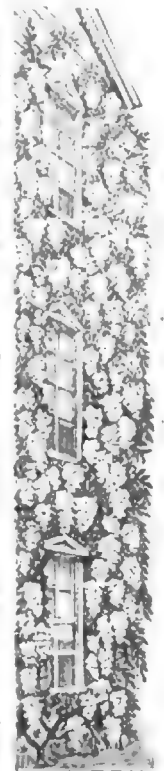
Mario Louise—One of the finest violet colors, very double and larger color, dark lavender blue. Each, 15¢, 3 for 45¢.

Blue Alsation New—The true, sweetest, purest dark blue double Violet grown. Imagine a violet with 20 large, sweetly fragrant blossoms, and you have the Blue Alsation. Each, 15¢, 3 for 45¢.

Belle de Chattenay—Light blue, often white. Each, 15¢, 3 for 45¢.

Rosemary.

This pretty German favorite is not without merit. Leaves very fragrant, blossoms small, but the stock thick. Can be grown to assume any shape. Very hardy for a tender plant. Each, 15¢, 2 plants 35¢.



WISTERIA



BELLFLOWER SOUTH CAROLINA TUBEROSE, EACH, 15¢.



THESE TWO EVERBLOOMERS 35¢

Agrippina—A magnificent Rose, blooming almost continuously; color, intense dark red. Makes a magnificent bud for buttonhole purposes. Each, 20c; 3 for 50c.

Hermosa—The freest blooming, nicest shaded rose in cultivation; an everbloomer; magnificent in every respect. Each, 20c; 3 for 50c.

One each of above two, postpaid, 35c.

7 PERPETUAL BLOOMERS. 50c.

Of these four extremely free flowering Roses we sold the past four years upward of over 100,000 plants, and no roses on earth bloom more freely than these four perpetual bloomers.

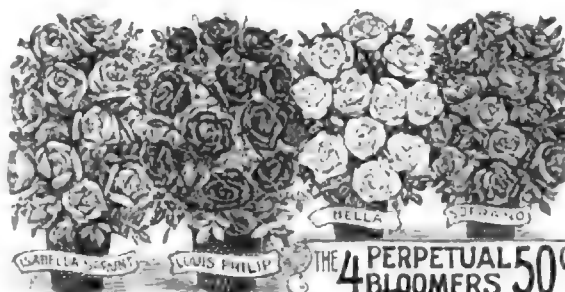
1. **Bella**—The sweetest, freest bloomer, of pure snowy white. Each, 15c.

2. **Louis Phillip**—The grandest, freest blooming, crimson red Rose known. 15c.

3. **Isabella Sprunt**—No breed so fine, no yellow rose so free of bloom. 15c.

4. **Sofrano**—Grand saffron or coffee colored; exquisite buds; free bloomer. 15c.

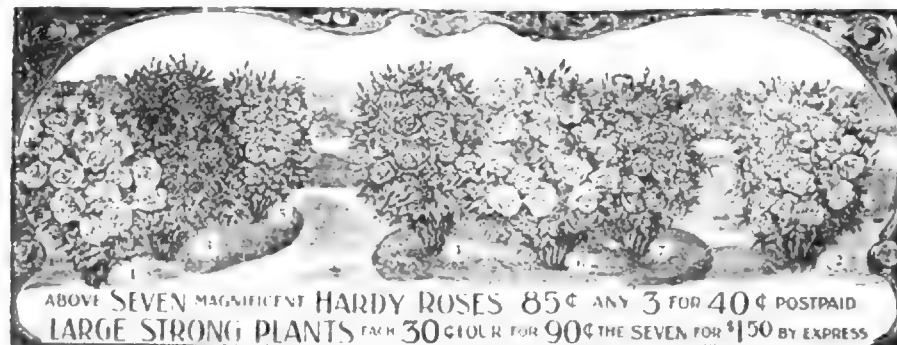
They never fail you. Price of the 4, 50c.



SALZER'S SUNSHINE COLLECTION

of Seven Hardy, Ever-blooming Roses, postpaid, 85c.

Go the world over and nowhere will you find a more magnificent collection of ironclad, hardy, ever-blooming Roses than the seven below. This Sunshine Collection will bring sunshine and smiles and happiness and good cheer and gladness to everyone planting them. They are as hardy as oak, and bloom so freely that the second year you will get bushels of flowers from these seven hardy beauties.



No. 5. **Etoile de Laura**—A glorious Rose, rich golden cream yellow, strong, hardy, healthy, a vigorous grower, an immense bloomer, bearing flowers and buds early and late. The flowers are very deep, rich and full of excellent substance—a great acquisition. Price, 25c; 3 for 50c.

No. 6. **Mary Guillot**—A colossal rose, great snowy white buds, bold and handsome—first class in every respect. Sometimes the snowy white buds are faintly tinged with pale yellow. It is a great beauty. Each, 15c; 3 for 40c.

No. 7. **Dinorore**—One of the finest, most popular and highly recommended Roses for garden planting on account of its extreme hardiness and great vigor of growth and constant and profuse blooming flowers; large, rich crimson scarlet, very showy and handsome and delightful fragrance. Each, 20c; 3 for 50c.

Above magnificent Sunshine Collection, of which there are no finer hardy Roses the world over, will be sent postpaid, the 7 for 85c.

Above 7, second size, by express, the 7 for \$1.50; by mail, \$2.00. The third size can only be sent by express, the 7 for \$2.00.

(With each collection we send full instructions how to grow all of above 7 hardy magnificent Roses and to get the greatest amount of good and blossoms out of them.)

THE ROSE.

Hundreds of new Roses are being offered to the people of America at present by florists, and of the long list but few are really of lasting merit, or such that will reward the ordinary grower with anything like "paying buds." One or two buds a year from a new Rose with a high, commanding title is certainly not as good as 100 or more buds from a trusted, tried standard Rose; hence our list this year contains only the cream of free bloomers.

Culture.

Give the Rose good, loamy soil, enriched with rotten cow manure or bone dust. Apply plenty of water and sunshine, and it is as sure to bloom and flourish as a Geranium or Fuchsia. A dozen of the following Roses, planted in open ground in full exposure, with sufficient moisture, will reward the grower with hundreds of blossoms during the summer. For fertilizer use Salzer's Pulverized Sheep Manure.

Two New Magnificent Everbloomers!

Agrippina—A magnificent Rose, blooming almost continuously; color, intense dark red. Makes a magnificent bud for buttonhole purposes. Each, 20c; 3 for 50c.

Hermosa—The freest blooming, nicest shaded rose in cultivation; an everbloomer; magnificent in every respect. Each, 20c; 3 for 50c.

5 RARE AMERICAN ROSES. American Beauty.

Proudest and noblest of all roses, that's what the American Beauty can truly claim. It has the true hybrid fragrance, and this, with a large size (blossoms often 7 inches in diameter), rich, deep crimson color and free blooming properties, makes it the finest rose in America today. Can be planted out of doors, and, slightly protected, it will withstand coldest weather. It's the noblest of all Roses. Each, 30c; 2 for 50c.

Liberty—A brilliant, deep red, monthly Rose, of gorgeous buds and color. Each, 30c.

Golden Gate—White, tinged with intense orange. Each, 30c.

Queen of Edgley—The pink American Beauty. Each, 30c.

Marshall Niel—A Glorious Rose—Great, giant, sulphur yellow, ball-shaped fragrant blossoms. Hardy south of St. Louis. Each, 30c.

5 Ever-blooming Roses. 60c.

1. **The Bride**—Flowers large and double, on long, stiff stems, of fine texture and substance, lasting a long time when cut. Magnificent buds. Each, 15c.

2. **Wootton**—This is a remarkably striking and brilliant ever-blooming Rose; bright magenta-red, passing at base to fine violet crimson, richly shaded; flowers are large, full and regular, with thick petals and delicious tea scent; makes beautiful buds. Each, 25c.

3. **Clothilde Souper**—Flowers of large size, very freely produced, of the most perfect form; very double and sweet. The color is pearl white, deepening to carmine at the center, and it certainly surpasses all other varieties as a pot Rose, and, so far as its blooming qualities are concerned, it cannot be equaled for either in or out-door culture. Each, 20c.

4. **Perle des Jardins**—A magnificent rose. The flower is full, of globular form, very double and highly perfumed; color, clear golden yellow. Its proud buds are very large. Each, 15c.

5. **Catherine Mermet**—One of the grandest Tea Roses grown; bright flesh color; large, full, of beautiful form, easy of cultivation; buds very large. Each, 15c.

No. 1. **Rodocanachi**—A magnificent rose of beautiful transparent color, white shading to bluish and yellow, and one of the very best and freest bloomers; large and beautiful buds. Each for 30c; 3 for 50c.

No. 2. **Captain Christy**—A lovely Rose; blooms almost the entire season; very large double buds of a deep bluish color. It is a strong grower, magnificent foliage, very hardy, a glorious rose. Each, 25c; 3 for 50c.

No. 3. **Fisher Holmes**—The color is unique, a soft, intense carmine crimson, with deeper shade in the depth of the petal. The perfection of form is marvelous. It is a magnificent acquisition to our richest rose, hardy as oak. Each, 30c; 3 for 50c.

No. 4. **Paul Neyron**—We ask especial attention to this grand rose. The flowers are immense, probably the largest and finest, bright shining pink color and beautiful, very double and full, finely scented, blossoms early and continues all summer long. No collection can possibly be complete without it. Each, 25c; 3 for 50c.



MEMORIAL ROSE
 Indifferent Rose for outdoors, splendid for cemeteries, hardy as oak, and will do everywhere. Each, 25c; 2 for 50c.

2. White Memorial Rose.

The great points in favor of this Rose for cemetery purposes are that it creeps on the ground like ivy, has dark green leaves, with numberless satiny white flowers, it is hardy as grass, and will grow in sun or shade. One could wish for no greater recommendation than the above description. We know of no three better roses for cemetery purposes than the Memorial, Martha Washington and Mad. Planter, and we urge every one to give them a thorough trial. Each, 30c; 2 for 50c.

3. Mad. Planter Rose.

It is perfectly hardy and with-stands the cold winters of Wisconsin without protection. It has pure white, perfect flowers, fine buds, very fragrant, especially suitable for cemetery planting. It grows very fast, and a two-year-old plant will bear from 300 to 500 beautiful blossoms. Each, 30c.

Pink Memorial.

In every respect the same as the White Memorial except in color, which is pink. Each, 30c.

For 50 Cents.

We will send one each of the three great white-blooming hardy roses for cemetery or lawn effects, namely, Memorial, Martha Washington and Mad. Planter.

For 70 Cents.

We send above 3 and add to it the splendid Pink Memorial Rose.

The Three Belle Roses, 50c Postpaid.

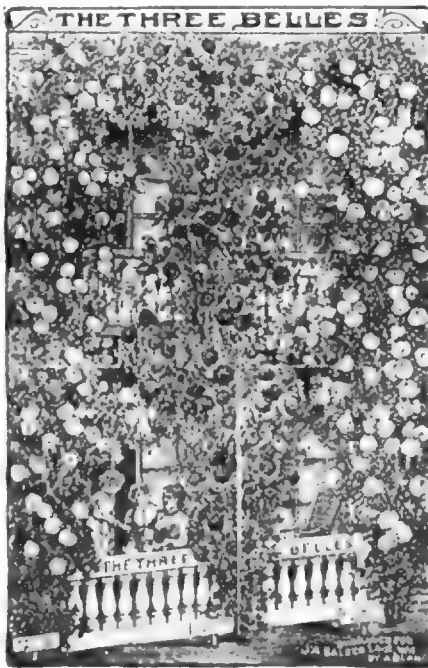
Here we have 3 hardy, fringed, climbing roses of different form and color, that cannot be beat where abundance of blossoms, delightful fragrance, and hardy vigor are desired. The price is so low—only 50c, postpaid for the three—that every farmhouse, every city home, every cottage, and every place should be graced by them.

1. **Prairie Belle, or Prairie Queen**—Grows to 50 feet high. Clear, bright pink, sometimes with a white stripe; large, compact and globular; very double and full; blossoms in clusters; one of the finest. Each, 30c.

2. **Baltimore Belle**—A large pale pink rose of good growth, bearing its beautiful, almost white, blossoms in such profusion as to resemble a snow-storm in blast. It is a splendid climber. Each, 30c.

3. **Tennessee Belle**—Deep rosy pink; shoots slender, and flowers in clusters, profusely. Each, 30c.

1 each of above 3 Belle Roses, 50c, postpaid.



THE THREE BELLE ROSES, 50c, POSTPAID.

Three Hardy Moss Roses.

The Moss Roses are known in poetry and song. The graceful and mossy stem are sought everywhere. Our varieties are hardy and very floriferous.

The Pink—Beautiful shade of pink. Each, 25c.

The White—Pure white, large bud. Each, 25c.

The Red—Deep color; fine form. Each, 25c.

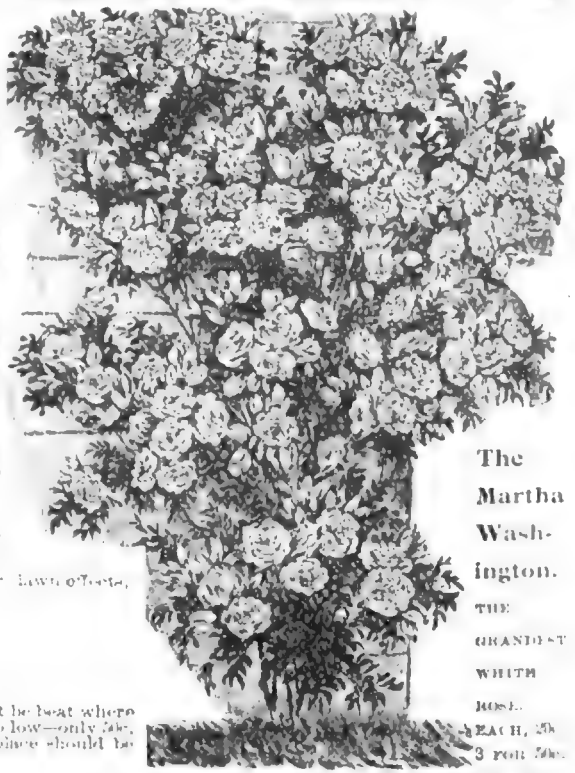
One each of these 3 glorious Moss Roses, 60c.



THREE HARDY MOSS ROSES 65c POSTPAID

1. The Martha Washington Rose.

Over one hundred years ago George Washington planted this Rose in honor of his bride, Mount Vernon. Color pure white, perfectly double to the center, and of unsurpassed fragrance; look beautiful and long pointed. It is a rapid grower, especially the second season, when it attains a height of 15 to 20 feet, and is solidly covered with pure white, fragrant flowers as completely like the foliage. It is a magnificent



The Martha Washington.

THE GRANDEST WHITE ROSE.

EACH, 30c. 3 for 50c.

FAIR-FAMED MARTHA WASHINGTON, EACH, 30c.

THE 4 RAMBLERS. 65c.

The **Crimson Rambler** and its three mates, white, pink and yellow rambler, are positively the grandest, freest blooming out door climbing roses known to Salzer. We think we know a thing or two about hardy roses, but these beat everything. Saw last spring three year old plants, 62 feet high, as shown on this trellis, with 10,000 roses on four plants at one time. One can hardly believe it, yet it is as true as truth.

1. **Crimson Rambler**—The greatest Rose of the century. It is said to be hardy as oak, to withstand every manner of climate, to grow rapidly, to remain outdoors, even in Wisconsin's cold climate, and to bloom, and bloom all season long. A one year old plant from which our stock was propagated had a single branch upon which there were 300 crimson blossoms and over 3,000 blossoms during the first year. This Rose is offered at a lower price by many, but one must be careful to get the genuine. A plant under favorable conditions grows 15 feet the first season. Everybody growing same pronounces it the rose wonder of the century. We cordially recommend same. It is hardy here with slight protection. Each, 25c; 3 for 50c; 7 for \$1.00. Strong 2 year, each, 40c; 3 for 50c.

2. **Yellow Rambler**—What is said of the Crimson Rambler applies equally to the Yellow, only that the color is rich yellow. Each, 25c; 3 for 50c. 2 year, each, 30c; 3 for 50c.

3. **White Rambler**—A truce to beauty, a great climber, otherwise like the crimson except in color. Each, 25c; 3 for 50c. 2 year, each, 30c; 3 for 50c.

4. **Pink Rambler**—A rose of great merit, a rapid free blooming Pink Rambler, ramble everywhere. Each, 25c; 3 for 50c. 2 year 30c; 3 for 50c.



THE 4 RAMBLERS 65c

1 each above 4 Ramblers, only 65c.

2 each above 4 Ramblers, only \$1.00.

2 year old Rambler, 30c each; the 4 for \$1.10.

The Beautiful
 "Three Belle"
 Roses
 only
 50c
 Postpaid.

Salzer's Hardy Wisconsin Fruit Trees. The 13 for \$1.50, Postpaid.

There is a tremendous demand for small apples and crabapples, and cherries and plums. Of these four varieties there are annually planted millions of trees throughout the U. S. The one-year stock which we send by mail measure from 2 to 3½ ft. It is just the stock to plant by you, either for your garden or orchard, on account of its hardy, vigorous growth and of its doing so well and growing so rapidly, and usually bearing the second or third year after planting. Our stock, grown at La Crosse, is elegant, well rooted, will grow rapidly and make fine established trees very quickly.

The Bismarck Apple. (See No. 9).

The most remarkable fact about this Apple is that you do not have to wait until you are gray before it bears. The Apples are very large in size, of excellent quality, and will keep well until January. Its great point of merit is that it will bear at once. Plants set out this year will give you fruit the next, while the second year following you will have lots of it. We consider it the greatest novelty ever offered in America.

PLEASE READ THIS LETTER.

SHEBOYGAN, WIS., June 15th.

JOHN A. SALZER SEED CO.:

Gentlemen: I purchased from you, in the spring of '96, a Bismarck Apple, planted same in May, received a few Apples the same season, and the next year and ever since it is fully loaded with choice fruit. My garden is the center of the city, and thousands of people pass same, and everybody is struck with the beautiful appearance of the Bismarck Apple.

JACOB HENNE

There is nothing in the Apple world that begins to come up to this great novelty. You can plant it in your house in a pot, on your front lawn, or anywhere in your garden, and be just as sure of a rich harvest of delicious Apples as you are of the coming summer! It's an Apple that bears! It bears quickly, freely and prolifically. It's hardy here in Wisconsin and everywhere.

Price of Salzer's Bismarck Apple.

First size.....	30c each,	3 for \$0.80
Second size.....	60c "	3 " 1.50
Third size (bear in 1903).....	75c "	3 " 2.00



1. **Hyslop**—Fruit large, produced in clusters, deep crimson covered with blue bloom. Very popular on account of its large size, beauty and hardness. October to January. Each, 30c; 3 for 50c, postpaid.

2. **Transcendent**—Tree immensely productive, bearing after second year and producing good crops by the fourth year. Fruit from 1½ to 2 inches in diameter; excellent for sauce and pies, both green and dried. By many considered a good eating Apple; skin yellow, striped with red; one of the most popular. September and October. Each, 30c; 3 for 50c, postpaid.

Prices of above 13 Trees, by Mail, \$1.50, postpaid.
 Price above 13, Large Stock, 5 to 7 feet, should bear in 1904, \$2.75, by Freight or Express.
 50 Trees Selected from above 9 Crabs and Apples, at \$5.00 per 50 Trees, by Freight.
 50 Trees of Mailing Size, Plums, \$7.00.

THE 8 ORCHARD BEAUTIES, BY MAIL, \$1.00.

Thrive (Slightly Protected) at 40 Degrees Below Zero.

1. Apricot—Mammoth Russian.

It is extremely hardy, having flourished as far north as Siberia, during a temperature of 40 degrees below zero. Adapts itself to all soils, and is reliable. Each, 90c; 3 for 75c.

2. Cherry—Russian Colossal.

It is early, large size, and remarkably hardy. The fruit is shiny, deep red, globular, tender, and very rich. Each, 30c; 3 for 75c.

3. Champion Peach.

Originated at Nokomis, Ill. The flavor is delicious, sweet, rich and juicy, surpassing all other early varieties—skin creamy white with red cheeks; strikingly handsome. It ripens at Nokomis about August 5th. Each, 25c; 3 for 75c.

4. The Wisconsin Plum.

The Wisconsin Plum is a very large, hardy Plum, an immense producer very giant in size, yellow ground shading to purple. Our illustration is a little darker than it should be. It is an immense Plum, gives great satisfaction and is sure to please. Price, mailing size, each, 90c; 3 for 75c.

5. New Crab Apple—Ashland.

Originated in Wisconsin. It is perfectly hardy, of a fine color, glossy green, margined with carmine; very firm, juicy, pleasant, and a great bearer. Each, 25c; 3 for 75c.

6. New Apple—Early Northern.

It is of beautiful appearance, color is deep crimson, form regular, almost round, and of fine size. A seedling of the famed Longfield. It is especially valuable for family use. Each, 30c; 3 for 75c, postpaid. Early Northern by express, 10, \$1.50; 50, \$7.00; 100, \$12.50.

7. Wisconsin Pear.

This is a seedling of the celebrated Lawson Pear, and has demonstrated its adaptability to Wisconsin soils. The fruit is very large, of fine shape and of beautiful brownish-golden color, and most excellent quality, very fine-grained and tender. Each, 25c; 3 for 75c.

8. Quince Meech's Prolific.

A vigorous grower and immensely productive, recently coming fruit when but two years of age increasing in utility yearly. The fruit is large, lively orange yellow, of great beauty and delightful fragrance. Each, 30c; 3 for 75c.

Above 8 Orchard Beauties we mail for only \$1.00.

For \$1.25 we mail above and one Bismarck Apple.

For \$1.50 we mail above, one Bismarck Apple and one Banana Apple.

For \$2.00 we ship 2 large trees of above by freight or express.

BANANA APPLE.

Its introducers claim it to be the finest dessert Apple in the world, as also the most beautiful Apple in existence, wonderfully productive, bearing the second year after planting. The fruit is claimed to be the greatest Apple for table use ever introduced, of exquisite flavor and perfect form, selling rapidly from \$5.00 to \$10.00 a barrel. Next to the Bismarck Apple, we consider this the greatest Apple of recent introduction. Price, by mail, 50c.



NUMBER OF TREES PER ACRE.

8x9 ft., 800; 10x10 ft., 430; 12x12 ft., 302; 18x18 ft., 135; 20x20 ft., 110; 30x30 ft., 48.



EARLY NORTHERN APPLE 30c.

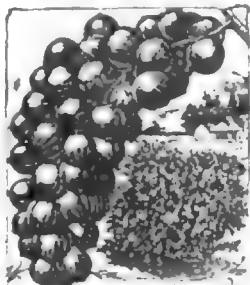
John G. Salzer
Seed Co
LA CROSSE.
WIS



SALZER'S
HARDY WISCONSIN FRUITS,
THE 13 FOR \$1.50 POST PAID.

CURRENTS.

Our Northern-grown stock of Currants is valuable above Eastern and Southern, on account of its hardiness and vigor to withstand cold winters.



SALZER'S RED WINE CURRANT.

Salzer's Red Cherry—Large, very prolific, excellent flavor, cannot be too strongly recommended for general crop; is splendid for all purposes. 3 for 25c; 10 for 75c; 100 by express, \$2.75.

White Cherry, or Grape—Large, white, sweet variety; unusually fine for table use. 3 for 25c; 10 for 75c; 100 by express, \$2.75.

Black Cherry—Fine black sort; very large. 3 for 25c; 10 for 75c; 100 by express, \$3.75.

Fay's Prolific, New—Remarkably prolific; berries often as large as cherries. 3 for 25c; 10 for 75c.

Currant Seed—Mixed sorts. Pkg., 10c; oz., 40c.

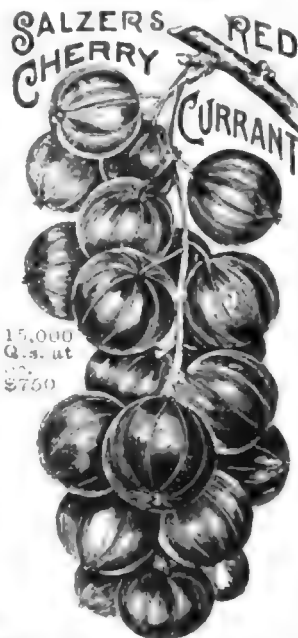
Crandall Tree Currant.

In size, it ranges from the very largest Cherry Currants to the size of Concord Grapes, berries of an inch in diameter being very common. It attains a height of 5 to 6 feet, forming an enormous bush. Fruit the size of grapes, jet black in color, and very fine in flavor. Plants, each, 25c; 4 for 75c.

731 Currant Novelty—Salzer's Red Wine.

For years there has been a call for an extra large fruiting, healthy, vigorous-growing Currant. This demand, we believe, can now be met fully in each and every particular in our magnificent new variety, Red Wine Currant. This has been carefully tested for several years and not found wanting. The berry is borne in large, long clusters of enormous size; bright red color. The fruit is singularly free from acid, and is bound to give great satisfaction. It is enormously productive, and withstands our coldest winters. It is positively the rarest, greatest Currant of the day. On our private place, it bore fruit the past summer often 1-2 to 4-7 of an inch in diameter; bore same in great clusters and singularly free from every objectionable feature. It is positively the greatest RED CURRANT of the age! If we had to pay \$5.00 a plant, we'd have the Red Wine every time.

Each, 25c; 3 for 50c; 10 for \$1.50 by express; 100 by express, \$12.00.



15,000
Q.s. at
\$750

GRAPES.

These sorts stood at below zero, and bore heavily in our garden last season. There is no fruit more delicious than this, and none that yields a more prompt and generous return. Everybody who has a few feet of vacant ground, a bare wall, fence or outbuilding, can plant a few Grape vines and have annual returns of the most delicious and noble fruit under the sun.

Salzer's Concord.

This is our favorite, on account of its enormously large bunches of luscious fruit. It is very prolific, hardy as oak, and has never failed to ripen at La Crosse. Indeed, there is no dark colored Grape except Salzer's Concord that is its peer. It is so early, so luscious, so large, and so hardy, that it ought to find a place in every garden in America. Each, 25c; 3 for 50c; 10 for \$1.50 by express.

SALZER'S

Golden Pocklington.

It is a variety of Marion County, Kansas, which was first raised by J. L. Case, a pioneer grape grower in that State. It is a very early, so luscious, so large, and so hardy, that it ought to find a place in every garden in America. Each, 25c; 3 for 50c; 10 for \$1.50 by express.

No golden late Grape exceeds this in yield, lusciousness, and earliness. Bears large fruit and is perfectly hardy. Price of Salzer's Golden Pocklington—Each, 25c; 3 for 50c; 10 for \$1.50 by express.

Moore's Early—The finest early Grape known; fruit very large and of a delicious flavor. Each, 25c; 3 for 50c; 10 for \$1.50.

Elvira—The hardest, finest, sweetest, and most prolific white Grape. Each, 25c; 3 for 50c; 10 for \$1.50.

Eaton—A grand, hardy, large, early black Grape. Each, 25c; 3 for 50c; 10 for \$1.50.

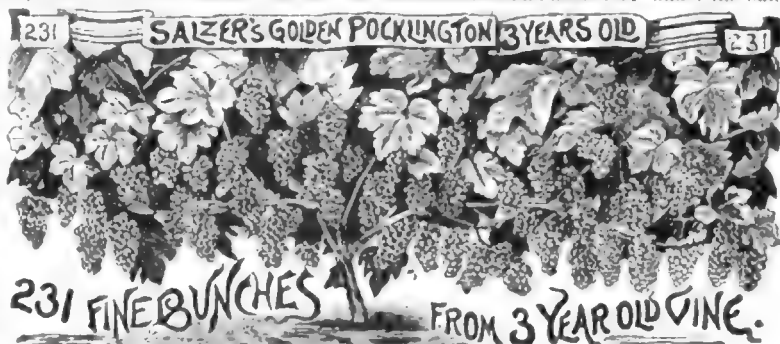
Worden—A splendid black Grape, luscious. Each, 25c; 3 for 50c; 10 for \$1.50.

Brighton—A superior red Grape. Each, 25c; 3 for 50c; 10 for \$1.50.

Delaware—Well known red Grape. Each, 25c; 3 for 50c; 10 for \$1.50.

Empire State—A magnificent white Grape. Each, 25c; 3 for 50c; 10 for \$1.50.

Niagara—Well known white Grape. Each, 25c; 3 for 50c; 10 for \$1.50.



231 FINE BUNCHES

FROM 3 YEAR OLD VINE.

231 Great Bunches grown by J. L. Case, Marion County, Kansas.

Bears large fruit and is perfectly hardy.

FIVE IRONCLAD GRAPES 75c.

Salzer's Grapes are known for giant size of the fruit, hardiness of the vine and lusciousness of the rich colossal grapes.

No. 1. WYOMING (RED).

Red; vine very hardy, healthy and robust, with thick, leathery foliage; color of berry similar to Delaware, but brighter, being one of the most beautiful of the number of red Grapes, and in size nearly double Delaware; flesh tender, juicy, sweet, one of the earliest to ripen. Each, 25c; 10 for \$1.50.

No. 2. BROWNSVILLE (WHITE).

It has many points of merit; among these, earliness, solidity, very large berries, and very lusciousness. It is very hardy and very prolific, out-yielding almost all other white varieties. Each, 25c.

No. 3. AMBROSIA (BLACK).

It is one of the finest Grapes that has ever come under our notice. The bunch is very large, the fruit delicious, almost nothing in one's mouth. It is extremely early, which lends to its great value. Each, 25c; 10 for \$1.50.

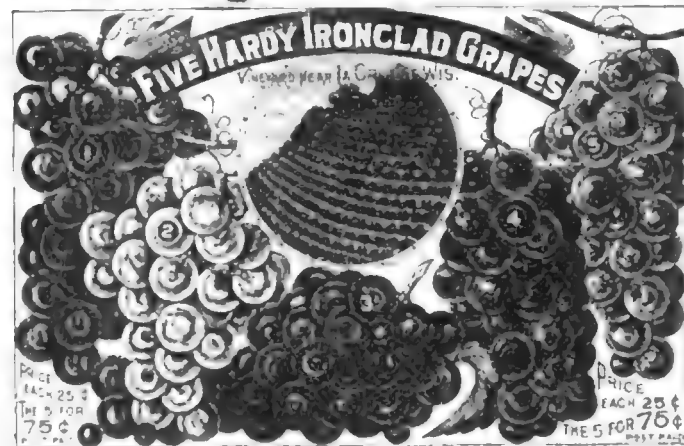
No. 4. AMERICAN BEAUTY (RED).

As the American Beauty is by all odds the finest, grandest, most glorious bunch of fruit ever seen, so will this great seedling Grape at one take its place at the front of all red varieties. The berry and bunch are very large, of excellent flavor and quality. Each, 25c; 10 for \$1.50.

No. 5. JANESEVILLE EARLY.

A very early Grape of excellent quality; fine white color; skin very firm; flesh tender, juicy, of a delicate thread-like flavor, free from all foxiness; vine hardy, vigorous, and free from mildew. Each, 25c; 10 for \$1.50.

Above 5 Hardy Grapes, 75c, postpaid; any 10 for \$1.50.



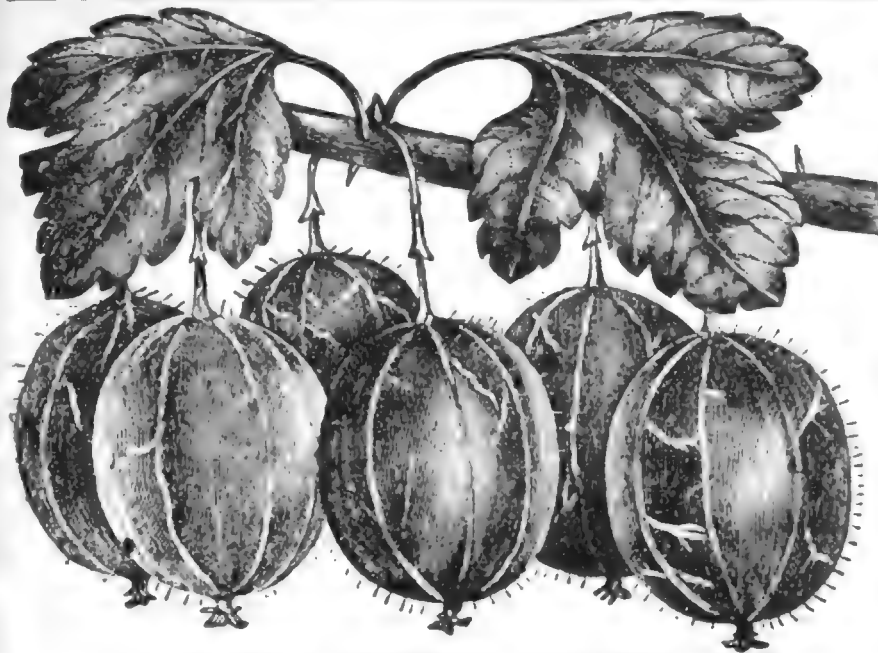
Two Grape Novelties.—1. SALZER'S EARLIEST.

This Grape is a seedling. Our attention was called to it several years ago, and we immediately purchased the complete stock and named it "Salzer's Earliest," on account of its extreme earliness. It is a splendid grape throughout, large, full, luscious, and of a decidedly better quality than the Concord, which it resembles in type. It is very hardy, very prolific, bearing great bunches of deliciously flavored fruit, which is very large, very luscious, very sweet, and will surely please. Each, 25c; 3 for 50c; 10 for \$1.50.

2. SALZER'S SUNBEAM.

The clusters are unusually large and compact, sometimes shouldered with a greenish white, turning to a pure amber berry; the flesh is slightly pulpy, sweet and good. With us in the north it ripens with the Moore's Early, but exceeds that variety largely in yield. We do not believe that there is any earlier Grape superior in quality, that bears so abundantly, and is more productive and of finer quality than this rare novelty. It will ripen quicker and bear larger bunches than any white Grape we know of. Each, 25c; 3 for 50c; 10 for \$1.50.

These
2
Novelties
Postpaid
45c.

THE GREAT ERFURT GIANT GOOSEBERRY. $\frac{1}{2}$ SIZE OF BERRY. EACH, 25c.**Triumph Gooseberry.**

An American seedling, claimed to be free from mildew, approaching the best English sort in size and productiveness. Each, 20c; 7 for \$1.00.

Keepsake Gooseberry.

A variety immensely popular in England, where we obtained our supply. We visited nurseries in which this berry grew actually as large as a bantam egg; extremely delicious. Each, 20c; 7 for \$1.00.

Industry Gooseberry.

The best English Gooseberry yet introduced, of vigorous, upright growth; greatest cropper and freest from mildew of any of the English varieties; berries of the largest size—1½ inches in diameter—and of the most excellent flavor, both pleasant and rich; color, when fully ripe, dark red. Each, 20c; 10 for \$1.50; 100 for \$13.00, by express.

Gooseberries.

The Great Erfurt Giant Gooseberry.

The berry itself is enormous in size and of the most delicious flavor. The color is green to red. It is singularly free from mildew, either in leaf or fruit, and is creating a sensation among Gooseberry growers. It will bring almost double the price of others in market. It is perfectly hardy. The berries are of a remarkable size, often 1½ inches in diameter. Has produced 10 berries on a twig 15 inches long. We consider it the rarest Gooseberry variety ever introduced into America. It has fruited in Wisconsin for over five years, and bore heavily annually. In order to give it a widespread introduction, we have placed the price at but one-quarter what its merits demand.

J. Luce, Ill.: "The Erfurt Giant bought of you fruited the past two years heavily. Such great giant Gooseberries I have never before seen."

Geo. Dahl, Ohio: "The 10 Erfurt Giants are grand. Took off two bushels of giant berries last week."

We truly believe there is no better Gooseberry in the world today than the Erfurt Giant. It is of enormous size—that is, the berries—the growth is vigorous, while the fruit is peculiarly luscious. Each, 25c; 3 for 50c; 7 for \$1.00, postpaid.

Downing Gooseberry.

Largest and fine. Probably the best known American variety; fruit very large, and the plant is enormously productive bearing great quantities of excellent berries; fine, juicy; perfectly hardy. Each, 15c; 10 for 65c; 100 for \$4.00, by express.

The Houghton Gooseberry.

A magnificent sort, enormously prolific, of strong growth, vigorous and healthy. Fruit medium size, fine and juicy. Each, 15c; 2 for 25c; 10 for 65c; 100 for \$4.00, by express.

Mixed Gooseberry Seed—Pkg., 10c; oz., 75c.



THE DOWNING.

FIVE WONDERFUL RASPBERRIES, 60c.

Twenty to 40 Raspberries—say 10 of each of these five sorts—will furnish a good-sized family a great plenty of rare, rich, luscious fruit a long while during the fruit season. They are hardy.

1. Wineberry (Red).

Ever since 1889 these plants of Wineberry are one mass of fruit of rich wine color, and have borne enormously. It is perfectly hardy, and is, without question, one of the best red Raspberries yet introduced. Each, 15c; 3, 40c; 10, 75c; 100, \$4.00.

2. Salzer's Everbearing.

The fruit is of a large size, a beautiful rich red color, of excellent quality. So long does this excellent fruit remain that it has reserved the name Everbearing. The plants are particularly strong, very vigorous in growth, growing 6 feet in height, stand erect, with foliage large and rank. It has withstood the severest winters of Wisconsin without protection. It has fruited every year as long as we have had it. It is immensely prolific. The quality is extraordinary. Each, 15c; 3, 40c; 10, 75c; 100, \$5.00.

3. The Arctic (Black).

The finest of all hardy, jet black Raspberries. It is a strong grower, extremely productive, and of excellent quality, the berry for general culture, bearing more delicious fruit and lasting longer than any black variety we know of. Each, 15c; 10, 75c; 100, \$5.00.

5. Child's Japanese Raspberry.

This magnificent Raspberry was discovered in Japan and introduced several years ago, and is now acknowledged to be one of the rarest and most valuable fruit novelties ever introduced, flourishing in every part of the country, hot or cold, wet or dry. It attains a height of 6 feet, withstands the coldest winters and hottest summers, and bears from 10 to 15 berries on a branch. These berries are enclosed in a burr, and when ripe this opens, exhibiting a large berry of brightest, glossiest scarlet. Each, 20c; 3 for 40c; 50 for \$5.00.

For 60c we will mail free above 5 Raspberries, 100 Seed of Child's Japanese Raspberry—Pkg., 15c. Mixed Raspberry Seed—Pkg., 10c; oz., 75c.

Standard Raspberry Sorts.

The price of the following 11 sorts of Splendid Raspberries is, by express, 6 for 30c, or 40c postpaid; 12 for 50c, or 70c, postpaid; 100 for \$2.00, or \$3.00 postpaid.

BLACK SORTS.

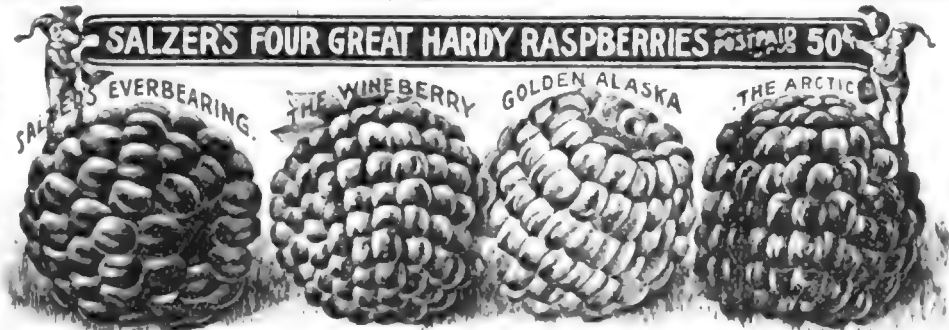
1. Eureka—Originated in Ohio. Large, fine berry.
2. Gregg—The most popular black sort known.
3. Kansas—A fine black variety.
4. Ohio—A well-known black cap variety.
5. Souhegan, or Tyler—Considered the earliest black berry.

RED SORTS.

6. Outhbert—Well known. A splendid berry, doing well North and South.
7. Marlboro—Large size, light crimson color, good quality.
8. Royal Church—A splendid berry of enormous size.
9. Shaffer's Colossal—An enormous, delicious berry, fine, both in can and fruit. Late.

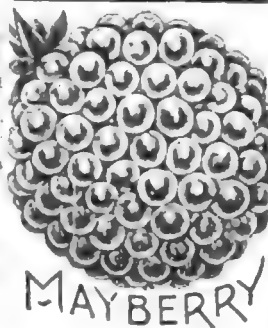
YELLOW SORTS.

10. Golden Queen—A beautiful, large, golden yellow berry.
11. Caroline—A large berry, very fine quality.

**4. Golden Alaska (Yellow).**

This perfectly hardy Raspberry was found in one of the valleys of Alaska, hence its name. It is a golden yellow berry of great size, extremely productive and fine quality; rich, juicy and delicious. The vine is strong, rank grower, fruit extremely large and beautiful. It is far off home, known as a cold country berry, this berry is able to resist very icy climates. Each, 15c; 3, 40c; 10, 75c; 100, \$5.00.

1 EACH ABOVE 4 RASPBERRIES, 50c.



MAYBERRY

Golden Japanese Mayberry.

A great fruit novelty, ripening in May. Very large berry, of the Raspberry family. Each, 20c; 5 for \$1.00.

The Strawberry Raspberry.

Foliage like a rose bush. Very early in the season the plants are covered with the purest white, single, rose-like flowers, which later is changed to present a very ornamental appearance. The fruit is a very early one. They are of a very bright red color, in the shape of a strawberry, standing upright and will grow to the top of the foliage, thereby being easily gathered.

Each, 20c; 4 for 60c.

One each above

2 Novelties,

40c.



STRAWBERRY RASPBERRY. Each, 20c; 4 for 60c.



CHOICE FLOWER SEEDS.

Sometimes the failure in the flower and vegetable garden occur from improper sowing and treatment. We want everybody buying our seeds to have success with them, and we urge upon them to carefully read the culture directions on each package and the following rules.

Soil.—Prepare this carefully, may be smooth, fine, mellow and well enriched. It is well to choose a south, sunny location of the house; make your seed bed even by means of a smooth board. Do not sow on wet, cold soil—have it warm and mellow. Put a little stick at each end of each row, so as to mark it, and pull up all weeds that appear between the rows the first day they can be seen. When plants are large enough remove them where you want them to remain, and they will reward you with flowers all summer, and vegetables fine and large, to gladden your heart.

From early childhood we have been passionately fond of flowers. The summer days were always spent in our parents' garden. Great beds of Hoses, Petunias, Verbenas, Portulacas, Sweet Williams, Four O'Clocks, Candytuft, Balsam, etc., were our daily delight. Our boyhood was spent in the garden, our father being a nurseryman and gardener, our young manhood found us there. Indeed there is no place we feel so completely at home as when surrounded with plants and flowers. We have for long years tested every flower obtainable, and our list is full of choice sorts, and we pride ourselves that no flower seeds offered in America have a higher reputation among gardeners and all lovers of beautiful seasons than Salzer's choice northern grown, and we trust that every reader of these lines will let us help make their garden beautiful by sowing our splendid flower seeds.

19 Pkg's CHOICEST FLOWER SEEDS ONLY 50c

<h2>50 CTS.</h2> <p>These 19 packages of beautiful flower seeds, choice sorts, we offer postpaid (not for only \$1.00). This collection contains the cream of all flower seeds and cannot be broken. It's what you will need if you want a great garden of choice flowers.</p>	<ol style="list-style-type: none"> 1. Aster. 2. Balsam. 3. Barbona. 4. Brachyotus. 5. Calceol. 6. Calliopsis. 7. Candytuft. 8. Celosia. 9. Clarkia. 10. Collinsia. 11. Double Hollyh. 12. Four O'Clock. 13. Gypsophylla. 14. Lantana. 15. Lobelia. 16. Mignonette. 17. Pansy. 18. Phlox. 19. Zinnia. 	<h2>All for 50c.</h2>
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For 25 Cents.

Here is a fine Complete Flower Garden Collection; it is composed of one package each of the following: Ageratum, Ageratum, Convolvulus, Mignonette, Marigold, Sweet Peas, Petunia, Pansy, Calliopsis and Poppy. In all 10 packages, for only 25 cents, postpaid. These 10 packages are beauties and will please you.

A Magnificent Flower Garden for \$1.00.

The following 19 packages of beautiful flower seeds, choice sorts, we offer postpaid (not for only \$1.00). This collection contains the cream of all flower seeds and cannot be broken. It's what you will need if you want a great garden of choice flowers.

- | | |
|--|---|
| <ol style="list-style-type: none"> 1. Abromia. 2. Ageratum. 3. Adonis. 4. Ageratum. 5. Alyssum. 6. Amaranthus. 7. Antirrhinum. 8. Aster. 9. Balsam. 10. Calandrina. 11. Calliopsis. 12. Calendula. 13. Candytuft. 14. Canterbury Bell. 15. Chrysanthemum. 16. Clarkia. 17. Convolvulus. 18. Cyanus. 19. Eschscholzia. 20. Forget-Me-Not. 21. Galliardia. 22. Gilia. 23. Godetia. 24. Helibrysum. 25. Kaulfusia. 26. Larkspur. 27. Lobelia. 28. Lupinus. 29. Marigold. 30. Mignonette. 31. Nasturtium. 32. Nemophila. 33. Pansy. 34. Phlox. 35. Poppy. 36. Stock. 37. Sweet Peas. 38. Tagetes. 39. Verbena. 40. Zinnia. | <p>ALL
FOR
\$1.00
POST-
PAID.</p> |
|--|---|

Above 40 packages only \$1.00.

Flowers of Paradise, 25c.

Here is what you want: a great big package of every known annual mixed, containing an endless assortment of colors, varieties and sorts, all free flowering, beautiful in the extreme. One 25c. package also it furnishes 60 BUSHEL BASKETS full of flowers. Package, 25c. postpaid.

In making up your order do not overlook the quaint Collection of Flowers on
FRONT COVER PAGE
and be sure to include at least one of the
Choice Flower Seed Collections
on this page

America's Best Loved Climber— Nasturtiums.

No annual gives more and finer blossoms and is so serviceable, cut and placed on the table in vases, while for wearing as corsage or neck bouquets they are extremely fashionable and valuable on account of their rich color and their property of retaining their freshness so long.

Salzer's Perpetual Blooming.

Salzer's Perpetual Blooming Nasturtiums—We control all the seed of this wonderfully free blooming Nasturtium. It blooms early and continually throughout the season. This mixture contains many brilliant and fashionable colors that are particularly adapted for dress bouquets.

10 BUSHEL BASKETS

Full of beautiful flowers were grown from one ounce of seed. The flowers are large, proud, beautifully and exquisitely colored, borne on long stems. The endless variety contained in the Salzer's Perpetual Blooming Nasturtiums popularizes them as the most beautiful of all the Nasturtiums, and thousands of ladies who have grown them extol without stint, yes, are cheerfully lavish in describing their great beauty and peerless brilliant colorings. **Pkg., 10c; oz., 20c; 1 lb., 50c; 1 lb., \$1.25.**

Price of these 8—each pkg., 5c; oz., 15c; 1 lb., 35c.

1. Empress of India

The plant is of a very dwarf habit, while the flowers are of the most brilliant crimson color and freely produced. **Pkg., 5c.**

2. Black Egg

Very dark dwarf, choice. **Pkg., 5c.**

3. Dwarf Mixed

All dwarf sorts and kinds. **Pkg., 5c.**

4. Tall Mixed

Pkg., 5c.

5. Tall Yellow

Beautiful golden yellow. **Pkg., 5c.**

6. Tall White

Excellent pearly white. **Pkg., 5c.**

7. Tall Rose

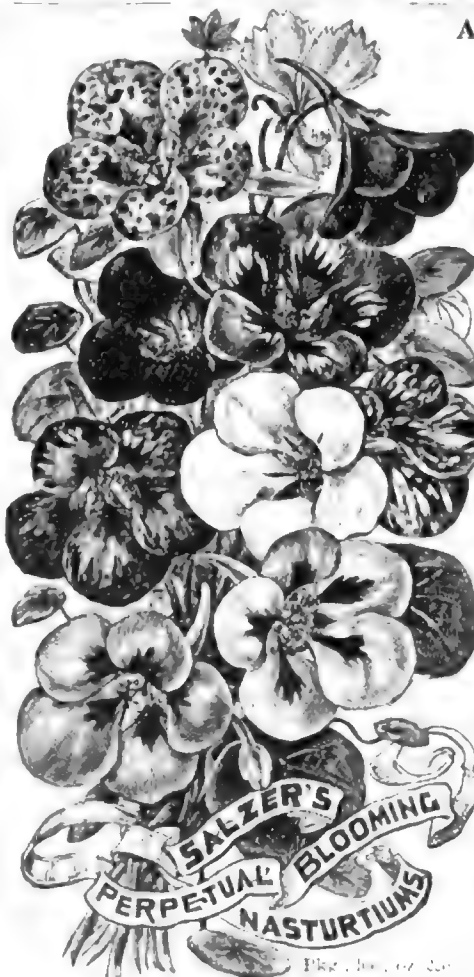
Beautiful in the extreme. **Pkg., 5c.**

8. Tall Crimson

Extremely beautiful. **Pkg., 5c.**



EMPERESS OF INDIA, 5c.



Nasturtiums Fine Mixed Colors.

This mixture of Nasturtiums is exceedingly beautiful and justly popular. In April, 1902, we sent to many seedmen for their rarest, highest priced Nasturtiums. Not one of them sent us half so fine flowers as are contained in our Fine Mixed, not to say a word of our Perpetual Blooming. Salzer's Nasturtiums cannot be excelled the world over. Indeed our Fine Mixed Colors are the acme of perfection in coloring, form, size and beauty, and beat any varieties we have ever seen from other sources. **Pkg., 10c; oz., 20c; 1 lb., 50c; 1 lb., \$1.25.**

PANSIES.

Wisconsin soil and climate are specially adapted to the growing of splendid blossoms, and hence our strain is recognized among florists as the finest by all odds in America. It is grown on the new process of growing enormous blossoms for seed, with experience, soil, climate, etc., all in our favor of producing the best pansy seed in the world.



Home Sweet Home Pansy Mixture.

Some years ago, we first offered our Home Sweet Home Pansy; since then we have wonderfully improved this already wondrously beautiful strain. We have added to it colossal size, heavy velvet texture, great brilliancy in color and exquisite beauty in form. It is without question the rarest, choicest mixture of giant, sweetly fragrant blossoms. It would be folly to attempt to describe them, for no pen can do same justice and no artist's brush would attempt to imitate their marvelous colorings. They blend, in perfect forms of monstrous size, all the colors known or dreamed of in art or nature.

We offer this year \$25.00 in Gold for the choicest blossom. We offer \$12.50 in Gold for the largest, \$7.50 for the second largest, and \$5.00 for the third largest Pansy Blossom of our Home Sweet Home Pansy Mixture! How to win this prize and to measure the Pansies found on rear of each Home Sweet Home Pansy package. The largest Pansy in 1902 measured 5 1/2 inches the long way. We believe that a larger can be grown in 1903. Try it.

Price Home Sweet Home Pansy Mixture: Pkg., 25c; 2 for 40c; 6 for \$1.00.

Pansies in Separate Colors.

These separate colors contain all known varieties and shades of each Pkg., 10c each.

Blue Shades,	Bronze Shades,	Mahogany Shades,
Brown Shades,	Black Shades,	Margined Shades,
White Shades,	Yellow Shades,	
Black (King of the Black),		

Each pkg., 10c; any two pkgs. of above, 15c.

Pansy Mixtures.

No. 1 Choice mixed Pansy. Very choice. This is the most popular Pansy mixture we sell. Everybody is delighted and pleased therewith. Grand colors, beautiful shades, immense size, contains some Peacock seed. Pkg., 10c; 2 for 15c.

No. 2 Mixed Pansy. This mixture is as fine as many seedsmen's fine mixtures. Pkg., 10c; 2 for 15c.

No. 3—Good Mixed. This mixture is really fine. Pkg., 8c; 2 for 15c.

Salzer's Superb Pansy.

This strain is gathered from mammoth flowers only, and is made up to accommodate many of our customers who want giant flowers regardless of price. Pkg., 50c.

Giant Peacock Pansies.

Salzer's new race of colossal pansies. Blossoms giant size, thick full texture, single blossoms attaining the past season the enormous size of over five inches.

Price, pkg., 30c; 2 pkgs., 50c; 6 pkgs., \$1.00; 1 oz. seed \$2.00.

Angel's Robe.

Especially adapted for cemetery planting or edging in the garden. It's the sweetest of all white Pansies. Pkg., 15c; 2 pkgs., 25c.

Louis Odier—Beautifully blotched, extra large. Pkg., 15c.

Trimardeau—The giant race of Pansies. Pkg., 25c.

Lord Beaconsfield—Large, deep, purple velvet. 15c.



Salzer's Splendid Sweet Peas.

113,000 lbs. of Sweet Pea seed is a record no other seedsmen in America can boast of, but there is honest reason for our tremendous sale of Sweet Pea seed. Salzer's Sweet Peas bloom, that's the great secret. We had formerly 250 named sorts, but the masses of planters, the dear ladies, do not want 250 separate named sorts, but they want 250 or as many different sorts as they can get in one package. That's the secret, we give a great lot of different elegant sorts. One lady writes she had 62 kinds in one quarter pound of Salzer's Everblooming, that's the reason Salzer's Sweet Peas are so popular. Then we sell them in separate shades. That's popular. Ladies like them to come that way.

For long, long stems, large, full, bright flowers, subtle, yet intense fragrance, hardy, free-flowering, ever-blooming varieties we commend to you Salzer's Sweet Peas. Nothing quite like them anywhere.

Salzer's Ever-Blooming Sweet Peas.

Our Ever-Blooming is something especially rare, of unusually large blossoms, brilliantly shaded, deliciously fragrant, that bear continuously until destroyed by severe frosts. It is impossible to describe the rare beauty of the brilliant tints. For personal wear during the summer and autumn it is the most fashionable flower grown, as this strain retains its freshness for hours. We control the entire stock of Ever-Blooming Sweet Peas in America. Don't be misled by some seedsmen offering you a substitute for same, as "just as good." "None on earth like them." Price: Pkg., 10c; oz., 15c; 1 lb., 40c; 1 lb., 90c.

Cupid, the Dwarf Sweet Pea.

The famed dwarf Sweet Pea. Our stock is grown from the original. These dwarf varieties are growing more beautiful and choicer with each year. Pkg., 10c; 2 pkgs., 15c.

Sweet Peas, Special Mixtures in Separate Shades.

Most seedsmen sell separate sorts of Sweet Peas, but our trade is general and all the different splendid sorts mixed according to shades. Thus our white shades are composed of all the most white sorts. Our striped sorts contain the full list of these beautiful varieties. In our blue sorts you will find all the best blues, the lightest blue, yes, every kind of blues known in Sweet Peas, and so on through the full list. Hence, Salzer's Special Mixture of Splendid Sweet Peas in Separate Shades is immensely, wonderfully popular.

White Sorts mixed Pkg., 5c; Pink Sorts mixed Pkg., 5c; Blue Sorts mixed Pkg., 5c; Blue Sorts mixed Pkg., 5c; Striped Sorts mixed Pkg., 5c; Blue Sorts mixed Pkg., 5c; Carmine Sorts mixed Pkg., 5c.

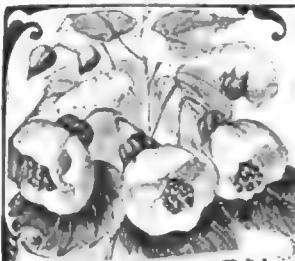
These special sorts by weight: Oz., 10c; 1 lb., 20c; 1 lb., 60c.

Fine Mixed Sweet Peas.

This mixture, for the price, challenges an equal. It is composed of many sorts and colors and will surely please. It's really elegant. Pkg., 5c; oz., 10c; 1 lb., 20c; 1 lb., 30c; 1 lb., 60c, postpaid.

Good Mixed—As fine as other seedsmen's choice. They are A No. 1. Pkg., 5c; oz., 10c; 1 lb., 20c; 1 lb., 30c, postpaid.

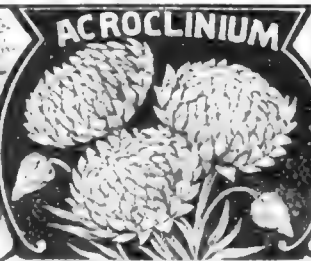
Perennial Sweet Peas—Resembles Sweet Peas—Perfectly hardy climber. Pkg., 5c; oz., 10c; 1 lb., 20c.



ABUTILON



ABOBRA



ADLUMIA



AGERATUM



ABRONIA

ABUTILON—Large bell-like flowers, flowering continually; elegant mixture, rare sorts and colors. Pkg., 5c; finest mixed, 10c.
ABOBRA—Climber, scarlet fruits, 10c.
ABRONIA—Charming annual; sweet scented blossoms. Finest mixed, elegant mixed. Pkg., 10c; mixed colors, 5c.
ACROCLINIUM—Fine mixed. Pkg., 5c.
ADLUMIA—An attractive climber, rose-colored blossoms. Pkg., 5c.
ADONIS—An annual, flowers exceeding ly brilliant. Try it. Pkg., 5c.



ALLIUM

AGERATUM.
 An annual, flowering continually.
 Azure—Dwarf blue. Pkg., 5c.
 Conspicuum—White. Pkg., 5c; finest mixed, 10c.

AGROSTEMMA—Perfectly hardy, pretty pink like blossoms. Pkg., 5c.
AGROSTIS—Grass-like grass. Pkg., 5c.
ALLIUM—Hardy, old flowers. Pkg., 5c.
ALONSOA—Annual, scarlet blossoms. 5c.



ALYSSUM

ALYSSUM.
 The finest, sweetest of all pure white blooming annuals. No garden half complete without it. Fine mixed sorts. Pkg., 5c; good mixed, 2c.

Ocean Spray—Very large blossoms of delicious fragrance; two or three hundred blossoms from a single plant; is not uncommon. Pkg., 10c; 2 pkgs., 15c.

Alyssum Saxatile—Flowers brilliant golden yellow. Pkg., 5c.

AMARANTHUS—Annuals, very showy.

Canadensis—Red, drooping flower spikes. Pkg., 5c.

Tricolor—Joseph Coat.—Pkg., 5c.

Bicolor—Foliage green and dark red. 5c.

Melancholia—Blood red foliage. 5c.

All Sorts Mixed—5c; good mixed, 2c.

AMMOBIUM.
 (Everlasting)—Flowers pure white, greatly sought. Pkg., 5c.

AMPELOPSIS—A perennial climber. 10c.

ANAGALIS—Beautiful as a border plant. Try it and it will please you. Pkg., 5c.

ANCHUSA—Beautiful dark blue flowers. Greatly admired. Pkg., 5c.

ANEM. NE (Windflower)—Perennial, brilliant beauties. Pkg., 5c.

ANTIRRHINUM—(Snap Dragon)—Very showy. Thousands now grow them.

White—Pkg., 5c.

Brilliant—Some golden and white. 5c.

Striatum—Faint striped sorts. Pkg., 5c.

"Carnation Rival"—A new strain, grandly beautiful. Pkg., 5c.

Fine Mixed—Pkg., 5c; good mixed, 2c.

AQUILEGIA—(Columbine)—Well known, exceedingly showy. Fine mixed. Pkg., 5c.

Erfurt Prize—This mixture contains nothing but the finest varieties. 10c.

ARGEMONE—Flowers very free. 5c.

ASPERULA—Sweet scented lavender-like flowers. Pkg., 5c; good mixed, 2c.

ASTERS.

Salzer's Asters capture the hearts of thousands of growers of this exquisite and useful and, above all, lovely flower. Our Wisconsin Asters are the name of perfection.

White Bouquet—The finest dwarf, pure white Aster known. Pkg., 10c.

New White Rose—A pure white, large flowered Aster. The outer petals are recurved like a rose. Pkg., 10c.

Perfection—Large and double, petals beautifully incurved. White, 10c; all colors mixed, 10c.

Needle Quilled—Large, beautiful flowers, fine colors. Pkg., 10c.

Salzer's Goliath—Blossoms of enormous size, measuring from 4 to 7 inches in diameter; erect. Pkg., 15c.

Versuvius—New; intense dark scarlet blossoms. Magnificent. Pkg., 15c.

Crown—Very double, white center bordered with many rich, bright colors. 10c.

Comet—A new type. Very large and beautiful. Flowers average 4 to 5 inches across and are very double and are borne on long stems; mixed colors. 5c.

Japanese Tassel—Also a new type, flowers are of immense size and of beautiful colors. Plants are vigorous and free flowering, and continue long in flowering; mixed colors. Pkg., 15c.

Chrysanthemum Flowered—Mixed colors. Elegant. Pkg., 10c.

Asters. Gorgeous Prize Mixture—This mixture we have greatly improved the last season. It contains over 70 varieties of elegant sorts and colors. Pkg., 25c.

Asters. All Colors Mixed—This mixture, of course, is not equal to our Gorgeous Prize Mixture, but we must say that it is the best 10c mixture offered in the world. We do not know of a 10c package of seed that will give you more genuine pleasure, from August on until killed by frost, than Salzer's All Colors, mixed. Colors are brilliant, varied and charming. Pkg., 10c; 2 pkgs., 20c.

No. 3 Mixed—Very fine indeed; superior to many 10c mixtures. Pkg., 5c.

Dwarf German Mixture—Contains over 30 choice elegant sorts. Pkg., 15c.

Perennial Asters—Perfectly hardy; live for many years. Pkg., 10c.

Branching Asters—Having long branches bearing flowers of glorious form, exquisite shape and color. Pkg., 50 seeds, 10c.

AURICULA.

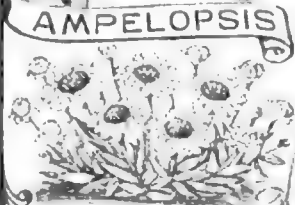
A great favorite, beautiful in extreme. Finest mixed Pkg., 15c. Salzer's Auricula, grandly beautiful. Pkg., 25c.

English Primrose. Pkg., 15c.

SALZER'S PREMIUM



ASTERS



AMMOBIUM



AMARANTHUS



ANAGALIS



ANCHUSA



ANTIRRHINUM



AQUILEGIA



AURICULA



ARGEMONE

ASPERULA



COLEUS
CYPRESS VINE
CUCUMIS
CUPHEA
CYCLANTHERA
CLOCK
LACHYNA
COCCINEA
CONVOLVULUS
COSMOS
COLLINSIA
CREPIS
DIELYTRA
DIDISCUS
DATURA
DAHLIAS
DELPHINIUM
DIGITALIS
EUTOCA
ERICA
ESCHSCHOLTZIA
EULALIA
ERYSIMUM
GOURDS
FERN
GLOXINIA
GOLDEN ROD
GERANIUM
GLAUCIUM
GODETIA
GILLIA
FEVERFEW
EUPATORIUM
FUCHSIA
CYCLAMEN
FOUR O'CLOCK
GAILLARDIA

CONVOLVULUS
Morning Glory. Rapidly growing, climbing annual.
Major—Tall sort, mixed. Pkg. 5c.
Minor—Dwarf sort, mixed. Pkg. 5c.
Japanese Morning Glories—Wonderful new varieties, pkg. 10c.
All Sorts Mixed—Elegant. Pkg. 5c.
Good mixed, pkg. 5c.

COREOPSIS LANCEOLATA—Grass-like of all colors, hardy, continuously blooming, intense yellow flowers. Pkg. 10c.

COCCINEA—A scarlet gourd-like foliage. Finest mixed, pkg. 10c.

COLEUS—Plant with richly colored foliage. Finest mixed, pkg. 10c.

Salzer's Hybrid Wonder—Only rarest colors sort. Pkg. 10c.

COLLINSIA—Free flowering brilliant annual. Mixed, 5c.

COSMOS—Appropriately called the "Glory of Autumn." Colors, white, crimson and pink. Pkg. 10c.

CREPIS—Dwarf annual. 5c.

CUCUMIS—Tender, to eat. 5c.

CUPHEA—Flower plant. Pkg. 10c.

COIX LACH—Jelly bean. Pkg. 5c.

CYCLANTHERA—A climber, bearing oval shaped fruit, pkg. 10c.

CYCLAMEN—Salzer's Show Mix. Pkg. 5c. Finest mixed, 20c.

CYPRESS VINE—Well known climber, with fern-like foliage and bright blossoms. Pkg. 5c.

DAHLIA
Brilliant, regarding last popularity. Single varieties, mixed. 10c.
Double varieties, mixed. 15c.
Superb mixture, D. & S. 20c.
Finest colors, D. & S. Mixed, 10c.

DATURA—Large flowers, showy annual. 5c. (Shortest mixed, 10c.)

DELPHINIUM—Dark pur. Perfectly hardy with splendid flowers and curious leaves, very popular. White Dwarf. Double. Pkg. 10c. Blue Dwarf. Pkg. 5c.

Dwarf Rocket Mixed. Pkg. 10c. Finest mixed. Pkg. 5c.

Show Mixture—Very fine, pkg. 10c.

DIANTHUS—or Pinks.
D. Laciniatus—Gravelly brilliant; beautifully fringed, single. 10c.
D. Laciniatus, Double—Rich coloring. Pkg. 10c.
Salzer's Superb—Double and on all sorts elegant. Pkg. 20c.
Salzer's Show—Cameo sort up wards of 40 sorts. Pkg. 10c. No. 1 mixed, double sorts, pkg. 10c. No. 2 mixed, 10c.

DIDISCUS—Delicate sky blue, very popular blossoms. Pkg. 5c.

DIELYTRA—Bleeding Heart, well known. Pkg. 10c.

DIGITALIS—Foxglove. Perennial, very showy. Mixed, pkg. 5c. Splendid sort, pkg. 10c.

EDELWEISS—The Alpine favorite. Pkg. 10c.

ERICA—It. 10c. Pkg. 5c.

ERYSIMUM—Free flowering, bright. Pkg. 5c.

ESCHSCHOLTZIA
California poppy. Very showy, bright colors. Continuing long in bloom.
Elegant Mixture Rare. Pkg. 10c. Fine mixed, showy, pkg. 5c.

EULALIA—A variegated grass—10c.

EUTOCA—Free blooming annual. Blue striped blossom. Pkg. 5c.

EUPATORIUM—Hardy perennial, bearing white blossoms. Pkg. 5c.

FENZLIA—Scented for rustic vases and baskets. Lilac. Pkg. 10c.

FERN—Our mixture comprises some of the rarest and most desirable varieties. Pkg. 10c.

FEVERFEW—Pretty and neat, small double flowers. Pkg. 10c.

Golden Feather—Gold leafed bedding plant. Pkg. 10c. Bridal Veil, a new white. Pkg. 10c.

FOUR O'CLOCK—Well known. Blossoms variegated, striped and various colors. Fine mixed, pkg. 5c. Show mixture—contains every variety known, pkg. 10c.

FUCHSIAS—Finest sort, pkg. 20c. Excellent mixed, showy and rare, 40c.

GAILLARDIA—Showy and free bloomers, mixed, pkg. 10c.

GERANIUMS
Well produce nice, bushy plants from seeds the first season. Extra choice, mixed, pkg. 30c. Finest mixed, pkg. 10c. Gold and bronze, pkg. 30c. Finest Zonale. 30c. Pelargonium, pkg. 30c. 20c.

GILLIA—Profuse blooming annual. 5c.

GLAUCIUM—Horned poppy, silver leaves, orange blossoms, pkg. 5c.

GLOXINIA—Beautiful water plants. Finest mixed, pkg. 5c. Salzer's Show, rarest Glaxias, pkg. 50c.

GODETIA—Hardy annuals of beautiful colors. Finest mixed, pkg. 10c. Show mixture Glaxia, pkg. 10c.

GOLDEN ROD—The native flower. Pkg. 10c.

GOURDS
Well known summer chaser, the delight of children, their odd and curious shapes please everyone.
Orange, pkg. 5c. Dipper Gourd, pkg. 10c. Hercules Club, dish shaped, pkg. 10c. Nest Egg Gourd—Very popular as a last egg. Pkg. 5c.

Luffa, or Dish Rag—Is taking the place of a sponge. Pkg. 10c.

Salzer's Oddly Odd Mixture—Pkg. 20c.

Elegant Mixture—Contains a great variety of sorts. Pkg. 10c. 20c. 30c. Fine mixed, pkg. 5c.

FOR ONLY 25 CENTS.
A Complete Flower Garden. See page 21. Price, only 25c. postpaid.

 NICOTIANA	 NYCTERIA	 PICOTEE	 PETUNIA	 PINK	 SMILAX	 SOLANUM
 OXALIS	 OXYURA	 PALAVA	 PENSTEMON	 PERILLA	 STEVIA	 STATICE
 PEONY	 PALAVA	 PHLOX	 PHLOX	 PHLOX	 STIPA	 SWEET SULTAN
 PENSTEMON	 PERILLA	 PHYSALIS	 PICOTEE	 PINK	 TORENIA	 TRITOMA
 PHASEOLUS	 PHLOX	 PHYSALIS	 POPPY	 PORTULACA	 PRIMULA	 PRIMULA
 PRIMULA	 SALVIA	 STOCK	 VERBENA	 SWEET WILLIAM	 ZINNIA	 ZINNIA
 SCYPHANTHUS	 SENSITIVE PLANT	 STOCK	 VERBENA	 SWEET WILLIAM	 ZINNIA	 ZINNIA

NICOTIANA—Flowers white, 10c.
NYCTERIA—Star-shaped, 5c.
OXALIS—Charming plant, 10c.
OXYURA—Pretty annual, 5c.
PAEONY—Large plants, Pkg., 15c.
PALAVA—Pretty roseflowers, 5c.
PENSTEMON—Tree flowering, 10c.
PERILLA—Ornamental leaved, 5c.
PETUNIA.
New Fancy Hybrid—Extremely beautiful, giant blossoms, 25c.
Bello Etoile—Striped and blotched, Pkg., 10c.
Ellamore—Best for massing, 10c.
Pure White—Fine for cemetery, 10c.
Salzer's Imported—It is incomparable as a mixture, 15c. 2 for 25c.
Single Petunia—Our single petunia mixture is grandly brilliant and fine, Fine mixed, pkg., 5c.
PHASPHOLUS—Pkg., 5c.
PHLOX.
Salzer's finest mixed Phloxes are incomparably grand and showy.
Phlox Drummondii—Alla pure white, Purpurina deep purple, Rosea bright rose, Scarlet. Each color, 10c. per pkg. All sorts mixed, pkg., 5c. oz., 60c.
Phlox Grandiflora—Pure white, bright scarlet, striped and blotched, or Deep Purple. Each, 10c.
Phlox Grandiflora—Finest mixed, Pkg., 15c. 2 pkgs., 15c. oz., 15c.
Snowbank—Pure white, 10c.
Phlox D. Nana-Dwarf, Pkg., 10c.
Giant Star Phlox—Blossoms very large, star-shaped, Pkg., 15c.
PHYSALIS—Edible fruit, 10c.
PICOTEE—Brilliant pinks, Pkg., 15c. fine mixed, pkg., 10c.
PINK—Flowers beautiful and brilliant, Pkg., 25c. fine mixed, 10c.
POPPY.
Well known. Very showy. Blossoms evermore. The grandest Poppy Mixture, Pkg., 15c.
Peacock Poppy Mixture—Contains the most brilliant hues, 15c.
Poppy Sorts—All sorts, double and single, mixed, Pkg., 5c.
Double sorts, pkg., 5c.
Single sorts, mixed, pkg., 5c.
Optim Poppy—Pkg., 5c. Perennial sorts, mixed, Pkg., 10c.
Oriental double scarlet, Pkg., 10c. White shades, Pkg., 10c.
PORTULACA—There are scarcely any flowers in cultivation that make so much display.
Double Mixed, 10c. Single and double mixed, 5c. Single mixed, 5c. Finest mixed, thirty sorts, 10c.
PRIMROSE.
English Primrose, Pkg., 25c.
Evening Primrose, Blossoms yellow or white, Pkg., 10c.
Chinensis—3c. Grand sort mixed 5c. Fringed varieties 5c. Finest double sort mixed, 5c.
PRIMULA Salzer's Prize—5c. 4c. Peony Seed—see page 12. pkg., 15c. 5c.

SALVIA—Flowering sage—Coccinea scarlet, 15c. Bluebird, 15c. Fine mixed, 10c. Apple salvia, 15c.
SCYPHANTHUS—Twining annual, Pkg., 5c.
SENSITIVE PLANT—Pkg., 10c.
SMILAX—Well known, Pkg., 10c.
SOLANUM—Ornamental fruit, 5c.
STATICE—Beautiful, Pkg., 5c.
STEVIA—Fragrant white, 10c.
STOCKS.
Are indispensable where a fine display of flowers is wanted.
Giant—Fine large blossoms, deliciously fragrant, Pkg., 15c.
Large Flowering—Tall, 10c.
Tree Stock—Pkg., 15c. Kaiserin Louise, pure white, Pkg., 20c.
Azure Blue—White, flesh rose, carmine, or brown, Pkg., 10c.
Imported Dwarf—Large blossoms, 10c. Fine mixed stocks, 5c.
Select Mixture—This Mixture stands unrivalled, Pkg., 25c.
STIPA—Feather grass, Pkg., 5c.
SWEET SULTAN—Fragrant purple, white and yellow, Pkg., 5c.
SWEET WILLIAM—Very popular, free flowering, Pkg., 10c.
TORENIA—Sky blue blossoms, 15c.
TRITOMA—Red Hot Poker, 10c.
VERBENA.
No flower exceeds the Verbena.
Mammoth Verbena—Perfect flowers, pkg., 25c. Candidissima purest white, 10c. Bluebird, 10c. De France deep scarlet, 10c. Striata beautifully striped, 10c.
Star Mixture—This verbena mixture is wondrously fine, contains endless sorts of large gorgeous Verbena, Pkg., 15c. 2 for 25c. fine mixed, 5c. No. 1 mixed, 10c.
VINCA—Very pretty, Pkg., 10c.
VIOLET—White, 15c. blue, 10c. Alba, best choice mixed, 10c.
Salzer's Prize Violets—Pkg., 20c.
VISCARIA—Handsome, Pkg., 5c.
WALLFLOWER—Dark brown, pkg., 25c. golden yellow, pkg., 25c. imported mixture, pkg., 10c.
WAHLENBERGIA—Deep blue, 15c.
WHITLAVIA—Rich dark blue and white, bell shaped flowers, 5c.
XERANTHEMUM—Flowers are white purple and yellow, pkg., 5c.
ZINNIA.
A very showy plant with large double flowers. General favorites.
Double White, **Crimson** or **Striped**, Each pkg., 5c.
Tall sorts mixed, **Dwarf sorts mixed**, or **single sorts mixed**, Each variety, mixed, 5c.
Salzer's Show—Containing every imaginable color, Pkg., 10c.
Frau Grete Mixture—Very popular, pkg., 15c. fine mixed, pkg., 5c.

SALZER'S VEGETABLE SEEDS.

The past season was good to the market gardener and farmer who planted a plenty of onions and cabbage and potatoes and peas and beans, etc. While prices rule high, the outlook for next year will be immense to the market gardener and farmer. It therefore behooves you, if money making is a pleasure to you, to sow a plenty of onions, cabbage, beans, peas, potatoes, etc., as prices are apt to be high and crops short. Look out for 1903; plant a plenty. Prices ought to be high—yes, way up. That is the time to have a plenty on hand to sell. It will fatten your bank account and give you money to do good with.

HIGHEST QUALITY.

With us, **QUALITY** is first, price secondary how **GOOD**, not how cheap. Thus it comes that we have thousands of market gardeners and market farmers as customers who want only **THE BEST**, regardless of cost. Some of our prices may seem a trifle high, but is it not better to pay a fair price and get a **GOOD ARTICLE** than to pay but little and get a poor, worthless lot of seed? Is it not better to pay 10c for a package of Salzer's Northern-Grown Giant Flat Dutch Cabbage and grow 500 solid, large salable heads, than to pay 3c for some worthless, imported cheap Cabbage seed offered by seedsmen who do not grow, but buy where they can get the cheapest? It costs us 50 per cent more (than we could buy seed at) to grow seeds in the far North, but it pays our customers to have us do so—that is, in big vegetable yields and enormous farm crops. Remember, that cheap, imported seeds, such as are frequently offered by seedsmen or dealers who are not growers, are dear at any cost. Seeds were never known to be grown in big cities. It takes the country to do so. It pays to buy direct from the grower. Try it this year by buying Salzer's Northern-Grown Seeds. They will grow.

OUR TRIAL GROUNDS

The accompanying illustration will give you an idea of how we can furnish such excellent and superior garden, vegetable and farm seeds.

This is done from the fact that we give more a thorough test in our greenhouses as to growth, and on our trial grounds as to yield and true quality. Thus it comes that Salzer's Seeds never fail.

No seeds leave our war-houses before being thoroughly tested as to life and vitality. The method of growth is shown in the accompanying cut. When you sow our seeds you are absolutely sure they will grow—such as you can take to any fair and get first prize. When you sow you want to reap—that's eternally right, and that's what you can always depend upon doing if you sow or plant Salzer's Seed. They have established a record the world over and are known as

"SALZER'S SEEDS NEVER FAIL."



DISCOUNTS.

EVERYBODY NEEDS SEEDS.

So, if you go and see your neighbors many of them never think of sending for seeds, and, when the time comes, go to the nearest store and buy old, worthless Commission Box Seeds that have wandered over the land these 20 years or more—they will gladly give you their orders for Salzer's Fresh Seeds, if you show them our catalogue. In this way you can make **Money**, besides getting all your own seed free.

Club Terms We Allow You in Sending Us

For \$ 1.00 to select plants or seed packages amounting to \$ 1.25, a profit of \$ 0.25					
" 1.50 "	"	"	"	"	35
" 2.00 "	"	"	"	"	55
" 3.00 "	"	"	"	"	80
" 4.00 "	"	"	"	"	1.10
" 5.00 "	"	"	"	"	1.75
" 10.00 "	"	"	"	"	4.00
" 20.00 "	"	"	"	"	9.00

Discount on Seeds by Measure and Weight.

Above terms apply to Flower and Vegetable Seeds by the package (and plants at the single rate price) only. On each \$1.00 worth of Vegetable seed ordered by the ounce, ¼ pound or 1 pound, or in pints, quart, pecks, bushel prices are strictly net, we allow you to select 20c worth extra seed on each \$1.00 sent. Thus, if you bought 1 peck Salzer's Scorching Peas at \$1.25, and ¼ pound Lightning Cabbage at \$2.00, total \$3.25, you would be allowed to select 60c worth extra seeds. All farm seeds are net. As regards this you will find full instructions under Farm Seeds. Wholesale prices to market gardeners. Write to-day for same—or make out your list of seed desired and send to us for special wholesale prices.

HOW MUCH SEED TO SOW.

The following table gives a fair idea of the quantity of seed to sow per row of 100 yards long; also, seeds required per acre. The amount given is a great plenty.

Per Row.		Per Acre.		Per Row.		Per Acre.		Per Row.		Per Acre.	
Asparagus.....	8 oz.	5 lbs.	Carrot.....	3 oz.	3 lbs.	Egg Plant.....	15 oz.	10 oz.	Okra.....	12 oz.	5 lbs.
Beans, Bush.....	3 qts.	1½ bu.	Cauliflower.....	1 oz.	4 oz.	Endive.....	2 oz.	1 lb.	Onion, for large bulbs.....	2 oz.	5 lbs.
Beans, Lima.....	3 pts.	20 qts.	Celery.....	1 oz.	8 oz.	Leek.....	2 oz.	10 oz.	Onion, for sets.....	3 oz.	35 lbs.
Beans, Pole.....	1 pt.	15 qts.	Collards.....	½ oz.	10 oz.	Lettuce.....	2 oz.	10 oz.	Parley.....	2 oz.	1 lb.
Beet.....	5 oz.	8 lbs.	Corn, Sweet... 1 pt.	8 qts.	8 qts.	Melon, Water... 2 oz.	3 lbs.	Peas.....	1 qt.	2½ bu.	
Broccoli.....	1 oz.	1 lb.	Cress.....	1 oz.	2 lbs.	Melon, Musk... 2 oz.	2 lbs.	Pepper.....	1 qt.	1½ bu.	
Brussels Sprouts.....	½ oz.	1 lb.	Cucumber.....	3 oz.	3 lbs.	Mustard.....	4 oz.	1 lb.	Pumpkin.....	2 oz.	5 lbs.
Cabbage.....	1 oz.	2 lbs.									

NUMBER OF PLANTS PER ACRE: 1x1 foot, 43,530; 2x1 ft., 21,780; 2x2 ft., 10,890; 3x1 ft., 11,520; 3x2 ft., 7,260; 3x3 ft., 4,840; 4x1 ft., 10,890; 4x2 ft., 5,445; 4x3 ft., 3,630; 4x4 ft., 2,722; 4x5 ft., 2,178; 6x3 ft., 1,210; 10x10 ft., 430; 20x20 ft., 110.

Earliest of All Vegetable

Collection. **POSTPAID ONLY... 50 CENTS.**

This is the earliest of all vegetable novelty collections. Will produce vegetables 20 days ahead of others. All grand novelties and rare sorts. Try them.

Beans, Earliest Wax.....	\$0.15
Beet, Red Beauty.....	10
Cabbage, Lightning.....	15
Corn, First of All.....	10
Carrot, First of All.....	10
Melon, Salzer's Earliest.....	10
Pea, Early May.....	15
Radish, Salzer's Earliest.....	10
Tomato, Earliest of All.....	20

50 CENTS.

The whole lot, worth \$1.15, postpaid for 50c.

OUR 70 CENT VEGETABLE COLLECTION.

We are frequently asked for a collection of vegetables for a small garden, and we cordially recommend the following, when we send postpaid for only 70 cents. The varieties contained the rein are all A No. 1, of choicest qualities, and will surely please and delight. Some of the best sorts in the world are found in this 70c collection. You will surely be delighted with same.

Beans, Salzer's Six Weeks, 10c.
Beans, Case Knife, a pole bean, 10c.
Beet, Best of All, 10c.
Carrot, Guerande, 10c.
Cabbage, Salzer's Ideal, 12c.
Celery, Self Blancher, 15c.
Corn, Egyptian Sweet, 10c.
Cucumber, Salzer's Perfection, 10c.
Cucumber, Boston Pickling, 5c.
Lettuce, All Cream, 15c.



Muskmelon, the Orange, 10c.
Watermelon, 5c.
Onion, Prize Danvers, 5c.
Parsnip, Salzer's Grower, 10c.
Peas, Telephone, 10c.
Radish, Scarlet Globe, 5c.
Parley, Mass. Curled, 5c.
Tomato, La Crosse Seedling, 15c.
Squash, Improved Hubbard, 10c.
Turnip, Early Six Weeks, 5c.

In all 20 packages with a retail value of over \$1.85, postpaid, for only 70c. If you wish a complete garden, earliest and late, take our great \$1.00 Collection, found on page 29, and this 70c Collection. The two we will mail to our address for \$1.60.





The Great \$1.00 Collection of Earliest Vegetables.

There are thieves even in the seed trade. There are men who are so unprincipled as to steal our cuts, our descriptions, etc., in order to sell their inferior seeds. Thus they will try and palm off MEDIUM EARLY VEGETABLES claiming them to be "just as good" as Salzer's Northern Grown Earliest. But they are not. This collection of 35 packages Earliest and Best vegetables is without an equal. It is composed of our specialties - varieties we have cared for and improved for the past 20 years. There is nothing like it in the seed trade. That's the reason some seedsmen try to copy it. This collection pleases. The seeds therein are the earliest in the world, and give satisfaction everywhere.

We could introduce testimonials from Europe, Asia, Africa, South America, Australia, and from every county and state of our grand United States. Everybody praises this collection as the Earliest in the wide, wide world. Try them for 1903. They are fine and cheap. Think of it! Postpaid, for only \$1.00; not 3c per package, and every sort again.

This collection of 35 grand vegetable-seeds is without question the very finest offered in the world. Many seedsmen, of course, will imitate this, but in quality it is impossible to reach it, because many of the seeds contained herein are our specialties, and cannot be had from any one else.

FOR \$1.00 **... SALZER'S GREAT \$1.00 COLLECTION ...** **FOR \$1.00**

35 PACKAGES EARLIEST AND BEST VEGETABLE NOVELTIES POST PAID FOR \$1.00.

The following Assortment of vegetable-seeds, sufficient for a family garden, - the very best and the very earliest of their kind, - for only \$1.00 net. No. 35, 1903. This gives you a very early and opportunity to get your upper or Northern use. You will have the very earliest vegetables grown. If you want cheap, early vegetables on your table, **WAY AHEAD** - yes, to get them ahead of your neighbors, get this collection. This lot is put up in 35 packages. The catalogue value is \$1.00, and will not be broken. Look up the description. These 35 packages for \$1.00 are a great bargain.

\$1.00

- 1 Asparagus Berliner.
- 2 Beet, Downy Red.
- 3 Beans, No. Plus Ultra.
- 4 Borers, Dwarf German.
- 5 Corn, Early La Crosse.
- 6 Cabbage, Salzer's Earliest.
- 7 Cabbage, Red Pickling.
- 8 Carrot, French Boring.
- 9 Cauliflower, E. Paris.
- 10 Celery, White Phoenix.
- 11 Celery, Turnip Rooted.
- 12 Cucumber, Early Market.
- 13 Cucumber, Pringle Pickling.
- 14 Cress, Extra Curled.
- 15 Endive.
- 16 Kail, Raut, Early Vienna.
- 17 Lettuce, Early Simpson.
- 18 Lettuce, German Butter.
- 19 Lettuce, Salzer's Earliest.
- 20 Melon, Water, Phoenix.
- 21 Musk, Jersey Land.
- 22 Onion, New Queen.
- 23 Parsnip, Long Sugar.
- 24 Pepper, Ruby King.
- 25 Peas, Salzer's Earliest & Best.
- 26 Parsley, Early Moss Curled.
- 27 Radish, Erfurt Dark Red.
- 28 Radish, Long Scarlet.
- 29 Rutabaga, Early Yellow.
- 30 Sage.
- 31 Spinach, Early Summer.
- 32 Squash, Early White Bush.
- 33 Sweet Marjoram.
- 34 Turnip, Early La Crosse.
- 35 Tomato, Early Conqueror.

THESE
35 Packages for
\$1.00
POSTPAID.
These 35 packages
will not be changed.

These 35 Packages Earliest Vegetables are a bargain. Try them.

OUR SPLENDID 50c. LATE COLLECTION.

18 MAGNIFICENT NORTHERN GROWN

OUR 50¢ COLLECTION

LATE VEGETABLES 50¢

50 Cents is paid for 18 packages of 1 Beans, White Wonder. 7 Cucumber, Long Green. 13 Onion, Yellow Danvers. Catalogue Price, \$1.30.
2 Beet, Long Smooth Blood. 8 Corn, Mammoth Sugar. 14 Parsley, Telephone. Special Price
3 Cabbage, Premium Flat Dutch. 9 Kohlrabi, Salzer's Earliest. 15 Lettuce, White Striped. Price
4 Carrot, Long Orange. 10 Lettuce, Prince of Wales. 16 Squash, Long Summer. Only
5 Cauliflower, Autumn Giant. 11 Melon, Water, Phoenix. 17 Spinach, Early Summer. Postpaid
6 Celery, White Phoenix. 12 Cucumber, Pringle Pickling. 18 Tomato, Early Conqueror. **50c.**
The collection has fairly jumped into popularity. Every one who has seen it has been impressed. The quality is splendid - the quality A No. 1.
We furnish the Late Collection and the Earliest collection, for they are sure to please everybody, even the most critical.



Asparagus Roots.

ALL ONE YEAR OLD	PRICE BY MAIL		BY EXPRESS		
	Per 25	Per 100	Per 25	Per 100	Per 250
Berliner Freude.	\$0.50	\$1.25	\$0.30	\$1.00	\$2.00
Col. M. White....	.50	1.25	.30	1.00	2.00
Conover's.....	.50	1.25	.30	1.00	2.00
Barr's Mammoth	.50	1.25	.30	1.00	2.00
Palmetto.....	.50	1.25	.30	1.00	2.00

Per 500, \$3.50. Per 1,000, \$6.00. All one year old; by express.
Plant one-year-old roots on rich, deep soil, 12 inches apart, and in 1901 you can cut four crops.
Two-year-old Asparagus Roots, 25c per 100 more than one year, if sent by express.

ASPARAGUS.

Asparagus Berliner Freude—A superior Hybrid Asparagus, maturing fully the third year, with a bountiful crop all ready the second year, from seed culture. Extremely early. Pkg. of seed, 10c; oz., 25c; 1 lb., 50c; 1 lb., \$1.00.

Columbia Mammoth White—A new, large white variety of great beauty and yield. Immensely prolific; giant size stalks; rich, juicy, tender. Just the Asparagus you want. Price of Seed: Pkg., 10c; oz., 25c; 1 lb., 50c; 1 lb., \$1.00.

Barr's Mammoth—A bunch of 25 edible shoots weighed 12 lbs. It is of a very fine flavor; the shoots are very tender almost to the stem. Pkg., 50c; oz., 10c; 1 lb., \$1.00; 1 lb., \$2.00.



Giant Palmetto—It is an enormous yielder, very even and regular in its growth, and of very large size. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 1 lb., \$2.00.

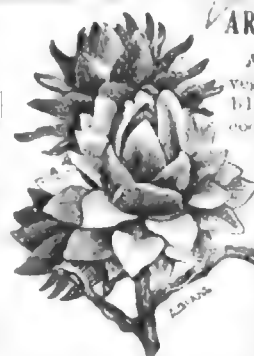
Conover's Colossal—Large and rapid growth. The well known sort; used for many years. Pkg., 5c; oz., 10c; 1 lb., postpaid, 60c.

ARTICHOKE.

A delicious vegetable. The blossom is cooked and prepared, and furnishes a great rarity in food.

Large Globe—Pkg., 10c; oz., 25c; 1 lb., \$1.00.

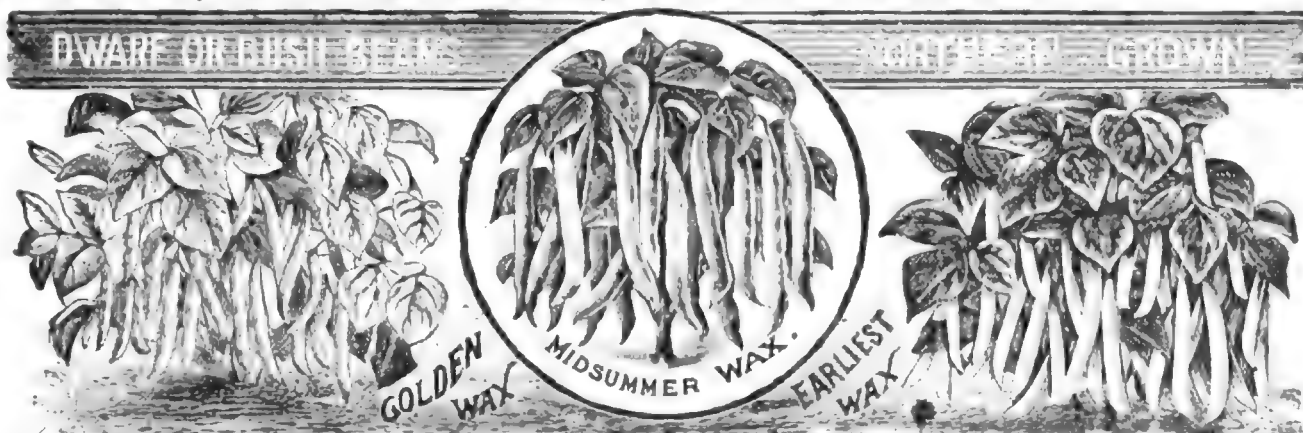
Salzer's Earliest—The earliest artichoke.



choke knob. Pkg., 10c; oz., 25c; 1 lb., \$1.00.

SALZER'S SPLENDID BEANS.

Salzer's Northern Grown Beans, when it comes to real, genuine quality, good rich flavor, big, profitable yield, are far ahead of eastern and southern stocks. A trial will surely convince you. (Write for special bushel lot prices on Beans and Peas if wanted in large lots.)



Salzer's Golden Wax.

Glory enough. This Bean has again covered itself with glory last season, and has earned the pre-eminent distinction of being the best Wax Bean in the world for general culture. It is planted with great confidence by all market gardeners and market farmers as one of the surest paying Wax Bean investments. Salzer's Earliest is much earlier and fills the want for a very early Wax Bean, but Salzer's Golden Wax fills the place of a general purpose Wax Bean. Our strain of Golden Wax has proven itself rust-proof. It is very bushy, thereby retaining moisture in the soil, so that the drought does not affect it. It has been the means of making many a market gardener rich, as we have gardeners who plant from 5 to 20 bushels of our Wax Beans annually. It is the finest, most prolific, tenderest stringless Golden Wax Bean grown. It is very early, following Salzer's Earliest; of delicious flavor, and one of the best Wax Beans in the market. Sells like hot cakes in green state. Splendid for family use, splendid for market, splendid for every purpose.

PRICE OF SALZER'S GOLDEN WAX.
Pkg., 10c; 1/4 pt., 20c; pt., 30c; qt., 45c; postpaid; by express, pkg., 10c; pt., 20c; qt., 25c; 1/4 pk., 75c; pk., \$1.25; bu., \$1.75.

Midsummer Wax Bush Bean.

Salzer's Midsummer Wax has taken the gardeners all over America by storm. Twelve times as many Beans were sold of this sort by us in 1899 as in 1898, and double this amount the past year. That tells the story of the need and demand for a second early Bean, ripening after Salzer's Earliest Wax and Salzer's Golden Wax, so that a succession of Wax Beans can be had for the market. It produces an enormous crop of long, bright, large pods, of clear, transparent color and exquisite quality. It is a near overbearing as any Wax Bean can be, coming into use after our Golden Wax, and continuing well stocked with large pods of a beautiful color, of tender quality, for a long period. Our experience with same proves it to be absolutely free from rust. The dense foliage insures plenty of protection from the scorching midsummer sun, at the same time retaining abundant moisture around the roots, which keeps the plants continuously vigorous.

For private gardens it is especially valuable on account of the long duration of its bearing season. No better beans in the world than the above three.

PRICE OF MIDSUMMER WAX BEAN.
Pkg., 10c; pt., 20c; qt., 35c; postpaid; by freight, 1/4 pk., 75c; pk., \$1.50; bu., \$5.75.

Salzer's Earliest Wax.

This Bean has fairly leaped into popularity—enormous has been the demand for same since its introduction in 1897. For many years there has been a great call for an Early Golden Wax Bean. With this in view, we have been experimenting and originating new varieties until today we have the earliest Wax Bean in the world in Salzer's Earliest Wax Bean. This is a variety that will surely find a warm place in the hearts of market gardeners, who will know that the earlier they can get their Wax Beans in the market the handsomer their profit will be. This variety is extremely hardy. We have never seen them rust. It produces an extremely heavy crop, pods are very long, broad and showy, and not liable to blister. It's the Bean for extreme early. This new Bean has proven itself a great winner. It's the earliest Wax Bean known, and with this accomplished the splendid fact of its being the very finest.

PRICE OF SALZER'S EARLIEST WAX.
Large pkg., 10c; 1/4 pt., 20c; pt., 30c; qt., 45c; postpaid; by express, pkg., 10c; pt., 20c; qt., 25c; 1/4 pk., 75c; pk., \$1.50; bu., \$5.00; 2 bu., \$10.00.

Salzer's Great German Soup Bean.

Everybody relishes a good bean soup, but ninety-nine out of one hundred varieties of Beans are too large and lack that rich delicacy of flavor that a soup Bean should have. Now, the German nation is great for good soup. They are known the world over for that, and a Bean soup is one of their great specialties. We know while traveling in Germany that everywhere Bean soup was served, and the rare delicacy and flavor thereof called forth pleased remarks from every traveler. The secret of the whole thing was that they used a small soup Bean. The size of the Bean is smaller than a small pea, is magnificently flavored, and



just the article required to make a magnificent Bean soup. A pint of Beans will grow sufficient Beans to supply a good sized family all winter, while for baking there is no Bean this side of the stars that can get up to it in quality and richness of flavor. Price: Pkg., 15c; pt., 30c; qt., 45c; by mail, by express, qt., 30c; 2 qts., 55c; 4 qts., \$1.00.

When Bean, Pea and Corn stocks become exhausted we fill at market prices.

SALZER'S NEW YANKEE WINTER BEAN.

This is a Yankee introduction. The American people, above all other people, use a tremendous quantity of green Beans for an early spring and summer vegetable. It is estimated that in America alone there are 10,000,000 bushels of green Beans used annually. Now here we have a Bean that is about as rich in winter as in summer. The pod dries naturally, and is then ready for winter use in all directions with each package. When ready to cook, place same in water over night, and it assumes almost the richness and flavor known to the green Bean of early spring. It is a great novelty. To some twenty friends who tasted a dish of these Beans November 1st, eight weeks after being picked, all were loud in its praise. Anything nearing the taste of the green Bean is relished and hailed with great delight during the cold snowy winter months. It's a bonanza; buy the seed and sell it next fall to your neighbors at a fancy price for seed. We paid at the rate of \$200 a bushel for this great rarity.

Price: Pkg., 15c; 1/4 pint, 30c.



Salzer's Giant Stringless Wax Bean. Colossal Stringless Green Pod.

When we introduced this variety with the statement that there is a bean that the gardeners of the world had been looking for, the past 100 years, we had no idea that we were uttering such a tremendous truth. Why, the way this bean sold last season, it seemed that every market gardener in America was wanting some, and well they may be, for it is really the finest variety of all stringless, wax snap Beans; indeed, we know of no bean that can touch it in quality, in richness, in stringlessness and in vigorous snap, so much desired in the wax Bean. The plant is extremely fleshy, of strong growth, very prolific, while the pods often are from 5 to 7 inches long, quickly filling the bush! measure, and selling at an advanced price in all markets. It is a magnificent Bean, and every market gardener wants it. Now, do try it for 1904. Try both the Giant Stringless and the Colossal Stringless. Both are sure to give you great pleasure and satisfaction. Price: Pkg., 10c; pint, 25c, by mail. By express, quart, 35c; 2 quarts, 60c; 4 quarts, \$1.00; peck, \$1.50; per bushel, \$5.60.

Rosemite Mammoth Wax.

The pods frequently attain a length of 10 to 14 inches, with the thickness of a man's finger, and are nearly all solid pulp, the seeds being very small, when the pods are fit for use. The pods are a rich golden color, and are absolutely stringless, cooking tender and delicious. This is the coming Wax Bean for family or market purposes. It is enormously productive, as many as 50 of its monster pods having been counted on one bush. The plant is so large and vigorous and the pods are so solid and pulpy, that they require a great deal of light and air to perfect them. Pkg., 10c; pint, 25c; quart, 35c, postpaid. By express or freight, 1/2 peck, 90c; peck, \$1.00; bushel, \$5.60.

Is most happily named, as it is quite unique—the first stringless green podded Bean. Without any exception, it surpasses all others in crisp, tender flavor. The illustration herewith, taken from nature, shows the width and thickness of the handsome, straight, green pods. All are absolutely stringless, and of the beautiful fleshy appearance shown. The pods are ready to market two weeks earlier than the best stock of Improved Extra Early Red Valentine; in fact, even earlier than the Early Yellow Six Weeks, which, as all know, is valuable only for its extra earliness, being of inferior quality. Pods often 7 to 8 inches long.

Salzer's Stringless Green Pod is of immense value, not only to the market gardener and canner who plants for profit, but also to the amateur, who seeks finest quality for the home table, as it is the only green-podded Bean absolutely stringless.

Messrs. Keeney & Sons, of Genesee county, New York, the largest growers of Beans in America, write: "The new Stringless Green Pod Bean is the only absolutely stringless green-podded Bean in the market to-day. It is earlier even than the Long Yellow Six Weeks, while the pod is round and full, longer and straighter than the Red Valentine, and therefore is superior to either of these varieties in appearance as well as in quality."

Price: Pkg., 10c; pint, 25c; quart, 50c, postpaid. By express, quart, 25c; 4 quarts, 90c; peck, \$1.35; bushel, \$5.00.

Salzer's Extra Early Tender Valentine Bean (Early Valentine).

No Green Snap Bean has ever had so tremendous a run and been so immeasurably popular as Salzer's Extra Early Tender Valentine—a selection of the famous Early Valentine. It is a Bean that only two years ago sold for \$8.00 a bushel. We have the seed this year way down on account of our fine large crop. We trust that everybody will give same a thorough trial. You will find it one of the very best snap sorts, round, fleshy pods, which mature quickly and are of first rate quality. This is the most popular of all green-podded Beans, both for the family and market gardener. We have always kept abreast of the improvements made in so important a variety, and have for some years past grown a strain that is unequalled in extra earliness, evenness and handsome, round-podded appearance.



EXTRA EARLY TENDER PODDED VALENTINE BEANS.

In fact, so very popular is this strain of "Valentines" that one-fourth of a bushel of it is sold for \$1.00 and "Double Valentines" There is no other better, and it has not failed to satisfy all market gardeners. You can grow from Maine to California and from the frozen North to the burning South before you can find a Bean in richness and quality and deliciousness as fine as this Bean. Salzer's Extra Early Tender Valentine Bean is the Bean that you are looking for. It is rich in flavor, delicious in quality, extremely early, brings big prices on every market, sells rapidly because every body wants it, as there is nothing quite so well flavored, so rich as this Bean.

No green snap Bean is used in such enormous quantities as the Valentine, and our strain, as before described, is by all odds the finest, richest, rarest, juiciest, most delicious, extra early, extra tender Bean in the market to-day. It is the most popular Bean for the market gardener, grown. Without any question there are more of these beans planted than of all the other green varieties put together. This and Colossal Stringless Green Pod are the beans to grow for money. Price: Pkg., 10c; pint, 25c; quart, 50c, postpaid. By freight or express, Pkg., 10c; pint, 12c; quart, 30c; 1/2 peck, 60c; peck, \$1.10; bushel, \$3.80.

For big, fat Limas, See Pages 32 and 33.



Salzer's Great Green Six Weeks Bean.

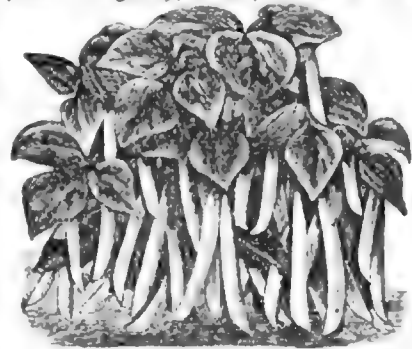
Covered itself again with glory last year. The earliest green Bean known, very prolific, bushy and full. Yellow seed. One of the best for family use in every respect, as also for early market. No trouble to sell \$3.00 worth of Green Beans for none of this variety. This Bean grows quick and sells quick, and the best of all is that everybody testing same is so delighted with it, that he would not get along without it at any price. It is a great boon for the market gardener. Large, fine pods. Price of Salzer's Six Weeks Bean: By mail, pkg., 10c; pt., 25c; qt., 50c; by express or freight, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.



BOSTON FAVORITE.

Best of all Bush Bean. (Green Pod.)

The Best of All Bean originated in Germany, but has been grown for some years in the vicinity of New Orleans. The pods are 4 inches long, very fleshy succulent, stringless, and of rich flavor; they are produced early and abundantly. Altogether it is one of the most valuable green podded Beans for market or family use. Pkg., 10c; pt., 25c; qt., 50c; postpaid; by express or freight, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.



BEST OF ALL GREEN BUSH BEANS.

planted with corn, hence the name. A quart or two planted in one row of corn will give enough food Beans for the family all winter. It is a most valuable winter crop, and of unusually high quality. Price, pkg., 10c; pt., 25c; qt., 50c; postpaid. By express or freight, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

Scarlet Runner. The favorite Pole Bean of Europe. Pkg., 10c; pt., 25c; postpaid 1/2.

Horticultural. Productive, large, round, for all uses. Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

Southern Prolific. Productive in every respect. Beans large, from genuine seed. The pods are very long, round and fleshy. Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

Yard Long. Productive, growing three feet and up and up. Very rich. Sold only in packages. Pkg., 15c.

Broad Windsor. Greatly improved from the original and Germany Beans fully as large as large Lima. Pkg., 10c; pt., 25c; qt., 50c; postpaid.

Salzer's Improved Early Lima. We have after years of experimentation succeeded in obtaining a Lima which ripens today earlier than any Lima we have ever tried. Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

Green's Lima. Large, early, productive, superior quality.

King of the Garden Lima. A splendid Lima, growing rapidly, and large Beans often reach 10 inches. Very productive and rich.

Large White Lima. A great Lima Pole Bean. Fine and rich.

Price of these 3 Limas: Pkg., 10c; pt., 25c; qt., 50c; postpaid 1/2. By express, pkg., 10c; pt., 25c; qt., 50c; pk., \$1.10.

KING OF THE GARDEN

A green-podded sort. Pkg., 6c; pt., 15c; qt., 30c; postpaid. By express, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

This is the great "Pickling Bush Bean." Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

Refugee, or 1,000 to 1. (Green Pod.)

This is the great "Pickling Bush Bean." Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

Boston Favorite Bush Bean. For Green or Dry Use.

This is the great Bean of Boston, and the celebrated Boston Baked Beans, which are known the world over on account of their richness and delicacy of flavor, are made from this Bean. It resembles the Horticultural in habit of growth and color of pod, with the exception that the vine is stronger, more vigorous, and the pods are larger and fill a bushel more quickly. It is an extremely prolific variety, one that can be planted any and everywhere with the assurance of success. It is the shell Bean of New England, and no Bean is more sought in the Eastern markets and fetches fancier prices than the Boston Favorite Bean. Our gardeners like it better than the Six Weeks, Early Valentine, or Best of All Bush Bean, and that says a great deal. It's just splendid for green snap Beans, and they sell quick too, and yield TWO TIMES more than any of the other green snap Bean sorts. Just try it, Mr. Gardener. Price, pkg., 10c; pt., 25c; qt., 50c; postpaid. By express or freight, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

Willing's Pride Pole Bean.

The most remarkable early Pole Bean that has ever come to our notice. It is very early, ripens fit for market by August 1st in La Crosse, and bears pods of a fine, round, of delicious, tender, juicy, meaty quality. It is the best Snap Pole Bean that we ever saw, and is certainly the greatest Pole Bean of the pod we make no exception—no, not one!

Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

Andalusia Pole.

A magnificent Pole Bean. Pods 6 inches long, round, thick, very solid and entirely stringless. Flavor rich, buttery. Price, pkg., 10c; pt., 25c; qt., 50c; postpaid. By express or freight, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

Cornhill Pole Bean.

A great Pole Bean. It is the popular general purpose Bean. It is certainly

planted with corn, hence the name. A quart or two planted in one row of corn will give enough food Beans for the family all winter. It is a most valuable winter crop, and of unusually high quality. Price, pkg., 10c; pt., 25c; qt., 50c; postpaid. By express or freight, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

Scarlet Runner. The favorite Pole Bean of Europe. Pkg., 10c; pt., 25c; postpaid 1/2.

Horticultural. Productive, large, round, for all uses. Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

Southern Prolific. Productive in every respect. Beans large, from genuine seed. The pods are very long, round and fleshy. Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

Yard Long. Productive, growing three feet and up and up. Very rich. Sold only in packages. Pkg., 15c.

Broad Windsor. Greatly improved from the original and Germany Beans fully as large as large Lima. Pkg., 10c; pt., 25c; qt., 50c; postpaid.

Salzer's Improved Early Lima. We have after years of experimentation succeeded in obtaining a Lima which ripens today earlier than any Lima we have ever tried. Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

Green's Lima. Large, early, productive, superior quality.

King of the Garden Lima. A splendid Lima, growing rapidly, and large Beans often reach 10 inches. Very productive and rich.

Large White Lima. A great Lima Pole Bean. Fine and rich.

Price of these 3 Limas: Pkg., 10c; pt., 25c; qt., 50c; postpaid 1/2. By express, pkg., 10c; pt., 25c; qt., 50c; pk., \$1.10.

KING OF THE GARDEN

LOW PRICES.

The prices of the following Wax Sorts are:

By mail, free, pkg., 10c; pt., 25c; qt., 50c. By express, pkg., 10c; pt., 25c; qt., 50c. By freight, pkg., 10c; pt., 25c; qt., 50c.

1. **White Wax.** Prolific, tender and very prolific. Enjoys an enormous sale. Splendid for home use, either green or dried.

2. **Ivory-Podded Wax.** A magnificent Wax Bean. Pkg., 10c; pt., 25c; qt., 50c.

3. **Wardwell's Kidney Wax.** Enormously productive.

4. **Crystal White Wax.** Very quick growing and exceedingly productive. The pods are round, 5 to 6 inches long, nearly transparent.

5. **Prolific Black Wax.** Very productive, and one of the best varieties for early market. Pods, which fit for use, are of a beautiful yellowish wax color, tender and juicy, and delicious. Very popular with market gardeners. For snap, nearly all the pods being fit for use at the same time.

6. **Round Wax Beans.**

Valentine Wax. (Round.)

Salzer's Round Podded Wax.

Refugee Wax. (Round.)

The magnificent characteristics of these Beans are small, round, enormous productivity, tenderness of pod, and handsome appearance. The pods are of a clear, transparent color, green, remaining tender and juicy. They are practically perfect, free from rust and solid, juicy and meaty to the center. The price of these Beans is: Pkg., 10c; pt., 25c; qt., 50c; postpaid; by express or freight, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

Early Mohawk Green Pod. Large, productive, dark colored variety, used in great quantities; fine for families.

By express, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

Refugee, or 1,000 to 1. (Green Pod.)

This is the great "Pickling Bush Bean." Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

Willing's Pride Pole Bean.

The most remarkable early Pole Bean that has ever come to our notice. It is very early, ripens fit for market by August 1st in La Crosse, and bears pods of a fine, round, of delicious, tender, juicy, meaty quality. It is the best Snap Pole Bean that we ever saw, and is certainly the greatest Pole Bean of the pod we make no exception—no, not one!

Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

Andalusia Pole.

A magnificent Pole Bean. Pods 6 inches long, round, thick, very solid and entirely stringless. Flavor rich, buttery. Price, pkg., 10c; pt., 25c; qt., 50c; postpaid. By express or freight, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

Cornhill Pole Bean.

A great Pole Bean. It is the popular general purpose Bean. It is certainly

planted with corn, hence the name. A quart or two planted in one row of corn will give enough food Beans for the family all winter. It is a most valuable winter crop, and of unusually high quality. Price, pkg., 10c; pt., 25c; qt., 50c; postpaid. By express or freight, 1/2 pk., 50c; pk., \$1.10; bu., \$4.25.

Scarlet Runner. The favorite Pole Bean of Europe. Pkg., 10c; pt., 25c; postpaid 1/2.

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Southern Prolific. Productive in every respect. Beans large, from genuine seed. The pods are very long, round and fleshy. Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

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Salzer's Improved Early Lima. We have after years of experimentation succeeded in obtaining a Lima which ripens today earlier than any Lima we have ever tried. Pkg., 10c; pt., 25c; qt., 50c; postpaid. By express, pkg., 10c; pt., 25c; qt., 50c.

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Price of these 3 Limas: Pkg., 10c; pt., 25c; qt., 50c; postpaid 1/2. By express, pkg., 10c; pt., 25c; qt., 50c; pk., \$1.10.

By express, pkg., 10c; pt., 25c; qt., 50c; pk., \$1.10.

By freight, pkg., 10c; pt., 25c; qt., 50c; pk., \$1.10.

By mail, free, pkg., 10c; pt., 25c; qt., 50c.

By express, pkg., 10c; pt., 25c; qt., 50c.

By freight, pkg., 10c; pt., 25c; qt., 50c.

By mail, free, pkg., 10c; pt., 25c; qt., 50c.

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By freight, pkg., 10c; pt., 25c; qt., 50c.

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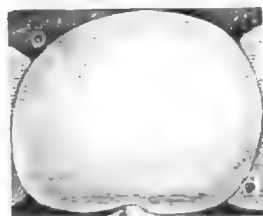
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By freight, pkg., 10c; pt., 25c; qt., 50c.

By mail, free, pkg., 10c; pt., 25c; qt., 50c.



LIMA.

Lima Wax.

A great Bean—Dwarf. Produces a tremendous quantity of broad thick meaty wax pods of light color. Seed small, white, of Lima flavor. Pkg., 10c; pt., 25c; qt., 40c; by express, pk., \$1.00; bu., \$5.50.

Henderson's Bush Lima Bean.

Magnificent dwarf-growing Lima; very early, of a delicious flavor, extremely productive. A package or a pint will furnish sufficient beans for a good-sized family. It is one of those Beans that can't be improved upon. Pkg., 10c; pt., 25c; qt., 40c; by express, pk., \$1.00.

The Salzer New Bush Lima.

A superb Bush Lima, pod large, full, of rich creamy quality when green, and delicious when dry and cooked. This Bean is very prolific. Pkg., 10c; 1/2 pt., 20c; pt., 35c; qt., 55c; post-paid, by express, qt., 40c; post-paid, by express, pk., \$1.00.

The Burpee Bush Lima.

This is a bush form of the well-known large White Lima Bean growing to a uniform height of about 20 inches. While not so early as Henderson's Bush Lima, its larger size will commend it to many. The pods are the exact size of the large Pole Limas and contain as many beans of the same delicious quality. Pkg., 10c; 1/2 pt., 20c; pt., 35c; qt., 55c; by express, pk., \$1.00.

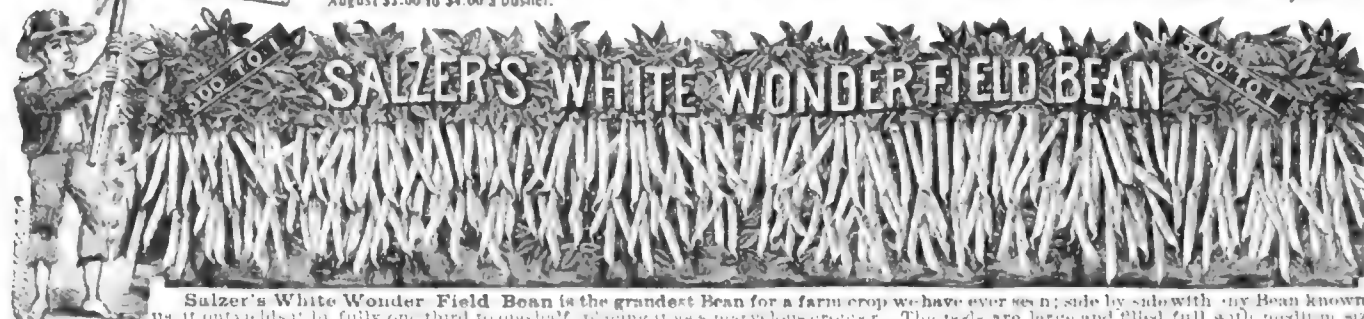


SALZER'S NEW BUSH LIMA.

SALZER'S WHITE WONDER FIELD BEAN.



There is nothing more profitable to grow for the farmer than beans. Hitherto it has been a hardship on account of the threshing, but we now have a cheap thresher, which you will find illustrated in the rear of Catalogue under tools. With this, bean and pea growing is made easy, a pleasure and profit. When you take the White Wonder Field Bean and can crop from 30 to 40 and up as high as 60 bushels per acre, there is lots and lots of money made at same, as beans are seldom sold at a less price than from \$1.50 to \$2.50 a bushel. We urge everybody this year to make large plantings, as the crop is nearly one million bushels short and there will be a tremendous demand next year, as every bean will be used up this winter. Plant the White Wonder early, and use the product for early sale, when beans for cooking should fetch next July and August \$3.00 to \$4.00 a bushel.



Salzer's White Wonder Field Bean is the grandest Bean for a farm crop we have ever seen; side by side with any Bean known to us, it outyields it by fully one third to one-half, placing it as a marvelous cropper. The pods are large and filled full with medium sized pure white beans. Extremely early, and still just at the time when Beans are rare and high. We consider it absolutely the finest, largest yielding, best selling field Bean known. Excellent for cooking and baking. Habit, dwarf; very bushy, and wonderfully full of pods. Just figure the profits on an acre yielding 30 to 60 bushels. If you don't grow for market, get a pint or quart of the best Beans for house use during the winter. Over 20,000 farmers and citizens are planting this most wonderful of all White Beans. It's the yielder; nothing like it, go the world over. No Bean approaches it in yield, quality and readiness to find sale in the market. That's the universal verdict. It's a beauty and a quick seller in all markets.



TREE BEAN.

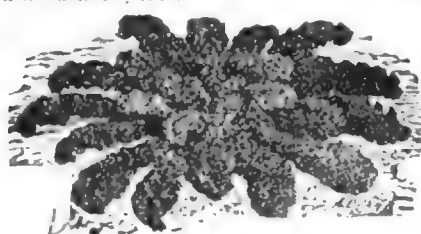
PRICE OF WHITE WONDER FIELD BEAN: Pkg., 15c; pt., 25c; qt., 40c, free by mail; by express or freight, pt., 15c; qt., 25c; pk., \$1.25; bu., \$3.50.

SALZER'S TREE BEAN.

This is a marvelous cropper, and those not accustomed to fabulous yields scarcely credit the scores of bushels that an acre produces. It yields all the way from 30 to 40 bushels per acre. One customer writes: "From 1 pint of seed I grew 10 bushels." And another: "From 1 bushel of seed I got 100 bushels." It's not so heavy a yielder nor so fine as Salzer's Great White Wonder Field Bean, but for all that the Tree Bean has a great run. Pkg., 8c; pt., 20c; qt., 35c; by express, pk., \$1.00; bu., \$3.50. When Beans and Vegetable Seed Stocks become exhausted, we fill orders at market prices.

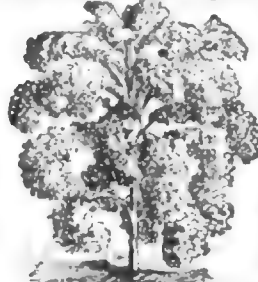
BORECOLE OR KALE.

A hardy, useful winter vegetable. Sow in the middle of April or in the fall. Improves in taste when touched by frost.



Salzer's Erfurt Dwarf Kale.

This magnificent novelty was introduced from Erfurt, where Kale is grown in great perfection. It is extremely prolific, of the thickest leaf, and most delicious flavor. If you haven't given Kale a trial, do so this year; you will relish it. Pkg., 10c; oz., 25c; 1/2 lb., 40c; lb., \$2.00.



Dwarf German Green Kale. Grown in large quantities by our German friends who thoroughly understand the preparation of this splendid vegetable. Pkg., 5c; oz., 20c; 1/2 lb., 40c; lb., 60c.

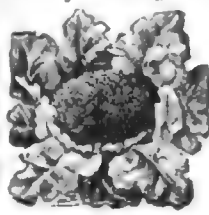
Scotch Green Kale—Very Dwarf. Seed, 1 Pkg., 5c; oz., 15c; lb., \$1.00.

BROCCOLI.



LARGE WHITE BROCCOLI.

Nearly allied to Cauliflower, but more hardy, of excellent flavor, and greatly relished by all who grow them.



PURPLE CAPE.

Marrowfat—Pkg., 5c; oz., 15c; lb., \$1.00.

Large White—The finest, largest and best cropping sort. Pkg., 10c; oz., 25c; 1/2 lb., \$2.00.
Purple Cape—Standard sort, very fine. Pkg., 5c; oz., 10c; lb., \$2.00.

COLLARDS.

Georgia—Pkg., 5c; oz., 10c; lb., \$1.00.

Salzer's Hamburg Brussels Sprouts.

We saw immense fields of this splendid vegetable while in France and Germany. It is used there in great quantities. It is the very best winter vegetable that can be grown. No matter how hard the frosts of November and December, it does not injure the sprouts. The plants remain in the garden until desired for cooking, and then are taken in, as frosts improve them. Strip off the outer covering of the sprouts, cook them whole—ah! such Sprouts melt in the mouth, and are a delicacy not surpassed by the finest Cauliflower. For early use, plant in May and June; for late, in July. Full culture directions on packages. Pkg., 10c; oz., 25c; 1/2 lb., 40c; lb., \$2.00.



Brussels Sprouts. Improved Dwarf—Very fine. Pkg., 5c; 1/2 lb., 50c.

CRESS.

Extra Curled—Fine flavor, and can be cut two or three times. Pkg., 5c; oz., 10c; 1/2 lb., 25c; lb., 40c.

True Water—A Perennial aquatic plant of low growth. Pkg., 10c; oz., 50c; 1/2 lb., \$1.00.

Upland Cress—Shows its bright green leaves as soon as snow begins to melt, and is ahead of all other early greens in the spring by fully 3 weeks. It has a crisp, tart taste, and is relished as a salad. Pkg., 10c; oz., 40c.



UPLAND.

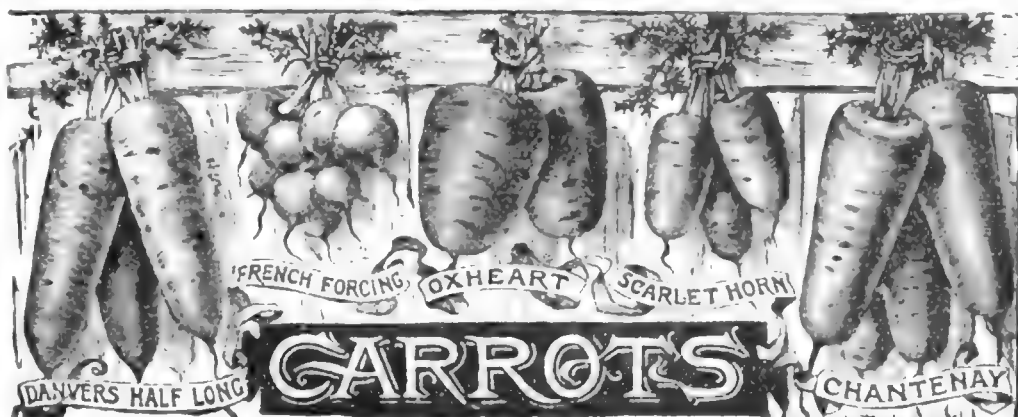
CARROTS.

Look at these figures and say it does not pay to plant one acre of Carrots:
 500 doz. Salzer's Forcer 500 doz. \$150.00
 500 doz. First of All 500 doz. 175.00
 100 doz. Danvers Yellow 500 doz. 25.00
Total, \$350.00 from one acre!

Danvers Yellow Carrot.

(Danvers Half Long)

Magnificent semi-tump-rooted Carrot of rich orange shade and most excellent flavor. Much sought, and always sells at fancy prices in all markets. Valuable for all uses. It is of a rich, dark orange color, and all of the roots are wonderfully smooth and handsome. Carrots, at even 20¢ a bushel, if you get as good yields as you do from our seeds, always pay. Pkg., 5¢; oz., 10¢; ¼ lb., 25¢; 1 lb., 50¢; 5 lbs., \$2.25.



A magnificent Carrot for general culture, in fact by many considered the best of all. Intermediate as to length, between the Danvers Yellow and the Shorthorn. It is thicker at the neck than the latter, and carries its thickness well down toward the bottom. With us it yielded at the rate of 35 tons to the acre, all marketable. Every Carrot can be pulled easily by hand; no digging is necessary. Pkg., 10¢; oz., 15¢; ¼ lb., 35¢; 1 lb., 70¢.

Oxheart or Guerande.

Salzer's First of All Carrot.

Well, now, there is a great deal of money to be made in market gardening out of Carrots. We know of a hotel-keeper planting 2 ½ lbs. of Salzer's First of All Carrot and selling \$200 to \$1000 worth of earliest Carrots in his hotel before school in the morning. There is reason for this. Everybody craves a Carrot in the extreme early spring, and this is the time when Salzer's First of All Carrot is ready to tempt the appetites of all. It is a worthy saying that the early bird catches the worm, and that is just what the Carrot does with the early market gardener. The party that has the earliest vegetables makes the money, so if you want to make the money you must plant Salzer's First of All Vegetable Seeds! They will never go back on you, but will be the means of making lots of money for you if you plant a plenty.

Price of Salzer's First of All Carrot: Pkg., 1¢; oz., 15¢; ¼ lb., 35¢; 1 lb., \$1.50.

Salzer's Improved Long Orange Table Carrot.

This is the standard Carrot for table use, and especially for winter. It is enormously productive, yielding as high as 20 TONS per acre, and of delicious flavor. An ounce of seed is sufficient for a winter's supply for a family. No better Carrot can be found for all purposes than this. We consider it the best strain of Long Orange Carrot in the market. It is exceptionally smooth and fine. It will please you. Pkg., 10¢; oz., 15¢; ¼ lb., 35¢; 1 lb., 70¢.

Salzer's Long Orange beats the world. Pkg., 10¢; 1 lb., 65¢.

Salzer's Midsummer Carrot.

In addition to its appearance in midsummer, it is, of course, if, indeed, it does not surpass, every other variety in shape, yield and quality. Specimens have been grown 4 inches in diameter, and of the very best in beauty imaginable. Cannot be too strongly recommended. It grows fully half as much weight again per acre as the red and many varieties, and as the roots grow much more above the ground, it is much easier to gather the crop. This grand variety is sold to suit everyone who grows it. It cannot be too strongly indorsed. Pkg., 15¢; oz., 25¢; ¼ lb., 55¢; 1 lb., \$2.75.

Early Scarlet Horn.

An early imported sort of excellent quality. This sort is grown quite extensively in our Eastern and other eastern markets. It is really a valuable sort. Pkg., 10¢; oz., 15¢; ¼ lb., 35¢; 1 lb., 70¢.

Scarlet Nantes.

A splendid, half-long, stump-rooted sort, increasing in value and popularity. Pkg., 10¢; oz., 15¢; ¼ lb., 35¢; 1 lb., 70¢.

Early Shorthorn.

Known favorably by all growers. Considered by many to be the best table variety. Fresh fine grained. In color deep orange. Has small top; grows well in shallow soil. Matures 10 to 15 days sooner than Long Orange. Pkg., 10¢; oz., 15¢; ¼ lb., 35¢; 1 lb., 70¢.

Chantenay.

A magnificent English Carrot, grown in that country in great quantities for full use. Pkg., 10¢; oz., 15¢; ¼ lb., 35¢; 1 lb., 70¢.

Salzer's French Forcer or Forcing.

One of the earliest of all Carrots. It is a very sweet and early splendid sort. It is not nearly so large as Salzer's First of All, but it is a great beauty and very early. This Carrot has enjoyed a tremendous sale, as everybody likes the little beauty. It is a great Carrot for extreme earliness. Pkg., 10¢; oz., 15¢; ¼ lb., 35¢; 1 lb., 70¢.

CARROTS FOR STOCK.

Carrots are excellent for feeding to stock. Horses relish them and fatten on one feed of Carrots daily. The yield is so heavy that an acre will keep your horses fat and healthy all winter.

Norman Belgian Carrot.

A yellow sort, growing to large size, and of the finest flavor for stock. We cannot too strongly urge you to try this Carrot. It is great for stock. Have you a horse at home, and you desire to have him look bright and feel gay, feed him with Carrots once a day during winter. One ounce of Norman Belgian will furnish enough food. Pkg., 10¢; oz., 15¢; ¼ lb., 35¢; 1 lb., 70¢; by express, 10 lbs., \$4.50.

COW BOY FIELD CARROT.

We know of nothing that will pay the farmer better in this state and everywhere than to grow from 5 to 10 or 15 acres of Carrots, especially if he has a large herd of cattle, sheep and horses. It will pay to feed them daily. There is no variety better than the Cow Boy. It is an enormous producer, yielding from 400 to 500 bushels per acre. You miss a great thing if you miss planting a plenty of Carrots for your horses, cattle, etc., as they relish same, and they keep them in such superb condition. Do try Carrots for 1000! Three lbs. is sufficient to plant an acre. The seed is dirt cheap. Price: Pkg., 10¢; oz., 15¢; ¼ lb., 35¢; 1 lb., 70¢; 5 lbs., \$2.50, postpaid.

LONG WHITE BELGIAN—A white Carrot which has become the standard for stock. It is very sweet and gives excellent results as a stock food. Pkg., 5¢; oz., 10¢; ¼ lb., 25¢; 1 lb., 50¢.

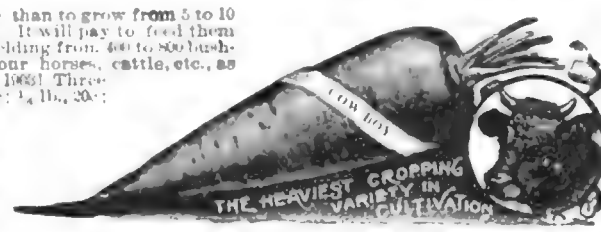
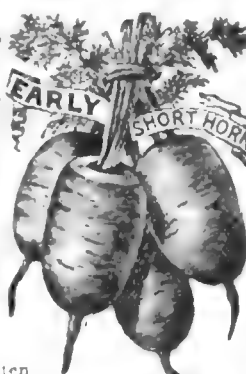
CALIFORNIA MAMMOTH Very large; yields 100 tons per acre. Pkg., 5¢; oz., 10¢; ¼ lb., 25¢; 1 lb., 50¢; 5 lbs., \$2.00.

MAMMOTH—Carefully selected Carrot. It is grand for stock and very prolific. Pkg., 5¢; oz., 10¢; ¼ lb., 25¢; 1 lb., 50¢; 5 lbs., \$2.50, postpaid.



Turn

on page 37



THE EARLIEST BEET NOVELTY

SALZER'S RED BEAUTY BEET

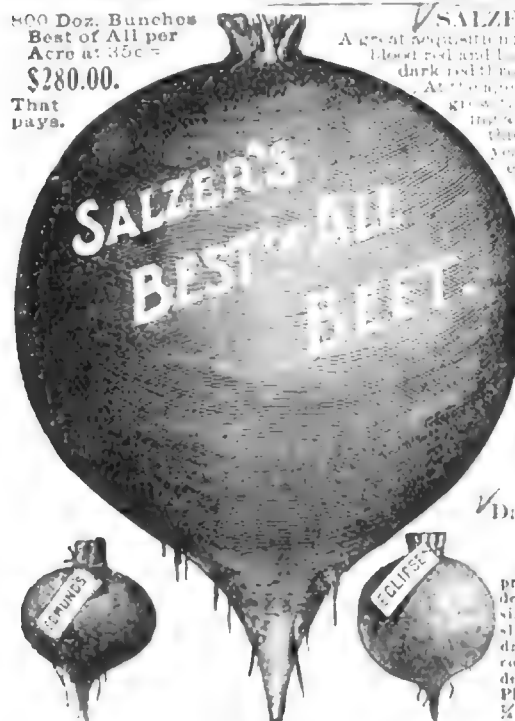
READY FOR TABLE IN 28 DAYS

RED BEAUTY BEET.

Again, in 1912, among our 2,000 Beet growers, Red Beauty proved itself positively the earliest Beet in the world. It is a perfect turnip-shaped deep red, extremely early Beet, fit for table in only 28 days; of excellent flavor, good quality. Having a beautiful deep red color when cooked. Market gardeners are all pronounced in their early expressions of praise, saying: "It is the earliest, finest blood-red Beet in existence." Up to date, despite the constant efforts of seedsmen they have not been able to produce a Beet which in beauty and earliness approaches Salzer's Red Beauty Beet, and we doubt whether any will ever be produced that is earlier than this, for we are constantly improving our own stock and we think that the stock offered this year is better than ever before. Its shape, general appearance, and general color are simply unapproachable; that rich crimson so peculiar to Red Beauty Beet kind. For it is a rapid sale at fancy prices wherever offered. It is so perfect in all its requirements, so excellent in its flavor, so quick in its growth, so handsome in its appearance, that everybody is comparatively pleased with same. Pkg., 10c; oz., 20c; 1 lb., 35c; 5 lbs., \$4.00.

1000 DOZ. BUNCHES PER ACRE @ 35c = \$350.00

1000 Doz. Bunches
Best of All per
Acre at 35c =
\$280.00.
That
pays.

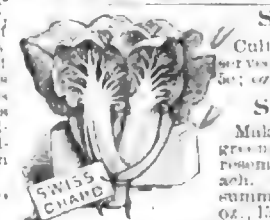


SALZER'S BEST OF ALL BEET.

A great acquisition; color outside deep blood red; inside layers of blood red and light red alternately. When cooked are beautiful dark red; magnificent, fine grained and unsurpassed in quality. At the present time it is larger, while it continues to grow late in the fall, attaining a large size and making a good soiling and eating Beet for winter. Now, this Beet has been before the public but a couple of years, but the demand for same is so strong that it is in its second year. It is a great money maker, as its fine shape and size bring forth a high price. We never offered it. Its flavor is superb and its quality is never found wanting. Indeed, Salzer's Red Beauty, Salzer's Best of All and Salzer's Invaluable Beets are varieties you can bank on. They will never disappoint you. Pkg., 10c; oz., 15c; 1 lb., 30c; 5 lbs., \$1.00, postpaid.



Early York Beet.
This is a new strain of Turnip Beet, remarkably early, few leaves, with very tender and sweet flesh. Its fine appearance, excellent color, splendid flavor, tender, juicy qualities recommend same to everybody. Pkg., 10c; oz., 15c; 1 lb., 30c; 5 lbs., \$1.00.



Swiss Chard.
Cultivated for its leaves, served as Asparagus. Pkg., 10c; oz., 20c.

Spinach Beet.
Makes a great quantity of greens in flavor very much resembling the best spinach. Good and tender all summer long. Pkg., 10c; oz., 15c; 1 lb., 30c.

Salzer's Royal Half-Long Beet.



Beet Novelty—Salzer's Invincible.

In shape it is almost round, in size fully large enough to be extremely profitable, and readily sought in all markets. The leaves are small and compact, and set very close to the center of the bulb, while the root is very short and small, and gives to the round bulb an extremely handsome appearance. It is very early. The flesh is of delicate texture, very rich, tender, sugary, and entirely free from fiber. The color of this Beet is very remarkable. It is that deep, rich red so greatly desired by market gardeners, and for which customers are ready to pay fancy prices. We consider this the greatest Beet novelty of the age, and we are sure that customers purchasing same will be more than delighted and pleased with this magnificent acquisition. Pkg., 10c; oz., 20c; 1 lb., 30c; 5 lbs., \$1.00. 5 lbs. (sufficient for an acre), \$4.50.

Salzer's Seeds never fail you.

Dark Red Egyptian.

The earliest, highly prized by market gardeners; very early; size about three inches; slightly flattened; skin dark red; flesh fine, compact texture, tender; of superior flavor. Pkg., 10c; oz., 15c; 1 lb., 30c.

Improved Eclipse.

Intense dark red. We sowed them with the Egyptian, and pulled Eclipse first, being larger Beets. Grow smoother; are globe shaped. Very early, for years this was the standard early variety, and, like dark red Egyptian, has had a tremendous sale, and it is well worthy a place in every garden. Pkg., 10c; oz., 15c; 1 lb., 30c.

Edmund's Beet.

It is of good size, very early, perfect in form, and of that deep, rich blood color so much sought by gardeners. It commands a good price and a ready sale in all markets. It will produce fully 500 dozen bunches early Beets per acre, equal to \$250.00. Pkg., 10c; oz., 15c; 1 lb., 30c.



Long Crimson Beet.

There are thousands of people who plant only the long beet. To these we recommend our new strain of Long Crimson. It is a beauty. It cannot be excelled, being the longest variety known. Sold for home use. Price, pkg., 10c; 1 oz., 20c; 1 lb., 30c; 5 lbs., \$1.00.

New Crimson King Beet.

Here is a beauty. It is a Beet that you have long been looking for. The root is not large, averaging three inches in diameter is quite round, of superlative quality, and deep rich crimson color. This Beet is a beauty in the extreme. Price, pkg., 10c; 1 oz., 20c; 1 lb., 30c; 5 lbs., \$1.00.

It's not "how cheap" seeds are—but "how good."

SALZER'S LONG SMOOTH BLOOD.

Salzer's Long Smooth Blood Beet.

This is the finest Beet grown for fall and winter use. It is of deep red color, excellent flavor and an enormous cropper, and keeps solid and fresh throughout the long winter. Cooks sweet, tender and crisp, and in every way may be considered the standard sort for the market and the home gardener. It must not be compared with the common Long Smooth Blood offered by many seedmen at a less price. Its high grade was attained by long years of care and selection. We could introduce many thousand testimonials on our Red Beauty for extreme earliness; on our Best of All for large size and excellent quality as a round Beet, while more than 47,000 gardeners and citizens are ready to say that Salzer's Long Smooth Blood is the finest Beet of all late sorts—a regular money maker. Each succeeding year adds thousands to its list of friends. Will you not be among them this season? Pkg., 10c; oz., 15c; 1/4 lb., 25c; 1 lb., 65c; 5 lbs., \$3.00.

Dewey's Red Turnip—A fine variety, of deep red color, and very early. Pkg., 10c; oz., 15c; 1/4 lb., 25c; 1 lb., 65c; 5 lbs., \$3.00.

Early Bassano—Almost as early as the Egyptian; light color. Pkg., 10c; oz., 15c; 1/4 lb., 25c; 1 lb., 65c; 5 lbs., \$3.00.

Bastian Extra Early—Probably one of the earliest varieties of Turnip Beet. It is of blood red color when boiled. Pkg., 10c; oz., 15c; 1/4 lb., 25c; 1 lb., 65c; 5 lbs., \$3.00.

Early Blood Turnip—The standard early short; good for both early and late use. Splendid in every and all particulars. Pkg., 10c; oz., 15c; 1/4 lb., 25c; 1 lb., 65c; 5 lbs., \$3.00.



11 to 1,800
bus. per
acre!

MANGEL FOR STOCK.

No root crop is a better paying investment for farmers to grow than Mangel Wurzel. Sow in drills 24 inches apart and 9 inches in rows; sow when ground is warm and moist. It will pay every farmer to plant an acre, as the yield is enormous. Feed after milking. A yield of 1,000 bushels per acre is common. Keeps well and does cattle much good, as a change in food always does good.

IEIFFEL TOWER MANGEL.

1892 was a great year for Eiffel Tower Mangel. It fairly covered itself with glory, and called forth unanimous praise from thousands of farmers. Eiffel Tower stands way ahead of every Mangel yet tried. It is mammoth in size, a specimen having been grown, under irrigation in California,

Weighing 126 Pounds.

When we were overlooking the City of Paris on the great Eiffel Tower, we thought of our great Eiffel Tower Mangel, and felt proud that we had named this grandest of Mangels after the big tower.

The Mangel is enormously, wonderfully prolific. Its yield is fabulous, 1,000 to 1,800 bushels is nothing uncommon on good soil. Its quality is of a high order, and is greatly relished by all cattle, giving a wonderful flow of milk, and is an excellent food for fattening.

PRICE OF IEIFFEL TOWER

By mail: Pkg., 10c; oz., 15c; 1/4 lb., 20c; 1 lb., 50c; 5 lbs. (for 1 acre), \$2.25. By express: Pkg., 10c; oz., 15c; 1/4 lb., 20c; 1 lb., 40c; 5 lbs. (for 1 acre), \$1.90; 10 lbs., \$3.50.

GIANT HOLSTEIN MANGEL.

A superb Mangel, long, red, of enormous size and excellent flavor. In the celebrated Holstein region (Europe) this splendid Mangel is used to the exclusion of all other sorts. It is eagerly eaten and relished by cattle, and returns a large yield of milk or fattening substance to stock. Think of 1,000 bushels per acre!

By mail: Pkg., 10c; oz., 15c; 1/4 lb., 20c; 1 lb., 55c; 5 lbs. (for 1 acre), \$2.40; 10 lbs., \$4.00.
By express: 1/4 lb., 15c; 1 lb., 45c; 10 lbs., \$4.00.

STANDARD MANGELS.

Price of the following 5 sorts:
By mail: Pkg., 10c; oz., 15c; 1/4 lb., 20c; 1 lb., 35c;
By express: 1/4 lb., 15c; 1 lb., 25c; 10 lbs., \$2.25.
1. **Red Mangel**—Long, red; very fine.
2. **Yellow Globe**—A good sort in every particular.
3. **Red Globe**—Large, of excellent quality.
4. **Long Yellow**—A long-growing sort. Highly prized and a large yielder.
5. **Golden Tankard**—Grows mainly above ground. Yields 1,000 bushels per acre. Very fine.



SUGAR MANGEL.

This class, although by far not so large a cropper as our unrivaled Eiffel Tower, has many excellent qualities. Its flesh is white and very sweet.

SALZER'S GERMAN SUGAR BEET.

Specially grown for us by a great Sugar Beet grower in Germany. The stock roots from which our seed was grown averaged 17 per cent sugar. Pkg., 5c; oz., 10c; 1/4 lb., 15c; 1 lb., 30c; by express, 1 lb., 30c; 5 lbs., \$1.25.

Sweet White—Largely grown for feeding purposes and for sugar. Pkg., 5c; oz., 10c; 1 lb., 30c; by express, 1 lb., 40c.

Vilmorin's Imperial—Under average conditions it has yielded 14 tons of roots to the acre, containing about 16 per cent sugar. 1 lb., by mail, postpaid, 40c; 1/4 lb., 15c; oz., 5c; 10 lbs., by express, \$1.00.

Klein-Wanzleben—This kind is cultivated on a larger scale than any other Sugar Beet. The root is conical, straight and even, quite large at the head and rapidly tapering. It is easy to dig, a heavy yielder, and contains from 13 to 15 per cent of sugar. 1 lb., 40c; 1/4 lb., 15c; oz., 5c; 5 lbs., by express \$1.25.

MIXED MANGEL SEED.

Every year there are hundreds of our customers who write us for mixed Mangel and Sugar Beet Seed, and we have concluded this season to meet their wishes, and have mixed of all the varieties that we have in excellent proportion. This mixture, we know, will at once become popular. It is cheap, and will surely give satisfaction. We can heartily indorse same. On our own farm the planting of mixed Mangels yielded over 700 bushels per acre.

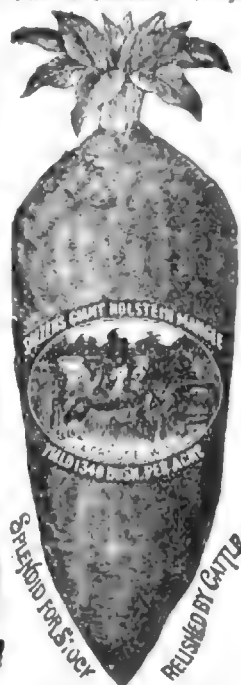
Price: Pkg., 3c; 2 pkgs., 5c; oz., 7c; 1/4 lb., 10c; 1 lb., 27c, postpaid; 2 lbs., 52c; 5 lbs. (sufficient for an acre), by mail, \$1.25; by express, 1 lb., 18c; 3 lbs. or more, 17c a pound.

SALZER'S
IEIFFEL TOWER
MANGEL



Hon. D. M. White, Holston, Wis., writes: "I have planted 1 acre of your Long Smooth Blood Beet and it has yielded better than any other Beet I have ever planted."

PRICE,
PKG., 10c;
OUNCE, 15c;
1/4 LB., 20c;
POSTPAID.



CARROTS AND
MANGELS ARE
GREAT FOODS
FOR STOCK.
See Page 34 for
Carrots.

"Oh, for a Thousand Tongues to Sing!"

It would require 1,000 tongues, yes, 1,000, to set forth all the great qualities of our Lightning Cabbage! Note the extraordinary difference in the illustration between Salzer's Lightning and ordinary early Cabbages, like Express, Jersey Wonder, Stamps, etc. That is the way it is. It is ahead every time. It is ripe and solid when other sorts come in. It is simply without an equal in earliness, richness, deliciousness of flavor, and all the splendid qualities that go to make a good Cabbage. It is the earliest Cabbage in the world, and 197,000 planters of last season will say so! We have great faith in Lightning as the earliest Cabbage in the world, and will pay at the rate of

\$1,600 a Pound for a Better.

Finer, earlier Cabbage than the Lightning. Must be at least 5 days earlier.

Hear Mr. August Pralle, a La Crosse County Gardener Talk:

"Mr. Salzer: I wish to say this regards the justly far-famed Salzer's Lightning Cabbage. I grow, no doubt, as much very early Cabbage as anybody in this county. I have tried almost every seedsmen's early sorts, but not one of them is as early as your Lightning Cabbage. Indeed, there is not a single other seedsmen's early sort as early as yours, for 10 to 15 days! And do you know, these 10 to 15 days earlier means big money for us market gardeners. It is the EARLIEST CABBAGE that makes for us the money, and SALZER'S LIGHTNING is the earliest, finest Cabbage in the world."

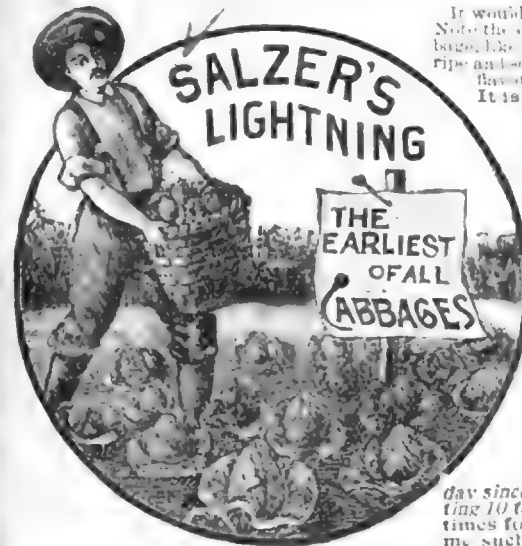
B. B. Garrard, Jr., Boon, Ala., writes as follows: "Your Lightning, Ideal and Giant Flat Dutch Cabbages are three of the greatest Cabbages on earth. This is the third year that I've ordered them, and I would willingly pay \$1.00 per package for each rather than to miss them. Lightning is the earliest, finest Cabbage in the world, and I have raised every other earliest sort that I could get. I have had fine, large heads, weighing from 5 to 10 pounds, every day since the 15th of May, for which I have been getting 10 to 15 cents apiece. I thank you a thousand times for the good you have done me by sending me such excellent seeds. Your Cabbage Seed was the means of raising the mortgage from my place."

Barnard, Mo.

John A. Salzer Seed Co.,

Gents: Last year I sent to several seed men two Cabbages and Peas to test alongside Salzer's Lightning and Earliest and best Peas, thinking your claims extravagant, but found nothing to compare with these two grand sorts. Several of my neighbors, too, have been trying to beat Lightning and Earliest and best, but without success, and now they want to send with me after seeds.

Yours truly, George E. Nichols.



Harriet Sample, Windsor, Ind., says: "My neighbors laughed at me that I paid 15c for a package of Salzer's Lightning Cabbage Seed, but they were all glad to get plants from me because their seed did not come up which they bought elsewhere. It is the earliest Cabbage in the world."

James Cressman, Washington, N. J.: "Your Lightning Cabbage had a head to every plant set. The Giant is just as good."

And thus we could keep on and on, filling this catalogue with earnest, hearty, enthusiastic reports of our great Cabbages—Lightning, Ideal and Giant Flat Dutch. They are prize winners everywhere. There is nothing like them. They are our great specialties. Any seedsmen offering you these Cabbages or "just as good," you can put him down and out. We sell these sorts only to our customers. In conclusion, we would say that if you wish the earliest Cabbage in the world, you must plant Salzer's Lightning. There is nothing quite so early, quite so fine, or quite so profitable as Salzer's Lightning Cabbage, and we hope that you will try same so that the number of our Lightning Cabbage customers for 1901 will swell to 200,000!

Price of Salzer's Lightning Cabbage Seed:

Pkg., 15c; 2 pkgs., 25c; 1/2 oz., 35c; oz., 60c; 1 lb., \$1.00; 2 lbs., \$1.50; 10 lbs., \$6.00, postpaid.

Salzer's Giant Flat Dutch Cabbage.

We are going to make here a bold, keen declaration, a statement—sweeping that some will think, "Well, Salzer's Giant Flat Dutch Cabbage is the best in the world." But let me say right here, that we are not boasting, or puffing, or sure, for I have weighed every year, and sack of mustard-seed grand plants of 1,297,000 Cabbage Planters and Growers.

That is our declaration. Salzer's Giant Flat Dutch Cabbage is the very best, the very finest, the very richest, the most splendidly-keeping late Cabbage in the wide, wide world, and it is positively the best late Cabbage grown today. By this I mean that it is immeasurably ahead of any other late Cabbage. Mark my word! Ahead of any other seedsmen's late sort. Yes, I repeat it again. Way, way, ahead in quality, solidity, and absolute sureness of head. Such I say it again. It is miles ahead of any other late Cabbage, no matter by whom offered or sold today. No matter what sort is offered you, Salzer's Giant Flat Dutch Cabbage beats it every time in all the elements and quality of a good late winter Cabbage. Once on a million growers back this bold statement. How can I be so positive? First, because I have tested every known late winter sort; and second, because over one million growers tell me that Salzer's Giant Flat Dutch Cabbage is the best late or winter Cabbage on earth today. Hence I freely make known my belief by above keen assertions.

999 Heads Out of Each 1,000.

That's its wonderful record. No other late Cabbage can touch it. It is always sure heading. Plant 1,000 plants, and you get 999 big, solid, sure heads! I leave it to you, Mr. Gardener, whether such sure heading winter Cabbage is not worth 10c a package.

Giant Flat Dutch Leads All Others.

No matter what Cabbage you have ever grown for late Cabbage you will find by trying Salzer's Giant Flat Dutch that it will be superior to every other sort grown. There is reason for this. Our seed is grown with great care, and it costs twice as much to grow our seed in the extreme North as it does to grow cheap seed grown on Long Island or imported from New York or obtained from Washington and other Northwest points. Our



Mr. John Hauser, of La Crosse Co., Wis., the great vegetable grower, boldly and fearlessly challenges the world to produce a finer, larger, more solid late Cabbage than Salzer's Giant Flat Dutch.

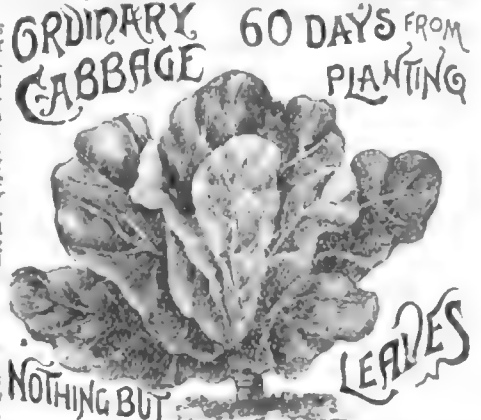
seed is grown from large selected heads with great care. We do not spare expense, labor or time to produce the best that can be had, and for this reason we cannot sell this wonderful Cabbage as cheap as some seedsmen sell other cheap imported sorts. The imported Cabbages seem to do well, but it often fails you, but you never hear the word "Fail" when you plant Salzer's Giant Flat Dutch Cabbage seed. We want you to try it this year, because we know it will give you great satisfaction.

Over 1,297,000 Cabbage Growers

Have tested Salzer's Giant Flat Dutch Cabbage, and in all the years since its introduction, we have never had a single complaint. The fact is this Cabbage is all right. It can't be beat. It's perfect. It's what you want. It's what you need. If you want a Cabbage ALL HEAD AND ALWAYS SURE TO HEAD, you have it, without a doubt, in Salzer's Giant Flat Dutch. A few of the many excellent qualities possessed by the Cabbage are the remarkable uniformity with which it always heads, the heads being unusually firm, hard and fine in texture. It has comparatively few loose leaves, keeps well, is used for ship ping, is just the variety and quality for all lovers of good Cabbage.

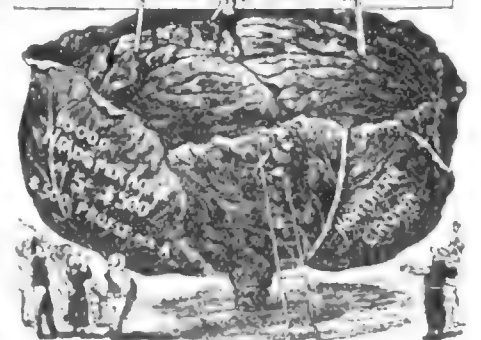
PRICE OF SALZER'S FAMOUS GIANT FLAT DUTCH CABBAGE:

Pkg., 10c; 12 pkgs., \$1.00; 100 pkgs., \$7.50; 1/2 oz., 20c; oz., 35c; 1 lb., \$1.25; 2 lbs., \$1.50; 10 lbs., \$7.00. (See also page 39.)

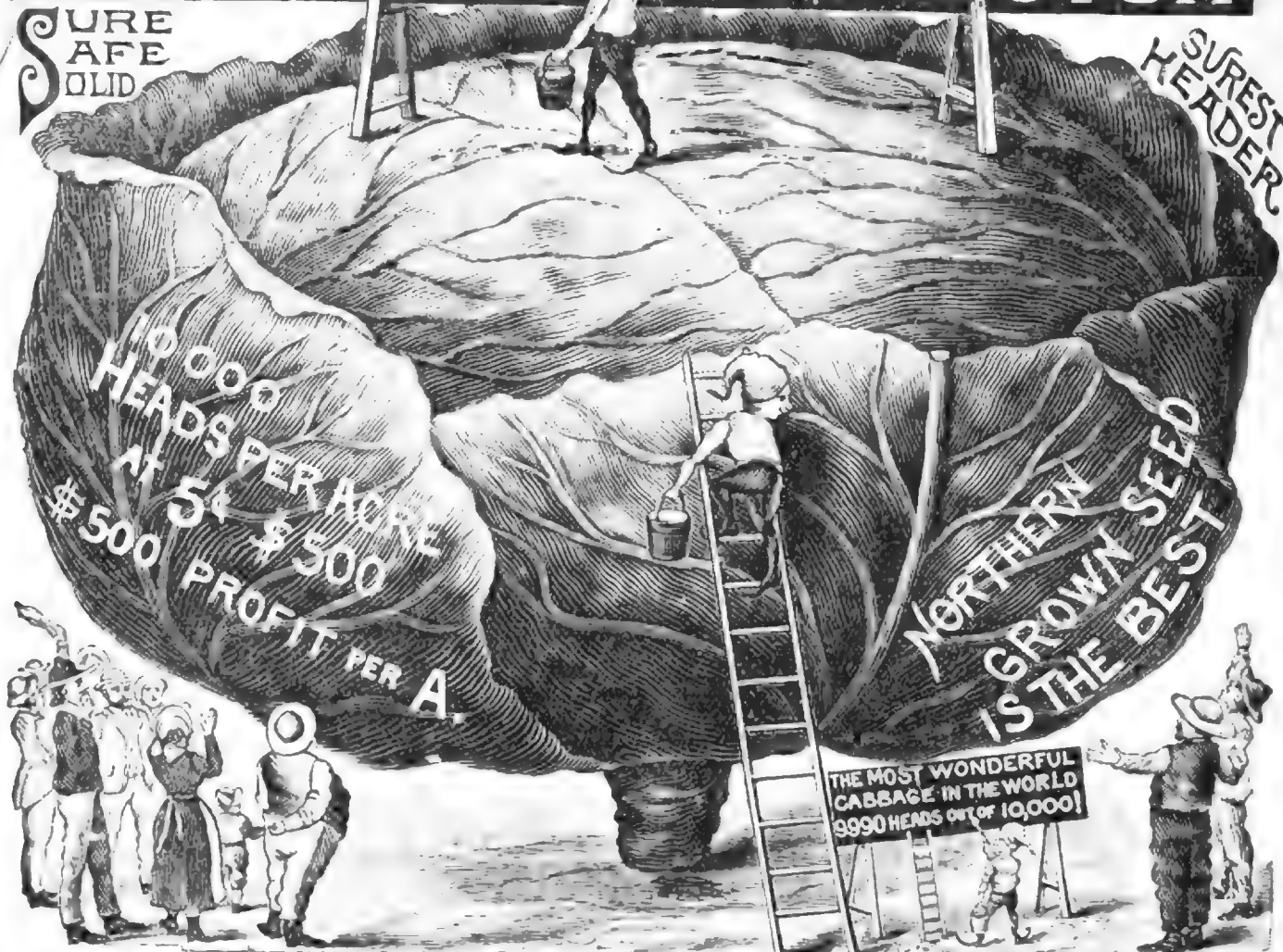


The illustration shows you the way ordinary Cabbage, like Express, Stamp, Early York, All Head, looks at the end of 60 days, while Lightning is headed and sold.

SALZER'S GIANT FLAT DUTCH



SALZER'S GIANT FLAT DUTCH



On page 38 we give further description of this prince of late or winter Cabbage. In 1902 fully 161,000 sowings were made of this grandest of all grand Cabbages, and everyone pronounces this the most wonderful of all late Cabbages; and well they may, for it is really the finest late Cabbage grown. That's strong, you say - but not half strong enough, you'll think, after you have given it a thorough test. It has been in our possession for years. While we were engaged as market gardeners at La Crosse, it always brought the highest price in the market. We have by careful selection greatly improved it, and with hundreds of market gardeners and farmers who are using same exclusively for late Cabbage, pronounce it absolutely the best, surest heading, largest, late Cabbage grown. It is a grand Cabbage. If there is a better Cabbage than this in America we don't know it for every notable sure head Cabbage has been tried by us, but all found inferior to Salzer's Giant Flat Dutch. Farmers and others planting this will always save 2¢ from 24¢ to 26¢ more a head than of any late Cabbage we know of. Better pay 2¢ extra package for this and grow 24¢ big, solid heads, than 4¢ for some cheap head and get only 20¢ to 22¢ loose Cabbage heads. Try it. It is cheap at ten times the cost. We control the entire stock of this strain in America, and it can only be had of us. Don't be fooled by seedsmen offering to sell you "just as good a strain" of sure heading Cabbage. They can't do it. They will give you an inferior kind every time. If you desire the genuine, buy none unless in our packages. Anyone offering same not in our sealed packages, PUT HIM DOWN; HE'S "FOOLING YOU."

10 POINTS IT IS DISTINGUISHED BY:

1. It's the Surest Heading Cabbage in the world.
2. Is the superior of all other Winter Cabbages.
3. Enormous solid heads, averaging 16 to 20 lbs.
4. Measuring 12 to 14 inches in diameter.
5. Specially grown heads often reach 50 lbs. each.
6. Interior creamy white, compact and crisp.
7. Unequaled for cooking or slicing; flavor especially fine.
8. It is the best winter keeper in forty states.
9. It has more friends than any other sort.
10. It is known to flourish on all soils.

ABSOLUTELY SURE HEADING 999 OUT OF 1,000.

For sureness in heading and regularity in growth Salzer's Giant Flat Dutch certainly holds the list. No words of praise are too high for its merit. It forms every time, very large, very hard, solid heads, uniform in shape, color and handsome appearance. It has a very short stem, and at the same time it is a very compact grower. It forms few loose leaves, which turn in from the head. Reports of 999 marketable heads from 1,000 plants set out are of daily occurrence. There are many magnificent strains of Cabbage offered in this catalogue, but we think we can safely say that Salzer's Giant Flat Dutch is equalled and surpassed by none.

Why, sir, just recently J. J. Franks walked into our office and asked to see Mr. Salzer. We were glad to see him, and doubly glad to hear him say: "That Salzer's Giant Flat Dutch Cabbage cannot be beat in America. Every plant produced a great, giant, solid fine head!" Now, that is the way everybody who sows our Cabbage seeds can talk. They all head; all look; all do well; never disappoint; never fail you.

R. D. Thorne, the great cabbage grower of Pinnawa, N. C., says: I have tried all strains of late Cabbage, but I have not found one equal to Salzer's Giant Flat. It took the premium everywhere. The people call for Giant Flat Dutch all the while. I will use no other seed but Salzer's.

John F. Wicke, Keokuk, Iowa: Salzer's Giant Flat Dutch stood the season well. I cleared \$100 off a small patch. My neighbors bought their seed of Eastern salesmen, and had nothing but stalks. My Giant Flat Dutch sold ready at \$1.25 a dozen! Salzer's Seeds can't be beat!

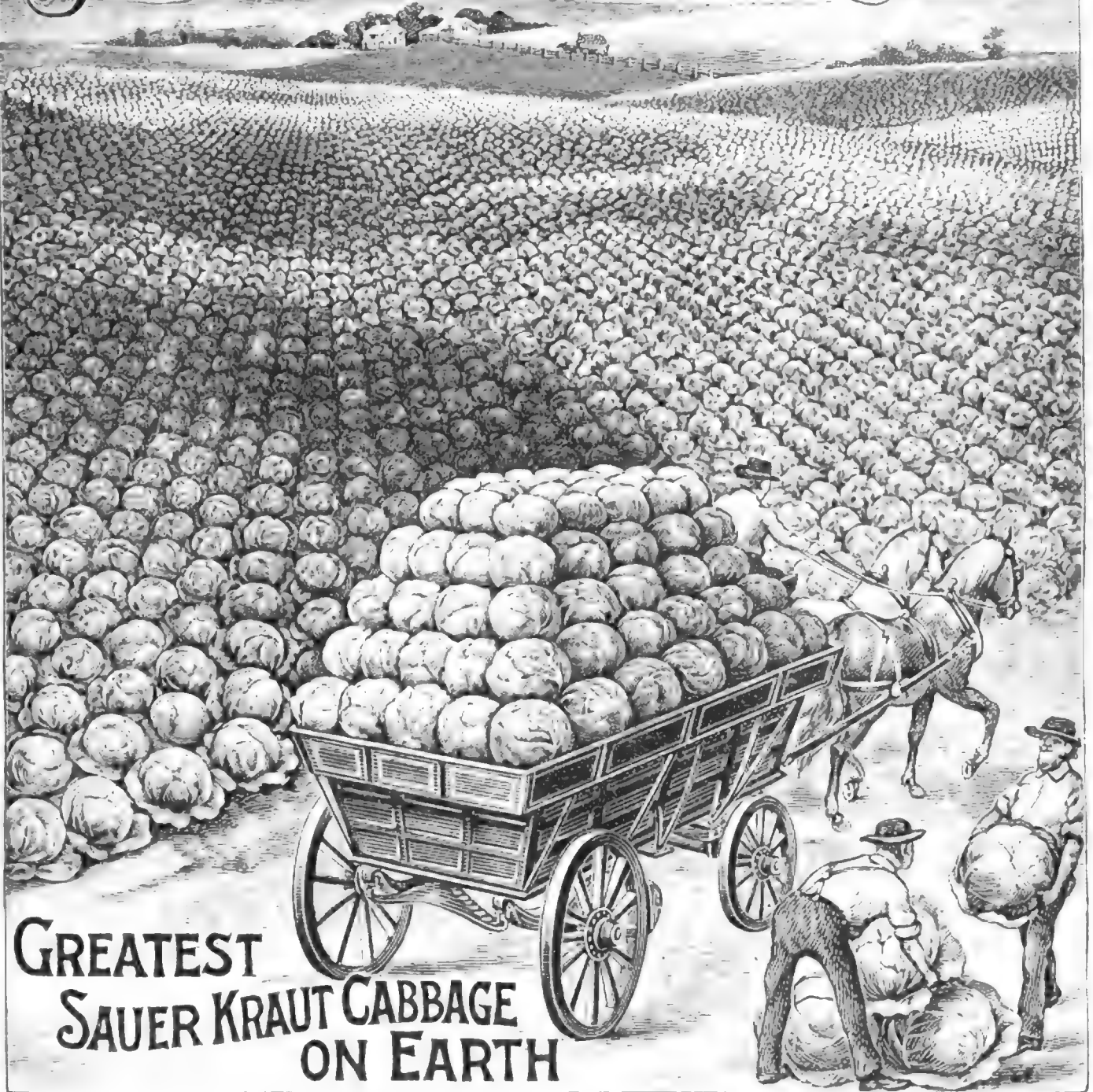
Henry Fischer, of Perkenstown, Wis., says under date of August 17: "My field of your Giant Flat Dutch Cabbage is the best late Cabbage in the county. Without exaggeration, I already have heads weighing 20 lbs., and still growing. Every Sunday farmers come for miles to see my wonderful field of Giant Flat Dutch Cabbage. Your Red Wethersfield Onions are simply unexcelled."

PRICE OF SALZER'S FAMOUS GIANT FLAT DUTCH CABBAGE.

Pkg., 10c; 12 pkgs., \$1.00; 100 pkgs., \$7.50; 1/2 oz., 20c; 1 oz., 35c; 1/4 lb., \$1.25; 1 lb., \$4.00; 2 lbs., \$7.00.



SALZER'S KRAUT KING



**GREATEST
SAUER KRAUT CABBAGE
ON EARTH**

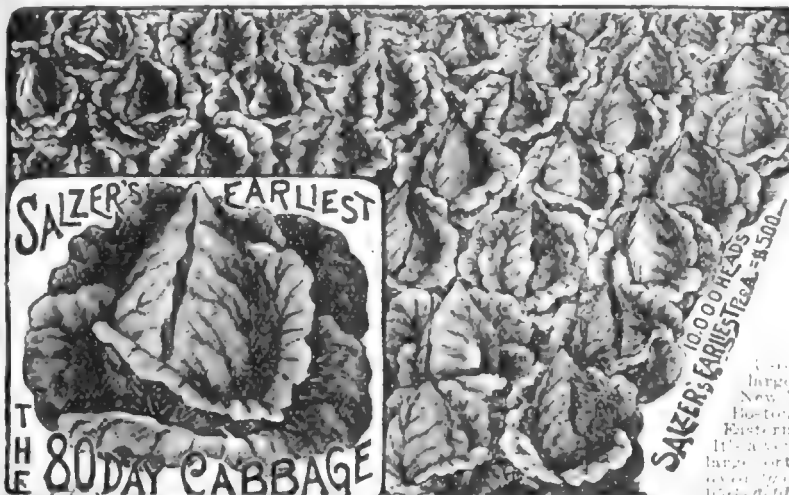
SALZER'S KRAUT KING CABBAGE.

With one great found has Salzer's Kraut King Cabbage leaped into tremendous popularity. Times the cabbage, that market warblers and true kers and market farmers have been looking for the past quarter of a century, and in all these years there has been a constant supply from Salzer's Kraut Cabbage. Now we have experimented and grown and crossed and named new varieties, but none have come up to our standard of perfection for a Sauer Kraut Cabbage. We offer Salzer's Kraut King. It makes itself in to have, that is, it is a head, just the right color and size in 11 to 12 inches for an ideal Sauer Kraut Cabbage. It is a very early variety, and it is almost a equal of that early and profitable late Cabbages, Salzer's Giant Flat Dutch, as a head. Salzer's Kraut King has but very few loose leaves, and it is a very early variety, and it is almost a equal of that early and profitable late Cabbages, Salzer's Giant Flat Dutch, as a head. Salzer's Kraut King has but very few loose leaves, and it is a very early variety, and it is almost a equal of that early and profitable late Cabbages, Salzer's Giant Flat Dutch, as a head. Salzer's Kraut King has but very few loose leaves, and it is a very early variety, and it is almost a equal of that early and profitable late Cabbages, Salzer's Giant Flat Dutch, as a head.

In Salzer's Lightning and Ideal and Giant Flat Dutch and Sauer Kraut King, we have the four greatest Cabbages on earth. These sorts are well worth to be planted in each garden and on each farm and by every trader in America. We commend Salzer's Kraut King as the name of perfection for a genuine Sauer Kraut Cabbage.

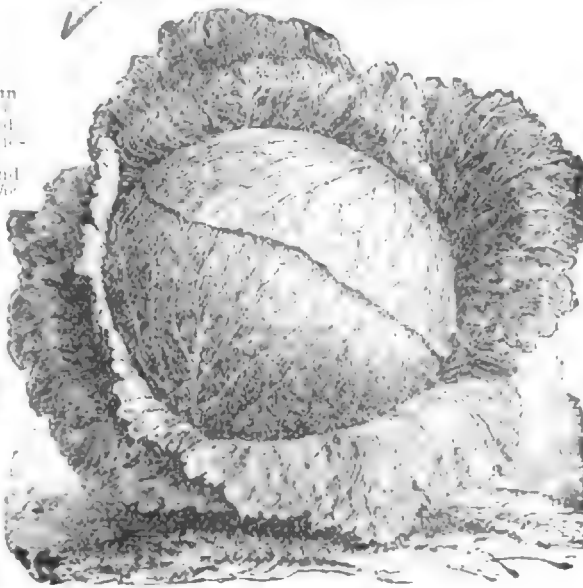
PRICE OF SALZER'S SAUER KRAUT KING CABBAGE:

Pkg., 10c; 3 pkgs., 50c; 4 oz., 22c; 1 oz., 40c; 1 lb., \$1.30; 1 lb., \$2.00; 1 lb., \$3.75; 2 lbs., \$6.00, postpaid.

**SALZER'S EARLIEST CABBAGE.**

This Cabbage brought forward for sale at a very early date. Recognizing the fact that a very early cabbage crop is from 2 to 3 weeks earlier than the average crop, we have secured the best quality of seed and have introduced a Cabbage of large size and early maturity. It is the earliest cabbage we have ever raised. It is the very earliest, fully 15 days earlier than the Early York Cabbage, and is a very early variety. It is a very hardy, hardy, and often we have found it in every particular.

Henry Benke, a market gardener near La Crosse, Wis., writes: "I have raised Salzer's Earliest Cabbage from seed and it has paid for itself. Price Salzer's Earliest. Pkg. 1000 heads, 1 lb., 75c; 1 lb., 83c, postpaid."

EARLY SPRING CABBAGE.

EARLY SPRING CABBAGE

This Cabbage is always the perfect one. While its compact form and good quality will command it for the private garden. Lb., 83c; 1 lb., 75c; 1 lb., 30c; 1 lb., 20c; pkg., 10c, postpaid.

Salzer's Jersey Wakefield Cabbage.
This is one of the very best, most satisfactory early cabbages for a home use. We know of no other New England cabbage that is so early, hardy and solid. Salzer's Earliest or 80-Day Cabbage never fails to be on time, while our Extra Early Jersey Wakefield follows closely, with a larger head. Our plan is to plant Salzer's Earliest or 80 Day, and 1/2 Extra Early Jersey Wakefield. Northern-grown Cabbage seeds, our customers will find, produce 25 per cent more heads, and are fully one week earlier than Eastern stock. Our Jersey Wakefield is especially fine, all grown from selected heads, and our friends will find it far superior to any offered in America.

Salzer's Northern Grown
91 DAYS AFTER SOWING

EXTRA EARLY JERSEY WAKEFIELD

Pkg., 50c; oz., 20c; 1 lb., 75c; 1 lb., \$2.50, postpaid.

BRAUNSCHWEIGER CABBAGE.
This is the celebrated Cabbage of Germany, and grows and ripens in 60 to 70 days. It is annually grown there to be made into Sauerkraut, a favorite dish of the Germans, and not recommended by the Americans. This Cabbage is particularly adapted for pickling. It forms a very large, fine, compact head. The flavor of this Cabbage is particularly pleasant. It is a variety that will give satisfaction and we beseech you to try it. We wish you could have seen the large fields of this splendid variety in Germany. It was a sight worth seeing, reminding us of the great fields of our own country. Flat land in many parts of America. We are sure this sort will please you.

SAUER KRAUT
SAUER KRAUT
SAUER KRAUT
SAUER KRAUT

Pkg., 1 lb., 75c; 1 lb., 30c; 1 lb., 20c; 1 lb., 83c, postpaid.

THE LUPTON.
This Cabbage was sent out by Eastern seedsmen with great claims. It has met many of the claims. It is a fine head of cabbage, but we think a thousand miles behind our perfect Flat Dutch. However, the Lupton is worthy a trial. Pkg., 10c; 1 lb., 75c; 1 lb., 30c; 1 lb., 20c.

SHORT STEM DRUMHEAD.
A magnificent late Cabbage, doing well every year. Pkg., 10c; 1 lb., 75c; 1 lb., 30c; 1 lb., 20c.

4- Cheap Cabbage Seed is dear as a gift.

WORTH ITS WEIGHT IN GOLD
DUTCH WINTER
4500 HEADS FROM 1 OUNCE OF SEED!!

Dutch Winter or Hollander Cabbage.

The fact that Holland sends this Cabbage to America, and retails it there at double the price of other American grown sorts, shows how splendid it is. The heads weigh about 8 lb., are very solid and deep and of the best quality. It keeps better than any other variety that we know of, excepting Salzer's Flat Dutch. It has a short stem, very uniform shape, with solid heads of delicious flavor. You will never be disappointed in planting a plenty of Salzer's Dutch Winter or Hollander Cabbage. There are two or three varieties offered by seedsmen that are not the genuine Winter or Hollander. Be sure and get the genuine when you order. We could fill ten pages of the catalogue with rich testimony as to the great excellence of this remarkable winter Cabbage. But the John A. Salzer Seed Co. tell you this sort is right, it is the kind to plant for winter use. No other Flat Dutch, we like this the best. You can bank on both of the splendid late Cabbage seeds only plant a plenty. It will be worth one next fall and winter. See of 1892 and right.

Pkg., 10c; 1 lb., 75c; 1 lb., 30c; 1 lb., 20c; 1 lb., 83c, postpaid.

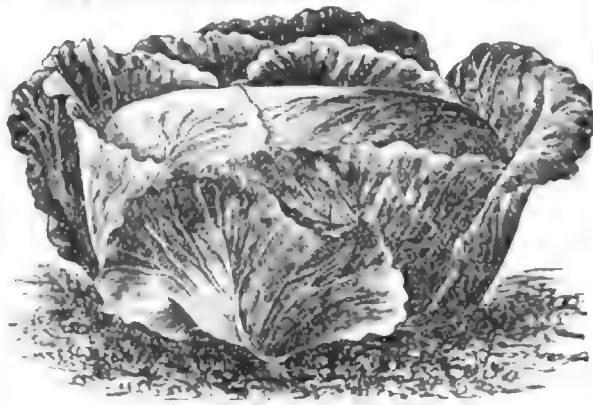
Look out for it! Salzer's Seed insures the crop.

Turn Your  to Page 64.

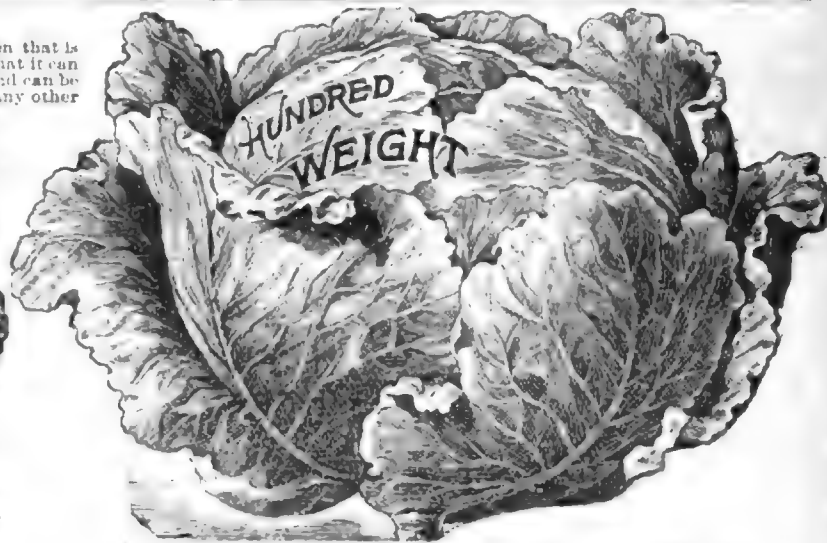
Henderson's Autumn King.

It produces enormous solid heads of that dark shade of green that is most desirable in a Cabbage, and has such small outer leaves, that it can be planted much closer together than the ordinary late sorts, and can be relied upon to produce a greater weight of crop per acre than any other variety except Giant Flat Dutch and Kraut King Cabbage. Especially our Giant Flat Dutch Cabbage cannot be beaten by any sort yet introduced. A distinctive feature of the Autumn King is the peculiarly crimped leaves. Next to Giant Flat Dutch, it is undoubtedly by one of the best late sorts of today.

Pkg., 10c; oz., 25c; 1 lb., 50c; 1 lb., \$1.00.



AUTUMN KING CABBAGE.



The New 103 Cabbage, or Hundred Weight.

"This certifies that I sold to John A. Salzer Seed Co. my complete stock of my new colossal Cabbage lot, at 500 lbs. per pound. I call it 100, because I raised a head which, with leaves, weighed 100 pounds."

We urge all to test this wonderful sort. It is late, and delights in a rich soil. Pkg., 15c; 2 pkgs., 25c.

Genuine Surehead Cabbage.

This is the celebrated strain of Surehead Cabbage offered by the seedsmen of Philadelphia. It is a very choice variety of late Flat Dutch Cabbage, but not equal to Salzer's Giant Flat Dutch in all qualities that go to make up good late Cabbage. This stock is obtained from the same growers that all the prominent houses in Philadelphia obtain their genuine Surehead from. It is a No. 1 in every respect. It forms every time very large, hard solid heads, uniform in shape, color and hard-some appearance. It has a short stem, and is a compact grower. It forms few loose leaves, which turn in from the head. Reports of 50 marketable heads from 100 plants set out of frequent occurrence. There are many magnificent strains of Cabbage offered in this catalogue, but this sort is equaled only by Salzer's Great Flat Dutch, truly the greatest of all Cabbages, Salzer's Kraut King and Dutch Winter or Hollander. With these three exceptions Genuine Surehead comes next as the best winter sort.

Pkg., 10c; oz., 25c; 1 lb., 50c; 1 lb., \$1.75.



New Bridgeport Mammoth Cabbage.

Salzer's New Bridgeport Market. This is a new strain of Mammoth Drumhead Cabbage. It makes a large, round, solid, firm head which seldom bursts, and sells at advanced prices. The seed of this sort is scarce, and hard to come by, sold as high as \$10.00 per pound in the Bridgeport Cabbage districts. To get the genuine seed of this wonderful new strain, buy of us. Pkg., 10c; 2 pkgs., 15c; 1/2 oz., 25c; oz., 45c; 1 lb., \$1.00; 1 lb., \$3.50.

PA—"You are right, my son. Had he planted Salzer's seeds, and advised him, he could now sell 10,000 heads per acre at good prices."

STANDARD CABBAGE SEEDS—LOW PRICES.

These are the finest strains of standard varieties of Cabbage in the world—are right up to Chicago's, Philadelphia's, New York's, Minneapolis' and St. Paul's very best strains. We offer them at very low prices. We wish it distinctly understood that no responsible seedsmen is to undersell us. Let us have your list to figure on. We grow more seeds than all the seedsmen in Illinois, Iowa and Minnesota put together, and can surely save you money on large orders.



Late Flat Dutch Cabbage.

The standard late Cabbage, extra strain. Better than most seedsmen's best, because it's Northern grown! Pkg., 10c; oz., 25c; 1 lb., 50c; 1 lb., \$1.50.

Premium Flat Dutch—Large and excellent for winter. Pkg., 3c; oz., 10c; 1 lb., 35c; 1 lb., \$1.00.

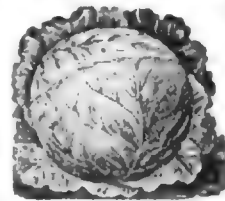
Marblehead Mammoth—Largest Cabbage in the world; heads have been grown weighing 60 lbs. Pkg., 3c; oz., 10c; 1 lb., 35c; 1 lb., \$1.50.

Early York—This has for years been the favorite. Very early sort; small heads; excellent flavor; good header. Pkg., 3c; oz., 10c; 1 lb., 35c; 1 lb., \$1.00.

Large York—Larger but later than the Early York; fine. Pkg., 3c; oz., 10c; 1 lb., 35c; 1 lb., \$1.50.

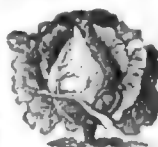
Early Winningstadt—One of the very best early for general use; much liked by gardeners. Pkg., 3c; oz., 10c; 1 lb., 35c; 1 lb., \$1.50.

Early Flat Dutch—The second early Cabbage; largely grown about New York and Boston; good size heads. Pkg., 3c; oz., 10c; 1 lb., 35c; 1 lb., \$1.50.



LATE FLAT DUTCH.

German Filderkraut—Well known to German growers; extra stock. Pkg., 3c; oz., 12c; 1 lb., 45c; 1 lb., \$1.50.



FIDLERKRAUT.

Standard Low-Priced Sorts.

Salzer's Improved Market—One of the very best second early Cabbages grown. It ripens next to Wakefield, while it is nearly double its weight. Pkg., 3c; oz., 12c; 1 lb., 45c; 1 lb., \$1.50.

Excelsior Cabbage—A very superior second early Cabbage, large, full, solid heads. Pkg., 3c; oz., 12c; 1 lb., 45c; 1 lb., \$1.50.

Henderson's Genuine Succession, or "All the Year Round"—A well known, second early sort. Pkg., 3c; oz., 12c; 1 lb., 45c; 1 lb., \$1.50.

Fotler's Imp. Brunswick—An excellent second early. Pkg., 3c; oz., 12c; 1 lb., 45c; 1 lb., \$1.50.

All Seasons' Cabbage—The best Cabbage; good for early, good for summer, and good for late use. Pkg., 3c; oz., 12c; 1 lb., 45c; 1 lb., \$1.50.

Cabbage Seed, 2c and 5c a package, offered by so many Seed Dealers.

Red Dutch—This is the well known small red pointing Cabbage with very solid heads. Pkg., 10c; oz., 25c; 1 lb., 50c; 1 lb., \$1.50.

Giant Red Dutch—This superior Red Dutch Cabbage is largely grown for its excellent flavor and fine cooking qualities. Pkg., 10c; oz., 25c; 1 lb., 50c; 1 lb., \$1.50.

Green Globe Savoy—A fine Cabbage, small, solid heads; in every respect the best for family use.

Pkg., 5c; oz., 10c; 1 lb., 35c; 1 lb., \$1.25.

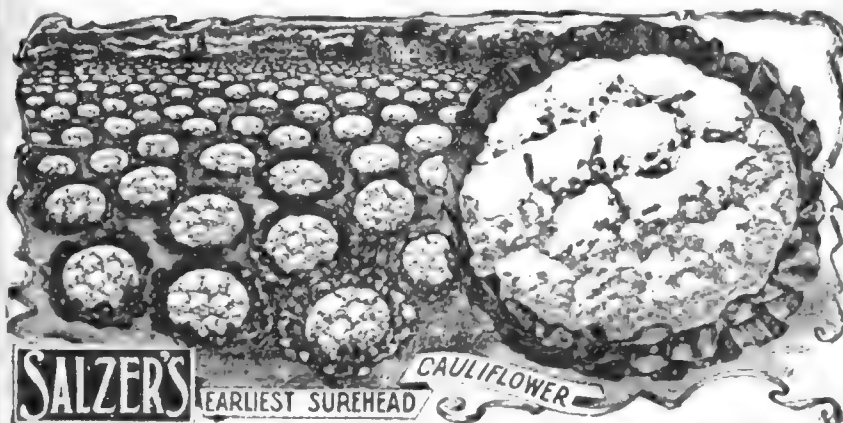
Mammoth Globe Savoy—Much larger than above, excellent in all particulars. Large quantities of this are grown by gardeners. Pkg., 10c; oz., 25c; 1 lb., 50c; 1 lb., \$1.50.

New Wonderful—All the Year Round Cabbage. Pkg., 10c; oz., 25c; 1 lb., 50c; 1 lb., \$1.50.

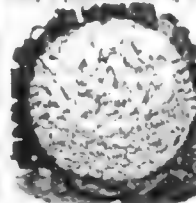
All Head Early—Pkg., 10c; oz., 25c; 1 lb., 50c; 1 lb., \$1.50.

There is a big difference between Salzer's Low Prices and Cheap

SUREHEADING CAULIFLOWERS.

**SALZER'S****EARLIEST SUREHEAD****CAULIFLOWER****La Crosse Early Favorite.**

Growing side by side with Henderson's Snowball, La Crosse Early Favorite was decidedly the finest in appearance, earliest in yield, with largest number of sure heads; indeed, it is the finest in every respect we have ever tested. Next to our magnificent Earliest Surehead, this is certainly the best sort to plant. Pkg., 20c; 3 pkgs., 50c; 1/2 oz., \$1.10; 1/4 oz., \$1.75; 1 lb., \$4.00.



Snowball—Largely grown in the East. Very fine, and many customers prefer the Henderson strain of Snowball Cauliflower. It is grown in Denmark, and we assure our customers will like it. Pkg., 10c; 1/2 oz., \$1.50; 1 lb., \$2.00.

Erfurt Early Dwarf—This is the celebrated Cauliflower largely grown in Erfurt, Early, fine, and sure to head. Pkg., 10c; 1/2 oz., \$2.00.

SNOWBALL, PKG., 10c. **Early Paris**—One of the earliest, small heads; quick grower. Pkg., 10c; 1/2 oz., 75c.

Salzer's Earliest Surehead.

We challenge the world to produce a finer, handsomer or earlier Cauliflower than our New Earliest Surehead. It will surpass in earliness the Snowball and every other known variety. Whether for forcing on open ground, planted early or late, it is the surest head of all. Very dwarf and compact in growth like the Snowball, it can be planted very close, 18 inches each way, and is particularly desirable for forcing under glass. In our trial grounds every plant produced a superb head that surpassed every other variety in earliness, size and quality.

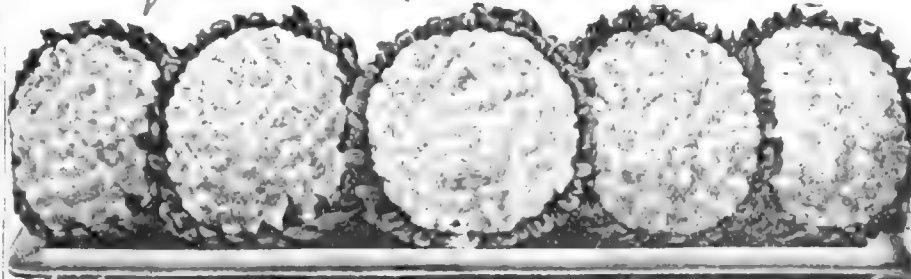
A Few Testimonials Only:

A. G. Hertz, Iowa: "Had never before such beautiful cauliflower. Surehead is sure."

Mrs. C. A. Hoffmann, Jefferson, Wis.: "It is the finest, richest flavored Cauliflower I ever saw. Every plant headed beautifully."

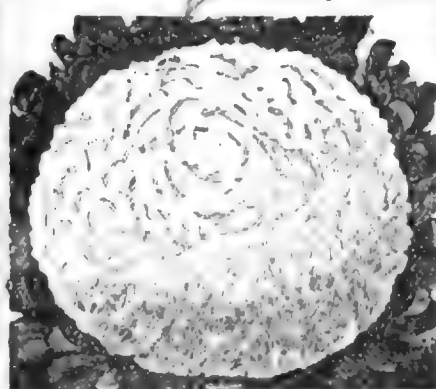
Salzer's Earliest Surehead

Is unquestionably the largest as well as the best of all Cauliflowers. Market gardeners, once having sown it, will plant no other. We want to introduce it everywhere, hence our extremely low prices. Price: Pkg., 15c; 7 pkgs., \$1.00; 1/2 oz., \$1.00; 1/4 oz., \$1.75; 1 lb., \$3.00; 1/2 lb., \$10.00.

Salzer's New Fancy Blue Ribbon Cauliflower.

SALZER'S NEW FANCY BLUE RIBBON. PKG., OVER 30 KERNELS SEED, 10c.

Said to be the finest Cauliflower in existence. Heads fine shaped, pure white, very early, and of a quality simply unsurpassed. It is the richest variety Cauliflower known, a gem in every respect. It is a golden crop for the grower who wants the choicest, regardless of cost. Package, 35c; 2 packages for 50c.

Extra Early Danish Snowball

Has proven invariably a sure head er. The flower head of very fine grain, dense growth, while the plant has a very short stem and close outer leaves. While we are aware that price is of little consideration in this critical seed, it cannot be denied that if equal quality may be obtained, a moderate reduction in price is not to be despised. Pkg., 20c; 1/2 lb., \$6.00.

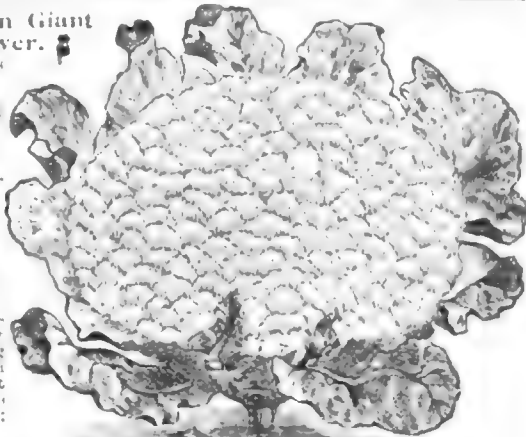
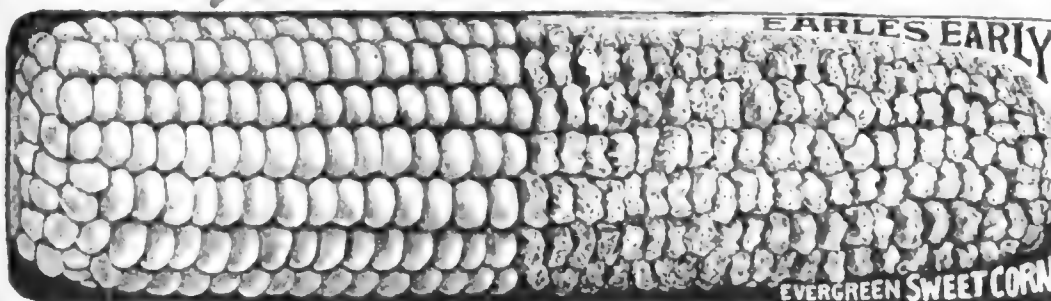
Salzer's Midsummer Cauliflower.

There has been for years a need for a second early Cauliflower, one with larger heads ripening right after our peerless Salzer's Surehead, or Salzer's Blue Ribbon, or the Snowball. Now, in our Midsummer we believe we have just the thing gardeners are looking for, a trifle later with heads fully one-half larger. It is a sort that will bear a trial, and when once grown, will be always used. Pkg., 10c; 2 pkgs., 20c; 1/2 lb., 75c.

SALZER'S MIDSUMMER. PKG., 10c; 2 PKGS., 20c. 1/2 lb., \$1.50; 1 lb., \$3.00.

Autumn Giant Cauliflower.

A gorgeous fall sort, with fine heads, very large and of excellent quality. Always liked by market gardeners. Pkg., 10c; 1/2 lb., \$6.00; 1 lb., \$10.00.

**EARLES' EARLY EVERGREEN SWEET CORN.**

EARLES' EARLY
EVERGREEN SWEET CORN

Showing an ear of Earles' Early Evergreen Sweet Corn; half is green shape, balance ripe. Average length, 1 1/2 to 2 inches.

For years, and I am frank to tell you so, and I believe that careful tests of this new Sweet Corn convince me of its superior merit, and I take pleasure in listing it in my catalogue and offering it to the public. The ear measures 1 1/2 to 2 inches. In color the kernels are pure white, and are very sweet, tender and palatable. Earles' Early Evergreen is a prolific variety, and matures its ears in from 58 to 70 days, depending on location and character of soil. On warm, sandy land the ears are ready in 58 days, while on heavy clay land the period of growth is longer. The large, well filled and highly palatable ears command a quick sale in any market where there is a demand for really choice early Sweet Corn, and I recommend this variety to market gardeners, as well as for use on the home table. In many localities there is, commercially speaking, a high cash premium on the first really good Sweet Corn with large ears that can be produced, and I think Earles' Early Evergreen will meet the requirements of the case, and prove very satisfactory and profitable. The illustration above is taken from a photograph, and shows accurately the shape of the grains and the general characteristics of the ear, excepting the size, which is much reduced. Now then, you will need to try this; is earlier than Early Champion; is finer than that sort, and as big almost as its namesake. It will be the biggest money maker next to Salzer's First of All you ever struck. Just give it a trial. It is immense.

Pkg., 10c; pt., 20c; qt., 35c, postpaid; by express, qt. 25c; pk., 85c; bu., \$3.00.

More than 20,000 gardeners, farmers and citizens plant of this new corn in 1902, and judging from their hearty endorsements and the frequent personal statements of La Crosse county gardeners and market farmers, more than 25,000 will plant it in 1903.

Gardeners are on the lookout for an extra early, extra fine, extra large, extra sweet, extra big eared Sweet Corn. They are on the lookout, I say, and well they may, for in a corn answer to this description, "there are millions" for the American gardener. Well, in this Earles' Early Evergreen I think I have just the Corn you are looking for, Mr. Gardener! I have been looking for just such a Corn

SALZER'S FIRST-OF-ALL SWEET CORN.



10 DAYS
AHEAD
OF ALL.

-THE-
EARLIEST
OF ALL!

RICH, SWEET, TENDER.

Pkg., 10c; qt., 40c, postpaid.

Corn-Country Gentleman.

This is used largely in the East, where it is called the finest of all Sweet Corn for private table. It is also known as **Zigzag Corn**, on account of the peculiar arrangement of its kernels. It is rather late, but is of a delicious quality, ripening 6 days before Evergreen Corn, and will delight the most fastidious epicure.

By mail, pkg., 10c; pt., 20c; qt., 35c; by express, pk., \$1.00; bu., \$2.50.

Extra Early Adams.

This Corn is a splendid early variety, though not nearly as the First of All, Early La Crosse and these varieties, yet it follows them so closely that it is one of the most profitable varieties that can be grown on account of earliness and fine shape of ears; not sweet. By mail, pkg., 10c; pt., 20c; qt., 35c; by express, pk., \$1.00; bu., \$2.50.

Stowell's Evergreen Sweet Corn.

There is no Sweet Corn more generally and largely planted, than the Evergreen. Now our strain is vastly superior to the bulk offered. It has been carefully grown for seed, and is sure to give great satisfaction. The ears are very large. We have seen them 10 to 11 inches long; deliciously sweet, and without the common varieties of late Sweet Corn two to one. You will like it because it will give satisfaction. Pkg., 10c; pt., 20c; qt., 30c, postpaid; by express, pkg., 10c; qt., 30c; bu., \$2.25.

Black Mexican.

This variety is always scarce. It is of excellent quality, medium late, and on account of its novel appearance is sure to be wanted. Pkg., 10c; pt., 20c; qt., 35c, postpaid; by express, pk., \$1.00; bu., \$2.00.

PRICES OF FOLLOWING 8 SORTS:

By express, pkg., 5c; pt., 12c; qt., 17c; pk., 60c; bu., \$2.25.

By mail, pkg., 5c; pt., 15c; qt., 25c.

1. Perry's Hybrid Bland Early. Also known under Chicago Market. It is a fine sort; very sweet, a good second early; large, fine ears.
2. Early Minnesota. One of the best varieties for second early; splendid in all particulars.
3. Early Marblehead. Fine flavor and very sweet.
4. Moore's Concord. Large and best second early.
5. Cory. A splendid very early Sweet Corn; rich in flavor.
6. Mammoth Sugar. A large sort; very sweet; later than Evergreen.
7. Egyptian Sweet. Late, ears large and flavor rich and sweet.
8. Hicox Canner. A superb sort for canning, ripening 2 weeks before Egyptian.

We can also supply at 5c a package, 15c a pt., 30c a qt. and 90c a bu., the following: Early Adams, Burlington, Tom Thumb, Shaker's Early Triumph, None Such, Excelsior, and other standard Corn sorts.

When Corn and Seed stocks become exhausted we fill at market prices.

This is the earliest Sweet Corn on earth! Now, John A. Salzer Seed Co. knows this sounds strong, but it's a fact nevertheless. We have tested almost every sort known to man, but have found none so early, none so sweet, none so quick growing; none such a splendid money-maker for the market gardener on account of its extreme earliness as this. We now take pleasure, however, in offering a variety that is even earlier than the earliest. This is a bold statement, but it is made with due deliberation, after careful tests by several hundred of our customers the past season. First-of-All has proven itself, in this test, 6 days, and in some cases 10 days, earlier than the Cory and other earliest sorts. It will be found an especial boon to all market gardeners. Ears often 8 inches long, though the average length is but 5 to 6 inches. It is a magnificent Corn, and will be a great bonanza to all who plant it.

THE SUBSTANCE OF THE WHOLE MATTER IS THIS:

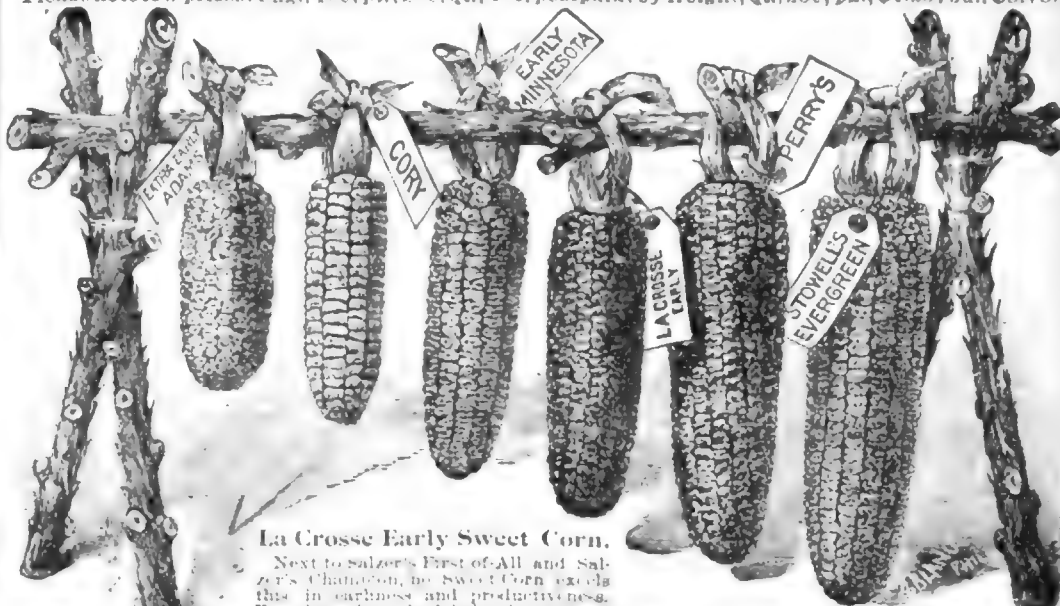
Salzer's First of All Corn is the first of all to ripen, no matter where you plant same.

No matter alongside of which earliest Sweet Corn you test same, you will always find that Salzer's First-of-All gets there quicker than any other variety known. Now there are thousands and thousands of customers who tried this Corn in 1891, 92, 93, 1894, 1895 and 1896, and there was not one but what had the earliest Corn. It cannot be too highly recommended.

OIL, MR. GARDENER,

Let us aid you in making money in 1897! Salzer's First-of-All Sweet Corn will do it quicker, easier and better than any other Earliest Corn known; and then our Earliest Early Evergreen will come next as a great money maker for you. Just try a peck or a bushel of each. We want to make you rich; let us do it. Thousands upon thousands have planted First-of-All Sweet Corn, and all proclaim it the earliest. Ears of this kind sold at La Crosse 20 cents a dozen, and went like hot cakes, and the gardeners having a plenty made the money. Won't you try it for extreme early for this year? It is dirt cheap when you figure the profits obtained therefrom. This and Early Evergreen are great money-makers for extreme early. Try it, sir! It's a common occurrence for gardeners to take in \$300 and over on these two Corns a year. They are genuine!

Please note low prices: Pkg., 10c; pt., 20c; qt., 40c, postpaid; by freight, qt., 25c; pk., \$1.25; bu., \$3.75.



La Crosse Early Sweet Corn.

Next to Salzer's First-of-All and Salzer's Champion, the Sweet Corn excels this in earliness and productiveness. Fine, large kernels, deliciously sweet, of medium size ears. For illustration see above. By mail: Pkg., 10c; pt., 30c; qt., 40c. By express: Pt., 20c; qt., 30c; pk., \$1.25; bu., \$3.00.

New Early Champion Sweet Corn.

Produces ears 12 inches long in 60 days. This new variety is, without question, the earliest large Sweet Corn yet introduced, being only a few days later than the first early small sorts. Ears nearly as large as the Evergreen, pure white kernels, with medium sized white cob; very sweet, tender and full of milk, yielding from 2 to 3 ears to the stalk. By mail: Pkg., 10c; pt., 20c; qt., 35c. By express: Pkg., 75c; bu., \$2.00.

POP CORN.

Salzer's Silver Ball. With us it is enormously productive, of fine, delicious taste, and pops readily and evenly. It is the Corn for everybody to plant. A package will be sufficient for family use. Give the boys on the farm an acre to plant Pop Corn for the market. It pays. By mail, pkg., 10c; pt., 25c; qt., 45c; by express, pk., \$1.25; bu., \$2.00.

White Rice. One of the finest, most prolific Pop Corn grown; largely planted. Very good. By mail, pkg., 10c; pt., 25c; qt., 45c; by express, qt., 20c; pk., \$1.00.

Queen's Golden. A splendid sort. Above all is its exceeding tenderness when popped, together with its delicious and delicate taste; splendid for all purposes. By mail, pkg., 10c; pt., 25c; qt., 45c; by express, pk., \$1.00.



Amber Colored Pop Corn.

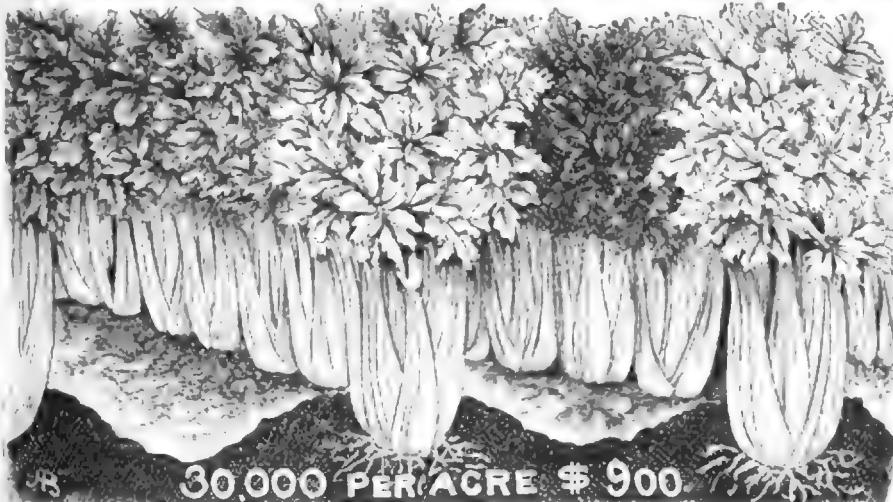
A new, rare, exquisitely beautiful Pop Corn, popping to perfection. Large, amber-colored ears. Pkg., 15c; pt., 30c; qt., 55c, postpaid.
Tom Thumb. A very, very dwarf growing, fine Pop Corn. Pkg., 10c; pt., 25c; qt., 50c, postpaid.
Red Rice. A variety that pops up nicely. Pkg., 10c; pt., 25c; qt., 40c, postpaid.



SILVER BALL.

✓ **SALZER'S SELF-BLANCHER CELERY.**

There is no Celery equaling it in taste, richness of color, perfection in blanching, and earliness. In our home kitchen garden this variety produces tender delicious, crisp, brittle celery, without any hoeing, completely blanching itself. It is pre-eminently the sort to grow and use for home garden, for market or for shipping. The demand for this magnificent Celery has been marvelous. Almost every order seemed to want Salzer's Self-Blancher, until we sold almost every grain of seed, and every body grew the finest Celery they had ever seen. Now we are sure that there is no self-blanching Celery ahead of Salzer's Self-Blancher. You will like it. It is early, crisp, tender and absolutely first class.



30,000 PER ACRE \$ 900

Self-Blancher an entirely new sort. We have had fields of this in the past containing 10,000 to 20,000 plants, so that we have rooted these out almost entirely. We do not know of any Celery that is better or finer, or will give greater satisfaction than Salzer's Self-Blancher.

If we were to plant two stalk Celery varieties, we would use Salzer's Self-Blancher for early, and Giant Golden Heart for late. One ounce of seed ought to furnish from 1,000 to 2,000 plants. There is nothing more profitable than Salzer's Self-Blancher Celery. It is sold for early market, and readily brings from \$200 to \$300, as it is so extremely early and fine.

Where the market is near, no crop pays better than celery, as it is in constant demand from early June throughout fall and winter. Salzer's "Self-Blancher" is a variety that really should be called "All Seasons' Celery," from the fact that it is good in June, it is good in July, and good throughout the year. It keeps well, sells rapidly. It is handsome in the extreme, being remarkably thick and a wonderfully strong grower, every heavy, perfectly solid and delicious, sweet flavor, and with all these points is a wonderful keeper. One would think that these would be a sufficient number of good qualities, but to all these is added the **WONDERFUL QUALITY OF SELF-BLANCHING** to a very remarkable extent. Without banking up, or any covering to speak of, even the outer ribs become of a yellowish-white color, the heart being large, solid and of a beautiful golden yellow. **PRICE OF SALZER'S SELF-BLANCHER:** Pkg., 10c; 1/2 oz., 25c; 1 lb., \$1.25; 1/2 lb., \$1.00.



CELERY - 4 BEST SORTS.

1. New Rose Celery.

A magnificent new Celery. The outer ribs are a beautiful shade of rose, of exceptional fine flavor, solid, crisp and tender, and has proven itself entirely free from stringiness. It is a splendid variety for late use, it keeps well and blanches well. It is one of those varieties that will certainly please the private grower, while we recommend to the market gardener a small sowing of this as a novelty, for there are many families who will be delighted to purchase same. Pkg., 10c; 1/2 oz., 25c; 1 lb., \$1.25; 1/2 lb., \$1.00.

2. Golden Self-Blanching

The beautiful appearance of the plant, with its close habit, compact growth and straight, vigorous stalks, is indescribable. The ribs are perfectly solid, crisp, brittle, and of delicious flavor, surpassed by no other variety, while it has the decided merit of

being self-blanching. Without banking up or any covering whatever, even the outer ribs become of a handsome, fresh yellowish-white color. The heart is large, solid, and of a beautiful, rich, golden yellow color, extremely early and of the richest flavor. Pkg., 10c; 1/2 oz., 25c; 1 lb., \$1.25; 1/2 lb., \$1.00.

3. New Giant Pascal.

This has proven to be as great an addition to our list as the Golden Self-Blanching. As it is an off-spring of the latter, it partakes of its nutty flavor, and has no bitter taste at all. The height is about 2 feet; stalks are very large, thick, solid and not stringy, and unusually tender and crisp, snapping like glass, and when desired can be sliced lengthwise. When fully grown the outer stalks will average 2 inches in width and are fully as thick as a man's finger, which is well shown in the illustration of a stalk of Giant Pascal reduced in size. It blanches very easily, and after a few days' earthing up, the outer stalks present a beautiful white appearance. Pkg., 10c; 1/2 oz., 25c; 1 lb., \$1.25; 1/2 lb., \$1.00.

One package each of the 4 best Celeries, 25c.

White Plume Celery.

The great objection to growing Celery for family use has been the trouble experienced in blanching it. Blanch by tying the plant and drawing up a little soil, when the work of blanching is accomplished. Pkg., 10c; 1/2 oz., 25c; 1 lb., \$1.25; 1/2 lb., \$1.00.

Boston Market.

The great favorite in the Boston markets. It is early, very solid, white, of mild, delicious flavor. Oz., 25c; 1/2 lb., 50c; 1 lb., \$1.00.

White Walnut

So called because of its rich, walnut-like flavor. The stalks are solid and heavy, of dwarf, compact growth. Pkg., 10c; 1/2 oz., 25c; 1 lb., \$1.25; 1/2 lb., \$1.00.

6 Well-Known Celeries.

1. Crawford's Half-Dwarf - One of the best. Pkg., 3c; oz., 15c.
2. Dwarf White Solid - Excellent variety. Pkg., 3c; oz., 15c; 1 lb., 90c.
3. Seymour's Superb White - One of the finest large Celery sorts. Pkg., 5c; oz., 25c.
4. Dwarf Golden Heart - Heart waxy golden yellow, showy and very popular. Pkg., 10c; oz., 35c.
5. Salzer's Giant Celery - The largest Celery known. Pkg., 20c.
6. Crimson Celery - Beautiful red color. Pkg., 10c; oz., 35c.

TURNIP ROOTED CELERY.

Probably the most profitable crop in Celery is to grow the Turnip Rooted varieties. These grow well, bring a great crop and great money. We begin all to try a crop with Salzer's Turnip Celery. An ounce of seed will furnish 1,000 plants, and at La Crosse 1,000 bulbs sell for \$300, and are grown on a small strip and with little care. Nothing is finer for salads, flavoring of soups, etc., than Salzer's Turnip Rooted Celery.

Turnip-Rooted Well-Known Pkg., 10c; 1/2 oz., 25c; 1 lb., \$1.25; 1/2 lb., \$1.00.

Finest German - Pkg., 10c; 1/2 oz., 25c; 1 lb., \$1.25; 1/2 lb., \$1.00.

New Apple Rooted Pkg., 10c; 1/2 oz., 25c; 1 lb., \$1.25; 1/2 lb., \$1.00.

Salzer's Turnip Celery.



Our Northern grown Salzer's Turnip Celery roots already roots to the top planted, all are large, solid, tender, remarkably well flavored bulbs. This is demonstrated by superior to the common Turnip Rooted Celery. This stock is carefully selected of most excellent quality, delightful flavor and of wonderful yield.

One Thousand says. From the one ounce Turnip Celery seed I sold thirty-four pounds. John Bone, Milwaukee. I bought 1/2 lb. Salzer's Turnip Celery, and sold \$80.00 worth. All roots were very fine.

Now we know that there is lots of money to be made by growing Salzer's Turnip Celery. Just try it for 10c and be happy. There is no Celery better than Salzer's Turnip-Rooted.

Price of Salzer's Turnip Celery:

Pkg., 10c; oz., 20c; 1/2 lb., 60c; 1 lb., \$2.00.

SALZER'S EARLIEST CUCUMBER.

SALZER'S EARLIEST CUCUMBER is universally acknowledged by seedsmen, by market gardeners, by private planters, whether for city gardens or acre cultivation, to be without a peer the earliest, finest table variety in the world. Over 100,000 customers planted this sort since 1893, when first introduced by us, and all pronounced it the earliest, finest Cucumber in existence.



SALZER'S EARLIEST CUCUMBER.

Talk about Cucumbers! We are positive that there is nothing in America, and nothing in the wide world in the Cucumber line, that will so quickly make money for the market gardener, citizen or farmer, as **Salzer's Earliest Cucumber**.

Since we introduced this remarkable early variety, it has, judging from hundreds of reports, already leaped into popularity. And well it may, for it is the most magnificent early Cucumber we have ever seen. It is remarkably perfect in uniform growth, with beautiful, mottled Cucumbers, just the size which will sell in all markets. We cannot too strongly recommend same. Although not so large as **Salzer's Perfection** or **Improved Long Green**, yet it is so early, way ahead of every other sort—that it cannot help attract attention and pay the grower. It is a No. 1 in all stages and equally good for forcing or outdoor planting. This variety has come to stay, and the prices are low that every body can enjoy an early Cucumber.

It is certainly the earliest Cucumber in the world. A Cucumber especially adapted for the hot bed or early garden culture, as it sets quickly and produces beautiful Cucumbers in the shortest possible time. It is a great money-maker for market gardeners, a single hot bed often yielding from \$25.00 to \$50.00 worth, according to your market. We have time and time again received \$1.25 and \$1.50 a dozen for these great early Cucumbers, and we know that every market gardener who will carefully grow them in the hot bed or in some sheltered location outside, will make lots and lots of money out of them.

What Gardeners Who Use Salzer's Earliest Say:

Frank Clark, Milwaukee: "Your Earliest Cucumber is a bonanza to market gardeners."

W. J. Gode, St. Paul: "I made more money out of 1 lb. Earliest Cucumber than out of anything else."

Harry Johns, Iowa: "It is the Earliest Cucumber I ever tested. Mine were the first in the market, and quickly sold at \$1.00 per dozen."

Miss Fred Hill, Evanson: "I bought one ounce for my own use. They proved so very early and so profitable that I sold my surplus for \$17.50 to my neighbors, because they were weeks ahead of theirs."

If we were to have but three Cucumbers, they would be **Salzer's Earliest**, **Salzer's Morning Star** and **Salzer's Long Giant**, and then, of course, we would have a pickling Cucumber, and nothing in the wide, wide world equals **Salzer's Profile Pickle** for this purpose.

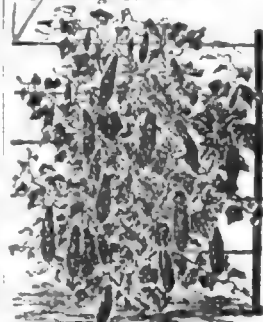
If you have ever grown a finer Cucumber than **Salzer's Earliest**, that will make you more money and quicker money, and is of a finer quality, we would like to know it.

Price of **Salzer's Earliest Cucumber**:

Pkg., 10c; oz., 15c; 1 lb., 40c; 1 lb., \$1.00; 4 lbs., \$3.75, postpaid.

A BRAND NEW CUCUMBER.

Salzer's Great Japanese Climbing Cucumber.



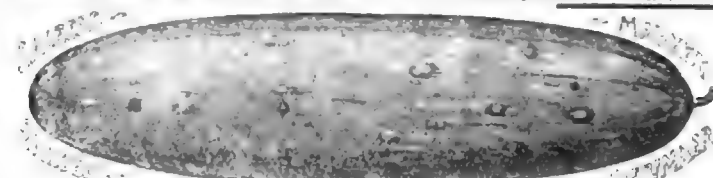
A wonderful Cucumber, climbing rapidly like a vine and bearing innumerable cucumbers of delicious quality.

Pkg., 10c; oz., 20c; 1 lb., 50c.



Salzer's New Morning Star Cucumber.

Introduced in 1896 and with a single season at once became popular. We delight in introducing new things, especially when these new vegetables are really superior in quality and every respect over older sorts. That gives us pleasure! Well, now, in **Salzer's New Morning Star Cucumber** we have a new Cucumber that is worth having, that brings joy to the grower and profit to the planter! Next to **Salzer's Earliest**, this is the most profitable to grow. It is very shapely, looking as if it were green all throughout its entire length, which is very straight, smooth and symmetrical. It is one of those rare Cucumbers, both in shape, size and quality, one so rarely finds, and we are confident if you once grow same you will never be without them. It is splendidly adapted for the market garden or kitchen planting. Pkg., 10c; oz., 20c; 1 lb., 50c; 1 lb., \$1.25; 4 lbs., \$4.50.



SALZER'S MARKET GARDEN. Pkg., 10c; oz., 15c; 1 lb., \$1.00

Salzer's Market Garden Cucumber.

A beautiful Cucumber, every one of which is fit for market trade. It grows very long, is very productive, matures very early, is handsome in appearance and desirable in color, and a great favorite wherever tried. It is the greatest outdoor Cucumber known, and is sure to please. Pkg., 10c; oz., 15c; 1 lb., 35c; 1 lb., \$1.00; 4 lbs., \$3.60, postpaid.

None Such Cucumber.

Offered for the first time in 1900. It became at once popular as one of the finest long green Cucumbers. Pkg., 10c; oz., 20c; 1 lb., 50c; 1 lb., \$1.50, postpaid.

SALZER'S PERFECTION CUCUMBER.

For hot-bed forcing, for early in the open ground, or, in fact, for any purpose whatever, this Cucumber is peer of all. We have never seen a strain so uniform in size, color and evenness, so complete in all the requirements that go to make a good Cucumber, as our Perfection. Indeed the fact of its containing every good quality, its ready and quick sale in the market at double the common sort prices, its fine appearance and its remarkable, astonishing productiveness, led us to give it the name of Perfection. Fr. W. Oberst, a Cucumber grower, sold \$100.00 worth of Cucumbers from 1 lb. of seed. Don't that pay. Pkg., 10c; oz., 15c; 1 lb., 40c; 1 lb., 90c; 4 lbs., \$3.50.



Price of Salzer's Perfection Cucumber: Pkg., 10c; oz., 15c; 1 lb., 40c; 1 lb., 90c, postpaid.

SALZER'S NEW EVERBEARING.

The peculiarity of this variety is that the vines continue to flower and produce fruit in large quantities until killed by frost, whether the crop is in the open ground or not, differing in this respect from all other early varieties. The vines start at this time the Cucumbers in every stage of growth, the small ones being perfect in shape, of a fine green color, and just the size for pickling. Pkg., 10c; oz., 15c; 1 lb., 40c; 1 lb., \$1.25.

SALZER'S LONG GIANT CUCUMBER.

Surpasses all varieties in size and length and great beauty. It is positively the longest and greenest Cucumber that we have ever seen, often measuring 15 inches long, very uniform in size. It is extremely crisp, fertile and appetizing, with but few seeds. We have not seen anything approaching it. A market man reports 2,000 dozen have been sold.

per acre of fine, salable Cucumbers. Pkg., 10c; oz., 15c; 1 lb., 40c; 1 lb., 90c; 4 lbs., \$3.50.

GIANT PEAR.

The flesh is very white, very clear, peculiarly crisp, tender and brittle. Pkg., 10c; oz., 15c; 1 lb., 40c; 1 lb., 90c; 4 lbs., \$3.50.

SALZER'S GIANT TAILBY'S HYBRID.

Early Cucumber long, smooth, and fit for market, some measuring 15 inches in length. Pkg., 10c; oz., 15c; 1 lb., 40c; 1 lb., 90c; 4 lbs., \$3.50.

10 CHEAP CUCUMBERS.

Price of the following 10 sorts: Pkg., 3c; oz., 5c; 1 lb., 20c; 1 lb., 75c; by express, 85c.

1. Early Market. The very earliest of all Cucumbers; good for forcing; 8 to 10 inches long.
2. White German. This is the handsomest variety known, large and very productive. The white color is very clearly seen. Pkg., 3c.
3. White Pear. Fine white variety.
4. White Erfurt Spine. Wonderfully prolific early fruiting variety. Large sized.
5. Long Green Southgate. A great beauty; sells rapidly, and is of excellent taste. Pkg., 3c.
6. Green's Prolific. One of the best pickling sorts known, small, crisp, productive. Pkg., 3c.
7. Boston Pickling. Fine pickler. Pkg., 3c.
8. Nichol's Medium. Fine pickler.
9. Chicago Pickling.
10. Fordhook Pickling.

SALZER'S PROLIFIC PICKLE CUCUMBER.

For several years we have made Cucumbers for Pickles a study, testing and originating new sorts for this purpose, until to day we think we have perfection in Salzer's Prolific Pickle. It is fine in form, solid and thick in texture, excellent in quality and contains all the elements necessary to make a good pickle. It is uniform, easy growing, cropping from 100 to 150 bushels per acre. The past summer we spent much time in selecting and growing our Prolific Pickle, and we are sure our customers will find it now by all odds the best offered in America. Indeed, as a large pickle grower who saw our strain says, "Salzer, your Prolific Pickle is perfection; don't try to improve it, it can't be done."

Price of Salzer's Prolific Pickle.

Pkg., 10c; oz., 15c; 1 lb., 40c; 1 lb., 90c; 4 lbs., \$3.50. By express, 1 lb., 40c; 1 lb., \$1.00; 6 lbs., \$5.00.

400 BUS. R. A. at \$1.00 = \$400.00. EASY MADE.

SALZER'S PROLIFIC PICKLE**SALZER'S PROLIFIC PICKLE CUCUMBER**

is the grandest of all pickling Cucumbers—one that will delight and please every grower, no matter how critical he or she may be. The Salzer Prolific Pickle Cucumber will surely "fill the bill" and give great satisfaction. We offer same at a very low price, as follows: By mail, pkg., 10c; oz., 15c; 1 lb., 30c; 1 lb., \$1.10; 6 lbs., \$6.00. By express, pkg., 10c; oz., 15c; 1 lb., 25c; 1 lb., \$1.00; 6 lbs., \$5.00.

IMPROVED
LONG
GREEN.

IMPROVED LONG GREEN.**A Fine Cucumber.**

This variety seems to have taken the lead all through the world as the great variety to plant for a general crop. It grows in every civilized country, and we know of no sort that we would more heartily recommend for general garden culture than this. Of course, our Salzer's Earliest, Morning Star, Long Giant, Market Garden and Perfection Cucumbers are magnificent varieties and will do well everywhere as a general crop, but our Improved Long Green seems to have captured the hearts of everybody for this purpose. It is safe to say that more seed is planted of this variety than of any five other standard sorts. Next to Salzer's Perfection and Market Garden, it is without the very best to plant for all purposes. It is a splendid for a general crop. One of the best selling Cucumbers in the market. Long, smooth, fine flesh, but few seeds. Grows from 10 to 30 inches long. It is the Cucumber you want for home and market.

Pkg., 5c; oz., 10c; 1 lb., 30c; 1 lb., 90c; 5 lbs., \$4.25.

SNAKE.

Have you seen this Cucumber as long as a foot and up like a snake? A singular and remarkable curiosity. It is good for food, but is grown more on account of its oddity. Pkg., 10c; oz., 25c.

MIXED CUCUMBER SEED, all sorts and kinds. Pkg., 10c; oz., 15c; 1 lb., 50c; 1 lb., 90c, postpaid.

West India Gherkins.

THE PRINCE OF
LONG CUCUMBERS.



SNAKE. PKG., 10c.

A novel little cucumber, grown mostly for show and pickles. Pkg., 10c; oz., 25c.



1. THE GERMAN COFFEE BERRY.

While in Germany we took great pains to look up our great German Coffee Berry, and to our surprise and pleasure we found it used in almost all hotels and restaurants in Switzerland, Germany, Holland and France. They use large quantities, mixing it with Rio and other genuine Coffee, and we predict that no novelty offered in years will meet with such hearty reception as the German Coffee Berry. It is the poor man's friend and the rich man's delight; ripening in Wisconsin and the Dakotas in 2 months. It is wonderfully productive, and is destined to save the American housekeepers and farmers millions of dollars each year. It is certainly the best berry to mix in with other Coffee we ever saw; half and half will produce a drink claimed by many to be equal to a good cup of Rio.

PRICE OF THE GREAT GERMAN COFFEE BERRY.

Pkg., 15c; oz., 20c; 2 oz., 35c; 1/4 lb., 75c; 1 lb., \$2.00, postpaid. Full directions on each package.
If you should wish to taste the bean, we will send a few (parched) upon receipt of the postage.

2. SALZER'S JAPANESE JAAYAA COFFEE.

Travelers in Korea and Japan, and missionaries on duty in these countries have long referred to a berry that was used there as a coffee substitute. Customers have written us regarding this Coffee. Some call it Japanese Coffee, the Colorado Coffee, the California Java, and Domestic Coffee Berry. We obtained a supply of seed, have grown it here in the North, and find that in some respects it is superior to our great German Coffee Berry, and so offer it as a fit companion to this most remarkable novelty in the coffee substitute line. The berry is larger, is different shaped, and the growth of the plant is somewhat different from the German Coffee Berry. It is certainly a healthier drink than genuine coffee and we are sure that those using same will not regret it.

PRICE OF THE JAPANESE JAAYAA COFFEE.

Pkg., 15c; oz., 25c; 2 oz., 40c; 1/4 lb., 90c; 1 lb., \$2.50, postpaid.



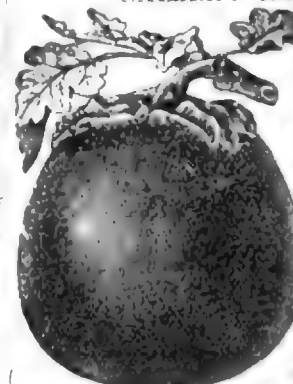
3. SALZER'S AMERICAN CHICORY.

Here is something you have been looking for, just the root or substance needed to add extra flavor, body, quality, richness, deliciousness, strength, and health to your coffee, whether you use Salzer's German Coffee or Japanese Berry, or whether you use the XXX-store coffee or Java and Mocha or Rio, no matter which, Salzer's American Chicory will, in the minds of chemists, doctor and others, add strength, and richness, and quality.

Mr. ROHRER, a great American authority on cooking, says: "Chicory does more than make coffee delicious; it purifies it, and is healthful. I use 4 cups to each pound of coffee." Chicory neutralizes the bad effects of coffee, rendering it perfectly harmless to old and young. Reduces the price fully and improves the flavor of coffee and imparts to it wholesome and beneficial qualities. Full directions how to use, grow, etc., with each package.

Pkg., 15c; oz., 30c; 1/4 lb., 75c, postpaid.

SALZER'S EGG PLANTS.



New York Purple. Extra large, 60 pounds have been grown from 1 plant; delicious oyster flavor when fresh. Pkg., 5c; oz., 25c; 1/4 lb., 75c; 1 lb., \$2.50.

Early Purple. Large, early, very early and prolific, fine for family use. Pkg., 5c; oz., 25c; 1/4 lb., 75c; 1 lb., \$2.50.

Long Purple. Pkg., 5c; oz., 25c; 1/4 lb., 75c; 1 lb., \$2.50.

White Egg Plant. A novelty. Very nice and fine. Pkg., 15c.

NEW YORK PURPLE

THREE FINE THINGS.



CHIVES



HORSERADISH



RHUBARB

1. Chives.

We cannot too strongly recommend the growing of a few dozen Chives, when once planted they live forever. A few plants taken in the house and placed in the cellar during winter will, as soon as brought to light, sprout and bear an abundance of greens for salads, of strong onion flavor. Per 12, 30c; per 25, 50c; per 100, \$1.00.

2. Horseradish.

This splendid appetizer cannot be overestimated. 25 plants will be sufficient for a small family. The roots grow and increase rapidly in size and bear abundantly with each succeeding year. Plant in a corner of the yard where you wish it to grow, and it will repay you many times, as you can begin digging the next year. 6 for 20c; 12 for 35c; 25 for 70c; 100 for \$2.75, postpaid.

3. Pieplant (Rhubarb) Root.

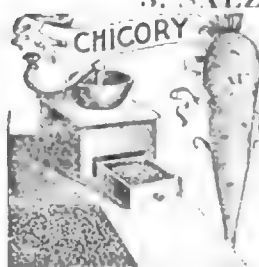
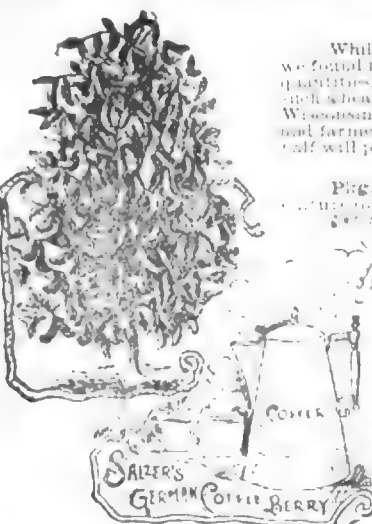
Nearly everybody is fond of Pieplant pie, or the same prepared in almost any way, as sauce, etc. Well, a dozen or two plants planted in a corner of your garden next to your Chives and Horseradish will give you a great abundance of this delicious plant. It is healthful, an excellent appetizer, a great tonic. 6 for 25c; 12 for 50c; 25 for 75c, postpaid. 100 by express, \$5.00.

PIEPLANT OR RHUBARB SEED.

Salzer's Giant. Very large, produces Pieplant the second year after sowing. Pkg., 10c; oz., 25c; 1/4 lb., 75c; 1 lb., \$2.50.

Linens Rhubarb. A variety of Rhubarb that is in great demand, and is largely sold in the East. Pkg., 5c; oz., 25c; 1/4 lb., 75c; 1 lb., \$2.50, postpaid.

Pieplant Roots, see above.



KOHLRABI.

THE EARLIEST



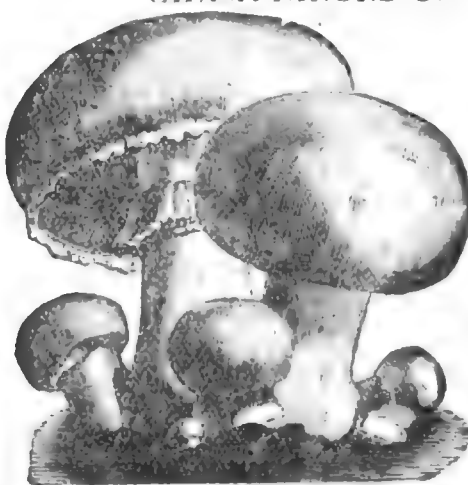
This delicious vegetable is justly popular. Excellent for soups or cooked as turnips. Full directions on each package.

Early Vienna. White, best for stable use. Pkg., 5c; oz., 25c; 1/4 lb., 75c.

Salzer's Purple Vienna. The finest of all. Early, sweet, tender. Will ripen in 20 to 25 days. It is delicious. Compared to other kinds, you will like it. Pkg., 5c; oz., 25c; 1/4 lb., 75c; 1 lb., \$2.00.

Salzer's Mammoth. Special selection for early planting. Grows to large size and of juicy texture. 100 plants will furnish 10,000 plants. Pkg., 5c; oz., 25c; 1/4 lb., 75c; 1 lb., \$2.00.

CHAMPIGNONS OR MUSHROOMS.



MUSHROOMS. 1 lb., postpaid, 50c.

The demand for Mushroom spawn among private growers and gardeners for growing in cellars, sheds, etc., has increased with amazing rapidity in the last year, over 100 per cent. Everybody is trying this most delicious and healthy food. Our booklet, "Mushroom Culture," is mailed you on receipt of 10c, or free with each order. The Mushroom is a delicious edible fungus, of a white color, changing to brown when old. The gills are base, of a pinkish red, changing to livid color. It produces no seed but instead a white, fibrous substance in broken threads called spawn. Can be grown in cellars and out of the way places.

CULTURE OF THE MUSHROOM.

Our booklet, 10c; or mailed free with each order of 50c worth of spawn, tells all about it.

Price of spawn, 1 lb., by mail, 30c; 4 lbs., \$1.00; by express, 1 lb., 20c; 5 lbs., 75c; 10 lbs., \$1.25. Large lots, special prices.

HERBS, ETC.

The following medicinal herbs are so well known that they need no special description. We urge all to plant some. What is more helpful to bodies than Fennel tea. And just think of the good Sage tea, Anise, and all the other sorts too. You will want some, if not for medicinal purposes, then for flavoring. The package of mixed Herbs for 10 c is very popular.

✓ Price for all Herbs, except as noted: Pkg., 5c; oz., 25c.

Anise, Pkg., 5c.
Balm, Oz., 25c.
Borage, Pkg., 5c.
Bono, Pkg., 5c.
Belladonna, Pkg., 5c.
Barnet, Pkg., 5c.
Horsehound, Pkg., 5c.
Hensbane, Pkg., 5c.
Hyssop, Oz., 25c.
Lavender, Pkg., 5c.
Parslane, Pkg., 5c.
Rue Saffron, Pkg., 5c.
Tansy, Pkg., 5c.
Wormwood, Oz., 25c.
Hop Seed, Pkg., 10c.

Cardoon, Pkg., 5c.
Caraway, Pkg., 5c.
Chervil, Pkg., 5c.
Cumin, Pkg., 5c.
Dill, Pkg., 5c.
Sage, Pkg., 5c.
Sweet Basil, Pkg., 5c.
Sweet Fennel, Pkg., 5c.
Summer Savory, Pkg., 5c.
Thyme, Pkg., 5c.
Tarragon, Pkg., 5c.
Sweet Marjoram, Pkg., 5c.
Rosemary, Oz., 25c.



MIXED HERBS. Pkg., 10c; oz., 30c; 1 lb., \$1.00

No other mixture of seeds that we have for sale has been so often done with such a success. Mixed Herbs and mixed seeds are just the things to have in the hands of our lady friends and gardeners using the mixed Herbs for their kitchen garden. A good farm-house means a different variety. Price of mixed Herbs: Pkg., 10c; oz., 30c; 1 lb., \$1.00.

CORN SALAD OR FELTICES.

An excellent vegetable, used as a salad, largely grown for market. Sow early in spring, in rows 1 foot apart, and it is fit for use in six weeks. Pkg., 5c; oz., 10c; 1 lb., \$1.00.

CHERVIL.

Well known. Used like Parsley. Pkg., 5c; oz., 15c; 1 lb., 40c.

CARDON.

Used blanching Celery. Pkg., 10c; oz., 30c.

COTTON SEED.

Pkg., 5c; oz., 10c; 1 lb., 25c; 10 lb., 2.00.



Bird Seeds.

We have a lot of seed, but will do so if per lb. is added to the following prices.

"Fancy Recleaned."

Salzer's Mixed Bird Seed has become famous for its superior quality. We use nothing but freshest high-grade seed, free from dust and dirt. Our blend of seeds is particularly rich in canaries, birds, etc. 1 lb., 10c; 10 lb., \$1.00.

Canary, Red Sully, 1 lb., 10c; 10 lb., \$1.00. Hemp, 1 lb., 10c; 10 lb., \$1.00. Maw, 1 lb., 10c; 10 lb., \$1.00. Millet, 1 lb., 10c; 10 lb., \$1.00. German Rape for Birds, 1 lb., 10c; 10 lb., \$1.00. Vetches for Pigeons, 1 lb., 10c; 10 lb., \$1.00. Peas for Pigeons, 1 lb., 10c; 10 lb., \$1.00. Always add 10c a pound to above if desired postpaid.

Okra or Gumbo.

Largely grown in Southern States. Its long pods are used in soups, etc. Plant which warm.

Early Dwarf—Very fine. Pkg., 5c; oz., 25c; 1 lb., \$1.00.

Long Green—Excellent. Pkg., 5c; oz., 25c; 1 lb., \$1.00.

Martina—Very fine. Pkg., 5c; oz., 25c; 1 lb., \$1.00.

Nasturtium—The seed, which grows and sets fast in the garden and is a good salad.

Tall—Very fine. Pkg., 5c; oz., 25c; 1 lb., \$1.00.

Dwarf—Very fine. Pkg., 5c; oz., 25c; 1 lb., \$1.00.

Wild Rice—The seed, which grows and sets fast in the garden and is a good salad.



SAGE.

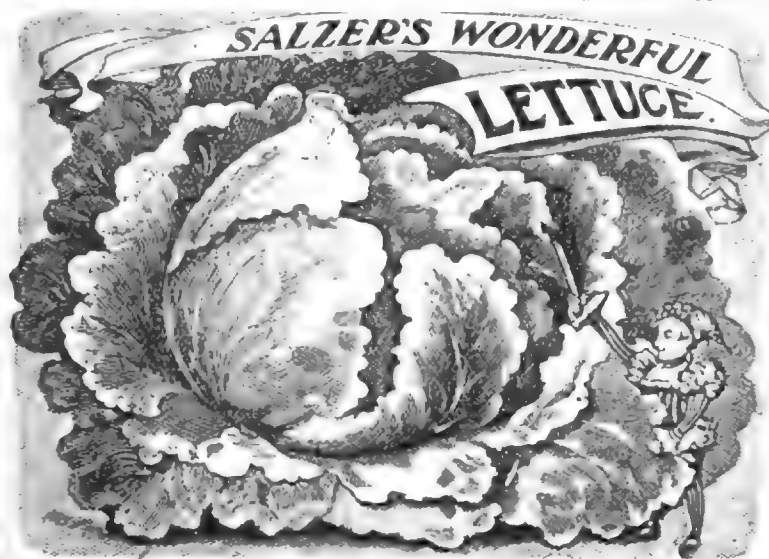
A few ounces of Sage will plant enough for 100 bunches of dry leaves. At La Crosse it retails at 15 c a bunch. This is a splendid thing for the school boy or school girl to plant in corner of the garden, taking good care of same, and in full time in bunches and sell to their neighbors for flavoring. An ounce of seed will furnish enough plants to sell \$20 or \$16 worth of dried leaves in our market.

Common Sage—Pkg., 5c; oz., 25c; 1 lb., \$1.25.
Salzer's Giant—Very large and fine. Pkg., 10c; oz., 30c; 1 lb., \$2.00.

MUSTARD.

Southern Giant—Large, rich, thick leaves used for greens. Pkg., 10c; oz., 30c; 1 lb., \$2.00.
Chinese—In great demand on account of its large leaves. Pkg., 5c; oz., 25c; 1 lb., 30c.

NEW LETTUCES.



Salzer's Wonderful Lettuce.

Now here is a lettuce after our own heart. A lettuce that we know everybody, whether great or small, will be delighted and pleased and thankful for planting. It has a thousand claims for your attention. It is early, large, beautifully white, extremely crisp, blanching to perfection, nutty and of exquisite flavor; indeed, it is the lettuce to eat. We have never seen a sort that will give better satisfaction, larger heads, or stand the temperature here better than this sort. We know you will be delighted with same. Pkg., 10c; oz., 30c; 1 lb., \$2.00; 10 lb., \$1.50.

New Iceberg Lettuce.

This is a quick growing, hard head, handsome, early new Lettuce variety, producing solid heads 8 inches in diameter, very crisp and sweet. Pkg., 10c; oz., 30c; 1 lb., \$2.00; 10 lb., \$1.50.

San Francisco Market.

A magnificent, beautiful Lettuce, unsurpassed for family garden or for market use; very popular. Pkg., 10c; oz., 30c; 1 lb., \$2.00; 10 lb., \$1.50.

✓ Denver Market—A large head variety. Pkg., 5c; oz., 25c; 1 lb., 30c; 10 lb., \$1.00.

✓ Chartier—Enormous heads. Pkg., 5c; oz., 25c; 1 lb., 30c; 10 lb., \$1.00.

✓ Hubbard Market—Very large, early heads. Pkg., 5c; oz., 25c; 1 lb., 30c; 10 lb., \$1.00.

✓ The Morse—In great demand in the East and West. Pkg., 5c; oz., 25c; 1 lb., 30c; 10 lb., \$1.00.

✓ Salamander—Compact, enormous heads, summer heat resisting. Pkg., 5c; oz., 25c; 1 lb., 30c; 10 lb., \$1.00.

✓ Passion or Southern Heart—A splendid Lettuce for the South. Pkg., 5c; oz., 25c; 1 lb., 30c; 10 lb., \$1.00.

✓ L. SALZER'S

COLOSSAL

LETTUCE—

We have no

hesitancy in

saying, that its

superior does

not exist. The

brilliant leaves

are of a beauti-

ful green color,

slightly curled,

while the inner

leaves, which

form the head, pre-

sent a white appearance,

and are as tender as if blanched. It forms a very

large head at times attaining a weight of 1 1/2 lbs. When eaten it has a rich

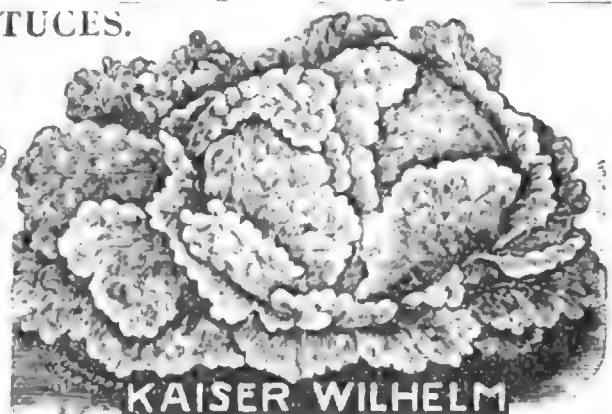
nutty flavor, and is almost absolutely free from any strong or bitter taste. It

resists wonderfully well summer heat and drought, and is in every way

the best for the market or family garden. NO PRAISE IS TOO HIGH

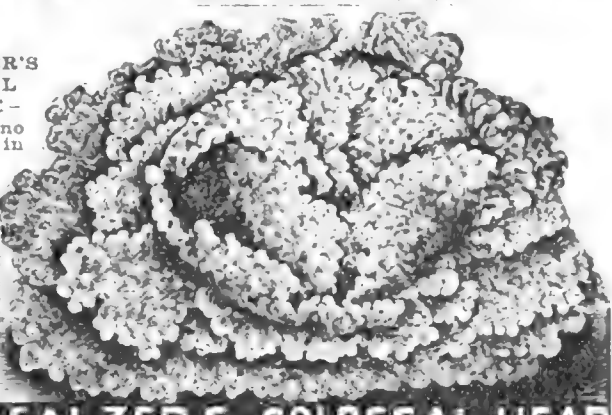
FOR ITS MERITS. Pkg., 10c; oz., 30c; 1 lb., \$2.00; 10 lb., \$1.50.

✓ One pkg. each of these above Lettuces, 25c.



KAISER WILHELM

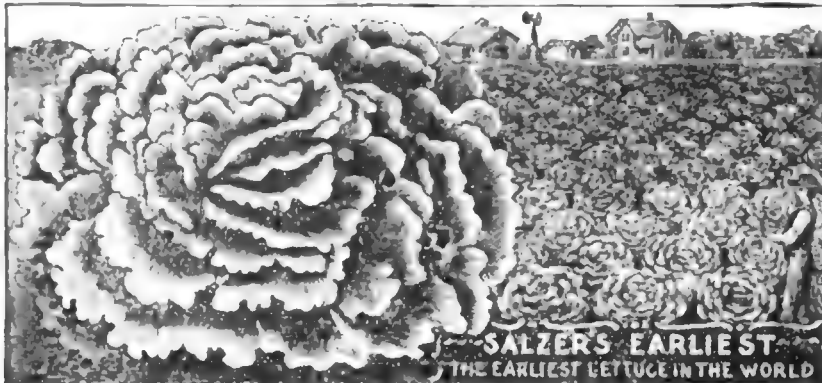
KAISER WILHELM Over in Germany there are some 50,000,000 people who believe that the best Lettuce in the world is grown in that country. We agree with them that Kaiser Wilhelm head lettuce is a big variety, almost as big-headed as the present Kaiser appears to some Americans, but setting all fan aside, this is a magnificent head of creamy white, nutty, deliciously flavored lettuce, sure to please, both on account of its size and quality. Pkg., 10c; oz., 30c; 1 lb., \$2.00; 10 lb., \$1.50, postpaid.



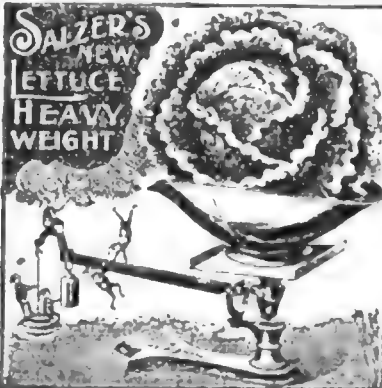
SALZER'S COLOSSAL HEAD

It is a quick growing, hard head, handsome, early new Lettuce variety, producing solid heads 8 inches in diameter, very crisp and sweet. Pkg., 10c; oz., 30c; 1 lb., \$2.00; 10 lb., \$1.50.

✓ One pkg. each of these above Lettuces, 25c.



New Lettuce, Heavy Weight.



Our New Heavy-Weight Lettuce is of unusual size and solidity of head. We have had it time and again 14 inches in diameter, with heads almost as solid as an early Summer Cabbage; is crisp, tender, and of excellent flavor. The outside color is distinct in shade, the inside is yellowish-white. Pkg., 15c; oz., 75c; 1 lb., 75c. The Deacon is one of the finest head Lettuce coming to the La Crosse market. A splendid sort for all summer use. It is not affected by heat. Heads large, tender, solid. Pkg., 10c; oz., 15c; 1 lb., 35c; 1 lb., 35c.

Grand Rapids Forcing.
The Best Sort for Shipping.

This grand new forcing variety stands more perfect in the way of watering and ventilation, will grow greater weight on the same ground, and will stand longer after matured than the Black Seed of Simpson. It is of handsome appearance and not apt to rot, and will keep from wilting longer while exposed for sale than any other sort. Pkg., 5c; oz., 15c; 1 lb., 35c; 1 lb., \$1.10.

Oak-Leaved Lettuce.

It is doubtless the most ornamental Lettuce grown, and is particularly adapted to house use, as a few plants supply a family all season, one being able to pick and use the leaves all summer, being only crisp, sweet and tender. Pkg., 10c; oz., 25c; 1 lb., 75c; 1 lb., \$2.50.

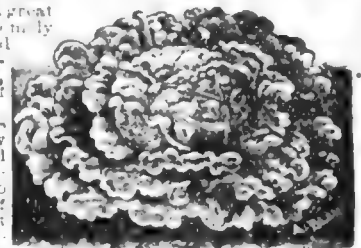
SALZER'S EARLIEST LETTUCE.

Now, then, we have learned a thing or two about Lettuce in the 34 years of our gardening experience, and we think we are perfectly safe when we say, that Salzer's Earliest Lettuce is the earliest in the world and that we are saying something no man can contradict. It is, indeed, a remarkable Lettuce, grows quickly, of beautiful color and shape, and will make more money for the market gardener, whether he sow seed in a hot bed or any sheltered position outside, than any other Lettuce we know of. We have unlimited number of testimonials from market gardeners, from citizens and farmers, praising the merits of this Earliest Lettuce. It is the Lettuce for early; it is the Lettuce for general crop; indeed, it is fine all the time.

This variety we obtained from one of our customers in Germany, who pronounced it the earliest Lettuce grown in that empire. Then we sent it to the market gardeners in Boston, who reported "Earliest ever seen here." We then distributed it in Philadelphia, New York, and other centers, and all united in calling it the "earliest of all." It is earlier than the Early Simpson, or T. m. Ball, or any Lettuce known to us. Pkg., 10c; oz., 25c; 1 lb., 40c; 1 lb., \$1.50.

Salzer's Sunlight Lettuce—A Great Novelty.

This Lettuce is a great beauty, has handsomely curved and fringed leaves, solid finger-shaped heads, very attractive of white, silvery color. The flavor is delicious, nutty and buttery, and of unusual richness. Too slow to run to seed. It is of such excellent quality that it can not fail to please the most critical. Pkg., 10c; oz., 25c; 1 lb., 40c; 1 lb., \$1.50.



SALZER'S NEW SUNLIGHT.

Kaiser Wilhelm—A grand head variety. Pkg., 15c; oz., 40c; 1 lb., \$1.00.

La Crosse Market Lettuce—A grand new giant Lettuce. Pkg., 15c; oz., 35c; 1 lb., \$1.00.

Golden Ball.

This novelty was obtained in Russia. It is of distinct color, a delicate golden yellow, retaining the same beautiful color to the center, which enhances its value.



GOLDEN BALL.

It is very crisp, tender, of excellent flavor, and is recommended for forcing an early spring crop. It is long standing, remaining fit for eating a long time. Pkg., 10c; oz., 25c; 1 lb., 35c; 1 lb., \$1.00, postpaid.

MUSTARD LETTUCE! (See under Herbs.)

EARLY SIMPSON

THE 3 SORTS 25 CTS.
SALZER'S IMPROVED HANSON

SALZER'S PEER OF ALL



ONLY 25c FOR THE 3 PACKETS.

EARLY MEDIUM LATE

3 PACKETS FOR ONLY 25 CTS.

Salzer's Early Simpson.

Greatly improved, one of the earliest of all Lettuce sorts, especially good for hot bed or cold frame forcing, or for extremely early in the garden. Very crisp, yellow and tender. Thus Salzer's Earliest we use for very early. Delicious flavor, rich and nutty. Pkg., 10c; oz., 15c; 1 lb., 35c; 1 lb., \$1.00.

Improved Hanson Lettuce.

It is unquestionably the very best specimen late, hard head Lettuce grown; we do not know of a superior in any respect. It forms a very large head, weight as high as 15 pounds, solid to the core, tender, crisp, and of the most delicious flavor imaginable. It resists summer draughts and heat to a wonderful degree, and is at all times ready for the table, with a nutty flavor, agreeable and pleasant to the taste. Pkg., 10c; oz., 15c; 1 lb., 35c; 1 lb., \$1.00.

Peer of all Summer Lettuce.

This is a different novelty. The color of outer leaves is beautiful, some crimson. The head is enormous in size and of excellent flavor. It withstands all sorts of dry and hot weather, and seems to flourish and remain big heads under unfavorable circumstances. It is a grand novelty; when once tried will become a standard, as it is the "Peer of All" Summer Lettuce. Pkg., 10c; oz., 25c; 1 lb., 40c; 1 lb., \$2.00.

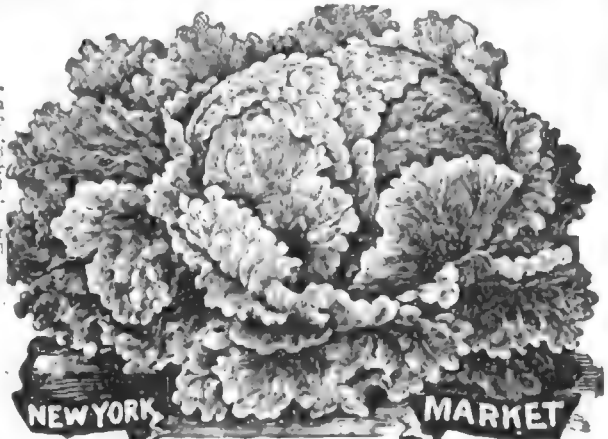
FOR 1 PACKAGE EACH OF ABOVE—EARLY, MEDIUM, LATE—FOR ONLY 25c; 1 ounce of each, 50c. 75

**All-Cream Lettuce.**

This remarkable Lettuce does not head, but makes a loose bunch of leaves of *superbly fine quality*. It should be in every garden. We have received hundreds of testimonials, all united in pronouncing it of extra flavor and remarkable for maintaining a high quality for an unusual length of time. It forms a beautiful plant, 10 to 12 inches high, up to 18 inches across; the leaves grow in rosette, the upper part of the outer leaves being very wrinkled. The edges of the outer leaves are of a glossy, reddish bronze, very ornamental and fresh in appearance with the inner leaves almost white and wonderfully tender. It grows very quickly, is ready to eat early, and remains for weeks. It is the cream of all sorts.
Pkg., 10c; oz., 5c; 1 lb., 50c; 1 lb., \$1.50.

3 Big Head Lettuces for 20 cts.**1. New York Market . . .****Lettuce**

Is a new and remarkable variety, one which is unusual for size and solidity of head, often measuring 10 inches in diameter, weighing 5 lbs. It heads itself naturally, is crisp, very rich, oily, tender, of excellent flavor and entirely free from bitterness. Pkg., 10c; 3 pkgs., 25c; oz., 5c; 1 lb., 50c; 1 lb., \$1.25.

**2. Salzer's German Butter.**

We obtained this strain while in Europe in 1894, and it must not be compared with that offered by other dealers as German Butter. It is a lettuce that we raised and received in almost all restaurants and hotels throughout Germany, and served there never less than twice a day during the season, which continued to last all summer. It is indeed a fine, buttery, green lettuce, and we are sure that everybody growing same will be delighted therewith. This must not be confounded with the German Butter lettuce that is usually sold. Pkg., 10c; oz., 5c; 1 lb., 50c; 1 lb., \$1.25.

**3. Salzer's Prize Head.**

This is one of the finest head Lettuce for all-year round use in cultivation; is splendid for family. Heads large, solid, tender, reaching perfectly oily and buttery in texture, and of delicious flavor. Must not be confounded with the prize head lettuce offered by other dealers. This is a giant. Pkg., 5c; oz., 15c; 1 lb., 50c; 1 lb., \$1.50.

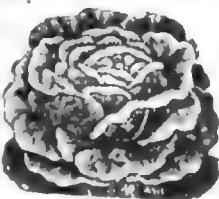
GIANT HEAD LETTUCE NOVELTY GERMAN BUTTER. PKG., 10c.



SALZER'S PRIZE HEAD. A GRAND LETTUCE FOR ALL PURPOSES. PKG., 5c; oz., 15c.

New Lettuce Novelty.

Sunset—This Lettuce novelty commends itself to all. It forms large solid heads, of a rich golden yellow, a shade of color hitherto unknown to this class of lettuce. It stands very long in foregoing tossed, and is an excellent keeper after being cut, a quality which will make it a desirable sort for shipping purposes as well as for private use. Pkg., 10c; oz., 5c; 1 lb., 50c; 1 lb., \$1.50.



NEW SUNSET. PKG., 10c.

Cos Lettuces.

White Cos. Sow these in early fall for late fall and winter use. **White Cos**—Well known. Oz., 5c; 1 lb., 50c. **Green Winter**—Fine winter sort; good header. Pkg., 5c; oz., 10c; 1 lb., 50c.

Cheap Standard Lettuce Sorts.

The following 8 well known standard lettuce sorts we offer at only:
Pkg., 2c; oz., 7c; 1 lb., 10c; 1 lb., 3c; 1 lb., 50c.
1. **Goldenstone Head**—A new sort which comes to us highly recommended. We have not given it a trial. Pkg., 2c.
2. **Boston Market**—Early and fine. Pkg., 2c.
3. **Ice Drumhead**—One of the most popular head varieties.
4. **Early Tennis Ball**—Early Dwarf, small heads; one of the very best early; much planted in the East. Pkg., 2c.
5. **Early Curled Silesia**—Very early, sweet and tender; a popular variety for hot beds. Pkg., 2c.
6. **Satisfaction**—One of the best Lettuces known for general use.
7. **Luccinated Beauregard**—This is a fine cutting Lettuce; leaves green, deeply fringed; handsome. Pkg., 2c.
8. **White Seeded Early Simpson**—Well known. Pkg., 2c.

Mixed Lettuce Seed.

Endless sorts and varieties carefully mixed. This is a fine combination. Pkg., 10c; oz., 5c; 1 lb., 50c; 1 lb., \$1.25.

Andiven or Endive Lettuce.**SALZER'S ENDIVE!**

Endive is one of the best salads for fall and winter use. Blanch by tying up the leaves in a conical form, with bast or twine.
✓ **Salzer's Moss Curled**—Very fine, indeed. The very best for family use. Of excellent flavor and quality. Pkg., 10c; oz., 5c; 1 lb., 50c; 1 lb., \$1.50.
✓ **Broad-Leaved Batavian**—Chiefly used in soups and stews, requires to be tied up for blanching. Pkg., 5c; oz., 15c; 1 lb., 50c; 1 lb., \$1.50.
✓ **Green Curled**—Very fine. Pkg., 5c; oz., 25c; 1 lb., 75c.

One package each of above 2 Big Head Lettuces, 20c.

One ounce each above 3 Big Head Lettuces, 50c.

MUSKMELONS.

Salzer's Melon seeds enjoy a high reputation among seedmen and others for choice quality, excellence of flavor, strong, vigorous vitality, and extreme earliness. There is certainly no superior. Planting seed on edge assures quicker and surer growth. To ward off bugs, use Pyrethrum powder.

Muskmelon—Earliest Ripe.

Our attention was called to this Melon by a market gardener at La Crosse, who, for the past years, has always had Muskmelons from 2 to 15 days ahead of his neighbors. These Melons were of uniform size, of fine shape and appearance, green-fleshed, extremely delicious, and sold readily in our market at from \$1.25 to \$2.00 per dozen, the profit on an acre being something enormous, as all the Melons were usually sold before the other sorts came into the market.

THIS IS THE EARLIEST GREEN-FLESHED MUSKMELON that we know of, and it will be sure to create a sensation everywhere. It is ahead of the Jenny Lind; in fact, ahead of any Muskmelon that we know of.

It is a true response may be seen by the fact of seed size, frequently weighing 10 to 11 pounds each. Of a dark green color outside, heavily netted, while inside they are of a rich green color, and, we venture to say, with the best of them any other variety in cultivation, there being scarcely room for the seed. As to flavor, they take the lead of all and are far ahead of everything else at present cultivated. It can be recommended alike for either home or market use, and has fully demonstrated that it deserves the name of **EARLIEST RIPE**. It surpasses all others in delicious flavor and unusual productiveness, beauty of form and desirable shipping qualities. It has positively demonstrated itself

AS THE EARLIEST MELON IN THE WORLD.

We sold upward of 30,000 packages of this earliest Melon, and we know we have just that many thousand pleased, delighted, happy Melon growers, and each and every one who has grown this earliest of all early Muskmelons proved it ahead of other sorts. We know that this Earliest Ripe will please everybody growing melons, whether growing one or two hills, or whether growing 20 or 30 or 50 acres.

If you want to make money on earliest Melons, there is nothing in the wide world that you can plant that will give quicker returns than Salzer's Earliest Ripe Muskmelon, Salzer's Fourth of July and Salzer's Earliest Watermelon.

PRICE OF SALZER'S EARLIEST RIPE MUSKMELON:

Pkg., 10c; oz., 2c; 1/4 lb., 4c; 1 lb., \$1.25; 3 lbs. (sufficient for 1 acre), \$3.00.

NEW MUSKMELON, NECTAR OF ANGELS.

It is the most remarkable earliest big Muskmelon of the age. Its quality is superlative, its earliness remarkable, its size enormous for its extreme earliness. This is the Melon that market gardeners, market farmers, and those who want to grow Melons for money and profit, are looking for; it is the sort for everybody to plant. Its rich quality, great beauty, and wonderful earliness will place it at once in the front ranks as the best big early Muskmelon of the age. For 1903 the demand for this earliest big Melon will be enormous. Price: Pkg., 10c; oz., 2c; 1/4 lb., 4c; 1 lb., \$1.75.



NECTAR OF ANGELS

The Great Rockyford Muskmelon (Netted Gem).

The famous variety is still one of the best extremely small-fruited, green-fleshed Melons in cultivation, and in combination with a good soil and best cultivation, has made the Rockyford Muskmelon so celebrated. We supplied over a ton of our choice strain of seed to growers the past season, and had to refuse many orders after our stock was exhausted. The illustration shows the attractive appearance of this variety, nearly a perfect globe in shape, heavily netted on the outside, weighing from 12 to 15 pounds each. They are thick-fleshed, with firm, red skin, grow regularly round and heavy, netted. Flesh, light green in color, and of an extremely delicious flavor, strong, healthy, and of a very profitable and early ripening. Salzer's Earliest Ripe being earlier, and early ripening. Pkg., 10c; oz., 2c; 1/4 lb., 4c; 1 lb., \$1.75.



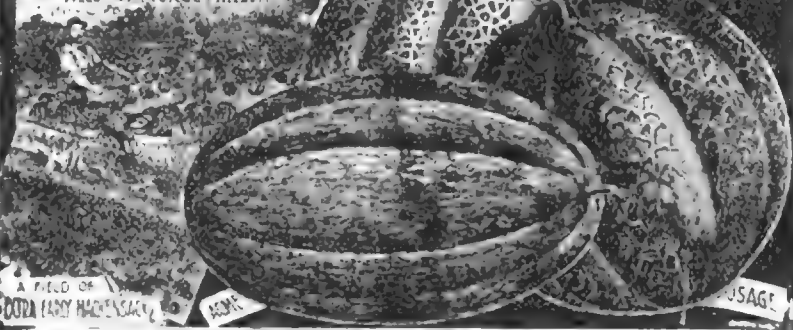
THE GREAT ROCKYFORD MUSKMELON.

The Nectar of Angels is larger. Outside of these two sorts, Rockyford, or Netted Gem, is the best. Pkg., 10c; oz., 2c; 1/4 lb., 4c; 1 lb., \$1.75. Oval Netted Gem, Rockyford same price.

THREE RARE MUSK MELONS.

ONE PACKAGE EACH 15c

FIELD OF OSAGE MELONS



3 RARE MUSKMELONS, 15c.

1. **EARLY HACKENSACK MUSK**—Delicious in flavor; unrivaled quality; splendid for market; wonderful in yield; perfect in all. Hard to beat for eating, shipping and selling qualities. Extremely early, large and prolific. Pkg., 10c; oz., 2c; 1/4 lb., 4c; 1 lb., \$1.75; 3 lbs., \$3.00.

2. **ACME**—This is a splendid Melon, especially for shipping purposes; growing to large size, of excellent flavor; good keeping qualities. Splendid for all purposes. Pkg., 10c; oz., 2c; 1/4 lb., 4c; 1 lb., \$1.75; 3 lbs., \$3.00.

3. **The Osage Melon**—In 1891 simultaneously appeared in our Western States a Melon branded "Osage," of a peculiar delicious flavor. Its origin was unknown, its arrival shrouded in mystery, its sale rapid. Men would come and sample a Melon, buy one, and return within an hour for more, when the supply was found to have mysteriously disappeared. It is the greatest eating Melon on earth; salmon fleshed. Pkg., 10c; oz., 2c; 1/4 lb., 4c; 1 lb., \$1.75; 3 lbs., \$3.00.

One package of each, **EARLY HACKENSACK, ACME and THE OSAGE MELON** for only 15c.

VINE PEACH or MANGO MELON.

This Vine Peach or Mango Melon is a true Vine Peach, and is the finest of its kind in taste and quality. Pkg., 10c; oz., 2c; 1/4 lb., 4c; 1 lb., \$1.75; 3 lbs., \$3.00.



POMEGRANATE.

Melon—Salzer's Mexican Banana.

This is a Banana Melon of a banana shape, banana flavor, banana color and banana quality. It resembles the banana in many respects, only that it is very much larger. Every body who is fond of melons will find this Melon with delight, particularly so your little boy or girl. These melons are the latest of growing. Pkg., 10c; oz., 2c; 1/4 lb., 4c; 1 lb., \$1.75; 3 lbs., \$3.00.

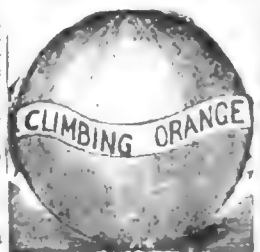
Persian Monarch.

MEXICAN BANANA MELON.

A grand Melon; very large; of delicious quality; flesh almost salmon colored, meat juicy, thick and sweet. Pkg., 10c; oz., 2c; 1/4 lb., 4c; 1 lb., \$1.75; 3 lbs., \$3.00.

CLIMBING ORANGE.

The fruit is a good size, color and shape of an orange, of delicious scent. Pared and sliced and fried in butter they are delicious, being equal, if not superior to Par ships. For preserves and pies they are splendid, and for Mangos are recommended superior to Par ships. Directions with each package. Pkg., 10c; 3 pks., 25c.



Similar to Vegetable Orange; of delicious flavor. Fine for pickling. Pkg., 10c.

Something brand new in Melons on Page 58. Please look it up and order.

**Montreal Market.**

The fruit is very deeply and regularly ribbed; skin green, densely netted; flesh remarkably thick, light green, melting, and of a delicious flavor. In every way one of the most desirable of all. Adam E. Schubert, Jr., Dodge City, Kan., says: "Melons as good as I have tasted, and the big pumpkins with most thick of the best delicious and flavor; sweet and juicy." Pkg., 5c; oz., 20c; lb., 40c.

The Princess.

Color, dark green; the flesh is of a rich salmon color, much thicker than other Muskmelons, and is sweet and luscious beyond description; very early, and average 8 to 12 in weight, often producing from 8 to 12 perfect Melons from a seed. Pkg., 5c; oz., 20c; lb., 40c.

Pineapple Muskmelon.

A winter Muskmelon. The quality is delicious, having a rich, spicy flavor that is not possessed by any other fruit. This and Salzer's Johnson's Christmas Watermelon cannot be expelled. Pkg., 10c; oz., 35c; 1/4 lb., \$1.00; lb., \$3.00.

SALZER'S QUEEN OF ALL.

We pronounce Queen of All by all odds the sweetest, most delicious, luscious, richly-flavored, delicate but strongly-scented Muskmelon we have ever eaten. The rich, aromatic flavor, its deep, golden salmon flesh, solid but juicy, and general beauty and quality of this Queen of All Melons is simply indescribable. The rind is strong, deep green, slightly netted, without deep, thick, rich, salmon-colored flesh is luscious, melting and delicious in the extreme. Price of Queen of All: Pkg., 10c; oz., 20c; 1/4 lb., 50c; lb., \$1.25.

Perfection Muskmelon.

Equally desirable and profitable to the planter of a dozen hills or the planter of tens of thousands. It has been planted by thousands of Melon growers in all sections of the country, and it has given me, and all others, satisfaction. Pkg., 5c; oz., 10c; 1/4 lb., 20c; lb., 60c.

EMERALD GEM.

A very early and prolific variety, with a skin which, while it is ribbed, is perfectly smooth, and of a beautiful green color. The flesh, which is thicker than most other Melons, is of a soft, fused salmon color, exceedingly sweet and delicious. Pkg., 10c; oz., 20c; 1/4 lb., 50c; lb., \$1.00.



QUEEN OF ALL. PKG., 10c

PAUL ROSE (Petoskey).

This is a sight and movement on our garden of All. It is a cross between the Chicago Orange and Netted Gem, and combines the sweetness of the former with the beauty of the latter. It is a magnificent Melon for shipping. It is a long keep, and has an unusually small seed cavity. It is very firm, and a Melon that sells at a fancy price. It is indeed one of the most beautiful, richest Melons offered.

Originator's Stock: Per lb., 5c; oz., 10c; 1/4 lb., 20c; lb., \$1.00. Postpaid.
Salzer's Selected Stock: Per lb., \$1.50; 1/4 lb., 30c; oz., 20c; 1/4 lb., 50c; lb., \$1.00. Postpaid.

The Strawberry Muskmelon.

Here is a Melon that you, I am sure, everybody have been looking for. Everybody loves the Strawberry, and everybody will love the Strawberry Muskmelon, for it has a decided Strawberry flavor, hence the name. The originator is confident that the best current strawberry pollen to the Melon blossoms, and thus produced the taste of the Melon from which this new variety is derived. We neither endorse nor deny the originator's theory. It is sufficient to know that a new and interesting, decidedly strawberry-flavored Muskmelon has been produced. It is large ribbed, netted, fine in every respect.

Pkg., 15c; oz., 20c; 1/4 lb., 50c; lb., \$2.00, postpaid.

Well-Known Muskmelon Sorts.

Price of the 12 sorts: Pkg., 5c; oz., 10c; 1/4 lb., 25c; lb., 75c, postpaid.

1. **GREEN NUTMEG**—Well known. It is a Melon for everybody; large, green flesh, thick, and of luscious quality.
2. **WHITE JAPAN**—Light skin, thick flesh, early and fine.
3. **IMPROVED CASABA**—Pkg., 5c; oz., 10c.
4. **SILVER-NETTED NUTMEG**—Extremely early, nicely ribbed, nearly round, and of delicious flavor. Pkg., 5c.
5. **BAY VIEW**—Exquisite flavor, green flesh, spicy, and very prolific. Pkg., 5c; oz., 10c.
6. **LONG YELLOW CANTALOUPE**—Pkg., 5c; oz., 10c.
7. **ROUND YELLOW CANTALOUPE**—Pkg., 5c; oz., 10c.
8. **ORANGE CHRISTIANA**—Pkg., 5c; oz., 10c; lb., 75c.
9. **SKILLMAN'S NETTED**—Pkg., 5c; oz., 10c; lb., 75c.
10. **EXTRA EARLY CITRON OR NUTMEG**—This is a very early, profitable variety to grow for market. In shape it is round, medium in size, and heavily netted, a capital shipper; green netted. Pkg., 5c; oz., 10c; lb., 75c.
11. **ARABIAN SWEET MUSKMELON**—One of the finest Muskmelons yet introduced. It is very sweet flavored, oblong in growth, very large and productive; a Melon for everybody.
12. **JENNY LIND**—It was found that this, the most delicious small melon, is little known. In the East it is more largely grown than any other variety, and thousands upon thousands of baskets are annually shipped to New York and Philadelphia markets, where they always meet with ready sale. It is one of the earliest. Pkg., 5c; oz., 10c; lb., 75c.

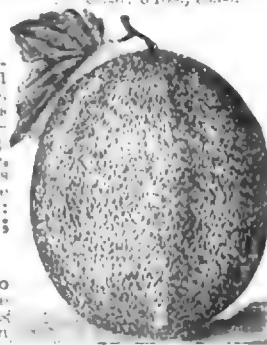
We can supply at above prices also the following: The Newport, Ironclad, Delmonico, Triumph, The Giant, Banquet, Grand Rapids, Tip Top, etc., etc. We have sown 100 sorts. Write us for prices on large lots.

TOOK
FIRST PRIZE
AT FAIR
\$20



MONTREAL MARKET.

Pkg., 10c; oz., 20c; 1/4 lb., 40c; lb., \$1.25.



PERFECTION MELON.

MIXED**MUSKMELON SEED.**

24,780 Packages used in 1902

We are sure that we have hit upon a popular method of distributing every known variety of Muskmelon seed. We grew last year a great many varieties, and have mixed same, and are offering them at a ridiculously low price, in order to give everybody an opportunity to grow dozens upon dozens of varieties.

Packages of over 200 seeds, 10c; 3 pkgs., 20c; oz., 15c; 1/4 lb., 20c; lb., 60c; 5 lbs., \$2.50.

Mixed Watermelon Seed.

31,107 Packages used in 1902.

The mixed Watermelon seed which we offered in a small way as a premium to our customers were received and planted with a lively interest, and the reports on them are so gratifying that we have concluded this season to offer them in a larger way. The packages contain almost entirely a mixture of sorts in order to give you a fair opportunity to obtain the very best Melon sorts at a small cost. Of course, for a general crop, we would recommend the planting of our Expansion, Salzer's Favorite, Fourth of July, Wisconsin, Hybrid, etc. In fact, very Melon on our list is a No. 1. Now, then, this mixture of Melon seed we are sure will please you. Pkg., 10c; 3 pkgs., 20c; oz., 15c; 1/4 lb., 20c; lb., 60c.

**Surprise.**

Of round shape, cream-colored skin, of fair size, quite early, and a good bearer; flesh salmon color, thick and of fine flavor; a good sort for family use. Oz., 10c; 1/4 lb., 20c; lb., 75c.



NO. 12. JENNY LIND.

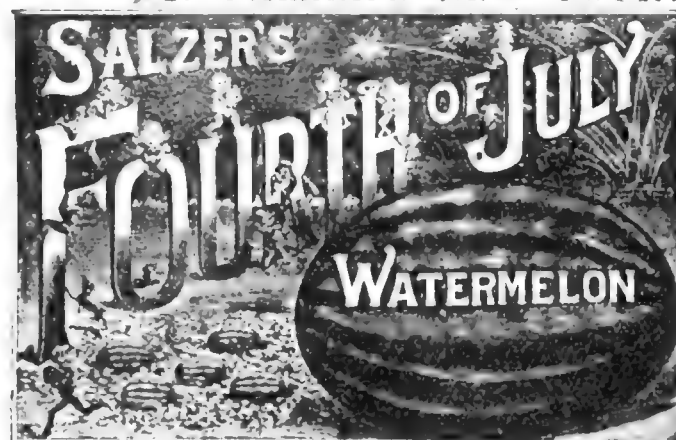
1. SALZER'S EARLIEST WATERMELON.



Absolutely the Earliest Watermelon known. Sure to be first pronounced by all who use it "absolutely the earliest," and very early report some ripe in half the time. Every body should try this superior Melon to the Melon to plant when you are not sure of ripening. We always plant it now, then, we have nothing to take back from the above, only the distinction of being absolutely the earliest Watermelon in the world, quick, coming in for second prize. In past years we paid out early. Well, Salzer's Earliest always came in for first prize, but not quite so early as Salzer's Earliest, the peer of all earliest Melons!

Price of Salzer's Earliest Watermelon: Pkg., 10c; oz., 15c; 1 lb., 35c; 1 lb., \$1.00; 3 lbs., \$2.75; 5 lbs., \$4.00.

2. SALZER'S NEW FOURTH OF JULY WATERMELON.



"There has been a great deal of speculation, among seedsmen, and especially among market gardeners, as to whether a Watermelon could be produced that would ripen earlier and at the same time be larger than Salzer's Earliest, as Salzer's Earliest has had the enviable distinction for the past years of being the earliest Watermelon in cultivation. Now, we think that in our new Fourth of July Melon we have solved this problem, and we are giving to lovers of Watermelons a Melon as large again, of the most exquisite flavor and taste imaginable, which ripens nearly as quick as our Earliest. This is a Melon that is bound to be popular at once.

First—On account of its extreme earliness, ripening with Salzer's Earliest. Second—On account of its magnificent quality. There is no Melon, not even the Wisconsin Hybrid, that is superior to it in quality.

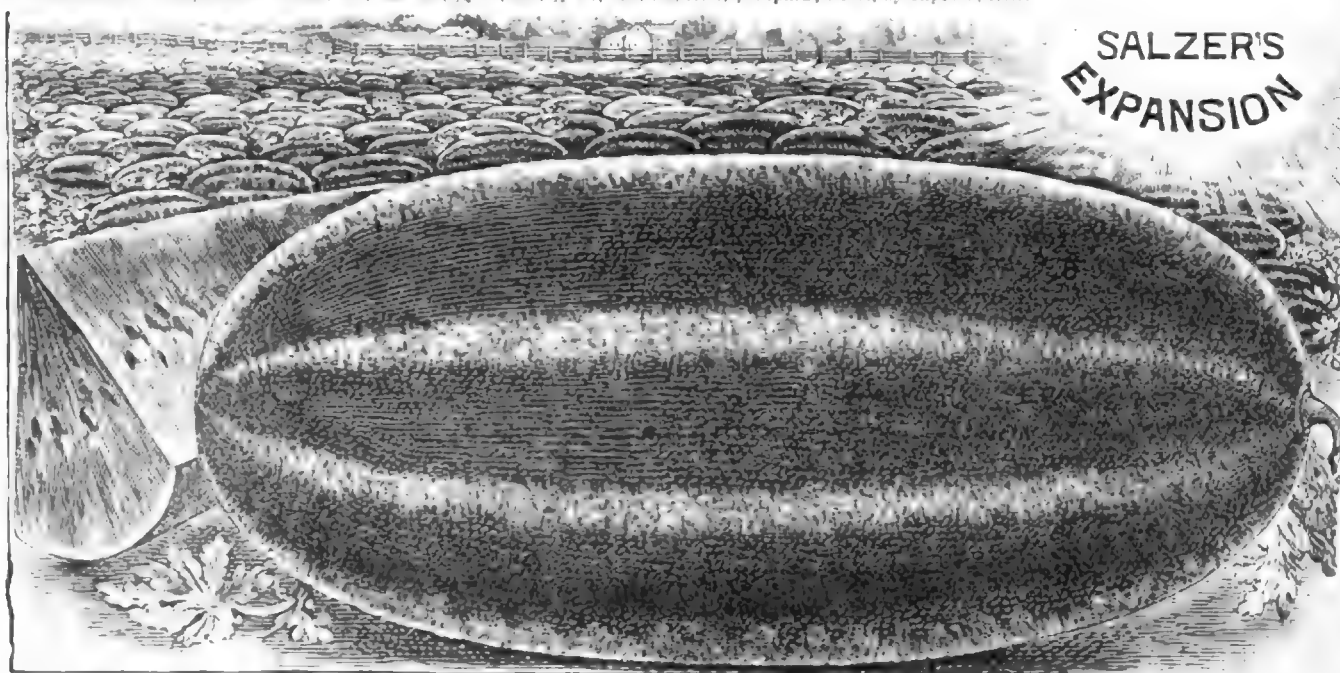
Third—On account of its size. It is just the size that will sell readily and quickly at fancy prices during the early season of the Watermelon market. When we sent forth this Melon under above description in 1896, we did so, believing that we had the very best thing in early large Watermelons extant, and the many excellent reports which came in on same during the past season, fully verify our belief. Just think of large, fine, luscious Melons, weighing all the way from 20 to 40 lbs., being raised in 41, 50, 53, 55, 56, 58, etc., days. That shows that this is one of the grandest and positively the best early large Melon grown. We have paid, the past three years, \$250.00 in gold in prizes on these two Melons, Salzer's Earliest always being a couple of days earlier, but Fourth of July can measure as large, luscious, with large, luscious Melons. Don't try to get along without above two early Melons.

Price of Fourth of July Melon: Pkg., 10c; oz., 15c; 1 lb., 35c; 1 lb., \$1.00; 3 lbs., \$2.75; 5 lbs., (for 1 acre), \$4.00.

SALZER'S EXPANSION WATERMELON.

We are living in the age of expansion. Our country is rapidly moving to the front as the greatest power on earth, but there are two sides to this question, while there is only one side to Salzer's Expansion Melon, that is when it comes to debate its quality. We are not going to say much about it, only this, that there is no Melon on earth that can begin to equal it in quality, in richness of flavor, in lusciousness, in deep, juicy rich core, in fine outward appearance, large plant size and extreme earliness for so large a Melon. We say there is no Melon on earth that can approach it in quality that really goes to make a superb Melon. We really have never won its equal and we know a thing or two about Melons. Salzer's Expansion will grow Melons from 20 to 60 lbs., and every one of them is sweet and rich and luscious and tender as same can be.

Price of Salzer's Expansion: Pkg., 10c; oz., 20c; 1 lb., 50c; 1 lb., 85c; 1 lb., \$1.50, postpaid; 5 lbs., by express, \$7.00.



Price of Salzer's New Expansion Watermelon: Pkg., 10c; oz., 20c; 1 lb., 50c; 1 lb., 85c; 1 lb., \$1.50; 5 lbs., or more, by express, \$1.40 per lb.

THE TWO GREATEST WATERMELONS ON EARTH!

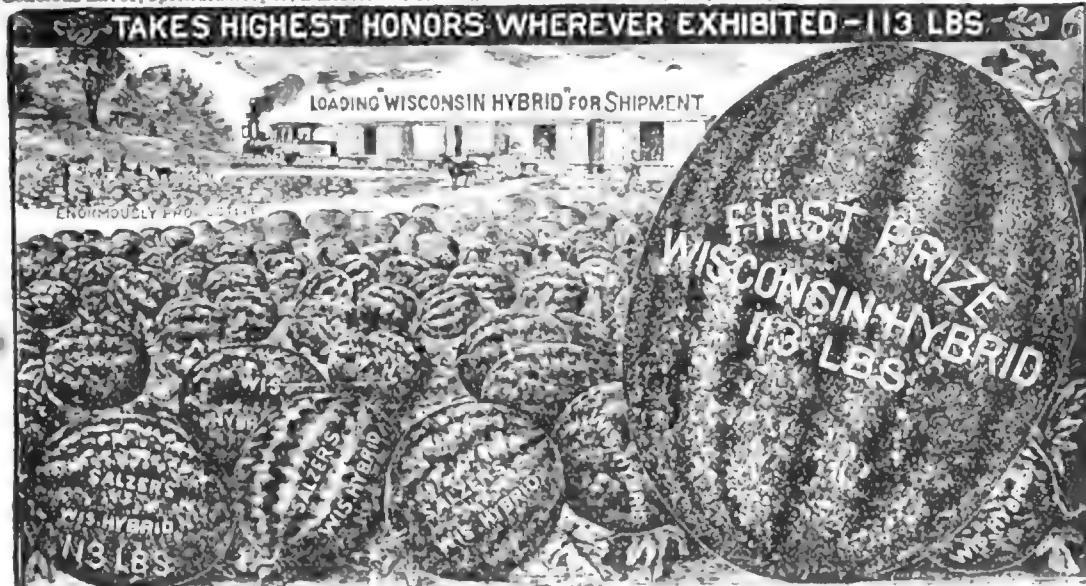
1. Wisconsin Hybrid Melon.

It is safe to say that 3,000,000 people tasted this grandest of all Watermelons during the past season. For we sold enough seed of same to the great Melon growers for the largest markets of America to raise at least 1,000,000 Melons. In addition to this, over 75,000 of our regular customers are ready to attest that this is perfection in Watermelons. Our Wisconsin Hybrid is without a peer in the Watermelon field. It is the finest Melon we have ever grown, delicious flavor, splendid keeper, **PEERLESS**. It grows uniform in size, very heavy and solid, and is without doubt the best shipping Melon known. It brings 100 percent higher price in our market than any other sort sold here. We have sampled and grown **OVER 100 SORTS** of Watermelons, but Wisconsin Hybrid stands immeasurably ahead of them in all qualities that go to make up a **GOOD MELON**.

WE WANT TO TELL YOU A SECRET.

Lend us your ears, that is the ear of the earful, and you will be amazed, happy, money-making melon growers. The secret is this: that the Wisconsin Hybrid Melon is quality, for richness of flavor, for its appearance, for uniformity, for its size, for all other Melons in the world.

H. H. JACOBS, a La Crosse county gardener, brought one into our seed house in the early part of August weighing over 60 pounds, and it was positively the most luscious Melon we have ever eaten, and he had 5 acres of just such giants. Just figure the profit Mr. Jacobs made at 10 cents. An acre will produce at least 2,000 of such giants. Now, then, be in the swim. With Salzer's Earliest and Fourth of July, will pay you big money for earliest, Wisconsin Hybrid, will pay you big money for a general crop.



PRICE OF WISCONSIN HYBRID: Pkg., 10c; 3 pkgs., 25c; oz., 20c; 1/2 lb., 35c; lb., \$1.00; by express, lb., 60c; 5 lbs., \$4.00.

2. SALZER'S OH, MY!

The Greatest Watermelon on Earth.

Salzer's Wisconsin Hybrid, that prince of Watermelons, which has had an unprecedented sale the past years, and whose equal many thought never could again be produced, must give way to our Salzer's "Oh, My!" Melon. This new Melon is a cross between the Wisconsin Hybrid and several other giant sorts, and attains the deliciousness so peculiar to the Wisconsin Hybrid, and which has been commented upon by thousands and thousands of growers of the Wisconsin Hybrid, and adds to same stronger shipping qualities and larger size. The color of the rind is one peculiar of its own—a very dark brownish green, but its great point of merit for the market garden trade is its uniform extreme size. We believe it to be the uniformly largest early Watermelon in existence to-day. In our latitude by September 1st, melons of this variety have attained the enormous weight of 50 to 90 pounds, and of a quality so rich, that it seems to combine every good quality desirable in a Watermelon. It is extremely prolific; indeed, there is no other melon, excepting the Wisconsin Hybrid, that begins to approach it in prolificness. An acre will bear several thousand great Melons, weighing all the way from 30 to 90 lbs., and each fit to beset before a king. We believe that in our "Oh, My!" Wisconsin Hybrid and Expansion Melon we have the three greatest Watermelons of the age, and we heartily recommend same to everybody wishing the best that there is in Watermelons for market or shipping trade. These three sorts are simply immense. They are unexcelled, of giant size, of richest quality, while the vines will remain green longer than any other variety known to us.

PRICES OF OH, MY! MELON: Package, 10c; oz., 20c; 1/2 lb., 35c; lb., \$1.00, postpaid; 5 lbs., by express, \$4.00.

We can furnish at 20c per pkg., 35c oz., \$1.00 a 1/2 lb., \$3.50 a lb., seed of Oh, My! Melons taken only from specimens weighing above 90 lbs.

24,000 Gardeners and Planters

assert that in 1902 they grew thousands of

"Oh, My!"

Melons, weighing

60

to

90

lbs.

Ripe

by

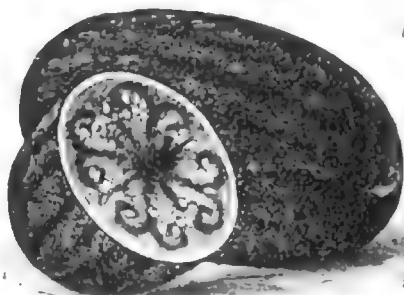
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WATERMELONS.



Odella Watermelon.

This new sort has fairly leaped into popularity. Often weighing 30 pounds. Pkg., 5c; oz., 10c; lb., 75c.

Salzer's Glory of Asia.

It is so unusually early—ripe in 70 days, with rich, dark red, peculiarly marked flesh, and a crisp taste. The kernels are very small; and only 1/4 inch thick; average weight, 10 lbs. The sweetest, most delicious of all, and we guarantee that you will surely pronounce it the "peer of all" after tasting the delicious juicy richness of Glory of Asia. Pkg. of 30 seeds, 25c.

Salzer's Great Johnson Christmas Melon.

Flesh rich scarlet, solid, delicious. Now, do try this Melon. It will keep for months and furnish a fine Melon for Thanksgiving and Christmas dinners; tastes almost as well as on a hot Fourth of July day. Pkg., 5c; oz., 15c; 1/4 lb., 40c; lb., \$1.00.

The Rockyford Melons.

Millions of men, and women, too, now chant the praises of the far famed Rockyford Water and Musk Melons. Our seed is grown at Rockyford and is right. We hope you will try them, just to see how far ahead or how many miles behind they are to Salzer's Oh, My.

Rockyford Long Green Watermelon—This is the far famed Long Green Melon so popular at Rockyford. Pkg., 10c; oz., 20c; 1/4 lb., 30c; lb., \$1.00.

Rockyford Oblong—Largely used in Rockyford; resembles our Wisconsin Hybrid. Pkg., 10c; oz., 20c; 1/4 lb., 30c; lb., \$1.00.

✓ Mixed Melon Seed, all sorts, kinds, sizes, etc., see page 54.



City of Mexico Melon.

It is a remarkably productive Melon, from 10 to 15 large Melons being grown from a single kernel of seed. Its eating quality is superior; it is luscious in the extreme. The flesh is of a rich red, solid to the core. It is of a beautiful appearance, and will stand shipping fully 1,000 miles, and sell like hot cakes on its arrival. Splendid for the North. Pkg., 15c; oz., 25c; 1/4 lb., 40c; lb., \$1.10.

Hungarian Honey.

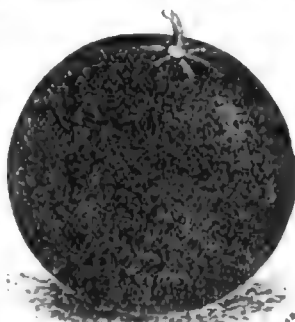
This sweet-flavored Melon came originally from Hungary. Weight from 10 to 15 pounds each, and are almost round. Color of the skin is of a brilliant red color, and absolutely stringless. They ripen early; very productive. Pkg., 5c; oz., 10c; 1/4 lb., 25c; lb., 75c.

Ironclad.

It is splendid in all respects; flesh solid, firm, and of excellent flavor. It has been grown to weigh 105 pounds. Rind thin and hard. Pkg., 5c; oz., 10c; 1/4 lb., 25c; lb., 75c.

Duke Jones.

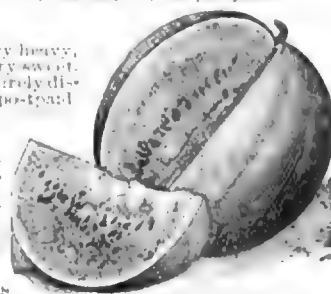
This is the latest introduction of McVigard, the "Melon King" of Florida. It resembles somewhat Kolb's Gem, but attains a much larger size and is a favorite wherever grown. Dark green rind, bright red flesh, early, prolific, very large. Growers and commission men unite in pronouncing Duke Jones a perfect, very large Melon. Pkg., 5c; oz., 10c; 1/4 lb., 25c; lb., 75c, postpaid.



HUNGARIAN HONEY MELON.

SWEET HEART WATERMELON.

Vine vigorous and productive, ripening early. Fruit large, oval, very heavy, uniformly mottled light and dark green. Flesh bright red, solid, and very sweet. Immensely popular in hotels, restaurants, and for private table. It is entirely distinct, very sweet, solid, large and early. Pkg., 5c; oz., 10c; 1/4 lb., 25c; lb., 75c, postpaid.



SWEET HEART WATERMELON.

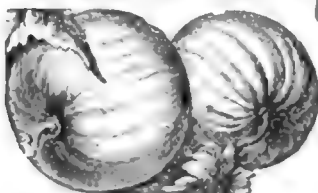
SALZER'S WHITE RIND GEM.

Here's a secret—don't tell anyone! This is the first Melon for family use—stand! Sweet as honey, solid to the core; very juicy; flesh crimson red. A rare novelty. Pkg., 10c; oz., 20c; 1/4 lb., 40c; lb., \$1.50.

McIVER'S WONDERFUL SUGAR MELON.

No Melon, with the exception of "Oh, My," has so captured the hearts of the American people as this wonderful Sugar Melon. It's sure to please. A new Watermelon, grows 10 inches long; rind yellowish green; shape, oblong. Very large, heavy, and of the sweetest flavor imaginable, hence the name. Pkg., 5c; oz., 10c; 1/4 lb., 25c; lb., 75c.

ABSOLUTELY NEW!



SALZER'S GOLDEN RIND WATERMELON.

This is without question the greatest novelty of the age. There is nothing like it in the vegetable world, nor have we ever seen anything that is so perfect and unique a novelty as this. We paid \$300.00 for a single Melon and were glad to get it because it has always been our aim to give to our customers the finest of all rare vegetable novelties, and we believe that in our Golden Rind Watermelon we have a novelty pre-eminently distinct. It is a fine round Melon, with a smooth, beautiful golden rind. The flesh is deep crimson, solid but tender and delicious.

In 1897, 1898, 1899, 1900, 1901 and 1902 this Unique Watermelon took 1500 First Prizes.

Now we wish to tell you a secret: There is no Melon that has ever created such a furore among seedsmen, among Melon growers and others, as this, and if you buy seed this year, we are sure you will have a

tremendous call for same the next season from your neighbors, for everybody seeing this odd, beautiful, unique novelty growing in your garden will want same, no matter what the price. Price of Golden Rind: Pkg., 15c; oz., 25c; 1/4 lb., 60c; 1 lb., \$1.75.



SALZER'S NORTHERN GROWN

SALZER'S GIANT SWEET—THE GIANT OF ALL GIANT WATERMELONS.

Truly a wonderful Melon; yes, none that can beat it in size, weight and delicious eating qualities. We have grown them reaching enormous sizes—we will not mention the weight, because we want everybody to try and get the biggest one. It is the giant among Melons—for nothing exceeds it in size—and then the quality is simply delicious, luscious and melting. Just look at the disfigurement of our Melon friends in the patch! Touch work to manage such giants: too large! Pkg., 15c; oz., 30c; 1/4 lb., 60c; lb., \$1.75.

Cheap Standard Watermelon Seeds.

We offer here standard Melon Seeds at a very low price, because we are large growers of same. Gardeners tell us they are better in most cases than the best offered by others, because they are Northern grown.

Price of the following 6 sorts: Pkg., 3c; oz., 7c; 1/4 lb., 20c; lb., 60c.

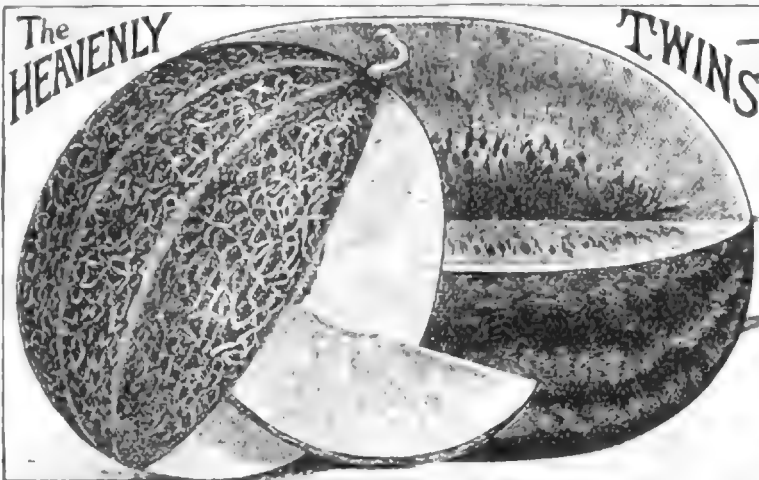
- Phinney's Early—Early, productive, medium size.
- Gypsis—Very large, long striped.
- Poorless, or Ice Cream—Very sweet and delicious.
- Mountain Sweet—The old standard one of the best.
- Black Spanish—An old, well known variety.
- Citron—For preserves.

Price:
Pkg., 3c;
oz., 7c;
1/4 lb., 20c;
lb., 60c.

✓ We can also supply Cole's Early, the Bo's, Cuban Queen, Green and Gold, Mammoth, Ironclad, Gray Monarch, Dixie, and all other standard varieties of Watermelon Seeds at: Pkg., 5c; oz., 10c; 1/4 lb., 25c; lb., 60c, postpaid. Larger quantities, special prices. 55

The price of the following 3 sorts is: Pkg., 5c; oz., 10c; 1/4 lb., 25c; lb., 60c, postpaid:

1. Kentucky Wonder—This is a Melon of rare quality. Early and sure to please. It is a fine Melon; you are sure to like it. See cut page 74.
2. The Dixie—A new Melon, very large, early.
3. Kolb's Gem—A splendid shipping Melon; fine quality.
4. Pride of Georgia—This stands among Watermelons as did Saul among the children of Israel—head and shoulders above them.
5. Egyptian Red—Grows to enormous size. Flesh rich, red and sweet.
6. Sealy Bark—A splendid shipping Melon. Possesses an unusually firm and tough rind, which bears a great deal of rough handling. Flesh light crimson, of excellent flavor.
7. Seminole—Oblong shape, very productive; extra large; extra quality.
8. Florida's Favorite—New; measuring two feet in length and growing very large. Rind thin; color dark and light green alternately; delicious, sweet, very fine.
- Green and Gold—A great Melon novelty. Pkg., 5c; oz., 20c.



market gardeners or truckers, and I will please and delight and astonish every planter with their great rapidity in ripening and their extreme delicious quality.

Price of Salzer's Telephone Muskmelon: Pkg., 10c; oz., 25c; 1 lb., 65c; 1 lb., \$2.25; 3 lbs., enough for 1 acre, \$3.00.

THE HEAVENLY TWINS.

Salzer's Telegraph Watermelon. Is the really thing quicker than the telegraph. It flashes news around the world quicker than it takes to record same, and hence we have named this Watermelon **Salzer's Telegraph.** By this we mean that it is without question the earliest, the very earliest Watermelon now known to-day. It came from the North-east portion of Russia, that strange land from which many of our rarest melons have come. In Salzer's Telegraph we have now the earliest Watermelon known in the world to-day. It is earlier than the Fourth of July, or Salzer's Earliest fully described on page 15. It has a magnificent cut and flesh due size and has ripened from the past year in North Dakota, Montana, Wyoming and in the extreme Northern countries. It is the quickest growing, quickest ripening, quickest selling, earliest maturing melon to-day.

Price of this Watermelon: Pkg., 1 doz. oz., 25c; 1 lb., 75c; 3 lb., \$1.35; 1 lb., \$2.50.

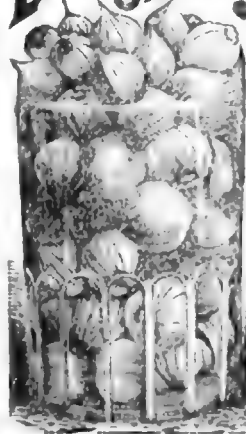
New Muskmelon.

Salzer's Telephone. Next to the telegraph comes the telephone as a great invention for quick communication and for want of a better name to indicate quickness, early to ripen, early, lightning speed, we have named this superlative, new, large, deliciously flavored, earliest, the Muskmelon **Salzer's Telephone.** It is the Melon for you Mr. gardener and for the private citizen to grow. The vines are short, the fruit sets quickly, grows rapidly and of delicious quality. It is in every market at an advanced price on account of its superlative richness and great earliness. We are sure that these two Melons, which we have named the Heavenly Twins, although they grow on earth, will be great money makers to every

ONION SETS.

The cheapest way to raise Onions is from seed, but thousands of our customers plant only for green in early spring. To them we say, buy a few sets. A quart or two is sufficient for a small family. Bottom sets are the best. Gardeners make from \$750 to \$1000 per acre from Dutch Onions, raised from bottom sets. Sets, this year, are a trifle larger. When one variety is exhausted, make a new one ordered, we ship another. Thus, if yellow were all gone, we would fill order with white or red, etc.

BOTTOM ONION SETS



1. **Red Wethersfield Sets—Bottom.** The great general purpose Onion, the best of all for big yield and house use when dry. Pt., 20c; qt., 35c; postpaid. By freight, qt., 20c; pk., 100c; bu., \$3.00.

2. **White Onion Sets**

Pt., 25c; qt., 40c; by express, qt., 25c; pk., 100c; bu., \$3.00.

3. **Yellow Sets (Bottom)**—By mail, pt., 20c; qt., 35c; by express, qt., 15c; pk., 90c; bu., \$2.75.

4. **Australian Brown Sets—Price** by mail, pt., 20c; qt., 35c; by express, qt., 15c; pk., 90c; bu., \$2.75.

5. **Mixed Onion Sets**—White, yellow, brown and red bottom sets mixed, an extremely popular mixture, especially desired by small planters, citizens and gardeners. In enormous demand. Sure to please. Qt., 35c; postpaid; by express freight, qt., 15c; pk., 75c; bu., \$2.50.

For larger lots of Onion Sets, write for special prices.



The Egyptian or Perennial Early Top Onion Sets.

It is the earliest onion to grow. It is used for green only. It is from 12 to 20 days ahead of all other Onion Sets. With slight protection it will remain out doors over winter. It keeps in the stalks as long as the snow is gone. A few quarts planted in the corner of the garden will furnish sufficient green Onions for years. By mail, pt., 20c; qt., 35c; by express, qt., 15c; pk., 70c; bu., \$2.50.



WHITE MULTIPLIER.

GERMAN SALAD ONION



portant quality is extreme earliness, being ready for market from 1 to 3 weeks ahead of other Onion sets. Price, by mail, pt., 20c; qt., 35c; by freight or express, qt., 25c; pk., 80c; bu., \$2.50.

7. **Yellow Multiplier.** Not so large growing as the white. Price, postpaid, pt., 20c; qt., 35c; by express, pk., \$1.75; bu., \$4.75.

Salzer's German Salad Onion.

Look at the illustration, get the housewife to look at it, and see if it's not just the shape that you have been waiting for to use in potatoes, cucumbers, lettuce and other salads. We are positive that this novelty will capture the lady side of the house. It is the finest Onion that we know of for salad purposes, beautiful in the extreme, just the right shape and flavor and quality and texture, and we speak for it a trial everywhere. The Onion grows to a length of 3 to 6 inches and is a magnificent Onion for salads. Price of seed, pkg., 15c; oz., 35c; 1 lb., \$1.25.

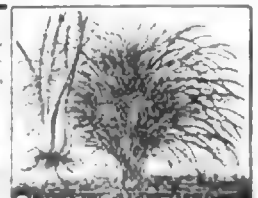
8. **GERMAN SALAD ONION SETS**—Pt., postpaid, 20c; qt., 35c; pk., by express, \$1.50.

CHIVES.

The Chives furnish sprouts of Onion flavor 10 days ahead of any Onions. Price, per 12 plants, 25c; per 25, 50c; per 100, \$1.00.

LEEK.

Splendid for flavoring soups, etc. Treat same as Onions; both leaves and bulbs are used. In fall, plant a few in sand in cellar for winter use.



CHIVES—SCHNITTLAUCH.

Salzer's Large Rouen Leek.

The finest, most prolific and profitable leek of all. Grown in enormous quantities in France and Germany. Splendid for flavoring. Pkg., 15c; oz., 35c; 1 lb., \$2.



NEW WINTER.

New Winter Flag—Very fine. Pkg., 5c; oz., 25c; 1 lb., \$2.00.

Broad London Flag—Much used. Pkg., 5c; oz., 25c; 1 lb., \$2.00.





ONION SEED.

EVERYBODY, PLEASE READ THIS!

The Onion is the most important of all crops. If Onions bear well, the profits of the farmer and gardener, as a rule, are assured. We insure your profits, sir! Our Onion seed grows! It does not lie in the ground until judgment day, as some of our cheap competitors' Onion seed is wont to. Ours sows differently. You sow, it sprouts. You cultivate, it grows. You harvest, and it makes you glad with a rousing, prodigious, unheard-of before, big, big yield. That's the way Salzer's Onion seeds act! Page 60 shows our new four great big cropping specialties.

Now and then a customer writes us that he can get Onion seed cheaper in Chicago, Minneapolis, St. Paul, Milwaukee, Rockford, Philadelphia and other places, often from seedsmen who are not growers, and who buy their seeds in Europe or California, and wants to know whether we can meet these prices. We have four magnificent varieties of Onions that we sell at a very low price, because we are the largest Onion seed growers. But of course they are not our Northern grown Pedigree Stock.

So if our stock of any variety of Onion Seed becomes exhausted we will fill orders at lowest market price, if seed is obtainable.

ONION SEED, 60c PER LB.

Now and then a customer writes us for low priced Onion Seed as Chicago, Rockford and Minnesota seedsmen sell. Here you have it, and that at a lower price than wholesale. We are the largest Onion Seed growers. We will sell you same as follows:

By express: Pkg., 3c; oz., 6c; ¼ lb., 20c; ½ lb., 35c; lb., 60c.

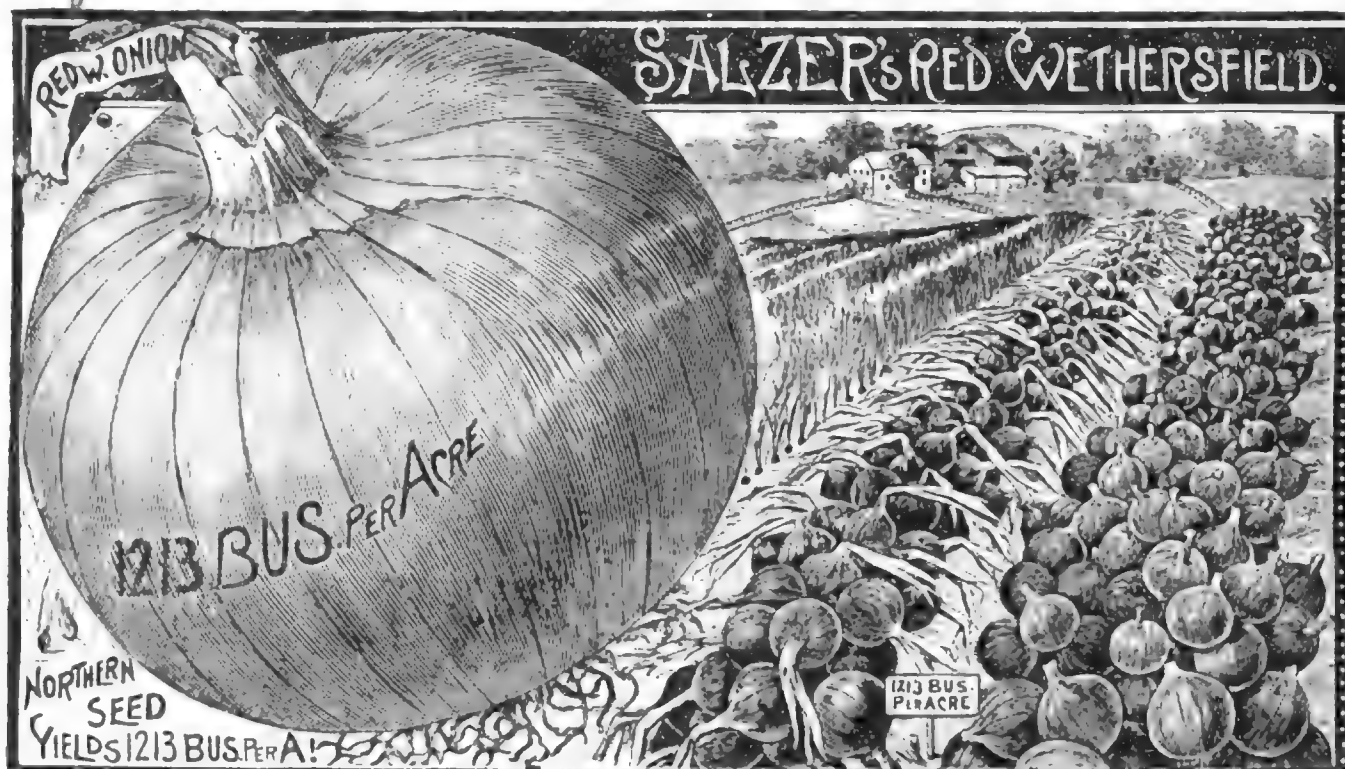
By mail: Pkg., 3c; oz., 7c; ¼ lb., 24c; ½ lb., 39c; lb., 68c.

The seed will be known under the following names:

1. Connecticut Red Semi-Globular (inclined to globular shape).
2. Connecticut Yellow Semi-Globular (inclined to globular shape).
3. Connecticut Red Semi-Flat (inclined to flat shape).
4. Connecticut Yellow Semi-Flat (inclined to flat shape).

Should stock of either of these four sorts become exhausted, we would send of such other of the four varieties as we have stock of when your order reaches us. All is good strong seed, producing fine, handsome Onions, and is such as is sold by nine out of ten seedsmen, but it must not be compared with Salzer's Northern Grown Pedigree Onion Seed Stock, as Salzer is the only seedsmen growing Onion Seeds in the extreme North. You can have any one of above four sorts as long as our stock lasts.

Salzer's Great Red Wethersfield Onion.



Now, then, we can do some talking on this Onion. We are not afraid to. It's one of those things that will do more than the most enthusiastic can claim for it. You see this Onion is our great specialty. It is the grandest Red Onion for general crop grown. There is no sort equal to it in yield, in keeping qualities in the flavor, and for market. From every section of America come glowing letters of the success our customers had with this splendid Onion, sweeping over estate and country fair before them. One raised 16 bushels from one ounce; another 200 bushels from 1 pound; a third, over 1,000 bushels per acre. These glorious yields that gladden the heart, delight the eye and fill the purse, you can have by sowing Salzer's Northern-Grown Onion Seeds. It pays to sow Salzer's Improved Onion Seeds. Salzer's Improved Red Wethersfield is a splendid Onion; it grows large, solid, fine shape, excellent flavor, delightful color, is a remarkable keeper and an enormous yielder; just the Onion for everybody, the great general purpose Onion. Now, then! This is the Onion for the farmer, the citizen and the gardener to grow, to put in their cellars for the winter. Why? Because Salzer's Improved Red Wethersfield is one of the easiest to grow, is certainly one of the best keeping Onions, and is always of excellent quality. It is the greatest average big cropper among Onions.

1,213 Bushels Salzer's Red Wethersfield Onions Per Acre!

With each one ounce order or more is sent "How I grew 1,213 bushels per acre," worth \$1.00 to each and every onion grower in America! It is without question that Salzer's Red Wethersfield Onion strain is the greatest cropping red onion in America today, and we urge everybody to give it a test. The price is so low, and so much money can be made, that we look forward to the largest trade in this variety of Onion that we have ever had. The Onion is sure to please, sure to grow, sure to return a big yield, sure to sell quickly in any market, sure to keep long, and sure to please the housewife. When a seedsmen tells you that his strain is "just as good," our experience shows it can be doubted just 50 per cent. Our Wisconsin grown strain beats the world! It would be cheap at three times the price.

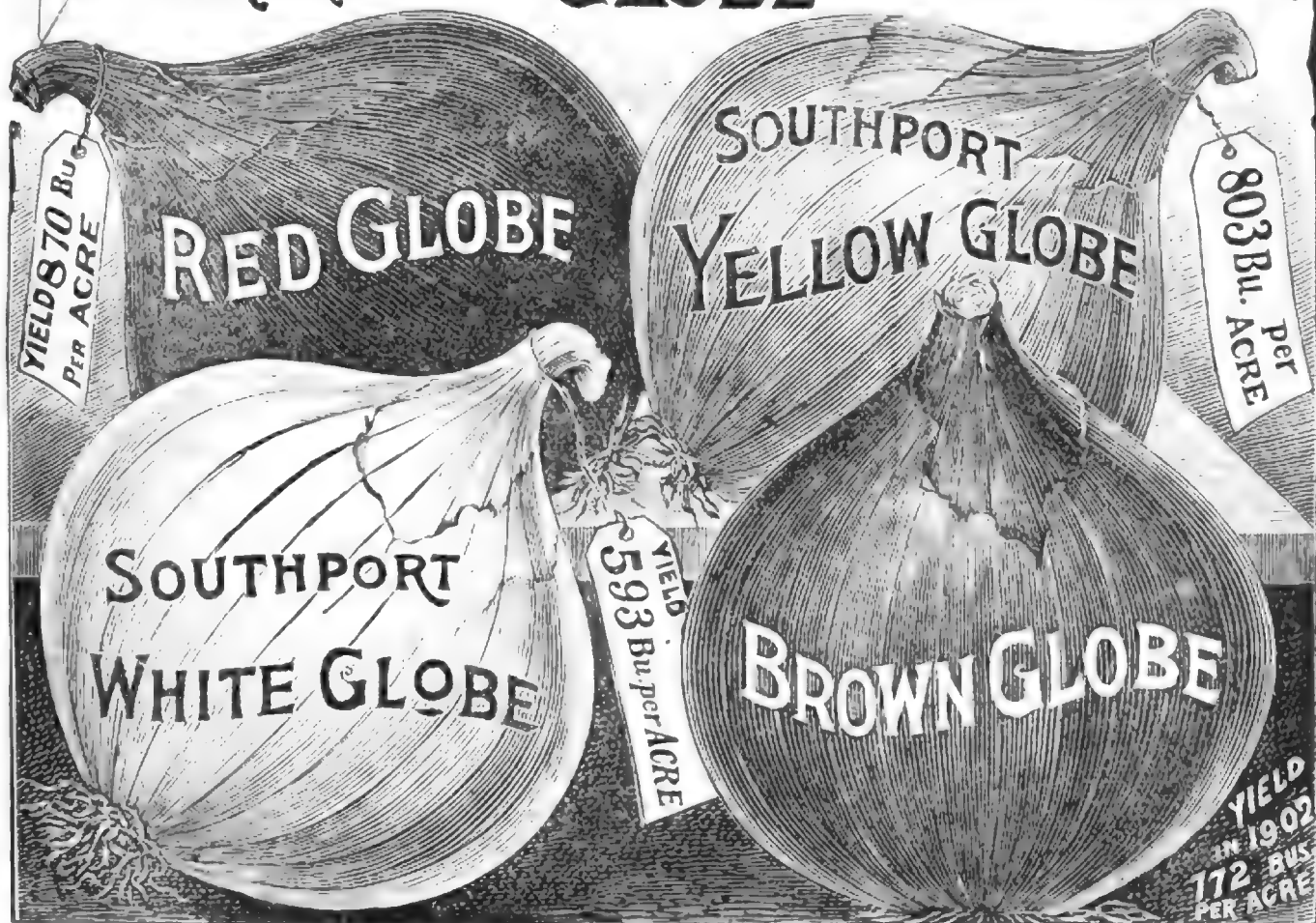
Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.10; 5 lbs., \$5.40, postpaid. By express or freight, lb., \$1.00 net.

Common Red Wethersfield as is offered by seedsmen as long as present stock lasts: Pkg., 3c; oz., 10c; ¼ lb., 25c; lb., 95c.

The Four Great Globe Onions.

Within the past years there has been a great inquiry for Globe Onions. They seem to sell better and keep better and bring a higher price than any other sort. We have this year grown the four choicest varieties known to the seed trade, and we are sure that they will be great money makers to everybody planting same. By our New Method of Onion Culture the average yield of these sorts was 751 bushels per acre. Just imagine yourself, Mr. Farmer or Market Gardener, being the possessor of ten such acres this fall, what a magnificent fortune that would make. 7,500 bushels would mean \$7,500. We have always urged to plant plenty of onions. It always pays. When we were market gardeners, no matter what the price of onions was the year before, we would never dream of planting less than five to ten acres. It always pays when you use Salzer's How to Grow 1,213 Bushels per Acre Culture. It pays you if onions are only 80 cents a bushel.

THE FOUR GREATEST GLOBE ONIONS ON EARTH!



1. Salzer's Red Globe Onion.

We are proud of our strain of blood red Globe Onion. This is none on earth better. Our seed is selected with great care, and nothing is planted but which shows the perfect type and rich color. It is a perfect globe shape with thin neck and clear skin. We have increased our sales of this Red Globe Onion the past three years over 500 per cent, which shows that a really good onion advertises itself. Now, if you want a Red Globe Onion, we cordially recommend Salzer's Red Globe, knowing that there is no better in the whole world, no richer, no better keeper, nothing that will sell quicker and at an advanced price than this. The yield in 1902, using Salzer's New Method of growing 1,213 bushels per acre, was 870 bushels per acre. You can increase this for 1903 if you will try. Price: Pkg., 10c; oz., 15c; 1/4 lb., 35c; lb., \$1.25; 5 lbs., \$4.00.

2. Southport Yellow Globe.

Our Globe Onions are great beauties, and cannot be beaten anywhere on earth. We are positive in this statement, and we know whereof we speak, for we have tried every seedman's Globe onions and not one of them can approach our peerless varieties. Now, in our Southport Yellow Globe we have a strain of yellow Onions that takes the cake, or in the phrase of a Western Onion grower, "Beats the Band." It is a magnificent Onion, large, globe-shaped, almost round, with flesh white and mild and juicy, while the outward appearance is extremely handsome and pleasing to the eye. It is a tremendous cropper. By using Salzer's new method which is described on each package, 800 bu. per acre was had in 1902, and we know that you, Mr. Gardener, Mr. Truckee or Mr. Farmer, can beat that in 1903 if you will. Southport Yellow Globe will please you; it is bound to do this on account of its beauty.

Price: Pkg., 5c; oz., 10c; 1/4 lb., 30c; lb., 90c; 5 lbs., \$4.25 by express.

3. Southport White Globe.

Here is a beauty of the first water, a regular diamond, clear white, with a pleasing appearance, a delightful globular shape, and of a quality so mild, yet rich, with flesh firm and fine grained and pleasing to the taste. This Onion cannot be beaten by any White Globe Onion that we know of. It is very large in size, and very fine appearance, and yielded in 1902, 593 bushels per acre, which is something remarkable for a white onion, because, as a rule they are not as heavy yielders as their colored brethren. Now, we can heartily endorse the Southport White Globe. Our strain is grown with such great care and is so superior in quality that no one will miss it if they plant heavily therefrom. The white onion is a very quick seller, a good keeper and good yielder, and sure to give satisfaction.

Price: Pkg., 5c; oz., 15c; 1/4 lb., 50c; lb., \$1.60; 5 lbs., by express, \$7.50.

4. Salzer's Great Brown Globe.

Here is an Onion you have been looking for, Mr. Truckee and Gardener. It is a large, brown, globular-shaped Onion, a selection of the Australian Brown, but it is larger in size, finer in shape, better in color, and a longer keeper and a far bigger yielder. Its fair size, wonderfully hard and solid flesh, most attractive and beautiful form and appearance make it an extremely desirable variety to plant for early market. It is extremely early in ripening, and never makes any stiff necks or scallions. Every seed seems to produce a good sized, hard, solid Onion, and the bulbs begin to form very quickly. On account of its firmness will keep in good condition longer than any Onion known. The color of the skin is a clear amber brown. You will never get along without same.

John Hansen, the great La Crosse County market gardener, has this to say regarding same: "Your Great Brown Globe Onion is my greatest money maker. It keeps remarkably from 6 to 12 months, and I can always sell same when Onions bring the highest prices in our market. The seed is worth its weight in gold as a money maker for the market gardener."

Jack Perry, the greatest market gardener of South Dakota, gives it this endorsement: "It is a most profitable Onion to grow on account of its long keeping qualities. Why, I believe I can keep same here for three years as well and firm as the day when ripened. It allows me to take advantage of the highest market on Onions, hence it is so profitable."

It is an Onion that you can bank on because of its great yield and its fine appearance. It is an Onion of unusual merit. The flesh is firm, finely grained, very rich yet mild, and will please the most fastidious. In 1902 by using our New Method of Onion Culture, it yielded 721 bu. Now, we know that you can beat this for 1903 and we urge you to give this Onion a trial. You will be delighted therewith.

Price: Pkg., 10c; oz., 20c; 1/4 lb., 40c; lb., \$1.40, postpaid; 5 lbs., \$6.50, by express.

SALZER'S KING OF THE EARLIEST ONION.



We never tire in chanting the praises of this Onion. We believe we do a kindness to every patron and every body whom we induce to purchase and plant this Onion, and put them on the track of making money. It was but yesterday that a good, bright gardener walked into our office and sincerely thanked us for advising and inducing him to sow Salzer's King of the Earliest Onion last spring, as also for the instruction and advice we gave him. When we introduced this Onion some years ago, we had no idea that it would spring so suddenly into popularity, for today there is no Onion grown in the North, or in the West or South, which is higher reputed than our King of the Earliest. After repeated and impartial trials this Onion has proved superior to all in earliness and excellent qualities, which stamps it as surely the very earliest fine grade, fine quality, large red Onion grown. In our latitude it has frequently been ripe to sell by July 1st, when Onions invariably bring from 10c to 15c per bushel, and that says it. The Onion matures quickly from seed, is of fine shape, beautiful rich red color, varying from 2 1/2 to 3 1/2 inch round flat, is of mild flavor, and ripens at a time when Onions come and a high price. It is the most profitable Onion in the world to grow.

If any Seedsmen or Merchant or Anybody Offers You an Onion just as early as Salzer's King of the Earliest, you can put him down for a traitor with the truth. Now, this is strong language, indeed, but it is the truth. There is no Onion offered in the world as early, and no seedsmen has this type and cannot get it from us for love or money, because we must keep the best in the world for our own customers. We know that last year many seedsmen said they had an Onion just as early as our earliest, but they had

"HOW TO GROW L. 100 PER ACRE" FREE, WITH EACH OZ. OR LARGER QUANTITY

not, and the result was a great many were defrauded by buying their cheap stock. Price of King of the Earliest: Pkg., 10c; oz., 20c; 1/4 lb., 40c; 1 lb., \$1.50; 4 lbs., \$5.00.

Earliest Australian Brown Onions, a great acquisition, see page 62.

Salzer's Great Prizetaker Onion.

THINK OF IT! THE HEAVIEST ONION GROWN IN 1902 WEIGHED 5 LBS. 14 OZ. OR 11 ONIONS TO A BUSHEL

YIELD 1200 to 1500 BUS. PER ACRE

SALZER'S PRIZE TAKER THE GREATEST ONION IN THE WORLD

The largest, handsomest, finest flavored, most superior Yellow Globe Onion ever introduced. There has never been an Onion in the United States that will supplant all other Yellow Globe Onions now in cultivation, as soon as its sterling qualities are known, for it is certainly perfection. Of a clean, bright straw color, it always grows to a uniform shape, which is a perfect globe. It has a very strong, solid, firm, hard and fine, without any necks. In market it attracts marked attention, and although only offered to a limited extent, has always sold at a high price, and will be sold at three times the price of any other onion in the world, either red, white or yellow. Products 1,000 and more bushels per acre. The quality is excellent in spring, the bulbs being as large as those of the fall, and when put away in the fall.

YOU CAN GROW ONIONS WEIGHING 5 LBS. 14 OZ.

Can anything beat that? Farm and Fireside contained the following note written by Joseph: "The King of all Onions. The greatest novelty in years, and the King of all Yellow Globes. It is not only the largest Onion I have ever seen, and finer than anything I ever expected to grow. If you want to see what the Onion looks like, go to the nearest fruit store and behold the Spanish Onion on sale for more than a pound! There is no reason why the Prizetaker should not take the place of the imported bulb, and be sold at a high price. The two varieties cannot be told apart. Here is a chance for the grower, to grow a crop that he can afford to neglect, for there is no way in it. The name 'Prizetaker' although not very elegant, is nevertheless, quite name properly selected. Any fair, average person will take the prize at an exhibition against the finest specimens of the world. It is so large, very seldom, that we come across a novelty that marks such a long step in advance in the culture of vegetable. Besides being a 'Prizetaker,' it will also prove to be a 'Prizetaker.' A word to the wise is sufficient. PRICE: Postpaid, pkg., 10c; oz., 20c; 1/4 lb., 40c; 1 lb., \$1.45; 2 lbs., \$2.85; by express or freight, pkg., 1 c; oz., 20c; 1/4 lb., 35c; 1 lb., \$1.35; 5 lbs., \$6.50.

SALZER'S GIANT SILVER KING ONION.

With each succeeding year the popularity of this Onion increases, and it not only increases, but gardeners, farmers and truckers grow more enthusiastic in its praise, and well they may, for this great Onion deserves every word of praise that can be spoken. Although we offered Silver King for the first time in 1884, we do not believe any other variety of vegetable, excepting possibly our Giant Flat Dutch and Lightning Cabbage, has in ten years' time been more unanimously endorsed by one and all everywhere. We received thousands of letters and postal orders the past seasons, all containing words of the highest praise AS TO THE WONDERFUL SIZE, EARLY MATURITY AND QUALITY OF THIS NOW FAMOUS ONION, seed of which we have sold to tens of thousands of our customers. It grows larger than any other white Onion in cultivation. Bulbs are of attractive shape, flat topped, but thick through, as shown in illustration. Average diameter of Onions from 5 to 7½ inches; bulbs often attain weights of 2½ to 4 lbs. each. No other white Onion attains such mammoth size, nor will any other white variety grow uniformly so large. Skin a beautiful silvery white; flesh of particularly mild and pleasant flavor; so sweet and tender that it can be eaten raw, like an apple. Every one desiring the largest and handsomest Onions of the finest flavor, will be more than satisfied with the Silver King. Cannot be too highly recommended either for family use, exhibition at fairs or restaurants, or for sale in market, where its size and beauty will prove very striking. If you have not already sown Silver King, you should not neglect to sow it another year. It's the Onion for everybody, best especially for the city garden. In the past ten years over 125,000 gardeners found it to equal and surpass all the claims herein made. An ounce of Onions with the new method described under Autumn King would give you 30 bushels Giant Silver King Onions. Pkg., 10c; oz., 20c; ½ lb., 40c; 1 lb., \$1.00; 2 lbs., \$1.50; 5 lbs., \$7.00, postpaid.

TESTIMONIALS ON GIANT SILVER KING.

"I cannot speak too highly of the Giant Silver King. From one ounce of seed I grew 10 bushels of Onions, the largest measuring 3½ inches around."

M. C. GARDNER, Michigan.
"I bought one pound of Giant Silver King Seed. I found I grew 30 bushels. Took 2 bushels to the fair. The largest I were composed of 300 lbs. Of course I took first prize." R. H. HART, Illinois.

"The 1 pound Giant Silver King yielded 20 bushels of average size one pound. Many of them grew much larger." L. H. COOK, Ohio.

"If I could grow but one onion it would be Silver King. The ½ pound yielded 16 bushels, and it was a Silver King. Nothing less than 1 lb. in diameter. Received 41¢ per lb. for seed."

FRANK BARRETT, Mo.
"Just received check from Pierce & Barnes for \$100.00, being amount received for 300 lbs. of Silver King Onions grown from 2 lbs. of seed. Some of the Onions weighed 4 lbs."

Nothing ever paid me better."

L. ROBERTS, Ia.

SALZER'S GIANT SILVER KING ONION

CRANE FIELD
1200 Bus
PER Acre

This Giant of all White Onions, this Leviathan, this monster, is the Onion to grow for profit. By following our new method, all the way from 100 to 1,500 bushels can positively be grown on each and every acre planted on good onion soil. It is a producer, and all our onions are large and of delicious flavor.

PRICE OF THE GREAT GIANT SILVER KING ONION:

Pkg., 10c; oz., 20c; ½ lb., 40c; 1 lb., \$1.00; 2 lbs., \$1.50; 5 lbs., \$7.00 postpaid. By express or freight, pkg., 10c; oz., 20c; ½ lb., 40c; 1 lb., \$1.50; 2 lbs., \$2.00; 5 lbs., \$8.50.

EARLIEST AUSTRALIAN BROWN ONION.

Next to Salzer's King of the Earliest found on the preceding page, this is the earliest onion grown and will sell at a fair price in the market during the latter part of July and early part of August, but its true value does not come into full play as a keeping Onion. We were at the time of writing (Sept. 10) magnificent specimens of this Onion that we have kept in the ordinary way since harvesting a year ago. Indeed, there is no Onion that we know of that will keep thus long and in such quantities, for the appearance, for ready sale, for a good eater and a long keeper. We urge everybody to give the greatest of all long keeping Onions a trial. Please note the extremely low prices that we are offering you this year.

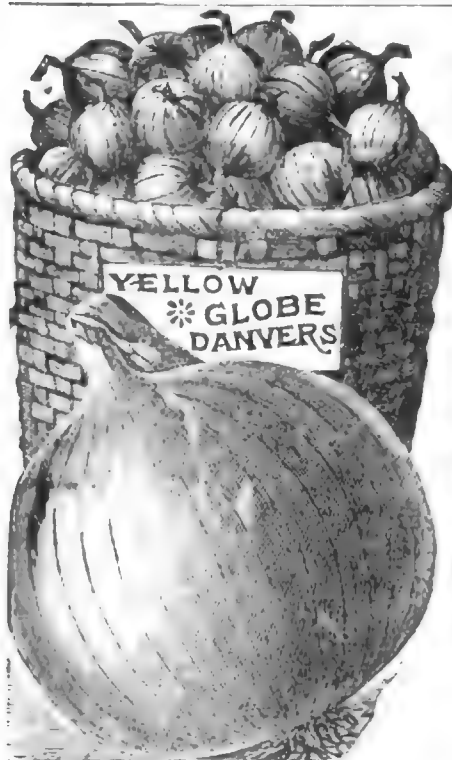
When we first offered this Onion, we little thought that it would keep at one pound into popularity that it would so quickly capture the hearts of all planters of all gardeners of all farmers and all others. But it has done all at a bound, and to-day not a wide awake gardener or farmer will get along without it, and there is reason for that; yes, they are marvellous.

Price: Pkg., 5c; oz., 10c; ½ lb., 20c; 1 lb., 30c; 2 lbs., 50c; 5 lbs., \$1.20, postpaid. By express, lb., 5c; 5 lbs., \$5.75.

Salzer's Gladiator Onion.

This new variety is the largest and most popular Onion grown in Spain. It possesses the large size, mild flavor, excellent keeping and all other good qualities of the celebrated Prizetaker, but differs from that variety in its handsome skin, which in contrast with its pure white, fine-grained flesh, attracts marked attention in market. We believe there is a great future here for this Onion, as, instead of the tops dying down or running to seed, as is the case with American varieties, it keeps on growing the entire season, thus attaining enormous weight and dimensions. Some specimens sent us by customers had attained a weight of 6 lbs. Pkg., 10c; oz., 20c; ½ lb., 40c; 1 lb., \$1.00; 2 lbs., \$1.50; 5 lbs., \$7.50.





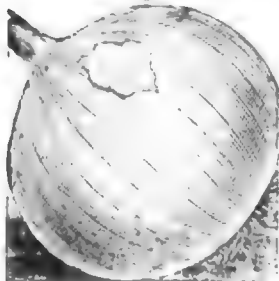
New Onion White Mildness.

This is the Onion to grow for your private garden or for high-class, high-class customers, because they will pay you double the price for this handsome, white, mild, American variety of Onion. It originated in Wisconsin, has a long and well-defined neck, we have kept tubers in hand some appearance for 12 months. It is very prolific, yielding 50 bushels to the acre. We know of no Onion that we can more heartily recommend for the kitchen garden than this.

It is an Onion for the connoisseur, the fine, rich quality common to it is very desirable, a rare, deliciously flavored Onion. Its fine shape, beautiful color and delightful flavor stamp it as one of the very best.

Pkg., 10c; oz., 20c; 1 lb., 30c; 1 lb., \$2.00; 6 lbs., \$9.00, postpaid.

White Globe.



A large, globe-shaped Onion, firm, fine-grained, of mild flavor, keeps well. This is one of the handsomest Onions grown. Of beautiful shape, clear, white skin. Is always in great demand; indeed, it furnishes so little seed per acre that it is always scarce. This and our Red Globe are two grand sorts for family use. Pkg., 5c; oz., 10c; 1 lb., 15c; 1 lb., \$1.00.

Salzer's Neckless Yellow Globe Danvers Onion.

The Yellow Globe Danvers has been one of our specialties for many, many years. We are partial to it, we have cared for it, we have watched it, we have improved it, we have increased its yield, we have made it more beautiful, we have succeeded in a remarkable measure to work off its neck qualities so that now we have in our Neckless Yellow Globe Danvers Onion, the queen of all yellow Onions on earth, and we are not going to take back one single word of above. It is true that our Prize Taker is a larger Onion, a finer flavored Onion for raw eating, but then that is a different variety; but for all that goes to make up a good yellow Onion, fine appearance, fine quality, fine shape, fine yield, there is nothing that approaches our matchless Neckless Yellow Globe Danvers Onion. The common yellow Globe that is offered by other seedmen and which we also can furnish at low prices, is a good Onion. It is one that needs to take no back seat for others, but in our Neckless Yellow Globe we have an Onion that is head and shoulders above all other yellow globe varieties, and for this reason we urge upon you, Mr. Gardener and Farmer, to give it an extended, careful and impartial trial this year. This is an Onion we warrant, it is an Onion that we bank on, it is an Onion that we love, and for this reason we would like to distribute it broadest over our great land. Our Neckless Yellow Globe is a great crop per, a splendid keeper, and is one of the finest yellow Onions on earth. We challenge anybody to produce equal.

Price, by mail: Pkg., 10c; oz., 20c; 1 lb., 30c; 1 lb., 95c; 5 lbs., \$1.50. By express: Pkg., 10c; oz., 20c; 1 lb., 25c; 1 lb., 85c; 5 lbs., \$1.00.

Flat Danvers Yellow Onion Seed.

Many growers prefer this to the Globe Danvers, as ordinarily it is a very heavy cropper. It is a fine Onion, one you are sure to be pleased with, and the price is very low. Well known, a heavy yielder, a splendid keeper, of beautiful appearance, and sells readily in all markets. Pkg., 5c; oz., 15c; 1 lb., 25c; 1 lb., 90c; 4 lbs., \$3.50.

Large Late Red Globe.

Many planters prefer this Onion to all others grown. It's globular in form, fine in quality, elegant in appearance, and is known throughout the United States as the Standard Red Globe Onion. Not a prober as Salzer's Red Wethersfield, but a fine onion throughout. It is grown in the East in preference to Red Wethersfield. Yield is often 50 bushels per acre. There is no onion grown where the seed is always more scarce than this. There seems to be a constant shortage, but this year we have a fine stock of seed as will surely please. Pkg., 10c; oz., 20c; 1 lb., 30c; 1 lb., \$1.50.

Extra Early Red Globe. This variety matures early. It yields abundantly, is of mild flavor and a good keeper, of medium size, deep red in color; very close grained, solid and heavy. It's a splendid Onion and does well everywhere. Pkg., 5c; oz., 10c; 1 lb., 20c; 1 lb., \$1.25.

Salzer's Autumn King Onion.

This is as abundant as a picture, large, fine, roundish flat in shape and enormously, yet wonderfully productive. The Onion is large, just the size for general market, and just the size to produce the past year 1,100 bushels per acre easily by following our new method of Onion culture, and 2,500 bushels on acres. For fall it is superior; indeed it is one of the very best fall onions we know of, and the fact that you can produce 1,100 bushels per acre with ease, combined with its beauty and quality, places it at once in the front rank of Yellow Onions.

Let Us Stop and Do a Little Reckoning.

Say you plant 2 acres of King of the Earliest and 5 acres of Autumn King, let us see what they will do for you.

Two acres King of the Earliest Onion, at 600 bushels a new method, equals 1,200 bushels, or 100 a bushel, \$1,000.00.

Five acres Autumn King, for late, 1,000 bushels a new method equals 5,000 bushels, or 400 a bushel, \$1,800.00, or a total of \$2,800.00 on 7 acres, and these 7 acres under our new method of onion culture can be made to produce above yields anywhere.

Now, then, friend, here's a chance to make money for the coming year, and why not do it? We honestly believe that Onions will command a big price next fall. Your neighbor, and lots of others, do not intend to plant Onions and Potatoes this year. Now, this is the time for you to plant plenty, and next fall you will make money thereon.

"HOW TO GROW 1,213 BUSHELS OR MORE ONIONS PER ACRE." These directions will positively give you 1,213 bushels or more on each and every acre planted, if the season is favorable. These directions are given with each order of one ounce or more of Onion Seed.

Price of Salzer's Great Autumn King Onion.

Pkg., 10c; oz., 20c; 1 lb., 45c; 1 lb., \$1.50; 4 lbs., \$5.50; by express, 1 lb., \$1.40; 4 lbs., \$5.00; 10 lbs., \$12.25.

Italian Onions.

Do well in every part of the United States. These sorts produce Onions from seed weighing 2 lbs. in season. If these bulbs are planted a second season they frequently gain 4 to 6 pounds.

Mammoth Pompeii—A wonderful Onion of enormous size and mild flavor. Pkg., 10c; oz., 20c; 1 lb., 70c; 1 lb., \$2.75.

Giant Roco

A splendid, large, globular shaped Onion of a bright brown color. Pkg., 10c; oz., 20c; 1 lb., 60c; 1 lb., \$2.



Giant White Tripoli—Excellent variety, of mild flavor, rapid growth, attains 2 pounds from seed first year, and 1 pound the second. Pkg., 5c; oz., 10c; 1 lb., \$2.00.

Early White Naples—One of the earliest of the white Italian sorts. Pkg., 5c; oz., 10c; 1 lb., 60c; 1 lb., \$2.35.

Marzajole—A capital keeper, large, beautiful white, flat-shaped bulb, fine flavor, big cropper. Pkg., 5c; oz., 10c; 1 lb., 60c; 1 lb., \$2.35.

Giant Red Tripoli—A grand, deep red Italian Onion, of rapid growth, mild flavor, good keeping qualities and large yield; bulb of 2 1/2 lbs. were grown from seed the first year, attaining 6 lbs. the second year. Pkg., 5c; oz., 10c; 1 lb., 75c; 1 lb., \$2.35.

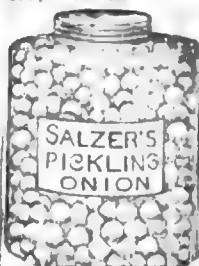
The Great GENERAL PURPOSE ONION is the RED WETHERSFIELD, Page 69—Look it up! And forget not Australian Brown.

NEW QUEEN.

The earliest, finest of all white Onions. A perfect queen in the Onion field; of delicious flavor. Grows to 2 inches in diameter rapidly in every market. It is a splendid Onion, sells well everywhere, well liked by everybody, and does splendidly in all soils and climates. Note the low price. Pkg., 5c; oz., 10c; 1 lb., 50c; 1 lb., \$1.50; 2 lbs., \$2.50.

PARIS SILVERSKIN.

An extremely popular, extremely early white, good selling Onion. Pkg., 5c; oz., 10c; 1 lb., 50c; 1 lb., \$1.40.

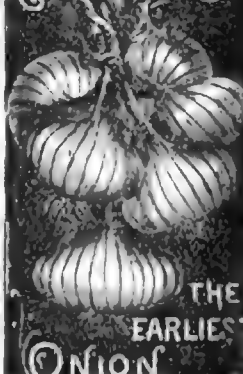


Salzer's 40 Day Onion. A new white, small sized, finely flavored Onion from Italy, said to ripen thoroughly in 50 to 60 days. We fold all these seed in America of this early novelty. Try it. Pkg., 10c; oz., 20c; 1 lb., 50c; 1 lb., \$1.50.

SALZER'S PICKLING ONION.

This is the finest of all white pickling Onions, growing rapidly, but remaining small, solid and of fine flavor. Three crops can be gathered for pickling in one season. Pkg., 10c; oz., 20c; 1 lb., 50c; 1 lb., \$1.50.

NEW QUEEN



THE EARLIEST ONION

ONION MIXTURE :: GRANDPA'S CONGLOMERATION



Grandpa's Conglomeration Onion Mixture.

Turn back in thought to the days of your youth, when Grandpa and Grandma planted the vegetable garden. There was always a large corner in which a mixture of different kinds of onions were planted on the theory that if one sort did not do well, another sort would, and in that way it happened always that there never was a shortage of onions. One ounce of "Grandpa's Conglomeration Mixture" will usually give five bushels or more of very fine onions. If the good housewife wished a mild white for salads, it was always found there; if she wished a more pungent one, that was taken. If she wished a brown or yellow or red, or no matter what color, there they were, and with this in view we have arranged "Grandpa's Conglomeration Onion Mixture." It contains every known sort and we are sure will be immensely popular at once. A package of seed is sufficient to grow one or two bushels, an ounce from three to five bushels, and $\frac{1}{4}$ pound from ten to twenty bushels. A pound is safe for 60 to 100 bushels or more. Now, another advantage is that many do not care to plant four or five different varieties of onions. When they sow $\frac{1}{4}$ pound or a pound of Conglomeration Mixture and find that the white onion is in demand in their market, or that the red or yellow or brown is better priced, they can sell that variety and keep the others for home use.

108,000 Planters in 1902.

These are preeminently the Onions to grow in the home garden. We knew that every planter will be well paid if he puts in a bed of this, even if only a small package or an ounce or $\frac{1}{4}$ pound, because there is nothing that will pay better and give more pleasure than growing this Conglomeration Mixture. The sorts contained therein are: A No. 1 in every respect and our price is so low that you can well afford to put in $\frac{1}{4}$ here or even more, expecting to sell the bulbs in fall at a good price, as onions always pay even if as low as 20 cents a bushel. "Grandpa's Conglomeration" is one of these mixtures that give results; the onions start right on growing, forming fine, beautiful bulbs, keep well

and are of superlative quality. We believe that we will sell this year 20,000 lbs. of this mixture, and hence have made the price so extremely low.
Price of Grandpa's Conglomeration: Pkg., 7c; oz., 10c; $\frac{1}{4}$ lb., 26c; $\frac{1}{2}$ lb., 42c; lb., 65c; 5 lbs., \$3.20.

PARSNIPS.

Sow early in the spring, 15 inches apart, covering half an inch deep. They improve by frost, and can be left in the ground all winter. Five pounds seed to the acre.

Salzer's Delmonico.

For many years the trade wished for a stump-rooted or half-long variety of Parsnip. We are pleased that our efforts have been crowned with success, and we offer this year our Delmonico Parsnip, believing it will be the most profitable, reliable and most profitable variety to grow. It is a large measure stump-rooted—just the thing the market gardener desires. It has very large roots, not long, while the flavor is all that can be wished for. They are easily watered, the root being smooth, flesh very fine grade and of excellent flavor. We are sure they will give great satisfaction to everybody who will try same. It is enormously productive, and just the sort to give satisfaction.

HOW THEY LIKE DELMONICO

Missouri: "Your Delmonico Parsnip paid me big. The 5 lbs. netted me over \$200.00."

Ohio: "I planted 1 lb. Parsnip, sold half in the fall, the balance last spring. I paid \$1.00 for the seed and received \$12.00 back."

New York: "Well, I am glad to write you that your Delmonico Parsnip yielded 600 bu. per acre. I sold my crop for \$384. Could have had more had I held till winter."

There is no doubt about it, Parsnips pay; especially Delmonico and Salzer's Crown. Try them.



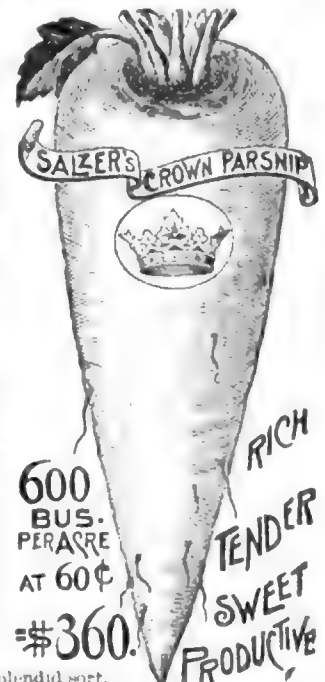
STUDENT PARSNIP.

Salzer's Crown Parsnip.

This is without doubt the finest, heaviest yielding, best flavored Parsnip grown. It grows to a large size, is sugary, and is a relished article of food. The yield is from 600 to 800 bu. per acre. Sow 4 to 5 lbs. of this sort per acre. Pkg., 5c; oz., 10c; $\frac{1}{4}$ lb., 25c; $\frac{1}{2}$ lb., 40c; 1 lb., \$2.00, postpaid; 5 lbs., by express, \$1.50.

Long Sugar Splendid sort.

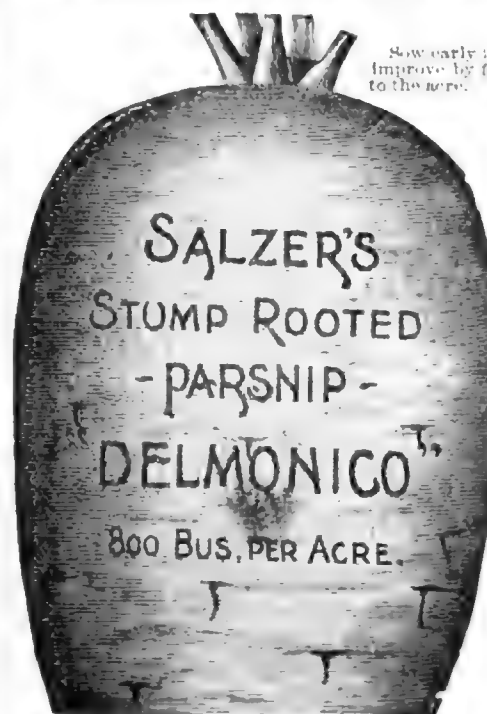
Student—Much liked; excellent flavor. For years this was the standard Parsnip, but now Delmonico and Salzer's Crown take the lead. Pkg., 5c; oz., 10c; $\frac{1}{4}$ lb., 45c. Price of Long Sugar and Student: Pkg., 5c; oz., 10c; $\frac{1}{4}$ lb., 15c; $\frac{1}{2}$ lb., 45c; 1 lb., 75c; 5 lbs., by express, \$1.50.



600 BUS. PER ACRE AT 60¢

\$360.

RICH TENDER SWEET PRODUCTIVE

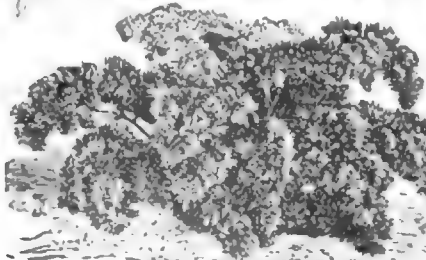


Price of Delmonico Parsnip: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.00; 4 lbs., \$3.00, postpaid; 10 lbs., by express, \$4.00.

PARSLEY.

A package of seeds will give you high plants to use all summer for soups, and garnishing for winter. Used in tremendous quantities for garnishing. No dish is quite perfect and artistic unless it contains a few sprigs of Moss Curled Parsley.

Moss Curled—Very fine and curled. Pkg., 5c; oz., 10c; 1 lb., 20c; 5 lb., 1.00.
Fern Leaf—Pkg., 5c; oz., 10c; 1 lb., 20c.
Plain—Excellent for soups. Pkg., 5c; oz., 10c; 1 lb., 20c.
Turnip-Rooted—Pkg., 5c; oz., 10c; 1 lb., 20c.



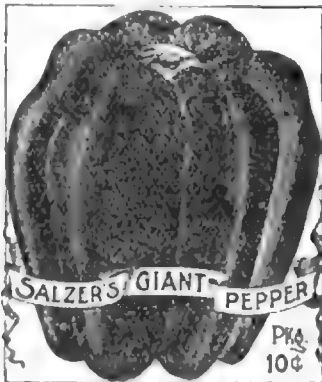
Double Moss Curled—The handsomest of all finely curled. The Parsley for family use, on account of its finely curled leaves and luxuriant growth. You will be sure to like it; this is used in enormous quantities. Nearly every order received from a lady customer is sure to call for one or more packages of this peerless Parsley. It is always found in Mrs. Salzer's kitchen garden.

It is unrivaled. Pkg., 10c; oz., 25c; 1 lb., 50c; 5 lb., \$1.75.



A PLANT OF RUBY KING PEPPER. THE FINEST PEPPER IN THE WORLD. Pkg., 10c.

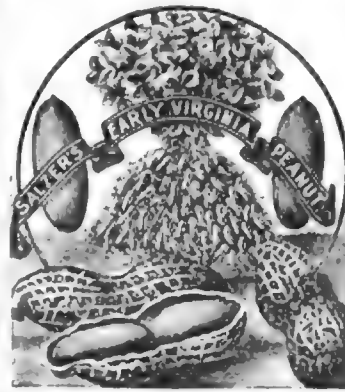
Salzer's Giant Pepper.



SALZER'S GIANT PEPPER. Pkg., 10c.

This is the Giant among Peppers. Large, of delightful flavor. Suitable for pickling, pickling, for all purposes. Pkg., 10c; 1 lb., 20c; 5 lb., 1.00.

Double Moss Curled—The handsomest of all finely curled. The Parsley for family use, on account of its finely curled leaves and luxuriant growth. You will be sure to like it; this is used in enormous quantities. Nearly every order received from a lady customer is sure to call for one or more packages of this peerless Parsley. It is always found in Mrs. Salzer's kitchen garden.



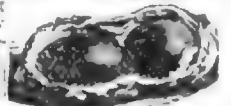
Plant 3 inches deep, 12 inches in the row. Pkg., 10c; pt., 25c; qt., 40c; by mail, "PEANUT CULTURE," a small booklet, 50c.

Early Virginia Peanuts.

Its extreme earliness makes it a paying crop on sandy soils in the North. It ripened for us at La Crosse to perfection, yielding enormously. Now, it's the thing to let the dear boys and girls try. It will give them Peanuts for the long winter months, and lots of fun besides, and an interest in the garden and the farm. Pkg., 15c; pt., 35c; qt., 45c; 2 qts., 75c; postpaid.

NEW SPANISH PEANUT.

A new, very early and desirable variety, with upright foliage, planted by the end of April, they ripen before Sept. 1st. It will pay you to try them everywhere. NEW SPANISH PEANUT.



PEPPERS.

Great quantities of Peppers are grown in the United States. We have hit on this plan of mixing all sorts together and selling at but 15c a pkg. This plan proved immensely popular last season. See below.

Ruby King—We hope all who grow red peppers will try this splendid new variety. We recommend same heartily as the most profitable to grow for all purposes. It is unexcelled, remarkably mild and pleasant to the taste, enormously productive, all its fruit handsomely freckled, and long producing from 15 to 20 large Peppers. Green, bright ruby red. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 5 lb., \$5.00.

New Golden Dawn—In shape it resembles the Bull Nose, except that it is a little more pointed on the end; in color it is a beautiful golden yellow. It is very sweet, not the slightest suspicion of a very flavor. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 5 lb., \$5.00.

Long Red—Similar to the yellow, only bright red in color. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 5 lb., \$5.00.

Red Cranberry—Grow like red cranberries; very odd and fine. Pkg., 10c.

Red Chili—For pickling. Small. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 5 lb., \$5.00.

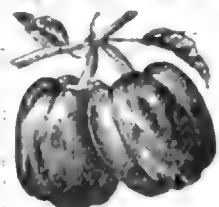
Mountain Sweet—Like above, only much larger. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 5 lb., \$5.00.

Tobacco—A new Pepper, novelty of transcendent quality, richness and pungency. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 5 lb., \$5.00.

Sweet Spanish—Mild flesh, early. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 5 lb., \$5.00.



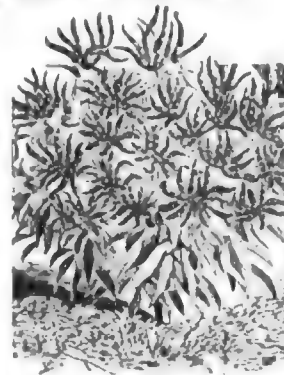
NEW GOLDEN DAWN.



MOUNTAIN SWEET PEPPER. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 5 lb., \$5.00.

RED CLUSTER PEPPER.

A single plant will bear hundreds of coral red colored, handsomely little Peppers, which are very hot and pungent in flavor. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 5 lb., \$5.00.



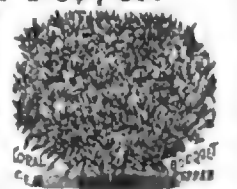
RED CLUSTER.

Procopp's Giant.

A great Pepper. Almost as large as Ruby King, but not so large as Salzer's Giant. Pkg., 10c; 1/2 oz., 25c; oz., 40c; 1 lb., \$1.00.

New Celestial Pepper.

From China. Extremely ornamental. It is wonderfully productive. 40 Peppers having been counted on a single branch. Until fully ripe they are of a delicate creamy yellow, then suddenly change to an intense, vivid scarlet. All carried upright. Pkg., 10c; oz., 40c.



CORAL GEM.

The finest of all ornamental Peppers; of sharp, pungent taste; 1,500 cute little Peppers have been counted on one plant. Fine for pickling. Pkg., 10c.

Mixed Pepper Seed.

All sorts carefully mixed. This gives you an opportunity of growing all varieties at a small expense. This mixture is *par excellence*. You will like it. Is immensely popular, as thousands of our customers are ready to attest. You are sure to like this mixture of all kinds of Peppers, and watch the many Peppers how they grow. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 5 lb., \$5.00.

SALZER'S SPLENDID PEAS.

The best paying crop for market gardeners is early Peas. Salzer's Peas are grown with unusual care on soil adapted to produce the best of Peas, and the result is, there is no earlier Pea in America than Salzer's Scotch, Salzer's Earliest and Best, and Early May. There is more money in fine early Peas, by early Peas we mean Peas ripe and in the market in 10 to 15 days ahead of your neighbor. We say there is more money in such early Peas than in any other early vegetable grown on open land. Why, we have a garden right here who made \$100.00 last year from 1 acre of our Earliest and Best Peas, because they were just 6 days ahead of every other early sort. When stock is exhausted, we fill at market prices.

Wife's Pin Money. THE GREAT MAIN CROP PEA, TELEPHONE!



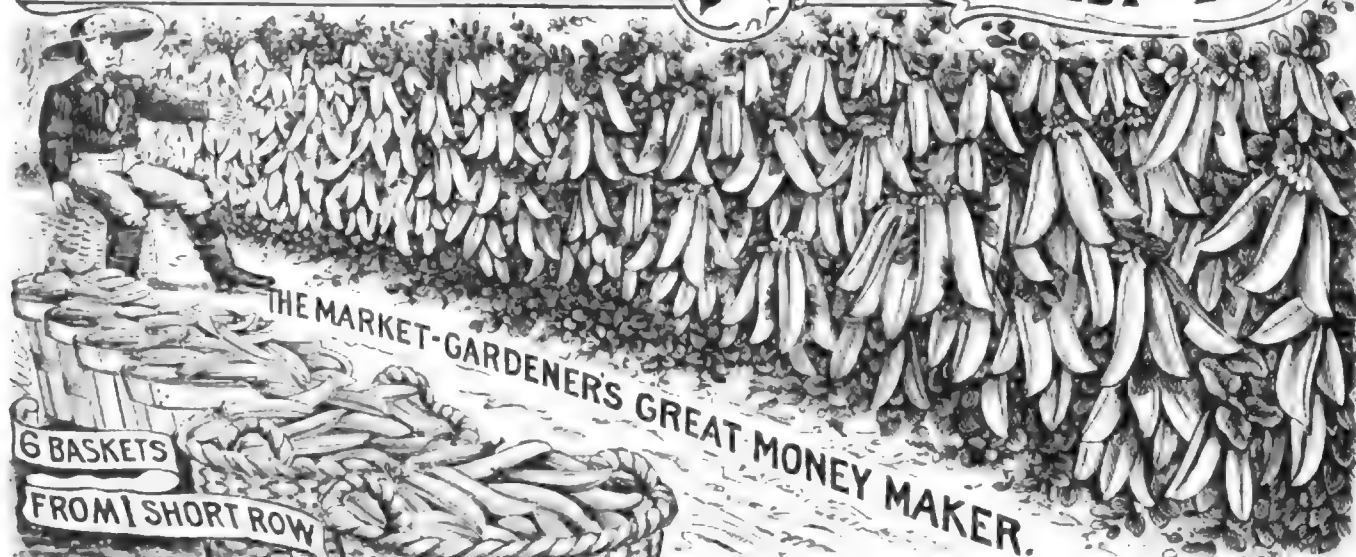
Most Popular Big Fat, Large Podded Sort.

TELEPHONE. It is immensely productive, of the finest quality, and excellent sugary flavor, vine strong, averaging 18 to 20 pods. The grandest tall Pea grown, test vines holding 2 qts. of fine, full pods from one kernel planted. It is very prolific and very fine for all purposes. Price of Telephone Pea: Pkg., 10c; pt., 25c; qt., 40c; by express, qt., 25c; 5 pk., 70c; 5 lb., \$1.20; bu., \$4.25.

SALZER'S EARLIEST AND BEST PEA.

I NEVER SAW ANY THING LIKE IT!
THE SALZER PEAS BEAT THE BAND
THEIR EARLIEST AND BEST IS THE FINEST
EARLY PEA IN THE WORLD AND NEARLY AS EARLY
AS THEIR SCORCHER AND SUCH A CROPPER!!

SALZER'S EARLIEST AND BEST



This Pea is the **EARLIEST** White Pea on Earth, and Salzer says so, weighing each word—and he repeats it—"It is the Earliest White Pea on Earth!" while Salzer's Scorchers is the Earliest Green Pea. It is the Pea for you, Mr. Gardener and citizen, to plant, whether by the package or by the bush. It is the greatest Earliest Profit Pea. It is the Pea combined with Salzer's Scorchers, that everybody who wants the "very earliest" on earth should plant. Plant largely of it and it will make you rich! Pods large, full, sweet, and extremely profitable. It will net \$300 an acre easily. We do not remember, during 5 years, one instance when earlier Peas were ever brought into the La Crosse market than ours. We always offered the first, from the fact that our variety was fully 6 to 10 days ahead of the earliest. We have tried Landreth's Extra Early, Burgess' "Best" Extra Early, Henderson's First of All, etc., but all were behind our Earliest and Best. This Pea is early, growing from 15 to 30 inches high, a fine cropper and of excellent flavor, and all who have tried it are emphatic in pronouncing it the very earliest, best flavored Pea grown.

Of Course, Every Seedsman

claims to have the earliest Pea—but the wide-awake gardener can't be thus fooled. For over 25 years this pea was the earliest in the La Crosse market, and as keep right on improving it, and we challenge the world to produce an earlier, finer, more productive white sort. (Of course, Salzer's Scorchers is earlier.) Frank Colburn, of Iowa, reports the enormous yield of 11,271 perfect pods from one pint of seed. Now, honestly, would you expect a Pea to be better?

We are shipping this Pea to market gardeners in Philadelphia, New York, Chicago, Cleveland, Boston, St. Louis, St. Paul, Minneapolis, Omaha, Kansas City, Detroit, Milwaukee, London, Liverpool, Paris, Berlin, and other large cities, and when once used is grown to the exclusion of all "earliest" sorts by all market farmers and gardeners.

Market gardeners have told us that they have secured from 250 to 350 bushels of green Peas per acre of this variety, selling them from \$1.00 to \$2.00 per bushel, as they are always earlier than their neighbors. We know it is the Pea you want, if you want to make money.

By mail, pkg., 10c; 1/2 pt., 20c; pt., 30c; qt., 45c; by express, pkg., 10c; pt., 15c; qt., 30c; pk., \$1.25; bu., \$4.25.

SALZER'S EARLY MAY PEA.

This is a grand, new blue dwarf wrinkled Pea. It is extremely dwarf, growing from 10 to 17 inches, and literally fills itself with large pods, ripening evenly and of excellent flavor. It is very early, testing in 60 days.

We know that all who try this Pea will agree with the words of a pleased patron by saying, "I do not exchange rate when I say that this is the very best dwarf Pea to grow in a family garden for the table that I ever saw. I congratulate you in placing a Pea of this marked character before the American people."

Its strong points are in its delicious richness of flavor; its extreme earliness; its dwarf habit, needing no trellising, and its large-sized pod. One of its distinctive features is its unusually regular habit of growth. It is of uniform height, so smooth and level in its growth that a row resembles a well-kept hedge. It is also a magnificent variety for market gardeners to grow; as the pods are large, it fills up a bushel quickly, and brings very fine price in market. Salzer's Earliest, Early May, and Salzer's Scorchers are three Peas that will **PAY YOU**.

PRICE OF EARLY MAY PEA:

By mail, pkg., 10c; 1/2 pt., 15c; pt., 30c; qt., 45c. By express, pkg., 10c; pt., 15c; qt., 30c; pk., \$1.50; bu., \$5.75; 2 bu., \$11.25.

3 GREAT GENERAL CROP PEAS.

1. Horsford's Market Garden.

This new wrinkled Pea grows from 15 to 20 inches high, is very stocky, and requires no bushing. It is very sweet and extremely prolific, bearing pods always in pairs. On some plants over 100 pods have been counted. Pkg., 10c; pt., 30c; qt., 60c. By express, qt., 25c; pk., \$1.15; bu., \$4.25.

2. Stratagem.

Vines about two feet in height, of sturdy growth, bearing great pods from the ground to the tips. Very fine indeed. Pkg., 10c; pt., 30c; qt., 60c. By express, qt., 25c; pk., \$1.00; bu., \$3.90.

(Black-Eye Marrowfat—Pkg., 5c; qt., postpaid, 35c; by express or freight, qt., 15c; pk., 75c; bu., \$2.40; 2 bu., \$4.50.)
(White-Eye Marrowfat—Pkg., 5c; qt., postpaid, 35c; by express or freight, qt., 15c; pk., 75c; bu., \$2.60; 2 bu., \$4.75.)

CHEAP—STANDARD PEAS—CHEAP.

The price of the following 8 sorts by mail: Pkg., 5c; pt., 15c; qt., 25c; by express, pkg., 5c; pt., 10c; qt., 15c; pk., \$1.25; bu., \$4.50.

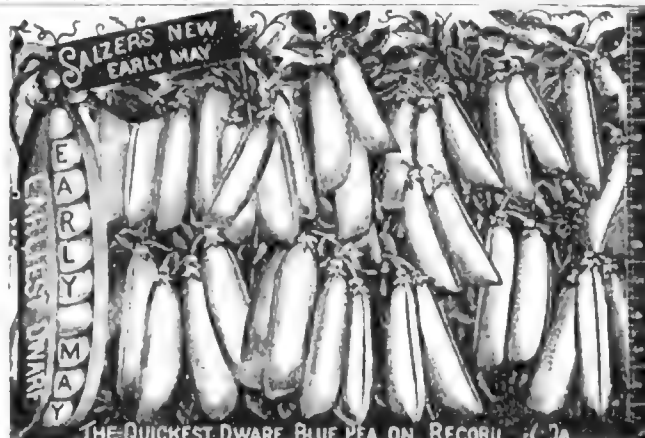
1. Rural New Yorker—Claimed to be the earliest.
2. Improved Kent—Is the finest second early Pea; pods unusually large and full, borne in great abundance; 2 1/2 feet.
3. Abundance—Vines from 15 to 30 inches in height, sending out 16 or more branches from the root, each one heavily laden; pods long, containing large, wrinkled Peas of delicious flavor.
4. Champion of England—A superior late general crop.
5. Carter's First Crop—One of the earliest.

6. McLean's Advancer—Ripens two weeks earlier than the Champion of England; a magnificent wrinkled sort; 2 1/2 ft. high.
7. Prince of Wales—Pea grown for general crop; wrinkled, branching habit.
8. First and Best—Philadelphia, New York, Chicago, Rockford, St. Louis, St. Paul, and other seedsmen's very earliest—about 6 to 15 days later than Salzer's Earliest and Best.

Alaska—One of the earliest. Price of each: Pkg., 10c; pt., 25c; qt., 45c, postpaid; by express, qt., 20c; pk., \$1.25; bu., \$4.50.
Blue Peter—Very early dwarf.

American Wonder.

Well known dwarf.
Pkg., 10c; pt., 30c; qt., 35c; pk., \$1.50; bu., \$5.50.



3. Bliss Everbearing.

Late dwarf variety, of robust growth, forming sometimes as many as 10 branches from a single stalk; pods 3 to 4 inches long, containing from 6 to 8 large wrinkled peas, often half an inch in diameter, rich and marrowy. Continues remarkably in bearing, producing new blossoms after repeated picking until frost. Picked 2 bushels from 1/2 pint of seed. Pkg., 10c; 2 for 15c; pt., 25c; qt., 35c. By express or freight, pk., \$1.15; bu., \$4.00.

SALZER'S SCORCHER PEA.

SALZER'S SCORCHER THE EARLIEST PEA IN THE WORLD. READY FOR MARKET IN 30 DAYS.

SALZER'S "SCORCHER" READY TO PICK

OTHERS FIRST OF ALL ONLY IN BLOOM

Stand aside! clear the track for the earliest Pea in the world! This is what the John A. Salzer Seed Co. have been after for years, and with this in view every earliest sort obtainable was tested and every improvement through hybridization and crossing was made in order to attain these results, and to-day we are proud and happy to state that

We Have Absolutely the Earliest Pea in the World in Salzer's Scorchers.

Now, if you will just stop to think what it really means to plant Peas to-day and have them ready and fit for eating in but 600 hours, or 25 days, you will quickly see the tremendous importance of this great improvement. Why, it is not more than ten years ago when it took Peas from 60 to 75 days to be fit for market. We beat that record with Salzer's Earliest and Best and with Salzer's Early May, the two greatest Early Peas grown in America the past five years; but in Salzer's Scorchers these two above-named magnificent varieties must take a back seat, they must clear the track, for Salzer's Scorchers are ahead of them in earliness. Now, we challenge the world, we challenge any and every seedsmen in America, we challenge every market gardener or private gardener in America to produce a Pea as early as Salzer's Scorchers. We are positive that there is no Pea like it in America to-day. The ripening time of the first and best sorts, such as are offered by Philadelphia, New York, Chicago, St. Paul and Redford seedsmen, is about 52 days. The average ripening time of Salzer's Scorchers Pea, tested by upward of 500 customers, was a trifle over 31 days, or fully 18 days ahead of the earliest Peas that other seedsmen offer. Now, this is not a dream of fancy, but a fact, a fact that you can demonstrate for yourself by planting a package or more of Salzer's Scorchers Pea.

LOOK AT DAVID DANIEL TUCKER'S TRIAL!

Burpee's Best Extra Early Pea.....	peas fit for use in 45 days
Manlio's Earliest of All.....	46
Henderson's Finest of All.....	47
May's Earliest.....	48
Vaughn's Maud S., claimed earliest in the world.....	49
Blackford's Two Early Sorts.....	peas fit for use in 49 and 51
Salzer's Scorchers.....	peas fit for use in 31
Salzer's Earliest and Best.....	51

Mr. Tucker says: "Salzer's Scorchers were all sold and vines removed before any of above other seedsmen's earliest were ripe." Price by mail: Pkg., 10c; 1/2 pt., 25c; pt., 35c; qt., 46c. By express, pkg., 10c; pt., 20c; qt., 35c; pk., \$1.25; 1/2 bu., \$2.40; bu., \$4.75; 2 bu., \$9.25.

Now, this Pea is the earliest in the world. The color is blue, the pod is large, of extremely beautiful appearance, full of fine, large Peas, ripening quickly. You can make more money out of a quart of these Peas than you can out of a peck of such early varieties as other seedsmen sell, because these Peas will come in the market about as soon as the Southern Peas.

NEW BIG CROPPING PEA, "WIFE'S PIN MONEY."

(913 Has. Sold in 1902.)

This Pea has a history. It's one that every market gardener will like to know, because it brings lots of money to the family. In the Eastern part of the state this great variety originated, and is held there in high esteem. Will tell you why. The market gardener originating same named it "Wife's Pin Money." This is his reason: The money obtained from all the early Peas belongs to the market gardener, but he always plants an acre or two of medium late to late Peas. Whatever was made thereon belonged to the wife, that was her pin money. It is a capital idea, and we hope that thousands of market gardeners throughout the country will follow it. Plants same along the lot of May and watch the results. Here is one of them:

May 5, planted 2 bushels. Cost.....	\$ 5.75
Labor, picking, care, etc.....	19.25
Total expense.....	\$25.00

RETURNS Sold 110 bushels Green Peas at 15c..... \$16.50

Leaving a balance of \$74.00 Pin Money for the good housewife!

Is that not fine? Go thou and do likewise! And that you may plant an acre we have put the price so low that you can afford it, and with each peck or bushel order we will send you a description of "How to Grow Wife's Pin Money Pea to make money." There is nothing that we have ever offered with more pleasure than Wife's Pin Money Pea, and we hope there will be thousands of market gardeners that will sow from one to ten bushels of these Peas this year, so that the wife will have lots and lots of pin money. God bless her, she deserves it. Hurrah for "Wife's Pin Money Pea!" Look at our low prices.

Pkg., 10c; pt., 20c; qt., 30c, postpaid.

By freight or express, pkg., 8c; pt., 12c; qt., 15c; pk., 80c; bu., \$2.95; 2 bu., for one acre, \$5.85.

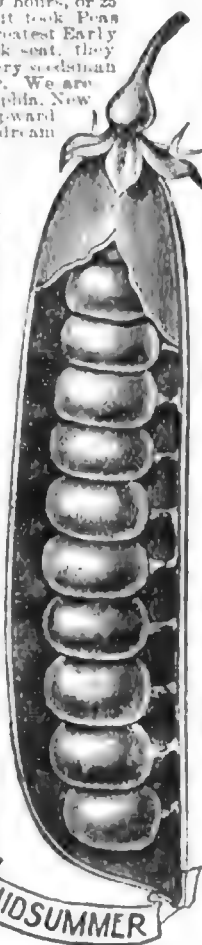
New Pea, Salzer's Midsummer.

Like a whirlwind, like wildfire, like a western cyclone, this grand, glorious Pea has in the first season swept everything before it! Everybody, everybody, everybody wants them for 1903! Why? Because over 23,000 planters tested them last year, and their neighbors saw them, and their friends saw them, their customers ate them, and their richness, their vigor, their splendid prolificness set everybody, we say it again, set everybody a-talking about our great new Pea, Salzer's Midsummer.

So for 1903 we have grown a great stock, and are ready to supply everybody. This is a Pea that we have all been looking for, for many years. It is one ripening at all times when Peas are scarce, that is, before such varieties as Telephone, Stratagem, etc., ripen. It is a Pea attaining a height of fully 3 feet, with long, well-filled pods of delicious, excellent quality. It is a very healthy variety. Its vines grow robust, quickly, and are filled with magnificent pods. The beauty about these pods is that they are filled to the end with large Peas and fill a bushel basket remarkably quickly. We believe that Midsummer Pea will be hailed with great delight by all market gardeners and small planters on account of its rare quality and on account of its coming at a time when other Peas are scarce. We urge everybody to give same a trial. The vines are literally covered from top to bottom with handsome, well-filled pods, usually holding 10 to 12 very large Peas of superior flavor and rich quality, keeping in a good condition for a long time.

PRICE: Pkg., 10c; pt., 25c; qt., 50c, postpaid.

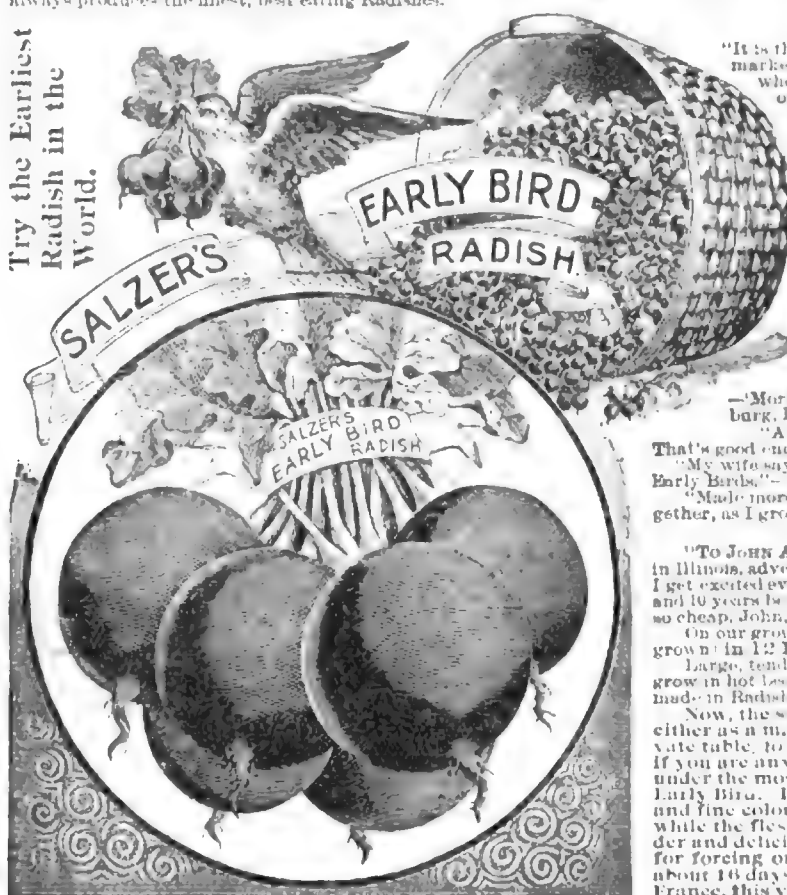
By express, pt., 15c; qt., 40c; 1/2 pk., 75c; pk., \$1.40; bu., \$4.90.



RADISHES.

One of the most profitable crops to grow, for the market gardener and market farmer, as also for the private garden, is Radishes. There is no vegetable that is a better appetizer for breakfast than a fine, juicy Radish. In Europe these are served in restaurants with every meal, and enormous quantities are thus used. All that is required to bring them into constant demand in America is to furnish an early, good Radish. Our Northern-grown stock always produces the finest, best eating Radishes.

Try the Earliest
Radish in the
World.



Price of Salzer's Early Bird Radish: Pkg., 10c; 3 for 25c; oz., 20c; $\frac{1}{2}$ lb., 50c; lb., \$1.25; 3 lbs., \$3.00; 10 lbs., \$9.00.

2. Earliest Snow White Ice.

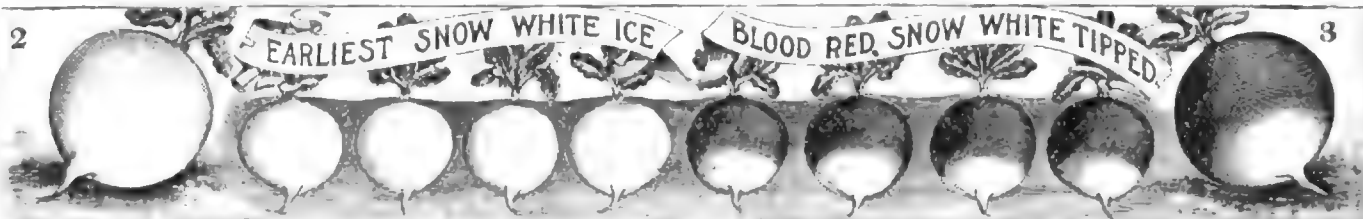
Here's the Radish that will bring you joy. It's *par excellence* in each and every respect. Its color is pure white, almost crystal, so clear and transparent. Its quality is superlative! It cannot be excelled except, perhaps, by Salzer's far-famed Early Bird Radish. It has a short top, is very rapid growing, fit for use in but 14 days, and sells at sight at an advanced price in all markets when once known.

Price: Pkg., 10c; oz., 20c; $\frac{1}{2}$ lb., 50c; lb., \$1.25.

3. Blood Red, Snow White Tipped.

The Radish of your dream! It is beautiful in the extreme. Its lively scarlet color points off a pure white at the tip, giving it a delightful appearance. It's perfection itself when judged by quality and earliness. It's a producer. Each seed produces a fine, large, tender, juicy, delicious, very early radish! These two new Radishes added to Salzer's famed Early Bird Radishes—are three sorts hard to beat!

Pkg., 10c; oz., 20c; $\frac{1}{2}$ lb., 50c; lb., \$1.25.



When I say, that above Salzer's Early Bird, Salzer's Snow White Ice, and Blood Red are the three greatest earliest Globe Radishes on earth, I make a keen statement, but one to which over 50,000 planters of these three magnificent sorts will back up to the letter! These three Radishes are positively the earliest Globe Radishes. I have tested over 500 different kinds of Radishes, but none are so early, so rich, so fine, none will make you more money. Boys and girls buying but one package of each, write us they sold \$2.00, \$3.00, and as high as \$5.00 worth on account of their astonishing earliness and quality. Market gardeners tell us that from one pound of each they sold over \$100 worth of Radishes on account of their beauty, choiceness and earliness. Don't hesitate to buy a plenty of these three kinds if you wish to make money.

PRICE OF SALZER'S 3 GREAT EARLIEST RADISHES:

Set: 1 package each of the three, 20c; one ounce each, 40c; $\frac{1}{2}$ pound each, \$1.00.

✓ Salzer's Earliest White Radish.

Earliest, handsomest white Radish on earth! Fit for use in 12 days—it's incomparably sweet, and rich, and tender, and EARLY. Salzer stakes his reputation on this glorious Radish. It's peerless! This pure white, club-shaped Radish is earlier than any other Radish, red, white, or any other color. When we state that good-sized Radishes can be pulled in 12 to 15 days from the sowing of the seed, all our friends will realize what a remarkable variety it must be. Has a small top, is solid, of crisp flavor, and in every other respect is a first class Radish. This is only the fourth year it has been offered, and seed is still scarce. Our friends, one and all, should not neglect to try it. Pkg., 10c; oz., 20c; $\frac{1}{2}$ lb., 50c; lb., \$1.25.



Early Bird—Earliest of all Scarlet Radishes.
(See description above.)



SALZER'S EARLIEST WHITE RADISH. 10c.

✓ Salzer's Early Bird.

"It is the Early Bird that catches the Worm," goes the saying, and it is the market gardener who brings in the early vegetables to the market who catches the most money, or, in other words, makes the best profit out of his investment. For years in our market gardener trade this was one of the main sources of income to us. In this our Radish, Salzer's Early Bird, we are sure we have the earliest Scarlet Globe Radish grown. The shape is regular, of rich scarlet color. The fruit is unusually tender, crisp and delicious, never becoming hollow or pithy. It is very desirable for forcing, being fit to pull in less time from sowing than any other turnip variety. It is alike valuable for outdoor planting for spring or in autumn, and will always command a good price throughout the year. It will not disappoint a single market gardener who sows it, but will be a source of genuine pleasure and profit. We know of none of our vegetables that will pay the market gardener better, and for the kitchen garden, than Salzer's Early Bird Radish. This is the earliest, the finest, the handsomest in shape of any early turnip Radish known to the trade at present.

READ EXTRACTS FROM LETTERS:

"From all my customers comes but one cry—
—More Salzer's Early Bird Radishes!"—R. P., Pittsburg, Pa.

"Ate fine Early Birds in 14 days after planting.

That's good enough!"—Mrs. C. G. E., Evanston.

"My wife says the fine Radishes we are now using are 16-day

Early Birds!"—F. A. H., Nashville.

"Made more money on the 20 lbs. Early Bird Radish than on all others to

gether, as I grow mainly for New York market!"—Geo. W., Long Island.

HERE'S A RED-HOT LETTER.

"TO JOHN A. SALZER SEED CO., DEAR SIR: That rascal of a seedsman, _____, in Illinois, advertises that his Radish was as early as your Early Bird. He is a liar! I get excited every time I think of it. The swindler! It is 12 days behind in earliness and 10 years behind in quality of your Early Bird. I bought 5 lbs. because he was so cheap, John, but I lost lots by it. His Radish was no good."—D. T. Wise.

On our grounds at La Crosse we had fine Radishes fit for the table (outdoor

grown) in 12 DAYS FROM PLANTING, and such fine Radishes, too!

Large, tender, delicious! Why, they are actually larger than Radishes used to

grow in hot beds 10 years ago in 30 days! Such wonderful improvements have been

made in Radishes. We are sure none will be ahead of Salzer's Early Bird.

Now, the substance of the whole matter is this. If you are at all anxious,

either as a market gardener or as a grower of Radishes for your own private

table, to have Radishes from 6 to 12 days ahead of your neighbor, and

if you are anxious to have the finest Radish that seed can produce, even

under the most adverse circumstances, then by all means plant Salzer's

Early Bird. Its crisp, brittle flavor, as well as its remarkably good growth

and fine color, alike recommend it. The color of the skin is a rich scarlet,

while the flesh is pure white, of such mild flavor, always crisp, juicy, tender

and delicious. As it has a very small, short top, it is equally valuable

for forcing or open ground, in favorable weather maturing Radishes in

about 10 days, and if we ate our Radishes in America as small as they do in

France, this variety would produce Radishes fit for the table in 10 days.

SALZER'S SPLENDID RADISHES FOR ALL THE YEAR ROUND



Erfurt Dark Red Radish.

A superb new dark red early Radish for all purposes. At our market Radishes of this sort sold from 25 to 50 per cent higher than any other sort. Crisp and tender. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Chartier's Radish.

Here is a Radish without a flaw, rich, fine, scarlet at top, shading to pure white at tip, very showy. Some what elongated in color and shape, like a culture. Good at all stages. Sample given to the length of 18 in. long, crisp and tender. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Salzer's 13-Day.

Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Salzer's Earliest Scarlet Globe.

This is one of the earliest, finest, juiciest, tenderest, sweetest, best Radishes for early use. From 4 to 6 inches ahead of the earliest varieties offered by Eastern seedmen. Rich red in color. While this variety is not as early as the Early Radish, nor as fine, yet it has been before our customers so long, that many of them prefer this; indeed, we believe it to be earlier than any Turnip variety offered by other dealers. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Salzer's Long Scarlet.

Some 50,000 of our customers use this variety to their entire satisfaction. It has a bright red appearance, very fine in color and is a well known sort for market and family use. This is the great family Radish, and is a No. 1 for shipping purposes. The Long Scarlet is made of seed which have very fine appearance and it is really on account of the quality. The Salzer Long Scarlet Radish must not be confused with many that are offered, because it is entirely different. The flavor is exceptionally fine. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Common Long Scarlet.

Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Long Red White Longfellow.

A queer name the introducer gives to his Radish. He means that it is a real long, red Radish, shading to white. Its quick growth, remaining in the ground a long time and still being as sweet, juicy, tender quality as well worth an extended trial. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

White Lady Finger.

A magnificent long, white Radish, tender, crisp and delicious. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Early Sorts.

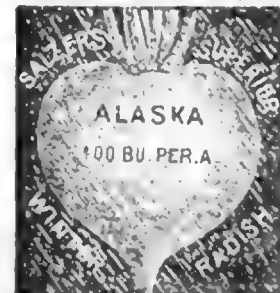
Prices of the following 9 sorts, by mail, free. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c; by express, pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

L. B. W. LONGFELLOW

1. Scarlet Turnip—The Standard early Scarlet Turnip Radish.
2. Wood's Early Frame—One of the very earliest.
3. French Breakfast—Olive shaped; red, white top.
4. Scarlet Turnip—White top. See Cat. Very early.
5. Scarlet Olive—Very handsome dark red color.
6. Half Long Deep Scarlet—A splendid sort.
7. Early White Olive Shaped—Very fine indeed.
8. Shepard—Long, very fine indeed.
9. 13 Day Forcing—Quite tender.

Summer Sorts.

The following Radishes, except when noted by mail, free. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.



Golden Summer Globe—Greatly prized for its excellent, tender quality.

White Turnip—A grand white sort, largely grown.

Long White Naples—Crisp and tender. Good for summer or planting.

Giant White Stuttgart.

Very large, ball's fine firm juicy. Can be used at any stage. Grows 6 inches in diameter. Splendid for family. Pure white. Pkg. 1 lb. 20c; 2 lbs. 40c; 3 lbs. 60c.

Winter Sorts.

Alaska—A grand winter radish, round to oblong in shape, dark in appearance, white flesh, pure white, delicious flavor. It will keep in a cellar fresh and tender. It will grow very early to very late. A large variety. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Mammoth California—Mammoth tender white Winter Radish. If sown early, it is good for summer use. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

China Rose—See out of this magnificent rose colored, white flesh Winter Radish. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

China White Winter—White color. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Black Spanish Winter—Round sorts. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Black Spanish Winter—Long sorts. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.

Mixed Radish Seeds—All sorts, kinds, colors and varieties, very popular. Pkg. 1 lb. 20c; 2 lbs. 40c; 3 lbs. 60c.

Any 3
Pkgs.
of these
9 sorts,
10c.

CHINESE ROSE WINTER

WHITE LADY FINGER

LONG SCARLET

WHITE STRASSBURG

White Strassburg—A white variety, very large and showy, half long in shape. It matures quickly, sometimes in six weeks, and holds its table qualities well. Pkg. 5 oz. 10c; 1 lb. 20c; 2 lbs. 40c.



NEW RADISH
LONG BRIGHTEST SCARLET

SALZER'S EVERYDAY RADISH.

Here is the Radish you are looking for, the Radish worthy to grace the dining-room of every king, monarch, president or citizen of the United States and the world. There is nothing quite so rich, and luscious, and fine, and tender, and juicy, and sweet, and crisp, as Salzer's Everyday Radish. It is a larger Radish, shading into white, peerless in quality and beauty, and is sure to give great satisfaction. It is one of these Radishes that you want to tie to; that you want to grow in your garden. An ounce or two would furnish you Radishes all summer long, all fall long, and all winter long. We know you will be delighted with this Radish. Price, Pkg., 10c; oz., 25c; 1 lb., 45c; 1 lb., \$1.25.



GOOD DAILY
DURING
APRIL
MAY
JUNE
JULY
AUGUST
SEPTEMBER
AND FOR
WINTER USE
OCTOBER
NOVEMBER
DECEMBER
JANUARY
FEBRUARY
MARCH.

LONG BRIGHTEST SCARLET RADISH.

Also known under New Cardinal and Long Cardinal. Well, what claim has this Radish over and above all others that we should ask you to plant same? It is the most extraordinary earliness is remarkable, the roots being fit for use in 25 days after sowing the seed. From seed planted at Ford-brook the 12th of May, the Radishes were ready to use on the 5th of June, and were noted particularly for crisp, tender flesh, and their bright, attractive color of skin. In shape very regular, smooth and conical; in size it is intermediate between the long and half long sorts. In color it is quite unique, being the most pure scarlet; it is slightly tipped with white, the flesh is very tender, and of the finest quality.

Pkg., 5c; oz., 10c; 1 lb., 25c; 1 lb., 70c, postpaid.

ALL YEAR ROUND RADISH.

Over 30,000 patrons who had sample packages agree that this, by all odds, is the finest, sweetest, juiciest, tenderest, hand-somest long white Radish grown. It grows very quickly, is crisp, and retains its excellent qualities throughout all weather, intense heat or cold. It is pure white, large size, a splendid early spring sort, a summer sort, a fall sort, a winter sort. No matter whether grown in the hot-bed or in the open ground it always turns out to be the best white Radish in existence. Pkg., 10c; oz., 25c; 1 lb., 45c; 1 lb., \$1.10.



New Radish Triumph.

This novelty is both unique and useful. It is very early, being a "Twenty Day" Radish, of globular form, and its top are very short, which makes it valuable for cultivation under glass. The flesh is very crisp and solid and of mild flavor. Its most distinctive feature, however, is the unique color of the skin. The ground color is pure white, striped horizontally with bright scarlet. It is a most attractive ornament for the table, and market gardeners will find a "double quick" sale at advanced prices therefor. Some of the roots may come in solid color, the strain not being quite "fixed" yet.

Pkg., 10c; 3 pkgs., 25c; oz., 20c; 1 lb., 45c; 1 lb., \$1.25.

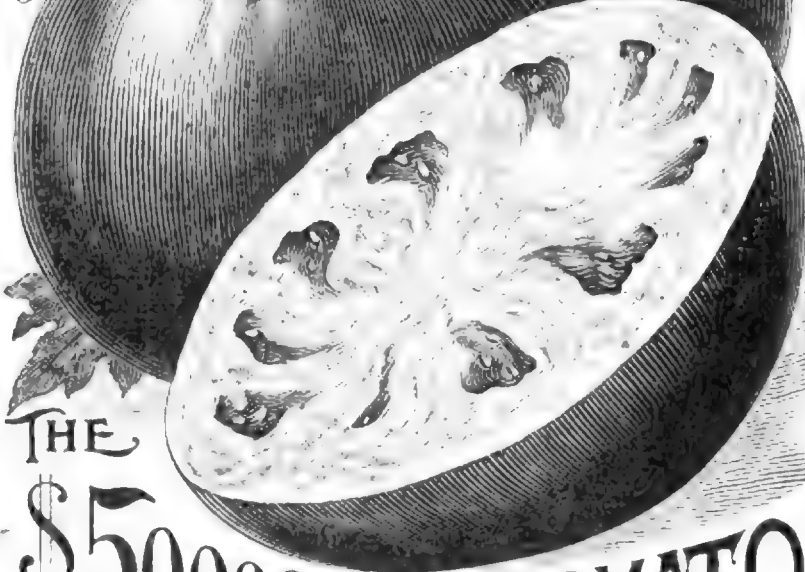
Early Bird Radish.

(See page 80.)

Earliest Radish on earth. Pkg., 10c; oz., 20c; 1 lb., 50c; 1 lb., \$1.25, postpaid.

THE
GREATEST
TOMATO
ON
EARTH

PACKAGE
20¢



THE
\$5,000,000.00 TOMATO

The Five Million Dollar Tomato.

We are living in times of great things. Colossal fortunes are made and lost in a day; gigantic undertakings assume proportions in a night, and are carried out before the set of sun. Huge ship canals and ocean greyhounds spring up apparently like mushrooms to carry out the great ends of present human advancement. Mergers of railroads and industries are daily occurring, and it seems as easy for the great financiers to raise a million dollars as it was in the days of our boyhood to raise \$10,000. We feel not like moralizing today, but the present condition gives food for much thinking, and right along the line of colossal undertakings and gigantic combinations comes one in the vegetable kingdom that will startle, surprise and wonder you.

A FIVE MILLION DOLLAR TOMATO.

How is that? Hear the story as given by the introducer. "Come up and see my new tomato. It's colossal in yield, colossal in vigor, colossal in growth, colossal in size, colossal in earliness, colossal in flavor, colossal in quality, colossal in price. If you want the seed it will cost you \$50.00 a kernel. I have only a few kernels. It's giant in size, it's giant in earliness, giant in flavor and giant in price." We went, we saw, we bought.

Let's do some figuring. A pound of tomato seed has 100,000 kernels, which, at \$50.00 a kernel, would mean \$5,000,000—\$5,000,000 a reason for the name, but here is another reason—a better one, that appeals more to the grower, more to the gardener, the private individual, the party who plants for his table or for market. There are \$10,000,000 worth of canned and ripe fruit of the tomato sold annually. They are today sent to every climate and country, and everywhere the demand for same is increasing. There are really only three or four good tomatoes in the trade in use today (Salzer's Crimson Whirlwind and Salzer's Earliest of All are two of these four), and when we come with Salzer's New Five Million Dollar Tomato and rap at the door of public favor, we come without fear, knowing that this new sort is so immeasurably superior, so infinitely far in advance of any of the other varieties known to the trade of today, that we hesitate not to offer same as absolutely the peer, the superior, of any, all, yes, any and every sort or kind of Tomato known or grown today.

Keen statements these, broad assertions to make, a sweeping enumeration that, but, sir, the \$5,000,000 Tomato will back each and every declaration we make concerning same.

Laughs at Droughts.

This peerless Tomato, that contains more superior richness and flavor and excellence than any new sort introduced since years, has also the tremendous advantage of laughing at droughts and snapping its finger, so to say, at inclement weather. No matter how dry or hot or wet the weather is, this Tomato seems to grow and flourish and produce large, beautiful, thick, juicy, fleshed fruit.

Why, sir, if every tomato planter and every canning factory would grow exclusively Salzer's \$5,000,000 Tomato, they would grow from one-half to two-thirds more fruit—a finer fruit, a better fruit, a more richly flavored fruit—that thick, juicy fruit, that reminds you of a thick, juicy port-house.

steak—that is the kind of fruit produced by Salzer's \$5,000,000 Tomato; and this Tomato would add to the sales and income of the tomato growers fully \$5,000,000 annually, if this sort was exclusively grown. That is another reason for naming same the \$5,000,000 Tomato. For additional description see on inside of rear cover page. Price: Pkg., 20c; 3 pkgs., 50c; 1 oz., 35c; 1/2 oz., 65c; 1 lb., \$1.10; 1 lb., \$1.00; 1 lb., \$1.00.

✓ CRIMSON WHIRLWIND TOMATO.



When the Queen of Sheba bowed before Solomon, the King, and bewilderingly gazed at the glory surrounding his majesty, her great amazement forced the famed remark, "The Half Has Not Been Told." When seedsmen, big and small, young and old, Christian and Jew, lay down upon the merits of their various Tomatoes, and in a general way discuss the subject, they have exhausted the vocabulary and have used up all of Webster's adjectives describing their Tomatoes, then the John A. Salzer Seed Co. takes up the thread and says—Tomatoes, "The Half Has Not Been Told," and that's the truth, the full truth and nothing but the truth, for in our new Tomato,

THE 1900, Splendidly Named "CRIMSON WHIRLWIND,"

there are combined more good qualities, more superior richness, more exquisite flavor, more extraordinary excellence—a form of transcendent beauty, of lovely attractiveness, and low tendency, a tendency to and a remarkable earliness, a rapidity of growth, coupled with amazing keeping characteristics, absolutely a Tomato unsurpassable in its meaty, leafy, juicy qualities. We seem, in our new Crimson Whirlwind Tomato, to have attained perfection in every respect, as to form, beauty, earliness, long-keeping and meaty qualities.

Chas. P. Braslan, seed grower, known from Maine to California, gives this emphatic endorsement—"This Tomato combines more good qualities than all other varieties. It is a giant in size and a prodigy in earliness."

Hon. Robt. Calvert, U. S. Surveyor of Customs—"Combines more superb

qualities than any other sort I have ever seen; have never before grown a Tomato of such richness and such leafy, meaty quality and of such superior beauty."

A Drouth Resister.

Another remarkable fact regarding this Tomato, in which it differs from any other variety that we know of, is that it withstands drouth and dry weather in a remarkable degree. It does not seem to care and is indifferent as to rain, as it sinks its roots deeply and draws its nourishment and moisture from below. For this reason, if for no other, it should have a tremendous planting all over the United States, as there are many sections where Tomatoes, on account of the extreme drouth, do not do well, but the 1900 will be a boon to such planters, as drouth does not seem to affect it whatsoever. Thousands of customers praise it without stint. Thousands of planters say that that they made five times as much money out of this sort than of any other sort planted. Its only possible rival, keeping qualities concerned, will be

Salzer's Shipper's Delight.

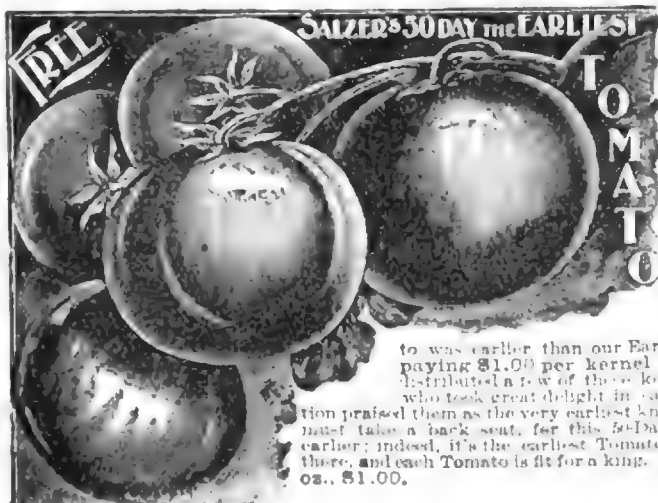
though that is much later. If we had but one Tomato to plant it would be Crimson Whirlwind. A million dollars is a big sum of money, but if only the growers of Wisconsin, Illinois, Indiana and Iowa, these four states, would plant only the Crimson Whirlwind Tomato, they could easily get a million dollars more for their rich, rare, handsome product. Customers writing about it say, "It's Perfection," "It's the earliest large Tomato," "Solid as Beef," "Giant size," "As smooth as an apple," "Beautiful as a bride," "Ripens thoroughly at stem end," "Incomparable," and dozens of other similar expressions.

PRICE OF THE GREAT CRIMSON WHIRLWIND.

We paid \$100 in gold for a few kernels of this grand Tomato, and we do not regret it, for it is without question the grandest novelty of the age. Now we wish to introduce same everywhere, and trust that every reader of these lines will at least try a package and endeavor to sell a goodly number among their neighbors and friends. By selling ten packages you get same for only \$1.50. Price: Package, 20c; 10 packages, \$1.50; 1 oz. seed, 50c; 1 oz. seed, 90c; 1 lb., \$2.50; 1 lb., \$7.50.

50 DAY THE EARLIEST TOMATO.

As long as we can remember, there has never appeared a home-grown Tomato in our market earlier than

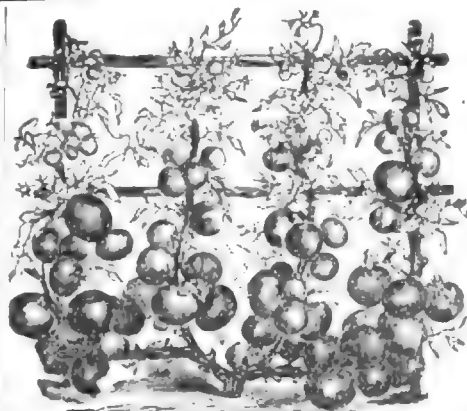


to was earlier than our Earliest of All. Think of paying \$1.00 per kernel for 500 kernels. We distributed a few of these kernels to our customers, who took great delight in same, and without exception praised them as the very earliest known. Our Earliest of All must take a back seat, for this 50-Day Earliest is really earlier; indeed, it's the earliest Tomato on earth. No mistake there, and each Tomato is fit for a king. Pkg., 25c; 1 oz., 60c; 1 lb., \$1.00.

READ this splendid testimonial from O. G. Bishop, Pontiac, Mich.—"As regards the extreme earliness of the Tomato, on April 18th last my Dwarf Champion and Improved Stone Tomato Plants had already been transplanted when the seed of your 1900 Tomato reached me. I

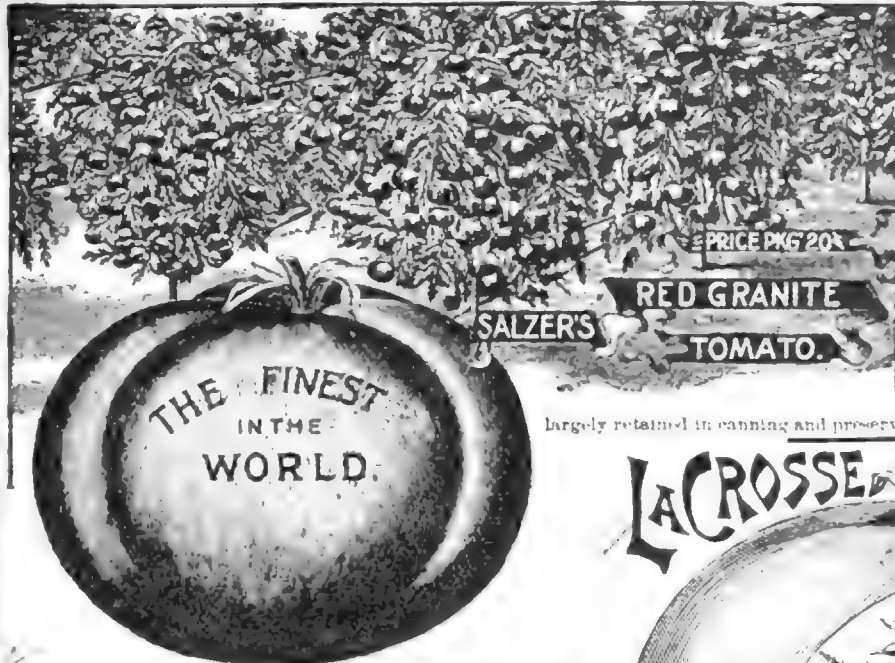
planted same in flats at once and every seed came. Their growth from the first was astonishing, it was so fast and rapid that they were ready to be transplanted in season and received the same care that other varieties did, but with the remarkable result that they fruited 4 days ahead of the Dwarf Champion and 12 days ahead of the Improved Stone. Please bear in mind that these latter were large transplanted plants on the day when the seed of the 1900 was planted. The fruit of the 1900 is of fine color, very large and regular, in fact all that could be desired. Another quality I wish to mention, which commands its yield, is its ability to resist drouth and rot. The Improved Stone are now already rotting, but the 1900 is giving me fine, large, delicious fruit. I shall plant it very largely next year."

C. P. Cox & Son, of Waterloo, well-known seed growers—"It's a quality beauty, superior richness, remarkable earliness and long-keeping qualities commend it to everyone."



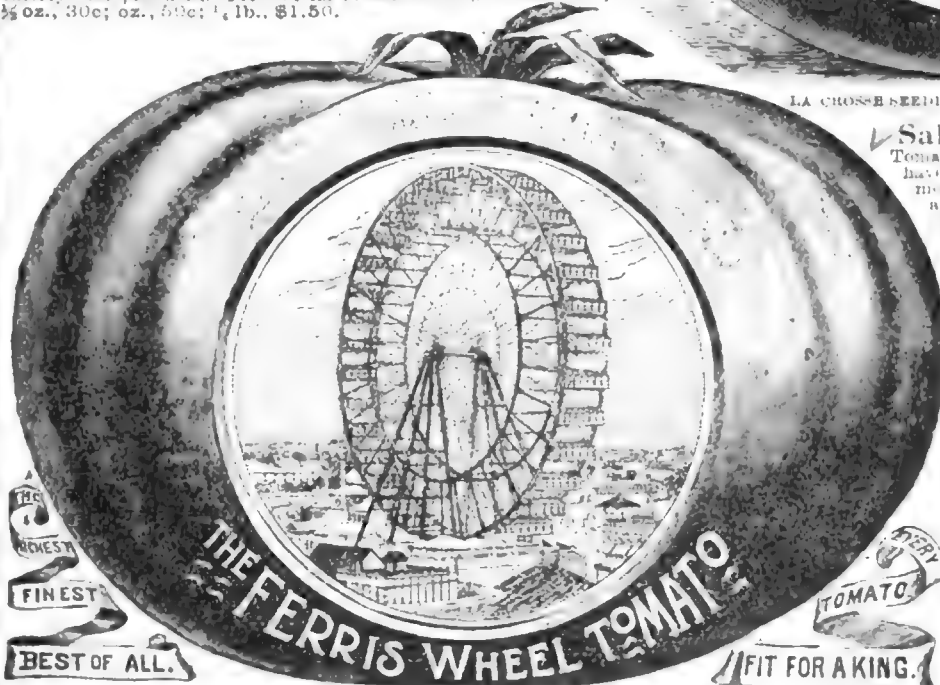
The Great Ponderosa Tomato.

Mr. Henderson's Introduction. He praises same as high, and it is a really good first-class Tomato, of rare quality, beautiful shape, form, size and flavor. It cannot be compared with our peerless \$5.00 Ponderosa Tomato found on rear cover and page 71, but it is a fine Tomato nevertheless. Henderson calls it "The Grower's Prize, Massena Ponderosa." Pkg., 10c; 1 oz., 40c; 1 lb., \$1.50; 1 lb., \$1.00.



Salzer's La Crosse Seedling.

In 1889, on trial grounds where the year before we had tested many different Tomato Seeds, we discovered standing alone, upright and strong, heavily laden with rich, round, reddish-fleshed fruit, a Tomato hill of unusual appearance and low growing habit. As it was a chance seedling we thought nothing of it that its juice was fruit should ripen by July 15th. But the following year, when on a patch of over 2 acres, the ripening fruit appeared the first week in July, of unusual size, very handsome appearance and delicious flavor. It for a long time our pride and pleasure we regret and we would not that our head gardener, who had cared for and reared these seedlings, exclaimed in delight, "Eureka! Eureka!" The only Tomato seedling a little earlier than Salzer's Earliest of All, Crimson Globe and Fifty-Day the Earliest. La Crosse Seedling has large, finely flavored red fruit, averaging in weight 12 to 14 ounces, while specimens on our ground this year weighed 18 ounces, the former being just the size so much sought in the market and for the home. Its strong stalks, upon which the fruit hangs closely, enable one to plant no deeper than of any other variety known to us. It is extremely prolific, a single vine in our grounds yielding 108 pounds. Ripens early, a fine family variety ever produced. Price of La Crosse Seedling: Pkg., 15c; 1/2 oz., 30c; oz., 50c; 1 lb., \$1.50.

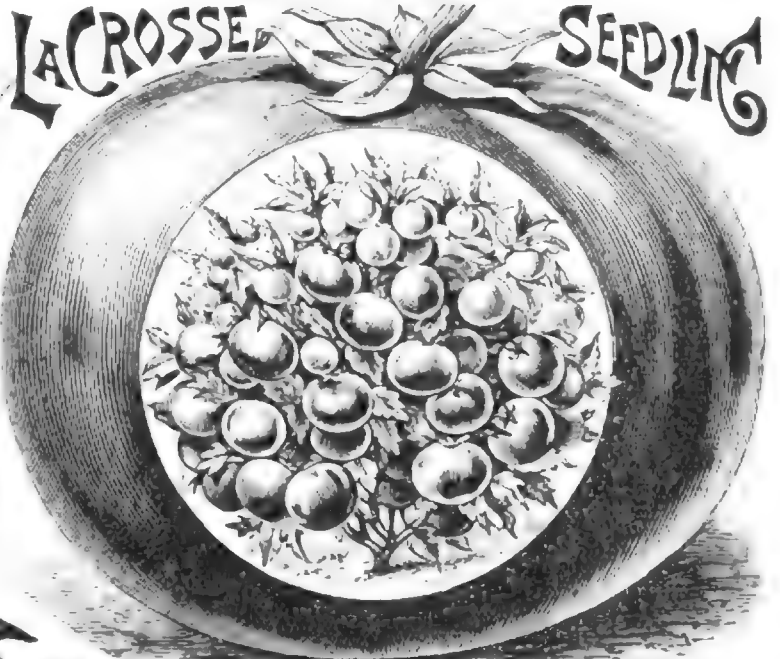


I. J. Schaeffer, New Mahoning, Pa., says: "Salzer's Ferris Wheel Tomatoes are unique. I raised them myself. This is the first time I have ever known a tomato to be so large and so early. Salzer's Tomatoes brought me a great many orders." W. W. Locher, New Castle, Pa., says: "For the past eight years I have been a tomato specialist. I have tried every known variety, and I want to say that I unhesitatingly and unqualifiedly pronounce Salzer's Ferris Wheel in all particulars the finest Tomato I have ever grown or tested. It is the most prolific, the finest flavored, the most solid and beautiful of them all. It is a very early, a fine medium and a splendid late Tomato. It is an evergreen."

Price of Ferris Wheel: Pkg., 20c; 1/2 oz., 60c; oz., \$1.00; 1 lb., \$3.50

Tomato—Red Granite.

It possesses the greatest Tomato of tomato for canners and market purposes and for gardeners for pickling, canning and preserving. It is just the Tomato thousands have been looking for. Just the Tomato wanted for canning, pickling, etc. It is the Tomato above all other Tomatoes that holds its intense color when canned or preserved. It is solid, peculiarly dense, and will bear shipping great distances. It is the best tasting Tomato that has ever been seen. While Salzer's Fifty-Day the Earliest, the Red Tomato and Salzer's Earliest of All are very good in earliness, yet in quality, these rare plants that go to make up perfect Tomatoes, we believe that Red Granite possesses more of them than any other variety we know of. If we were asked to select the best Tomatoes that is, regardless of earliness, for marketing Salzer's Earliest of All, Fifty-Day, the Red Tomato and Salzer's La Crosse Seedling are ahead. But just as much for quality—solid, peculiar quality—for uniform beauty and uniformity—for a large, smooth, and deliciously flavored fruit, one for every day use, whether as a fruit or as canned or preserved, we would universally take Salzer's New Red Granite the King of All. It is large, smooth and of a high scarlet, which rich color is largely retained in canning and preserving. Pkg., 20c; 1/2 oz., 40c; oz., 60c; 1 lb., \$1.75.



LA CROSSE SEEDLING, the greatest dwarf Tomato on earth. Pkg., 15c.

Salzer's Ferris Wheel Tomato.

Tomatoes of the monster, the American, the giant, have been grown with large size, and measuring almost 2 feet in circumference. We searched for an appropriate one and finally concluded to name it Ferris Wheel Tomato, in honor of one of the greatest inventions of the age. This Tomato possesses only good quality to be found in a Tomato. The skin is strong and very tough and easily bears the enormous weight of fruit, and when we come to giant size, weight, solidity, no other Tomato begins to approach it.

Price of Ferris Wheel: Pkg., 20c; 3 for 50c; 1/2 oz., 60c; oz., \$1.00; 1 lb., \$3.50; 1 lb., \$10.00.

The Morning Star.



A giant among Tomatoes. "Thousands of our patrons say this is the largest Tomato they have ever seen. They praise the quality, which is delicious in the extreme; they marvel at the perfection of form, and their enormous productiveness. Specimen Tomatoes weighed as high as 4 1/2 lbs., while the average weight reported was more than 18 ounces. The fruit ripens evenly, color is of brilliant red, with very solid flesh of delicious flavor. Pkg., 20c; 1/2 oz., 60c; oz., 75c; 1 lb., \$2.00; 1 lb., \$7.50.

SALZER'S GIANT TREE TOMATO.



We wish you could have seen a long trellis of Salzer's Giant Tree Tomato at La Crosse the past summer. It was a sight worth coming miles to see. There they stood, regular giant trees, ten feet tall, with a hundred pounds or more of great, giant, luscious Tomatoes hanging on each vine. That was a sight; and such magnificent Tomatoes, too. Well, sir, we have seen the Salzer Giant Tree Tomato, grown for exhibition purposes, 15 feet tall! Regular climbing trees. It's really a remarkable Tomato; remarkable in size, remarkable for its excellent quality and remarkable that it should grow like a tree. We offer it with great confidence, and believe that our friends will be highly delighted with same. We have seen fruit on a plant 8 feet tall, way out of reach of chickens, ducks, dogs, wet, soft weather, etc., etc., weighing 3½ pounds, of a most delightful quality, round, rich, luscious. It must not be confounded with the Tree Tomato offered by a firm in Minnesota and Illinois—this is a giant in size and great. When you grow it once it will always be found in your garden. Why, sir! fruit of Salzer's Giant Tree Tomato six inches in diameter and weighing ¾ pounds is not uncommon, and such Tomatoes fit for kings. Luscious, meaty in the extreme.

David Daniel Tucker's Directions—How to Grow Tree Tomatoes—Weath their weight in gold, on each package of seed.

Price of Salzer's Giant Tree Tomato: Pkg., 20c; 3 pkgs., 50c; oz., 60c.

NEW TOMATO—SALZER'S GOLDEN GLORY.

For many years there has been an inquiry for a first-class yellow Tomato, in every respect an equal to the many splendid red varieties that are grown, and in our efforts to produce same we have tested every possible variety known. We now offer in Golden Glory what we believe to be by all odds the finest yellow Tomato grown. We know that it will do credit in every respect to its golden name and that it will at once leap into popularity; for we know that its excellent quality, its fine grain, its lusciousness, its large yield, and its power to withstand rot, will give it a place at once in every market gardener's field and in every city garden.

What Its Friends Say.

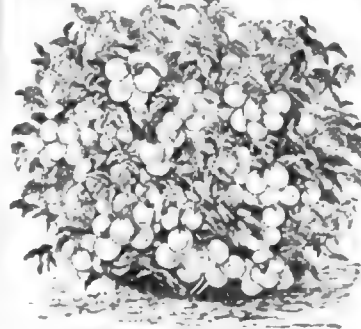
Mrs. Russell, Mich.: "Golden Glory pleased us very much. They are beautiful."

Mrs. Browe, N. Y.: "Golden Glory were my constant delight."

Mrs. Wheeler, Ind.: "They are admired by more people than any other fruit."

It is a variety of pre-eminent merit, of good substance, and especially excellent for slicing; the handsome yellow slices making a beautiful contrast with the red Tomato.

Price of Golden Glory Tomato: Pkg., 20c; 3 pkgs., 50c; oz., 40c; oz., 75c.



SALZER'S GOLDEN GLORY. 20c.

SALZER'S SHIPPER'S DELIGHT PURPLE TOMATO.

For years there has been an inquiry for a DEEP PURPLE, large, smooth, finely shaped, meaty Tomato for shipping and canning and market purposes; indeed, we have had gardeners offer to pay us as high as \$25.00 a pound for a tomato answering this description. In our new tomato, Salzer's Shipper's Delight, we have the acme of perfection as a solid, deep PURPLE TOMATO. The fruits hang on in tremendous profusion, growing very large and are very smooth, of beautiful, regular, uniform shape, extremely solid and meaty, and possess a flavor that is simply superlative. It is one of the finest varieties for shipping purposes that we have ever seen, and we really think that it will AT A BOUND become popular the world over as a deep purple market tomato. Every market gardener, every trucker, every farmer, shipping or selling tomatoes, will want this magnificent sort. It would be cheap at \$100 a pound. Remember its deep purple color! Price: Pkg., 20c; ½ oz., 30c; 1 oz., 60c; ¼ lb., \$1.50; 1 lb., \$4.00.



Perfect Gem Tomato.

Thousands upon thousands of pleased patrons pronounce this the finest and best Tomato ever grown. Color, rich, dark red. Remarkably solid, smooth and ripens evenly. It is almost an ever-bearing Tomato, bearing until killed by frost. It is a good shipper, does not crack, an enormous yielder (50 lbs. from one vine) and of the most delicious flavor. Pkg., 10c; ½ oz., 25c; oz., 50c; ¼ lb., \$1.25.

Red Currant.

Very fine for exhibition or to eat raw, as they are as small as a Red Cherry Currant. Pkg., 10c; oz., 25c.

Yellow Pear.

Very delicious for pickles or just eaten, especially the latter. Pkg., 10c; oz., 25c.

Tomato Crimson Cushion.

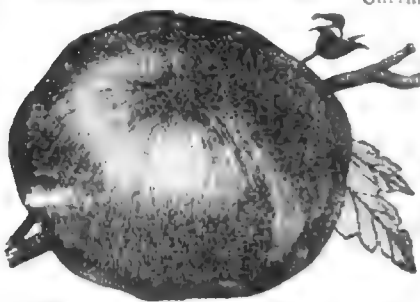
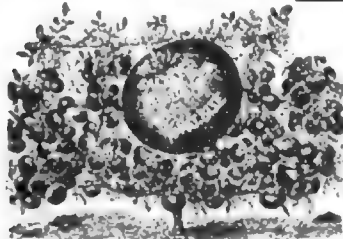
Very large, uniform size, smooth as an apple, very prolific, very long bearing, an excellent keeper and of the finest quality. Has deep red crimson colored flesh, extremely thick and juicy, and but few seeds. It is one of the finest Tomatoes offered for years. Pkg., 10c; oz., 25c; ¼ lb., \$1.00.

Royal Red—A splendid sort, of fine quality. Pkg., 5c; oz., 20c; ¼ lb., 60c.

Golden Dome—A golden Tomato, fine for slicing. Pkg., 20c; oz., 50c.

Mixed Tomato Seed.

A big package of all Tomato sorts known to us mixed in fine sorts, colors, shapes, etc. Splendid way to try dozens of different kinds. Price: Pkg., 15c; ½ oz., 50c.



CRIMSON CUSHION. PKG. 10c

Cardinal—Color brilliant, cardinal ripens uniformly; very heavy and productive. Pkg., 5c; oz., 20c; ¼ lb., 60c.

Dwarf Champion—Well known; Pkg., 5c; oz., 20c; ¼ lb., 60c; 1 lb., \$1.50.



RED CURRANT.



YELLOW PEAR.

SOME NEWER KINDS OF TOMATOES.

1. ENORMOUS.

A new Tomato, giant size. Pkg., 10c; 1 oz., 40c.

2. MAGNUS.

Introduced by Livingston, a great tomato. Pkg., 10c; ½ oz., 40c.

3. COMBINATION.

Offered by Eastern seedsmen, brightest, shining red. Pkg., 10c; ½ oz., 40c.

4. TRUCKER'S FAVORITE.

This is a fit companion for Shipper's Delight, producing an enormous crop of large, smooth, fine, very solid, deep purple fruits. The fruit grows extremely large and smooth, regular in shape, solidly meaty with but few seeds. It possesses a fine, sweet flavor, ripens medium early and produces heavily until cut off by frost. Price per pkg.: 10c; ½ oz., 25c; 1 oz., 50c; ¼ lb., \$1.00; 1 lb., \$3.00.

5. PURPLE MATCHLESS.

Burpee calls this the standard, main crop, bright red variety, producing enormous crops of finest scarlet fruits of very large size, perfectly smooth, meaty and with but few seeds. Price, pkg., 10c; ½ oz., 25c; 1 oz., 50c; ¼ lb., \$1.00.

6. LORD HOOK FIRST.

This is the earliest Tomato of the East, but it is quite a little behind our Salzer's Earliest of All and 50 Day the Earliest. Pkg., 10c; ½ oz., 25c; 1 oz., 40c; ¼ lb., \$1.10; 1 lb., \$3.75.

7. HONOR BRIGHT.

A large, rich, bright red Tomato of long keeping quality and splendid for shipping; flesh very firm and meaty. Pkg., 10c; oz., 25c; ¼ lb., 75c; 1 lb., \$2.50.

Low-Priced Standard Tomatoes.

One Hundred Day—One of the earliest. Pkg., 10c; oz., 25c; ¼ lb., 75c.

Turner's Hybrid—A large Tomato. Pkg., 10c; oz., 25c.

Mikado—Similar to above. Pkg., 5c; oz., 25c.

Lorillard—Very early. Pkg., 10c; oz., 25c.

Atlantic Prize—Early. Pkg., 5c; oz., 25c.

Favorite—1 of fine form, excellent flavor, dark red. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Conqueror—For years the best early variety. Pkg., 5c; oz., 25c; ¼ lb., 75c.

General Grant—Very popular; red color; early. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Volunteer Tomato—Bright red color; weighs from 6 to 10 ounces; flavor is remarkably pleasant; the pump and side walls are firm. Pkg., 5c; oz., 25c; ¼ lb., 75c; 1 lb., \$2.50.

Early Mayflower—One of the quickest ripening, glossy red. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Trophy—The standard for size, solidity and smoothness; largely grown in the East. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Paragon—One of the largest round Tomatoes in cultivation. Pkg., 5c; oz., 25c; ¼ lb., 75c.

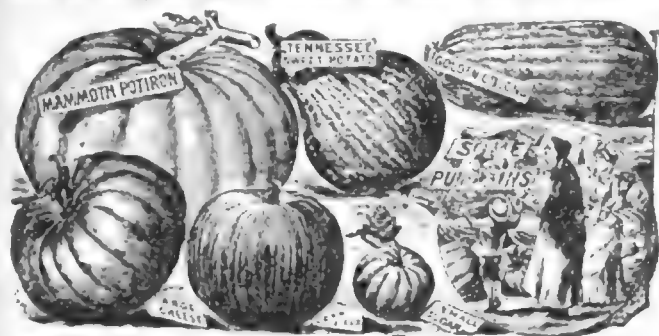
Acme—Purple red, always smooth and perfect. One of the best Tomatoes for all purposes. Early. Pkg., 5c; oz., 25c; ¼ lb., 75c; 1 lb., \$2.50.

Livingston's Beauty—Color, glowing crimson. Ripens evenly, is smooth, tough, and an excellent shipper. Pkg., 5c; oz., 25c; ¼ lb., 75c; 1 lb., \$2.50.



PUMPKINS AND SQUASH.

It is a fact well known to market gardeners that Northern grown Pumpkin, Squash, Melon, Cucumber, Cabbage and Onion Seed are worth 50 per cent more for large yields and for earliness than Eastern stock.



GREAT CHILL SQUASH
Pkg., 10c; oz., 20c.

This we recommend as one of the best pie Pumpkins; an excellent keeper and enormously productive. It is very finely netted, and in color is a golden russet. Pkg., 10c; oz., 20c; 5 lb., \$1.00.

HURRAH!

Here we have a Squash and a Pumpkin that for giant size can't be beat. We would like to see a Squash grown "bigger" than a Pumpkin. Which of the boys will do it and win the prize? \$10.00 to the person growing the largest Pumpkin and \$10.00 to the person growing the largest Squash. That is \$20.00 you can make by growing a big Squash and Pumpkin.

This is the Squash that is to beat the Pumpkin, and where is the boy who will raise the highest Squash known? Specimens have been grown weighing 25 lbs. The heaviest yet weighed but 184 lbs. Boys and girls alike compete for the prizes. Pkg., 10c; oz., 20c; 5 lb., \$1.00; 10 lb., \$2.00.

Salzer's Mammoth Pumpkin.

The heaviest in the world weighed 276 lbs. Just think of a 5 lb. of these giants! It is the great prize-taker at fairs, etc. Give the boys and girls a chance growing them. \$10.00 to the one growing the largest pumpkin. Pkg., 10c; oz., 20c; 5 lb., \$1.00; 10 lb., \$2.00.

Mixed Squash Seed.

Here we have hit it! All of our Squash varieties and many more sorts we have mixed and put up in large packages. We find this mixture very popular. Just the thing to select for yourself after you see the great many sorts in all shapes, varieties, styles, oblong or round, flat or long, green, yellow, creamy, dark—yes, in endless colors and sorts, growing, and from all these select the sorts best adapted to your soil and climate. Large pkg., 10c; oz., 15c; 5 lb., 25c; 10 lb., 50c; 25 lb., \$1.00.

Mixed Pumpkin Seed.

Large and lots of Pumpkin Seed. Mixed, all sorts and kinds. Pkg., 5c; oz., 10c; 5 lb., 20c; 10 lb., 35c; 25 lb., 40c; 50 lb., \$3.00.



THE YANKEE PIE PUMPKIN.

A splendid Pumpkin. We are sure that no Pumpkin ever introduced has given more genuine ideas to our customers than this Yankee Pie. The Pumpkin is not large but it is of a delightful quality, just the quality to make excellent pies, such good old-fashioned Pumpkin pies as "mother used to make." We know you will like them, and know this variety will give you great satisfaction. It is extremely early, remarkably prolific, yielding 6 to 12 bushels-sized Pumpkins to a vine, of great excellence; flesh very thick, fine-grained, sweet, sugary, and of splendid quality for pies. It is the earliest pie Pumpkin we know of, and the best.

Pkg., 10c; oz., 15c; 5 lb., 40c; 10 lb., \$1.25; 25 lb., \$3.00.

SALZER'S IMPROVED HUBBARD SQUASH.

Clear the track! Here is the winner of every Squash raised for profit and quality. Our Improved Hubbard Squash is the great Winter Squash of the century. It is the Squash that has made several market gardeners rich to our knowledge. There is fabulous money in 10 to 20 acres of this grand Squash. Our Improved Hubbard is a careful selection of only the finest, most perfect fruit, and the result is uniform shape and size. The Hubbard is unquestionably the very best Winter Squash grown. Upward of 16,000 lbs. have been grown on an acre. The fruit is large, dry, fine-grained; flesh of excellent quality, and among all Squash the best keeper. A package furnishes enough for family use. Pkg., 10c; oz., 15c; 5 lb., 30c; 10 lb., \$1.00; 25 lb., \$3.00 (sufficient for one acre), \$4.75.

Wanted Hubbard Squash—Pkg., 5c; oz., 10c; 5 lb., 20c; 10 lb., 35c; 25 lb., 40c; 50 lb., \$3.00.

Golden Hubbard—A grand new Hubbard Squash of reddish, yellow rind. Pkg., 5c; oz., 10c; 5 lb., 20c; 10 lb., 35c; 25 lb., 40c; 50 lb., \$3.00.

The price of the following 4 sorts is—Pkg., 5c; oz., 10c; 5 lb., 20c; 10 lb., 35c; 25 lb., 40c; 50 lb., \$3.00.

1. White Bush—Scalloped, early summer. The earliest.
2. Yellow Bush—Scalloped, early summer.
3. Yellow Crook Neck—Standard early.
4. Pineapple—This new variety has both skin and flesh of a pure creamy-white color, good quality, flesh very thick.

Shanley's Early Prolific.

No variety can compete with it for earliness. Its color is a brilliant orange red; quality excellent; a good keeper. Pkg., 10c; oz., 15c; 5 lb., \$1.00.

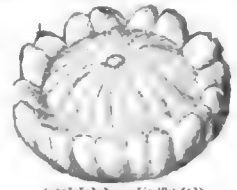
The Faxon Squash.

Can be used as early as medium and late. It keeps all winter. Flesh deep orange yellow. Pkg., 10c; oz., 15c; 5 lb., 40c; 10 lb., \$1.10, postpaid.



Price of the following nine Squash—Pkg., 5c; oz., 10c; 5 lb., 20c; 10 lb., 35c; 25 lb., 40c; 50 lb., \$3.00.

1. Bay State—Color of a red, in the ground, it is deep red, golden yellow.
2. Mammoth Bush—An excellent large strain, cream white and average in size. A profitable bearer. A standard variety for southern growers.
3. Fordhook—A bright yellow winter variety. The flesh is dry and sweet. Keeps and holds shape. Bred, strong grower. The standard.
4. Marble Head—Flesh lighter color than the Hubbard, white to cream. Numerous of sweet, dryness and flavor are really remarkable.
5. Essex Hybrid—A fine grained, sweet, rich flavored best keeping sort.
6. Boston Marrow—Fine, yellow, for fall use. Pkg., 5c; oz., 10c; 5 lb., 20c; 10 lb., 35c; 25 lb., 40c; 50 lb., \$3.00.
7. Golden Custard—Makes pies richer than common custard.
8. Pike's Peak—Splendid keeper. Its flesh is solid, thick, sweet.
9. Perfect Gem—Fine for summer and winter. Creamy white color, with fine-grained flesh.



SALZER'S GREAT IMPROVED HUBBARD SQUASH. Pkg., 10c; oz., 15c; 5 lb., \$1.00.



RUTABAGAS.

Salzer's Rutabaga and Turnip seeds enjoy an enormous sale on account of the sweet, juicy product of their crops. It will pay you to pay 20c to 30c a pound more for our seed than such as you buy in stores. Our seeds produce big crops of fine, sweet, juicy, rich Rutabagas.

MAMMOTH RUSSIAN RUTABAGA. (See Cut.)

A new yellow Rutabaga of excellent qualities, enormous cropper, splendid for stock. The finest and largest of all; sweet, juicy, rich. It out-yields such sorts as you buy in hardware stores, etc., three to one! It is the best Rutabaga for the farm for big crops of juicy Rutabagas in the world. No mistake either. A magnificent Rutabaga, either for house use or for feeding to

New Rutabaga. All Gold.

Probably the very finest of Turnip Rutabagas for table use. The flesh is of a beautiful golden yellow of the choicest quality, of excellent flavor and remarkable keeping quality. We distributed

10,000 TRIAL PACKAGES

All over the world where our patrons reside; and it is surprising, how many hearty recommendations. ALL GOLD receives. Of the hundreds, we select at random the following from Rev. David Forsythe, President of Amity College, Iowa: "You sent me a premium package of Rutabaga seed—ALL GOLD—which I planted and grew. I think they are the sweetest and best I ever ate."

PRICE OF ALL GOLD RUTABAGA—Pkg., 10c; oz., 20c; 1 lb., 35c; 5 lbs., \$1.00; 10 lbs., \$1.50; 20 lbs., \$2.50.

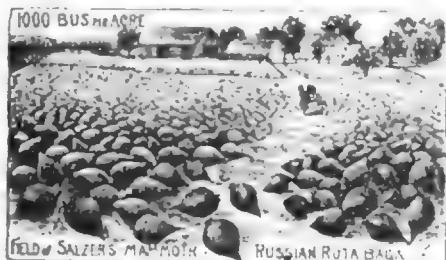
STANDARD RUTABAGA VARIETIES.

The following sorts are standard varieties known in America. They are all good, fine sorts for stock and house use, but if you want something really fine for the table, then by all means take either ALL GOLD or our finest Mammoth Russian. These two last named sorts are the peers of any Rutabaga. They are worth doing better than others of the same name. Please remember this.

Price of the following 9 sorts: Pkg., 5c; 3 pkgs., 10c; oz., 10c; 1 lb., 15c; 1 lb., 38c, postpaid. By express, pkg., 5c; 1 lb., 10c; 1 lb., 30c; 10 lbs., \$2.50.

1. White Sweet Russian—Best White Rutabaga. Excellent.
2. Laing's Purple Top—Pompom sort; very productive; roots well.
3. Swirling's Liverpool—A fine sort; firm, productive, splendid.
4. Carter's Imperial—A magnificent Rutabaga, largely used.
5. American Purple Top—Well known; largely used.
6. Sweet German Rutabaga—A splendid sort; well worth a trial.

MIXED RUTABAGA SEED—Pkg., 10c; oz., 15c; 1 lb., 20c; 1 lb., 45c.



stock. Pkg., 10c; oz., 15c; 1 lb., 25c; 1 lb., 65c, postpaid. By express, pkg., 10c; oz., 15c; 1 lb., 55c; 10 lbs., \$5.00.

TURNIPS.

PRICE OF FOLLOWING 11 TURNIP SORTS: Pkg., 3c; oz., 10c; 1 lb., 15c; 1 lb., 38c, postpaid. By express, 1 lb., 30c.

1. Early Six Weeks—About a week later than Early La Crosse. It is a very popular variety.
2. Early Purple Top Milan—The bulb is flat and of medium size, very tender, sweet and white. It is an excellent keeper and sells rapidly in the market.
3. Early White Flat Dutch—Of rapid growth, tender and sweet.
4. Purple Top Strap Leaf—This is the standard purple top Turnip, growing to good size, excellent quality, sweet, juicy and tender; good for the kitchen or for stock.
5. Purple Top Globe—A superior variety, much grown. It is suitable for stock and kitchen use.
6. YELLOW ABERDEEN—A sweet yellow Turnip, being particularly adapted to table use. It is in many places used in place of a Rutabaga, and sells quickly when its excellent qualities are known.
7. Cow Horn—Flesh white, grows rapidly, long, excellent for table use. It is in great demand among many stock men, who prefer this to any other variety except Milk Globe.
8. Large White Globe—The standard large globe, for house or stock. More successful of this variety than any other sort except Salzer's Milk Globe. It is a great turnip and is in demand everywhere; sure to give satisfaction.
9. White Stone—A superior early sort; very fine.
10. Orange Sweet—Excellent variety.
11. Yellowstone—Much prized, fine appearance and sweet.

NEW WHITE EGG TURNIP.

Our seed has been grown with great pains, and we believe, it will satisfy the most critical market gardener. The White Egg is one of the best for a private garden, and meets with a ready sale in all large markets. In our estimation it falls a little short of the White Norfolk in quality, but it is earlier than the Norfolk, and is better known in leading markets. All in all, it is one of the most useful Turnips of the list. Pkg., 5c; oz., 10c; 1 lb., 20c; 1 lb., 75c.

WHITE LILY TURNIP.

White Lily—A beautiful, medium large, round to oblong, pure white, tender, juicy, sweet, very early Turnip. One of the finest early table varieties known. Pkg., 10c; oz., 20c; 1 lb., 35c; 1 lb., \$1.25.

Red Lily Turnip—An intensely red Turnip, of delicious flesh and splendid table quality. Pkg., 10c; oz., 15c; 1 lb., 35c; 1 lb., \$1.25.

EARLY LA CROSSE.

Unquestionably the very earliest Turnip growing; a fine, pure white sort, with flesh tender, fine, and of excellent flavor. This sort has taken every prize where exhibited for very early. Pkg., 5c; oz., 10c; 1 lb., 20c; 1 lb., 75c; 10 lbs., by express, \$5.

SALZER'S MILK TURNIP.

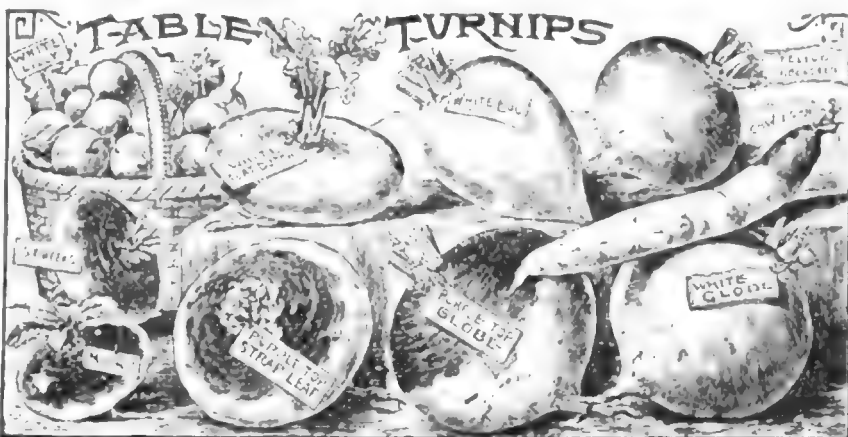
Well, there are upward of 50,000 people who have grown this great globe Turnip the past ten years, and never a complaint, and nothing but words of praise. You surely will join the procession if you but try this great, juicy, tender Turnip.

Here you have the best white Turnip for winter use grown. It is globe-shaped, grows very large, of delicious flavor, sweet, juicy, white flesh, solid texture, in a word, it is perfection. Just the Turnip to grow for stock and to store for your kitchen. It is an enormous cropper, and sells well in the market.

Pkg., 10c; oz., 15c; 1 lb., 25c; 1 lb., 75c, postpaid. By express, pkg., 10c; oz., 15c; 1 lb., 30c; 1 lb., 65c; 10 lbs., \$5.00.

Mixed Rutabaga Seed.

There is a demand for mixed seeds, and especially so for Rutabagas. We have therefore gathered together our sorts, and several others we do not list, and made a great mixture. These many sorts give you an opportunity to test each kind and select the best for your next year's use. They are fine and of richest quality. Pkg., 10c; oz., 15c; 1 lb., 20c; 1 lb., 45c, postpaid; by express, 1 lb., 35c; 10 lbs., \$3.25.



800 BUS. PER ACRE. OF RICH MILK-PRODUCING FOOD. SWEET! TENDER! JUICY! NUTRITIOUS!

SALZER'S MILK TURNIP.

Bear This in Regard to Salzer's Milk Globe Turnip.

Mr. Young, Kansas City, Mo., says: "I found an opportunity to try Salzer's Milk Globe Turnip May 15th. I found it to be the best I have ever seen. It is of a large size, and of excellent quality. I have ordered 5 lbs., and will try it, and will give you a full report in a few days."

800 BUS. PER ACRE.

Mixed Turnip Seed.

Just the thing when you want but a package or an ounce of seed. All sorts and varieties, long, round, oblong, etc., of Turnip Seed in this mixture! Gives you an opportunity to test them all. Pkg., 10c; oz., 15c; 1 lb., 20c; 1 lb., 45c, postpaid.



Salzer's Superior Northern-Grown Farm-Seeds.

We are American Headquarters for Farm Seeds, growing more Barley, Buckwheat, Corn, Oats, Wheat, Flax, Potatoes, Grass and Clover Seeds, etc., than all Western seedsmen combined. This we do in the extreme North, owning and controlling large farms in Wisconsin, North and South Dakota.

We have, by actual test, learned that our Seed Wheat, Barley, Corn, Grasses and Clovers, Oats and Potatoes, etc., taken from our farms and removed to Iowa, Ohio, New York, Nebraska, Kansas, Illinois and other states, increased the yield fully 50 per cent yes, oftentimes more than double the yields!

RIGHT HERE

We want to say, that we delight in doing business with the farmer; he knows what he wants and takes care of what he buys in the line of seeds, and to him above all others, and to his lively interest in our behalf our enormous increase of business is due. We now have the largest business of its kind in the world, but we must not rest until every farmer in our great land plants Salzer's seeds, gets big crops and is happy.

With the liberal support and hearty cooperation of the farmer, we shall, in the future, as in the past, urge onward in the fields of new seed tests and experiments, believing that if we can get a new sort to produce two bushels where one formerly grew, we are doing the farmer a great good. Our success in this line has been signal, and the farmer stands by us, for our seed business is the largest in the world. We believe we have introduced new Oats, Barley, Corn, Potatoes, Buckwheat, Rottabagas, etc., that have increased the average yield largely; yes, often doubled it.

HOW DO WE SHIP FARM SEEDS?

BY FREIGHT.

All Farm Seeds, Potatoes and Tools, from this catalogue, are sent by cheap freight, customers paying charges. In all cases we get the lowest obtainable freight rates for our customers, but we will use our judgment in forwarding seeds, etc., at lowest cost to our patrons.

CHEAP FREIGHT.

(The freight charges at the time of writing) would be, on 100 lbs., to points in
Iowa, Minnesota, Wisconsin, Illinois, Michigan, Indiana \$0.25—\$0.50
Missouri, Ohio, Kansas, Nebraska, the Dakotas, about .40— .75
New York, New Jersey, Pennsylvania, Connecticut, Georgia and Eastern States, about .75— .90
Texas, Louisiana, Florida, New Mexico, about .90— 1.20
California, Washington and Oregon, about 1.50— 2.50
At such low rates it will pay you to order our Northern-grown heavy-cropping seeds. They double yield and give glorious crops.

BY EXPRESS.

It often happens that we can send by express, at a slight advance of 10c to 25c on a 25-lb. package, instead of by freight. In doing this the customer gets goods quicker. In all cases we use our judgment in forwarding.

OUR FARM AND TRIAL GROUNDS.

We own and operate large farms for the production of our seeds—great men visit same, among them Gov. Chas. N. Floyd, Ex-State Auditor J. E. Hingle, Land Commr. Gen. J. L. Lockhart, Prof. J. H. Shepard of Brookings College, Congressman J. A. Pickler, together with Senator Geo. Schelland, Senator J. W. O'Connor, Hon. H. C. Walcott, Hon. T. C. Taylor, Hon. E. E. Chilcott, Hon. L. C. Corbett, Hon. F. D. Adams, Hon. Ben. R. Hoover, Hon. F. D. Hinds, and many thousands others, who viewed our trial grounds and farms in Dakota the past season. Prominent newspapers throughout America have had descriptions of this farm, such as the *Chicago Daily Inter-Ocean*, the *Indianapolis Herald*, *Farm, Field and Stockman*, *Minneapolis Journal*, *St. Paul Pioneer Press*, *Dakota Farmer*, together with almost every paper published in the State of South Dakota, many of the editors having visited same and reported thereon.

PREMIUMS.

We want to make it an object for you to see your neighbor and have him order seeds with you, so that you can send in large orders, and thus receive the seeds at reduced prices, as you will notice that the greater the number of bushels, the cheaper the price is. Thus, with the Big Four Oats, 1 bushel costs \$1.25, 25 bushels \$25.00, a saving of \$4.25 on 25 bushels.

In addition to getting seeds cheaper by having large orders, we give the following premiums: On all Farm Seed orders netting \$3.00 or over we allow you to select of the following premiums. Suppose your order is for \$35.00, you could then select, if you chose, a No. A1 Bell for the first \$25.00, and any of the other premiums for the balance, \$10.00. You need not select only of one variety, but of as many of the following as the amount of your order entitles you to, in addition, we always aim to throw in extra seeds. (Tools are not entitled to premiums.)

••• Premiums are only sent with your order when you ask for same.

••• Estimated bills or special prices are not entitled to these premiums.

1. OUR PREMIUM BELL.

It would do your heart good to read the hundreds of testimonials and hearty endorsements received, especially from the farmers' wives, on our bell premium. It is just the thing they want, as it is a great saving of time and many a step to the good housewife. It is a great convenience. Every farmhouse will find a bell to call their help quickly a great advantage. Here is a Premium Bell, that you can get with little effort, whose clear sound can be heard a full mile. An hour spent with your neighbors soliciting orders earns the bell!

These Bells are sent only when farmers request same, otherwise we make our own selection.

No. A Bell worth \$5.00 given with an order netting, \$25.00
No. B Bell worth \$7.50 given with an order netting, \$35.00
No. C Bell worth \$10.00 given with an order netting, \$50.00

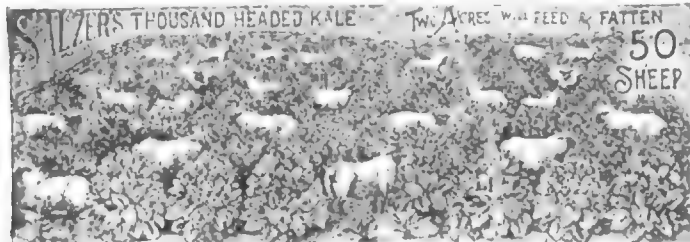
2. MACARONI WHEAT.

On page 85 you will find description of our Macaroni Wheat. We give same either as a premium for each bushel order of Wheat bought, or, as there are so many who wish to try the Wheat, we give same in a small way as a premium on Farm seed orders. The premium is as follows:

On a \$100 order we give 1 qt. | On an \$800 order we give 1 qt.
On a \$200 order we give 2 qts. | On a \$1000 order we give 2 qts.
On a \$500 order we give 5 qts. | On a \$2000 order we give 5 qts.

We are satisfied that the hundreds that will try the Macaroni Wheat for the first time this year, never have grown a Wheat that will be so tremendously profitable as this, and it is well worth making up a big Farm Seed order to get a start there with free. Price 10 lbs., \$1.00; bu., \$10.00; 25 bush., \$100.

3. SALZER'S THOUSAND HEADED KALE.



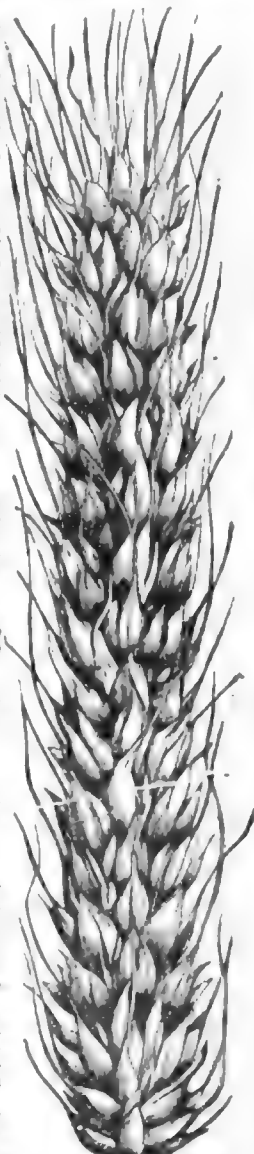
It would prove a great bonanza to them. We want to introduce same everywhere. We offer it as a premium. This will mean that during 1911 at least thirty thousand farmers will try same, and in 1912 a hundred thousand farmers will be eager to plant Thousand Headed Kale.

For a \$200 order we give
For a \$300 order we give

1 lb. of Thousand Headed Kale
1 lb. of Thousand Headed Kale

For a \$1000 order we give 3 lbs. of Thousand Headed Kale

For a \$500 order we give 1 lb. of Thousand Headed Kale
For a \$750 order we give 2 lbs. of Thousand Headed Kale



PREMIUMS Continued.

4. RIGHT SIDE OATS.

Marvelous Oats! Wonderful Oats! Those are the expressions that our customers make who received some of this Oats as a premium last year. Everybody is pleased with same, and in order to get thousands to test same this year, we again send it out as one of our premiums.

Here's a new premium Oat. It bears its heavy, long kernels on long heads always on the right side. It is an Oat that is going to please and be a winner. We are not going to tell you how many bushels over 20 bushels per acre you may expect, but it will startle and astonish you. It is given as a premium as follows:

On a \$3.00 order we give 1 pint.....	\$0.50	On a \$15.00 order we give 12 quarts.....	\$1.50
On a 5.00 order we give 1 quart.....	.75	On a 25.00 order we give 1/2 bushel.....	6.00
On an 8.00 order we give 3 quarts.....	1.50	On a 30.00 order we give 1 bushel.....	7.50
On a 10.00 order we give 6 quarts.....	2.00		

It will surely pay you to sow this Oats this year. Form a club, order \$25.00 worth of seeds, etc., thereby getting 1 bushel Right Side Oats for seed! It will be a bonanza to you. Its yield is something marvelous. It's our premium Oats.

5. PENCILARIA, THE GREAT WONDER FORAGE PLANT.

No other forage plant has received such strong advertisement and write-ups in the past years as this, heralded from one end of the earth to the other as the greatest forage plant, as a marvelous hay producer this side of the stars, indeed, several salesmen have lauded the merits of this plant until one stands bewildered and asks, what next? On our own farms it has done exceedingly well, and we recommend for same a thorough trial as it requires but very little seed to give same a most thorough test.



We know farmers who have planted several acres, and who would not part with this wonderful forage plant. It is a tremendous feeder, and in its quality resembles our marvelously prolific forage plant, Teosinte. In order that thousands may give same a trial we have placed it among our premium plants. We also have same for sale at prices found below if it is not desired as a premium for your orders.

We only have a couple of thousand pounds of this seed, and in order to give it a wide-spread distribution at once, we have decided to give it as a premium. In this way we secure for it a clientele of 20,000 to 25,000 people who will give it a trial and who will be so delighted with the results that we are sure they will want the seed the succeeding year. I should be planted two or three feet apart in the rows and the rows about 3 1/2 feet apart. Cultivate two or three times if possible, and by that time the sight will astonish the beholder, and you will marvel at its luxuriance and you will dream that you are in the tropics, but your wonder will but then begin. As you watch it grow until it has reached 12 or 14 feet and densely covered your land, you will surely believe that you are finding your way through a Central American tropical bottom! It will average 40 rich, juicy, leafy stalks to the plant, which will be covered with seed heads 12 to 21 inches long. The seed makes good food for poultry.

try, and ground for cattle cannot be beat. Sow same as early as you would Indian Corn. The usual way of growing it, however, is to sow the crop when 3 to 6 feet high, and it will immediately start again and can be mowed four to six times during the season. If allowed to grow until the flower heads begin to develop before cutting, it will yield the heaviest crop of any fodder plant we know of, and it is greatly relished by all kinds of stock, either in its green or dry state. Sow seed very thinly in drills 24 to 30 inches apart. Every farmer, and in fact everyone who keeps cows, horses or hogs, should try it if they wish to grow an immense crop of fodder cheaply on a small amount of ground.

Our Pencilaria Premium.

This wonderful forage plant has been before the American people about two years, coming to us from Central America. It is a plant of the habit of Teosinte, only that it grows a finer stem. The luxuriance of its growth and foliage is astonishing in the extreme. It is an annual, having an enormous growth of dark green leaves, resembling Indian Corn of which it is equal in nutritive value and is considered by many superior to same. It will grow in one season from 12 to 14 feet bearing very many heads completely covered with seed. It also closely resembles Giant Pearl Millet in growth. It should be cut when in bloom 5 or 6 feet high if desired for fodder.

For a \$2.00 order.....	1 oz.	For a \$5.00 order.....	1 lb.	For a \$10.00 order.....	1 lb.
For a 3.00 order.....	4 "	For a 7.50 order.....	"	For a 15.00 order.....	2 "

PRICE OF PENCILARIA.

Pkg., 5c; oz., 15c; 4 ozs., 30c; 8 ozs., 60c; 1 lb., 80c; 1b., \$1.00; 2 lbs., \$1.75; 3 lbs. or more at 75c per lb.

6. SALZER'S YARD LONG CORN.

Two years ago a clever, bright, witty, successful, prosperous, Yankee farmer showed us an ear of corn measuring 18 inches in length, with the exclamation that "on account of the poor year, the corn did not grow as long as it ought to." This corn ought to grow without any trouble three feet long, and he was of the opinion that he could produce an ear that long. He has not yet done so, but to our mind, the corn that will grow 18 inches long or longer—a fine Yellow Dent Corn—is one of the greatest novelties of the age.

Of course, there are long eared varieties of corn, but when you get transcribing them, they fall short of 18 inches—usually going 10 to 13 inches—but here is a variety from which we have harvested this year 100 bushels, which we are offering as a premium, also for sale if not desired as a premium, that is, for a long eared, early and heavy yielding Yellow Dent Corn, the most remarkable corn that we have ever seen.

We know that this premium will be extremely popular with our customers, and we hope that thousands will avail themselves of the opportunity of obtaining a peck or more for trial.

It ripens thoroughly at La Crosse, which stamps it as a very early corn.

\$100 IN GOLD.

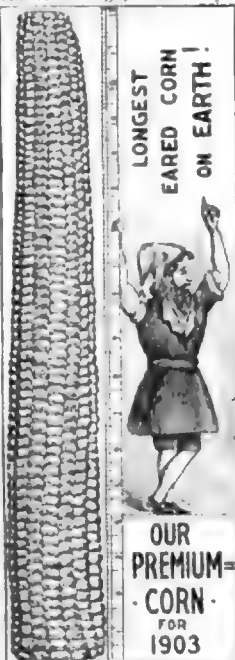
We will pay to the farmer in 100 \$100.00 in gold, who will produce the longest ear of this corn over 18 inches. We reserve the right to have the prize winning ear sent to us. One hundred dollars in gold will be paid November 10, 1903, as above.

We expect to have reports of ears that measure from 20 to 30 inches. Give it a trial.

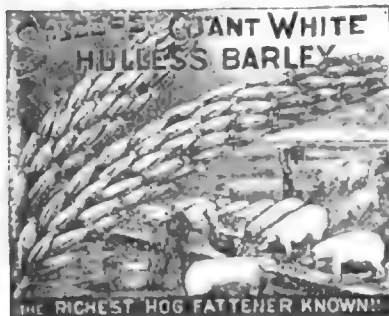
This wonderful Corn we give as premiums on your orders as follows:

A \$5.00 Farm Seed order gets 1 qt.....	\$1.50	A \$10.00 Farm Seed order gets 3 qts.....	\$2.00	A 15.00 Farm Seed order gets 1 bu.....	\$5.00
A 7.00 Farm Seed order gets 4 qts.....	1.25	A 12.00 Farm Seed order gets 10 qts.....	3.00	A 20.00 Farm Seed order gets 1 1/2 bu.....	7.00

Price, if not desired as a premium: Pkg., 15c; pt., 30c, postpaid; by freight, pk., \$2.00; bu., \$5.00; 1 1/2 bu., \$7.00.



BARLEY.



SALZER'S GIANT WHITE HULLESS BARLEY.

Great is the feeding merit and wonderful is the yield of Giant White Hulless Barley, and what we say here of the White Hulless is applicable also to the Black Barley. Both of these sorts furnish an excellent feed for hogs and cattle; it makes the growing of hogs possible in the extreme North, in Dakota, Montana and other states, where corn growing is not profitable. Indeed, to grow both of these two Barleys and feed them instead of corn, is one of the greatest things that the farmer can do, for the nutritious and feeding value of these two varieties of Barley are simply immense, and we urge every farmer having hogs or cattle, to sow a few acres of these two Barleys for stock feeding purposes. The yield averages ordinarily **40 TO 60 BUSHELS PER ACRE.**

Now, we lose this Barley, although it is somewhat mixed with common Barley, yet it is a running snapper and feeder. Price of Giant White Hulless Barley: Pkg., 10c; lb., 30c, postpaid; by freight, pk., 75c; bu., \$2.00; 2½ bu., \$4.50.

BLACK HULLESS BARLEY.



BLACK HULLESS BARLEY.

What we have said of the excellencies of White Hulless Barley is applicable also to the Black Hulless Barley. Both sorts are splendid for stock feeding. Both are slightly mixed, but that's no detriment for big yields.

Price of Black Hulless Barley: Pkg., 10c; lb., 30c, postpaid; by freight, pk., 60c; bu., \$1.50; 2½ bu., \$3.25.

HIGHLAND CHIEF BARLEY.

A splendid, healthy, two-rowed sort, yielding 60 bushels per acre. Pkg., 10c; bu., \$1.50; 2 bu., \$2.50.

SALZER'S MANSHURY.

It's immensely prolific and sells well everywhere. Our largest yield was 60 bushels per acre. Prof. Henry, of the Wisconsin State Agricultural College, is a great admirer of this Barley. Price: Pkg., 10c; pk., 50c; bu., \$1.50; 2½ bu., \$2.75.

SUCCESS BARLEY.

A beardless variety offered by quite a number of firms. It is fine in every respect, but we do not consider it so strong, healthy and prolific as our Salzer's Beardless Barley. Pkg., 10c; bu., \$1.35; 2 bu., \$2.25.

DAKOTA SILVER BEARDLESS BARLEY.

This, no doubt, is the Success Barley introduced by us some years ago and renamed by a seedsmen. It is not as good nor as prolific as Salzer's Beardless, though it is a beardless variety. Price: Pkg., 10c; lb., 25c; by freight, pk., 50c; bu., \$1.25; 2½ bu., \$3.10; 10 bu., \$12.00.

SALZER'S SILVER KING BARLEY.

Look here, Mr. Farmer; here is a bold word—one we would not dare to make were it not for the positive facts that we have in the case. It is this: Salzer's Silver King Barley is the greatest, the heaviest yielding, the sturdiest, the longest eared, beardless, tremendously healthy, remarkably prolific, wondrously heavy threshing out Barley on earth today. Do you hear? On earth today!



8. Andrew Boschert, brother of ex-Register of Deeds Boschert, says: "There has been Barley grown on my farm for over a quarter of a century, but I never saw one so good as this. I have seen some of the best of your Silver King Barley which I grow for you. One field in particular threshed out 60 bushels per acre, while another field went at the rate of 80 bushels per acre. This I think is a record for any Barley. I think you have a bonanza in this wonderful new Barley."

READ THIS SWORN STATEMENT OF MR. JOHN BREIDER.

9. "John Breider, Peter Wenner, Mike Casper and Christi in Casper do each and severally solemnly swear that John Breider, living at Mishicot, Manitowoc County, Wisconsin, grew on one measured acre, containing 13,800 square feet, 173 bushels of 50 pounds per bushel, of Salzer's Silver King Barley the past season; that same was threshed by Prince & Roniller, whose oath as to the correctness of above is hereunto appended. Subscribed and sworn to by John Breider, Christian Casper, Mike Casper, Peter Wenner."

10. "We, Mathias Prince and Frank Roniller, owners of the threshing machine, do solemnly swear that we threshed for John Breider, of Mishicot, Manitowoc County, Wisconsin, 173 bushels of 50 pounds to the bushel of Salzer's Silver King Barley, grown from 1 acre."

11. "Mathias Prince, Frank Roniller. Subscribed and sworn to before me this 14th day of October, A. D. 1900. Bruno Miller, J. P."

Let me tell you this, Mr. Farmer, Salzer's Silver King is the greatest beardless Barley known on earth today. If there was a better sort I'd know it, for Salzer measures the earth for novelties. We have agricultural detectives out constantly. No Barley is so heavy and plump as ordinarily this year, on account of bad weather.

PRICE OF SALZER'S GREAT SILVER KING BARLEY.

Pkg., 10c; lb., 30c, postpaid; by freight, pk., 90c; ½ bu., 90c; bu., \$1.25; 2½ bu., \$3.00; 10 bu., \$11.50; 20 bu., \$21.00.

In 1898, 1899, 1900, 1901 and 1902 the yield throughout America of Silver King Barley was simply a-bounding—almost fabulous. Here are 9 out of 20,000 growers:

1. G. D. Nichols, Worthington, Iowa: "The Barley, I think, will yield 80 bushels per acre. It was too dry."
2. C. H. Mather, Colfax, Minn.: "The Barley was very fine. Will yield 80 bushels per acre."
3. F. B. Hoessler, Hamlet, Tenn.: "The Barley turned out very well. I think this favorable season it will yield from 40 to 100 bushels per acre."
4. Wm. Powell, Linton, Ind.: "Your new Barley is very fine. It will yield 100 bushels per acre."
5. P. A. Stover, Eaton, Ohio: "Your Barley is a hummer. Each bushel per acre can be raised from same."
6. W. E. Peterson, Leabel, Wis.: "Your Barley did splendidly. It is all right. It will yield 100 bushels per acre."
7. Ned Kutch, Arcadia, Wis.: "I raised 118 bushels and 1 bushel from one acre of your Silver King Barley the past season. It is the finest Barley I ever saw."

SALZER'S GREAT BEARDLESS BARLEY.

It is positively the greatest Barley on earth. No, we must modify this. It's the greatest Barley novelty on earth—for a Barley without a beard is a novelty; and then, when you can get such a Barley as this, beardless, easy to harvest, fine to thresh, tremendous in yield, what more do you want? Now, while Salzer's Silver King Barley has the proud distinction of being the greatest yielder, the finest, plumpiest six-rowed bearded Barley on earth, we claim for Salzer's New Beardless Barley the same distinction under the beardless varieties. When years ago we first introduced the Beardless Barley, this was quickly taken up by a number of seedsmen and sent out under high-sounding names. We then did not push the Beardless Barley because we had it not perfected; but today, in our Salzer's Beardless Barley, we have positively the greatest Barley on earth. It is just the Barley that you have been looking for, Mr. Farmer. We know it, because we have farmed for so many years, and how often were we annoyed and vexed in harvesting the common varieties of Barley that were covered with long, sharp, sticky beards! Now, this is all done away with, and thousands of farmers who tried Salzer's Beardless Barley, were more than delighted and pleased with the results. Not only were they astonished at the great yield and fine quality, but also the best of all—the nuisance of the "sticky old beards" was done away with entirely. Now, that is just what you have been looking for, Mr. Farmer, and that is one reason you have not been growing Barley the past years. Now, honor bright, is it not? In Salzer's New Beardless Barley you have a heavy yielding, strong, stiff straw, healthy, standing variety, a variety that will yield all the way from 35 to 65 bushels per acre. Now, when you can grow from 35 to 65 bushels per acre of Barley, there is no cereal that you can grow that will pay better. Brewers who saw our crop of Salzer's Beardless Barley this year offered us a bushel more for some, saying it was the very best and earliest they had ever seen, way ahead of Manchury or Scotch Barley, which shows how very highly they value Salzer's Beardless Barley. Indeed, there is no finer Barley in the country than this Beardless Barley, and of such feeding value. We feed it to our horses, cattle, hogs, and sheep, and they flourish, grow fat, and keep healthy and happy. It is a positive fact, that your horses and cattle will thrive faster and better on a change of food than on corn only, and we know of nothing that will make a better change than Salzer's Beardless Barley, and also the hullless varieties. Remember, that the two greatest Barleys on earth are Salzer's Silver King, described before, and our Beardless. The beauty of Salzer's Beardless Barley is big yields, big heads, entirely beardless, and extremely prolific. Say, Mr. Farmer, it would do you good to see our 100-acre field of Salzer's Beardless Barley, and it would make your heart glad to read the hundreds of hearty, vigorous, emphatic, breezy testimonials our farmer friends are giving to this great Barley!

In 1900, 1901 and 1902

Salzer's Great Beardless Barley again covered itself with glory! On every farm where planted, in every state where tried, Salzer's Beardless was not found wanting and returning a yield large enough to astonish the natives, as the saying goes. We introduce only one testimonial on the bottom of this description, which shows how the wind blows. It tells you what you may expect of Beardless Barley. There is Mr. Wells. He has grown same two years, and just read his happy tale, the first year 121 bushels, the second year but 109 bushels per acre. Now, then, when you remember that the average yield of barley throughout America is much less than 20 bushels per acre, and you can get of this barley 100 bushels per acre, you can easily figure the profits. If a barley that pays to grow, it is easily harvested, it is vigorous in growth, it is wonderful in yield, it is marvelous in health qualities, "it beats the band," as the Dakota farmer says, for anything and everything in the barley line and becomes at once a great barley for food purposes, whether cut and fed as hay or fed to the hogs and cattle just when ripe, or threshed out and then fed, in fact any way that you may handle this barley it is profitable. It is a winner every time. Its tremendous yield makes it so. Now, despite the bad weather, which makes the kernels of this barley somewhat a little shrunken, yet despite this fact it yielded on thousands upon thousands of farms at from 40 to 60 bushels per acre, which is good enough for a year as the past was.

121 AND 109 BUSHELS PER ACRE.

Here is Just One Testimonial: J. E. Wells, Orleans County, N. Y., says:

"Your Beardless Barley beats anything I ever saw. People came from far and near to see it. It grew 3½ feet high and yielded 121 BUSHELS Barley per acre. That is good enough for me!"

And for

The Second Season He Says:

"Don't you want some fine Salzer's Beardless Barley? It is wet this year here and I only got 109 bushels per acre, but I think I will have to stand that. It is fine, the best barley I ever had."

PRICE OF SALZER'S BEARDLESS BARLEY.

Pkg., 10c; by freight, pk., 50c; bu., \$1.30; 2½ bu., \$3.20; 10 bu., \$12.00; 25 bu., \$25.00.

STANDARD OATS.

Salzer's Silver Mine Oats.

No Oats ever offered created such a sensation as Salzer's Silver Mine Oats, introduced 8 years ago. It is doubtless the greatest Oats ever introduced up to this time, but must now give way to our Big Four Oats, to say nothing of our New Century Oats. We have for years made Oats a great specialty of our business, and to show you what Silver Mine Oats can do for you, we introduce here two testimonials on our end. It is a White Oat, strong, stiff straw, and we assure you will be delighted with same.

Mr. P. U. Sinnott, Randallia, Ia., among others, writes: "Salzer's Silver Mine are the most wonderful Oats I have ever seen. I purchased of you 2½ bushels, which I sowed on 1 measured acre, and harvested 190 bushels and 15 pounds, only lacking 3 bushels and 17 pounds of the coveted 200 bushels. I am sure I would have gotten 200 bushels, yes, much more, but the season was so dry. People came for miles to see my beautiful Oats."

Neck Kutscheit, Arcadia, Wis., under date of Sept. 31: "I raised 200 bushels and 30 pounds from 1 acre Silver Mine Oats the past season."

THE PRICE OF SALZER'S DAKOTA-GROWN SILVER MINE OATS is: Pkg., 10c; lb., 30c; 4 lbs., \$1.00, postpaid; by freight, pk., 50c; bu., \$1.10; 2½ bu., \$2.50; 10 bu., \$9.00; 20 bu., \$17.50; 100 bu., \$75.00.

Salzer's Great Northern Oats.

This is one of the heaviest yielding varieties known. It has very strong, stiff straw, does not break easily, with comparatively soft skin. It has been found to be the best for stock. We introduce here a letter to show you what our customers think of this Oat. Hundreds of others equally as good as this.

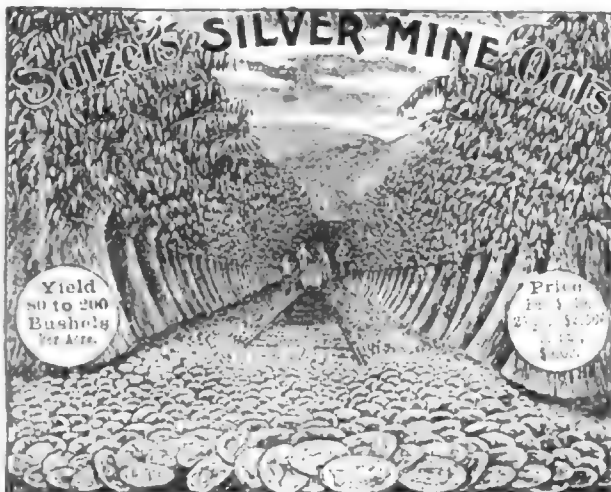
Hon. I. D. O'Donnell, General Manager M. & M. Land Co., Montana, under date of July 15: "I notice in your catalogue that I have lost the first premium on Great Northern Oats by not sending in my report. I had intended all the fall to do it. I took the precaution at threshing and had plenty of witnesses as to yield. I had 100 bushels of Oats from the 2½ bushels of Great Northern Oats." That tells the story: 100 bushels per acre on 100 acres, 10,000 bu., at 20c, would net \$3,250. Price: Pkg., 5c; pk., 60c; bu., \$1.25; 2½ bu., \$3.00.

White Superior Scotch Oats.

This Oat has great similarity to White Romanza. It is a fine, plump Oat, with very strong straw. Pkg., 10c; lb., 30c, postpaid; by freight, pk., 50c; bu., \$1.50; 2½ bu., \$3.50.

Welcome Oats.

This has had a large sale. It is a very handsome White Oat, weighing from 40 to 50 lbs. per measured bushel, yielding all the way from 50 to 100 bushels per acre. Pkg., 50c; bu., \$1.00; 2½ bu., \$2.50; 10 bu., \$9.00.



Black Prolific Oats.

A grand Oats, which is, with us, absolutely rustproof, of great vigor and health. Our stock, like all black oats, runs into light shades. Pkg., 5c; pk., 60c; bu., \$1.40; 2½ bu., \$3.25; 10 bu., \$12.00.

Improved White Russian Oats.

It is a wonderful feeder; 2000 grains have been counted from one grain, yielding fully one-third more than Common White Oats. Seed this year is light. Pkg., 5c; pk., 60c; bu., \$1.00; 2½ bu., \$2.25; 10 bu., \$8.50.

SALZER'S BIG FOUR WHITE OATS.

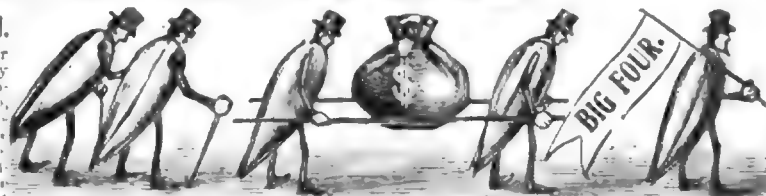
This noble Oats has stood the test of years. It has been planted in every section of America and not found wanting. It's the Oat for you to try.

If we can demonstrate to you, Mr. Farmer, that you can make lots of money sowing these Oats; if we can show you that for a new Oats it is almost worth its weight in gold, wouldn't you sow it? Here's our hand—and here's our say.

Now we do not feel backward in pushing Big Four Oats, because we had such hearty endorsements from thousands of farmers planting same the past summer. There is absolutely no risk in sowing this variety of Oats, and big money can be made out of it by wide-awake farmers. Why is it that some farmers will not keep up with the times? Why are they always content with the skimmed milk? Or, in other words, why will they not buy a good thing when it is new, but wait until it is half worn out and then take hold of it? This class of farmers will always complain of poor crops, low prices and hard times. Let us look at the matter right. If the prices are low, double the yield of your crops. What then? Why, hard times disappear as if by magic. Sow good seed. Feed your ground, and then with a fair season (or even a bad season, if you but sow Big Four Oats) the crop is assured. On the other hand, sow a poor variety of seed, starve your land, and the best season God ever sent will not fill your granary. Such farming will make you a slave all your active life and prepare for you a miserable old age. Beware and keep well ahead in the race. Be a leader, if you can, but never be entirely in the rear. Think, plan, act. You can commence this year by sowing good varieties of cereals—Oats, Corn, Potatoes, etc. With good management you can sell the crop at a fancy price, for seed, to your neighbor. By keeping right along in this way you will soon be looked to in your neighborhood for the best seed, and no person can calculate in advance how many extra dollars this means during a farmer's life. Try one or two new kinds of seed each year, and as soon as you see an improvement, discard the old and work up the stock of the new. This is one way to make farming pay, and Salzer's new varieties are always sure to pay you. Just think of the thousands of dollars farmers have made throughout the United States on Salzer's Corn sorts, on his Oats, Wheat, Barley, Potatoes, etc. When Salzer offers a new variety of Wheat, or Grain, or Potato, you can always bank on same, for it is "more than good," as a pleased farmer expresses it.

Greatest Mortgage-Lifter in the World.

Sowing your land to this Oat would lift or pay the biggest mortgage you could possibly have on your farm, for it is the greatest crop ever known! Now, you wonder if this is so, and in order to strengthen your faith in this marvelous, magnificent new Oat, Big Four, we could introduce 5,000 testimonials of wide-awake farmers scattered from Maine to California, and from Canada to Texas, and some from foreign lands. Why, it is the Oat that takes everywhere, because it adapts itself so peculiarly to all soils and climates known. Try what you will, and you cannot beat the Big Four for the yield and fine quality and good oatmeal.



See the Whorls! Those 12 long side shoots mean additional yield.

An Agricultural Wonder



250 Bushels Per Acre.

Mahlon M. Luther, East Troy, Pa., Sept. 26, 1898, under oath deposes:

I planted 2 1/2 bushels of your Nameless or Big Four Oats on one acre of ground and harvested 250 bushels of 32 pounds per bushel. It is positively the greatest Oats I have ever grown; has very strong, stiff straw, and long heads filled to the tip with very plump, heavy kernels, and is a great stooler. That is one important reason for such an enormous yield.

FIFTEEN SPLENDID POINTS.

First—New Blood. It contains more new blood, hence more vigor and producing qualities than any other Oats we know of.

Second—Stood the Test on 12,000 farms, scattered all over America, in the remotest corners and obscurities of each state and territory—everywhere it did well, despite the most unfavorable season ever known.

Third—Earliness. This is absolutely the earliest Oats grown. Nothing like it in earliness that we know of. Our crop was ripe and cut and stacked eight days before other sorts were ripe, which stamps this variety as absolutely the earliest in existence.

Fourth—Money. That's what the earliest Oats always bring in the market, and especially on the farm, for many farmers are short of oats in the summer when this ripens.

Fifth—It is Bug-Proof. This Oat, more than any other variety, laughs at bugs and weevils at insects, and stands up, growing vigorously, while other varieties succumb to the ravages of insects. During the past years we have never seen an insect touch or harm our Big Four Oats.

Sixth—Withstands Drouth. No sort that we have ever tested so thoroughly and completely withstands dry weather—yes, long continued hot drouths—as Big Four; indeed, it seems to be proof against every element of nature in the shape of weather, withstanding all and always growing better.

Seventh—Strong Straw. Now, then, Big Four Oats has considerable stiff straw, withstanding severe winds to a marked degree and coming with after storms standing straight, erect—a pleasurable sight to behold. When other sorts lodge badly this stands up like a strong stone wall.

Eighth—Yield. This is simply enormous; some say from 250 to 300, yes, 300 bushels or more per acre, but we honestly believe that 120, yes, up to 300 bushels or more can be grown per acre under careful cultivation; at least

we would risk Big Four Oats for that, quicker than any other variety we know of to produce the greatest number of bushels of Oats of any sort grown.

Ninth—Color. The color is beautiful in the extreme, and it is sold quickly and rapidly at an advanced price in almost every market on the globe. The color alone makes it a great seller.

Tenth—Quality. No Oat exceeds this in excellent quality, and it has the advantage that it will make more and better oatmeal than any other Oat known at the present day, while all horses will not for it for food. All millers who have seen it pronounce it excellent in the extreme.

Eleventh—Profit. Now, then, here is an Oat that makes a profitable farming absolutely certain in any state from Maine to California, and south to the Gulf, and north through Canada. This Oat, it seems, will insure profitable farming. It will certainly yield from 250 to 300 bushels per acre, produce more than any of the common varieties, which will ten times pay the cost of the seed.

Twelfth—Quick Returns. That's what you get when you sow this Oat, for the crop will go like wildfire! Every neighbor ought to buy it for seed.

Thirteenth—Insurance. You have heard of fire insurance, life insurance, and hail insurance, but have you ever a positive, safe, sure CRUISE IN SURETY? Big Four, this beautiful WHITE OAT, insures you against a failure in the crop every time.

Fourteenth—Cost. The price of this Oat is not high in the low, but that's not the Salzer's Seed Company to take the money out of you, they sell at a low price, so that all the money can be made out of it.

Fifteenth—The Last Forty Bushels. It is the last 40 bushels per acre that makes farming profitable. If the crop is 250 bushels per acre, and this gives you 20 bushels, the last 40 bushels would be the profit; but if this gave you 25 bushels, it is very easy to figure out your profit on 100 acres or more. Try it and convince yourself.

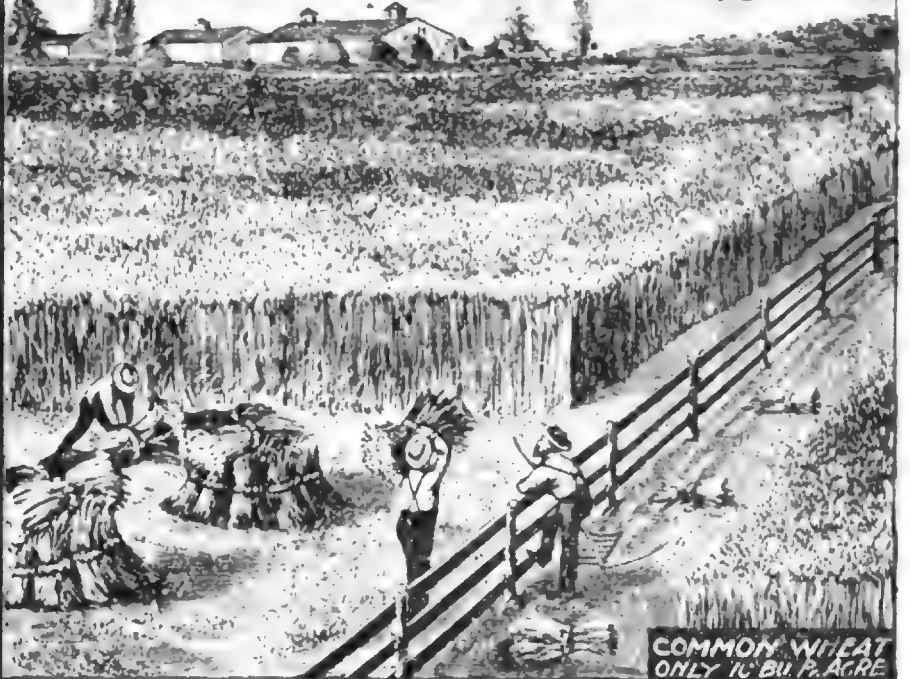
Just stop and do a little figuring, what profit it will bring you to sow an Oat with so many rare good points.

PRICE OF SALZER'S NEW BIG FOUR OATS:

Pkg., 10c; lb., 30c; 3 lbs., 75c, postpaid; by freight, pk., 50c; 4 bu., \$1.25; 5 bu., \$2.00; 10 bu., \$4.00; 20 bu., \$8.00; 25 bu., \$10.00.

THE GREATEST SPRING WHEAT IN THE WORLD.

SALZER'S MARVEL SPRING WHEAT



Wheat Rules. The crop of 1902, of about 150,000,000 bushels, entitles Wheat to the front as the great leader of returning prosperity, and thousands of farmers will sow wheat in 1903 who have for years not sown any. The prospects are that Wheat will sell, October, 1903, at 90¢ a bushel. Then is the time to have a plenty, and no wheat fields bigger and better than

SALZER'S WONDERFUL MARVEL.

This variety of Spring Wheat is the result of long and careful experimenting, obtained through crossing and careful selection. We consider it the most prolific, heaviest-stooling, strongest growing variety of Spring Wheat with which we are acquainted. It produces more of the choicest flour to the bushel than any Wheat we know of, and this point alone makes it the greatest milling Wheat in the world. It will completely revolutionize

Wheat-growing—that is, in yields.

TAKE WISCONSIN.

Its 1,012,579 acres yielded 12,346,030 bushels of Wheat. Had its farmers sown SALZER'S MARVEL SPRING WHEAT, its 1,012,579 acres, at only 30 bushels per acre, would have yielded 30,037,738, a difference of about 17,000,000 bushels in Wisconsin alone. Add to this Iowa, Minnesota and the Dakotas, the increase of the Wheat yield would have been 75,000,000 bushels, or about \$55,000,000. We do not claim this Wheat to be absolutely pure, because it is a hybrid—all hybrid Wheats often show parent Wheats—but we do claim it to be the most marvelous, prolific, heavy yielding quick-selling Spring Wheat that has ever come under our notice, and we have tested every sort known to the trade. It has a record for itself that we may well be proud of. It has proven to be hardy and insect-proof. Over 14,000 farmers ordered this Wheat and everyone praises it. Having been grown in the extreme North assures this variety extreme hardiness; yes, it withstood all kinds of climates, whether storms, warmth, drought or rains, during the growing season of 1902, and came forth the victor over every known sort and kind. Not one farmer out of 14,000 reports a failure. It is a Wheat that will bear planting in every state in the Union, whether Spring Wheat grows there or not, for we believe with this Wheat we can make Spring Wheat grow in every state in the Union. It ripens early, and thus far has never failed to return kernels unusually plump, large and of fine color. When we remember that the average yield in Iowa and Nebraska is but 15 bushels per acre and of Minnesota and the Dakotas but 18 bushels per acre, it is not difficult to imagine what our Marvel Wheat would do in those localities. Why, it would thresh out yields like 20, 30 and 40 bushels per acre with ease. It challenges the heart of the farmer and his purse. It is a great stooler; 1,218 kernels have been grown from a single grain. Now, that means something. It means that with ordinary care, and ordinarily fair weather and fair soil, you can have a crop of Wheat that will reward you of the days of your childhood or young manhood, when Wheat yielded 40 to 50 bushels per acre right along.

NO MORE HARD TIMES.

We believe that this Wheat, our Barley and Oats, our Grass Mixtures and our Potato Collections, if planted universally by farmers, will kill hard times. The country will assist to pay their debts, if they have any, and put a large sum of money to their credit in the bank.

TAKE 100 ACRES IN SALZER'S MARVEL WHEAT

At only 30 bushels per acre, and you have 3000 bushels of wheat, or 90000 lbs. of flour, cost of 300 bushels of seed, cultivating, threshing, etc., \$600, leaving you a clear profit of \$1,700. Get it by planting Salzer's Marvel Wheat.

WE WARN YOU, SIR, THAT THE ONLY DANGER

"Or bad point" about this Wheat is, that you will be obliged to enlarge your granaries.



"Oh, Dear; my granary is too small. Marvel Wheat did it."

Now, mind your point, don't you like it? This Wheat, grown and with hybrid Wheats, frequently shows different varieties in the field, which may appear to come as though the wheat was mixed. All hybrid Wheats are apt to show this. It is no detriment to the crop, the best of them is increased yield.

Hon. H. L. Hunter of South Dakota, the famous farmer, gives to Salzer's Marvel Wheat his highest endorsement. He grows it in large quantities, and produces the very best Spring Wheat grown.

Long, finely-shaped heads, filled to the top with heavy kernels, tells the story of big, heavy crops.

PRICE OF SALZER'S MARVEL SPRING WHEAT.

We have made the price low—within the reach of all—so that everybody, in every state of the Union, can try and have a great, beautiful, heavy, big paying crop of Salzer's Marvel Spring Wheat and add 1 lb. U.S. Department of Agriculture, Washington, Introduction of Macaroni Wheat, free with each bushel seed. Free—With each 1 bu. order of Marvel Wheat we give free 1 lb. U.S. Agriculture Dept. Macaroni Wheat. Price of Marvel Spring Wheat: By mail, pkgs., 10¢; lb., 35¢; 3 lbs., \$1.00. By freight or express, pk., 60¢; 5 bu., 85¢; bu., \$1.25; 24 bu., \$2.95; 5 bu., \$5.00; 10 bu., \$11.75; 20 bu., \$23.25; 100 bu., \$115.00 net.

Salzer's Marvel

Spring Wheat

Glorious is the distinction of being the only Spring Wheat to the well-known wheat, East, South, West or North. Every where it produces a crop. Now, why not try it for 100 lbs. of seed? Atwater, West Salem, Wis., grew from 5 acres 200 bushels of Marvel Wheat. These are the best, with interest, taxes, labor, wear and tear, and all, 50¢. He is a good sign for the wheat grower. It is a great success. Now you can have it for 10¢. What Wisconsin and do also other states can only use our Marvel Wheat.



SPELTZ (OR EMMER).

Ye Sons of Man, lend me your ears while I relate a narrative of thrilling interest. In a little province in Austria, there are found fat cattle, fat poultry, geese, horses, sheep, pigs, yes, every animal seems fat, happy and healthy. Over in Germany, in one of the biggest farming districts, we found the same thing. So conspicuous did this appear that we sought the cause. What is it? we queried.

SPELTZ OR EMMER.

That funny cereal, no, that grand, glorious, magnificent cereal. It is not oat, nor wheat, nor barley, nor rye, nor corn, nor spurry, nor hog peas, nor timothy hay, but a golden combination of all of them. How we wish at this moment we had the eloquence of a Henry Clay, the matchless word painting of Carlyle, the brilliancy of Chauncey Dupew, to depict to you, Mr Farmer, the untold value of Speltz, this great combination of food.

A. E. Steen, S. Dak. "God bless Salzer Seed Co. The 40 acres Speltz I sowed on your urgent request has saved me from ruin! The drouth ruined everything here, but I have enough Speltz food to keep all my cattle, hogs, horses, etc., until another year. Salzer, I thank you from the bottom of my heart."

Jacob Pfugfelder, Maple Park, Ill., says: "What is it (Speltz) grew enormously. I never saw anything like it. It yielded at the rate of 60 bushels of seed and nearly 8 tons of hay per acre."

Blanchard Brothers, Chaffee Co., Colo.—These boys are bright farmers, and they write under date of Oct. 7, 1900: "We have just threshed 182 bushels of Salzer's Speltz from the 100 lbs. of seed you sent us last spring. We are highly pleased with it. The neighbors all think it is marvelously wonderful. Nearly all of the 182 bushels sold at \$2.00 for seed. Speltz and Alfalfa are our money-makers. We expect to order several barrels of potatoes from you."

Frank A. Woodfill, Jefferson Co., Ind., says: "I grew on ordinary soil 55 bushels of Speltz to the acre."

Fred Wolf, Chadsworth, Ill.: "Speltz has been the wonderment of the neighborhood, as well as the farmers who passed our place, as I planted the seed right along the fence. It is enormously prolific."

Hon. H. F. Hunter, S. D.: "Speltz, Salzer, is Speltz, and Speltz, Salzer, beats the band; in other words, Speltz, to my mind, is the most profitable hay and grain food combined on earth. Your Bromus is immense, your Victoria Rape is marvelous as a green food, but Speltz, Salzer, beats them all."

TEN THOUSAND POINTS.

Why? you ask. I'll tell you. Speltz is good for pasture; Speltz fattens in the green state; Speltz, as a green grass-hay food, gives often 100 leafy stalks from one seed, so heavy a stooler; but that is not all; Speltz as a hay-dry—is immense. First, you thresh 50 to 60 bushels of grain, equal to corn, or barley, or oats, or rye, or peas, or wheat as a food; and then comes four to six tons of straw hay, equal to timothy. Speltz, Salzer, beats the band. It's the perfection of food for cattle; hogs yell for the food, cows jump a six-foot fence to get at the straw hay, horses fight for it, sheep delight and fatten on it, poultry relish the grain—I tell you, your Bromus is immense, your Victoria Rape is marvelous as a green food, but Speltz, Salzer, beats them all.

Salzer, Speltz is the greatest dry food on earth! I shall sow 100 acres next year for my stock. If I sow Speltz for two years I can wear diamonds and silk underwear." (He's wearing them now on one year's Speltz and Bromus crop!—Salzer.)

JOHN A. SALZER SEED CO. SAYS:

Speltz is a cereal to sow. We recommend same heartily. We endorse same without qualifications. When we tell the farmer it's safe to sow Speltz anywhere in the United States, he believes it. We never fool the farmer. We know whereof we talk. We farm in five different states ourselves. To make farming pay, one must be alert and awake. We try every seed under the sun. Speltz surprised us in Europe. It astonished us. We brought it to America. Here it completely captured us. Now, if you have an acre of land upon which you wish to grow 50 to 60 bushels of rich cereal food and four tons rich straw hay, then order without fear, in full confidence, 50 to 60 pounds of our Speltz.

IT'S THE RICHEST FOOD THAT'S OUT!

How Nature takes care of man! Just look at it! Several years ago the fattening of hogs in Dakota, Montana and the North was thought impossible. Then came Salzer's Boundless Barley, Hog Pea and Speltz, these are three things which make it possible to fatten hogs anywhere on earth, and do it as cheaply, if not cheaper and better than with corn. Speltz is a richer food than corn. For fattening cattle and swine it's unsurpassed. It cannot be beat. It fattens. It does this easily and well, and makes the best kind of pork and best and so cheaply. You can grow it anywhere; when wheat or oats grow, Speltz will also thrive. Try it for 1901, Mr. Farmer, and be happy. Everything eats it and grows strong and healthy and fat. Try it for 1901. It will surprise and please you. Try Speltz, Rape, Bromus, Billion Dollar Grass and Amber Cane, and you have the greatest foods on earth!

CULTURE OF SPELTZ.

The culture of Speltz is simplicity itself. It's just as easy as the growing of oats or corn. Prepare your land as you would for wheat or oats, and sow at the rate of 50 to 62½ lbs. per acre. In the green state it makes an excellent pasture. Cut when grain is past the middle stages of milk, when it will make splendid grain and lots of straw hay of excellent quality. Thresh like wheat, only not so closely. The hull and kernel can then be fed or first ground. I know what I am doing when I urge you to try it heavily, sowing from one to ten acres. It is a grain to sow for profit. Your chickens and geese, your horses and colts, your cows and calves, your sheep and swine, all will eat it eagerly and flourish. It's as easily grown as Big Four Oats. It's as profitable as any thing I know of in the grain line. The hull and all can be ground into food so rich, so nourishing, so appetizing, that your stock will fight for it. Every state in the Union will raise it during 1901. Speltz is one of those things I love to endorse, delight in urging you to plant, because I know it will satisfy you fully and completely. Have you noticed the price of Speltz? Only \$3.00 for 125 lbs., sufficient to fully sow two acres. That's the way I do. I place the price so low that you can afford to try it abundantly. I know trying it will make you a steady planter of Speltz, and you will, like happy Harry Hunter, "wear diamonds and silk underwear," because Speltz will bring your stock into fine, fat, healthy condition.

PRICE OF SPELTZ.

Price: 1 lb., 25c; 3 lbs., 60c, postpaid; by freight, 50 lbs., \$1.30; 62½ lbs., \$1.50; 125 lbs., for 2 acres, \$3.00; 500 lbs., \$11.00, ~~55~~

SALZER'S PROLIFIC SPRING RYE.

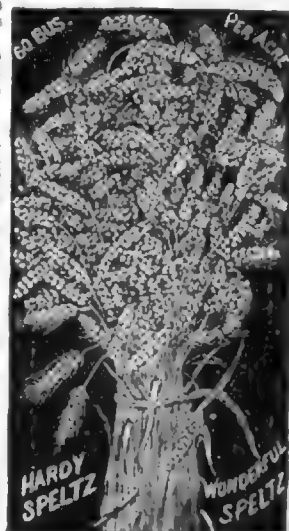
If we could introduce here one-tenth of the letters that we get from farmers thanking us for urging them to plant some of our Prolific Spring Rye, it would do your heart good to read them. Farmers tell us that they have made a great deal of money by following our advice on rye, wheat, oats, corn, grasses, etc., and we know that there is nothing better to make money out of than our Prolific Spring Rye. This is grown on our farms in South Dakota and is a heavy yielder and does splendidly everywhere. We can short last season in filling orders, but this year have a couple of thousand bushels more, and we hope that orders will be sent in early so as not to disappoint anybody.

This magnificent Rye of recent introduction, and it has proved to many of our farmer customers a better money maker, a surer money maker, a bigger money maker, and an easier money maker than any other cereal planted, as good Spring Rye brought as good a price as Wheat and yielded from 50 to 60 bushels per acre more. It is a magnificent sort. It can be used as a catch crop in case other crops fail. The price is seldom below 60c per bushel, while the yield rarely falls below 40 bushels per acre. We have but 3,500 bushels of this Rye, and we request all our farmer customers who want the best thing in the cereal line to be had, to order early, as it is the early bird that catches the Rye, as later on in the season it will surely be sold, and you cannot get any unless you order early. Our stock was grown on out stubble, and a few oats are occasionally seen in the seed. This is no detriment to the yield. We are sure it will please you. It can be sown at the same time when Spring Wheat is sown, at the rate of about one and one-half bushels per acre.

AS A CATCH CROP.

We sowed some of our Sure-Cropping Prolific Spring Rye on Winter Wheat that had died out, waiting until almost May, and found it did splendidly. It gave us a yield of over 40 bushels per acre. It is one of the very best things to sow for a catch crop, as it always gives good yields. When Rye is out we sow either 2 lbs. Victoria Rape or 1½ lbs. Turnip Rutabaga seed per acre, or Thousand Headed Kale, and run a harrow over it. That pays 50 fold.

PRICE OF OUR PROLIFIC SPRING RYE: Pkg., 10c; lb., postpaid, 30c; by express or freight, pk., 60c; bu., \$1.50; 2½ bu., \$3.50.



1,000,000 BUSHELS were used in 1902 for seed. In 1903 the farmers will sow 5,000,000 bushels. It's the greatest cereal corn grain combination food on earth!



New Calcutta Buckwheat.

This variety comes from India, and rivals the celebrated Japanese Buckwheat in productiveness and yield, while its beauty is far ahead of any sort. Its kernels are smooth and fine, and it is in great demand as a milling Buckwheat. Every miller will want it. It is a great novelty. It yielded in New York state, 74 bu. per acre. Pkg., 5c; lb., postpaid, 25c; by express or freight, 1 lb., 45c; 1 bu., \$1.00; 2 bu., \$2.00.

New Japanese Buckwheat.

There is probably no cereal of recent production that has given as much public favor. It is the most abundantly produced variety known. Its yield bears out to the fabulous, as 60 bu. per acre is common, while it frequently yields as high as 80 and even 100 bu. It is a long bloomer, the kernel more than double the size of other varieties, of excellent flavor, and splendid for buckwheat flour. Pkg., 5c; lb., postpaid, 30c; pk., by



freight, 50c; bu., \$1.50; 2 bu., \$3.00.
Common Buckwheat—Pkg., 5c; lb., \$1.25.
Silver Hull—Its advantage is, it blooms longer, matures earlier. Grain of a beautiful light gray color, while hull is thin. Exceptionally fine for beer. Flour of unusual richness. Pkg., 5c; lb., 25c; 1 bu., 10c; 2 bu., \$1.40; 2 bu., \$3.35.

**Broom Corn.**

There is a great demand for Broom Corn Straw, and we heartily recommend farmers to plant some, even if no more than 1 acre. It is a profitable crop, as high prices are paid for straw. Plant in drills.

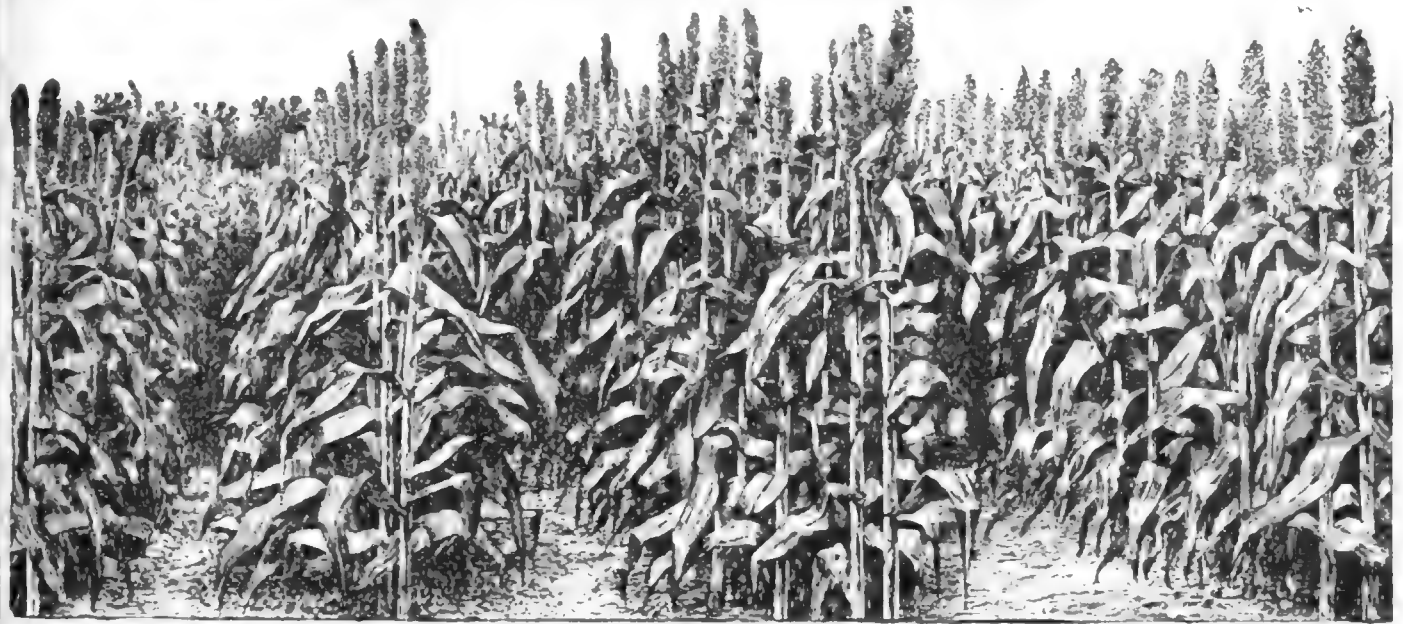
Wisconsin Evergreen—Our Wisconsin Evergreen seed produces heads 20 to 25 inches long. Broom makers claim it is the finest they ever saw. One farmer of our acquaintance sold 15,000 worth of Broom Corn from 10 acres last year. At the time of this writing the straw is worth 20 cents a ton. That pays well. Our seed is fine. Get the book, "Broom Corn and Brooming," only 25c, postpaid.
 Pkg., 5c; lb., 25c; 1 bu., 10c; 2 bu., \$1.40; 2 bu., \$3.35.
 25 lbs., 1.00; 50 lbs., 2.00; 100 lbs., 4.00.

California Golden—Oz., 5c; lb., 25c; by express, 1 lb., 25c; 10 lbs., \$2.00.

Early Japanese—This is a novelty of great merit, earlier than Evergreen, while the straw is strong and of great value as a market sort. Pkg., 5c; lb., 25c; 1 bu., 10c; 2 bu., \$1.40; 2 bu., \$3.35.
 25 lbs., 1.00; 50 lbs., 2.00; 100 lbs., 4.00.

Russian Flax.

Growing Flax, even in a small way, pays. Our Russian Flax yields from 7 to 30 bushels per acre. Pkg., 5c; lb., 25c; 1 bu., \$1.00; postpaid, by freight, pk., 5c; lb., \$1.90; 2 bu., \$4.00.

**SALZER'S EARLIEST KAFFIR CORN.**

Out on our Dakota Farms, upon our Red Wing properties, down in the town of Holland, in our county, there has grown the past few seasons a fodder plant known as Salzer's Earliest Kaffir Corn. Startling reports the farmers would bring in regard to this tremendous fodder producer. They would go and look at it, drive home, and come again in company with their neighbors to see again this marvel. Farmers would come for miles to see this magnificent, this luxurious, this prodigious producer. There it stood and grew and grew. Look at the illustration. See the sight. Is it not marvelous? Is it not wonderful? Taken from a photograph. Produced by sowing 15 pounds per acre in rows, on rich, sandy land. Can anything beat it on earth? All hail the Fodder Chief, this rich, succulent producer. Almost as good as Salzer's Superior Fodder Corn. Almost as rich as Rape. It is relished by cattle and hogs and sheep and horses, indeed, by every animal on the farm.

RESISTS AND LAUGHS AT DROUGHTS.

Droughts cannot touch this; at least, that is our experience. It snaps its fingers at dryness. It bucks the hot withering sun. It is there to grow, rain or shine. It grows and grows, and it matters not whether it rains or whether the sun is hot or not, Salzer's Earliest Kaffir Corn is there to grow. Will you try it for 1900?

Sow in rows 4 feet apart, planting about 6 inches in the row, using from 6 to 15 pounds of seed per acre. If the land is warm, rich and deep, you can plant more if you wish a heavy very heavy growth. It does well as far north as Dakota. It is one of those cheap things, and at the same time good things, that no farmer on earth ought to be without. It is enormously, prodigiously productive, does so well everywhere, that, if you have hogs or sheep, and if you are proud of your horses or love your cattle, you should plant a few acres.

Another good thing about it is this, that it will produce tens and tens of seed which is equally as rich and nutritious and fattening as corn. This seed will fatten your hogs and do it so cheaply and so well, that you will be surprised at the results. We have placed the price of our Earliest Kaffir Corn very low. Give it a thorough trial.

Price by mail, pkg., 10c; lb., 20c; by freight, (5 lbs., 40c; 10 lbs., 80c; 15 lbs., 75c; 100 lbs., \$3.00.)

MILO MAIZE CORN.

The farmer is fairly wild over this. It will produce more corn, more fodder than any other sort, even the famous Pigeon Rock, or Amber Corn, or indeed. The seed is an excellent fattener, and is relished by all cattle, hogs, etc. By mail, pkg., 1 lb., 20c; by freight, 5 lbs., 80c; 10 lbs., 75c; 100 lbs., \$3.00.

THE JERUSALEM CORN.

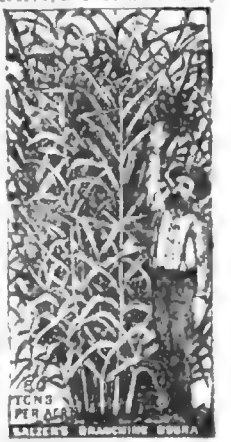
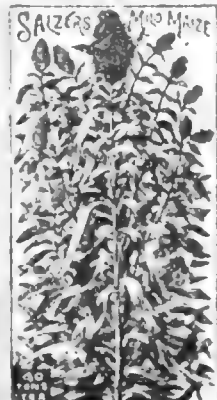
Belongs to the non-mocharing sorghum, and was brought a few years ago from the arid plains of Palestine. It is pronounced the best and surest grain crop for dry country, and, even when water is scarce, it grows several small heads on each shoot. It grows on a stalk. By mail, pkg., 1 lb., 20c; by freight, 5 lbs., 75c; 10 lbs., 75c; 100 lbs., \$3.00.

BRANCHING DOURA CORN.

Yields from 5 to 15 stalks from one seed. Being allied to Sugar Cane, cattle, hogs and hares will eat it voraciously. The Rural New Yorker says: "Though, during the severe drought, Corn dried up within a few feet of its base, the Branching Doura suffered but very little, producing from four to twelve bushels, and grew sturdily from 6 to 10 feet high. If cut down it starts again with renewed strength. It yielded at first cutting at the rate of 80 tons to the acre."

By mail, pkg., 1 lb., 20c; by freight, 5 lbs., 80c; 10 lbs., 75c; 100 lbs., \$3.00.

Write, sir, if you wish any of above in large lots, for special prices, stating quantity.

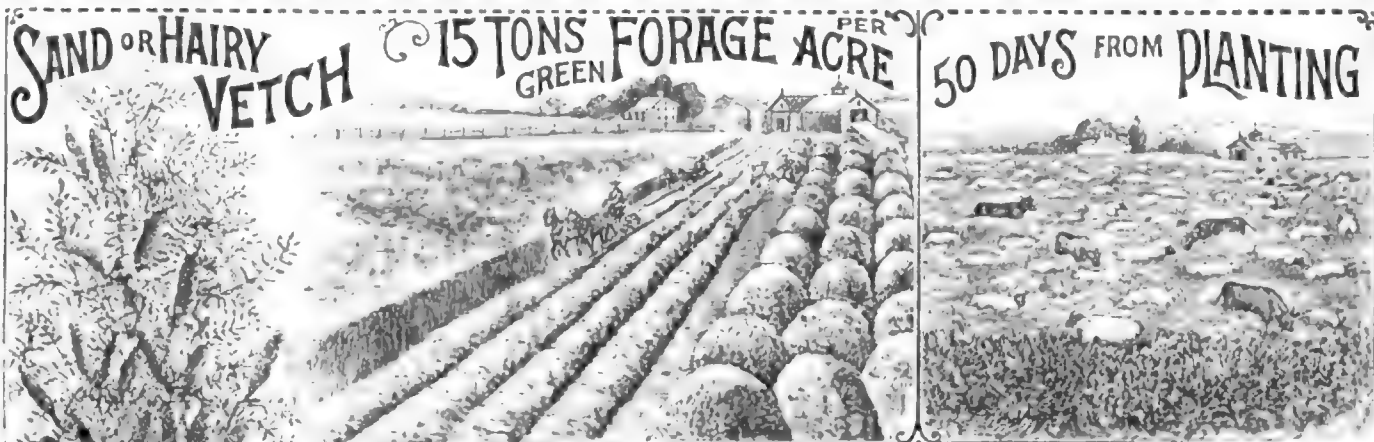


SALZER'S SUPERIOR SAND VETCH.

There was no patch more eagerly sought and more carefully noticed by thousands of farmers who visited our Dakota farms than our superior Sand Vetch. It was worth coming miles and miles to see. It was sown in May, but soon covered the ground and kept on growing and blooming and growing, surprising everybody. The yield must have been something like 7 tons per acre. To show you how rapidly it grows—we put a sample in our greenhouse in pure sand, and in 7 days after sowing it was 10 inches tall, without a drop of moisture either in the sand or applied to it after sowing. This shows—

1. That it is a wonderful, rapid grower, and gets on with little moisture, and thrives.
2. That it withstands cold. Sand Vetch can be sown in April and May, and mown in the fall, and the next spring, where sheltered, will come forth fresh and green and vigorous, and will form green herbage for cattle at once.
3. It is a tremendous yielder, producing all the way from 5 to 7 tons of the very best hay imaginable per acre.
4. Quality. Salzer's Superior Sand Vetch makes the very best hay imaginable—the equal of clover.
5. Culture. It is a great stander; therefore, but 20 to 30 pounds are sown per acre. Other broadcast or in drill three feet apart. To get the best results from it, sow about one-half bushel of Rye or Oats with it, to furnish support for the vines. On good, rich soil it yields enormous crops of green fodder, running from 1 to 15 tons to the acre. It is also a remarkable grower on sandy and thin land. If sown in rows it will soon cover the ground as a complete network, forming a tremendous amount of luxuriant fodder.

6. All agricultural colleges, all writers on agriculture, all practical farmers, recommend the growing of Sand Vetch. It is especially so in Europe. You cannot find an agriculturist there who would not recommend it, and this is the case here in America by those who have given some trial.



7. As a fertilizer it has but few equals, as it enriches the soil very quickly, and can be plowed under twice annually.
8. When intended for hay, Salzer's Sand Vetch should be left standing until the flowers have, for the most part yield, according to the soil, from 3 to 6 tons of hay per acre.

9. All summer long. You can have this excellent fodder plant, this excellent hay producer, all summer long, by sowing at different times. You can have the pasturage from April until November by sowing two or three weeks apart, not only a little but a great abundance, as Sand Vetch produces heavily.

10. Don't fail to try it. If you do you will miss one of the great treats of your lifetime in farming, because we believe that our Sand Vetch will give crops such as you have never had before; and if your land is poor and you wish to enrich same, this will do it as quickly as anything you have ever tried.

James M. Stone, Forestville, N. Y., October 9, has this magnificent testimonial on Salzer's Superior Sand Vetch: "Your Sand Vetch is immense. Took two plants to the Dunkirk Fair. It excited great curiosity. Standing on a chair and holding it by the roots as high as I could reach, the tops still dragged on the ground."

R. Wallburger, Camden County, Mo., says: "Wonderful is Salzer's Sand Vetch. Planted in May, and only two little rains, yet it grew 7 to 8 feet tall. Everybody came to see it and praise it. Other grasses and forage plants were too small to cut, but Salzer's Sand Vetch is immense."

This Vetch is by no means one of the most valuable fodder plants for the West and Northwestern States, owing to its adaptability to withstand severe drouth, heat and cold. The vines are very similar to Pea vines, but are more slender and much more thickly clad with leaves and side stems, which furnish nice succulent feed. Individual plants will make a ten-foot growth before going to seed. A sowing made in August or September makes excellent fall pasture for sheep or hogs; the crop in fifty days being 2 feet high. After close eating it can be left to prevent soil washing during winter and early spring, thus effecting a great saving of soluble mineral fertilizers contained in the soil. The Department of Agriculture at Washington estimates the value of a plowed under crop of this Vetch as equivalent to putting into the ground \$10 to \$45 worth of commercial fertilizer to the acre. It is one of the first plants to start into growth in spring, covering the ground with a heavy crop early in May.

PRICE OF SALZER'S SUPERIOR SAND VETCH (quick growing): Lb., 22c, postpaid; by freight, lb., 12c; 10 lbs., \$1.00; 30 lbs., \$2.95; 50 lbs., \$4.75; 100 lbs., \$9.40.

NO. 2 SAND VETCH—Somewhat mixed, but as good as many samples of Seedmen's No. 1 Vetch which have come to our notice. Pound, postpaid, 25c; by freight, lb., 10c; 10 lbs., 75c; 50 lbs., \$4.50; 100 lbs., \$9.00.

SPRING VETCH—An annual not so prolific as Sand Vetch. By freight, lb., 10c; 10 lbs., 75c; 30 lbs., \$1.00; 100 lbs., \$6.50.

BISMARCK HOG FOOD PEA AND PEA-OAT.

The Bismarck Hog Food Pea, in fact all field peas, are an almost entire failure. But for lots of nutritious hay, nothing will pay better than Pea-Oat—gained by sowing 60 lbs. Hog Food Pea and 30 lbs. Oats together. All cattle, horses, swine, sheep, etc., greedily eat same and grow fat. No farm is quite complete without a few acres of this rich food.

LET US DO A LITTLE FIGURING, MR. FARMER.

40 acres of Pea-Oat hay at 5 tons per acre, equal 200 tons.
40 acres of Turnip Rutabagas after the Pea-Oat is cut, at 5 tons per acre, equal 200 tons.

WHAT IS ABOVE WORTH?

200 tons of Pea-Oat hay at only \$8.00 per ton, equal \$1,600.
200 tons of Turnip Rutabagas at \$4.00 per ton, equal \$800.
200 tons left on the soil for soil enrichment, as only the choicest roots were taken, at \$1.00 per ton, equal \$200; or a total of \$2,400 in 40 acres.
Now, Mr. Farmer, have you any 40 acres that pay better? Will your wheat or oats, or your barley, or your corn, or your potatoes beat that?

CULTURE DIRECTIONS OF PEA-OAT.

Sow at the rate of 60 lbs. Peas and 30 lbs. Oats per acre. The Peas can be sown alone, covering 4 inches, and then the Oats; or sow together, as follows: Plow the soil deeply, harrow carefully, and then sow with a drill or a sower, covering fully 3 inches deep, probably 3½ inches on an average, would be better than 3 inches. Cattle can be turned into this at any time; or if you wish same for hay, cut when the Peas are through blooming and are claded in the pods. As soon as cut, sow the land to Rutabagas or Turnips at the rate of 2 lbs. per acre.

Price of the Great Bismarck Hog Food Pea: Pkg., 5c; pk., 65c; 1 bu. of 60 lbs., \$2.10; 2 bu., \$4.00; 10 bu., \$16.00.
Pea-Oat Mixture, properly mixed to give the best results: Per 50 lbs., \$1.00; per 100 lbs. (for 1 acre), \$3.00; 500 lbs., \$14.00.

turage for sheep or hogs; the crop in fifty days being 2 feet high. After close eating it can be left to prevent soil washing during winter and early spring, thus effecting a great saving of soluble mineral fertilizers contained in the soil. The Department of Agriculture at Washington estimates the value of a plowed under crop of this Vetch as equivalent to putting into the ground \$10 to \$45 worth of commercial fertilizer to the acre. It is one of the first plants to start into growth in spring, covering the ground with a heavy crop early in May.



Feeding on the great Bismarck Hog Food Pea—the richest food known to the green and used in Pea-Oat.

Green Scotchman Field Peas.

This Pea, above all others, should be planted by the farmer and stock grower. It is tremendously early, yielding all the way from 18 to 20 bushels of fine Pea per acre. They are great fatteners. These Peas sell at fancy prices dry for eating. Pkg., 5c; pk., 65c; 1 bu., \$1.00; 2 bu., \$1.75. Sack, 10c.

White Hundredfold Field Pea.

This remarkable white field pea is the result of careful selection and is probably the heaviest yielding white field pea next to Bismarck Hog Food Pea, known in the world to-day. It will yield all the way from 20 to 40 bushels per acre. Price: Pk., 5c; 1 bu., \$1.00; 2 bu., \$1.75; sack, 10c.

Canada Field Pea.

Well known. Price: Pk., 5c; 1 bu., \$1.00; 2 bu., \$1.75; sack, 10c. When stock is exhausted, will fill at La Crosse market prices.



SALZER'S PROLIFIC COW PEA.

"Oh, for a thousand tongues to sing the merits of this Pea!" The Cow Pea has proved to be one of the greatest fertilizers of the age, and we doubt not—if we make the statement, that it is richer in fertilizing matter, more lasting, more beneficial, a greater soil improver and a better soil enricher than the fertilizer drawn out from the barnyard—that many of our farmer friends will feel like challenging this statement; but nevertheless, gentlemen, it is a fact. It will take longer to enrich a thoroughly worn-out piece of land

by fertilizer from the barnyard than by sowing a plenty of Cow Peas and plowing the seed in. You can get two very creditable crops of Cow Peas on the same piece of land in one season by sowing them quite early in the spring, after frosts are over, broadcast, at the rate of 30 pounds per acre, or in drills 12 inches apart, and when these have attained the height of 30 inches, plow them under and sow a second crop at the same rate. This latter crop is ready either to plow under the first of October, or to eat for food, or to let the cattle graze upon same, and then reseed the field before frost. The next season this land is fit for a Corn, Potato, Oat or Wheat crop.

AN ASTONISHING FACT!

The Cow Pea as hay, fed along with our Earliest Russian Millet, will make an almost perfect, an ideal food. Cattle and Sheep will thrive and grow fat and healthy with such a splendid food. We hope, sir, Mr. Farmer, that you will try the Cow Pea this year, either as a rich food for your cattle or as a rich fertilizer for your lands. **SALZER BEGS YOU TO TRY IT.**

The Cow Pea is called by many an agricultural wonder, on account of its great prolificness, its wonderful vigor of growth, its adaptability to all climates and soil, and its enormous yield of green forage. The Cow Pea, in many of its fertilizing qualities, is equal, and in some respects superior, to the Mammoth Root Clover. It has strong roots and heavy foliage, possessing great fertilizing powers. It draws its nourishment very heavily from the soil, and returns it in a more measure to the soil, thereby enriching it to a degree that is remarkable. As a fertilizer it is equal in every respect to our Giant Spurry, though the latter ordinarily can be sown and plowed under three times, and is probably a little cheaper, but the Spurry does as does the Cow Pea. The Cow Pea ranks among the most valuable of all fertilizers, no less than 85 per cent of its seed is a most valuable fodder for cattle and than the best Clover hay. This is not only true for the Bean family. It is a known fact that the Cow Pea is a most valuable fertilizer and enriching crop. It requires a full season to mature in, but also ripens the pods and can probably be grown as a second crop after wheat in the North. If desired, the pods may be harvested for the grain, and the plants plowed under to fertilize the soil. The seed or grain is ground and used for cattle fodder; the leaves and seed make excellent fodder, feed green. Peas on dry land may be greatly improved by plowing under a crop of Cow Peas, and thus made into a fertile land. Plant in a thoroughly pulverized soil. If wanted to plow under for manure, sow with a grain drill, make it a foot apart. If grown for the seed, plant 3 feet apart and 1 foot in a row, and cultivate thoroughly, using 25 pounds of seed. The very finest, most prolific, and at the same time one of the very earliest, is Salzer's Prolific Cow Pea. The yield of Peas in a dry state is from 40 to 60 bushels per acre.

**Worth
its Weight
in Gold.**

That's the way our farm manager talked, when we told him that our Cow Pea was richer in food and fertilizing matter than Clover. No, sir, he wouldn't believe it—just hardly, and finally angry—but became to his good temper soon by thoroughly testing the two, and now chooses Cow Peas with might and main. It's ahead of Clover every time, he says. A good yield is 3000 lbs. vines and pods per acre.

I WON'T—WON'T BELIEVE IT!

That's the way our farm manager talked, when we told him that our Cow Pea was richer in food and fertilizing matter than Clover. No, sir, he wouldn't believe it—just hardly, and finally angry—but became to his good temper soon by thoroughly testing the two, and now chooses Cow Peas with might and main. It's ahead of Clover every time, he says. A good yield is 3000 lbs. vines and pods per acre.

PRICE OF SALZER'S PROLIFIC COW PEAS:

Pkg., 10c; lb., postpaid, 25c; by freight, 15 lbs., 80c; 25 lbs., \$1.00; 50 lbs., \$2.00; 100 lbs., \$3.00.

Clay-Colored, Red Ripper or Whip-poor-will Cow Peas (well-known), each sort by freight—Pkg., 5c; 15 lbs., 75c; 25 lbs., 95c; 50 lbs., \$1.90; 100 lbs., \$3.15.



SOJA BEAN.

The Soja Bean is coming right to the front as a great soil enricher, as a food for hogs and cattle, both in the green and dry state. In some parts of the South it is extensively grown only for feeding pigs, and the Agricultural Bulletin throughout the Southern States pronounces without stint. Here in the North the Soja Bean has not yet become generally cultivated on account of it not being early enough to ripen seed; but if ever with same for fertilizing, to plow under in the green state, it certainly is one of the very greatest plants, next to the Cow Pea, to sow, on account of its remarkable qualities. It will draw from the sun and return to the earth just the nourishment and properties that you are looking for. Our Soja Bean, which we offer here, this year, ripened with us on sandy soil at La Crosse, thoroughly. Price: Pkg., 10c; qt., 40c, postpaid; by express or freight, pk., \$1; bu., \$2.50.

VELVET BEAN.

This Bean is creating a great sensation in the South and Middle North. The planting that we had on our trial grounds at La Crosse surprised and startled us. We have come to the conclusion that it is going to be one of the great green manure or fertilizing plants. It is tremendously prolific, sprouting from 12 to 18 feet long. It is the Bean to try everywhere. It, no doubt, will make as much green herbage as any plant grown. It is new, and we urge

every farmer to give it a trial. Here in the North, in fact throughout the U. S., our Prolific Cow Pea is really far preferable, as it is earlier and does better on a greater variety of soils. Pkg., 10c; qt., 40c, postpaid; by freight, pk. of 15 lbs., \$1.00; bu., \$2.50.

LUPINE.

Speeds well in the poorest soil and is exceedingly valuable for plowing under. It makes a good fodder in either the green state or as hay. These seeds are very fattening when used with hay. Sow in the early spring at the rate of 60 to 80 lbs. per acre. Price, 10c a lb.; 10 lbs., 80c; 100 lbs., \$7.50.

SALZER'S GIANT SPURRY.

Our trip to Europe only the more favorably impressed us with the magnificent properties, splendid qualities, and tremendous possibilities of Giant Spurry and Esparcette for old, worn-out, poor, sandy, defective, useless soils of America.

Dr. Manley Stiles, of Lansing, Mich., calls it the "Clover of sandy soils, yielding 7,000 lbs. per acre."

Swartz, a great agricultural writer of Germany, says that "without Spurry the great Waasland in Flanders, now the garden of Europe, would have been impossible."

Von Voght, another acknowledged authority, says: "It is better than Clover. Cows give more and better milk and finer butter, and in addition to this it improves the land in an extraordinary degree."

Dr. Kozie, reporting to the Michigan Agricultural Station, says: "The Spurry has shown wonderful productiveness. Its value as a manure plant on light sandy soil is pronounced. It seems to enrich the soil more rapidly than any other plant used."

THOUSANDS PLANTED GIANT SPURRY.

The reports received from parties testing Giant Spurry are very gratifying indeed. Every body pronounces it a tremendous hay producer, and by all odds the best green fertilizer. J. J. Troutman, Pierce, Pa.: "Giant Spurry, sown May 10th, grew wonderfully fast, being 2 feet high in a few weeks."

Ira B. Curtright, Minong, Wis.: "Giant Spurry did splendidly, growing 3 feet high, yielding over 8 tons to the acre."

John Thacker, Malvern, Ark.: "Giant Spurry grew about 2 feet high, yielding 3 tons per acre."

Chas. Jennings, Deep River, Conn.: "The Giant Spurry grew 2 feet in height, and I cut two crops. Cattle seemed to like it very much. After getting second crop grazed same."

Albert Franzen, Grant Station, Mich.: "We had no rain from the time we sowed Giant Spurry until after harvest, yet it grew 2 feet tall and yielded 2 tons per acre. The second crop would have been heavier, but we pastured that."

A. J. F. Brown, Thompson, Conn.: "Giant Spurry did exceedingly well, growing 4 ft. tall. The yield of Giant Spurry was 3 tons per acre. When our pasture dried up we had Spurry to feed."

FOODER PLANT FOR POOR AND SANDY SOILS.

A. C. Clary, Dell, Wis.: "The cows ate it with great relish."

J. H. Harris, Pennellville, N. Y.: "When I received your catalogue I thought that your claims were rather extravagant, but since I have tried your Giant Spurry I am ready to believe anything that you have to say about seeds. At present it is 30 inches high, and part that I cut is making a good second growth."

WHY SHOULD YOU PLANT SALZER'S GIANT SPURRY?

First—Because it is the most prolific fodder and hay plant for sandy soils, for poor and doubtful soils known.

Second—It flourishes on sandy, worn-out soils where no other plant flourishes, and returns big yields every time.

Third—It comes next to the Clover as a fertilizer. Take the poorest soil or the worst soil that you can imagine and sow 10 lbs. of Salzer's Giant Spurry per acre on same. Do this two years and you will have a soil for Wheat, Oats and Potatoes.

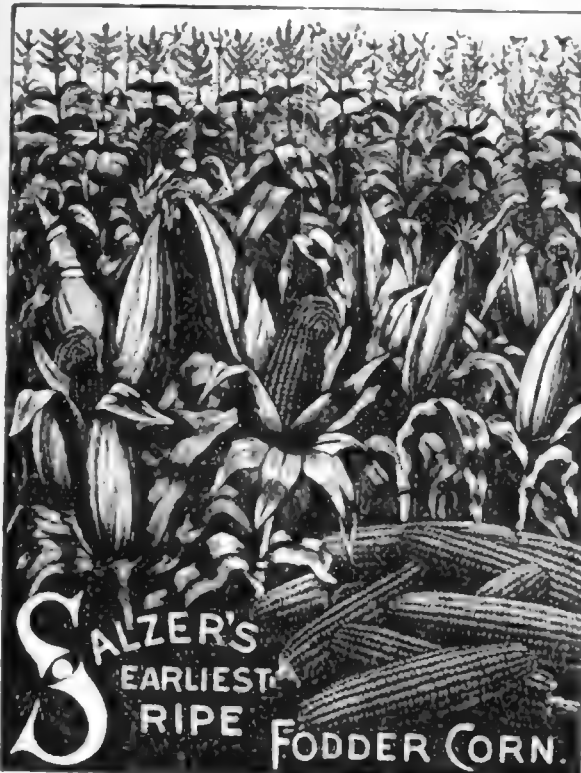
Fourth—The American Agriculturalist and all prominent agricultural writers urge the planting of Spurry and Clover.

Culture.—Prepare soil well. Harrow carefully. Sow for hay at the rate of 6 to 10 lbs. per acre. For fertilizing sow at the rate of 20 lbs. per acre, and plow under as soon as it is 15 inches tall. You can sow two seedings a year for fertilizing. There is positively no other seedman in America who has the genuine Salzer's Giant Spurry, although some may use our illustrations and descriptions. We have sold seed to none except our former customers, hence other seedmen's seed will not be the true Salzer's Giant Spurry, but more probably the common Spurry, which is 20 MILES BEHIND our matchless Giant Spurry. When you buy, don't get fooled, but buy the genuine of us.

Price of Salzer's True Giant Spurry: Oz., 10c; lb., 25c, postpaid; 10 lbs. (for 1 acre), \$1.90. By freight, lb., 15c; 10 lbs., 95c; 50 lbs., \$4.00; 100 lbs., \$8.00.



SALZER'S EARLIEST RIPE FODDER CORN.



Good morning, Mr. Farmer. How do you do? What is the condition of your herd of cattle and horses and swine and sheep? Have you plenty of fodder? If not, just lend me your ears for a few moments while I recount to you the tremendous advantages gained by planting a few acres of Salzer's Earliest Ripe Fodder Corn. While in Europe last summer, we found that even the farnest of this corn had crossed the ocean and was being planted in large quantities in France, Germany, Holland, Denmark and throughout Europe and all of these countries, where great stress and value is placed upon a really good article. Now, if fodder corn can be grown in these countries at a profit, it surely can be grown here in America with ten times the profit as it can be grown there, but the beauty about Salzer's Earliest Ripe Fodder Corn is, that it is the earliest on earth, that it comes at the time when fodder is always scarce on the farm, during those hot weeks and months when an acre of corn, with 20 to 30 tons of rich, nutritious feed, is worth to every wide-awake farmer lots of money.

This Corn has leaped with one wild bound into popularity, and nothing that we have ever sold has given such great satisfaction. Everywhere throughout the United States, where Salzer's Earliest Ripe Fodder Corn was planted, it surprised and delighted and pleased and astonished the grower.

It Was Ripe In 60 Days.

and furnished magnificent feeding Corn just at a time when farmers were short of Corn. If you plant this early, you will have fine feeding Corn by July, when you can re-plant same and have good Fodder Corn in September. This is the most wonderful corn in the world. It would take all of Webster's Dictionary to fully describe its many merits, that is, if you are in the stock business, and if you are in the business to make money.

Our customers would be surprised if we told them how many thousands of bushels of Salzer's Superior Fodder Corn are annually planted by our farmer friends. It has gotten to be so that no first class farmer, that is, a farmer up to the times, wide-awake, allows a season to go by without planting from 3 to 10 acres in Fodder Corn. Fodder Corn is one of the cheapest things that can be grown on the farm, and one of the very best paying things. We ourselves grow very largely of Fodder Corn, using same in preference to hay, and when the hay market is reasonably high we dispose of our hay and use fodder, because fodder corn can be grown for about one fifth what hay can; and, another thing, if you get such rich, luxuriant fodder corn as we offer, it is almost as good, yes, many farmers say better, than the very best hay, that is, for cattle.

The Most Perfect, Earliest, Rich Fodder Corn in Existence.

This Corn will ripen out ears inside of 60 days after planting, and usually from 2 to 3 ears on a stalk. The foliage is probably 6 feet high, very leafy and bushy, and contains a tremendous amount of nutritious matter. Of course, this is not as prolific as our Salzer's Superior Fodder Corn, but it has the advantage over any and every other Fodder Corn in the world today by its being 30 days earlier. The farmer immensely figures out the great profit in having a fodder corn extremely early, having it come at the time when pasturage is short, and he can then feed this rich Earliest Ripe Fodder Corn.

5,000 TESTIMONIALS.

We could furnish 5,000 testimonials of farmers who used Earliest Ripe; all are loud in their great praise. Says J. E. New, Webb, Miss.: "I just can't get along without your Earliest Ripe Fodder Corn; it is the finest thing I ever saw; and your Early Giant White Dent can't be beaten. I can't say too much for your corn."



You will need an extra churn if you plant Salzer's Fodder Corn.

My Farmer Friend, this Corn is Immense.

B. K. Lovejoy, Red Wing, Minn., says: "Grew two magnificent crops of Early Ripe Fodder from the same field the same season." He exhibited at the Minnesota State Fair a stalk of Earliest Ripe 6 feet 6 inches tall, grown in 60 days, or over 2 1/2 inches per day.

Another thing, if this Corn is desired for winter fodder, it can be planted early; it can be cut months ahead of frost, and can be stored away in first class shape, and will keep all winter. This can be done before your busy fall work crowds you. We believe Salzer's Earliest Ripe Fodder Corn worthy of a thorough, extensive and impartial trial on every farm in America, and we stake our reputation as seed-men and farmers, that there is nothing that will pay the possessor of hogs and cattle more handsomely than to plant generously of it.

PRICE OF SALZER'S EARLIEST RIPE FODDER CORN.

Pkg., 10c; qt., 40c; by freight, pk., 50c; bu., \$1.05; 2 bu., \$3.00; 10 bu., \$14.00.

SALZER'S GREAT BRAZILIAN FLOUR CORN.

Ha, ha, my farmer friend, here's just the thing for you if you are looking for fodder, and on pages 91 and 92 we have given you two varieties of fodder corn, but here's another that caps the climax. The Brazilian Flour Corn is the marvel of the age. It is a tremendous crop, yielding often as high as six or seven well-developed, snow white ears per stalk that do splendidly for roasting ears, or to sell in the green state, or to allow to ripen and make flour out of same. It makes snow-white flour, and the biscuits and gems baked therefrom are exquisitely flavored, rich and sure to please the most fastidious. It is a tremendous yielder, and will be sure to give satisfaction everywhere.

One of the greatest novelties ever introduced. Originated in Brazil, where it constitutes the principal food of the inhabitants. It is truly a marvelous plant. For more than six years our seed was always exhausted before the season ended, so great was the demand. You are sure to like it. It grows 8 feet high, and from 1 kernel sends enough stools to produce 100 ears. Its strong points are:

1. Twenty-five barrels of flour can be grown from one acre, and this flour is of as fine a grade as is made of Dakota hard wheat, which is five times as much as wheat produces per acre.
2. The bread and biscuits baked therefrom are fully as palatable as from any flour known.
3. When boiled in a green state it has no superior among Sweet Corn, while its yield is three that of Sweet Corn.

Can be ground with our Family Grist Mill.

Cows, Calves and Heifers

look with pleasure upon the Brazilian Flour Corn pasture, and feed in happy contentment upon its luxuriant growth, and glory in the fodder, especially if fed along with cow pen hay, or peat hay or grain. Try it for 100, and if you do not wish to make hay out of it, fill your silos therewith and watch the cattle eat same.

Horses, Mules and the Like

Jump over a four-foot fence to get at the Brazilian Flour Corn, and they will fatten and keep healthy thereon. They will eat the fodder, although not as eagerly as cattle.

Above are a few of its excellent points. You will have a dozen more to add to the list after some trying same. We know that you will be delighted and pleased therewith.

In Your Last Cultivation.

In your last cultivation of the Brazilian Flour Corn sow in a pound of Rape or, what is still better, a pound of Salzer's Thousand Headed Kale. When your corn is then cut for fodder or when you have husked same for flour, your cattle and hogs and sheep will have the richest feed imaginable until the snow flies, feeding and fattening on rich Thousand Headed Kale. The seed is so cheap that it will pay you a thousand times to do so.

PRICE OF BRAZILIAN FLOUR CORN.

(For flour plant 5 quarts per acre; for fodder, 10 quarts.) By mail, pkg., 10c; qt., 30c; qt., 50c; by express, qt., 25c; 5 qts., \$1.00; 10 qts., \$1.50; bu., \$3.75; 24 bu., \$7.50.



Give it a chance to fatten on Rape.

FIELD CORN (FLINT SORTS.)

Seed Corn this year is a scarce article and we urge our customers to place orders early in order not to be disappointed. We believe our varieties and our stock are superior to the great bulk that is being offered, and we shall be glad to be favored with your early orders. On the next few pages you will find some of our superb varieties, such as have given great results wherever planted. Always, please remember, always sow 1 to 2 lbs. Victoria Rape or 1 lb. Thousand Heart Kale in the last cultivation of Corn for late and late of fall food.

PRICE OF THE FOLLOWING 3 SORTS:

Pkg., 10c; qt., 35c, postpaid; by freight, qt., 20c; pk., 60c; bu., \$1.75; 2½ bu., \$4.00.

1. Houghton's Silver White Flint.

This is a well established variety, with uniform characteristics, including early maturity; medium size, both of stalk and ear.

2. Rideout or Mercer Flint.

Very early Yellow Flint.

3. Longfellow Field Flint.

Here is an 8 rowed Yellow Flint variety, the result of careful selection. These ears are from 10 to 15 inches long, 1½ to 2 inches in diameter. The cob is small, kernels large and broad. This corn is adapted to the Northwest, and is said to have produced 30 bushels of ears to the acre in Massachusetts.

Begins to ripen August 5th, and is the earliest we have ever tried. Longest ears 11 inches, 8 rows, over 60 kernels in a row; kernels large, broad, yellow, flat.

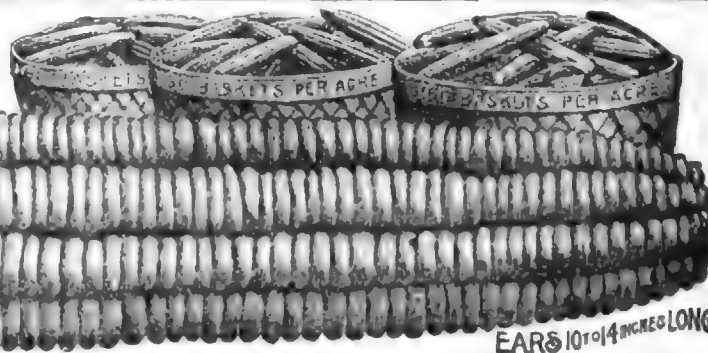
5. King Philip Corn.

This Red Flint Corn is so well known that it needs no special description. It is an 8 rowed ear, 8 to 12 inches long, and with good cultivation will yield 75 bushels per acre.

6. Washakum Yellow Flint Corn.

Early; about 9 inches long; the kernel is long and deep, the color rich and glossy.

SALZER'S SOUTH DAKOTA FLINT CORN.



SALZER'S SOUTH DAKOTA YELLOW DENT CORN.
Ears large, long, of bright yellow color, kernels fair size, thickly set rows from 8 to 12 to a cob, very productive, yielding 180 bushels per acre. It is not uncommon to find 3 to 4 ears, 10 to 15 inches long, on a stalk. It matures early, and will be hailed with delight by our thousands of Dakota friends. A great point in its favor is, that it has ripened at La Crosse August 10th, fully 16 days ahead of the first slight frost. It is a magnificent sort, wonderfully prolific and very early; or as a practical farmer said to us: "Salzer, your South Dakota Yellow Flint is not 'GET there, ELI,' but IS THERE EARLY AND RIPE, waiting for Eli to get there!"
Price: Pkg., 10c; qt., postpaid, 35c; qt., by express, 20c; pk., 60c; bu., \$1.75; 2½ bu., \$4.00.

SALZER'S NORTH DAKOTA FLINT CORN.

A magnificent variety of early White Flint Corn with large ears, often 14 inches in length, solid kernels, with 8 to 12 rows to the cob, of a dark silver color. Price, pkg., 60c; bu., \$1.75; 2½ bu., \$4.00.

QUEEN OF THE NORTH DENT CORN.

This Corn has been before the public for 15 years and each succeeding year the inquiry for same is larger, which shows how immensely popular this extremely early, extremely fine-grained, extremely heavy yielding corn is. Well, then, here is a bright yellow Dent Corn to "tie to," that is, it's a Corn to have a few acres of on every farm in America. Do you hear that? On every farm in America. We will tell you why. It's such a lovely bright yellow beauty that it becomes noble and grand in your eyes when you see it grow and crop all the way from 60 to 100 bushels per acre! Grows to the height of 6 to 8 feet, very frantically bearing two well-developed ears, with kernels closely set as if wedged on a thumb, kernels very long and thin, beautiful gold-orange color. It is the finest appearing shelled corn we have ever seen.

One Hundred Bushels Shelled Corn Per Acre.

Weights more than any other Corn we know of. Seventy pounds of Corn on cobs when shelled weighed 61 to 63 pounds, leaving the cobs weighing only 2 pounds.

IT WAS AHEAD OF FROST every time. Its solid ears are ripe weeks before! Geo. Wold, McIntosh, Minn., wrote us: "Your Queen of the North Corn got thoroughly ripe before frost came, and I have ears 13 inches long."

PRICE OF SALZER'S QUEEN OF THE NORTH CORN:

By mail, pkg., 10c; qt., 35c; by freight, qt., 20c; pk., 60c; bu., \$2.00; 2½ bu., \$4.50.

OXBLOOD RED DENT CORN.

Some months ago we visited a farmer who had a large herd of swine that were in a magnificent condition and we wondered why. The secret was as he said, that he fed same on Peacot Hay and Oxblood Red Dent Corn. To further illustrate that he said what he said, he handed us a sack of corn, one-third white, one-third yellow, and the other Oxblood Red Dent Corn. We threw some to the hogs and found that invariably they sought the red corn first before they touched the other. Now, we do not know whether all hogs would act in this way or not, but this we do know, that this Oxblood Red Dent Corn is a tremendous cropper, a tremendously fine-grained, rich grained, heavy yielding variety, and we believe that everybody testing same will be more than delighted with the result. This Corn was very early.

Price: Big pkg., 15c; qt., 50c, postpaid; by freight, ¼ pk., 75c; pk., \$1.00; bu., \$3.90.

TEN WELL-KNOWN CORN SORTS.

Price of each: Pkg., 5c; qt., postpaid, 30c; by freight, qt., 20c; pk., 60c; bu., \$1.75; 2½ bu., \$4.00.

1. Clark's Mastodon—A giant yellow, very early Corn, winning a \$500 prize by yielding 213 bushels per acre.

2. Iowa Gold Mine—Well-known yellow dent; splendid.

3. Iowa Silver Mine—A medium early silver white dent Corn, fine.

4. Chester County Mammoth—A great yellow dent Corn; late, large.

5. Mammoth White Dent—A large, late, white dent, not so early as Salzer's Giant White.

6. Champion White Pearl—Has a great many friends in Illinois and other Corn States. It is large, medium early.

7. Wisconsin Earliest White Dent—A yellowish-white dent, of extreme earliness. Has yielded 100 bushels per acre.

8. Salzer's King of Earliest—An extremely early yellow dent Corn; fine.

9. Early Huron—A very early yellow dent Corn; splendid for Dakota.

10. New Learning—Known the world over as a heavy yellow Corn. Has yielded 175 bushels on 16 acres. It will take you a long while and a good deal of picking to feed a flour-eared, bigger, heavier, earlier, than isomer grained, better shaped Corn than our New Learning. On our own lands it has repeatedly returned 100 bushels per acre, and Mr. Izveloy, of Minnesota, had 3,000 bushels from 25 acres. Salzer's New Learning Yellow Dent is early, heavy, and sure to please.

Write us for special prices on Seed Corn. We are the largest growers. We can also furnish World's Fair, Profit, Mortgage Lifter, Legal Tender, Farmers' Reliance, Reid's Yellow, at each: Peck 60c; bushel, \$1.75.



SALZER'S NEW LEARNING.

PRICE OF QUEEN OF THE NORTH:

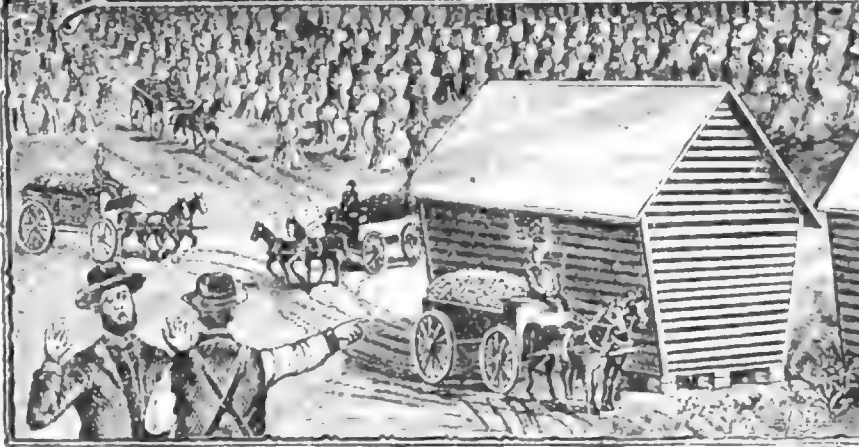
By mail, pkg., 10c; qt., 35c; by freight, qt., 20c; pk., 60c; bu., \$2.00; 2½ bu., \$4.50.

For the last cultivation sow 1 lb. Victoria Rape or Thousand Headed Kale, for late and lots of Fall produce.

SALZER'S ALL GOLD

or \$3000.00 CORN

363 BUSHELS GROWN FROM ONE ACRE



Salzer's New ALL GOLD or the \$3,000 Corn.

No Corn has given such wonderful, yet, remarkable satisfaction as Salzer's All Gold. It has been tried in every corn state of the Union, from Wisconsin to Texas and Maine to the coast, and all over it pleases the growers with prodigious, prodigious yields.

The world does more and more crosses and hybridizations in the corn world have in the last ten years called forth the applause of thousands and the wonder of every farmer who has taken pains to look into the matter. From a small yield of 30 bushels per acre, we have steadily progressed until the records now made to produce all the way from 80 to 300 bushels. Yes, and we say definitely 363 bushels, for with Salzer's New Creation ALL GOLD it is possible for you, Mr. Farmer, to grow 363 bushels per acre. We know it. We are positive you can. There is no doubt about it. The vigor of this new Corn, the great size of its ears, the strength of two big ears and often three or four from each and every kernel planted makes this possible. Salzer's New ALL GOLD Corn stands ready to completely revolutionize corn growing. It will make the careful farmer wonderfully rich. It's bound to do it. He who helps himself, wealth must come, providing he plants a plenty, therefore buy a few bushels this year and try.

363 Bushels Per Acre.

How to grow 363 bushels per acre. It's easy. Take rich, deep, clean corn land. Place your rows four feet apart and one kernel of corn every 12 inches in the row. If a kernel falls into some one's pocket. This gives you over 12,000 hills of one stalk to the hill at two pounds to the stalker means over 363 bushels to the acre.

Look What Old Pennsylvania Produced.

M. M. Luther, Esq. Troy, Pa., under oath, states that he cropped from one measure 1 acre 363 bushels of Salzer's All Gold Corn. That shows to the careful planter how remarkably profitable and wonderfully healthy and big along this corn is.

It's the \$3,000 Corn. It's the Corn You Will Want.

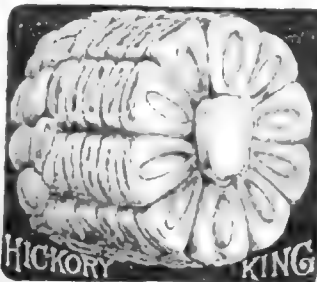
The Corn that will make you money will bring big crops of fine ears. It's the prize winner. Try it for 1901. The kernels are long, reasonably large and are closely set on rather small cobs, not packing with the abundance of kernels large, noble, heavy ears, just the kind of an ear that will fill a bushel basket quickly. It's so plentiful that the buyer always stands ready to pay a little more for ALL GOLD than any corn known to him. It's a beauty, a tremendously heavy yielder, a corn that is bound to be popular. It's early, right here in La Crosse. It was ripe September 19th, on the day we had our first frost of the past season. It's early, very early for so big and noble an ear! Treat for it. No matter where you live in Iowa, Wisconsin, Minnesota, Illinois, Nebraska, Kansas, or any other state, it's a winner everywhere! Instead of asking \$100 a bushel for it, it's surely worth that we ask only \$2.25 a very low price for this grand corn marvel.

PRICE OF SALZER'S ALL GOLD CORN.

Big pkg., 15c; pint, postpaid, 30c; quart, postpaid, 50c; by freight, pk., 75c; 1/2 bu., \$1.50; bu., \$2.50; 1/2 bu., \$2.50; 10 bu., \$20.00.

HICKORY KING.

Smallest Cob, Largest Grain, Pure White Dent Corn.

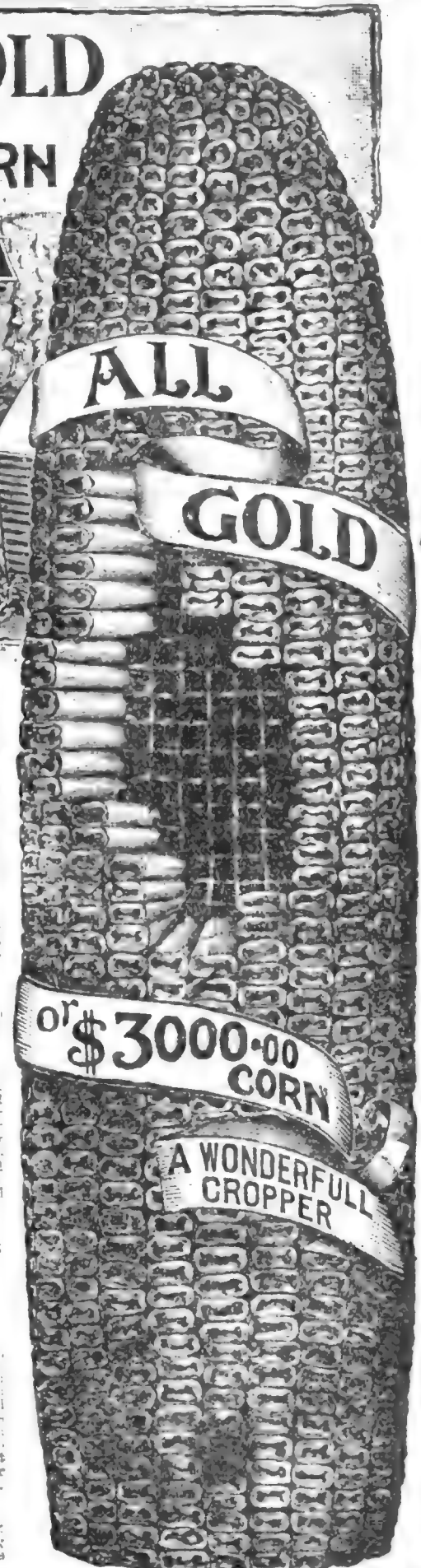


So large are the grains and so extremely small the cobs, that an ear broken in half a single kernel will almost completely cover the cob section as shown in the illustration herewith. The stalks generally bear two good ears each and occasionally three. The ears are uniformly well filled out, and it will make more shelled corn to give a bulk of ears than any other variety. Especially adapted for Southern corn states. It will not be amiss for Northern planters to test a small acre, when once acclimated, it would be a great acquisition. By mail, pkg., 10c; qt., 35c; by express or freight, qt., 25c; pk., 60c; bu., \$2.25; 1/2 bu., \$1.25.

MINNESOTA KING.

Almost an exact duplicate of the Hickory King, only that the Corn is of a beautiful yellow and much earlier, ripening perfectly in Minnesota, and yielding at the rate of 100 bushels per acre.

Pkg., 10c; qt., 35c, postpaid; by freight, pk., 60c; 1/2 bu., \$2.25. (Specially reduced prices on Corn in 10 bushel lots or over.)



Salzer's Early Giant White Dent Corn.

Stand back! Here's the Corn for you, Mr. Farmer, if a good, big-sized, long, fine ear is what you want, an ear that is fine and sells well! White Dent Corn is in great demand. This sort, now and then, has a trifle of cream, but it is a tremendous yielder, a grand sort, and then is earliness itself.

What Queen of the North Corn is among the earliest varieties of Yellow Dent Corn, namely, head and shoulders above them all, Salzer's Early Giant White Dent Corn is among the white sorts. It is the most natural producing Corn we have ever seen. By this we mean that it must produce and ripen Corn. It grows as easily and as naturally as a weed, and it produces without fail from one to three great bagears of corn to each kernel planted. In addition to this, it is always ahead of frost, no matter how early same seems to come. This past season our Salzer's Early Giant White Dent Corn ripened for us at La Crosse 30 days ahead of the frost, and frost came the middle of September this year.

Salzer's Early White Dent Corn is a magnificent Corn to plant for a general crop; indeed, we have farmers who plant no other. The Hon. J. C. Euston, who owns several scores of farms, pronounces this the very best white corn in existence. Governor Hoffman thinks there is nothing like it for heavy yields, fine quality and for sure ripening. Out in Dakota it ripened perfectly during the past cool season, and, wherever tried, our Early Giant White Dent Corn has proven the victor.

Here in La Crosse an 8-Acre Patch the Past Summer Yielded 1,100 Bu. of Magnificent Ears.

It is really a Corn "to the top," as the farmer says, and we earnestly urge everybody to give it a trial, no matter where you plant, whether in Dakota or down in Texas, as it is a corn that will do magnificently everywhere. The ears are large, handsome, well shaped, large grains of white to satin white color, our artist, we think, has kernels too narrow and deep, borne on stalks growing to medium size, very heavy, with few suckers, producing from one to three splendid, heavy ears to each stalk.

The highest report of yield that we have had comes from a customer in Iowa, who reports 238 bushels of shelled Corn from one single measured acre. We recommend this Corn, because it grows as naturally as a weed. It must produce. That's its mission, and for this reason we unhesitatingly indorse the same. It has never failed us. We close this description with a letter from Mr. Layton Yancy.

Mr. Layton Yancy, Lafayette Co., Mo., we don't give his full address; we did a year or so ago, and he was flooded with 100 letters or more, to answer inquiries about this great Corn, writes regarding this corn: "Your Early Giant White Dent Corn made a splendid yield, considering the unfavorable season. Was ready to crib almost 60 days before our home-grown seed. It has must all of it been spoken of for seed." Now, then, the way to make money is to follow Mr. L. Yancy's example. Plant new varieties of Seed Corn, Oats, Potatoes, Grasses, etc., and sell them to your neighbors for seed.

PRICE OF SALZER'S EARLY GIANT WHITE DENT CORN:

Pkg., 10c; lb., 35c, postpaid; by freight, pk., 60c; ½ bu., \$1.25; bu., \$2.00; 2½ bu., \$4.75; 10 bu., \$18.00.

SALZER'S GOLDEN TRIUMPH CORN.

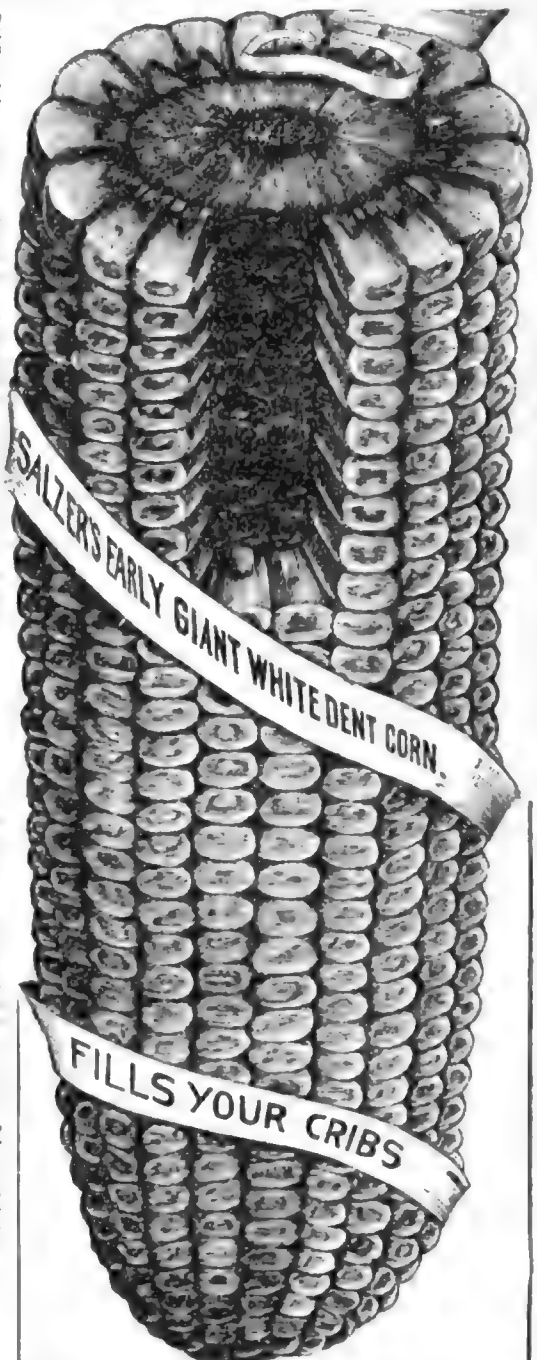
Here is the Corn for you, Mr. Wide Awake, the Corn you have been looking for, and hoping would soon come. Here it is. This great Corn is the result of a series of crosses, and subsequently by a continuous, systematic selection.

Golden Triumph is Extremely Early.

This Corn ripened thoroughly in Wisconsin, Kansas, Nebraska, Iowa and Illinois inside of 100 days. Now, this is very early for the very large, very deep kernel, very fine Corn, and stamps it as one of the very earliest sorts. We believe that this Corn, in a year or two, will thoroughly ripen in the Dakotas inside of 80 days, as through selection and cultivation we hope to ripen this remarkable Corn inside of that time; but when you think of its ripening in about 100 days in these great corn growing states, you will readily see that it is an extremely early sort.

Mr. Emil Walters, LeRoyville, Pa., an enthusiastic grower of this Corn, sent us a photograph with Golden Triumph Corn six feet high in 45 days already showing fine ears. Among others he says:

"Your Golden Triumph Corn ought to be advertised extensively. A Corn that will grow six feet in 47 days and 11 1-2 feet in 77 days, showing two ears to each stalk, ought to satisfy even the old sputterheads from Cranstown. Your picture in your Catalogue is not exaggerated in the least. It pays to plant Salzer's Seeds."



Average Ears of Giant White, 10 to 12 inches long, 1,100 bushels from 8 acres! That's enough!

Just Read This Affidavit From Mr. Walters.

State of Pennsylvania, On this 9th day of County of Berks, 1897, before me, one of the Justices of the Peace in and for said county, personally appeared Emil Walters, and by me duly sworn according to law, says the following is the result of one-half acre of ground planted in Salzer's Golden Triumph Corn; 51 shocks, which averaged 2 1/4 bushels each shock, whole amount 126 bushels, or 252 bushels per acre.

EMIL WALTERS.

Sworn and subscribed before me this 9th day of October, 1897.

LEROY COLE, Justice of the Peace.

PRICE OF GOLDEN TRIUMPH CORN:

Pkg., 10c; lb., 35c; 8 lbs., \$1.00, postpaid; by freight, pk., 75c; ½ bu., \$1.25; bu., \$2.40; 2½ bu., \$5.00.



Salzer's Great Golden Triumph Corn. Sworn to yield 252 Bu. per Acre!

TRIPLE INCOME CORN.

When Pharaoh looked upon his vast cornfields, superintended by Joseph the Good, and the great famine stared him in the face, we think he would have shouted for joy for a corn that would have trebled his yields for the seven fruitful years. In our new Corn, the "Triple Income" or 3-Eared Corn, we believe we have something that is destined at once to completely revolutionize Corn growing, and we may well say, "stand aside! Clear the track! Here comes the Monarch of all harvests!" His right none dare dispute! In the cornfield, Truly the world moves! Progress, Advancement, Improvement, are the watchwords of the day. Well do we remember when we were boys, how one ear of any kind of dent corn to a stalk was considered good. Then we pushed on to an occasional two ears to many stalks. Now we have reached three ears, and the farmer is led to say: "Where will it end?" We believe it will end when each kernel of corn will produce five ears to the stalk, as this corn stalk has that many developed joints to grow ears on.

How the Triple Income Corn Came to the Front.

K. B. Loomis, *Goodrich, Minn.*, writes: "Regarding the Corn I sold to you, would say, some years ago, on one of my acreages of Salzer's White Cap Yellow Dent Corn, I noticed numerous stalks of two well developed ears and many with a third partially developed ear. This stock I took as my start to work on, and after several years of careful selection I have succeeded in getting a Corn ripening generally three well developed, large heavy ears of Corn that will show more weight per measured bushel (drying on a small cob) than any variety of Corn I have yet seen. I am satisfied that planting this new Corn will completely revolutionize Corn growing, for where formerly one ear grew, now two to three grow to perfection, and it will mean double and treble the yield of ordinary sorts. Witness my yield of 450 bushels per acre in 1896, of nearly 600 bushels in 1897, and 350 in 1898 because it was so hot and dry—otherwise I'd had 450!"

This glorious Corn combines more solid merit than any Corn ever catalogued, being suitable for all climates and soils. The ear grows as large as the Learning Corn, and is from 7 to 10 days earlier, and on poor, thin soil will yield 30 per cent more Corn. It will outyield and outshell the Learning. Its great merit lies in the fact that it is as natural a yielder as weeds, grows strong, rank and quick, and will produce more Corn even on poor, thin soils than any kind now in cultivation.

This corn will be appreciated by those living in drought sections, and by those farmers who have poor, thin soil, while on strong, rich soil it has no superior. The tip ends of the grain are white, the inside yellow to whitish yellow, making it a beautiful color—though the shelled Corn looks homely, the ear is handsome! Large growers in the great Corn belt, as well as those out of it, will be pleased with this Corn, because—

First—It is as natural a yielder as weeds.

Second—It generally produces three well developed ears on every stalk.

Third—The ears are large, handsome and well filled.

Fourth—It is sure to mature in from 10 to 95 days.

Fifth—It husks easily and shells easily.

Sixth—It comes as a the highest market price.

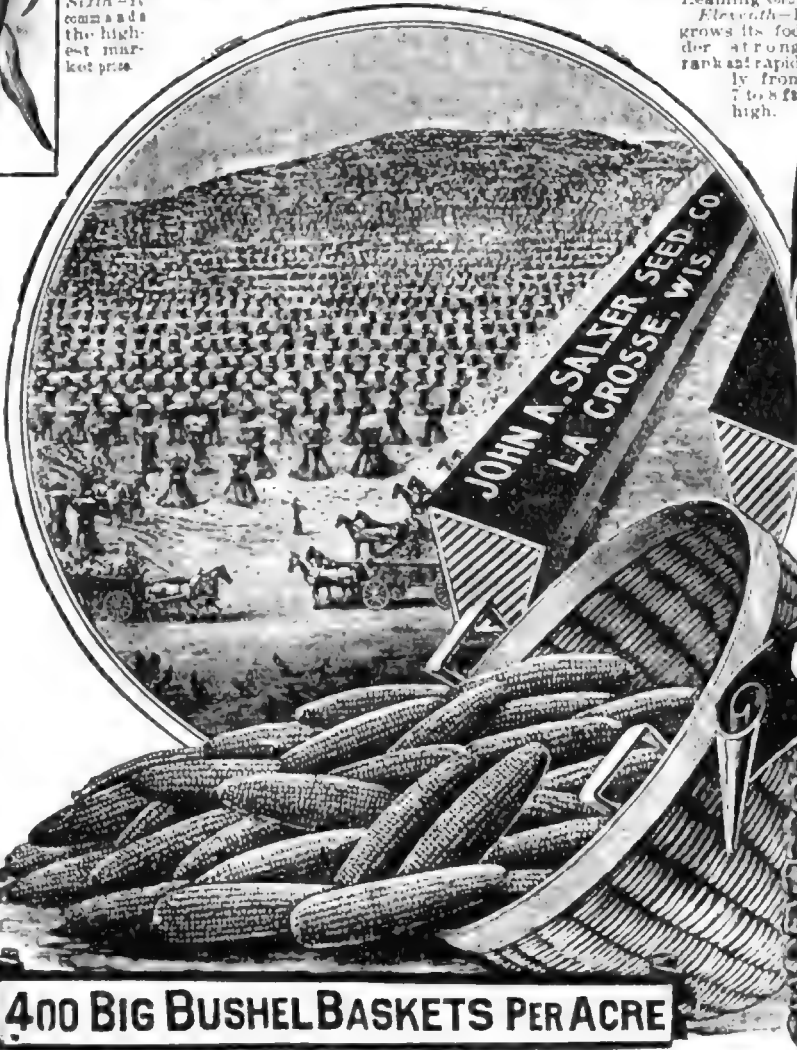
Seventh—It will grow more bushels on poor, thin land than any other kind in the world.

Eighth—It stands the drought better than 60 other varieties grown in the same county.

Ninth—It has a large number of rows on the cob, making it a great yielder.

Tenth—It will outshell and outyield Learning Corn.

Eleventh—It grows its fodder strong, rank and rapidly from 7 to 8 ft. high.



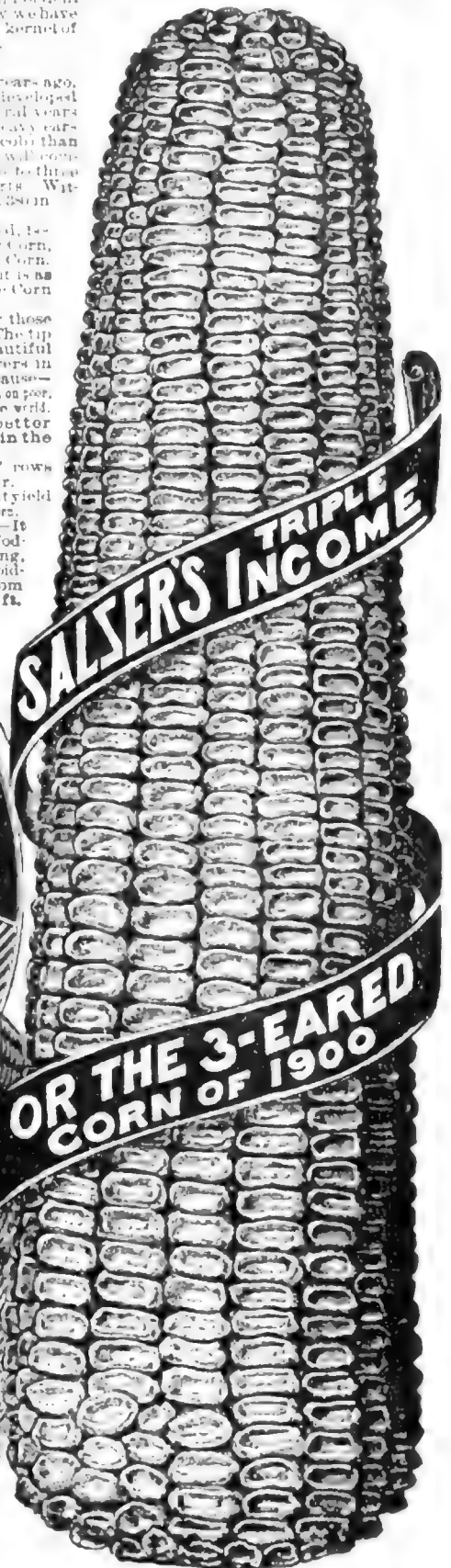
400 BIG BUSHEL BASKETS PER ACRE

NOW, MR. FARMER,
This is the Corn for you to try. It's dirt cheap, too! It's now, it's grand, it's a tremendous yielder and scoffs at droughts or rain or bad weather! It defies the elements and returns yields that please, profit and astonish you.
Price: Pk., 75c; 1/2 bu., \$1.40; bu., \$2.50; 2 1/2 bu., \$6.00; by mail, pkg., 10c; pt., 25c.

Last year Mr. Lovejoy had 340 big baskets full of this Corn per acre. This year he writes us that without doubt, it will go 400 baskets, and with the steady improvement we are making on this Corn, we believe that our customers next year will report all the way from 350 to 500 great, big, heavy bushel basketfuls per acre. We hope that every farmer will try this great Corn. It is bound to revolutionize Corn growing, bound to make you rich and fatten your bank account, if you will plant a peck.

"The 10 acres that I planted to Salzer's Triple Income Corn is taking the lead of all other kinds in this section. Some people have driven over 20 miles and asked to see the field of Corn that they had heard of, and after they looked at it, said they were well paid for their trip, for it beat any Corn that they had ever seen. The Corn was taken care of by two boys aged 13 and 15 years."

Price of Triple Income Corn: By mail, pkg., 10c; pt., 25c; by freight, qt., 20c; pk., 75c; 1/2 bu., \$1.40; bu., \$2.50; 2 1/2 bu., \$6.00.



SALZER'S GOLDEN COMBINATION CORN

Golden Combination Corn **YIELD 150 BUS. PER ACRE**

This is one of the greatest Corns on earth. The ear is large, the kernel deep, the color fine, the quality superlative, the yield enormous, and, in addition to this, it is extremely early for so large a corn. Our ear represents it as growing 150 bushels per acre, and with careful cultivation it will beat that every time, and we believe that three or four hundred bushels per acre are possible if you will follow the method described under All Gold Corn. We offer seed same for the first time in 1900, and so enormous was the inquiry that we had nearly all of our seed stock go, and last year could supply but a few bushels. This year we have a good stock, and shall be glad to supply our orders, and will fill same carefully. It has transcendent qualities. Put it on good Iowa, Illinois, Kansas, Nebraska and Michigan or any corn land, place it in Pennsylvania or New York, or Tennessee, you, anywhere, and on any soil, the result will astonish the natives.

You, Mr. Farmer, who are only accustomed to getting from 30 to 50 bushels per acre, will open your eyes wide, and that organ called "mouth" will follow suit, at the tremendous crop returned from the Golden Combination Corn. "Yield!" Why, there is nothing like it on earth to-day for all soils and all climates and all farms. It is a golden combination in every respect, growing as a weed, sinking its roots deeply after nourishment and moisture, and returning crops that will astonish and gladden you. Here, in La Crosse, it was ripe Sept. 20th, way ahead of Jack Frost. On good farm land, with good care and careful cultivation and a fair season, it ought to yield 100 bushels, nay, 150 bushels, per acre, even more. There is no question in our minds, if you will measure off an acre of good corn land and plant same carefully, as described under "All Gold Corn," that you will get from 100 to 150 bushels of our Golden Combination Corn.

LISTEN TO THESE EXPERTS TALK.

J. C. Robinson, of DeWitt County, Nebraska, says of our Golden Combination Corn: "I am delighted with Salzer's Golden Combination Corn. Its large ears, strong earliness and tremendous yield make it a very valuable acquisition to the best Corn sown."

H. J. Wilson, DeWitt County, Nebraska, says: "Salzer's Golden Combination Corn is without exception the best yellow dent Corn I ever grew; that the stalks are thick and sturdy, 4 to 6 ft. high, are of good size, and that many bear two large, well-filled ears, with grain of large size and bright color."

The Western Seed & Fertilization Company, of Platte County, Nebraska, who are large growers of seed corn, have this to say regarding our seed: "Salzer's Golden Combination Corn is a great beauty. Ears are very large, very fine, very uniform, very abundant, and very profitable."

WHY NOT TRY IT FOR 1903?

It costs less to purchase new seed for the corn field than any other grain, and yet there are thousands upon thousands of farmers who never think to invest a dollar in new varieties of corn. These farmers usually get from 15 to 30 bushels per acre, while their land, if they invested in any of Salzer's new varieties of corn, would produce double as much. Just pause a moment and think. Suppose your land brings you 30 bushels per acre and you have 50 acres in corn, that is 1,500 bushels; put in Salzer's Golden Combination on the 50 acres, the seed, all told, would cost but \$30.00, and what would be the result? Suppose you only doubled your yield and got 60 bushels per acre, you would have 3,000 bushels of corn at the small cost of the seed, \$30.00. Why not try it for 1903? Why not get these extra 1,500 bushels? It will give you just enough money to make that change in your house which your good wife has been wanting and ought to have had long ago. John A. Salzer Seed Company stands by the farmer's side. She is the noblest woman in the country. She is the first lady of the land, and is her share much of the credit of the great success that the American farmer has. We know that if you will consult with your good wife that she will say by all means try a few acres of Salzer's New Golden Combination Corn; indeed, send Salzer a good order for a full line of farm seeds, such as Potatoes, Corn, Oats, Wheat, Timote, Clover, Peas, Broad Beans, Speltz, Grass Mixtures, Flax, Cat, Clover, etc. \$5.00 invested in vegetable and farm seeds ought to bring the farmer a clear profit of \$5.00.

There is Mr. John Hansen, a large farmer in our county, who bought \$400 worth of Salzer's seeds during the Spring of 1900, and sold \$100 worth of vegetables, onions, corn, etc., therefrom. The year is over, and he is realized the \$300 clear profit. Why not you do the same?

Price of Salzer's Great Golden Combination Corn.

Price: Pkg., 10c; pint, 30c; quart, 45c, postpaid. By freight, peck, 75c; one-half bushel, \$1.40; bushel, \$2.50; 2½ bushels, \$5.00. Five bushels or more at \$1.00 a bushel.

SALZER'S GOLDEN GATE CORN.

Words truly fail us to adequately describe and properly express the merits and rare qualities of this superlatively, beautifully, marvelously, startling, productive, early Yellow Dent Corn. We say words fail us. Indeed, it would require nearly all the adjectives in Webster's Unabridged Dictionary to properly describe this magnificent Corn.

On page 100 of this Catalogue you will find beautifully illustrated this remarkable Yellow Dent Corn. This Corn, that surely stands as did King Saul of old, head and shoulders above his associates. It is a corn that is immeasurably superior to its relatives. No other Corn, no matter what kind or name, can approach it in yield, or quality, or general beauty. This is our experience therewith. We make this bold, keen, clear statement and are ready to have anyone challenge it. Of course, the kernels are not so large as corn grown in southern Kansas, Arkansas, Texas, or Louisiana, but they are solid, plenty, early and beautiful; Corn that produces bigger yields than any that we have ever tested in a large way. Truly, nature has outdone herself in producing this wonderful Corn, which in yield and beauty is so remarkable. We hold, Mr. Farmer, and that positively, that Golden Gate Corn can be grown at a profit on any farm in America where corn can be grown.

LET US LOOK AT IT.

The average yield of corn in the State of Illinois, in 1902, was 37 bushels per acre; in the State of Wisconsin 35 bushels per acre; in the State of Iowa 30 bushels per acre. The average cost per acre in all of these States, including interest, rent, etc., was \$7.50 per acre, or 47¢ per bushel, or, in other words, at 11¢ per bushel, corn averaging 30 bushels per acre would let a farmer out whole without profit; of course, he would have corn stalks and fodder free. Now, then, every bushel that we can make the acre produce over 30 bushels per acre is clear profit.

Let Us See What the Golden Gate Corn Can Do for You.

This corn is a combination of half a dozen of the grandest, early, heavy yielding, deep kernelled, small, thin, long, solid varieties. It is crossed and re-crossed, so that at times the product even now yet seems mixed, but that does not injure the Corn a particle, for when it comes to yield it asserts itself in its prodigious and brings forth a crop second to none. Indeed, we know of no corn that will husk out acre after acre more liberally than the Golden Gate, but just look at these tables. Take 100 acres at a bush average yield, in above three States on 100 acres in 1902 was 3,600 bushels per acre; 30 bushels per acre, or the average yield of the above three States was in 1902, 50 bushels per acre.

Let us suppose that you have a farm with average land, just see how the same will shift and change if you use Golden Gate Corn, that Corn above all corns that stands ready to outdo and outyield itself. Say your land is about an average corn land and that Golden Gate Corn will produce only 40 bushels per acre for you. Now look at this table: 100 acres at 40 bushels per acre equals 4,000 bushels, or a gain of 2,400 bushels, at 40¢ per bushel would be \$960.00.

Say your land is a little better and will go 50 bushels per acre, that would be on 100 acres 5,000 bushels, or an excess of 4,000 bushels at 40¢ per bushel would be \$1,600.00.

Take Golden Gate Corn at 100 bushels per acre, equals 10,000 bushels or an excess yield of 6,400 at 40¢ per bushel equals \$2,560.00.

But we can go you one better. Take a yield of 110 bushels per acre and you have an excess yield of 7,400 bushels, or a difference of \$2,960.00.

In addition to this, you have about 20 tons of corn fodder, that is certainly worth \$2.00 per ton.

In other words, while 30 bushels per acre, the average yield the farmer had in above three States, at 40¢ per bushel, would let you out whole, by planting Salzer's Golden Gate Corn, the same changes from no profit whatever to a profit of \$960.00 to \$2,960.00.

Now, then, if you can grow 110 bushels of Golden Gate Corn per acre, and it costs \$7.50 to handle the rentage, etc., per acre, you can afford to grow that Corn for less than 7¢ per bushel, so whatever you receive above 7¢ per bushel would be clean profit.

HERE IS A CORN THAT IS A WINNER EVERY TIME.

Above table shows you what great results can be obtained by planting Salzer's Golden Gate Corn. They tell us that there is no end to the making of books, and we presume that some farmers think that there is no end to the producing of new sorts of corn. Well, that may be so, but just think of it when the last century has produced more than five or six really good varieties of corn. Now it is well worth a seedman's labors of a lifetime to bring forth a corn of such superlative quality as

SALZER'S GOLDEN GATE YELLOW DENT CORN.

We repeat that it took a full, long, round century to produce a Corn of such superlative merit, such decided advantages, such par excellence qualities, such uniform beauty and largeness and weight of ears, a Corn so far above and so far ahead the common varieties of corn planted on the average farm, we say that if it took a full century to produce this Golden Gate Corn, this racing racer, this earliest tremendous earled, this deepgrained, many-rowed, long, thin colored, yellow dent variety, that the labor spent upon it would not be amiss.

Webster's Bunker Hill oration lives throughout the years to come; Lincoln's Gettysburg address is immortal; Mr. Concord, the originator of the famous Concord grapes, has given to the world an imperishable heritage, and so will

GOLDEN GATE YELLOW DENT CORN

Live, flourish, yield, make prosperous and gladden the hearts of generations of farmers yet to come. There is reason for this; it must live. It has transcendent qualities. Put it on good Iowa, Illinois, Kansas, Nebraska and Michigan or any corn land, place it in Pennsylvania or New York, or Tennessee, yes, anywhere, and on any soil, the result will astonish the natives.

Mr. Farmer, Let Us Reason Together.

The JOHN A. SALZER SEED CO. without question furnishes more seed corn to the farmers of America than any five seedsmen put together. Indeed, Seed Corn, Seed Potatoes, in fact all varieties of Farm Seeds, are our great specialties, and among all of these none receive more attention and closer watchfulness than our

SALZER'S PEDIGREE FIELD CORN.

We challenge the world to produce a heavier yielding, more vigorous, thrifty, healthier corn than is produced by Salzer's Seed. We spare neither money nor time nor expense to get the best that the earth produces, and when a truly new variety makes its appearance, like Salzer's Golden Gate, we will have it for our customers, no matter what it costs.

Now, then, Salzer's Golden Gate Corn is none of your suckly varieties. It is an early corn, ripens thoroughly at La Crosse in 110 days, which stamps it as an extremely early variety for so large an ear.

The illustration on page 100 does not do the corn justice at all. The stupid blunder is the fault of the lithographer. After the proof-sheets had been OK'd the stupid lithographer changed the color from a rich golden yellow to the hideous reddish conglomeration found on page 100. Remember, the color of GOLDEN GATE CORN is a RICH GOLDEN YELLOW, so much desired. The work was completed and delivered before we saw it—too late to have it done over, otherwise a new plate would have been ordered.

Our test yield of same has been 250 bushels per acre, and we are sure that in Iowa, Nebraska, Kansas, and other great corn growing States, that this Corn will pick up from 250 to 300 bushels right along.

LET US TELL YOU SOMETHING.

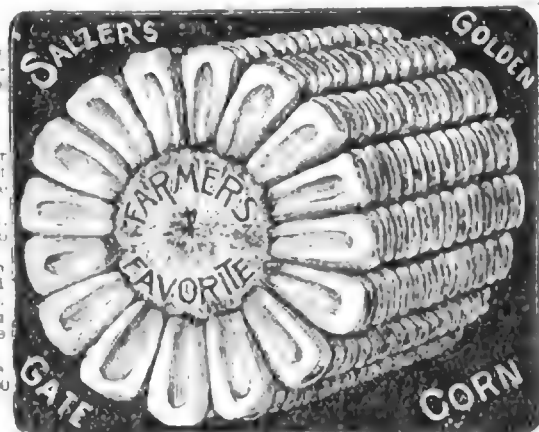
No one can tell how soon frost will come next year. If it comes early you will want your seed corn thoroughly ripe. Now, Salzer's Northern Grown Seed Corn is the variety to plant for early ripening. We have had hundreds of complaints from customers in Illinois, Minnesota and other States, who obtained their seed corn last spring in Nebraska and found to their great sorrow that the corn did not ripen this fall. Now, that is not the corn that you will want to plant, Mr. Farmer. You want to get a hardy, vigorous, quick-ripening, heavy yielding variety, such as can be had from the John A. Salzer Seed Co. We believe that we are the largest growers of farm seeds in the world, and we make the growing of Seed Corn a great specialty in our business.

Price of Salzer's Golden Gate Corn. (See also page 100.)

The price of this great novelty is extremely reasonable. If it is worth 1 cent a bushel it is worth 10¢ as a new variety, but we want to give it a widespread introduction at once, so we have placed it at but 27½¢ a bushel. Now, this is an astonishingly low price for this rare novelty, and we hope that every farmer will give same a thorough trial. You are sure to be pleased with it, sure to be astonished at its marvelous yield, its weight and its large ears, coupled with great earliness.

PRICE, BY MAIL: 1 package, 15¢; pint, 30¢; quart, 45¢.

BY FREIGHT: Package, 15¢; pt., 20¢; qt., 30¢; pk., 90¢; ¼ bu., \$1.60; 1 bu., \$2.75; 2½ bu., \$6.25; 10 bu., \$22.50.

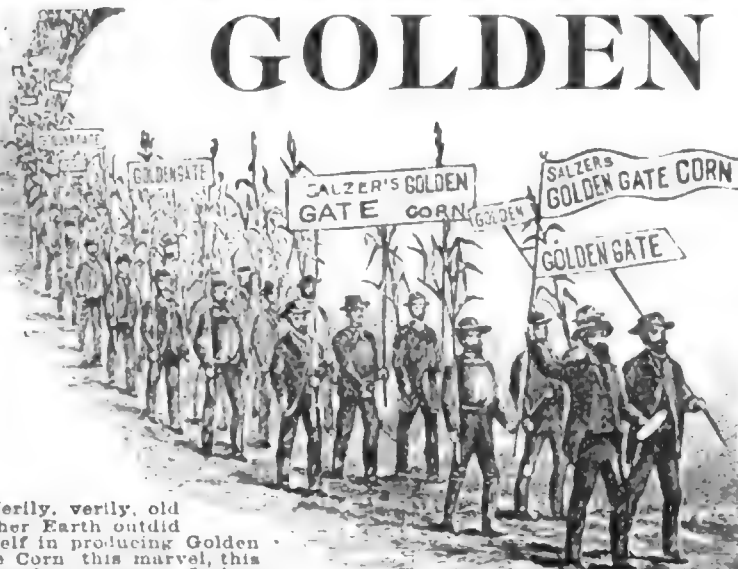


Please turn to pages 99 and 100 for further description of Salzer's Golden Gate Corn, as also the illustration of this marvelous new variety. There is no Corn on earth quite so good as Salzer's New Golden Gate Corn.

GOLDEN GATE CORN.

(Fully Described on Page 98.)

Verily, verily, old Mother Earth outdid herself in producing Golden Gate Corn this marvel, this tremendous cropper. In last cultivation sow 2 lbs. Victoria Rape per acre.



We believe it to be positively the greatest Corn on earth. It will revolutionize corn growing; it will be an epoch maker on your farm, a record breaker; it will fatten your purse, it will pay off any mortgage that you may have, if you plant a plenty. It is a tremendous grower, a tremendous yielder, extremely early for the size, and will give satisfaction everywhere.

The stupid Lithographer changed the color on the plate from a RICH GOLDEN YELLOW to the hideous red found on next page. The real color is a BRIGHT, RICH GOLDEN YELLOW. The work was completed and delivered before we saw it; too late to have it done over.

PRICE OF SALZER'S GOLDEN GATE CORN.

Pkg., 15c; pt., 30c; qt., 45c, postpaid; by freight, pt., 20c; qt., 30c; pk., 90c; ½ bu., \$1.60; bu., \$2.75; 2½ bu., \$6.25; 10 bu., \$22.50.

Salzer's Teosinte.

"Shades of Egypt!" we hear some one ejaculating, while he is looking at the illustration of this most marvellous plant, and magnificent it is in every respect. It comes to us from the rich, fertile plains of the Nile, where travelers tell us the enormous yield of 400 tons of green fodder per acre is not uncommon. This is what it does in America! Almost equally as well. Give it a rich, warm, balmy soil, and it will yield from 100 to 150 tons of green fodder per acre. It is simply marvelous. Down in Georgia, in Florida and North Carolina, its yield is all the way from 100 to 200 tons of green fodder per acre. It grows to a height in those states of 18 feet, while a single kernel will produce from 50 to 100 stalks of the most nourishing green fodder imaginable. Our test in the North gives it an average yield of about 50 tons of green fodder per acre. On our own grounds at La Crosse, where the soil is sandy and warm, it yielded at the rate of fully 60 tons per acre, sending forth from 20 to 40 shoots from one kernel of seed. It was the most magnificent thing we had ever seen. We will call up a few farmers as witnesses:

"Your annual Teosinte is an extra fodder producer. It grew 11 feet tall, and is splendid feed." L. E. Cordum, Gillespie, Ill.

Barbara Frye, Millersburg, Ohio. "All my seed that I got from you last year did splendidly. The Teosinte is excellent. It grew from 10 to 12 feet high, and from 10 to 50 sprouts from one kernel of seed."

Joe A. Noble, Caddo, Ky., says: "I am well pleased with Teosinte as a fodder plant. I grew from one kernel of seed 113 stalks, 14 feet high. That is immense."

J. Roppel, Montgomery Co., Mo., under date of Nov. 3, 1900, says: "I gave Salzer's Teosinte a good trial this year. It is a great fodder plant, and am wonderfully well pleased with it. 40 tons of magnificent fodder to the acre is my yield."

Merritt Dunlap, Arkville, Neb. "Your Teosinte is grand. I have a great growth, 20 to 30 stalks from 1 kernel. Some hills planted to 2 kernels have 50 to 100 stalks. Horses, cattle and hogs eat it greedily and will leave any other green fodder for it."

11 INCHES IN 36 HOURS.

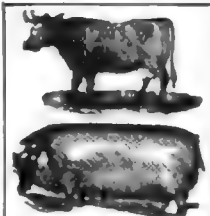
John Uhrin, Coesfield, Texas, says: 7-11-1901. "Your Teosinte is simply immense. It did not seem to care whether the drought struck it or not, and kept right on growing. It did not have any rain for ten weeks, but the 30th of July we had a good rain. Now, you think it is not growing, but it is. One stalk of it grew 11 inches in 36 hours. On one plant, raised from 1 kernel of seed, I got 64 strong, bushy stalks."

John B. Simmons, of Turkey River, Iowa, states that his Teosinte yielded at the rate of 40 tons per acre, one cutting, and that on poor soil.

SIXTY-FOUR STRONG, BUSHY STALKS.

Just read the testimonial from Mr. John Uhrin, of Texas, found above. That is the secret of Teosinte. Despite the drought and dry weather and no rain his Teosinte grew at the rate of eleven inches in thirty-six hours and gave him a tremendous crop.

Our heart yearns for some power to influence you, Mr. Farmer, in trying Teosinte this year. What can we say that will induce you to do so? It is a winner. There is nothing in the wide, wide world that will give you more profit and pleasure than an acre of Teosinte. Now, sir, it will pay you big, not small pay, but great big pay. If you would measure off twenty acres of your poorest soil and plant it to Teosinte, (Hant Spurry, Sand Vetch, Victoria Rape, Billion Dollar Grass, Bromus Inermis and Speltz, these articles would surely bring you lots and lots of money. Just see Mr. Happy Farmer on the adjoining fields of Teosinte. You could have just such a photograph taken 100 days after planting Salzer's Teosinte Seed, because Teosinte gives tremendous results.



The Cow and the Hog, chant the praise of the farmer who plants Teosinte.

Culture of Teosinte.

We would advise sowing same in rows 2 feet apart, and the hills far enough apart to work. It wants plenty of sunshine and cultivation, and then it will grow so rapidly that it will soon cover a whole acre and look like a dense forest. It can be cut with a reaper and fed in the green state, or it can be dried and makes magnificent fodder for cattle during the long winter months. There are unlimited possibilities for our annual fodder plant, Teosinte, and we know, if you will give it a trial, that it will more than pay you another year. Just try and grow this for your hogs. You will be surprised how they will relish it, and what a tremendous amount of fodder and food you will get out of an acre for them.

Price of Teosinte: Pkg., 10c; oz., 15c; ½ lb., 35c; ¼ lb., 65c; lb., \$1.00; 2 lbs., sufficient for 1 acre, \$1.75; 10 lbs., \$8.50.



PHOTO OF SALZER'S TEOSINTE, TAKEN AUG. 1ST, 100 DAYS AFTER PLANTING, 11 FT. HIGH.

R. W. Powell, of Shelby Co., Tenn., gives this strong endorsement: "Your Teosinte is immense. I tried a package, but the cut worms took everything but two stalks, so I went and worked them twice. They began growing, and in June I counted 140 good stalks. I thought that was pretty good, so went off and let it alone. It just kept on growing and growing, whether it rained or not. Now it is at least 12 feet high, and I cannot count the number of stalks. Cattle eat it eagerly. Why, I cut a few stalks for my old mare and it made a fool of her, so eagerly she ate this rich fodder."

Thus we could keep on citing testimonials by the thousands, but we will close with Carl Dippel, written under date of Nov. 12, from Muscatine, Iowa: "I want to report on your wonderful Teosinte. It is simply magnificent, its luxuriance exceeding my fondest expectations. We planted in May, and the first of July we began cutting the Teosinte for the hogs. It grew so rapidly that we cut three times, and in addition to this all fall long until snow started in we had an abundant, rich, nutritious fodder for the cattle, and all that from but ½ lb. of seed, which cost us 80c. Truly, Teosinte is wonderful."

SALZER'S GOLDENGATE CORN

YIELD

TEOSINTE

100 TON

GREEN FOOD

PER ACRE

250 BUS.
PER ACRE



BILLION DOLLAR GRASS. (Panicum Crussgalli.)

From Japan, that mysterious country, which is furnishing (and has furnished in the past) many rare fruits and vegetable and farm seeds, comes this remarkable Grass, remarkable in a hundred different ways, for there is nothing known to man to-day that is more luxuriant, more wondrously prolific, more marvelously rich and vigorous in growth than the Billion Dollar Grass. A number of years ago we obtained a small supply of seed, and for trial sent out a bushel to Mr. Hoffman, one of the most careful farmers in the country. When we say that he is a Hollander, it means that he is fond of cattle, horses, poultry, swine and sheep; and that he, being a Hollander, is accustomed to having the very best that earth can produce on the farm. He, himself, is a long giant, measuring over six feet, but this Billion Dollar Grass towers head and shoulders above him. We think it was he who suggested the name "Billion Dollar Grass." It was his idea, that if the farmers of America would all sow from 5 to 10 acres of this remarkable Grass, they would be worth

ONE BILLION DOLLARS MORE

every year they so sowed. This seems an startling statement, and when you read this you may think we are trifling with the truth, but hold on a minute, let us explain; let us get at the bottom of the facts; let us see whether this is not the truth, whether the farmers would not be worth one billion dollars more if they sowed from 5 to 10 acres of this remarkable Grass. Prof. Brooks, of the Massachusetts Experimental Station, says: "At our station it produced 67 bushels of seed, 11,297 pounds of straw, 36,000 pounds of green fodder, and 12,000 pounds of hay per acre, being superior to good corn fodder in feeding for milk, and in combination with the Soja Bean or Cow Pea or Peasants makes very superior ensilage." Prof. Brooks found by alternating the BILLION DOLLAR GRASS cut from day to day and fed green to cows with well-earled Flint Corn Fodder, that the cows invariably increased in milk when put upon it, and fell off when changed to corn alone.

Is not this a remarkable statement, as everybody gives to well-earled Flint Corn Fodder the right-of-way? But here the Billion Dollar Grass surpasses it at every point.

A REMARKABLE GROWER.

It is truly the most marvelous grower, the most luxuriant stooler that we have ever seen. Just imagine a field sown to the Billion Dollar Grass with every spear of it over 6 feet tall, yielding—depending upon the soil—from 2,000 pounds to 50,000 pounds of as rich, green fodder as the world has ever seen. Men talk about hard times, but positively hard times must vanish on every farm where the Billion Dollar Grass is sown. There is reason for it; you can get two to three rich crops from the same annually, and then a big lot of fodder besides. If you sow early, you will get from 20,000 to 50,000 pounds of fodder, which you can put in your silo or cure for hay, and it will quickly spring up again and give you another yield that will astonish the country. This can be cut again for hay, when it will give you pasturage all fall long, and horses and hogs and sheep and cattle and poultry will eat it greedily.

FEEDING VALUE.

Here is where the Billion Dollar Grass comes into grand play, and should be fed principally as a hay or as ensilage, as it ranks well with other Grasses in the nutritive contents and palatability, while for digestibility it compares favorably with that of other coarse grasses. Prof. Williams, of the United States Department of Agriculture, says: "Already widely grown as a hay crop, it deserves more general use for feeding, as this Grass is of particular value for feeding to dairy cattle, young stock and sheep. The Billion Dollar Grass (Panicum Crussgalli) in many sections of the country can be made a supplement for pasturage in such a way as to allow a material increase in the number of stock that can be kept on the farm. On account of the extra heavy yield of forage and good quality of product, the Billion Dollar Grass is most excellent for silo use, as frequently a good crop can be raised under conditions which would not admit the growing of corn for ensilage. The Billion Dollar Grass, if compared with seed and forage, will run ahead of Timothy, although same is somewhat deficient in two important constituents, fat and protein, but it is ahead on crude cellulose and extract matter, while the percentage of digestibility is higher than Timothy. The seed contains almost as much fat and extract matter as shelled corn, and a little more protein and about four times as much crude cellulose."

POULTRY, GESE AND TURKEYS all relish the Billion Dollar Grass in the green state, and keep healthy and happy and fresh on the seed thereof when fed during the fall and winter months.

HOGS AND THEIR FAMILIES—Well, well, how the hogs grunt and give that contented swag of the tail when they can pasture on the Billion Dollar Grass, and then if you wish to fatten them, give them daily rations of the seed. Remember, the seed will produce from 40 to 100 bushels per acre. This fed either ground or coarse makes excellent food, although it is inclined to be slightly laxative.

COWS, CALVES AND HEIFERS look with pleasure on the Billion Dollar Grass pasture, and feed in happy contentment upon its luxuriant

swath and glory in the Billion Dollar Grass, especially if fed along with Cow Pea hay or Peasants hay or grain. Try it for 1903, and if you do not wish to make hay out of it, fill your silos therewith and watch the cattle eat same.

HORSES, MULES, AND THE LIKE jump over a 4-foot fence to get at the Billion Dollar Grass, and they will fatten and keep healthy thereon. They will eat the hay, although not as eagerly as cattle.

A QUICK PRODUCER.

One beauty about the Billion Dollar Grass is this: It will produce a hay crop quicker than any other Grass known. The past season we figured that we would be short on hay August 15th, so July 1st we put in 10 acres of the Billion Dollar Grass, and commenced cutting August 5th in almost endless quantities. It will produce a hay crop in from six to ten weeks anywhere; and if sown the latter part of April, will be ready to cut the middle of July for hay, attaining the height of (according to the richness of the soil) from 5 to 7½ feet. It is preeminently the grass to sow if you are going to be short on hay for your cattle and sheep. Indeed, the hay crop of the United States in the past year amounted in round numbers to \$700,000,000. Now, if each farmer will sow 5 acres only of the Billion Dollar Grass, you could grow enough more cattle and hogs and sheep and horses and poultry to be worth more than a billion dollars to the farmers of America. On our own grounds, a rich black sand, it was fit to cut for hay inside of six weeks—that is, it was 5 feet tall. We prefer to cut same when about that height, as it is easier handled.

FOR FOOD—All rich, luxuriant growing grasses and forage plants must be fed in the green state moderately at first. The Billion Dollar Grass (or Panicum Crussgalli) is one of these rich, magnificently luxuriant growing grasses, therefore you should turn in hogs and cattle and sheep and horses at first moderately, after they have had a good feed somewhere else, and then gradually accustom them to this. It is on the same plan as hungry stock turned into rich clover would find harm—yes, possible death; so they might in the Billion Dollar Grass, or any other rapidly growing food. Turn them in at first moderately, and you can soon permanently.

FOR HAY—Cut just when in bloom—rather sooner than later, as it makes better hay without the seed heads than with them. The hay is then healthier and of finer quality. We prefer to cut Billion Dollar Grass when but 5 feet high; and in curing, we treat as we would a rich field of clover.

PRICE OF THE BILLION DOLLAR GRASS.

By all means give the Billion Dollar (Panicum Crussgalli) Grass a trial. As above stated, 5 acres sown on each farm in America would mean that millions and millions of dollars worth more of stock could be grown on these farms than is now grown, for there is nothing that will give you a greater yield and more luxuriant growth than the Billion Dollar Grass, and the seed—100 pounds for 5 acres cost only—hear ye!—only \$7.50!

Now we have placed the price of this remarkable Grass very low in order that every farmer, every dairyman, everybody having cattle or swine or sheep or poultry or mules or horses, may give unto same a thorough trial. It is simply marvelous how the Billion Dollar Grass grows into money.

PRICE: Big pkg., 10c; ½ lb., 20c; 1 lb., 25c, postpaid; by freight, pkg., 10c; 1 lb., 15c; 12 lbs. for \$1.25; 20 lbs. for \$1.90; 50 lbs. for \$4.00; 100 lbs., \$7.50; 250 lbs., \$17.00.

TESTIMONIALS.

Jacob Baer, Faulkner Co., Ark.: "Billion Dollar Grass is immense. Seed came up 3d day. When 6 feet high I counted one stalk that had 60 sprouts. It is a tremendous stooler. I cut it and immediately it began to grow again, and is now 2 feet high. It would easily have made 6 tons of hay per acre."

Jack A. Leppo, Carroll Co., Md.: "I am greatly pleased with the Billion Dollar Grass. I believe it will be a good thing in this country. It was from 5 to 6 feet high when I cut it the first time."

George A. Wright, Orleans Co., Vt.: "Billion Dollar Grass is a great grass for yield, easily making 6 tons of hay per acre. It is a quick growing grass. Stock likes it very much. I wish every farmer would try it."

J. E. Park, Marshall Co., Tenn.: "I planted Billion Dollar Grass June 15th; July 20th, in 5 days it was ready to cut—5 feet high. It is a splendid grass. I want enough for 3 acres."

George Merchant, Iron Co., Wis.: "The Billion Dollar Grass is something immense. I sowed it in June and cut it two times, and it was 5 feet high each time; and now, Sept. 13th, it is again 5½ ft. tall, which I will cut for the third crop of hay. Now it makes 15½ feet that it has grown since early June. At this rate it will make 12 tons of magnificent hay per acre."

A. C. Atwood, Holt Co., Neb.: "Billion Dollar Grass is a grand grass, a quick grower and a tremendous cropper. I like it."

H. Belack, Champaign Co., Ill.: "I was well pleased with the Billion Dollar Grass. It grew to a height of 6 feet and made excellent hay. It is just O. K."

David Daniel Tucker: "Consider it the greatest grass of the century. Of course, Bromus Inermis is miles ahead on account of its permanency and annual increase in richness; but for an annual—one to sow in May and reap in July and cut again in August, and mow another time in September, and then feed all fall long, sir—for such a grass there is nothing like The Billion Dollar Grass. Its great stooling properties, quick in growth, abundant in leaves, and rich in quality, I sowed at the rate of 20 pounds per acre, which amount proved very satisfactory. It is truly the greatest, quickest growing grass of the century."

Houchin Bros., Spink Co., S. Dak.: "Billion Dollar Grass takes the cake. It will yield easily under irrigation, 8 tons of hay and \$20.00 worth of pasture, besides."

H. H. Do del, Cass Co., N. Dak.: "I like the Billion Dollar Grass. Its growth was detained on account of the early summer drought; however, it is to-day 5 feet high, of excellent hay. Three acres of such Grass would be worth \$50.00 to any diversifying farmer."

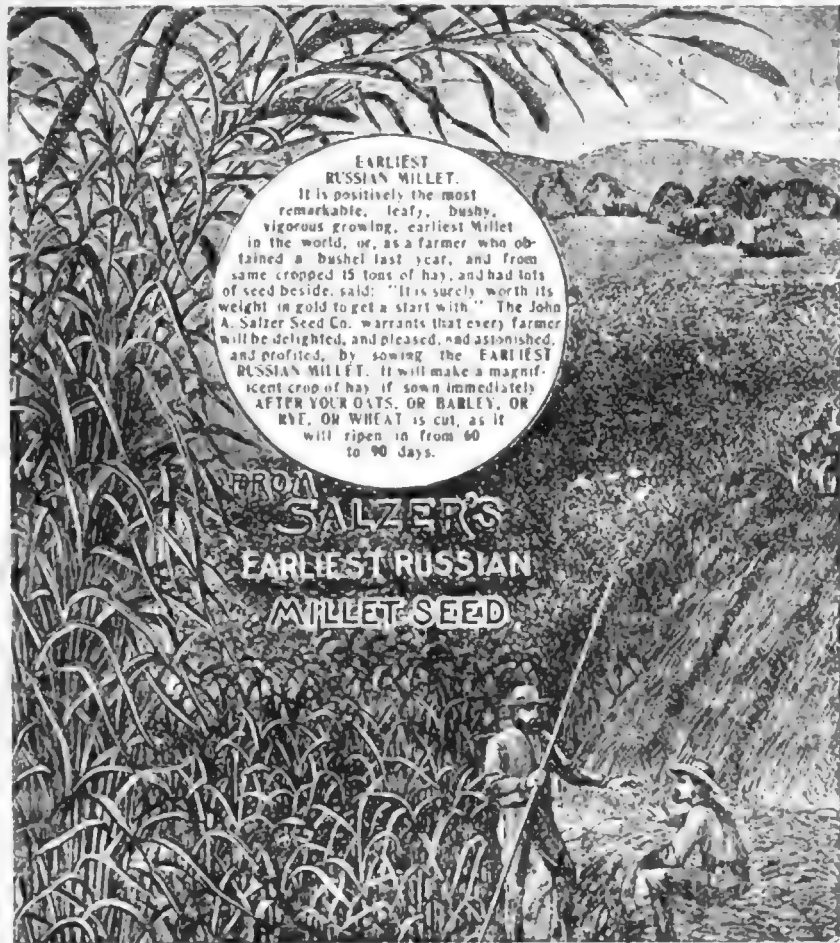
CULTURE OF THE BILLION DOLLAR GRASS—Everybody reading the above regarding this wonderful Grass, will wish to know its best method of cultivation. If you wish very fine leafy hay, and have strong, rich ground, sow at the rate of 20 pounds per acre; but if your soil is but moderately rich, then sow at the rate of 12 pounds per acre. This latter is the amount we ourselves sow, and find same very satisfactory. It can be sown at different times of the year, especially if you wish same for pasturage, or are short of hay. It can be sown in April, in May, in June, in July, and even in August, and will return glorious heavy crops.

FOR SEED—Let the Billion Dollar Grass get thoroughly ripe; cut and thresh as you would Timothy. The food value of the seed is remarkable—that is, it is as rich and nutritious as any of the other Panicum family.



SALZER'S EARLIEST RUSSIAN MILLET.

Go to the ends of the world in search of a Millet that is superior, that is earlier, that is finer, that is richer in quality, that will make better hay, that will do better on a farm, that will give you hand-somer results and more pleasure, we say, go to the ends of the world in search of such a one and you must come back to us, because nowhere will you find one that is superior to our Earliest Russian Millet. Now, we have secured the world for fodder plants, for millets, for grasses, we know whereof we speak, when we say that Salzer's Earliest Russian Millet beats anything and everything that we have ever seen in the millet line. Its strong points are these: It is about three weeks earlier than German or Common Millet, thereby making a crop when the latter often fails on account of early frosts. Second, it grows extra fine stalks, wondrously prolific, has great feeding habits, is very leafy and bushy and full of rich green blades, one kernel has been known to produce fifty fine, strong, stalks just the size that are in great demand and eagerly eaten by cattle. On our own ground a thirty-acre piece, under irrigation, produced 100,000 pounds of seed, and it is not an uncommon thing to cut six tons of hay per acre.



EARLIEST RUSSIAN MILLET.
It is positively the most remarkable, leafy, bushy, vigorous growing, earliest Millet in the world, or, as a farmer who obtained a bushel last year, and from same cropped 15 tons of hay, and had lots of seed beside, said: "It is surely worth its weight in gold to get a start with." The John A. Salzer Seed Co. warrants that every farmer will be delighted, and pleased, and astonished, and profited, by sowing the EARLIEST RUSSIAN MILLET. It will make a magnificent crop of hay if sown immediately AFTER YOUR OATS, OR BARLEY, OR RYE, OR WHEAT is cut, as it will ripen in from 60 to 90 days.

FROM
**SALZER'S
EARLIEST RUSSIAN
MILLET SEED.**

Salzer's Earliest Russian Millet

is rich in food value. Indeed, any animal loves it and delights in being fed herewith.

COWS, CALVES AND HEIFERS

look with pleasure upon the Earliest Russian Millet pasture, and feed in happy contentment upon its luxuriant swath, and glory in the Millet hay, especially if fed along with cow pea hay, or pease hay or grain. Try it for hay, and if you do not wish to make hay out of it, fill your silos therewith and watch the cattle eat same.

HORSES, MULES AND THE LIKE

jump over a 4 foot fence to get at the Earliest Russian Millet, and they will fatten and keep healthy thereon. They will eat the hay, although not as eagerly as cattle.

POULTRY, GESE AND TURKEYS

all relish the Earliest Russian Millet in the green state, and keep healthy and happy and freshen the seed thereof when fed during the fall and winter months.

HOGS AND THEIR FAMILIES

Well, well, how the hogs grunt and give that contented swing of the tail when they can pasture on the Earliest Russian Millet, and then if you wish to fatten them, give them daily rations of the seed. Remember, the seed will produce from 40 to 100 bushels per acre. This feed either ground or coarse makes excellent food, although it is inclined to be slightly laxative.

This Millet, like no other Millet, stands the hot, dry winds of the Dakotas, the burning prairies of Kansas, and flourishes on the heated soils of Western Nebraska and Colorado. In fact it grows where no other Millet grows. It would be cheap at ten times the price. Sow from 1 1/2 to 2 1/2 lbs. per acre. Price: 1 lb., 25c; by freight, 10 lbs., 80c; 50 lbs., \$1.20; 100 lbs., \$3.00.

BROOM CORN, OR HOG MILLET.



A magnificent Millet, splendid for feed seed, but grander still for hog fattening. In such localities where Corn does not flourish, there is nothing in the wide, wide world that will give a greater yield than Hog Millet. This solves the problem as to the possibility of raising swine outside of the Corn belt. Hon. F. H. Smith, among others, says: "I had 30 hogs which I raised and fattened on Millet seed. They made an average weight of 224 lbs., on this food, and I fattened one hog that weighed 100 lbs. This hog gained, the last 30 days, 24 lbs. per day." This is what Millet does. Price, pkg., 6c; 1 lb., 30c, postpaid; by freight, bu., \$1.10; 2 1/2 bu., \$2.50.

When our own stocks of Millet are exhausted, we will fill at market prices.

German Millet.

Cows, horses, and other farm stock are exceedingly fond of it, eating it with much relish. Makes a magnificent hay, and is very cheap, as it yields from 3 to 5 tons per acre. Salzer's Superior, pkg., 6c; 1 lb., 30c; by freight, bu., \$1.10; 2 1/2 bu., \$2.50. Prime to Choice, bu., \$1.10; 2 1/2 bu., \$2.50.

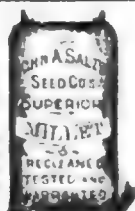
Hungarian Grass.

Luxuriant, vigorous and leafy to an extreme barely imaginable. Unexcelled as a hay producer; all cattle relish it. Grown in enormous quantities in all states where grass is short. Can be sown as late as July. Pkg., 5c; by freight, pk., 50c; bu., \$1.25; 2 1/2 bu., \$3.00; 5 bu., \$5.00.

Salzer's Dakota Grown Common Millet.

We hold letters as follows: "Mr. SALZER: Last spring I sowed 5 bushels of your Dakota Grown Common Millet. 6 bushels I received from St. Louis, and 6 bushels from an Illinois seedsmen. I did this to test the value of the different lots. I was a little prejudiced against you because I thought you talked loud in your engagements about yield, but I confess here that every word you say about yield is true. The 5 bushels from you gave me more fodder and hay by fully one third than I received from any of the others, although I planted an acre more of each of the other kinds." Price of Salzer's Superior Common Millet: By freight, pk., 50c; bu., \$1.20; 2 1/2 bu., \$2.50; 10 bu., \$11.00.

Prime to Choice Common Millet: Bu., \$1.05; 2 1/2 bu., \$2.50.



Lathyrus Sylvestris Wagneri—(Flat Pea).

A tremendous murel, a real wonder, a great surprise to everybody, is the Lathyrus. It must be planted to get its tremendous results. This plant is creating great excitement as a forage plant, especially in sandy, dry soils, as it strikes its roots 30 feet and furnishes a great quantity of fodder, yielding as high as 16,000 lbs. per acre. It is a variety of Pea, found wild in Europe, and carefully cultivated and crossed. Thousands of acres have been planted in Europe, and here in America there are fully 10,000 farmers to whom we furnish the seed, and all who have tried it report good prospects and are sure it will prove a great acquisition as a fodder.

PLEASE READ THIS LETTER ON LATHYRUS:

Regarding Lathyrus, Conrad Boering, Cowitz County, Washington, who has given it a thorough test here in America, says: "The Lathyrus is the earliest forage plant in spring, earlier than any grass we have, and all cattle eat it with great eagerness as soon as it springs from the ground. In the fall of the year, when all other fodder is dead, Lathyrus is green and keeps on sending forth new shoots. Cattle cannot be driven from the patch. They hate to leave the strength-giving, nourishing Lathyrus. It grows from 1 1/2 to 4 feet tall, and does well on any kind of soil, even on very poor sandy soil. Culture—Sow in rows, 3 feet apart, and drop the seed every 10 inches. 3 lbs. plant an acre. Price is very cheap this season: Pkg., 10c; oz., 15c; 1 lb., 40c; 1 1/2 lb., 65c; 1 lb., \$1.00; 3 lbs., \$2.80; 10 lbs., \$8.00.

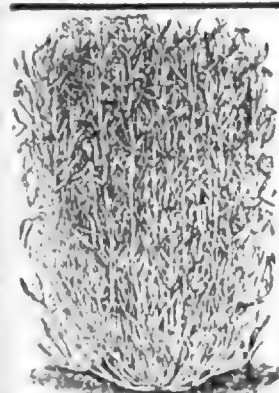
LUPINE.

Success is well in the poorest soil and is exceedingly valuable for plowing under. It makes a good fodder in either the green state or as hay. These plants are very fattening when used with hay. Sow in the early spring at the rate of 60 to 100 lbs. per acre. Price, lb. per lb., 10 lbs. for seed; 100 lbs. for \$7.50.

Turnips and Rutabagas as a Fertilizer.



Have you a piece of poor, sandy, worn-out soil, that you would like to turn into Oats, Wheat, Rye and Barley stubble, just try an acre or two of this by sowing at the rate of only 2 1/2 lbs. of the Rutabaga and Turnip mixture thereon. These 2 1/2 lbs. will give you a tremendous amount of roots, which, plowed under, will be a revelation, a surprise to you. Not only can the Turnips and Rutabagas be used as stock food while growing, if you are short of food, but as a green fertilizer, to be plowed under, it forms one of the greatest foods for soil known. Price, postpaid, 25c per lb.; 1 1/2 lbs., 40c; by freight, 10 lbs., 30c; 10 lbs., \$1.75.



LATHYRUS—SYLV.

Salzer's Thousand Headed Kale.

It is but eight years ago since we introduced Rape to the farmers of America. Up to that time scarcely 50,000 lbs. found their way to this continent, but since we began to offer Rape and push the sale and win farmers to our opinion as to its great feeding value, the sale of Rape has become something enormous. We ourselves need over **FIVE HUNDRED THOUSAND POUNDS** to fill our orders. We are now going to startle you with another novelty, something entirely new to the American farmer. We saw it growing in Holland and in Denmark and in Russia and in England, and we have been experimenting with it ever since.

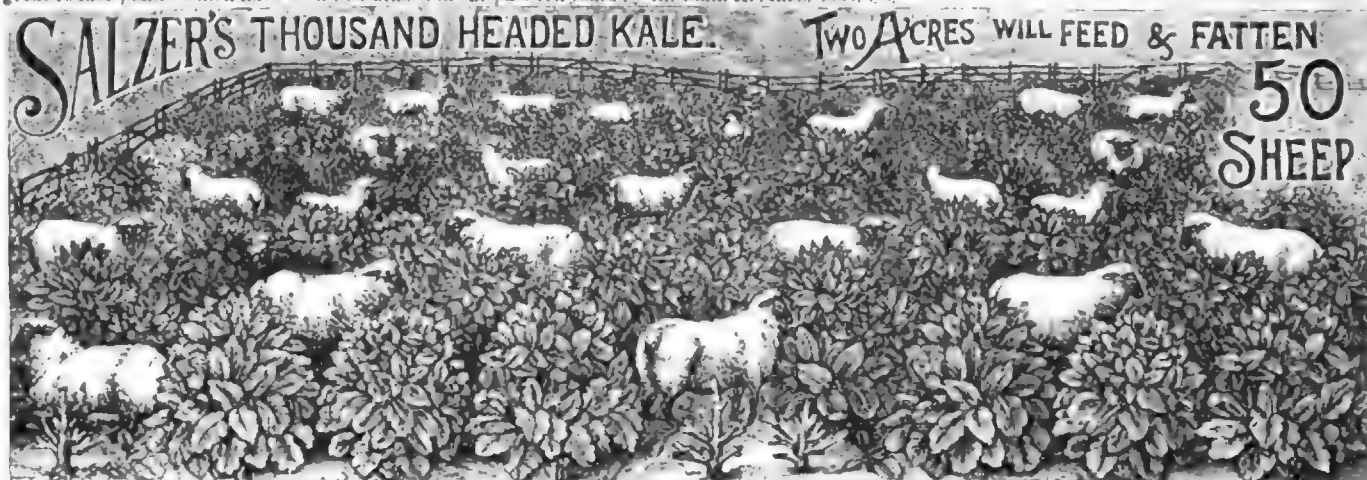
It is Thousand Headed Kale!

Kale is a native of northern Europe. Its chief characteristics consist in its not producing heads like cabbages or eatable flowers like the cauliflower or broccoli, but by its tremendous mass of beautifully cut and curled leaves, which are long and large and rich, and which are of a beautiful green color, and are eagerly sought and eaten by sheep and cattle. The Thousand Headed Kale is a variety that produces an endless number of sprouts or heads or shoots upon which leaves or foliage of great richness and food value are grown. It is harder than Rape and therefore becomes at once a magnificent plant to sow in conjunction with same. Here at La Crosse the Thousand Headed Kale was in its glory during August, September and October, even after snow flies, as it is so much harder than Rape, so that you can figure to pasture sheep and cattle and hogs and poultry a month to eight weeks longer by having a few acres of Thousand Headed Kale than you can on Rape alone. We said of it last year as follows:

One of the greatest foods for cattle of the century. It is enormously, wondrously, marvelously prolific, and just the thing for sheep, for cattle, for poultry, for hogs; indeed, anything and everything that will eat excellent food green. In the North it should be sown in the early spring. The best way is to plant it with a garden drill, dropping the seeds about 8 inches apart in the row, and the rows 12 inches apart each way. One pound in this way will be sufficient for an acre. You will be astonished and delighted at the great amount of good food an acre of **THOUSAND HEADED KALE** will bring.

It Glories in Producing.

Possibly the culture direction may not please the American farmer. Most of them imagine they haven't time to sow in drills or rows. One pound of Thousand Headed Kale is sufficient for an acre, but if you wish to sow it broadcast you ought to sow 2½ pounds per acre. It does magnificent rich food for sheep and cattle; indeed, the growing of sheep in the North and East would be impossible today without our Victoria Rape and other great fodder plants which have been introduced in the past ten years by the John A. Salzer Seed Co.



100,000 LBS. PER ACRE.

W. S. Coe, one of the largest sheep growers in England, has this remarkable testimony for Thousand Headed Kale: "I plant annually 100 acres of Thousand Headed Kale for my sheep. I have repeatedly estimated a yield of 100,000 lbs. of green food per annum from one acre of Thousand Headed Kale. Sheep will eat the plant apparently clean, when a week afterwards it is again in full glory and sheep can be turned on, and this can be repeated time and time again. I could not fatten half the number of sheep that I do without having Thousand Headed Kale. I am probably one of the largest growers of mutton in the Kingdom, and I would not get along without Dwarf Victoria Rape and Thousand Headed Kale; in fact, I would have to go out of the business, as I could not raise sheep without these two magnificent plants."

Profit in Sheep Raising.

Sheep can now be raised as profitably right here in Wisconsin, Iowa, Illinois, Minnesota or any state in the Union, as you can raise them out in Idaho or Montana or Wyoming, where you have the free government lands which they can graze upon. We believe you can grow many more sheep and grow them better, get handsomer and finer and higher grade wool and infinitely better mutton than you can by letting the sheep graze on the mountains of the West, and sheep raising has been made cheaper and easier when you can use such splendid seeds as are offered by the John A. Salzer Seed Co. We mention a few here that are excellent for sheep and cattle raising. There is Dwarf Victoria Rape, that has made it possible to grow sheep wherever it is sown. There is Thousand Headed Kale, that is a tremendous addition to this class of plants and has the advantage of lasting four to six weeks longer in the fall of the year. Then there is Salzer's Bromus Inermis, a pasture of which will fatten and keep healthy any amount of sheep and cattle. Then there is our Amber Cane and our Teosinte and our Kaffir Corns, that furnish a tremendous amount of rich food. And then our Cow Peas not only enrich the soil but give us a superabundance of food for sheep, cattle and swine. And what shall we say of the Bismarck Hog Food Pea, fully described on another page. Thus a feed that rivals the best for hogs and sheep and cattle. Then Turnips and Rutabagas as a green food for sheep cannot be overestimated, as the feeding value is something very great, and in addition to this any of our Extra Grass Mixtures and Clovers will give wonderful results and make it possible to grow sheep cheaper than anywhere on earth. We congratulate the American farmer upon this fact.

PRICE OF THOUSAND HEADED KALE.

Now, the Thousand Headed Kale, if it is worth 1 cent a pound, is worth \$1.00 a pound as a sheep food, as it requires but a couple of pounds per acre, and yet despite the fact that it is worth this, we have placed the price so low in order to give every farmer an opportunity to test same. It is a seed that will surely please you and give you results way beyond your fastidious expectations.

Price, oz., 5c; ¼ lb., 12c; ½ lb., 35c; 1 lb., 85c, postpaid. By freight, 1 lb., 25c; 2½ lbs., 60c; 5 lbs., \$1.00; 50 lbs., \$8.75; 100 lbs., \$17.00.

GIANT MUSTARD.

This is the large, coarsekerneled Mustard furnishing a tremendous amount of coarse herbage that is particularly relished and very advantageously fed to sheep. In England, particularly during the early spring months, sheep are fed with a small portion of this heavy-leaved Mustard, and it would not be amiss to sow ½ lb. mixed in with Rape seed in connection with every acre of Rape sown. It is all right and will pay. In England there are large sheep raisers who plant 25 to 50 acres of the Giant Mustard and find it very profitable. Pkg., 10c; ½ lb., 15c; 1 lb., 25c, postpaid. By express, 5 lbs., 75c; 10 lbs., \$1.40.



Oh, My! Don't that Rape taste good!

"DWARF ESSEX" RAPE.

Extracts from United States Department of Agriculture Circular No. 12, May 5, 1890.

"Rape (*Brassicauapus*, Linn.) is much like the Swedish turnip or rutabaga in appearance, but the root is more like that of cabbage. The leaves are large, glaucous, smooth, spreading, and variously notched and divided; the flowers are bright yellow, nearly one-half inch in diameter; the seeds are produced in pods usually two inches or more long. Under ordinary field conditions the plant reaches a height of from 1½ to 4 feet, and the strong-growing roots penetrate the soil to a considerable depth.

Throughout the Northern States generally, seedling may take place from the first of June, or possibly earlier, to the middle or last of July, according to the season and locality. In the South the seed may be sown in September or early in October. Under favorable conditions 2 to 3 pounds of seed per acre will be sufficient, and it will never be necessary to use more than 5 pounds per acre. The seed should be planted in drills far enough apart to allow cultivation.

With sheep and cattle care should be taken at first not to allow the animals to eat too much, as there is danger of injury from bloat. Hungry animals should not be allowed to eat their fill, and it is not best to turn them into the rape when the leaves are wet. There is no danger of bloating with swine. It is an excellent plan to have the fields so arranged that the sheep and cattle have access to an open pasture as well as to the rape. Animals should have free access to salt at all times when being pastured on this crop."

PRICE DWARF ESSEX RAPE SEED.

Price, large pkg., 10c; 1 lb., postpaid, 20c; 4 lbs., 75c, postpaid. By freight, 1 lb., 12c; 4 lbs., 40c; 10 lbs., 70c; 50 lbs., \$2.65; 100 lbs., \$5.00.

RAPE—DWARF VICTORIA.

Glory enough, bring forth the trumpet, clash the cymbals! Shout for joy, clap your hands, break forth in loud hurrahs! Sheep raising right here in Wisconsin is now just as possible and just as profitable as in any state in the Union—yes, as in any place on earth. "What do you say?" I hear a doubting farmer remark; yes, we repeat it again, so you may surely get the full importance of this grand truth: Sheep raising can now be as profitably conducted in Wisconsin as in any place on earth! How? Four things have done it, and the Salzer Seed Co. did it!

1st, Dwarf Victoria Rape; 2d, Bromus Inermis; 3d, Salzer's Speltz, the great grain food; 4th, Bismarck Hog Food Pea. These are the four plants that make it absolutely sure and possible to grow sheep as successfully in Wisconsin or any other state as anywhere on earth, and the Salzer's Seed Co. are the introducers of all four of these great plants.

Our trip through a large farming district of England was a revelation, and Dwarf Victoria Rape the greatest revelation of all! We had been selling Dwarf Essex Rape for some years, but when we saw a large percentage of Dwarf Victoria Rape and the results obtained by feeding cattle and sheep therewith, our surprise knew no bounds, and we at once bought largely. We wish we had room to print the hundreds of earnest, hearty letters our customers send us relating their wonderful success with Rape. Why, it makes our hearts glad to see of what great help we have been to farmers. Some write that Rape made them more food and more money than any one thing on the farm. No more poor mutton! Rape will make the poorest sheep fat and fine for market.

Pamphlet on Rape—worth \$500 to you—get it: costs only 2c postage.

Rape as a Pasture.

Rape is unequalled as a pasture for sheep in the autumn; as a fattening food in the field it is without a rival in point of cheapness or effectiveness.

The sheep that pasture upon it do the harvesting in the most effective manner and with

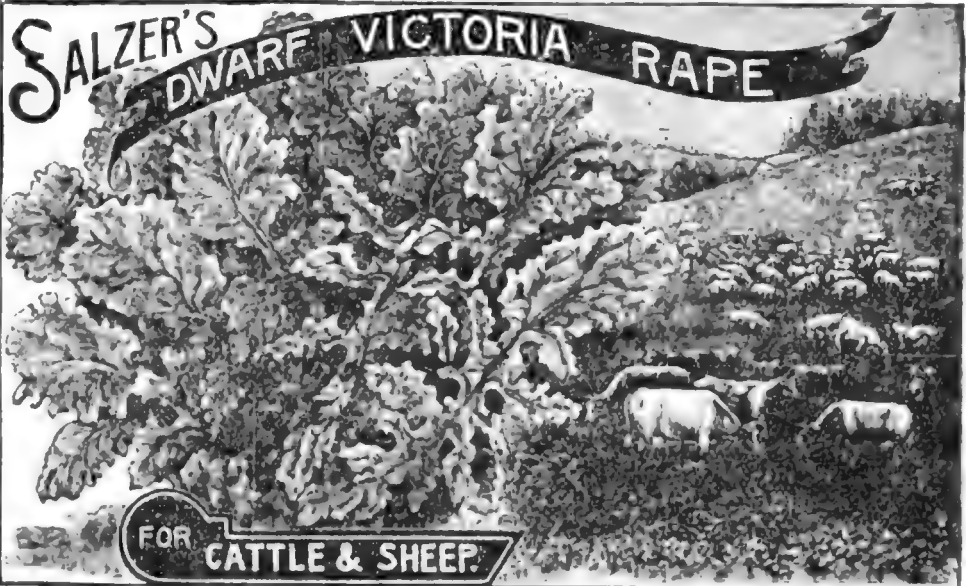
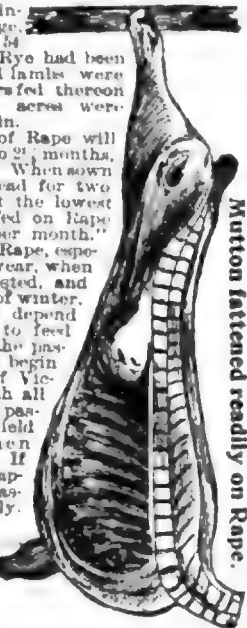


but little cost to the owner. When Rape is established as a pasture, the necessity for sending sheep and lambs to market in a lean condition will be removed. Cattle may also be pastured upon Rape, but through treading they destroy and waste it in a considerable degree. Because of this it is better to remove them to an adjoining pasture when they have satisfied their wants. The results are usually very satisfactory when they are pastured upon it in the day only and fed in the stable or shed in the morning before going to the Rape pasture. This is an excellent way of making Christmas beef. Rape will keep a long time in early winter in heaps like shocks of hay. When thus put up at the approach of winter, it may be drawn and fed as desired.

What Does Rape Do in America?

Professor Shaw, of the Minnesota Agricultural College, reports on Rape: "On 14 acres Rape, after Winter Rye had been removed, 537 sheep and lambs were fattened thereon; 18 steers fed thereon for 60 days, and several acres were uncut when winter set in."

Further, 1 acre of Rape will pasture 10 to 16 lambs 2 to 3 months, when Rye has been cut. When sown alone, it will pasture 35 head for two months. That the lowest average gain on lambs fed on Rape alone, is 7 to 8 pounds per month. There is a great need of Rape, especially in the fall of the year, when the corn has been harvested, and just before the setting in of winter. Farmers are obliged to depend solely on their pastures to feed their stock. Now, after the pastures give out, they must begin feeding their hay. Dwarf Victoria Rape does away with all this and gives a luxuriant pasture and a tremendous yield during the months when same is so greatly needed. If sown in May, it grows rapidly and can be cut or pastured the latter part of July. If sown the first half of July it will come into fine play as a fodder in September, October and up to November.



Rape as a Catch Crop.

Rape is particularly adapted for being grown as a catch crop, as, like the turnip, it grows better late than earlier in the season. When a grain crop, therefore, has failed from any cause whatsoever, there is ample time to plow the land and sow Rape upon it.

Of Superlative Value.

On our farms we sow Victoria Rape into last cultivation of Corn at the rate of 1 lb., or on Oat or Wheat stubble at the rate of 3 lbs. per acre. This gives a tremendous lot of good green fodder by fall, remaining until snow flies. It is immense! It is the biggest yielder imaginable.

Our sale of Dwarf Victoria Rape is something simply enormous. Nine-tenths of all the Victoria Rape seed used in the United States passes through our hands. We are headquarters for this rich, healthy, vigorous Victoria Rape, which is far ahead of Dwarf Essex Rape; but we also have this latter variety, and handle same in large quantities.

\$50,000,000.00.

That's the sum a prominent paper claims the farmers of America profited by sowing Rape in 1902, and the paper further gives to the John A. Salzer Seed Co. the credit of having introduced Rape into every hamlet and village in America.

69,000 Salzer's Victoria Rape Planters in 1901 and 1902.

We more than doubled our Victoria Rape customers in 1901 to 1902, and each one talks and endorses every word we say regarding Rape. This is the way they talk. Read their emphatic declarations. Don't they do you good? Are you going to stand idle for 1903, or will you follow suit and plant Dwarf Victoria Rape and be happy?

TESTIMONIALS.

Mr. John Van Loon, La Crosse County—"10 lbs. Rape gave me magnificent, luxuriant summer pasture for my hogs all summer long. Its possibilities are unlimited."

Hon. H. F. Hunter, S. Dakota—"I thought your Bromus Inermis was the best thing on earth, but for hogs, sheep, cows and poultry, in the green state, your Victoria Rape is out of sight, and for grain and winter hay Salzer's Speltz (see page 87) beats the band! Buy Salzer's Victoria Rape, Speltz and Bromus Inermis will make the farmer rich in spite of himself."

Ex-Governor Hoffman, of Illinois—"For cattle, hogs, sheep and poultry, especially for sheep, there is nothing superior to Victoria Rape and Speltz, too."

200 Hogs on 2 Acres.

J. L. Hutchinson, Independence, Kan.—"Your Speltz gave me a splendid yield. Your Victoria Rape is out of sight. I sowed 2 acres in spring, and it fed 200 hogs almost all summer."

Prof. John A. Craig, Wisconsin—"For fattening hogs, Rape seems to be of great value, because of its succulent nature. Of all the green foods that may be fed to hogs they seem to relish Rape most."

H. K. Lovejoy, Minnesota—"Best food for hogs and sheep; I think same is immensely, yes, prodigally, prolific. For grain food, I swear by Speltz."

American Sheep Breeder endorses Rape as a food for sheep, hogs and cattle with all its might. The Rural New Yorker gives unto Rape its unequalled endorsement.

The Prairie Farmer takes it up with tongue and pen.

The Farm Journal takes no back seat in pushing Rape to the very front.

The Iowa Homestead pushes Rape and Speltz, and writes weighty editorials on their merits.

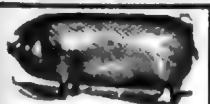
The great Germania, Milwaukee, constantly chimes the merits of Rape and Bromus Inermis.

We are positive that if but once tried they will never get along without it. It costs 25c a bushel and makes a fine play as a fodder in September, October and up to November.

CULTURE OF RAPE.

Rape may be sown successfully in the following ways, viz.: 1. In the early spring to provide pasture for sheep and swine. 2. In June or July on well prepared land to provide pasture for sheep. 3. Along with Wheat, Barley and Rye, using only ONE POUND of seed per acre, to provide pasture for sheep after harvest. 4. Along with peas, oats, clover seed, to provide pasture for sheep, and to get a "catch" of clover. 5. Along with corn drilled in broadcast to provide pasture for sheep. 6. In corn, sowing the seed with the last cultivation given to the corn, at the rate of 1 to 2 lbs. per acre. 7. Along with rye sown in August for sheep pasture. When Rape is sown broadcast 5 lbs. of seed per acre is plenty. When sown in rows, say 30 inches apart, and cultivated, from 1 to 2 lbs. will be enough. It is now being grown everywhere. Pamphlet on Rape, worth \$500 to you, if desired, free with every Rape order.

(PRICE OF DWARF VICTORIA RAPE: Pkg., 10c; lb., by mail, 30c; by freight, 5 lbs., 60c; 10 lbs., \$1.00; 50 lbs., \$3.50; 100 lbs., \$6.50.)



Give me a chance to fatten on Rape.

The John A. Salzer Seed Co. urge all farmers to try it to grow Victoria Rape, and it is worth a green food for sheep, cattle and hogs as much as any green food on earth. Will you let it fatten your bank account through fattening your hogs, cattle, sheep and poultry, and at the same time keep them happy and healthy and growing! Then try it for 1903.

Salzer's Superior Grass and Clover Seeds.

Grass (and Clovers included, of course) is king, for no other product of the land returns such continual paying yields as the meadows and the pastures. The farmer having the best meadow to-day is the lucky man, for no crop pays better. Over 100,000 farmers, scattered all over America, tried our Extra Grass Mixtures last spring, and, despite the unfavorable season, we have not had a single complaint, and thousands of complimentary letters, praising the great merit of our Extra Seeds, have encouraged us in our efforts to supply the farmer with the Northern-Grown Grass and Clover Seeds. The fact that we have had not one complaint as to our Grass and Clover Seeds must be proof to everyone that our grade is high, that our quality is superior, that our prices are right, and that our Northern-Grown Grass and Clover Seeds are the best to sow, are absolutely sure to grow, flourish and return a generous, heavy yield of grass. Should stock of Grasses and Clovers become exhausted, we will fill at market price. Sacks 15c extra on Clover and Timothy.

White Dutch Clover.

Seed harvest almost an entire failure, hence high prices. A low, close growing species, round, white heads, very fragrant; best adapted to moist soils, but does well on dry land; excellent for sowing with Blue Grass for pasture and lawn purposes. Sow in spring. Our Wisconsin grade is somewhat mixed with Albino, which is a decided advantage for pasturage, meadows, etc., although we offer it at a lower price. For our own seeding we would take the Wisconsin-grown every time.

White Clover not so choice this year as usual.

Price of Superior White Dutch Clover: Pkg., 10c; 1/2 lb., 15c; lb., 25c, postpaid; by freight, lb., 30c; pk., \$3.90; bu., \$15.00.

Price Wisconsin-Grown White Clover: Pkg., 5c; 1/2 lb., 10c; lb., 20c, postpaid; by freight, lb., 24c; 13 lbs., \$3.40; bu., \$13.50.

WHITE BOKHORA CLOVER.

This is a tall, shrub-like plant, growing to the height of 4 to 8 feet, with branches whose extremities bear numerous small white flowers of great fragrance during the whole season, which are continually sought by bees. It's the Bee Clover! Sow 10 lbs. per acre; by express, pkg., 5c; 1/2 lb., 10c; pk., \$3.50; 50 lbs., \$10.00; lb., postpaid, 25c.

SAND LUCERNE—This is a Lucerne Clover specially adapted to sandy soils. Largely used in Europe. Pkg., 10c; lb., 20c, postpaid; by freight, pk., \$3.00; bu., \$10.00.

GENUINE ENGLISH CLOVER—This is the Red Clover of England and Scotland. Pkg., 10c; lb., 20c, postpaid; by freight, 10 lbs., \$2.00; bu., \$6.00.

BURR CLOVER—Claimed to be specially adapted to dry soils, and is largely grown in the South. Lb., 30c, postpaid; by freight, 25c; 10 lbs., \$2.10.

Turkestan Alfalfa or Lucerne.

Medicago Sativa Var. Turkestanica. Perfectly Hardy. Withstands Drought Heat and Cold. Yields the Heaviest and Richest Crops of Fodder. The Best Clover for Permanent Hay and Pasture.

Value as a Fodder Plant on Dry, Arid Soils.

The climate of Turkestan is not unlike that of our interior states, being far removed from the ocean and surrounded by wide expanses of dry land. The summers are very hot and long, and in many places the evaporation exceeds the quantity of

moisture that has fallen during the year. The inhabitants are mainly employed raising cattle, and here it is this Alfalfa grows and flourishes.

Withstands Extreme Cold Without Injury.

At the experimental station, Brookings, S. D., with a minimum temperature last winter of 40 degrees below zero with the ground bare, common Alfalfa was killed, while Turkestan came through unharmed. At the Wyoming Experimental station the Turkestan Alfalfa was exposed to a minimum temperature of 15 degrees below zero without harm. Pkts., 10c; lb., 20c; 10 lbs., \$2.75; 25 lbs., \$5.50; 100 lbs., \$21.00.



JAPAN CLOVER—

In great demand in the South, where it grows luxuriantly. Pkg., 10c; lb., 30c, postpaid; by freight, 10 lbs., \$4.00.



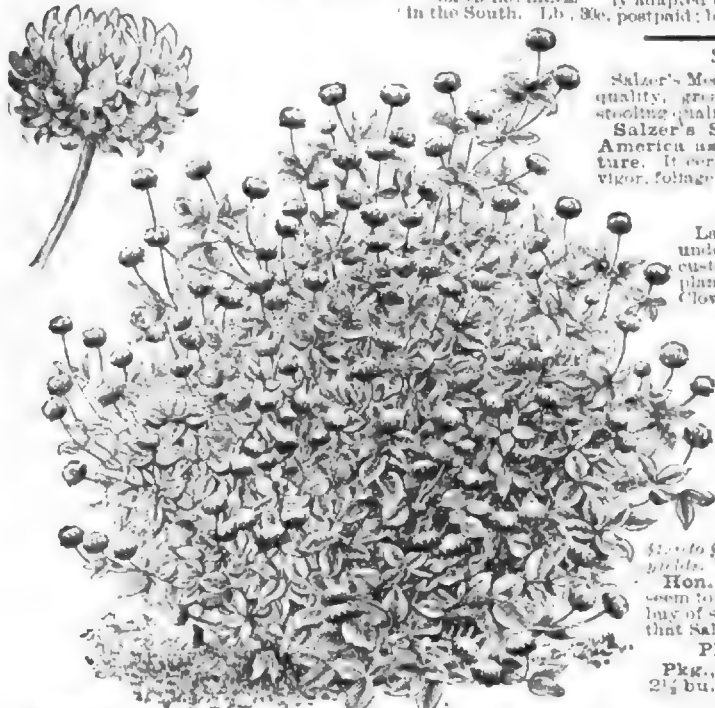
BOKHORA, THE BEE CLOVER.



JAPAN CLOVER.



SAND LUCERNE.



Sample plant produced by our Extra Superior Strain Red Clover Seed. Merchants sell this grade largely out of their stores. It's not as clean and fine and pure as our Superior Grade of June Clover, hence the low price.

Price: Pk., \$1.75; bu., \$4.65; 25 lbs., \$16.40; 100 lbs., \$11.00.

MAMMOTH RED CLOVER.

What we say above regarding Salzer's Superior Red or June Clover is also applicable to our Mammoth Red Clover. We feel that both of these Clovers are as fine and full of life and vigor as any Clover seed can be made. All of this seed is grown right here in La Crosse and we know whereof we speak when we say it is fresh and contains none of that obnoxious weed, yellow trefoil, which can be imported for 3 or 4 cents a pound, and is done by some seedsmen who are not growers, and thus they mix with their good seed in order to sell cheaper than we who are actual growers. A word to the wise is certainly sufficient. Another thing the naked eye cannot distinguish yellow trefoil mixed in with common Red Clover, as the seeds look so much alike.

This is the Clover that is used by farmers for a permanent hay pasture; it grows tall, and our Superior Strain of same is extremely leafy, bushy and of grand qualities. Ten acres ought to furnish sufficient nourishment for 100 heads all summer, providing same can be divided off. There is no Mammoth Clover quite as good as Salzer's Superior Strain, and we again urge our customers who intend seeding to Grass, Clover or Timothy, to use Salzer's Superior Brands in preference to any other offered by dealers, because these brands are grown for seed only, and we are the only seedsmen in America who grow their own seed. We warrant Salzer's Superior Brand to be of high germination.

The striking peculiarity of Salzer's Mammoth or Sailing Clover is the immense growth it attains in rich, loamy soils, yielding much more bulk to the acre than Red or June Clover. It grows large on thin land, and takes well on all soils. As a fertilizer I think it surpasses all other Clovers.

We will gladly mail you a sample to test upon receipt of 4c for postage.

PRICE OF SALZER'S SUPERIOR MAMMOTH RED CLOVER:

Pkg., 5c; lb., 25c, postpaid; by freight, lb., 15c; pk., \$2.00; bu., \$7.35; 25 lbs., \$17.75; 100 lbs., \$12.00.

Price of La Crosse Prime or Merchants' Grade: Pkg., 5c; lb., 25c, postpaid; by freight, pk., \$1.75; bu., \$4.65; 25 lbs., \$16.45; 100 lbs., \$11.00.

SALZER'S RED OR JUNE CLOVER.

Salzer's Medium Red or June Clover Seed has, on account of its superior quality, great purity, wonderful vigor and tremendous growing and seedling qualities, won for itself a market wherever Clover is sown.

Salzer's Superior Strain of Clover Seed is known all over America as the most wondrously vigorous and prolific in culture. It certainly beats St. Louis, Chicago and Eastern Clover in yield, vigor, foliage and rich food matter from 30 to 50 per cent.

Minnesota Clover and Timothy.

Last year we were offered by Minnesota seedsmen, their seeds under "Superior Minnesota." Oh, my! we said, if their customers get such stuff, we pity them. The seed contained wild mustard, plantain, fire weed etc., etc. Hence Salzer fights shy of Minnesota Grown Clover and Timothy Seed.

Why Is Salzer's Clover So Superior?

The answer ex-Governor F. A. Hoffman, of Illinois, gives in a few words. He says: "Out of repeated tests made with Salzer's Superior Brand of Red or June Clover, never less than 98 kernels out of 100 grew; that is why I sow only Salzer's Grass and Clover Seeds."

Now, that is the experience of thousands and thousands of our customers all over America, and they write us that they would rather pay a little more for our Superior Northern-Grown Seed, and know that every kernel will grow, than to get inferior seeds from seedsmen who are not growers, and who, as a rule, buy from commission merchants who buy up anything and everything that is offered. Now our seed is carefully grown, is vigorous, sprouts and grows.

Being grown with great care in the far North by us, our seed is worth from \$1.50 to \$2.00 a bushel more than Chicago, Toledo, St. Louis, or Eastern seed for big yields. See the illustration—long, vigorous, healthy and brilliant.

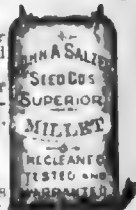
Hon. H. P. Hunter, of S. Dakota, says: "Clover is not all alike, as some seem to think. I'd rather pay \$10.00 a bushel for Salzer's Superior Red Clover than buy of some seedsmen and stores at \$1.00 a bushel. My experience in farming proves that Salzer's Clover Seeds all grow and double other yields."

PRICE OF SALZER'S SUPERIOR RED OR JUNE CLOVER.

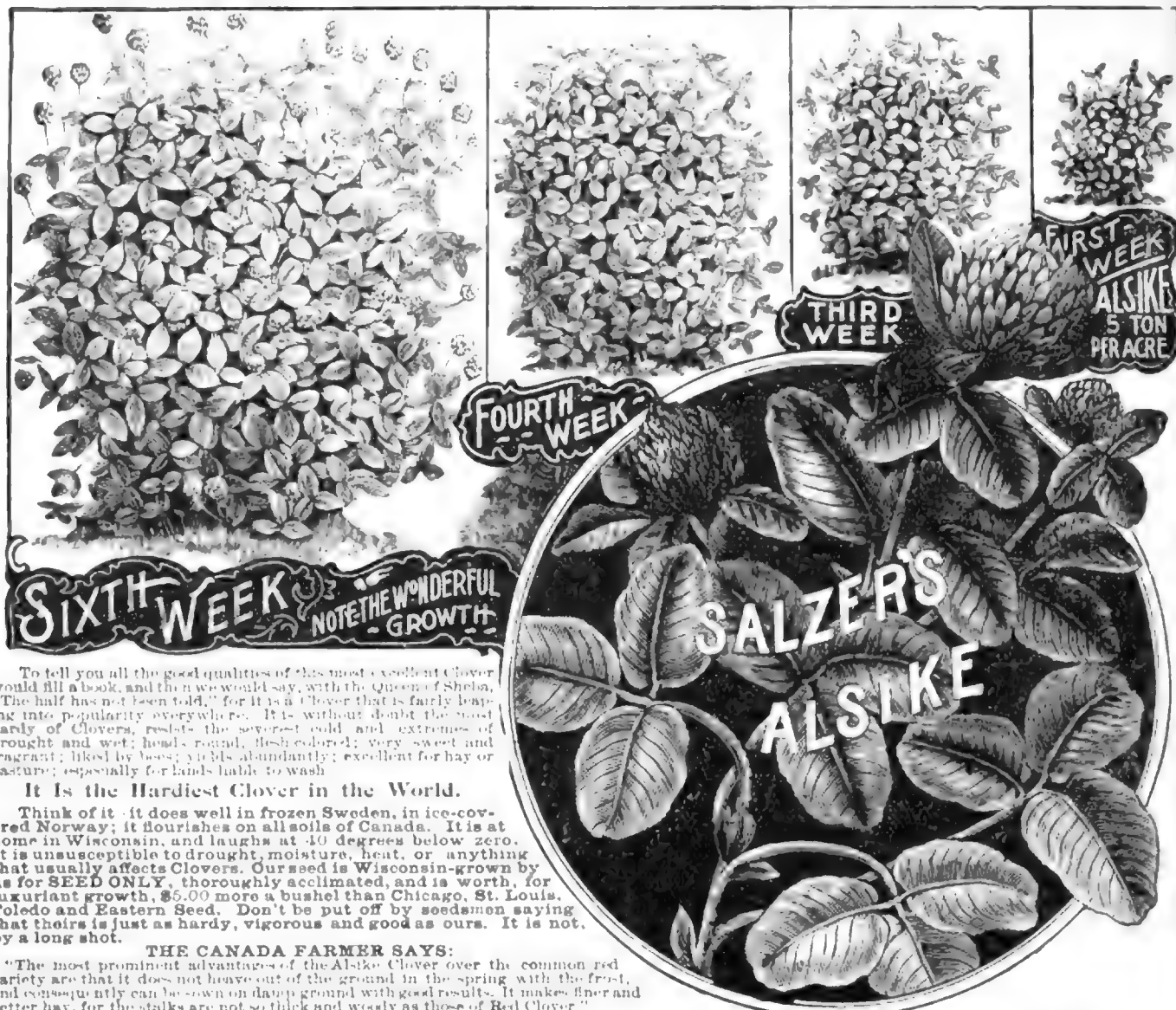
Pkg., 5c; lb., 30c, postpaid; by freight, lb., 15c; pk., \$1.90; bu., \$7.25; 25 lbs., \$17.00; 100 lbs., \$11.00. Sacks, 15c each.

La Crosse Prime or Merchants' Grade.

It's not as clean and fine and pure as our Superior Grade of June Clover, hence the low price.



Salzer's Wisconsin-Grown Alsike Clover.



To tell you all the good qualities of this most excellent Clover would fill a book, and then we would say, with the Queen of Sheba, "The half has not been told," for it is a Clover that is fairly leaping into popularity everywhere. It is without doubt the most hardy of Clovers, resists the severest cold and extremes of drought and wet; heads round, flesh colored; very sweet and fragrant; liked by bees; yields abundantly; excellent for hay or pasture; especially for lands liable to wash.

It Is the Hardest Clover in the World.

Think of it: it does well in frozen Sweden, in ice-covered Norway; it flourishes on all soils of Canada. It is at home in Wisconsin, and laughs at 40 degrees below zero. It is unsusceptible to drought, moisture, heat, or anything that usually affects Clovers. Our seed is Wisconsin-grown by us for SEED ONLY, thoroughly acclimated, and is worth, for luxuriant growth, \$5.00 more a bushel than Chicago, St. Louis, Toledo and Eastern Seed. Don't be put off by seedmen saying that theirs is just as hardy, vigorous and good as ours. It is not, by a long shot.

THE CANADA FARMER SAYS:

"The most prominent advantages of the Alsike Clover over the common red variety are that it does not heave out of the ground in the spring with the frost, and consequently can be sown on damp ground with good results. It makes finer and better hay, for the stalks are not so thick and woody as those of Red Clover."

Prof. Boal, the great authority on American grasses, says of the Alsike: "Alsike likes rather moist land, containing some clay. It is smoother and more delicate than Red Clover. The stems remain green after cutting. It stands dry weather and is not apt to winter-kill."

The Southern Planter says: "In the early spring sowed 1 pound on a quarter of an acre. It germinated well, and, like Red Clover, not only made a good stand, but in the following spring it came up well, and on June 10th stood from 20 to 30 inches high."

Chas. L. Goodell, Barnum: "From the Alsike Clover I cut 2½ tons per acre, being 2 feet tall first cut."

Annet Olson, Rochester, Minn.: "The Alsike sown in April is now 2½ feet tall, in bloom."

C. A. Guthrie, College Springs, Iowa: "The Alsike sown and grew to a fine crop on 1½ bushels."

S. S. Jordan, Whittier, N. Y.: "The Alsike is very fine and in bloom."

S. Pettigler, Rinard, Ill.: "The Wisconsin Alsike, sown April 10, measured 4 feet in July."

LOOK AT THE ABOVE ILLUSTRATION.

That is the way Salzer's Alsike Clover acts. See the vigorous growth in the first week's growth, after the frost has left and the warmth appears; then look the third week, and the luxuriance of the fourth, and the magnitude of growth of the sixth week. It is perfect in every respect. But you must remember, in order to get this magnificent growth you must get the true Salzer's Wisconsin-Grown Alsike Clover. Now, no other seed man can offer you Salzer's Wisconsin-Grown Alsike, grown right here under our eyes, and we urge upon you, if you are going to make a trial, make it with the genuine article, and purchase same of the Salzer Seed Co.

THERE IS DANGER, SIR!

Beating you sow your seed to Salzer's Extra Grass Mixture and then magnify at Clover Seeds, that you will either have to build your barns larger to store your wonderful crops of clovers and hay, or have 100 to 200 tons to sell in the market. We will warn you in time, and you can't afford to ignore our results, you must sow some of the Wisconsin Seeds, for the Salzer Seed Co.'s Mixtures and Clovers are grown for seed only, and will return value that will make your heart glad and surely fatten your bank account.

CULTURE OF ALSIKE CLOVER.

Sow 5 to 10 pounds per acre. The seed is very small. Hares, I will use seed. Usually best to sow in the second or third year. The seed is usually sown in the fall, with a good plowing, the first crop is taken. The first, second and third cuts will be a magnificent hay. It is a perfect soil containing a rich, or clay, but stands dry weather admirably. It is apt to be very dry in the third year. Salzer's Wisconsin-Grown Alsike seed is the best seed everywhere. B seed contains some. This is the grass-dwelling by which a man can make a fortune.

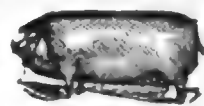
PRICE OF SALZER'S SUPERIOR WISCONSIN-GROWN ALSIKE SEED.

By mail, pkg. 5c; 1 lb. 30c; by freight, lb. 20c; 5 lbs. 70c; pk. \$2.35; bu. \$8.70; 2½ bu. \$21.30; 100 lbs., \$14.25.

B Alsike By freight, lb. 10c; 5 lbs. 70c; 10 lbs., \$1.35; pk. \$1.00; bu. \$7.50; 2½ bu. \$18.70; 100 lbs., \$12.50.

The Advantages Salzer's Alsike

possesses over every other variety of Alsike Clover are: Its personal character; its hardiness, for no winter will kill it; its capability to resist the extremes of drought and wet; the much greater weight of herbage it produces during the season, and the certainty of a plant when all others fail. Its powers of production are inexhaustible and improved by the wonderfully curious formation of the plant, from the single crown of which innumerable heads are continually being produced all through the season, and tillering out laterally over the ground. The hardy nature of the plant is proved by the fact of its thriving through transplanting. A single plant may be taken up and divided into ten or more parts, and each part will produce a luxuriant plant, so that no farmer need ever hereafter have a patchy piece of clover. Sir! we beg of you to give us into Salzer's Alsike Clover a trial this year. It will pay you, and the results will make you happy.



Do I like Alsike? Well, I should say so!



Would you like to see a man who has made a fortune out of Alsike? Well, I should say so!

Salzer's Giant Incarnat, or German Mammoth Clover.

The great annual Clover for the North. It is tremendously prolific. It is, indeed, one of the grandest Clovers known. It seems to stand alone as the great first-year cropper.

The glorious future of our Giant Incarnat Clover, this wonderful new Clover, can now be predicted with absolute safety. The year 1902 added to its friends over 30,000 pleased farmers, who report the most glorious results obtained through the sowing of this, the grandest of all quick-growing Clovers! On the farms of Germany and France we saw it growing to the exclusion of almost everything else, except Giant Spurry and Sand Vetch, for hay! It is tremendously prolific. It is, indeed, one of the grandest Clovers known. It seems to stand alone as the great first-year cropper. Sown in April it grows without delay, grows bushy and rank, yet of fine fiber, and is ready to cut and furnish an enormous crop of hay by July 10th. In the latitude of La Crosse it flourishes like a weed, thrives like one—yes, grows where other Clovers do but fairly well. It will make a wondrous growth the first season, and after this is cut, furnishes pasture. If sown in conjunction with grasses it rivals in its efforts to exceed them in growth and yield. This can be tested in our mixture for hogs, on another page, which for luxuriance of growth has few equals. It is an excellent variety for withstanding long and severe droughts. As a fertilizer it is of great merit on account of its strong roots and superabundance of foliage. On one of our farms the hog pasture mixture was cut twice, and furnished pasture in fall on which hogs fattened and gloried. We were the first seed-men to bring this wonderful Clover to the notice of our American farmers, and we bespeak for it a general trial.

The following are a few of thousands of hearty testimonials of our customers on our Giant Incarnat Clover. All are loud in its praises, and each one will sow an increased acreage.

Jan W. Bond, East Monroe, Ohio: "My Giant Incarnat Clover is now 2 feet tall and looks exceedingly well."

D. M. White, Darby, Mo.: "My Giant Incarnat Clover is over 2 feet tall and will make a tremendous crop."

Z. P. Zumb, Linden, Mich.: "My Giant Incarnat Clover is 2 feet tall. Will go over 2 tons per acre."

Aug. O. Erdmann, Otter Creek, Wis.: "Your German Mammoth Clover is the best fertilizer I have ever seen."

L. Ketchum, Augusta, Wis.: "I am the Giant Incarnat Clover has had a splendid yield. It is a real winner."

F. Peterson, Edward, Ill.: "Giant Incarnat Clover is doing splendidly."

A. L. Spring, Bluff, Wis.: "Giant Incarnat Clover is now 3 feet high. It will yield tremendously."

Feed Maurer, Muskegon, Mich.: "Giant Incarnat Clover is a wonder. It is over 4 feet high."

David Diehl, Charlesville, Penn.: "I am more than pleased with the Giant Incarnat Clover."

Anna Olson, Rochester, Minn.: "Giant Incarnat Clover grows over 4 feet tall, yield will be enormous."

W. F. Fletcher, Moravia, Ohio: "Your Giant Incarnat Clover is immense, single plants being 2 feet tall in circumference and sending up hundreds of seed heads. I am more than well pleased with same. Salzer's German Mammoth surely beats all for a large yield of pasture or hay, fully 3 or 4 tons per acre. Moreover to all farmers it is a big path for fast pasture. It is fine when all other grasses are dead."

Julius Schulz, Norfolk, Neb.: "Your Giant Incarnat Clover reached the height of 3 1/2 feet. It did splendidly, despite the drought."

Milan Damerit, Astoria, Wis.: "Giant Incarnat Clover did well. It grew very rank, well to the height of 2 1/2 feet. I am more than pleased with it."



Wm. Harbantz, Little Rock, Iowa: "Your Giant Incarnat Clover is wonderful. I from 10 pounds I had abundant pasturage all summer for 40 hogs, and I would advise every farmer to sow Giant Incarnat Clover for hogs." Why not do it for 1903, Mr. Farmer? Sow 10 pounds per acre.

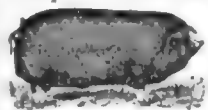
Fred. L. Vogt, Washington, D. C.: "The Giant Incarnat Clover Seed received from you was very satisfactory, and we received hay in abundance therefrom. Made hay three times from the same place where your seed was sown."

Wm. Gerwert, Pittsburg, Kan.: "Your Giant Incarnat Clover seed, and all other seeds received from you, did very well. They are splendid."

But why continue? That is the way all farmers talk who have used our magnificent Giant Incarnat Clover. We do not wish to have our train compared with the common crimson Clover sold in America. You will be more than pleased with it, if you will plant it early this spring. It is no experiment; it is a success—a success everywhere—and will be successful on your farm if you will only try it. The seed is dirt cheap—cheap enough for you to plant 10 to 20 acres, and you will never regret it.

If We Could Induce You

To try our Giant Incarnat Clover this season, to sow it liberally, that is, 3 or 10 acres, or more, sowing at the rate of 10 to 15 pounds per acre, (15 pounds is better than 10), we know that you would be so delighted and so thoroughly satisfied with the results, that we would have your everlasting thanks for inducing you to try same. Now, we hope that, in view of above description of this magnificent Clover, you will give it a thorough trial in 1903. The price is dirt cheap, and the results are great.



I wish, Mr. Seed-man, you could induce every farmer to sow some of your Hog Pasture Mixture, which contains a large part of Giant or Incarnat Clover, then we would not have to hunt around the pasture for a diamond grass, or root and squint, or eat something to eat, but grow fat and strong and healthy, just as the farmer wants us to be when his hogs come home.

John A. Salzer Seed Co. considers this the most wonderful Clover for hogs, from the fact that, within a few weeks after sowing, it is ready, with a luxuriant growth and an enormous foliage. Indeed, there is no Clover or grass that we know of that will so quickly furnish so much food for hogs and cattle as this variety. We urge every farmer throughout America to give this magnificent Clover a test. We have placed the price extremely low.

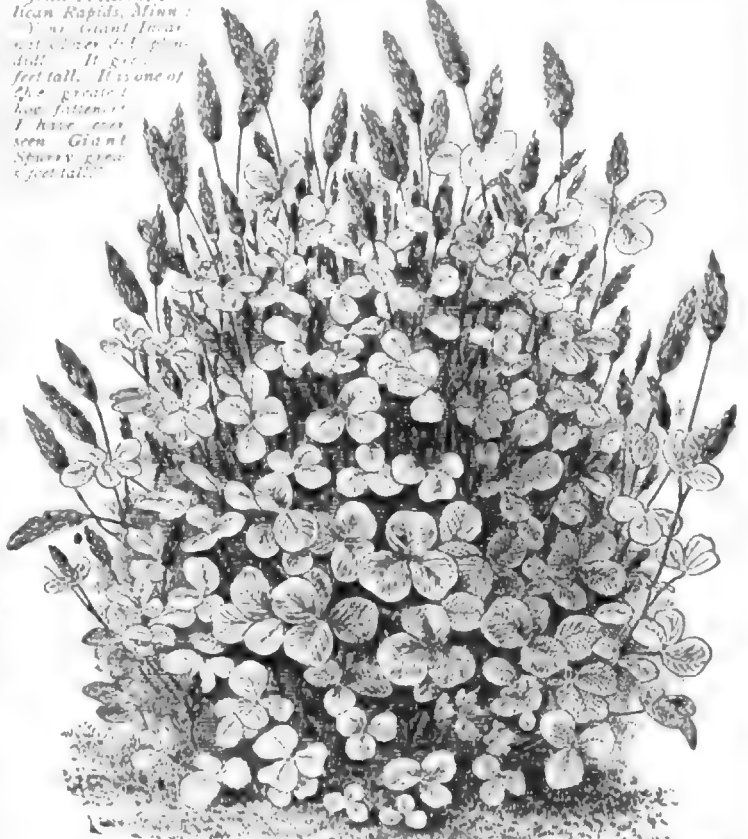
CULTURE AND PRICE OF SALZER'S GIANT INCARNAT CLOVER.

Giant Incarnat Clover is sown in spring or fall. The best time is spring. All the testimonials we received above are of Clovers sown in spring during the month of March, April or May, at the rate of 10 to 15 lbs. per acre. If sown in fall, sow the latter part of August to the early part of September.

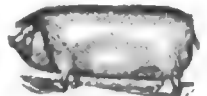
Price of Salzer's Giant Incarnat or German Mammoth Clover: Pkgs. 5 c. lbs. 15 c. postpaid; by freight, lb., 15 c.; 10 lbs., 90 c.; 1 bu., \$1.25; 100 lbs., \$7.00.

COMMON CRIMSON CLOVER.

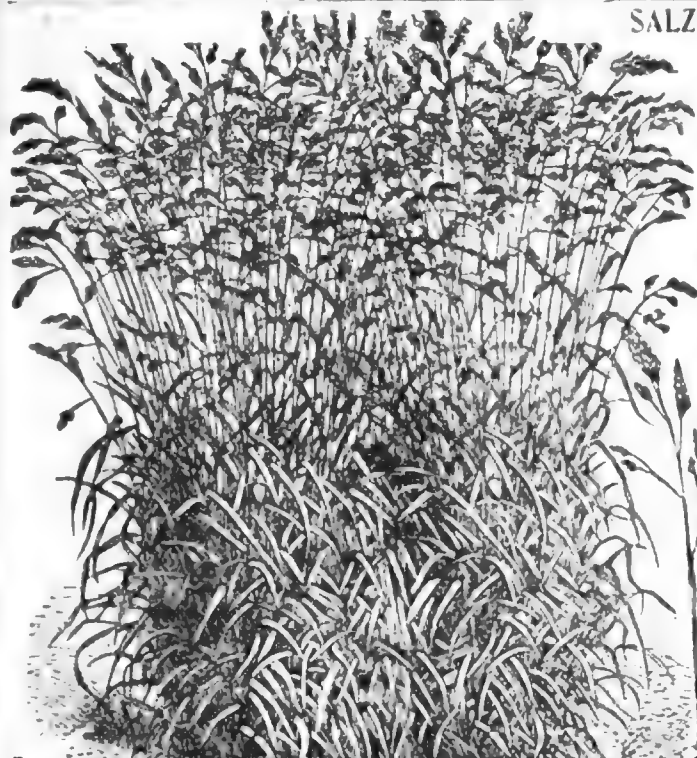
This is the Crimson Clover offered by American seedmen. It must not be confused with our magnificent Incarnat, or German Mammoth Clover. Price TEN cents per lb. for quantity and yield. 10 lbs., 90 c.; bu., \$5.00; 100 lbs., \$7.00.



Salzer's Giant Incarnat Clover, 7 days after sowing. Photographed from a single plant. Just try it for 1903 and be happy!



SALZER'S WONDERFUL ORCHARD GRASS. Native Rye Grass.



SALZER'S NORTHERN-GROWN ORCHARD GRASS

Orchard Grass—Lb., postpaid, 25c; by freight, lb., 14c; pk., 75c; bu., \$1.00; 50 lbs., \$5.75; 100 lbs., \$11.00.
 Prime to Choice (this is the grade usually sold by seed dealers)—Lb., postpaid, 20c;
 by freight, lb., 12c; pk., 60c; bu., \$1.00; 50 lbs., \$5.75; 100 lbs., \$11.00.

Orchard Grass has always been a favorite of ours. Perhaps we have been partial, but we had reasons to be partial of this noble Grass. This is a Grass that has done splendidly here in the North—in fact, all over America, that one who will be proud of it. That, with Timothy and Red Top and Kentucky Blue Grass forms an acre that is hard to beat at the world over, and if we will add to such a fifth, a lordly monarch, namely, *Bromus Inermis*, we have in our Grasses that you can go the world over to beat and you will come back without having found their superior. Our Northern grown stock is particularly fine and of superlative quality.

The most valuable of all grasses for either pasture or hay lands. Whether grown alone or in mixtures, it is immeasurably ahead of Timothy, as also of other grasses. We consider it the very best of all grasses to sow. It can be cut three weeks earlier than Timothy if sown alone, but we urge it being sown in a mixture with other grasses, as then it comes into grand play as the leader of all. It grows wonderfully luxuriant, furnishing, when sown alone, from 2 to 3 tons of hay per acre, and when sown under our Orchard Grass Mixture for rich soils, at the rate of 1 tons of hay per acre. If cut for hay, while other grasses are thinking about starting again, the Orchard Grass is already up, and furnishes rich, green herbage in lavish quantities. It's a splendid pasture grass, and is eagerly eaten and very nutritious. We list two grades. Great care should be exercised in buying Orchard Grass, as much is offered by seedmen who are not growers, that is mixed with Perennial Rye, etc.

Of ex-Governor Hoffman says: "Know of no grass better adapted for Wisconsin and Illinois, and that deserves greater attention on the part of the American farmer, than Orchard Grass. It flourishes on any and all soils. It is especially rich in herbage. The leaves are flat, the roots, juicy, of a dark green color, and of great nourishing power. It has three excellent points to commend it. It is extremely early, ripens before frost—indeed, it will flourish when other grasses dry out—and is enormously productive."

Sulzer's Northern-Grown Superior Orchard Grass—Lb., postpaid, 25c; by freight, lb., 14c; pk., 75c; bu., \$1.00; 50 lbs., \$5.75; 100 lbs., \$11.00.



This is being introduced by a number of Western and Canadian seedmen with high claims and loud talk. Those of us who have seen Native Rye growing in Idaho, Montana and the West are not much struck on same, especially when we can get an infinitely better grass in *Bromus Inermis*, Orchard Grass, Blue Grass, etc., but we have obtained a fine stock of Native Rye Grass. Same grows from 4 to 6 feet tall, is bushy and makes good hay when cut just as in season. Price, lb., 25c; 50 lbs., \$12.50; postpaid, by freight, 14 lbs., \$2.00; 100 lbs., \$11.00.

SALZER'S CELEBRATED LUXURIANT RYE GRASSES.

ENGLISH RYE GRASS.

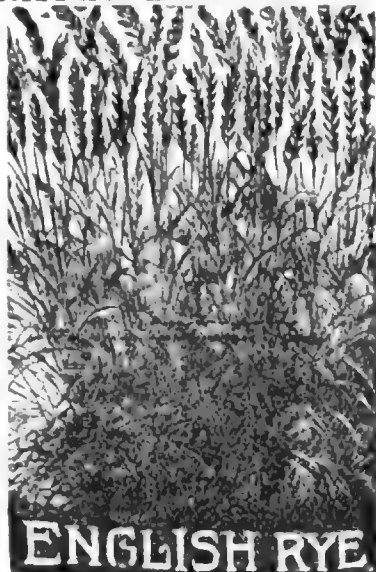
PERENNIAL RYE

Perhaps there is no grass of the newer varieties that is being so largely sown all over America as English Rye, with the exception possibly of the Orchard Grass.

It is found to flourish on all kinds of soil, and grows under circumstances of different management on many upland situations, though firm and somewhat moist lands are the most appropriate. It soon arrives at perfection, and produces, in its first year of growth, a good supply of early herbage, which is much liked by cattle.

Known as the best of all Rye Grasses, owing to its splendid qualities and large acreage in England of this superb grass. Flourishes on dry soils, though it prefers moist lands. It arrives at perfection rapidly and is eagerly eaten by cattle. Cut for hay immediately after blossom.

Sulzer's Superior—By freight, pkg., 50c; pk., 40c; bu., of 14 lbs., \$1.25; 100 lbs., \$6.50; lb., postpaid, 15c.
 Common—14 lbs., \$1.00; 100 lbs., \$5.75.



ENGLISH RYE

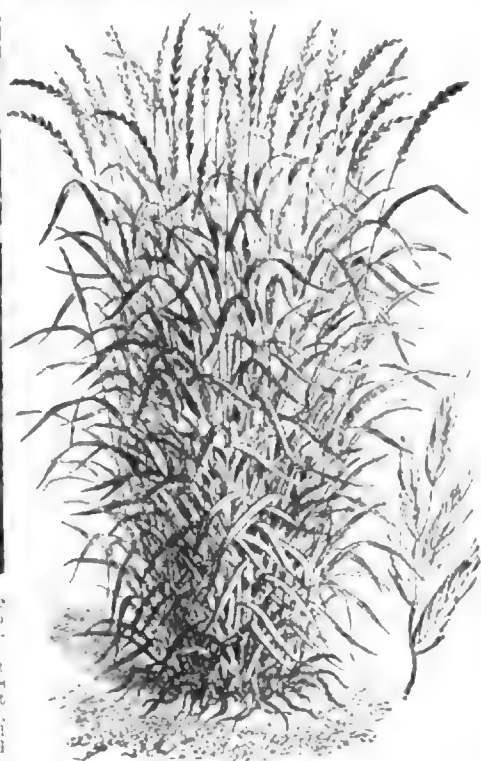
Tall Meadow Oat Grass, or French Rye.

A magnificent grass of rapid, luxuriant growth, growing on rich soil by June 1st, to the height of 4 feet. Better than Timothy. Cut when in blossom. Can be cut three times, and does well if sown alone, or a mixture of 2 parts of Orchard Grass, 2 parts Tall Meadow Oat and 1 part either Red or Alkali Clover, will give excellent results. When sown this way, 25 lbs. per acre should be used. We believe the Oat Grass to be much more valuable than Timothy, for the reason that it furnishes more hay and does not exhaust the ground so much. Can be fed as a pasture grass, all cattle relishing same. Tall Oat Grass vegetates with great luxuriance, it is early and productive and affords a plentiful aftermath. It is found most beneficial when sown in a close state of feeding. It makes good hay, is natural to sandy loams, but thrives best on strong, tenacious clays. It possesses the advantages of early quick and late growth for which the Tall Oat Grass is esteemed, tillers well and is admirably calculated for a pasture grass. It is sown some

on the 20th of June, when in blossom (when it should be cut for hay) and found it 4 1/2 feet long. It hases out in autumn and spring with Clover, on a sandy loam, with good effect.

Sulzer's Superior—Pkg., 50c; lb., 15c; bu., \$1.25; 100 lbs., \$15.50.

Common Seed—Bu., \$2.00; 100 lbs., \$12.00.

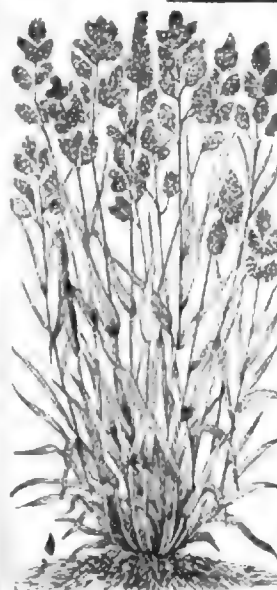


ITALIAN RYE GRASS.

ITALIAN RYE GRASS.

It is a wonderfully rapid grower and returns heavy hay crops. Thrives easily. Sow 30 lbs. per acre. It is particularly adapted for permanent pastures or meadows, where it thrives luxuriantly, bearing great quantities of nutritious hay. Compared with any of the varieties of Rye Grass the Italian Rye Grass affords a stronger growth arrives at maturity sooner, has a greater abundance of foliage, which is broader and of a more lively green color, grows considerably taller, is more upright or less inclined to spread on the ground, its spikes are longer, sturdier, more thickly set, and upon the whole, produces a less bulk of seed, which is smaller, and the greatest quantity of rich hay.

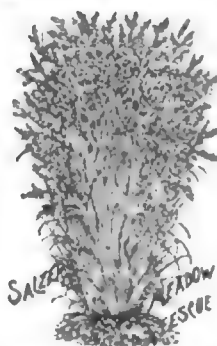
Sulzer's Superior—Pkg., 50c; lb., 15c; bu., of 14 lbs., \$1.25; 100 lbs., \$15.50.
 Common Italian Rye Grass—Bu., \$1.00; 100 lbs., \$7.75.



TALL MEADOW OAT

PHALARIS GRASS (See Cut.)

A MAGNIFICENT GRASS FOR WET SOILS. This wonderful perennial grass is widely distributed in the marshes of the Northern States, nearly across the continent, where it attains a height of 4 to 6 feet or more. It is grown in large quantities on lakes and rivers of Germany, and other marshy places, as it furnishes a tremendous amount of hay per acre. It will grow on land that is too wet for Red Top, and for such soils we heartily recommend it, that is, for tenacious clay, for marshy, wet lands. We are sure it will do well throughout America, and will be hailed with delight by farmers as a great and good hay plant. This remarkable grass sends its long twining roots deep after strength into the soil, and then brings forth grass 4 to 8 feet tall, of great richness. At Woburn, England, it yielded 15,103 POUNDS of magnificent hay per acre! At La Crosse, Wis., Hon. H. Goddard grew it as per illustration, 8 feet tall. Look at this magnificent clump of grass from one kernel of seed! Is not that wonderful, yes, unusual? If you have wet soil, here's your grass! Would be cheap at \$2.00 a pound! It's grand. Pkg., 10c; 1 lb., 45c; 1 lb., 90c, postpaid. By freight, 1 lb., 80c; 5 lbs., \$3.75; 10 lbs., for 1 acre, \$6.00.



SALZER SEED CO. LA CROSSE, WIS.

THREE SPLENDID FESCUE GRASSES.

1. MEADOW FESCUE. This magnificent grass does exceedingly well in America, especially in the states named further on in this sketch. A grass of great value growing to the height of 4 feet, produces a great amount of hay, and has no superior as a pasture grass sown with other grasses. It grows on all soils, does splendidly on the prairies of Iowa and Nebraska, flourishes in all states where tried, especially Illinois, Wisconsin, Missouri, Indiana, Ohio, Michigan, New York, Pennsylvania and the South. Grows on wet or dry soils. Sown alone, use 25 lbs. Very nutritious and excellent in all respects. The great seedman, Sutton, in England, calls it one of the most valuable, perhaps the most valuable, of grasses that can be sown. Seed almost an entire failure this year. Lb., 25c; 14 lbs., \$1.75; 100 lbs., \$10.00.

2. SHEEP'S FESCUE. Excellent for sheep pastures; is short and dense in growth, making it valuable for grass lots. This variety of grass is fast becoming indigenous to America through large usage, and, although it is not so tall a growing variety, nor as luxuriant a grower as Meadow Fescue, or Hard Fescue, yet it is an excellent sowing grass with other grasses. It has a more tufted habit of growth, it is short, with upright leaves. It is particularly relished by sheep, hence the name, Sheep's Fescue. It is very largely cultivated, especially in mixtures for pastures, as it will last almost a lifetime. Lb., 15c; bu., \$1.75; 100 lbs., \$11.50.

3. HARD FESCUE. This is a splendid grass, and may be classed among the very best native grasses for general purposes; it will thrive on a great variety of soils and produce a great amount of fodder; will also resist the effects of severe droughts to a remarkable degree. Hence it is a splendid grass for dry, light soils. Well adapted for park and pleasure grounds. Dwarf growing, hardy, relished by cattle and sheep. Sow 20 lbs. per acre. Lb., 15c; bu., 14 lbs., \$1.75; 100 lbs., \$11.50.



WATER MEADOW.

Water Meadow. This is a splendid pasture grass for wet situations. It is eagerly eaten. Sow 20 lbs. per acre. Pkg., 5c; 1 lb., 20c; 1 lb., \$2.00; 100 lbs., \$20.00.

Water Fescue. A grand grass for moist soils. Lb., 15c; bu., \$1.75; 100 lbs., \$11.50.

Floating Meadow. Splendid for wet soil. Pkg., 5c; 1 lb., 25c; 100 lbs., \$25.00.

Water Spear. For wet soils. Pkg., 5c; 1 lb., 25c; 100 lbs., \$25.00.

Fowl Meadow. A grass of luxuriant growth and heavy hay yield. Excellent for moist soils. Grows four feet tall. Pkg., 5c; 1 lb., 30c; 1 lb., \$3.00; 100 lbs., \$30.00.

Rib Grass. Does well on dry soils. Long leaves; grows two feet high. Pkg., 5c; 1 lb., postpaid 45c.



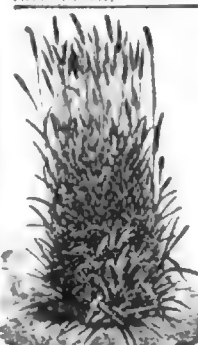
FOWL MEADOW.

Meadow Foxtail.

One of the most desirable of all grasses for permanent pasture, being early and rapid in growth. It thrives best on rich, moist soils. Hardy and prolific, returning heavy crops. It vegetates with extraordinary luxuriance, and is, therefore, both as a first crop and as after grass, justly considered as holding the first place among the best grasses, whether used as green fodder or made into hay; cattle are fond of it, though it is said to be less relished by oxen. Pkg., 5c; 1 lb., 25c; bu., \$3.25; 100 lbs., \$32.00.



A bunch of Red Top and Phalaris, each grown from one kernel of seed.



MEADOW FOXTAIL.

Meadow Soft Grass.

Holcus lanatus. This is used in great quantities in some portions of Europe. Prof. Phasol, of Mississippi, quotes Hon. Wm. Lewis, of Louisiana, as having grown the grass with great satisfaction for many years, and calls it the best

and most profitable grass for some lands. In Ireland it is largely used in pastures, entering almost all pasture and meadow mixtures.

Lb., 15c; bu. of 14 lbs., \$1.90; 100 lbs., \$11.90.

JOHNSON GRASS.

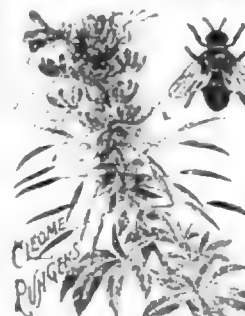
It does magnificently in the North, where the cold kills it annually. Here in La Crosse it makes 20 tons grass per acre of elegant hay—ad inside of six months. In the South it is a pest, because there the frost does not kill it. Pkg., 10c; 1 lb., postpaid, 25c; by freight, 6 lbs. (for 1 acre), \$1.00; 25 lbs., \$2.00; 100 lbs., \$40.00.

BLACH GRASS.

The great grass for sandy seashores, lakes, rivers, canals and railroad banks. Its strong, creeping, matting roots bind the drifting sands into natural embankments against the action of wind and waves. Oz., 10c; 1 lb., 15c; 1 lb., 45c, postpaid; 10 lbs., by freight, \$2.50; 100 lbs., \$25.00.

HONEY PLANT.

There is an increased demand for this Honey Plant and we are selling each year large quantities in a small way to bee-men and farmers who keep bees. Both this honey plant and Anchusa should be planted for honey. As soon as the flowers begin to bloom they are continuously crowded and surrounded by the honey bee and furnish very excellent honey. We recommend everybody to try this and Rock-horn clover for honey bees. An ounce of seed will sow 10 ft. square and give you a good trial. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 1 lb., \$2.50.



THE HONEY PLANT

HONEY ANCHUSA.

Another very valuable honey plant; blooms in about 10 weeks after the sowing of the seed, which is always scarce together. We are sure that a trial of this seed will please and be very profitable. Pkg., 10c; oz., 25c; 1 lb., \$1.00.

BERMUDA GRASS.

A magnificent grower, even here in the North, where it is not hardy. On our La Crosse ground it yielded grass at the rate of 17 tons per acre. Think this is fine for Idaho, Washington, Oregon, California and the west, as we saw it growing finely at Waco, Idaho. It is a tender, delicate grass, growing over and under the most arid and harshest land grows luxuriantly on every kind of soil. It is the best grass for the South; it furnishes rich green, luxuriant pasture nine months of the year. It would bear up to ten times the cost. Pkg., 10c; oz., 25c; 1 lb., \$1.00; 1 lb., \$2.50.

WILD RICE.

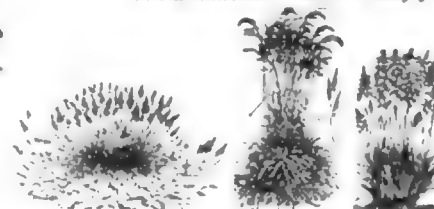
Great for tempting wild ducks, geese and other flying game. Sown on shores of lakes or river banks. Price per pound, postpaid, 25c; 10 lbs., by freight, \$1.50; 100 lbs., \$14.00.



1. RED FESCUE.

2. SWEET VERNAL.

3. WOOD MEADOW.



4. CREEPING BENT.

5. TALL FESCUE.

6. RESCUE GRASS.

1. Red Fescue. Splendid for sowing on dry, sandy soil; hardly excellent for this purpose. Lb., 25c; 14 lbs., \$2.00; 100 lbs., \$20.00.

2. Sweet Vernal. Fine for all mixtures, imparts a sweet fragrance that is liked by all cattle. Rapid growth. Lb., 15c; 100 lbs., \$13.00.

Perennial Sweet Vernal. Very hardy and sweet; prices high. Oz., 10c; 1 lb., 30c; 1 lb., \$1.10.

3. Wood Meadow. Well adapted for either pasture or pleasure grounds, having succulent and nutritious herbage of early growth, thriving well under trees. Pkg., 5c; 1 lb., 10c; 1 lb., \$5.00; 100 lbs., \$45.00.

4. Creeping Bent. Resembles Red Top. Does best on wet, marshy soils. Relished. Rapid growth. Lb., 20c; bu., \$2.00; 100 lbs., \$15.00.



7. ROUGHSTALKED MEADOW.

8. DOGTAIL.

9. YELLOW OAT.

BROMUS INERMIS.

MR. FAHNER: Here's a bold, clear, keen statement, and we make fearlessly, for this Grass Wonder will bear us out. The best kind of soil for Grass is dry. It is a Grass for the desert, for drought, for the hot, dry regions of the Northwest and the Dakotas, for Iowa, Kansas, Texas, Colorado, Montana, for each and every state of the United States; in fact, any and every soil where you are apt to have long seasons of dry weather. But one must not think that it does not do well where there is plenty of moisture, for on such soils its magnificent, luxuriant growth comes into full play.

This Grass comes from Russia, and it does exceedingly well in our territory. It grows a fine dense crop, yielding all the way from a foot to a foot and a half, and out some two or three times a year. It grows from 2 to 3 feet tall. In Dakota we estimate from one acre of 1 acre over 1,000 pounds of seed, in addition to 4 to 5 tons of excellent hay per acre. Although the price of this Grass is a trifle high, it surely will pay every body to plant same heartily. Nothing that we had on our great South Dakota farms is better, or placed the seed here larger than a Grass than our Bromus Inermis. It is the Grass for the Dakotas, for Kansas, Iowa, Nebraska, Montana, etc. It is very nourishing, equally as nourishing as Timothy or Orchard Grass. We recommend it for trial, and give it our unqualified endorsement. It is indeed, a Grass invaluable for the dry and hot regions, on account of its drought-resisting qualities.

It's the Uncrowned King of the Deserts and Dry, Sandy Soils.

The Department of Agriculture has been experimenting with this Grass at its experimental stations in the arid regions. The Experimental Grass Station at Garden City, Kan., says: "We have grown *Bromus Inermis* successfully and we think it is the coming grass for the arid regions of the West. It is green from the middle of March to about November." Prof. Shaw, of Minnesota, pertinently says: "This Grass cannot be obtained too soon by the farmers of the Northwest." It is the great Grass for hot, dry climes and soils. It will grow on all kinds of soil, even on yellow sand, and is equally good for pasturing, curing into hay, or cutting green. All kinds of stock eat it readily, and it is very rich in nutritive value. Perennial, 2 to 3 feet high, flowering in June and August.

The South Dakota Experiment Station, of Brookings, says: "This is the best Grass that has yet been tried at this station. When properly sown it catches well, giving a good seed the first year; in favorable seasons a fair yield of hay may also be obtained. Up to the present, the best results have been obtained by sowing plenty of seed on well prepared ground as early as possible in the spring. From two to two and one-half bushels should be sown to the acre, depending somewhat upon the season and condition of the soil. The forage, though coarse, is of excellent quality, and under ordinary circumstances, a large amount of early spring and fall feed may be obtained in addition to a good yield of hay. Thus far the Grass has endured drought perfectly, and has never winter killed in the least."

A CLOUD OF WITNESSES.

Hon. H. F. Hunter, of South Dakota, has the following to say regarding *Bromus Inermis*: "Put me down as saying deliberately after several years of careful test with *Bromus Inermis*. The greatest grass, the best grass, the most nutritious grass, the biggest yielding grass, the finest flavored grass, the richest, most luxuriant grass; the grass for every last farmer in South Dakota to sow, plant and grow. I say *Bromus Inermis*. I say Salzer's *Bromus Inermis*, because that is the genuine *Bromus Inermis*, as we know of some introduced by other seedsmen, that is not the genuine article, but badly mixed; but Salzer's *Bromus Inermis* is the true stuff. We congratulate the John A. Salzer Seed Co. for being the first to introduce this grand Grass to the notice of the American farmer, and we are glad to note that the wide awake tiller of the soil appreciates what the Salzer Seed Co. is doing in the line of introducing new grasses, forage plants, cereals, etc."

Hon. F. A. Hoffman, ex-Governor of Illinois, heartily endorses this great grass. "It is unquestionably the rarest grass, the greatest new grass, the most nutritious and profitable grass for the American farmer introduced of late years. Its great utility is that it will do well where no other grasses grow, that is, in the dry, arid regions." He says: "The seed obtained from you last fall grew splendidly; it is immense. I shall plant a large acreage this season."

S. L. Reynolds, Nebraska: "A wonderful grass. Sowed at the rate of 25 lbs. per acre—4 acres took 100 lbs. cost me \$13.00; but the result, 16 tons of rich, nutritious hay, and 400 worth of pasture."

Hon. Chas. Lindsey, ex-State Senator of Wisconsin, says: "It is a magnificent, wonderful grass. I shall plant plenty next year."

The John A. Salzer Seed Co. say: "Go to the ends of the earth, as we did, search where you will, visit every meadow, every pasture, every grass plot on earth, and nowhere will you find a better, more nutritious grass for hay and pasture, fit for so many different kinds of soils, and doing so well on soils where nothing else will grow, nowhere will you find a better grass than *Bromus Inermis*."

S. M. Tracy, Director Mississippi Experimental Station, says: "*Bromus Inermis* endures the summer heat and drought much better than the Fescue Grass, and being a Perennial, is much more permanent. Like nearly all Grasses, it makes best growth on rich soils, but even on thin and barren fields it is one of the best. Seed is produced sparingly in this arid to obtain in the country."

Hon. John Bruce, Member, S. D. "If we had the eloquence of Daniel Webster, and talked all year, we could not begin to tell all the magnificent qualities of *Bromus Inermis* for Dakota soils."

M. L. Reynolds, Member: "*Bromus Inermis* has come to stay and make rich and happy and content every Dakota farmer who sows same largely. It is simply immense."

The Prairie Farmer endorses it with all its might.

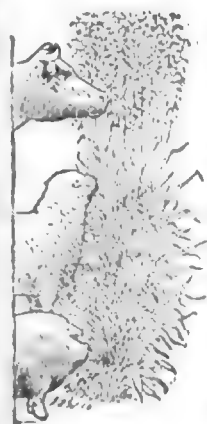
The Farm Journal pronounces it a great Grass.

The Germania says it is the best Grass on earth.

SEE PAGE 113

for more on BROMUS INERMIS.

IT IS A TREMENDOUS GROWER.



Come on ye farmers, lend us your ears! Hear the story. On our own fields, where we have now cultivated same for the fifth year, the *Bromus Inermis* attains a height of five to six feet. It is extremely bushy, and furnishes an endless amount of magnificent hay. When we were in Europe, we were most remarkably impressed with the future of this Grass. In Russia, where same is at home, they cut it three times for hay, and it is not an unusual thing to get 2 tons of extremely nutritious hay per acre, in addition to this good pasturing life in fall. Now what it can do in Russia we are sure it can do in a greater measure here in America, for we have soils that are especially adapted to it. There is not an agricultural college in Canada or America that has tested same but endorses it emphatically. You will do the same by giving Salzer's Dakota grown seed a trial. Hogs, sheep, swine and cattle remain healthy and grow fat on *Bromus*.



PRICE OF SALZER'S BROMUS INERMIS.

Salzer's Splendid Dakota-grown Seed. Lb., 20c; postpaid, 28c; 14 lbs., by freight, \$2.00; 100 lbs., \$12.00; 250 lbs., \$31.00. No. 2 is usually sold by other seedsmen, imported; Pkg. 1 lb., 25c; 1 lb., \$1.00; 100 lbs., \$20.00; 250 lbs., \$50.00. Salzer's 20th Century Bromus XXX Seed: Lb., 30c; postpaid, by freight, 1 lb., 22c; 14 lbs., \$2.75; 50 lbs., \$8.00; 100 lbs., \$17.50.

BROMUS INERMIS. (HUNGARIAN OR AWN-LESS BROMEGRASS.) See Page 112.

Hurrah for Bromus Inermis!

That grandest of all grand grasses, that noblest of all that covers the barren plains and open prairies and hillsides with green verdure. Bromus Inermis is the one grass above all other grasses that will do this, and at the same time return a crop of hay so rich and nutritious, so luxuriant and palatable, so wonderfully prolific and splendidly flavored a grass and hay that it seeks an equal the world over. Now we know a thing or two about grass being as follows, the largest growers of grass and clover seed in the world. We grow more of these seeds and handle more of them than any dozen seedsmen together. We were the first to push Bromus Inermis, the first to push Rape, the first to push Billion Dollar grass; indeed, we are the leaders and the others follow a year or two afterwards, leading our illustrations, rebuking us of our descriptions, having their seed as they did in Minnesota, with two or three cheaper grasses, then trying to undersell us, but Salzer's Bromus Inermis is Dakota-grown, on our farms, and it is the best seed that is offered in the world. (We were last year by one of these Minnesota seed fellows. We ran short of seed and bought several thousand pounds, and found same mixed with rye grass and fescue grasses.)

The United States Department of Agriculture says: "While the grass will grow on lands too poor for the more valuable agricultural grasses, and under conditions of climate which would entirely preclude the culture of these last, its productiveness depends, as in other cases, upon the amount and availability of the food supply. In other words, the better the conditions the better the growth. It is resistant to intense cold, and stands protracted drought better than any other cultivated variety."

Prof. J. H. Shopper, of the North Dakota Agricultural Experimental Farm, among other most excellent things that he has to say regarding Bromus Inermis, one of special note and of worth to the farmer is that: "On the stand of grass during the first season usually looks very poor, inasmuch that some of our farmers have plowed up fields at the close of the first season, believing it had failed by reason of poor seed or from some other cause. It will produce some late summer and fall pasture during the first season. The weeds will spring up on the land during the first summer and should be moved off once or twice to prevent too much shading and to keep the weeds from ripening seed. It will spread and cover the ground in a surprising way the second year and produce a good crop of hay or seed as the owner may choose. If the grass is cut for hay, mow it when it is in blossom. It will then make a good hay and produce a good amount of seed growth for pasture."

The Department of Agriculture of Canada says: "Careful experimentation by the government farms and individual farmers has proven this grass to be one of the best for hay and pasture that can be recommended for this Northwestern climate and soil. Its extreme hardiness makes it peculiarly adapted."

The John A. Salzer Seed Co. says it is the greatest rich hay producer on earth. Now we in the west can make it our own. Nothing can make us take back this bold statement, so it is a fact. It is the truth, the whole truth. Try it and you will be convinced. Right here at La Crosse, on a piece of sandy soil that would grow nothing else, Bromus Inermis was sown, grew rapidly, produced a magnificent crop of hay in spring, and then, despite the burning sun and intense drought, it lived through it all and this fall it is a sight worth going miles to see. Such a picture never was, and you will say the same, my farmer friend. Shall I tell you the next greatest food? It's Salzer's Victoria Rape, or Thousand Headed Kale—both wonders found on pages 103 and 104.

FREE! FREE!

A full description of how to grow Bromus Inermis—this the grandest of all grasses—is sent you free with each 1 pound or larger order. It is worth \$500 to you, Mr. Farmer, and to get a good start with this grass will be worth thousands to you in time. Sow 1 lb. to 2 lbs. of Salzer's XXX grade and Splendid Baked Grass Seed per acre of the No. 2, you should not sow less than 25 lbs. per acre. Sow plenty of seed at first sowing and you will get a big, heavy, splendid start growing that will last for years and years and years—and grow better annually.

PRICE OF SALZER'S BROMUS INERMIS.

Salzer's Splendid Dakota-Grown Seed: Lb. 1 lb. postpaid, 25c; 14 lbs. by freight, \$2.00; 100 lbs., \$12.00; 250 lbs., \$31.00. No. 2 is as usually sold by other seedmen, imported: 1 lb., 25c; 14 lbs., \$2.00; 100 lbs., \$12.00; 250 lbs., \$31.00. Salzer's 20th Century Bromus. XXX. Price: Lb., 30c, postpaid; 14 lbs., by freight, 22c; 100 lbs., \$2.75; 250 lbs., \$9.00; 100 lbs., \$17.50.

OUR GREAT HOG PASTURE MIXTURES.

Here we have four great Mixtures, No. 11 and the other No. 28. We cannot save on either price of the same. No. 28 will give you quick results; indeed we have seen sows in the latter part of May that were far for use in April. It is very luxuriant and of quick growth. The No. 11 is for permanent hog pasture mixture. Now, that is a excellent mixture of such grasses as do well and are of permanent character. Sow 1 lb. to 15 lbs. per acre of these mixtures.

PERMANENT HOG PASTURE MIXTURE

No. 11. Specially selected for a permanent hog pasture on good rich soils. We can hardly recommend this mixture. The grasses contained therein are No. 1. They are splendid for hog pastures. They seek their roots deeply, as a rule, and furnish a great abundance of forage. We cannot too strongly recommend same for permanent pastures.

English Blue,	Albino Clover,	PER ACRE,
Orchard Grass,	White Clover,	14 lbs. at \$1.50
Mammoth Clover,	Timothy,	50 lbs. at \$3.00
Rough Stalked Meadow,		100 lbs. at \$6.00

QUICK RESULT HOG PASTURE MIXTURE.

No. 28. This mixture for pastures is renowned. It has stood the test for years, and the increased sales annually attest its popularity. It comes already into play the first year, as that splendid Clover, Salzer's Giant Inermis or German Mammoth. So, *Prize* is, enters largely into its composition. We are sure that it will please everybody. It is sold very cheap. This mixture insures splendid food in the first season. Yes, luxuriant pastures.

5 lbs. Salzer's Giant Inermis Clover,	14 lbs. (sufficient for 1 acre), \$1.50
2 lbs. Salzer's Mammoth Clover,	50 lbs. at \$3.00
2 lbs. Salzer's English Rye Grass,	100 lbs. at \$6.00
2 lbs. Salzer's Italian Rye Grass,	
1 lb. Salzer's Creeping Bent Grass,	
1 lb. Timothy, 1 lb. Billion Dollar Grass,	

Laugh and Grow Fat Hog Pasture Mixture.

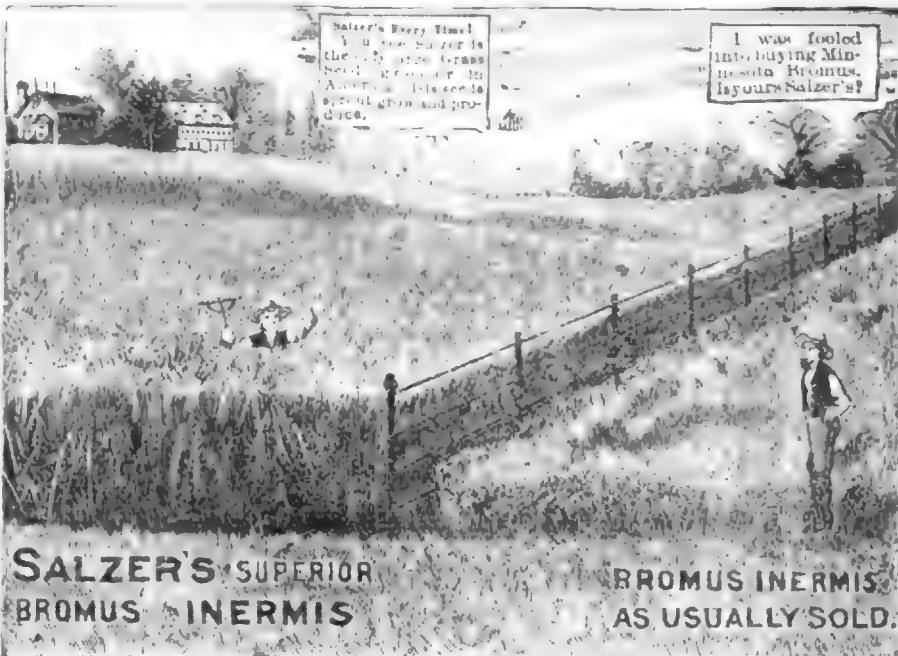
No. 29. For years we have made up different mixtures for hog pastures and they have been so immensely popular that a dozen seedsmen are now copying same. The "Laugh and Grow Fat" Mixture contains generally, among others, the following: Billion Dollar Grass, Turnips, Angelica, Clay Pans, Velvet Bean, Soya Beans, Speltz, Rismarek Hog Food Beans, Rape, Vetches, Thousand Headed Kale, Oats, St. Johns River, Broom Corn, Miller and Giant Inermis Clover. It is well understood that this mixture to tell somewhat month you wish to see, stating when you wish to have the food, and the condition of your soil. We usually make up these mixtures in view of above three questions. Sow from 90 to 15 lbs. per acre.

Price: 50 lbs., \$2.00; 100 lbs., \$3.70; 100 lbs. or more at \$3.00 per 100 lbs.

Hogs' "All Hail" Mixture.

No. 30. This mixture is differently composed than the former and is mainly made up of Barley, Peas, Rye, Oats, Speltz and Wheat combination, making a perfectly balanced ration for hogs. If fed in the green state or if cut as hay, it also makes a magnificent food for cattle. It is a mixture that we have used for the last 5 years and thousands of farmer friends have found it extremely valuable. Of this mixture 80 lbs. per acre should be sown.

Price: 20 lbs., \$1.00; 40 lbs., \$1.50; 80 lbs., \$2.50; 100 lbs., \$3.00.



(Photo of two adjoining Bromus Inermis fields—some Salzer's Seed, the other bought of a Minnesotan.)

SOWN WITH SALZER'S HOG PASTURE MIXTURE



Grass and Clover Mixtures--What to Sow.



such quantities as are required to produce an even, healthy, vigorous, strong growth on different soils, as is found under the following mixtures.

For the pastures we want grasses to mature and bloom at different times, so that cattle find nourishment all the season; while for the meadows the opposite is preferable—all should bloom and ripen at the same time.

THOUSANDS OF PRAISES.

Ex-Governor Hoffman, of Illinois, one of the ablest practical agriculturalists of America, says: "You no doubt remember my purchasing a lot of Grass Seed from you last year. The varieties included Orchard Grass, Tall Meadow Oat, English Rye, Meadow Fescue, Timothy, Clover, etc., to seed down a ten-acre lot to permanent meadow. The present foresummer was unfavorable to grass, yet we cut on the ten acres about 25 tons of splendid hay. The aftergrowth will furnish superior pasture during the fall."

An Iowa farmer says: "Your Grasses gave me the finest meadow in this state." A Michigan farmer: "The Orchard Grass Mixture is a beauty to behold; such a dark green I never saw before. Some of the blades are 3 feet high. The Alsike Clover is a wonderful grower." One from Illinois says: "The Giant Incomparable Clover is in full bloom. Such magnificence!" One from Indiana exclaims: "How can you clean your Clover and Grass so thoroughly?" A Minnesota farmer is happy because he cut 3 tons magnificent hay per acre from first cut of our Extra Grass Mixtures. A Texas Granger says his grass field is the wonder of all. A Tennessee husbandman is willing to proclaim to the world that Salzer's Extra Grass and Clover Mixtures are the best in the world.

His H. Adams, Fairfield, Wash.: "Your Grass Mixture is all you claim for it. It has made a strong, vigorous growth, and gives promise of making a heavy yield of hay next season. It would pay for cutting even now."

A. McCoy, Barnesville, W. Va.: "The Grass Mixture I ordered from you last spring did well, as did the Grass Mixture I ordered from you the year before. I think your Grass Mixtures just suit this country."

Thus thousands of our farmer friends write us, and thus you will praise our Grasses if you will but use them in 1903.

SALZER'S SUPERIOR LAWN GRASS SEED.

It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as well as when away from home in other towns, do we find people spending from \$10.00 to \$25.00 seedling a lot, when 50¢ to \$1.00 worth of Lawn Grass Seed would do the work, would do it better and give a thicker sward and a greater growth than any seed you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than Salzer's Superior Lawn Grass Mixture. It not only does well in the North, but it does well in the East, West, South, and anywhere and everywhere, and makes lawns, golf links, tennis courts, etc., as soft as velvet and green as emerald all summer. The Salzer Superior Lawn Grass Seed will form a close, thick turf in



6 WEEKS' TIME

with no tendency to stool or grow in clumps. It roots deeply and withstands severe droughts without turning brown, maintaining its beautiful deep green color throughout the season. We have made the formation of permanent lawns a study for years, and the finest lawns in this country to-day were obtained by using the Salzer Lawn Grass Seed, which is composed of various grasses that grow and flourish during different months of the year, so that a rich, deep green, velvet lawn is constantly maintained, rivaling the famous lawns of Old England.

If people only knew how comparatively easy it is to make a lawn with the Salzer Lawn Grass Seed, the days of using sod, with all the attendant expense, would soon be over.

THE QUANTITY REQUIRED.

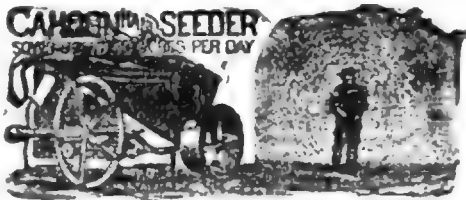
The quantity required for making new lawns is 3 to 5 bushels, or 42 to 70 pounds, per acre, or for renovating old lawns, 1 to 2 bushels. For a plot 15x20, or 300 square feet, 1 quart is required for new, or 1 pint for renovating old lawns.

PRICE: Pt., 15¢; qt., 25¢; 2 qts., 45¢; 4 qts., 85¢, postpaid; by express, qt., 20¢; 2 qts., 35¢; 4 qts., 60¢; 5 lbs., \$1.00; bu. of 14 lbs., \$2.25; 20 lbs., \$3.00; 60 lbs., \$7.00; 100 lbs., \$13.50.

GOOD CHEAP GRASS SEEDERS.

To sow Grass Seeds economically and well, a good Seeder is absolutely necessary. We offer 6 splendid Seeders at very low prices.

Cahoon Hand Seeder.



Sows all kinds of Grain and Grass Seed, and, at a common walking gait, sows from 1 to 2 acres per hour, throwing Wheat, Rye and Barley 40 feet; Hemp, 25 feet; Oats, 28 feet, and Timothy, 15 feet. The bag and hopper will hold about 25 quarts. Note the remarkably low price we are selling this splendid Seeder at. Price of Cahoon Seeder, only \$2.90.

Thompson's Wheelbarrow Seeder.

A perfect Seeder. Complete machine, including wheelbarrow; weighs but 40 pounds. You simply push and it will do the rest. It runs itself. It is a remarkable machine. It takes a wide sweep. Forty acres can be sown in one day. It is especially adapted for sowing all kinds of Clover, Millet, Timothy, Flax and Grass Seeds. Full directions with each machine.

Price, complete, Clover and Grass Seeder, \$1.50 each.

THE CHICAGO SEEDER.

Well known; does good work. Each, \$1.75.

LITTLE GIANT SEEDER.

Well known. Like Cyclone. Each, \$1.75.

Cyclone Seeder.

Similar to the Cahoon, though a cheaper make. Each, \$1.50.



La Crosse Hand Seeder.

Here is the Seeder for rich or poor soil in all respects, doing its work perfectly. It will pay for itself in sowing 6 acres twice over. It was brought forward to meet the demand for a cheap, perfect Hand Seeder. Its great advantage is that it sows the ground three times in going over once, leaving no possible chance of skipping. From 20 to 30 acres can be sown in a day if the seed is handy. Full directions accompany each machine. Price \$1.25, 3 for \$3.00.

FREE.

The above Seeders given FREE with all Grass and Clover Seed Mixtures as follows:

ON A \$15.00 order of Grass and Clover Mixtures from pages 113 and 116 we give the La Crosse Seeder free.

ON A \$30.00 order of Grass and Clover Seed Mixtures from pages 113, 115 and 116 we give a Cahoon Seeder free.

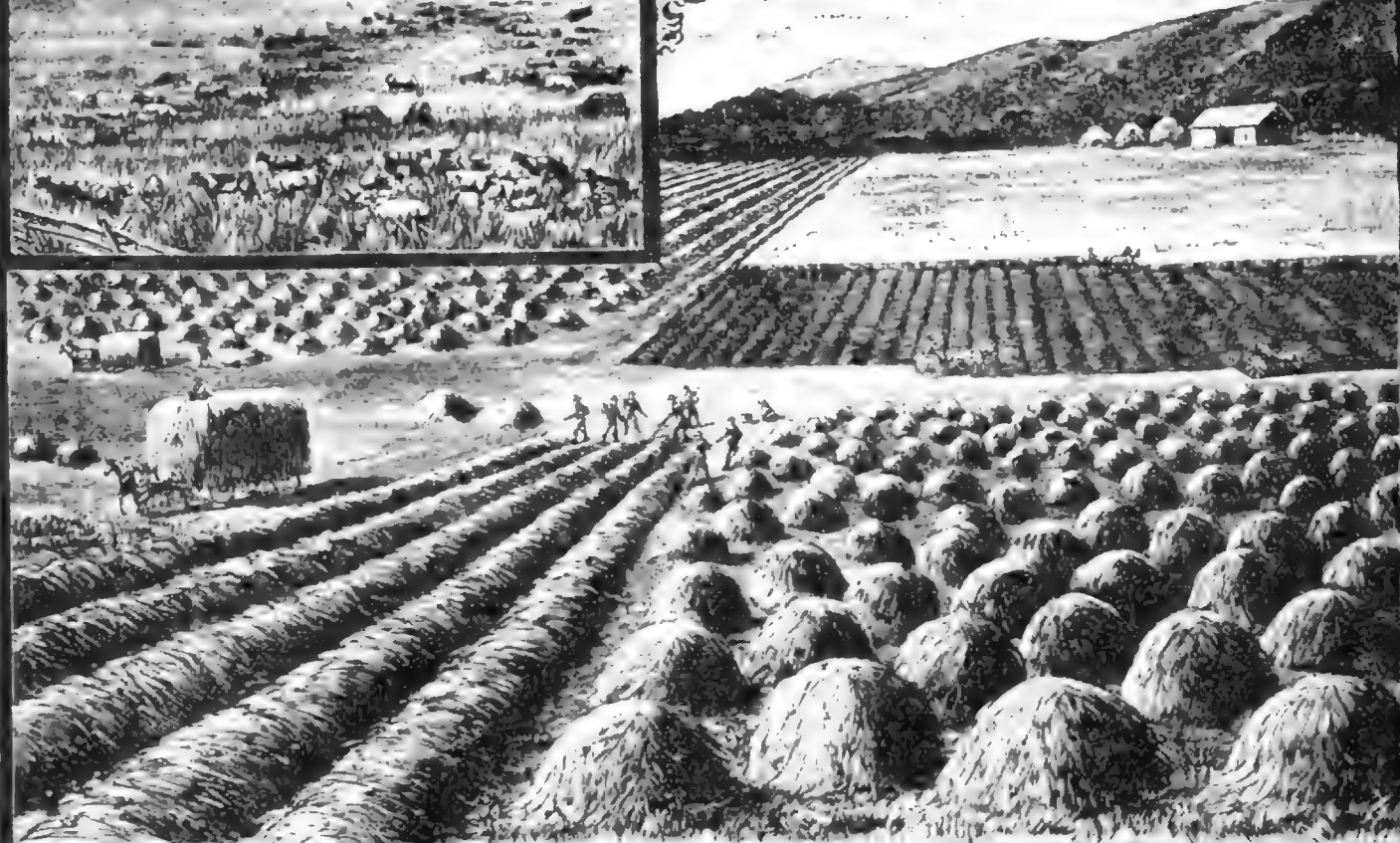
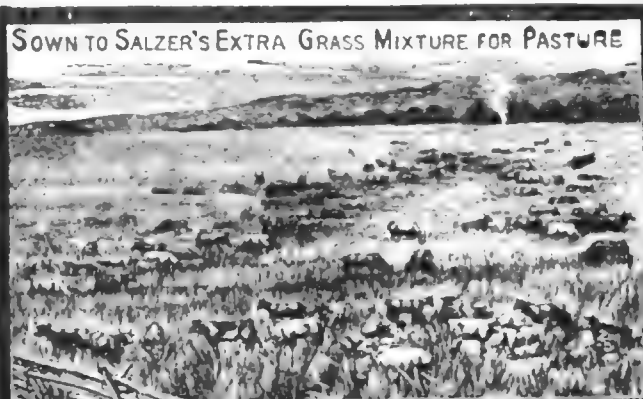
ON A \$75.00 order of Grass and Clover Mixtures from pages 113, 115 and 116 we give a Thompson Wheelbarrow Seeder free.

On straight orders for Clovers, Timothy, Orchard Grass, Blue Grass, Red Top and other Grasses, to earn a Seeder it takes again as large an order; thus, a \$50.00 straight order of these mixtures would be required for a La Crosse Seeder; a \$90.00 straight order for a Cahoon Hand Seeder; a \$150.00 order for a Thompson Wheelbarrow Seeder.

A LUXURIANT MEADOW—FROM SALZER'S MIXTURE.

Lives the man farmer whose heart is not made light and happy and glad at the sight of a luxuriant meadow? To get a magnificent stand of grass, it is imperatively necessary to sow good Northern Grown Seeds. Now, we were the first seedsmen in America to make a specialty of Northern-Grown Seeds. We now have scores of imitators, but none whose Grass and Clover seeds equal ours in vitality and vigor of growth. Our Grass Mixtures will be a source of constant pleasure and profit, and the fact that countless seedsmen imitate our mixtures is proof that they are good.

We cannot too often urge upon you to be careful in the purchase of your Grass and Clover Seeds, as so many seedsmen are forced (because they do not grow seeds themselves) to buy Grass Seeds in ordinary markets. We leave you to judge what can be so obtained. We are the only seedsmen in America making the growing of Farm Seeds a great specialty of our business:



VIEW OF OUR CELEBRATED LA CROSSE MEADOW JULY 3^d 94 YIELDING 6 $\frac{2}{3}$ TON MAGNIFICENT HAY PER ACRE

✶ In order to have as magnificent a meadow as above illustrated, it is necessary to sow Salter's Extra Grass and Clover Mixture. We would sow an average of 21 pounds per acre. These Extra Grass and Clover Mixtures are carefully selected to give the greatest possible results, and contain, among others, the following varieties, properly mixed:

EXTRA GRASS AND CLOVER MIXTURES FOR MEADOWS.

At first sight \$1.75 to \$2.62 per acre seems high, but when you consider the luxuriant growth and tremendous yield per acre, and that it lasts when once established, for years and years, it must appeal to you as low-priced after all.

14. FOR RICH, DRY SOILS.

Timothy,
Perennial Ryegrass,
Alfalfa Clover,
Red Clover,
Kudzu, etc.
By Mail—\$1.75 per 100 lbs. Seed, 10 " 100, 400 and
500 lbs. \$2.50, 8 " 100 lbs. per annum.

15. FOR RICH, MOIST SOILS.

Meadow Fescue, Creeping Bent,
Meadow Fescue, Alopecurus,
Rough Stalked Meadow, Hard Fescue,
Orchard Grass, Red Top,
Rough Blue, Crested Dogstail
Per. 14 lbs. \$1.75 Do lbs. \$1.00; but less, 8, 10, 12,
and lbs. \$2.00, 2.50, 3.00, 3.50, 4.00, 4.50, 5.00, 5.50, 6.00, 6.50, 7.00, 7.50, 8.00, 8.50, 9.00, 9.50, 10.00, 10.50, 11.00, 11.50, 12.00, 12.50, 13.00, 13.50, 14.00, 14.50, 15.00, 15.50, 16.00, 16.50, 17.00, 17.50, 18.00, 18.50, 19.00, 19.50, 20.00, 20.50, 21.00, 21.50, 22.00, 22.50, 23.00, 23.50, 24.00, 24.50, 25.00, 25.50, 26.00, 26.50, 27.00, 27.50, 28.00, 28.50, 29.00, 29.50, 30.00, 30.50, 31.00, 31.50, 32.00, 32.50, 33.00, 33.50, 34.00, 34.50, 35.00, 35.50, 36.00, 36.50, 37.00, 37.50, 38.00, 38.50, 39.00, 39.50, 40.00, 40.50, 41.00, 41.50, 42.00, 42.50, 43.00, 43.50, 44.00, 44.50, 45.00, 45.50, 46.00, 46.50, 47.00, 47.50, 48.00, 48.50, 49.00, 49.50, 50.00, 50.50, 51.00, 51.50, 52.00, 52.50, 53.00, 53.50, 54.00, 54.50, 55.00, 55.50, 56.00, 56.50, 57.00, 57.50, 58.00, 58.50, 59.00, 59.50, 60.00, 60.50, 61.00, 61.50, 62.00, 62.50, 63.00, 63.50, 64.00, 64.50, 65.00, 65.50, 66.00, 66.50, 67.00, 67.50, 68.00, 68.50, 69.00, 69.50, 70.00, 70.50, 71.00, 71.50, 72.00, 72.50, 73.00, 73.50, 74.00, 74.50, 75.00, 75.50, 76.00, 76.50, 77.00, 77.50, 78.00, 78.50, 79.00, 79.50, 80.00, 80.50, 81.00, 81.50, 82.00, 82.50, 83.00, 83.50, 84.00, 84.50, 85.00, 85.50, 86.00, 86.50, 87.00, 87.50, 88.00, 88.50, 89.00, 89.50, 90.00, 90.50, 91.00, 91.50, 92.00, 92.50, 93.00, 93.50, 94.00, 94.50, 95.00, 95.50, 96.00, 96.50, 97.00, 97.50, 98.00, 98.50, 99.00, 99.50, 100.00, 100.50, 101.00, 101.50, 102.00, 102.50, 103.00, 103.50, 104.00, 104.50, 105.00, 105.50, 106.00, 106.50, 107.00, 107.50, 108.00, 108.50, 109.00, 109.50, 110.00, 110.50, 111.00, 111.50, 112.00, 112.50, 113.00, 113.50, 114.00, 114.50, 115.00, 115.50, 116.00, 116.50, 117.00, 117.50, 118.00, 118.50, 119.00, 119.50, 120.00, 120.50, 121.00, 121.50, 122.00, 122.50, 123.00, 123.50, 124.00, 124.50, 125.00, 125.50, 126.00, 126.50, 127.00, 127.50, 128.00, 128.50, 129.00, 129.50, 130.00, 130.50, 131.00, 131.50, 132.00, 132.50, 133.00, 133.50, 134.00, 134.50, 135.00, 135.50, 136.00, 136.50, 137.00, 137.50, 138.00, 138.50, 139.00, 139.50, 140.00, 140.50, 141.00, 141.50, 142.00, 142.50, 143.00, 143.50, 144.00, 144.50, 145.00, 145.50, 146.00, 146.50, 147.00, 147.50, 148.00, 148.50, 149.00, 149.50, 150.00, 150.50, 151.00, 151.50, 152.00, 152.50, 153.00, 153.50, 154.00, 154.50, 155.00, 155.50, 156.00, 156.50, 157.00, 157.50, 158.00, 158.50, 159.00, 159.50, 160.00, 160.50, 161.00, 161.50, 162.00, 162.50, 163.00, 163.50, 164.00, 164.50, 165.00, 165.50, 166.00, 166.50, 167.00, 167.50, 168.00, 168.50, 169.00, 169.50, 170.00, 170.50, 171.00, 171.50, 172.00, 172.50, 173.00, 173.50, 174.00, 174.50, 175.00, 175.50, 176.00, 176.50, 177.00, 177.50, 178.00, 178.50, 179.00, 179.50, 180.00, 180.50, 181.00, 181.50, 182.00, 182.50, 183.00, 183.50, 184.00, 184.50, 185.00, 185.50, 186.00, 186.50, 187.00, 187.50, 188.00, 188.50, 189.00, 189.50, 190.00, 190.50, 191.00, 191.50, 192.00, 192.50, 193.00, 193.50, 194.00, 194.50, 195.00, 195.50, 196.00, 196.50, 197.00, 197.50, 198.00, 198.50, 199.00, 199.50, 200.00, 200.50, 201.00, 201.50, 202.00, 202.50, 203.00, 203.50, 204.00, 204.50, 205.00, 205.50, 206.00, 206.50, 207.00, 207.50, 208.00, 208.50, 209.00, 209.50, 210.00, 210.50, 211.00, 211.50, 212.00, 212.50, 213.00, 213.50, 214.00, 214.50, 215.00, 215.50, 216.00, 216.50, 217.00, 217.50, 218.00, 218.50, 219.00, 219.50, 220.00, 220.50, 221.00, 221.50, 222.00, 222.50, 223.00, 223.50, 224.00, 224.50, 225.00, 225.50, 226.00, 226.50, 227.00, 227.50, 228.00, 228.50, 229.00, 229.50, 230.00, 230.50, 231.00, 231.50, 232.00, 232.50, 233.00, 233.50, 234.00, 234.50, 235.00, 235.50, 236.00, 236.50, 237.00, 237.50, 238.00, 238.50, 239.00, 239.50, 240.00, 240.50, 241.00, 241.50, 242.00, 242.50, 243.00, 243.50, 244.00, 244.50, 245.00, 245.50, 246.00, 246.50, 247.00, 247.50, 248.00, 248.50, 249.00, 249.50, 250.00, 250.50, 251.00, 251.50, 252.00, 252.50, 253.00, 253.50, 254.00, 254.50, 255.00, 255.50, 256.00, 256.50, 257.00, 257.50, 258.00, 258.50, 259.00, 259.50, 260.00, 260.50, 261.00, 261.50, 262.00, 262.50, 263.00, 26

13. FOR MEADOW WET SOIL.

Creeping Bent,	Fowl Meadow,
Tall Fescue,	Timothy,
Red Top,	Alfalfa Clover
Tough-Stalked Meadow,	Floating Meadow,
	White Clover,

Buy 100 lbs. of any of the above \$6.00 and the \$11.00;
 or the \$8.00. See 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764, 765, 766, 767, 768, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789, 790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803, 804, 805, 806, 80

OUR EXTRA MIXTURES FOR PASTURE CONTAIN:

Luxuriant pastures, in which large flocks of sheep, herds of cattle, droves of hogs and bands of horses find food, abundant, nourishing, health giving, for such pastures are made possible by sowing Salzer's Extra Pasture Mixtures at the rate of 21 lbs. per acre.

17. FOR RICH, DRY SOILS.

McClow, L. C. (all)	Blue Grass,
Oriskany, L. (all)	Blue M. River,
Sagittary, M. (all)	Blue M. River,
Montana, J. (all)	White River,
Longwell, L.	Red Cl. River,
Thompson, L.	Arroyo,

2. - FOR RICH, MOIST SOILS.

Meadow, Pastured	Red-top, Striped
Hard Fescue	Meadow,
Orchard Grass	Red-top
Field Ryegrass	Red-top
Red Clover	Red-top
Wood Meadow	Red Clover

10. FOR WET SOILS.

19. FOR WEI SOILS.

22. Aftalia or Dry Mixture.

This is a mixture of dry, sandy soils, and is composed largely of Alfalfa clovers. It is of fine quality and gives magnificent pasture and hay of A.S.

Per Acre, 175 bushels. \$4.00.

95. FOR ORCHARD AND SHADY

25. FOR ORCHARD AND SHADE.

This material contains parts adapted for orchard and shady places. Grows rich and will please both. \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.75.

Salzer's Extra Grass Mixtures must not be confounded with the other fellows' Grass Mixtures. We are growers, and the only large growers, of Grass and Clover Seeds in America.

Free for 2c Postage. Salzer's Practical Hints for Grass and Clover Culture being extensively copied.

SALZER'S RENOVATOR, OR QUICK RESULTS GRASS MIXTURE.

Quick growing, rapidly producing grasses, pastures and meadows of quick and great luxuriance are often desired at once, so to say, for these we recommend Salzer's Renovator. This mixture is gotten out for the purpose of a Renovator Grass Mixture, one giving quick results and of high germinating character. Farmers tested same on their worn-out meadows with magnificent results, others seeded same alone and received the finest stand of grass they had ever seen, while, without exception, everybody reports in glowing terms as to the vigor, the quality and the permanency of this great mixture.



Now, Grass is far more important than Corn; Grass is king, not Wheat or Corn, because Grass and Clover outrank all cereals in value. The improvement of your worn-out pasture and meadow, or laying out of new pastures, is worthy of your very best thought. The country is full of imitators, and there are lots of seed-men who do not grow an ounce of Grass or Clover seed who are imitating our methods, our illustrations, our advertisements, and also our Grass mixtures, but there is one thing they can never imitate, and that is the quality of our Grasses and Clovers. There is no other firm in the world that takes greater care as to purity and germination than we do, and in our special mixture, which we offer under the name of

SALZER'S RENOVATOR, OR QUICK RESULTS GRASS MIXTURE.

we have something that, for results and permanency, we believe seeks an equal. It is composed, among others, of those superb Grasses—Tall Meadow Oat, Kentucky Blue, Orchard Grass, Meadow Fescue, Tall English Bluegrass, Italian Rye, English Rye, Timothy, Brennus Incarnum, Red Top, Dog-tail, Alsike, White, Red and other Clovers and Grasses. It is a mixture that has proven itself immensely popular wherever sown, and we bespeak for it a great future, and believe that whoever tests this, either for renovating his pasture or sowing alone, for MEADOW OR PASTURE, will get magnificent results. With each 5 lb. or larger order there are sent full directions as to how to sow the Renovator or Quick Results Grass Mixture to get grand results.

THIS RENOVATOR, OR QUICK RESULTS MIXTURE.

is made up of such varieties of Grasses and Clovers as not quickly, give happy results in quick order, and then lend a permanency that is astonishing and surprising. This mixture we mowed in one season 3 times, and thereafter pastured it. That is all man can ask of Grasses, and our Renovator Grass Mixture will do for you what it has done for us and others. We predict for it immense popularity among the farmers of America, as it is fit to be sown—please remember this—fit to be sown in each county and state of the Union, and all the territories and Canada besides.

For renovating pastures, sow at the rate of 8 lbs. per acre.

For the laying down of a new pasture or meadow, sow 16 lbs. per acre.

Salzer's Practical Hints on Grasses and Clovers free for 2¢ stamp.

PRICE OF SALZER'S RENOVATOR, OR QUICK RESULTS MIXTURE.

Now, we are going to place the price of this so low in order to have everybody give it a trial, and we trust thousands upon thousands will order 100 lbs. or more, as it certainly will pay every farmer to do so. Just think of sowing over 6 acres with 100 lbs., at a cost of only \$5.00, or less than \$1.50 per acre! And such hay as you will get! There are none of your cheap Grasses in this as you find in the "Cheap Mixtures," which we get up in competition to some of the cheap seedsmen whom we are obliged to meet, but the Grasses contained in this mixture are splendid for hay, meadow or pasture.

Price: Pkg., 10c; lb., 30c, postpaid; by freight, 8 lbs., \$1.00; bu., \$1.50; 50 lbs., \$1.50; 100 lbs., \$3.00.

Cheap Grasses and Clover Seed Mixtures.

We are often advised by our farmer customers that they are offered Grass Seed Mixtures by seed merchants who are not growers, but who go into the open market and buy up their Grass seeds and sell same to the farmer trade at a lower price than we offer our Extra Grass Mixtures, which are fully illustrated and described on page 116 of our catalogue. Now, in order to meet the prices of these dealers, we have arranged the following mixtures. We know that for the price they will give great satisfaction. Were we using for our own planting, we would in every case use our Extra Grass Mixture, or our New Renovator or Quick Results Mixture, for we believe that these Mixtures are composed of Grasses in such proportions as will do well everywhere. In addition to this, our Extra Grass Mixtures have been before the farmer public for many years and have given great satisfaction everywhere. These Mixtures can all be ordered by numbers. The prices in all cases are extremely low, and we hope to receive large orders for same.

Please bear in mind that these Cheap Mixtures on this page we believe are better in quality and germination than the best mixtures offered by many seedsmen, for we believe we are the only seedsmen in America who grow Grasses and Clover for seed.

No. 1. For high and dry ground, light soils; for meadows.

English Blue, Sweet Vernal, PER ACRE.	
Red Fescue, Red Clover, 16 lbs. at 30c.	\$1.44
Crested Dog-tail, Can. Blue, 50 lbs.	\$4.00
Orchard Grass, Red Top, 100 lbs.	7.50
English Rye Grass, White Clover, 100 lbs.	7.50
Lucerne,	

No. 2. For dry and high ground, heavy or strong soils; for meadows.

Tall Meadow Oat, Can. Blue, PER ACRE.	
Orchard Grass, Sweet Vernal, 16 lbs. at 30c.	\$1.44
English Rye Grass, Red Top, 50 lbs.	\$4.00
Red Top Grass, Alsike Clover, 100 lbs.	7.50
English Blue, Timothy,	

No. 3. For moist ground and rich soils; meadow.

Soft Meadow, Red Top, PER ACRE.	
Meadow Fescue, 16 lbs. at 10c.	\$1.60
Tall Meadow Oat, Can. Blue, 50 lbs.	\$4.50
Italian Rye Grass, English Blue, 100 lbs.	8.00
Timothy,	
Sweet Vernal, Alsike Clover,	

No. 4. For moist ground that is overflowed occasionally; for meadows.

Tall Fescue, Red Top, PER ACRE.	
Meadow Fescue, 16 lbs. at 10c.	\$1.60
Red Top Grass, Can. Blue, 50 lbs.	\$4.50
Meadow Fox Tail, English Blue, 100 lbs.	8.00
Timothy,	
Alsike,	

NO. 23. FOR ONE YEAR'S HAY AND PASTURE.

If sown in fall, a good hay crop can be secured from this mixture, followed by a large second crop, which, in favorable seasons, has equaled the total crop from Timothy and Clover.

Kentucky Blue, Can. Blue, Red Top, Sow 20 lbs. per acre.	
Orchard Grass, English Blue Grass, Cost per acre \$2.00	
English Rye Grass, Timothy, 50 lb. lots. \$1.75	
Italian Rye Grass, Red Clover, 100 lb. lots. 8.00	
Tall Meadow Oat Grass, Alsike Clover,	

NO. 24. FOR ONE YEAR'S HAY AND TWO YEARS' PASTURE.

This mixture is composed of grasses which will produce an immense Hay crop the first season, followed by a large second crop. If no second crop be taken off, luxuriant pasture can be had all summer and fall.

Kentucky Blue, Red Top, Sow 20 lbs. per acre.	
English Rye Grass, Meadow Fescue, Cost per acre \$2.25	
Orchard Grass, Timothy, 50 lb. lots. 5.25	
Italian Rye Grass, Red Clover, 100 lb. lots. 10.00	
Tall Oat Grass, Alsike Clover,	
Sheep's Fescue, White Clover,	

NOTE.—We offer cheap Grass Mixtures. This seems necessary, as explained above. We think our Cheap Mixtures far ahead of most seedsmen's very best, but you see we are growers, others buyers. Do not be misled. Salzer's Seeds grow!

No. 5. For top-seeding on marshes and swamps, occasionally overflowed, the following mixture is especially adapted and very satisfactory.

Water Spear Grass, PER ACRE.	
Floating Meadow Grass, 10 lbs. at 10c.	\$1.00
Red Top Grass, Blue Joint, 50 lbs.	\$7.00
Tall Fescue Grass, Can. Blue, 100 lbs.	13.75
Alsike Clover,	

No. 6. For high, dry ground, light soils; pastures.

Red Top, White Clover, PER ACRE.	
Hard Fescue, Can. Blue, 16 lbs. at 30c.	\$1.44
Red Fescue, Red Clover,	
Orchard Grass,	
English Rye Grass, 50 lbs.	\$4.00
Crested Dog-tail, Alsike Clover, 100 lbs.	7.00
Yellow Oat Grass,	
Lucerne, English Blue,	

No. 7. For high and dry ground, heavy or clay soils; for pastures.

Blue Grass, Timothy, PER ACRE.	
Orchard Grass, Red Fescue, 16 lbs. at 30c.	\$1.44
English Rye Grass,	
Tall Meadow Oat, Red Clover, 50 lbs.	\$4.00
Alsike Clover, White Clover, 100 lbs.	7.50
Italian Rye Grass, Can. Blue,	

No. 8. For moist and very rich soils, for pastures.

Soft Meadow, Red Clover, PER ACRE.	
Blue Grass, Alsike Clover, 16 lbs. at 30c.	\$1.44
Meadow, Timothy,	
Orchard Grass, Red Top, 50 lbs.	\$4.00
Crested Bent Grass, 100 lbs.	7.50
English and Italian Rye Grass,	

No. 9. For top-seeding, to improve a pasture on low, rich ground or marshes.

Soft Meadow, Red Top Grass, PER ACRE.	
Fowl Meadow, Tall Fescue, 10 lbs. at 10c.	\$1.40
Can. Blue, Alsike Clover, 50 lbs.	6.70
.....	12.75

No. 10. Specially selected for sheep pasture, on light, sandy soils or dry hill-sides.

Sheep's Fescue, Alsike, PER ACRE.	
Hard Fescue, English Blue, 16 lbs. at 10c.	\$1.60
Crested Dog-tail,	
Sweet Vernal, Can. Blue, 50 lbs.	\$4.00
White Clover, 100 lbs.	8.00

FOR PRAIRIE SOILS.

No. 12. Specially selected and adapted for good or rich prairie soil, where a heavy sward of hay is desired first and the aftergrowth for pasturing. It can be mowed early for hay, and the quick successive aftergrowth will then furnish good pasturage.

English Blue, Fowl Meadow, PER ACRE.	
Tall Meadow Oat, Blue Grass, 16 lbs. at 30c.	\$1.44
Orchard Grass, Meadow Fescue,	
Meadow Fox-tail, Sweet Vernal,	
Eng. Rye Grass, Red Clover,	
Italian Rye Grass, Alsike Clover, 50 lbs.	\$4.00
Timothy, White Clover, 100 lbs.	7.50
Rough-stalked M. Red Top Grass,	

No. 13. QUICK RETURN MIXTURE—This mixture is made up of quick-growing Clovers and Grasses, with a view more to rapid growth than permanency. If sown in March or April a rousing crop can be cut in July. It contains some Giant Incarnat Clover. 15 lbs. (for 1 acre), \$2; 100 lbs., \$11.80.

NO. 26. FOR TWO YEARS' HAY AND ONE YEAR'S PASTURE.

Produces immense crops of Hay during the first two years, with grand second crops, or whose second crops are not desired, will furnish luxuriant pasturage from July to the end of October.

Kentucky Blue, Can. Blue, Red Top, Sow 20 lbs. per acre.	
Tall Oat Grass, Sheep's Fescue, Cost per acre \$2.60	
Meadow Fescue, Timothy, 50 lb. lots. 5.25	
English Rye Grass, Red Clover, 100 lb. lots. 10.00	
Italian Rye Grass, Alsike Clover,	
Orchard Grass, White Clover,	

NO. 27. FOR LIGHT, GRAVELLY AND SANDY SOILS.

Composed of Grasses that will produce a good, permanent and besides yielding heavy hay crops. This mixture is specially adapted for a sheep pasture.

Orchard Grass, Meadow Fescue, Sow 25 lbs. per acre.	
Meadow Fox-tail, Sheep's Fescue, 25 lbs.	\$3.25
English Rye Grass, Crested Dog-tail, 50 lbs.	6.00
Tall Meadow Fescue, Timothy,	
Kentucky Blue Grass, Red Clover, 100 lbs.	11.50
Red Top Grass, White Clover,	
Hard Fescue, Can. Blue,	

SALZER'S NORTHERN GROWN SEED POTATOES.

Write to one of the following addresses and you will receive a free copy of our Northern Grown Seed Potato Catalogue. Let me congratulate you, Salzer, on the really only fine Potato farm I ever saw in my life. You will surely get 100 bushels this year.

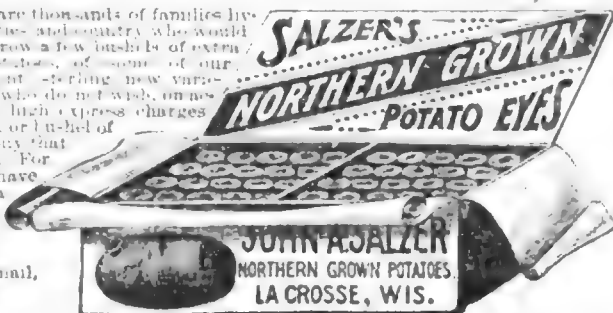
Not many things in the world give more pleasure and satisfaction than the wonderful, yes, marvelous progress in the Seed Potato trade. Seedsmen who have visited our Seed Potato plants in regard to the quality of our stock and wonder what we would do with all of it. We now have sellers having a capacity of over twenty bushels. The IMMENSE POPULARITY of our Potatoes is accounted for by their being **GROWN IN THE EXTREME NORTH.** There is no reason there is a world of difference between a Dakota Northern Grown Potato and no Eastern or one grown along the shores of Lake Erie. We have taken Potatoes from Michigan and New York and planted side by side with the same sorts from our Dakota farms, and NEVER got a second crop. While our Dakota sorts would grow out by the hundreds of bushels per acre, Michigan and Eastern Potatoes would give us 30, 40, and, now and then, an unusual crop of 100 bushels per acre. Now, our early or former friends, if you plant 1/2 acre or 20 acres of Potatoes, it will pay you to buy your seed stock from us; that is, of early varieties of great quality, yielding varieties are what you are after. Why, we have hundreds of farmers who buy regularly from us 20, 30, 40, 50, 60, 70, 80, 90, 100, 120, 150, 200, 300, 400, 500, 600, 700, 800, 900, 1000 bushels per acre, and then compare the average yield you get.

Customers in the South.

We begin shipping Potatoes to Texas, Alabama, and the South at the end of January, but there is no Potato that does better in those states than our great Salzer's Six Weeks and Salzer's Earliest, and for that matter, our new assure customers, they will be delighted with them. We expect to ship 100 carload of Seed Potatoes to Texas alone this year.

POTATO EYES, POSTPAID, BY MAIL.

There are thousands of families living in cities and country who would like to grow a few bushels of extra early Potatoes, of some of our magnificent, sterling new varieties, and who do not wish to pay the cost of high express charges on a bushel or bushels of seed to buy that quantity. For these we have adopted a new plan of sending Potato Eyes by mail, postpaid.



These are carefully packed with damp moss and we warrant them to arrive in good condition for growing, no matter how far away. In this way our customers can have the pleasure of trying our new varieties at their cost. In sending the eyes by mail there is no charge to pay for transportation as we pay all postage. All orders for the South should be sent in by the winter with safety. Orders for the South and West will be booked when received and sent when spring opens or planting time arrives.



POTATO EYE CUTTER, 20c.

PRICE OF POTATO EYES, POSTPAID.

The price of all our Potato Eyes, except Peachblows.

Per 25.	Per 50.	Per 100.	Per 250.	Per 1,000.
10c.	20c.	40c.	\$2.50	\$8.50

Positively no less than 20 furnished of one kind at above prices. With careful culture, 50 eyes produce 5 bushels; 250 eyes, 25 bushels.

Upon receipt of the Potato Eyes, if too early to plant, put in moist earth and place in cool location without danger of freezing.

POTATO SEED.

Carefully hybridized seed, suitable for experimental trials. You may, by planting this, in two years secure a new variety of merit. The little tubers the first year are about the size of small marbles. Pkt., 20c; 1/2 oz., \$1.00; 1 oz., \$2.50.

Salzer's Earliest Six Weeks Market Potato.



Stand aside, clear the track, make room for this noble Potato, this monarch of early general purpose Potatoes! None in the wide world are its equal. It stands alone as the great earliest general purpose Potato!

It is without question that the Earliest Six Weeks Market Potato, which we describe on this and the next pages, is the best Potato of the age. It is ahead of Salzer's Earliest in quality and yield, but is not quite so early, but is 10 days earlier than Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks Market in preference to any other earlier sort, and that is that it is always a reliable yielder. Salzer's Earliest Six Weeks Market, which we call "earliest" because it is a great improvement on the common Six Weeks Market, has never failed us to produce extremely early, very large tubered Potatoes. A little later than Salzer's Earliest, but always sure.

It is the great general purpose potato of the world to-day. By this we mean that it is good, extremely early, fit for market everywhere, in six weeks. It is good for mid-summer, it is good for late-summer, it is good for fall, and it is magnificent to put into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating Potatoes imaginable. We never can tire extolling the merits of Salzer's Earliest Six Weeks Market Potato. There is really no Potato that is its superior except our new Sunlight, and if we had but one Potato to plant, that would be the Potato every time. The yield the past season was astonishingly large, acre after acre yielding from 200 to 400 bushels per acre. It is a wonderful Potato in every respect.

Market Gardeners and All Others Who Grow Potatoes:

What could you afford to give for Potatoes that will produce fine, large, beautiful tubers six weeks from planting, which is two or more weeks ahead of any other kind, if you knew they would positively produce such results? SALZER'S EARLIEST SIX WEEKS MARKET is worth its weight in gold for a start of seed to many market gardeners, as with it they can get the fancy prices before other kinds come to market. We offer for your consideration the accompanying receipt from the originator, who has been a potato grower all his life, and is now 54 years old, and from others, whose full addresses are on file in our office. After reading these you cannot longer doubt that this is a most remarkable variety. This new Potato originated in Ohio. The originator says: "They have created such excitement in my neighborhood that I could sell the whole crop to my neighbors at a fancy price. Grow medium to large, size, oblong to round shape, light, flesh-colored skin, white flesh, very smooth-skinned, eyes even with the surface, tubers grow close together in the hill. The Potatoes begin to form when the vines are only 4 or 5 inches high. The top and tubers grow rapidly, and at six weeks from planting are of a fine marketable size, and reach maturity in 72 days. As a table Potato they are not excelled, even for late spring they keep sound and solid. They are a very early and early in early that the potato has been no choice at all, making their crop, if planted early, before the year has become unmanageable, which would they are a most profitable, considering their earliness."

DOWN IN TEXAS AND ALABAMA, IN FLORIDA AND THROUGHOUT THE SOUTH

This Potato is early, expediting the heart of all planters. It is growing the Red Triumph and Stray Beauty varieties to the wall. Every planter who has once used Salzer's Earliest Six Weeks Market will plant some in preference to every other known variety of Potatoes. This is the famous Salzer's Earliest Six Weeks Market which will yield three times as much in Texas as Red Triumph. In addition, the Potatoes will keep from one to three months longer in the South than any other variety. That is the Potato to plant for Texas and the southern States, that is the Potato to plant in those states, that is the Potato to bank on everywhere, where you desire an extremely early, extremely fine, extremely good keeping Potato. Salzer's Earliest Six Weeks Market fills the bill every time.

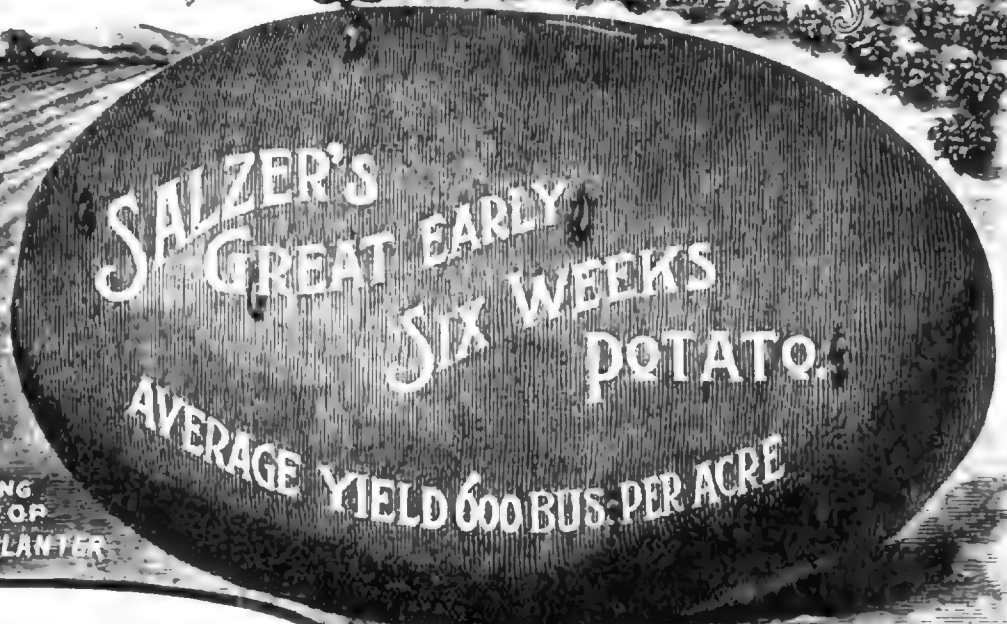
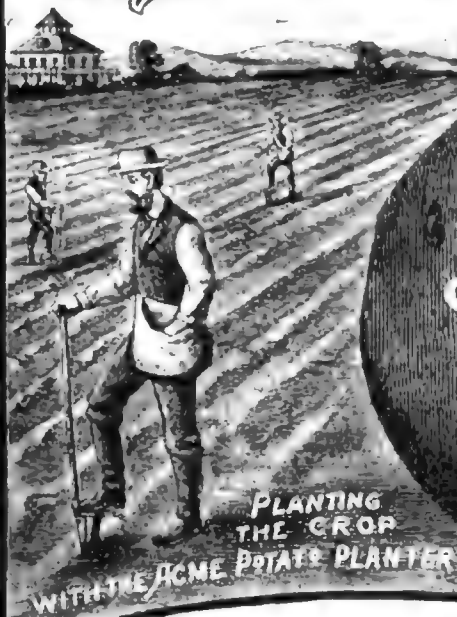
In 1897, 524 bushels; in 1898, 400 bushels; in 1899, 654 bushels; in 1901, 473 bushels; in 1902, 587 bushels earliest large Potatoes from one acre.

Price of Salzer's Great Earliest Six Weeks Potato: Pkt., 75c; bu., \$1.45; bbl., \$3.00; 2 bbls., \$7.75; 4 bbls., \$19.50; 10 bbls., \$37.50 NET, NO PREMIUM.



See also pages 118 and 119 for this greatest of all Early Potatoes.

THE GREAT EARLY SIX WEEKS POTATO, SAID TO BE THE EARLIEST POTATO IN THE WORLD



OFFERED BY THE JOHN A. SALZER SEED CO. LA CROSSE WIS.

Price of this Great Six Weeks Potato: Peck, 76c; bushel, \$1.05; barrel, \$3.00; 2 barrels, \$7.16; 10 barrels, \$37.50.

Salzer's Earliest Six Weeks Potato Resists Every Drought.

This Potato has a great record as a drought resister. Why, sir! out in Dakota it laughs at droughts! The dry weather don't hurt it! It's the great Potato for everywhere on account of its resisting the extreme dry weather and frequent climatic changes, and Six Weeks has made many a farmer rich!

Now, with Salzer's Six Weeks Market you have a Potato, if you do not want it for early, it will do splendidly to put in your cellars for late, as it is a great keeper. Indeed the Six Weeks Market Potato not only is an extra early Potato, but a Potato that is good all summer and all fall through, and is fit for sale any time after 40 to 50 days from planting, although many of our customers had Potatoes, as you will find by the testimonials, in less time than above. We know you will like this Potato. Its shape, its color, its size, its quality, its yield. In fact, it is a perfect Potato in every respect.

**TOOK FIRST PREMIUM
AT EVERY FAIR
WHERE EXHIBITED**



SIX WEEKS

is a proud Potato. There is reason for it. It takes First Premium wherever it is exhibited. It is so hardy, so splendid a sort.

N. Barbours, Belle Plaine, Wis.: "Your Six Weeks Market Potato is the earliest I have ever grown."

Geo. M. Harmon, Indian River, Mich.: "The best Potato I ever saw is Salzer's Six Weeks Market. If I can find a man that would pay an extra price for 1,000 bushels grown on one measured acre of Salzer's Six Weeks Potato, I will grow them. I have some hills that would estimate over 3,000 bushels per acre."

J. F. Hoffman, Mindora: "It is the earliest Potato. Ripe in 6 weeks."

Jackson Brown, Long Rapids, Mich.: "The Six Weeks Market Potato we commenced to use 40 days after planting and used them all summer. There is no better potato."

Mrs. Hannah Trovillo, Midland, O.: "We have just dug our Six Weeks Market Potatoes. They are very fine and are the earliest we have ever seen."

Geo. W. Beardslee, Wichita, Kan.: "We beg to report that the seeds ordered of you last spring are all right, notably so the Six Weeks Potatoes, and Cabbage and Onion Seeds."

regards the "Kill Quick." Salzer uses it on his 1,000 acres Potatoes! Price, postpaid, 75c.



On page 120 more to said

Hear Salzer's Earliest Six Weeks Market Potato's Friends Talk.

H. C. Rush, Morristown, Miss.: "The Early Six Weeks." Fred A. Shearer, Newark, Ill.: "Last spring I thought you told big stories about big Potatoes, but having tried a barrel of your Early Six Weeks, I am here ready to swallow almost anything you say. Everyone best try they have ever eaten. It is a heavy producer." Here wants your Early Six Weeks Market Potatoes."

Geo. Kessig, Ill.: "It is the dandy Potatoes in 40 days fit for a King."

W. A. Walker, Ind.: "42 days after planting I dug one bush from 3 hills."

A. E. Ord, Fayette Co., Tex.: "Greatest, earliest Potato on earth. I make no exception. Fit to eat in 25 days, to sell in 35 days."



Geo. A. Triplett, Ironwood, Mich.: "The Six Weeks Potatoes did splendidly. They will go 400 bu. per acre."

G. Lindemann, Paw Paw, Mich.: "I planted two barrels Salzer's Six Weeks. They are the grandest Potatoes I ever saw. They are pronounced the finest, earliest and best in this county by all who saw them. Will yield fully 200 bushels."

R. Taylor, Ashland Co., Wis.: "One pound Early Six Weeks Market Potato yielded 157 pounds of fine, sound, smooth tubers; produced marketable potatoes in six weeks."

E. G. Smith, Minn.: "Sold a load in Minneapolis market for \$1.10 a bushel 48 days after planting."



Coming home from market loaded with money—the result of planting Salzer's heavy-cropping Earliest Six Weeks Market Potato.

EVERYBODY TELLS US

That we are the largest growers of Seed Potatoes in the world; that we handle thousands upon thousands of barrels more than any half dozen seedmen combined. We believe this to be the case, as we make a great specialty of Seed Potatoes, and believe there is no firm in the world having a finer variety of heavy-cropping Potatoes than we. In the Earliest Six Weeks there is more new blood, more new vigor, than in any Potato, outside of Salzer's Earliest and Sunlight, offered in America today. We have given this Potato a thorough test all over America and never was a potato so eagerly sought after, or ever gave better satisfaction than this. There are scores and scores of customers who pronounce it the earliest Potato, and not only the earliest but the best in the world. Its strong points are these:

1st. It will yield three times as much as the Early Ohio, the Hebron or Rose.

2d. It is from 8 to 12 days earlier than either of these three varieties.

3d. We have never seen same blight or decay, as they are of unusual health.

4th. Its quality is unsurpassed by any sort grown. It is magnificent.

5th. It is very smooth, of a good shape, and has but comparatively few eyes.

6th. It is an excellent keeper, and, although called by many the "earliest in the world," is also one of the best keepers in the world.

7th. It is one of the heaviest yielders for an early Potato that we know of.

John A. Salzer Seed Co.

Made a splendid test on Salzer's Great Six Weeks Potato. When fully ripe Salzer's Six Weeks Market produced the stupendous yield of 345 bushels from one acre.

FRAUD.

There are fifty frauds—seed-men among them—who are selling the common Minnesota and Michigan grown Early Ohio Potato, or the Red River Ohio Dakota grown Potato, and passing same off as Six Weeks Potato. These fellows knowingly doing so are "double-barreled automatic acting, repeating frauds." That's terse language, right from the shoulder, but, sir, when you buy SIX WEEKS MARKET POTATOES you want them and not an Ohio. There is one sure place to get them, and that is at Salzer Seed Co. If any one—dealer or seedman—offers you a Six Weeks make him prove it. Demand your dealer to get his stock from us and thus get the true Salzer's Six Weeks Market Potato.

We hope you will give Salzer's Earliest Six Weeks Market Potato a trial this year. It is the Potato for Texas and the South, for the West, Northwest, North and East—yes, for every section of our great Union.

\$50,000,000.00

Is the profit made by the American farmer since 1895 by planting Salzer's Earliest Six Weeks Potato, the champion early Potato of the world.

ALL DAY LONG. We could keep on with testimonials and good words and praises on this Potato all day long. The above suffices to demonstrate to you that it is one of the very earliest in the world and at the same time one of the very best early Potatoes that has ever been produced, and we accordingly recommend same to anybody and everybody who wants a really good Potato. So, seed-men, are offering a Potato for Six Weeks that is not genuine. To get the true Salzer's Six Weeks Market, no only of us, but ask for it today, instead of Michigan seed.

It is the Great Mortgage-Lifting Potato.

That is, in person of this early Potato, fit for market in six weeks, will bring, in time out of the market, in America, like a bushel, or for ten acres, on an average yield of over 300 bushels per acre, \$1,200.00. Now, that pays. That lifts the mortgage and buys lots of things you have long wanted!

Why, Oct. 10, 1901, Mr. Wm Brownell, a La Crosse county farmer, received from us a check for \$84.00 for Potatoes grown on less than 6 acres. He was a happy man. He was going to pay off the last mortgage on his farm, and that week he, Mr. Farmer, can positively do if you plant plenty of Salzer's SIX WEEKS Potatoes. It is the best for general market, best flavored, best thrived, best early Potato we know of. In addition to this, it is a Potato you can sell every month of the year, because it has magnificent keeping qualities ahead of every other early variety.

PRICE OF SALZER'S NORTHERN-GROWN EARLIEST SIX WEEKS POTATO.

1 lb., postpaid, 35c; 3 lbs., \$1.00; by freight, pk. 75c; bu., \$1.85; bbl., \$3.00; 2 bbls., \$7.75; 5 bbls., only \$19.50; 10 bbls., \$37.50 net.



THE GREAT SECRET

"The great secret as to making money in Potatoes is to plant heavy-cropping early and late varieties. Now I point annually to three: one-third Salzer's Earliest and Salzer's Sunlight, the next third, Salzer's wonderful Earliest Six Weeks Market, and the other third, the Million Dollar or any of Salzer's late sorts; then are all heavy yielders. I always make money—no matter how low the price. I never get less than \$100 for Salzer's Earliest and Salzer's Earliest Six Weeks, because they are earlier than any other. Now, no other, because this variety being Salzer's Potatoes, and planted by Salzer's Potato Planter, and use the Kill Quick Sprayer."



Salzer's Six Weeks has made many a farmer rich.

PRINCE HENRY POTATO.

The United States has fairly gone wild over this Prince of the royal German blood, and well it may, for he is a generous, fine, courtly gentleman. Lastest spring we ran out of our Earliest Six Weeks Potato and we sent out a few hundred bushels of our best stock of this marvelously new Potato, but we had several hundred bushels left, which we planted, and so heavy has been the yield that we can offer same this year, not only in our Salzer's Earliest Collection but also alone in such quantities as you may desire.

Regarding this wonderful Potato we have the following to say:

It gives us pleasure to offer this magnificent Potato to our customers for the coming season. In our estimation this is the greatest white Potato extant to-day. It contains more new blood, more vigor, better quality and greater ability to yield enormously than any variety that we know of. In this respect it is even ahead of our best Times. It certainly will prove itself to be the very best Potato for a main crop.

This is the best of over 500 seedlings. It is very distinct in appearance, and in ordinary years is very large, very smooth, with but few eyes, and these shallow, form oblong, inclining to round, depending, however, somewhat on the season and the soil. The skin is white, the flesh snow white and of very superior quality. It is free from rot than any other Potato we know of. The vines are heavy, the growth is strong, and is not troubled as much with potato bugs as the usual run of varieties. It is an enormous yielder, yielding as high, under test, as 1,300 bushels per acre; and many farmers believe they can grow 1,000 bushels per acre on a large acreage of this one variety, and we side with them and believe that if any one variety can produce 1,000 bushels per acre on an acreage of 10, 20 or more acres, that this variety can do it, and we feel satisfied that everybody who will test same will be more than delighted with the results.

PRICE OF PRINCE HENRY POTATO:

Price, by mail: Lb., 50c; 8 lbs., \$1.00; by freight, pk., \$1.00; 1/2 bu., \$1.25; bu., \$2.00; bbl., \$5.00; 3 bbls., \$13.50.



EXTRA EARLY OHIO.

Our strain of this famous extra early Potato cannot be excelled the world over. Ours is the earliest strain of Ohio Potatoes grown.

Price: Pk., 75c; bu., \$1.00; bbl., \$4.00.

WHITE OHIO.

This Potato was introduced by an Illinois seedsmen with a great many claims. It is never pure white, but much lighter in color than the common Early Ohio.

Price: Pk., 75c; bu., \$1.00; bbl., \$4.00.

RED BESS TRIUMPH.

Most seedsmen claim that this is the earliest Potato grown. It is one that is shipped in Bermuda early in February, but our experience with same is that it is from 3 to 4 days later than Salzer's Earliest. Salzer's Earliest is a seedling of Stray Beauty crossed by the Red Triumph.

Price: Pk., 75c; bu., \$1.00; bbl., \$4.00.



Salzer's Earliest Potato.

The editor of Rural New Yorker places Salzer's Earliest as the earliest of 89 Early Varieties tested and gives it a yield of 24 bu. per acre.

50,000 Letters like this one praise Salzer's Earliest Potatoes.

Martin Ernst, Vineland, N. J., writes: "I like your Earliest Potatoes. I found every word true of what you claimed in your catalogue for Salzer's Earliest. It is absolutely the earliest Potato we have ever tried. So it is with your Calabrese and other seeds, which I have cultivated. They have always proven everything that you claim for same."

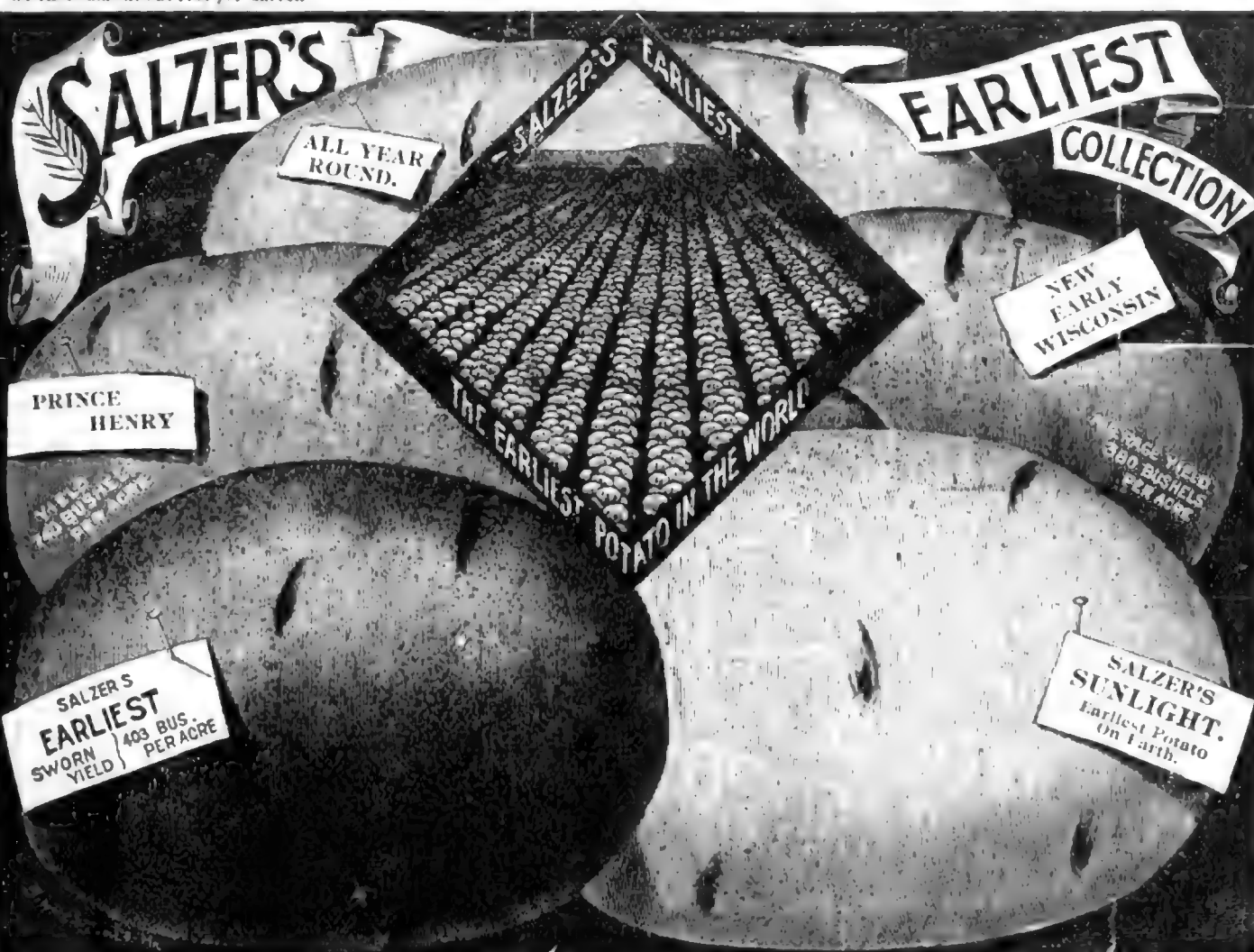
This Potato is also found in Salzer's Earliest Collection, page 122.

Price Salzer's Earliest Potato: Pk., 75c; bu., \$1.75; bbl., \$4.50.

You can have Salzer's Earliest Potatoes for dinner 20 days ahead of your neighbor unless he plants Salzer's Earliest too.

SALZER'S EARLIEST POTATO COLLECTION, Only \$4.00.

Here is a Potato Collection that wins and pleases, and will gratify and captivate every one. It has the four earliest Potatoes known in the world, as also three pecks of the Prince Henry. It is the collection that we are sure will please you for the Potatoes contained therein are matchless sorts. There is nothing on the wide earth earlier than Sunlight and no Potato so beautiful in appearance as Salzer's Earliest, while the other sorts are gems and unapproachable in quality and yield. We know that this great collection of five sorts, separately packed in a barrel, will give you great satisfaction, and we offer same at but \$4.00 per barrel.

**No. 1. Salzer's Sunlight.**

Would you like to hear our Sunlight Potato talk? Well, here is his say: On the Potato field I am at home, because I was born to grow quickly and yield early. My friends tell me I am a handsome chap, beautiful in appearance, vigorous and of fine form. They all know that I grow quicker than any White Potato on earth, only Salzer's Earliest, a Red Potato, crowds me in earliness a little bit; but I am earlier and beat it every time. Now, I would like to see all of the country in the United States, and I would like to have you try me and let me show you what I can do for you in earliness and yield. I am bound to make you some money. Won't you send for me and let me try? I promise to be so early that you can use the same ground twice the same year. That is more than any of my companions can do for you.

Price: 1 bu., 50¢; 3 bbls., \$1.00, postpaid; by freight, 1 peck, \$1.00; 1 bu., \$2.50; 1 bbl., \$4.00.

No. 2. Salzer's Earliest.

This is the earliest Red Potato in the world. Every Potato is beautiful as a picture. There is no variety that we know of that makes so handsome an appearance, that is so extremely early as Salzer's Earliest. It is the Potato that gets there in earliness quicker than any other variety on earth, our New Sunlight Potato excepted.

We urge everybody desiring the earliest Red Potato on earth to try this sort.

Price: Peck, 75¢; bu., \$1.50; 1 bbl., \$4.50; 3 bbls., \$13.50.

No. 3. New Early Wisconsin.

Style oblong to long, though at times it runs more to oblong than long; color pinkish pale to white; quality unexcelled. Our stock of this variety is not very large this year. Not only has everybody who has tested same pronounced it the peer of all early Potatoes, but that great authority, the *Rural New Yorker*, headed the list of the new varieties which were tested on the trial grounds of the *Rural New Yorker* with Early Wisconsin, and reported the remarkable yield of 730 bushels and 8 pounds to the acre. We are proud to say that this Potato fully sustained all claims made by us as the most productive early Potato ever introduced. It's a Potato that stands as did Saul among the children of Israel—head and shoulders above all other Potatoes.

Price: By mail, 1 bu., 50¢; 3 bbls., \$1.00, postpaid; by freight, 1 peck, \$1.00; 1 bu., \$2.50; 1 bbl., \$4.00.

No. 4. Prince Henry.

On the preceding page this new Potato of Royal Blood is illustrated and described. It's a medium Potato as to ripening, and can be used early in the season.

Please read up description on page 121.

Price: Peck, \$1.00; bu., \$2.00; bbl., \$5.00.

No. 5. All Year Round.

Wonderful Potato, marvelous Potato, remarkable Potato, splendid Potato, earliest Potato next to land 2, but for real beauty, for genuine handsome appearance and stately, royal grace, this Potato stands peer.

A seedling of the world-famed Six Weeks Market. In quality this is the finest, choicest, best, heaviest yielding, largest growing, dryest of the variety of the extreme early Potatoes on earth. It comes into play about six days after Salzer's Earliest, but is earlier than any of the other seedlings of very early sorts. This gives you an idea how very early it is.

Price: Peck, \$1.00; 1 bu., \$2.00; 1 bbl., \$5.00; 3 bbls., \$15.00.

SALZER'S EARLIEST COLLECTION, \$4.00.

We know you will be surprised how we can sell this magnificent Earliest Potato Collection, composed of five of the grandest Potatoes on earth, separately packed in a barrel, for but \$4.00, but we wish to give these Potatoes a widespread distribution hence the low price. The collection contains:

	1 peck	1 bu.	1 bbl.	Price
SALZER'S SUNLIGHT POTATO	1.00	2.50	5.00	\$1.00
EARLIEST POTATO	1.00	2.50	5.00	1.50
EARLY WISCONSIN POTATO	1.00	2.50	5.00	1.50
ALL YEAR ROUND POTATO	1.00	2.50	5.00	1.50
PRINCE HENRY POTATO	1.00	2.50	5.00	1.50

Total

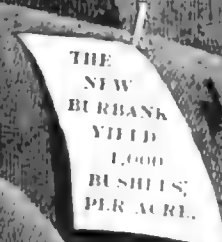
All for only \$14.00

FOR ONLY \$4.00 PER BARREL.

In all 11 pecks, separately packed, Catalogue price of \$7.20, we sell for but \$4.00; 1 bbl. \$4.00; 3 bbls. \$11.75.

\$4.00

The three Greatest Cabbages on earth are Salzer's Lightning Ideal and Giant Flat Punch took them up!



SALZER'S
GOOD TIMES
POTATO

AVERAGE YIELD 620 BUS. PER ACRE

NET
PROFIT FROM
ONE BRL \$150.00

**AVERAGE
YIELD:
620 BUS PER ACRE**



- [illegible]

Carefully Hybridized Potato Seed of seedless varieties for experiment at trial. Pkg. 1: 1/4 oz., \$1.00; 1/2 oz., \$2.50. See page 115.

SALZER'S GOOD TIMES POTATO COLLECTION, ONLY \$3.75.

\$3.75

Pecks SALZER'S SIX WEEKS
MARK HANNA
DAUGHTER OF EARLY ROSE
NEW BURBANK
SALZER'S GOOD TIMES.

Total.....

[illegible]

In all 11 packs separately packed, for only **\$3.75**
1 bbl. \$3.75; 2 bbls., \$11.00.

The Acme Potato Planter, 75c.

This is a wonderful invention. A great labor saver. Cheap as dirt. Anybody having from 1 to 50 acres of potatoes to plant will find the Acme will do the work better, cheaper and quicker than any other machine made. We prefer it to the Aspinwall or any other potato planter, costing fifty times as much.

Any Man Can Plant Two Acres

with perfect ease in a day. The secret of the Acme Potato Planter's work is that it makes the holes, drops and covers the seed at one operation.

Plants Easier.

The erect position, the carrying of the seed on the shoulder, the ease with which it can be changed from one shoulder to the other, combine to relieve that part of farm work of much of its disagreeableness. "Almost as easy as walking!" is the remark of many who have used it. The weight of the planter is only 2½ pounds.

PLANTS BETTER THAN THE ASPINWALL!

It is very important in planting potatoes that they be placed in

moist soil and covered before the soil dries out. This the Acme Planter does perfectly. It's an A No. 1 tool. Our price this year is only 75c; 3 for \$2.00.

The Delmore Potato Planter.

It is a tubular planter, and works on the same principle that the Acme Planter does. Some people prefer same on account of not having so far to drop the potato as in the other planters. It is a good tool. It is simple, it is strong, it is durable and it is easy to operate. We are satisfied that anybody buying same will be delighted therewith.

Price, \$1.00; 3 for \$2.50.

The Challenge Planter.

Wisconsin is a grand old state, solid to the core, and this tubular planter is just about as solid as our grand commonwealth is. Ev

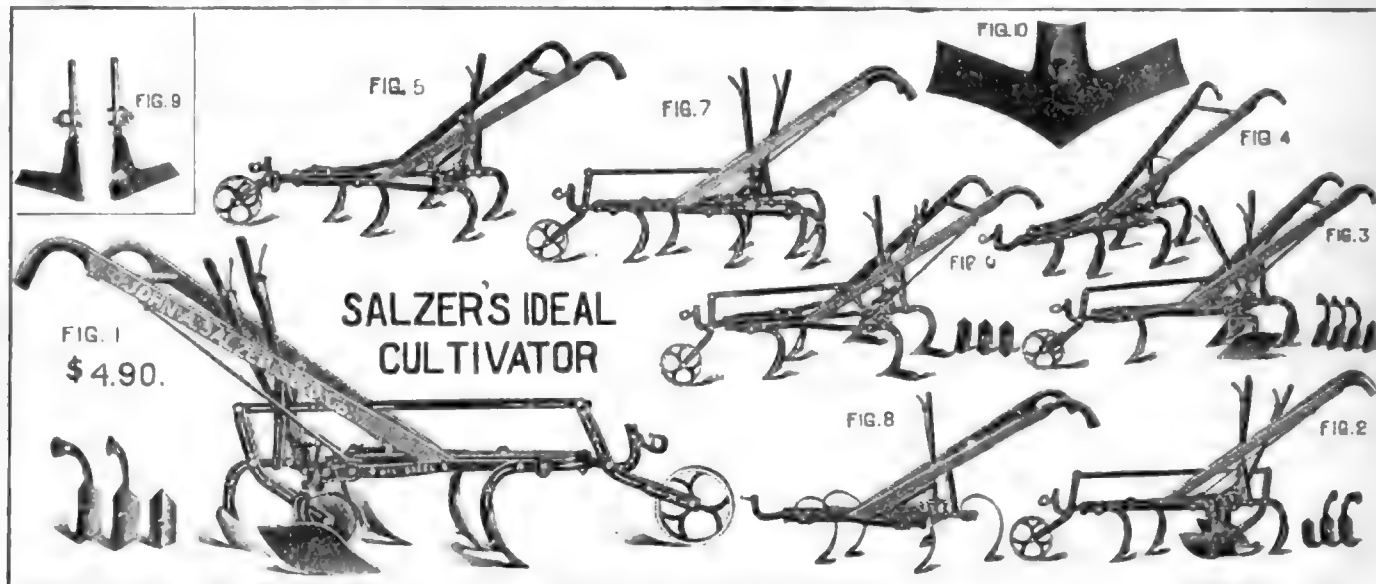
CHALLENGE. \$1.10. anything that we have said of the Delmore is applicable to the Challenge Planter, unless that it is stronger and more durable. It is a planter that is sold in hardware stores at \$1.00 and \$1.50 each. It is a grand tool in every respect and will please everybody.

Our price is \$1.10 each.

Salzer's Great Ideal Cultivator.

Price, Figs. 1 to 5, \$4.90.

This is the tool that has lived in our fancy and dreams for years. And we now shout and sing because we have found all those splendid qualities we have longed for. The cut fully shows the Ideal with our new Pattern Handle and Braces. These are absolutely new and the most effective and stiffest combinations known, at once making the tool rigid, yet allowing adjustment of handles in height and sidewise.



(This full Electrotypic Copyrighted 1901.)

It expands by means of our entirely new expander, which at the same time is exceedingly simple, but very strong and quick. By means of this device the Cultivator can be expanded instantly, or reduced from 23 to 12 inches by a single move, without loosening any bolts. By putting bolts in outside holes of expander it can be expanded to 27 inches, a width greater than ordinary cultivators.

The depth is under perfect control by means of a new lever wheel, and the new patented depth regulator, which are moved instantly in unison by a single lever, making exact work, steadying the machine and relieving the operator.

It works like a charm. Quickly it can be changed to Fig. 2, cultivator reversed for hoeing and hilling; Fig. 3 used for furrowing; Fig. 4 as a plain cultivator without wheel; Fig. 5 as a cultivator for shallow plowing and cultivating.

For All of the above 5 are combined in Fig. 1, and we sell same for but \$4.90.

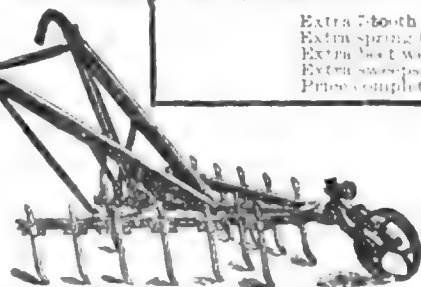
This great cultivator is a marvel of beauty and utility, and is a surprise as to the quickness and thoroughness of the work done therewith. Of course, in arranging same as a plain cultivator or for furrowing or for hoeing, it is not necessary to take off the expander or depth regulator. It is positively the greatest tool for the price on earth, and is a tool that other dealers would ask from \$7.50 to \$10.00 for, and after you once have the Salzer's Ideal Cultivator, you would not part with same for five times the cost if you could not get another one at once from Salzer.

Price of the tool shown in Figs. 1, 2, 3, 4 and 5, \$4.90.

Extra 5-tooth expander (Fig. 7), \$1.00 extra; with Fig. 1, \$5.90.
Extra spring tooth cultivator (Fig. 8), \$1.25 extra; with Fig. 1, \$6.00.
Extra best wicker attachment (Fig. 9), 50c; with Fig. 1, \$5.40.
Extra sweepers two 10 in. and one 12 in. (Fig. 10), 60c; with Fig. 1, \$5.50.
Price complete with all attachments, embodying Figs. 1 to 10, \$7.50.

Price, Figs. 1 to 5, composing the great Ideal Cultivator, \$4.90.

Price of this splendid tool, this marvel of utility, only \$3.90.



COMBINED HARROW AND CULTIVATOR.

Claimed by ten thousand farmers to whom we have sold, as the most magnificent—best tool on earth. By means of a lever attachment the Cultivator can instantly be changed to run narrow or wide, as the operator desires. Teeth can be used in four different positions. They are of steel, diamond shaped. It is a grand Harrow and Cultivator. It is a grand tool. When once on the farm you would not part with it for \$50.00. Now, you will talk just the same way if you purchase one of these tools. The price is so cheap that we hope you will not forgo the pleasure of having one on your farm. It is splendid for Corn, Tobacco, Cotton, Potatoes, etc. It thoroughly pulverizes. For close work it's A No. 1. Teeth can be quickly changed, reversed etc., making four changes—so you really have four different kinds of cultivators in this one.

Price of this Combination Harrow and Cultivator, with wheel and lever, only \$3.90.

KILL, EXTERMINATE OR DRIVE AWAY EVERY LIVING THING THAT IS OBNOXIOUS OR INJURIOUS TO YOURSELF, YOUR ANIMALS OR YOUR CROPS.

PRICE ONLY 50¢ BY USING THE
KILL QUICK Bug Exterminator.

SAVE YOUR CROPS

The Kill Quick Bug Exterminator.

More than \$100,000,000 worth of crops are destroyed in the United States each year by bugs, weeds and fungi. Now the greater portion of this loss can be saved to the farmers and gardeners if they would use our safe, cheap, simple, inexpensive, absolutely certain Kill Quick Bug Exterminator, instead of with the insect flies that we offer at a lower price.

Sells all night among the farmers and gardeners, and everywhere grows tremendous satisfaction. Just think of it! You can exterminate potatoes in two hours with six plants of water, while in the old way it would take you almost a day and a couple of barrels of water. Price, only 50¢; prepaid, 75¢.

Double Tube Sprayer.

Where Kill Quick shows one, this has two of tubes spraying.

Price, each, 75¢.

For 10¢

We mail our pamphlet, "Kill the Bugs," or we will send some free with every order for the Kill Quick Bug Exterminator, the Ideal Sprayer, Aquarius Pump, or Acme Powder Gun. This pamphlet gives full directions how to apply the Bug Kill, the Double Comfort, the Double Mixtura, Kerosene Emulsion, etc.

THE OLD WAY

AND WORK MUCH WASTE SMALL CROPS.

U. S. Bordeaux Mixture—It is a fact that among gardeners and farmers but one in twenty succeeds in making his own Bordeaux Mixture correctly and properly. Ours is made under chemical supervision, and is absolutely right. It is made to serve as an insecticide and fungicide; also a positive preventive against rot, blight, insects, etc. One gallon of our concentrated Bordeaux Mixture is strong enough to mix with from 50 to 100 gallons of water. Full directions found in our pamphlet "Kill the Bugs." Price: Qt., 35¢; 1 gal., 60¢; 5 gals., \$4.00.

Acme Powder Gun.

It handles all insecticides in the dry state, such as Paris Green, Hollobore, Persian Insect powder, etc. It is very effective in the destruction of potato bugs, flies, insects, currant worms and all like pests; uses but a small amount of poison. An allow is furnished to tilt the funnel for getting under leaves of plants, shrubs, etc. Price, only 40¢ each; 3 for \$2.50.

Sulphur Bellows First size, \$1.50.

Scollay's Sprinkler.

When once used you will wonder how you got along without it. For sprinkling plants, wash, etc., lasts a lifetime. Each, \$1.00; by mail, \$1.10.

Sheep Fertilizer.

Best, cleanest fertilizer for lawns and gardens; 100 pounds sufficient for lawn 10x50, or 200 pounds for garden same size.

By freight, 50 lbs., \$1.00; 100 lbs., \$1.05; 200 lbs., \$3.25.

Walker's Plant Food.

Most powerful plant food on earth. Made to force plants to bloom. See the rose bush, how full and fine. Price, 8-oz. pkg., 20¢. postpaid; 17-oz. pkg., 38¢, postpaid.

Ideal Sprayer.

At last we have what you have long been seeking to get, a cheap, effective, durable, A No. 1 sprayer; one that does its work well, and one that never gets out of order, no matter how much service it will throw a solid stream 75 feet, and for washing windows, and putting out flies, it cannot be beat, while for spraying trees, whitewashing barns, outhouses, etc., it is simply indispensable. The price is so low as to place it within reach of everybody. Each, \$3.00.

The Aquarius.

Capable of throwing 500 gallons per minute and forming a stream 50 feet high. Price, only \$5.50.

The Hill Potato Sprinkler.

A machine for which thousands of farmers have long looked one that is simple, effective, never out of order, easy to handle, and does its work exceptionally well. One man can sprinkle 10 acres in one day, and stumps in the field do not bother as he marches along, sprinkling two rows at a time, as shown in the illustration. The sprayer can easily be strapped on the shoulder. One or both of the sides can be used at once, as desired. They are made of galvanized iron and brass, will last a lifetime. Price, only \$3.00.

Knapsack Sprayer.

A splendid tool for spraying potatoes, cotton, vegetables, and vines, as it works by grasping the handle and pressing same. In this way water can be thrown any distance from 5 to 15 feet, as desired. It is a splendid tool, extremely low priced and holds 5 gals. of liquid. Price, each, \$2.50.

The "Auto-Spray" Automatic Sprayer.

A self-acting sprayer, invaluable to the market gardener and fruit culturist. Made of galvanized iron, copper and brass. With ordinary usage will last for years. When empty it weighs but 7 pounds, and has a capacity of 4 gallons. In a half minute the pump chamber can be made to compress sufficient air to discharge the entire contents. It will make a continuous spray for 10 minutes before emptying, and one charge will about spray 1000 sq. ft. of potatoes. The hose is 4 ply extra stout, with a nozzle made to regulate the flow from a fine cloud-like spray to a solid stream; thus it may also be used in washing windows, carriages and various other uses. Extension pipes for attaching to the hose for elevating the spray or stream may be had at an additional cost, 25 cents per length of 2 feet. 2 to 30 lengths are generally required for trees, vines, etc. Price of sprayer, with galvanized iron reservoir, \$3.75; with brass reservoir, \$5.25.

Utica Blizzard High Pressure Sprayer.

The handiest and easiest working sprayer made for spraying fruit trees, tobacco, potatoes, poultry houses, whitewash, etc. It sells at sight. Holds one gallon of mixture, and after pumping in a few strokes of air works continuously. Will throw a broad, spread mist-like spray. Also direct from the stop cock a coarse Bordeaux spray, ten to twelve feet high, and a straight stream much higher.

Utica Blizzard, No. 25, galvanized iron tanks, retail price, each, \$1.50; No. 30, brass tanks, retail price, each, \$2.00.

Fruit Grower's Favorite Sprayer.

A sprayer that will please you. 2 gal. steel, \$1.00; 2 gal. copper, \$1.50; 4 gal. steel, \$2.00; 4 gal. copper, \$3.00.

INSECT DESTROYERS.

We here offer very effective, quick acting preparations.

Pyrethrum.—Excellent for destroying worms on cabbage, etc. Package of 1 lb., 25¢; 1 oz. jar, 10¢; 1 lb., \$1.00.

Flour of Sulphur. For Mildew. Pkg., 4 oz., by mail, 10¢; 1 lb., by express, 30¢.

Paris Green and London Purple.—1 lb., 25¢.

Grape Dust.—The quickest preparation on earth for killing Mildew, Fungus, etc. Price, by express, in 5 and 10 lb. packages, 75¢ per lb.; 100 lbs., \$5.00; 1 lb., postpaid, 30¢.

Cattle Comfort, or Flybama.—A great preparation for keeping insects, flies, etc., from cows, oxen, etc. Price, qt., 50¢; per gal., \$1.50.

Copper Solution Ammoniated.—Splendid for Mildew, Blights, Rusts, etc. Price: Per qt., 40¢; per gal., \$1.50.

For Bed Bugs and Cockroaches.—Put up in 25¢, 50¢ and \$1.00 packages.

Whale-oil Soap.—Excellent for washing and spraying plants. Pkg., by mail, free, 30¢.

Tobacco Soap.—Good for destroying insects on plants, dogs, cats, etc. Pkg., by mail, 10¢.

Hammond's Slug-Shot.—For Potato Bugs, Cabbage Worms, Currant Worms, Fleas, Striped Bugs, etc., infesting vegetables. Price: In 5 and 10 lb. packages, 75¢ per lb.; 100 lbs., \$5.00; 1 lb., postpaid, 30¢.

1. SALZER'S GREAT CONSTELLATION SEEDER, CULTIVATOR, ETC., \$8.00.

Here's the greatest garden tool of the century. Nothing ever before offered comes up to it in utility, ease and perfection. It sows the seed, cultivates, rakes, plows, covers and takes care of the garden ever thereafter. It's almost human. It is really a most remarkable tool and can be used as shown in the illustrations hereunto appended, in the most manifold ways. You can use it as a single-wheel seeder or as a double-wheel seeder, as a furrower, or as a plow, or as a weed extirminator, or again as a rake, or as a fine cultivator, or as a hoe on both sides of the rows—in fact, in every shape, way or manner, that a cultivator or a hoe or a seeder can be used, this great Constellation answers with the most perfect workmanship imaginable.

In this great Constellation all of the errors of the old drills, such as the Planet Jr. and the Matthews and a dozen of others, have been overcome and new additions made, so that today this Salzer's New Universal Constellation is the only perfect tool imaginable.

SALZER'S GREAT CONSTELLATION!

SEEDERS, DRILLS, HOES, CULTIVATORS, RAKES, MARKERS, ETC. ETC. ALL FOR **\$8.00**

TEN TOOLS IN ONE \$8.00

AS A SEEDER ONLY

SOWING STRAIGHT AND MAKING NEW ROW

AS A FURROWER AND MARKER

AS A HILLER OR FURROW-CLOSER

HOEING BOTH SIDES OF THE ROW

As A WEED EXTERMINATOR

CULTIVATING THE ROWS BETWEEN

As A FINE CULTIVATOR

As A RAKE

As A PLOW NO. 11

The manufacturers of this magnificent machine, whose western headquarters and general agents we are, say of this wonderful tool: **IN THIS CONSTELLATION** is presented a sublime of the New Universal Garden Drill and the new Universal Wheel Hoe, Cultivator, Rake and Plow, for use either as a **ONE WHEEL OR TWO WHEEL** Seeder, Cultivator, Hoe, Plow, Rake, Marker.

Each implement is almost entirely separate from the other and the only parts used in each, the Wheels, Attachments and Handles are changed from one frame to the other by only two belts. For cultivating, a Cultivator frame, 1 pair Plows, 1 pair Narrow Cultivator Teeth, 1 Centre Cultivator Teeth. Attachments are shown detached. they consist of 1 pair Hoes, 1 pair Rakes, 1 pair Wide Cultivator Teeth, 1 pair Markers.

10 GREAT ADVANTAGES.

You have got 10 great advantages, yes 11, in buying this magnificent tool. You can use it as a seeder only or as a single-wheel seeder, sowing the row as straight as an arrow, or, if you wish to make a furrow, then instant you can change the machine to do this; or, if the furrow is to be closed, a moment's change will make it so; or, if you wish to plow deeply, use No. 11. or, if the garden is to be raked, use it as a rake. If you need a fine cultivator, here's your tool. If you want to straddle a row, nothing better can be found. If you wish to cultivate or hoe between the rows, this Great Constellation will do it, and then if you wish to extinguish every weed in your garden, here's the tool that will do it easier than any other that we know. In fact, this Great Constellation is a marvel of utility and ease and quickness and aptitude.

10 Machines in One, and All of Them Only \$8.00.

You get in reality 10 machines in one by buying Salzer's Great Constellation Drill. All these 10 tools above illustrated are yours for only \$8.00. Isn't that immense? Where can you find anything its equal? And then if you do wish, the plow (fig. 11) it will cost you but 75c extra, or the complete tool with fig. 11 costs you \$8.75. We know of no tool ever offered to the American gardener that will so captivate and please and at the same time be so profitable and useful and a great labor saver and do the work infinitely better than it can be done by another. We know of no tool on earth that can equal or approach Salzer's Great Constellation.

PRICE OF ABOVE 10 TOOLS IN ONE, ONLY \$8.00 (with No. 11, \$8.75).

P. 8.—Full catalogue description, showing the minutest details for working this magnificent tool, given with each order.

No. 2. Matthews Gem Garden Drill.

A splendid little Drill, sure to please. Price, only \$4.75.

The No. 2—only \$4.75.

No. 6. HILL DROPPING DRILL SEEDER.

Drops seed in hill. Each, \$7.00.

No. 3. Matthews New Universal Garden Drill.

It is a larger Drill than the Gem, does its work splendidly, perfectly, and without jarring or getting out of order. The flow of seed can be instantly stopped by means of the attachment shown on the handle. The index is right under your eye, while the hopper containing the seed is easily watched. Price, \$6.25.

Price, \$6.25.

Matthews New Universal Garden Drill, \$6.25

4. Matthews Double-Wheel Hoe, Cultivator and Rake.

This is positively the grandest Land Cultivator on earth. It can be used in all the most important and difficult work in the garden, and it can do all the work of the hoe, the cultivator, the rake, the plow, the seeder, the harrow, the hoe, or the scraper, to almost perfection and complete satisfaction. Any hill can run this and do good work. It is a No. 1 tool for both sides of the row at one passing, and the adjustment is so set to suit the width of crop to the Cultivator, keeping row midway between the wheels. No need of watching the teeth. This is a point no other tool has. The hoe blades can be set to turn up or down, and the attachment of the wonderful tool with the plow, the rake, the seeder, the harrow, the hoe, or the scraper, to almost perfection and complete satisfaction. Any hill can run this and do good work. Price, only \$5.00. A new tool for modernization.

MATTHEWS SINGLE WHEEL HOE. This is the Single-Wheel Hoe, with Hoe Blades only, no other attachments. Price, \$2.50.

MATTHEWS DOUBLE WHEEL HOE. With Hoe Blades only. Price, \$4.25.

MATTHEWS GARDEN PLOW. Plows deeply, splendid. Price \$1.00.

No. 5. THE MATTHEWS SINGLE WHEEL HOE, CULTIVATOR and RAKE has the following attachments: 1 pair Hoes, 5 Cultivator Teeth, 1 pair Plows, 1 pair Rakes and 1 Yim or Leaf Guard. It is a splendid tool.

Price, only \$4.25.

Price, only \$4.25.

Market Gardeners who buy over \$5.00 worth of Seeds get these Tools at wholesale prices, 75c.

CHEAP SEED DRILL, EUREKA.

Price, 80c; postpaid \$1.30.

It will sow and cover Beets, Cabbage, Carrots, Celery, Lettuce, Onions, Radishes, spinach, Turnips and all such seeds with the greatest regularity. The quality of work equals that done with the costly machines and is infinitely better and faster than hand work. It is not a toy, but a strong, practical machine. Of course, when you have a large garden, you will want our great Constellation Drill, but for a few vegetable beds the Eureka is superb.

HAVE YOU A KITCHEN GARDEN?

Don't try to do without this little planter another season. Your garden will smile appreciation all through the season if you use the Eureka.

HAVE YOU A HOT BED?

It is the only machine suited to sow in a hot bed. Sows up close to the sides in straight rows. Sows the smallest packet of seeds as well as a large bulk. Don't buy a similar machine that has the opening plow in front of the machine. You cannot get near the sides of a hot bed nor close up to the fence.

Special Premium.

Anybody sending in an order for \$4.00 worth of flower and vegetable seeds in packages, we will send 1 Eureka Garden Seed Drill as a premium. No discount is allowed either in seeds or cash on the \$4.00 order getting this Eureka Drill as a premium, and only seeds in 2c, 5c, 10c, 25c and 50c and ounce packages, and the seed calculations can be selected to entitle you to this premium. If Drill is to go by mail, add 50c postage.

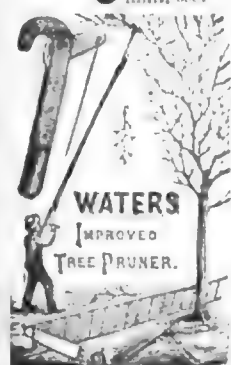
ACME SEED DRILL.**EUREKA.**

Well known little drill; similar to above. Price, by express, 95c; postpaid, 95c, or given as a premium with a \$3.00 order for seeds in packages and by the ounce, but does not include seeds or tools by weight or measure—only seeds in packages.

Buttonhole Bouquet Holders. Each by mail, 10c.

TRANS-PLANTING TROWELS.

Each, 45c, by mail, 60c.

**GARDEN LINE REELS—60c; postpaid, 85c.**

TREE PRUNER.

8-foot pole, 75c; 10-foot pole, \$1.00.

KNIVES.

Budding—With ivory point, 50c.

Pruning—No. 1, 75c; No. 2, 65c; stag handle, extra large pruning, \$1.25.

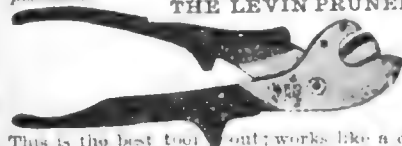
Asparagus—45c.

SCUFFLE HOES.

Very effective; 6-inch, 30c; 7-inch, 40c; 9-inch, 50c; 10-inch, 75c.

High Grade Pruning Shears. No. 1, 75c; No. 2, \$1.00, postpaid.

For vineyard and other pruning. **THE LEVIN PRUNER.**



This is the best tool out; works like a charm, and is very cheap at that. No. A, each, 75c; No. B, 100c.

Strong Spring Pruning Shears.

A splendid shear. Does excellent work.

No. 1, 45c each; No. 2, 70c each.

TROWELS—Fine Garden Trowels, strong, durable. Each, 10c; postpaid, 15c.

THE AVERY TRANSPLANTER—Plants removed by it rarely wilt, even though transplanted during scorching heat. Large, two-hand size, \$2.

**GARDEN TOOLS**

Ladies' favorite: 4 pieces, 75c; by mail, 90c.

THE LA CROSSE CORN SHELLER.

\$1.00

A boy or man, with one hour's practice, can shell a bushel of corn in 15 minutes. It is a magnificent machine throughout. We have never known one to get out of order. In addition to that, it is sold at an exceedingly low price to place it within reach of everybody.

We know of no sheller at twice the price that we would rather have than the La Crosse.

Each, \$1.00

CYCLONE CORN SHELLER.

It's cheap, simple, of service. Within 10 minutes a boy or man can shell a bushel of corn in 4 minutes.

Each, \$1.25

THE BALL BEARING SHELLER.

The latest improvement in corn shellers. Each, \$1.50. Price, \$1.00.

POSTHOLE AUGER.

Its adjustable cutting machine cuts the diameter of stumps and will make a posthole for any size fence post. Each, 50c; 3 for \$2.50.

ROUND POST-HOLE DIGGER.

Thousand sold annually. Price only 65c.

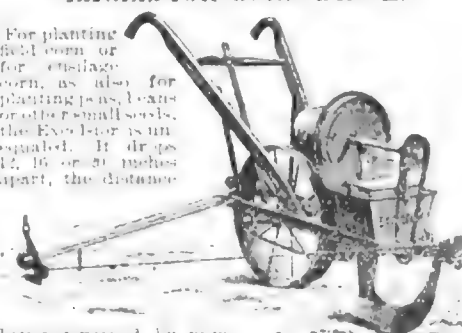
**WARE-HOUSE TRUCK.**

These small trucks are known that it needs no description.

Every farmer or wall want one, as the price is so very low.

EXCELSIOR CORN DRILL.

For planting field corn or for ensilage corn, as also for planting peas, beans or other small seeds, the Excelsior is unequalled. It drops 12, 16 or 20 inches apart, the distance



being governed by man. It is of holes in seed plate. The lower for drawing in seed out of gear, near the operating it can be changed without stopping horse. All wearing parts are large and true; there is no complicated machinery about the drill. The Fertilizer Distributor is simple and positive, need no gears to get out of order, there are no slides or wheels to get out of order. It is the most complete and perfect drill made. Price, Drill alone, \$9.00. Price, Drill and fertilizer attachment, \$12.00.

THE IDEAL CORN PLANTER.**Ideal Corn Planter.**

The best cheap Corn Planter on earth. Each, 75c; 3 for \$2.00.



Ideal, 75c.

FAMILY**POPCORN SHELLER.**

A gem, a beauty, just the thing for the housewife and for the school. It is a perfect little sheller, sweet corn, etc. Shells 1 bushel in 10 minutes. Price, postpaid, 75c.

CORN HOOK Price, only 50c; postpaid, 75c.

**LANG'S WEEDER.**

It is very conveniently used, and fits the hand so comfortably that the fingers are entirely free for any other necessary work. Not price, 25c; postpaid, 35c.

Excelsior Weeder, Each, 50c; by mail, 60c.



The Very Best. By mail, 40c.

TURF EDGER.

With pole, 75c.

THE HANDY HAMMER.

Wrench, nail and wire puller and wire sphere, 29 inches long, weight 14 lbs., made at the best nail-making shop, the most convenient tool ever invented. The claw is pointed to pull fence staples or spring keys. The nail puller device is in front. The wrench is under the claw, and the wire puller at the end of the handle makes a neat splice, saves wire, avoids injury to the hands in splicing the barbed wire. Price, 40c; postpaid, 60c.

The Lusher Vegetable Slicer and Cabbage Cutter.

With six knives. A magnificent tool. It cannot be too strongly recommended. It is made of the best material, turned over to the best workmen. Always carries a keen edge, with that in mind. It is a No. 1 for slicing large and small cabbages, cucumbers, melons, etc. Six slices are cut with every stroke of the handle, and in a minute enough can be prepared for a large family. It is years since we have found a tool so efficient, so smart, a labor-saver, and of such great merit. Price, 75c; postpaid, 1.00.

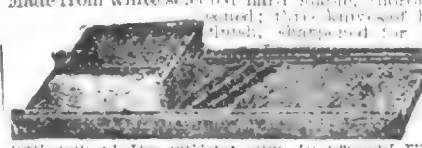
**LIGHTNING PRUNING SAW.**

It is provided with the handle for attaching to a tree with a screw or bolt to be in cutting higher than the hand. The lightning teeth are used for the larger limbs, while the fine teeth are used for cutting the small limbs and twigs.

Price, 18-inch, \$1.00; 20-inch, 1.25.

Kraut Cutter.

Made from white selected hard maple, thoroughly seasoned; three knives of high grade steel, sharpened for immediate use. The wheel is made of blue iron, and is mounted on a roller. The adjustment is easy, and the machine is a most excellent cutter for family use in making kraut, also for cutting various kinds of vegetables. No. 1 size, 8x10, weight 7 lbs., \$1.75; No. 2 size, 9x10, weight 11 lbs., \$1.00; No. 3, 12x10, \$3.00.



GRIST AND BONE MILLS.

Salzer's Warranted Family Grist Mill.



No one appreciates the value of this little mill more than the poor man of the West and South, and the farming community generally who live at some distance from the custom grist mill. If you own one of these mills, you can convert at times fresh grain into flour and corn meal, fresh hominy, split peas, cracked wheat, buckwheat or better still—on fact, anything that is ground at a custom mill, excepting fine bolted family flour. It will pay, because you require but a small quantity of meal at a time and want it fresh. Grinds 20 lbs. fine meal per hour. The shaft is made of steel, and every mill is warranted to work as represented. Weight, 40 lbs. Price \$4.00. Burrs per set, 65c.

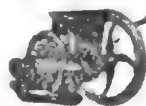
Adams Green Bone Cutter.

Length, 18 inches; diameter, 4 inches; capacity, 125 cubic inches; no gear box; full ball bearing; shipping weight 100 pounds. Claimed by poultrymen and others to be the best hand-power green bone cutter made. Price, No. 1, but \$9.25.

Adams No. 2 has a capacity of 75 cubic inches, weighs 50 pounds, is unmounted with balance wheel, and costs but \$6.75; with crank, \$9.25.



Dry Bone Mill.



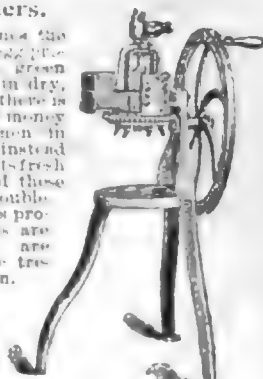
The greatest mill to state is to grind dry bones. It is unequalled for grinding oyster shells, bones, etc. for poultry. Excellent in every respect for dry bones; and then it's clean as dirt. Each 4.00.

Mann's Green Bone Cutters.



No. 5 B,
\$7.50.

There is ten times the nourishment in green bones as there is in dry, and for this reason there is ten times as much money made by poultrymen in feeding green bones instead of dry. This mill cuts fresh bones and meat, and these fed to chickens double the number of eggs produced. These mills are perfectly reliable, are cheap and will give tremendous satisfaction.



No. 7, \$11.50

PRICES.

No. 1 C. Crank Mill, weight 30 lbs. Special price.....	\$5.75
No. 5 B. (Balance Wheel, weight 55 lbs. Special price.....	7.50
No. 5 BM. Balance Wheel, mounted, weight 80 lbs. Special price.....	\$10.00
No. 7. (Balance Wheel, mounted, weight 107 lbs. Special price.....	11.50
No. 9. Balance Wheel, mounted, weight 103 lbs. Special price.....	17.00

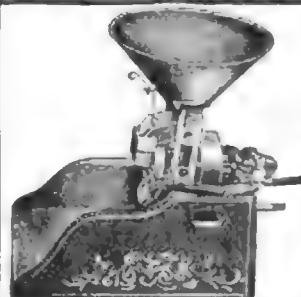
Salzer's Great Diamond Pony Mill.

Price only \$15.50.

The Diamond Pony Mill geared for horse power has been a special favorite among farmers and feeders where it has had an immense sale for the past ten years. It is especially adapted for use with our 2 horse power,



THE DIAMOND PONY MILL AND OUR GREAT 2-HORSE POWER AT WORK.



DIAMOND PONY MILL, Price, \$15.50.

although it may be used with four or six horses. It is geared for direct attachment to the running rod and is speeded with a 12-inch spur wheel and a 12-inch pinion. The balance wheel is turned down on the face so it can be used as a driving pulley for corn sheller or feed enter. We also furnish a 12-inch drive pulley on the lower tumbling rod shaft of the mill for the purpose of running a corn sheller when the speed would be too high to run from the upper shaft balance wheel. The capacity of this mill, with 2-horse power, is from 12 to 15 bushels per hour; with 4-horse power, 15 to 20 bushels; with 6-horse power, 20 to 30 bushels.

This mill is furnished with our automatic end shake feed trough and an adjustable and flexible spring lever with burrs. It is built in first-class shape; it is strong and durable, and there have been sold more of this style mill for 2-horse outfits than any other mill in the United States. It is a general favorite. The price now comes within the reach of all. John A. Salzer Seed Co. guarantee this mill to be strong, durable, and one of the very best mills made. You will surely like it.

Price each, with 3 sets of 8-inch burrs, \$15.50, net. Price burrs alone, \$1.25. The Diamond Pony Mill and 2-Horse Power, to one address, \$38.00.

Duplex Grist Mill and Corn Sheller.



Duplex Mounted, \$7.40.

Where the Corn Sheller and family Grist Mill are both required, we heartily recommend this little machine. It works like a charm.

Price, not mounted on stand, weight 50 pounds, \$5.00; price, mounted, weight 105 pounds, \$7.40. One set of extra burrs, 65c.

The Triplex Mill.

This mill shells corn, grinds grain, crushes dry bones, oyster shells, etc. It is splendid in every respect, and many hundreds of them are sold annually. Price, mounted on stand like the Duplex, weight 112 pounds, \$8.75; not mounted, weight 95 pounds, \$6.15. Extra set of burrs, 75c.

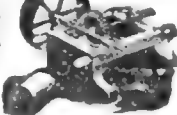
Our Great 2-Horse Power.

Weight 700 lbs. This is the greatest horse-power in forty-five states, and all the territories thrown in; besides, it is perfect in every respect; strong, very light running, even gait; has given wonderful satisfaction the world over. Every farmer purchasing one of these will be delighted with same.

Price of two horse power, 700 lbs., \$24.50
Price of four horse power, 1,000 lbs., \$34.50
Price of six horse power, 1,100 lbs., \$39.00
Price of eight horse power 1,400 lbs., \$50.00

Bevel Geared Jack.

Weight, 150 lbs. Claimed by those who have used same to be the very best gear in the country. The price is ridiculously low. For 2 to three horse light Bevel Geared Jack, \$6.50.



Straight Geared Jack.

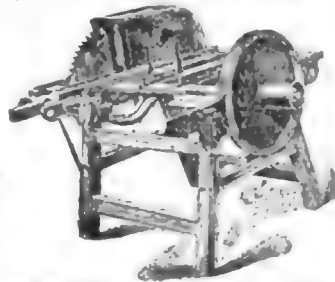
Extremely popular. Price, Heavy Bevel or Straight Geared Jack, \$8.00.

Diamond Tilted Table Saw Frame.

This saw frame weighs 300 lbs. It is made by one of the very best manufacturing establishments in the country. Can be operated by horse power, steam power, wind or water power; speeded from 1,000 to 1,500 revolutions per minute. It is the grandest thing out. Price, only \$10.00. With extension for poles, \$1.50 extra.

Diamond Pole Saw Frame.—A splendid table saw for long or cord wood. Each, \$18.75.

Sliding Table Saw Frame.—Easy running; splendid for cutting circulars.



Diamond Sliding Table Saw Frame, Price, \$17.50.

Diamond No. 8 Mill.

A wonderful grinder. Weight, 275 pounds. It is perfect in every respect. With a 4-horse power speeded at 600 revolutions per minute, the capacity is from 15 to 20 bushels per hour; at 1,000 revolutions per minute, 25 bushels per hour. This has our guarantee, and we are positive will give satisfaction. The price is dirt cheap.

Price, No. 8, with three sets of 8-inch burrs, \$24.50.

Price of burrs alone, per set, \$1.25.

No. 7, one size smaller than No. 8. Price, \$22.00.

No. 9, grinds 15 bu. per hour. Price, \$17.00.

Diamond Double King, grinds 40 to 60 bushels per hour. Price, \$42.00.

Write for illustrated circulars on Grist Mills.



DIAMOND NO. 8 MILL.

The Osage Jr. Corn and Cob Mill.

A grand mill; weight, 525 pounds, does its work to perfection. Farmers go wild over it. Capacity 8 to 12 bushels per hour.

Price, only \$15.00.

One set of extra burrs, \$3.50.

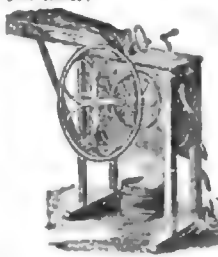


THE OSAGE JR., \$15.00

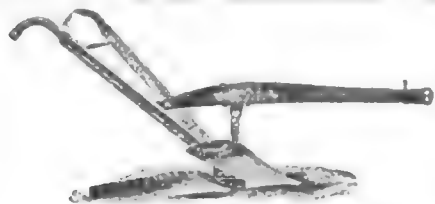
Diamond Two-Hole No. 30 Corn Sheller.

The greatest Corn Sheller on earth, that is what dozens of farmers write. Sure to please. Capacity 30 to 40 bushels per day. Works well with our two-horse power. Price with fan table and pulley, \$11.50.

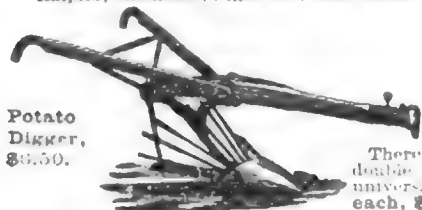
Diamond One-Hole No. 20 Corn Sheller. Price, with table and fan, \$6.50.



DIAMOND NO. 30 CORN SHELLER \$11.50



Empire, one-horse, 7-inch cut, wood beam.



Potato Digger, \$8.50.

Empire One-Horse Pony Steel Plows.

With steel standard and cap, sloping land-side, and adjustable slip wheel, wood beam, cut 7 inches, does superior work everywhere. No special purchase plow. Price, \$10.00. No. A. O., same as above, cut 5 inches. Price, \$3.00.

Potato Digger.

A great labor-saver, works quickly, is never out of repair, and pleases everybody. No trouble to dig 500 bushels per day. It is cheap and effective. Get one for the boys and make the digging of potatoes the fun of the farm work.

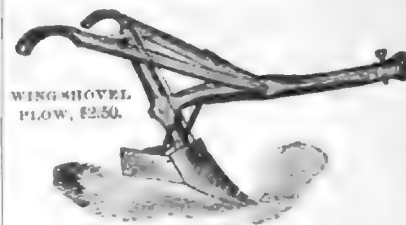
You will like it. The price is very low. Price, only \$8.50.

Heavy Malta Plow.

There is a great demand for this double Shovel Plow, and it gives universal satisfaction. Price, each, \$2.40.



WING SHOVEL PLOW.



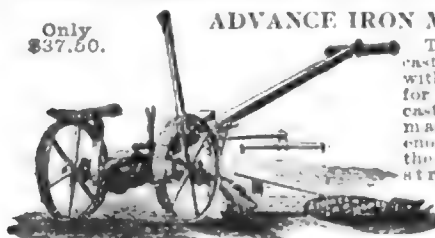
WING SHOVEL PLOW, \$2.50.

Just the thing the farmer wants for hilling Potatoes, etc. Cannot get along without it. When you once use it, you will say "How did I get along without it?" It will largely increase your crops.

Price, only \$2.50.

ADVANCE CHILLED PLOWS.

The factory of these great plows sold out. We have a few left. We are selling below cost. If interested in a heavier plow than the Empire, please write us. We can save you money.



Only \$37.50.

ADVANCE IRON MOWER.

The frame is cast in one piece, with the bearing for the shafting cast on it and made heavy enough to secure the requisite strength and stiffness to fully guard against breakage.

The gears are the fewest in number possible, and are completely covered, so that at all times they are protected from dust and dirt, and will never wear out if properly oiled.

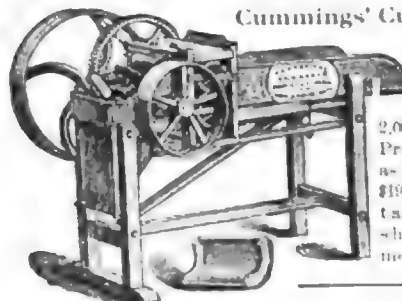
The pitman is attached to the knife by a ball and socket, so that all wear can be taken up. The cutter bar is "all right," and provision for taking up all wear of the knives is made. Steel guard plates are used, which can be ground without being removed from the guards. The pitman lines up with the knives. No side draft. It's a great beauty.

Cheap as dirt; durable as granite. Price, only \$37.50.

The Advance Balance-Dump Drop-Tooth Rake.

Is made of the highest grade of steel, has wrought iron wheel spindles and then is stiffened by a truss rod which prevents any sagging. Being a perfect lock lever which can be operated with great ease, a boy's weight will nearly dump it, while the teeth cannot rise except when required to dump. Combination pole and hubs. Price: 20 teeth, with wood wheels, \$14.00; steel wheels, \$14.75. Price: 24 teeth, with wood wheels, \$15.50; steel wheels, \$16.25.

Cummings' Cutter No. 2.

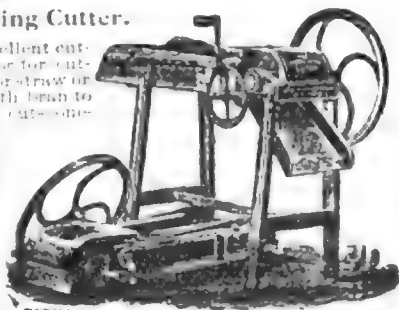


Weight 300 lbs. Speed 400 revolutions per minute; capacity 2,000 lbs. per hour; Price, for hand, \$10; as power machine, \$19.00; crusher attachment, \$12.50; shredder attachment, \$19.50 extra.

The Kokosing Cutter.

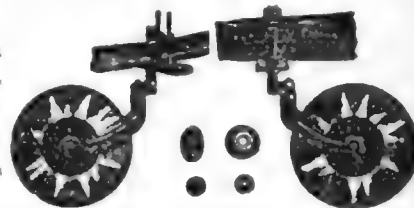
This is an excellent cutter for corn stalks or straw or mixing same with manure to feed cattle. It cuts one-half inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths.

Price, each, \$10.00.



Rolling Coulter, \$3.00.

This wonderful invention is warranted not to get loose or wear out in the hub as long as the blade lasts from 5 to 25 years. It is absolutely impossible for this machine to get out of order, and it can be used with any plow made. Each, \$3.00.



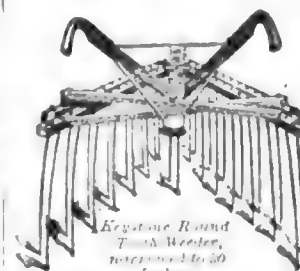
THE GENUINE FAMOUS BOSS HARROW.

The greatest Harrow in the world. That's what our customers say. It is certainly the cheapest and best Harrow that we have ever seen. It is well and strongly made. The bars are 2x3, and the axles 2x4, of the very best seasoned oak. The teeth are one-half inch square steel, with dagger points. Each tooth cuts its own way.

The two horse harrow consists of center section and two end sections. The four horse consists of all the sections shown above. It is the most popular, cheapest harrow that we know of, and we heartily recommend same. It is used on our farms to our complete satisfaction.

2-horse harrow, 38 teeth, cuts 13 feet wide, weight 190 pounds, \$4.50
3 " " 102 " " " 240 " 6.25
4 " " 150 " " " 300 " 11.00

KEYSTONE ADJUSTABLE WEEDER.



Keystone Round Tooth Weeder, expanded to 30 inches.
Price, only \$8.00.

KEYSTONE WALKING WEEDER.

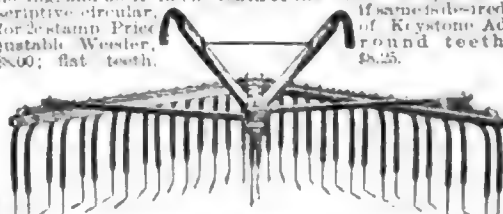
Price, only \$14.75.

The Walking Weeder, 12 feet wide, with 57 teeth, which cut through 2 1/2 inches, weighing 170 pounds, immensely popular.



Keystone Walking 12-Foot Weeder.
Price, only \$14.75.

Shallow and frequent weeding or cultivation has rapidly grown in favor the past few years among the progressive farmers and trucksters, and is strongly endorsed by the most prominent authorities on agriculture. This frequent cultivation provides a mulch of fine earth that holds and absorbs moisture. The sale of weeders has reached proportions far exceeding expectations. The Keystone Adjustable is a weeder that has proved itself immeasurably popular. It is the up-to-date adjustable weeder. The depth of cut is regulated by the wheel in front. It will not clog. Weeds no longer be a pest to anyone. The Keystone Weeders will kill them off as rapidly and as effectively as hoeing, and do it in one-tenth of the time. Complete descriptive circular, for 2-cent stamp. Price, adjustable weeder, \$8.00; flat teeth, \$8.25.



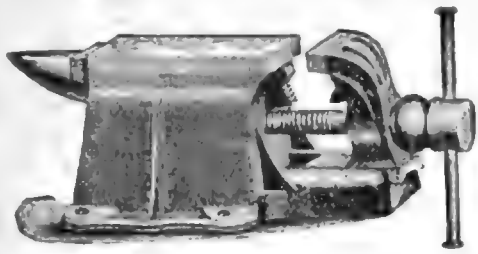
Keystone Adjustable Weeder, Flat Tooth; Expanded to 7 1/2 Feet.
Price, only \$4.25.

GENTLEMAN'S TOOLS, \$3.10.

A box of 17 useful tools made by a firm of excellent reputation. We feel sure that these tools will please.

Only \$3.10.



Combined Anvil, Vice and Pipe Holder.

Greatest tool for the farmer out. It's worth money for every farmer, as mending and repairing always cost money. Made of cast iron, with hardened, polished face. Size, 12x7½ in. Size of screw, ¾ in. Jaws open 1½ in. The pipe jaws are a valuable feature. A handy tool for repairing. Price, only \$2.50.

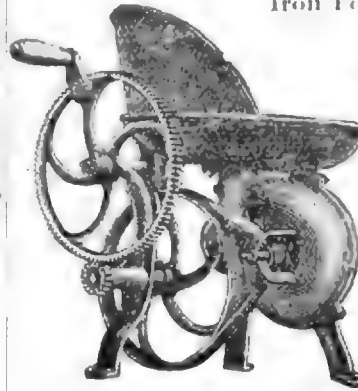
A 50-pound Anvil and Vice, price, \$6.00.

The Farmers' Forge.

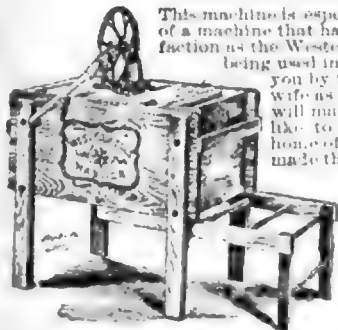
Here is just the thing, Mr. Farmer, that you have been looking for—a popular, durable, cheap, always ready, warranted, safe, perfect farmers' forge. The hearth is 12 feet square by 12 inches deep, and is proof. The blower is 1½ horsepower.



Everything about this forge is a No. 1 and will surely please you. The weight is 1,000 pounds. Price, each, only \$5.00.

Iron Forge \$6.00.

This Forge is especially for our use. It is 15 inches high to top of bowl bowl, 11 inches in diameter. Weight 45 lbs. We guarantee it the lightest running, strongest blast, and the best forge made for the purpose. With heat 1½ in. iron in 5 minutes. Price, each, \$6.00.

WESTERN STAR WASHER, \$2.75.

This machine is especially manufactured for us, and we do not know of a machine that has had such a run and has given such entire satisfaction as the Western Star Washer. It is the only machine that is being used in the Salzer family. The machine will be sent you by freight. It is a splendid machine to give to your wife as a present, as it is a wonderful labor saver and will make washing day one of delight. Now, we would like to see this machine on every farm and in every home of our customers, and for this reason we have made the price remarkably low.

Price, only \$2.75; with Daisy Wringer, \$4.00.

DAISY WRINGER.

Of this Wringer there are over 1,000,000 in use. Roller, 10x12½ inches. \$1.65.

OUR FAVORITE WRINGER.

This is a high priced Wringer, but of course a better one. You will like it. Price, \$2.40.

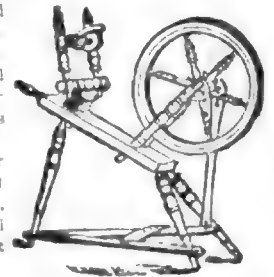
GERMAN SPINNING WHEEL.

Price, only \$3.25.

You would be surprised if we told you how many thousands of Spinning Wheels are annually purchased. They come so handy and are so good and great a money saver that scarcely a farm house is without one now.

This is a splendid machine for spinning flax and wool. It is perfect in every respect, made of hard wood, solid, and well built, it is cheap and will give immense satisfaction. Just the wheel our good mothers used.

Price, \$3.25. Extra Wool Cards, each, 15c. per pair; 70c. postpaid. Extra Spools, 30c. each, postpaid.

**Salzer's 25 Year Warranty on the 20th Century Sewing Machine.**

In the design of Salzer's 20th CENTURY every latest improvement and up-to-date feature is embodied, and also all the machine is particularly simple, thus insuring ease of running and great durability, rendering it almost impossible for the machine to get out of order. In quality of material used, accuracy of workmanship, and fitting and perfection of finish, we claim that Salzer's 20th CENTURY machine is without an equal.

The motion of the shuttle and of the feed is taken directly from an eccentric on the main shaft, thus insuring the working of these two most important parts in absolutely correct relation with each other.

The machine makes what is known as the double lock stitch, the two threads being interlocked in the center of the goods, forming a stitch which appears the same on both sides. The upper thread is run directly from the speed to the eye of the needle, without passing through any hole until the needles are reached.

THE FEED is the double four motion type, extending on both sides of the needle; it is absolutely positive in its action, being in no wise dependent upon springs, which springs are such a fruitful source of trouble and annoyance with the average sewing machine. Salzer's 20th CENTURY feed always starts promptly from the needle on a long or short stitch or with any kind of goods and cannot fail to take a full stroke at every stitch. No feature of sewing machine construction has a more vital bearing upon the quality of the work the machine will do than the feed motion.

THE LENGTH OF THE STITCH is regulated by a thumb screw on the upright portion of the arm directly in front of the operator. The range of adjustment includes the very longest and very shortest stitches, and a convenient stitch indicator enables the operator to readily set the machine to any length of stitch desired.

THE TAKE UP is entirely automatic, controlling the thread perfectly on all grades of work. No change of adjustment is ever required at this point.

THE TENSION on both threads is very easily controlled. In its practical working it has all the merit ordinarily claimed for an automatic tension. The tension liberator is of a new and exceedingly simple design, and it enables the operator to remove the work from the machine at any time without danger of breaking or bending the needle.

THE NEEDLE BAR is round, accurately finished and thoroughly hardened. This round form of bar insures absolutely uniform wear at all points, and perfect lubrication throughout.

THE NEEDLE is straight and is self-setting. It has a large shank and short blade, the strongest form to make. It is held with latest patented form of needle clamp.

THE SHUTTLE is cylindrical in shape, made from the finest steel, thoroughly hardened, and highly polished; it carries a very large bobbin and is perfectly self-threading.

THE AUTOMATIC BOBBIN WINDER attached to the machine is absolutely positive in its action, and with it a bobbin can be wound almost as easily as a spool of thread. This device is entirely free from all springs.

THE ARM of the machine is large size, very strong and well proportioned, with an exceptionally large clearance underneath, enabling the operator to easily handle the most bulky work.

THE HAND WHEEL of Salzer's 20th CENTURY SEWING MACHINE is of a patented form; with it the bobbin may be wound without running the working parts of the machine; consequently it is not necessary to remove any work which may be in the machine at the time, neither is it even necessary to hold the machine for this purpose.

Bent Woodwork, Regular Finish, Furnished in Oak or Walnut. Manufacturer's price, \$40; Salzer's price only \$16.50.

THE ATTACHMENTS supplied with this machine without extra charge are of the very latest design, perfectly interchangeable, and are made throughout of steel, put together with rivets and nickel and polished. These attachments are entirely free from brass or other soft metal and from soldered joints, such as are ordinarily to be found in such parts. The set consists of Butler, Tucker, Bender, Grander Foot, Shoring Slide Plate, four Hemmers of assorted widths, Quilter, Thread Cutter, Hammer and Feller.

THE ACCESSORIES furnished with each machine include twelve Needles assorted size Bobbins, Oil Can filled with oil, large and small Screwdrivers, Sewing Guide, Guide Screw, Certificate of Warranty good for ten years, and an elaborately illustrated instruction book.

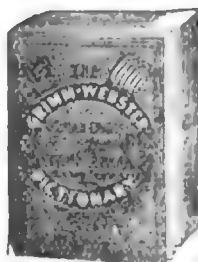
THE STAND, THE CABINET WORK and all parts subject to wear are made in the most approved manner and of the very best material.

PRICE OF SALZER'S 20th CENTURY SEWING MACHINE. Instead of asking \$35.00 to \$50.00, as agents do for this superior machine, we offer: Salzer's 20th Century, with 7 drawers, for \$16.50; Salzer's 20th Century, with 5 drawers, for \$15.00; Salzer's 20th Century, with 3 drawers, for \$13.50.

Salzer's 20th Century Sewing Machine with Drop Head Stand, \$1.00 higher for each machine.

BOOKS!

WE FURNISH THE FOLLOWING BOOKS POSTPAID.



The GRIMM-WEBSTER German-English and English-German Dictionary.

4000 words defined in both languages, two complete books in one, compiled by many authorities from the works of the greatest philologists in German and English-German Brevier and Noah Webster in his only production of the highest standard, an educational necessity, a great and indispensable book of inestimable value for all classes and conditions. Price, 10c. postpaid. English-German dictionary, same price. Plant Breeding, by Bailey \$1.00 Spraying for Fruit20 Gardening for Young and Old 1.00

Salzer's Pamphlet on Grass Culture \$0.10
Salzer's Kill the Bugs 10
Insects and How to Destroy Them 20
Salzer's Culture Instructions 25
Market Gardening and Farm Notes 1.00
Money in the Garden 1.00
Mushrooms, How to Grow Them 1.00
Salzer's Mushroom Culture 30
Aparages Culture 50
Cider for Fruit 50
Sweet Potato Culture 50
Peanut Plant: Its Cultivation, Jones 50
The A B C of Potato Culture 50
Tobacco Culture: Full Practical Details 25
New Onion Culture, Gruber 50

Broom Corn and Broom \$0.50
Fuller's Small Fruit Culturist 1.00
Fuller's Grape Culturist 1.50
A B C of Bee Culture, a splendid Work 1.25
An Egg Farm, Steadward 1.00
Profits in Poultry 1.00
Silos, Ensilage and Silage 50
Strawberry Culturist 25
Canning and Preserving 40
Harris on the Pig 1.50
The Fruit Garden, Barry 2.00
Grasses, Fodder Crops, Frost Shaw 1.00
Green's Vegetable Gardening 1.25
Diseases of Horses and Cattle 1.75



Victor Meat Tenderer.

No person willfully lays touch meat. Hard to tell what it is until after it is cooked. The Victor remedies all this; use it on all meat, there is but one result—Tender Meat. Price, 25c. postpaid.

Enterprise Meat Chopper.

The demand for meat and food choppers having increased to such a large extent within the past year, we have decided to add to our line some of the best of different makes.

The Enterprise No. 1, chops 1 lb. per min. \$1.75
No. 4, " " " " " 2.75
No. 5, " " " " " 3.00
No. 10, " " " " " 3.25

Enterprise Nos. 5 and 10 are heavier, more standard built and should last two lifetimes for housewife and daughter.

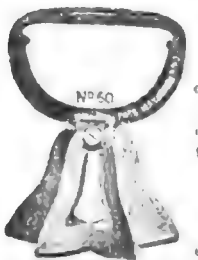
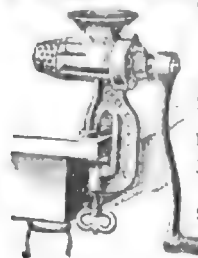
No. 5 is for ordinary family, and No. 10 for large family.

Extra plates for No. 5, \$1.00; for No. 10, \$1.50.

Universal Meat Chopper or Food Cutter No. 1, very popular 1.75

Surprise Meat Chopper 1.25

Descriptive Circular on application.



A Sensible Chopping or Mining Knife.

Strong, simple, cheap, durable, easy to clean; works perfectly, easy to sharpen.

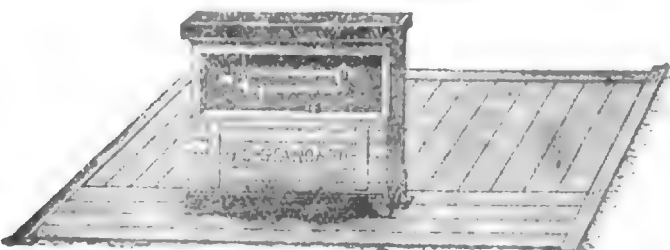
It does times times the work of the old chopping knife. It will tender, beef steak by cutting the fibers and not bruising it. Price, 25c. postpaid.

Quick Cut Mincing Knife.

A splendid, durable, ground knife for mincing meats, etc. Each, 10c. postpaid.

Our Great U. S. Standard Farm Scale.

Four-Ton, 8 x 14. Costs \$34.00.



Every well known farmer nowadays puts this Farm Scale. They are accurate and save a great deal of time. One really cannot get along without them. On small farms the 7 x 14 is the most mostly used; on larger farms use the 8 x 14. This scale has Salzer's warranty, and that's good enough.

PRICE.

8-ton Scale, size 7 x 14, only \$24.00
4-ton Scale, size 5 x 14, only \$14.00
6-ton Scale, size 8 x 14, only \$24.00

Family Scale.



The best Scale on earth for the low price. Weighs 1/2 ounce to 240 pounds. Price, \$2.75.



Steel Baskets.

We have a lot of Steel Baskets we wish to close out and offer them at the following ridiculously low prices. We hope you will take advantage of this almost "give away" price.

Galvanized, 1 bushel, price 48c
Galvanized, 1/2 " " " " " 38c
Jalvanized, 1 " " " " " 14c
Jalvanized, 1/2 " " " " " 50c

The "MARSHALL PROCESS" Brown Wick is Universally Popular.

Burns evenly. Never forms crust. Never spatters. Never creaks. Never clogs. Never "smokes." Requires little trimming. Is a non-conductor. Prevents overheating. Burns out freely. Perfectly odorless. Slow combustion. Highest illumination. Strong white light. Improves oversight. Saves the temper. Makes home bright. Lasts a lifetime. Beats old style, out of date white wicks two to one.

Made in all sizes for all Lamps and Heaters.

No. 0, wide 3/4 in. Price per sample lot of 5 lbs. per doz. \$3c. No. 1, wide 1 in. Price per sample lot of 5 lbs. per doz. \$4c. No. 2, wide 1 1/4 in. Price per sample lot of 5 lbs. per doz. \$5c. No. 3, wide 1 1/2 in. Price per sample lot of 5 lbs. per doz. \$6c.

9 CORDS IN 10 HOURS



BY ONE MAN, with the FOLDING SAWING MACHINE. It saws down trees. Folds like a pocket knife. Saws any kind of timber on any kind of ground. One man can saw MORE timber with it than 2 men in any other way, and do it EASIER, 127,000 in use.

Price, No. 1, with 3 1/2 ft. Saw, \$15.00.

"Out O' Sight" Mouse and Rat Traps.

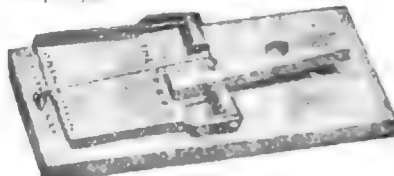
Here is a secret. The John A. Salzer Seed Co. warrants this mouse and rat trap to catch fat, hungry, well-fed—in fact, any kind of mice and rats, as quick as you can set the trap. It is simply immense.

Price, No. 1, for mice, 10c. each; 3 for 25c; 6 for \$1.12 for 75c. Postage paid.

Price, No. 2, for rats, 15c. each; 6 for 75c; 12 for \$1.25. Postage on each, 8c.

"Out O' Sight" Mole Traps.

Just as effective as the mouse trap. It's cheap, good and strong. Each, 75c. postpaid.



Twelve cents each; 4 for 35c; 6 for 45c. Postage on each, 6c.

The Eli Mouse Trap.

Something new. Equal, and by many thought superior, to "Out O' Sight." Just the thing to catch mice by wholesale—a regular wholesale mouse killer. You will like it!

Price, No. 1, set 3 for 25c; 6 for 45c; 12 for 65c. postpaid.

The Eli Rat Trap

The Gopher Trap.

It is simple, but effective; it is cheap, but sure to kill, and catches them by the dozen.

Each, 25c. postpaid; 3 for \$1.00.

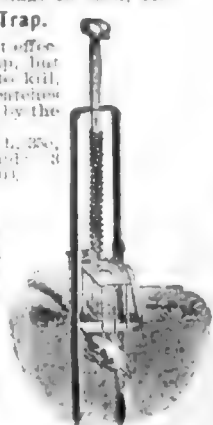


Olmstead Mole Trap.

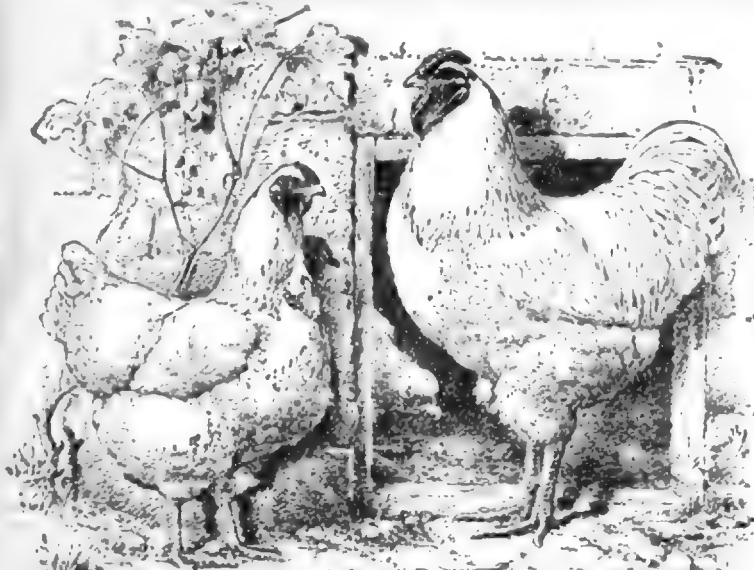
This is the only perfect Mole Trap that we have ever found. Its construction is simple, and its workings are very effective, as it catches the mole every time. Full directions regarding same with each machine sold. Each, \$1.25; 3 for \$3.00.

The Reddick Mole Trap.

A great invention at a very low price. No mole can pass under this splendid trap and live! Price, each, 75c; 3 for \$2.00.



THE REDDICK.

**SALZER'S WHITE PLUMOUTH ROCKS.**

No doubt at the head of the Poultry yards, the world over, now stands the unrivalled, unapproachable, beautiful White Plymouth Rocks.

For years we have spared neither time nor expense in experimenting on different breeds of Chickens, with a view of cataloguing the variety we considered most profitable for our farmer friends.

The White Plymouth Rock is without question the Fowl for you. We guarantee that you will like them. They are excellent layers and for the table cannot be beat.

If you have a flock of mongrel Chickens, we would advise you to get rid of them and buy a thoroughbred variety. It will pay you. They cost no more to feed and will give you much larger returns.

OUR PRICES:

Single birds (male) \$3.00; per pair, \$5.50; per trio, \$7.50.

Eggs, for hatching, \$1.75 per setting of 12; \$3.25 per 30.

We guarantee all eggs fresh and true to name.

Salzer's Magic Crushed Shells.

It would take 10 volumes larger than this catalogue to tell you the merits and excellencies of Salzer's Magic Crushed Shell. It is the greatest egg producer and health producer, and is almost worth its weight in gold for lots and lots of fine poultry and rich eggs. So well is it a La Crosse county funder, W. G. Marston, pleased with this shell that he says as follows: "Absolutely the best egg producer on earth. I have tried every crushed shell obtainable from near and far, but none begin to touch yours in quality and richness and far reaching properties. Three pounds of yours seemingly go as far as five pounds of any other."

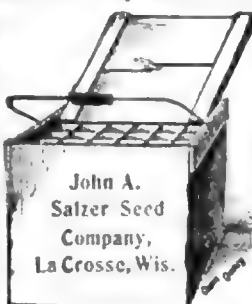
Now, these are strong words from a connoisseur, from a man that knows what he is talking about, and we know that you will agree to such and every word of the same after having tested it.

Price, 25 lb. bag, \$5; 50 lb. bag, \$9; 100 lb. bag, \$17; 200 lb. bag, \$31.25; 500 lb. bag, \$73.50; 1,000 lbs., \$140; 2,000 lbs., \$280. Special price in carload lots of 30,000 lbs.

Farmer's Egg Carrier, Only 50 Cents.

Convenient and light, being adjustable, fitting inside the case and arranged with a neat automatic lock, enables one to lock it at any point. It is a well established fact, that by turning the eggs frequently, you can keep the eggs from concealing or setting; hence eggs may be kept fresh and palatable a long time with the use of this carrier.

Price, each, holding 12 dozen eggs, 50c.

**Magic Poultry Food.**

Salzer's Magic Poultry Food is the best, cheapest and most economical Poultry Food on the market to-day. It is most highly concentrated, and unequalled as an egg-producer and promoter of growth. One tablespoonful contains more strength, as well as health and egg-producing power, than three or four spoonfuls of other makes. To keep your flock in a strong, healthy condition, feed a little but once a day. Other foods require two or three feedings a day to bring about the same results. A trial order will convince you that the Magic is the best poultry food made.

Price: Large packages, 50c; by mail, 50c; 10 lbs., \$1.75; 25 lbs., \$3.00; 100 lbs., \$10.00.



Lightning Lice-Killing Machine will give you more and better poultry, lots and lots of eggs, with less feed and expense.

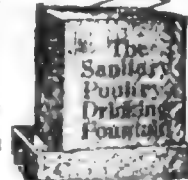
Price, Each:

No. 1. Pigeons, Chickens, etc. \$2.50
No. 2. Size usually used. 4.00
No. 3. For Turkeys, Geese, etc. 4.00
1/2 pound Lice Powder with each order.

**The Sanitary Poultry****Drinking Fountain.**

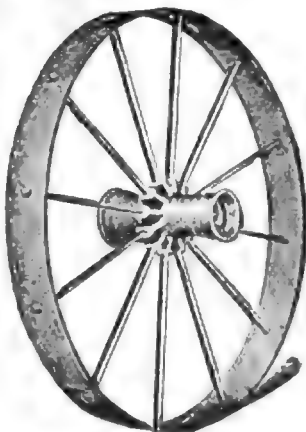
The finest thing on earth for furnishing pure water for poultry, chickens, ducks.

Price, 1 gallon, 45c; 2 gallons, 75c.

**Imperial Egg Food.****Trade Mark.**

The finest food in the world to make hens lay and cure the many ills that fowl flesh is heir to.

1 lb., 45c; by mail, 50c; by freight, 10 lbs., \$2.75; 100 lbs., \$20.00.

Metal Truck Wheels.

These wheels are very often desired to put onto old wagons or trucks you may have at home. These are steel wheels, light, of great strength and durable. We will send illustration for measurement of wheels on application.

Price, per 4 wheels (front wheels) 30 inches, rear wheels 34 inches..... \$13.50

Price, per 4 wheels (front wheels) 34 inches, rear wheels 38 inches..... 14.50

Root Cutter.

A great many hundred of these are sold annually. They do their work well and save their cost in a week's feeding; they are splendid in every respect. A boy can cut 50 bushels in an hour.

Price, each, \$6.00; weight about 80 lbs.

**The Profit Farm Boiler.**

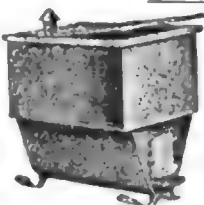
This is not the cheapest farm boiler, but it is certainly the best, as it can be handled with great readiness and ease, as shown, to put out the water, etc. It heats quickly and is either for coal or wood.

A 25-gallon boiler for either coal or wood costs \$16.50. A 45-gallon boiler, \$24.50.

**Farmer's Handy Feed Cooker, \$9.00.**

We sell quantities of them. They are fine. A No. 1, however, of our always reliable feed cooker, will give immediate satisfaction.

A 25 gal. Cooker costs \$9.00
A 50 " " " 11.00
A 100 " " " 17.75

**Steel Feed Cooker.**

Furnace and kettle, 30 gals. Each, \$8.50.

The Ideal Tank Heater.

Burns wood, coal or coke. Heats quickly and finely. Each, \$4.00.

**Medical Eggs.**

Great for warding off Lice, Insects, etc.

Each, 10c; postpaid, 12c; 6 for 50c, or postpaid, 60c; 12 for 1.00; postpaid, 1.15.

Salzer's La Crosse Bolster Springs.**500,000 SOLD.**

There is nothing better. You want it. Why rattle your bones, and those of your loved ones on a hard, springless wagon, when for a few dollars you get a spring fit for a king to ride on!

Try one of the simplest, yet greatest inventions of the age. It is just the thing to haul milk to the dairy, straw, corn, fruits and vegetable box to market, or in fact anything. It is worth its weight in gold for comfort. It is economy to use them once, and never again require repair.

When ordering give width between stakes of wagon.

No. 1, capacity 1,000 lbs. costs \$3.50
No. 2, " " " 4.00
No. 3, " " " 4.50
No. 4, " " " 5.00
No. 5, " " " 5.50
No. 6, " " " 6.00

Post No. 1 and 2 are the best for use on road.

Rivet Punch.

This little machine will save much time and money for the farmer and every man in working harness than anything on the market. Price, by express or freight, can not be mailed.

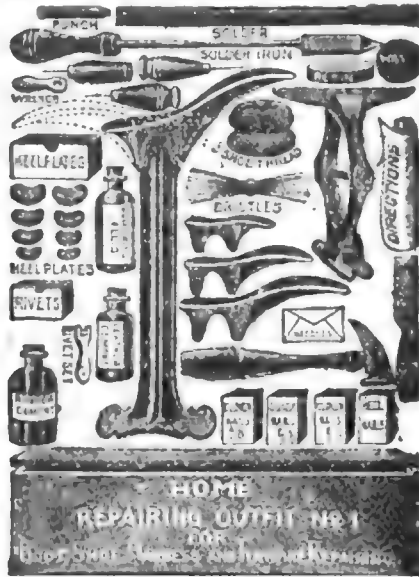
of this Rivet Punch, with box of 50 assorted rivets, the Dewey Rivet Punch, "Loaded," postpaid, 65c.

75c. Rivets. The Rivet Punch, with box of 50 assorted rivets, in a box, 15c, postpaid.



Salzer's Home Repair Outfit No. 1, for only \$1.35.

There is no item in this catalogue which has given to the citizen and farmer such tremendous satisfaction as Salzer's Home Repair Outfit. It's the greatest collection of tools ever offered; if purchased singly would cost \$5.00, and all this big lot of fine repair tools, etc., we sell for \$1.35. We have these manufactured for us in lots of 2000 Home Repair Outfits at so low a price. From over the whole world orders come from farmers, millers, shoemakers, teachers, bankers, carpenters, hatters, etc., without number, of sets of all occupations—indeed, everyone orders these great time and money savers! You will like these outfits.



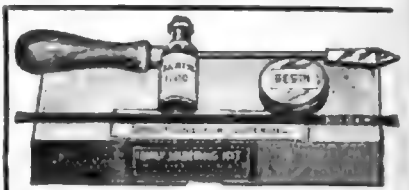
Complete Outfit of Tools for Boot, Shoe, Rubber, Harness and Tinware Repairing, only \$1.35.

- CONTENTS:**
- 1 Iron Last for Men's Work.
 - 1 Iron Last for Boys' Work.
 - 1 Iron Last for Women's Work.
 - 1 Iron Last for Children's Work.
 - 1 Iron Stand for Lasts.
 - 1 Shoe Hammer.
 - 1 Bar Resin.
 - 1 Peg Axl Handle.
 - 1 Wrench for Peg Axl Handle.
 - 1 Sewing Axl Handle.
 - 1 Stabbing Axl Handle.
 - 1 Stabbing Axl.
 - 1 Bottle Leather Cement.
 - 1 Bottle Rubber Cement.
 - 1 Patch Bristles.
 - 1 Ball Shoe Thread.
 - 1 Ball Shoe Wax.
 - 1 Package Clinch Nails, 4 inch.
 - 1 Package Clinch Nails, 3 inch.
 - 1 Package Clinch Nails, 2 inch.
 - 1 Package Hesi Nails.
 - 4 Pairs Hosiery, assorted sizes.
 - 6 Harness Needles.
 - 1 Harness and Sew Clamp.
 - 1 Box Slotted Rivets, assorted sizes.
 - 1 Rivet Set for same.
 - 1 Harness and Belt Punch.
 - 1 Soldering Iron, ready for use.
 - 1 Handle for same.
 - 1 Bottle Soldering Fluid.
 - 1 Copy Directions for Half-soling, etc.
 - 1 Copy Directions for Soldering.

Weight of No. 1, 20 lbs.

When once you have this great Home Repair Outfit, you will wonder all day long how in all the world you got along without it. It's a positive necessity.

ALL OF ABOVE ONLY \$1.35.



The "Family" Soldering Kit, 25c, Prepaid 40c, Contains the Following Articles:

- 1 Soldering Iron.
 - 1 Handle for Soldering Iron.
 - 1 Bar Solder.
 - 1 Bottle Soldering Fluid.
 - 1 Box Resin.
 - 1 Copy Directions for Soldering.
- Only 25c. Prepaid, 40c.

Price, 25c each Set; prepaid, 40c.

Household Harness Mender, \$1.20.

Splendid thing for the repair of harness, etc. The outfit contains:

- 1 Wooden Lever Sewing Clamp.
- 1 Sewing Axl Haft with Diamond Axl Blade.
- 1 Saddle's Round Punch.
- 1 Rivet Set.
- 1 2oz. Ball shoe Thread, No. 10.
- 1 Ball Wax.
- 1 Paper of 25 Harness Needles.
- 1 Package Copper Rivets and Burrs, assorted No. 10.

Price, only \$1.20.

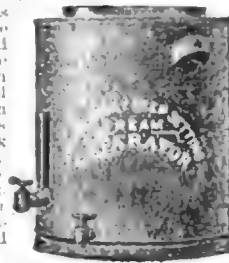
Home Repair Outfit for \$1.35.

Greatest Tool combination of the age. Saves time, labor and money. Worth its weight almost in gold. Price only \$1.35.

The 20th Century Deep-Setting Cream Separator.

Many people prefer a process for separating cream from the milk so they can have undisturbed milk for table use. The above separator meets this demand in every respect. The milk is all in one vessel, no skimming in pans or crocks and is easily kept clean. Sweet milk can be drawn from the Separator at any time without disturbing the cream. We know you will appreciate this Separator should you wish to use this variety. Satisfaction guaranteed or money will be refunded.

Price:	Copper.	Aln.
No. 1, 3 gal. 1 to 2 cows	\$8.25	\$6.50
No. 2, 5 " 2 to 3 "	7.00	6.00
No. 3, 8 " 4 to 5 "	7.50	6.50
No. 4, 12 " 6 to 8 "	8.75	7.50



Cream Tester.

The poor cow must go. Here is the greatest invention of the age, an instrument that will test milk correctly and will save its cost a thousand times. By use of this tester you see what food products the best results, etc.

Price, 25c; postpaid, 30c.

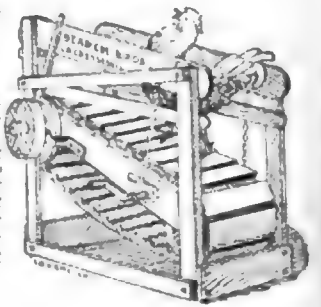


Butter Worker.

Everybody having a few cows needs a butter worker. This is a splendid one. We have two sizes. No. 1 weighs 20 lbs.; price, \$3.50. No. 2 weighs 40 lbs.; price, \$5.50.

Dog and Sheep Power.

This illustrates our great light running dog and sheep power for churning butter, running cream separators, etc. Very strongly made.



Price, each. No. 1, \$13.00. No. 2, for 2 dogs, \$16.00.

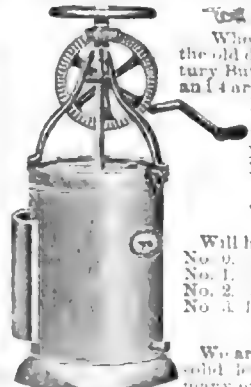
20th Century Automatic Cream Separator.

One of the greatest inventions of the age. It would take sixty days to copy the hearty, earnest, emphatic testimonials reserved during 1902 on this separator.

75,000 of this remarkable Cream Separator sold in 1902 and 1903. Just the thing that farmers who keep from 1 to 10 milk cows have been looking for. It is a Separator that we do not see how they can get along without; indeed, when once used they would not part with it for fifty times the cost. It separates the cream from the milk in from 30 minutes to one hour and leaves much less than 1 percent butter fat on the milk, which is really as good as the very best Separator, costing fifty times as much.



20th Century Separator



20th Century Churn

20th Century Butter Churn.

When we were boys how often did we have to "work the old dash churn." Now all is different. The 20th Century Butter Maker is a real joy, a pleasure—fun! Nos. 3 and 4 are sizes for an average farm.

No. 1, 3 gallons to churn 2 gallons	\$3.00
No. 2, 5 gallons to churn 3 gallons	3.50
No. 3, 8 gallons to churn 4 gallons	4.00
No. 4, 10 gallons to churn 5 gallons	4.50
No. 5, 11 gallons to churn 6 gallons	5.50

Above in Granite Ware, \$1.00 each extra

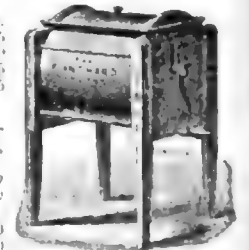
The Great Lightning Churn.

Will hold.	Will churn.	Price.
No. 1, 4 gallons.	2 gallons	\$1.75
No. 2, 6 gallons.	3 gallons	2.00
No. 3, 8 gallons.	4 gallons	2.25
No. 4, 10 gallons.	5 gallons	2.75

Blanchard Churn.

We are in love with this Churn. It stands on four solid legs, just the right height, and contains many, many excellent qualities. It will surely please you.

No. 1, 2 gallons of cream	\$3.50
No. 2, 4 gallons of cream	4.00
No. 3, 6 gallons of cream	4.50
No. 4, 8 gallons of cream	5.00
No. 5, 10 gallons of cream	5.50



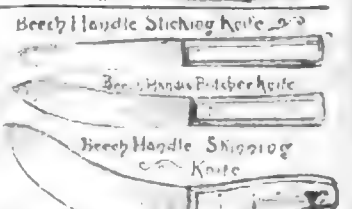
Farmers' Butcher Knives.

Such Butcher Knives, such Skinning and Skinning Knives, such Bone Knives, needed during butchering time on every farm, on a farm.

Quintessence A. N. 1 for the three knives, postpaid, 1.00.

Pocket Knives.

We are offering our stock of splendid Pocket Knives. We have no but Truets and arrow bag a bargain and good a knife you get of us for 25c and 50c each.



Economy Kitchen Set.

The Economy Kitchen Set is a complete, popular, well-upholstered set of kitchen furniture. It includes a large Kitchen Knife, a large Kitchen Knife, and a large Kitchen Knife.

Price, 10c. to 1.00. The Economy Set, with wooden handle, is also available. Postpaid, 1.00.



THE SALZER LAWN GRASS SEED.

It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as well as when away from home in other towns, do we find people spending from \$10.00 to \$25.00 sodding a lot, when 50c to \$1.00 worth of Lawn Grass Seed would do the work—would do it better and give a thicker sward and a greater growth than any soil you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than Salzer's Superior Lawn Grass Mixture. It not only does well in the North, but it does well in the East, West, South, and anywhere and everywhere, and makes lawns, golf links, tennis courts, etc., as soft as velvet and green as emerald all summer. The Salzer Superior Lawn Grass Seed will form a close, thick turf in

6 WEEKS' TIME

with no tendency to stool or grow in clumps. It roots deeply and withstands severe droughts without turning brown, maintaining its beautiful deep green color throughout the season. We have made the formation of permanent lawns a study for years, and the finest lawns in this country to-day were obtained by using the Salzer Lawn Grass Seed, which is composed of various grasses that grow and flourish during different months of the year, so that a rich, deep green, velvety lawn is constantly maintained, rivaling the famous lawns of Old England.

If people only knew how comparatively easy it is to make a lawn with the Salzer Lawn Grass Seed, the days of using sod, with all the attendant expense, would soon be over.

Not even fine trees and beautiful flowers add as much beauty to the home surroundings as does a fine, velvety lawn. To secure a fine, close, even sward, it is absolutely necessary to use proper grasses. Good, deep, rich color and turfy, compact habit, stooling out well from the bottom, and they must be able to stand the sun as well, and a considerable amount of drought, without injury. We have a mixture of grasses that meets all these requirements. We have sold it in every State and Territory in the United States, and it has given entire satisfaction in every location. It grows quickly, making a fine green sward in a few weeks. A whole season's drought will not kill out this grass. It may dry and burn as brown as possible, yet the first good rain will immediately bring it up green and velvety.

120,000 PLEASSED CUSTOMERS.

We doubt whether there is a seed firm in the United States who has supplied as many private lawns and country estates as the JOHN A. SALZER SEED CO. There is a reason for this. We live in the great growing district of the middle West. Seeds that we produce are hardy, vigorous and almost everlasting in quality. They will do equally as well sown on a lawn on the Atlantic or the Pacific coasts; in the extreme heat of the South, or the vigorous climate of the cold North. Everywhere, where tried and tested, Salzer's Superior Lawn Grass Seeds have been in every case superior to seeds grown in the East. It is really surprising how quickly Salzer's Superior Lawn Grass makes a magnificent and enduring lawn, and it is done so quickly and so cheaply that no one need to forego the exquisite pleasure of having "a setting of emerald velvet" about his home during the coming summer.

THE SALZER SUPERIOR LAWN GRASS SEED is, relatively speaking, the cheapest seed offered, because, while the lawn grass mixtures of many other seedsmen will not average over 14 lbs. to the bushel, this weighs from 20 to 21 lbs. per measured bushel.

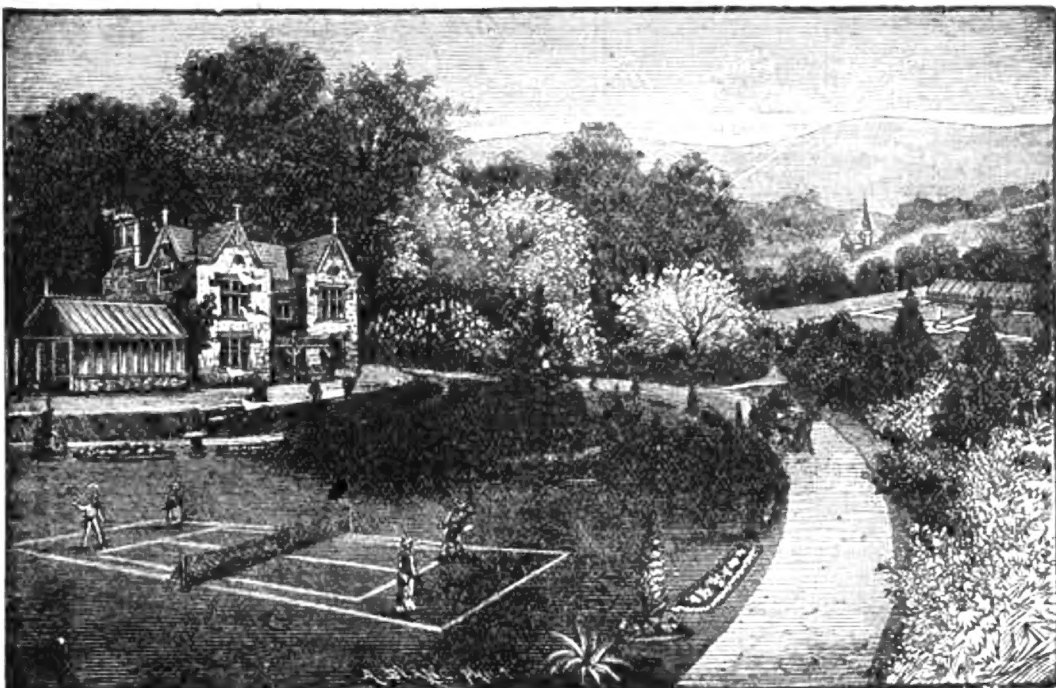
THE QUANTITY REQUIRED.

(We furnish it in large or small quantities, to suit the pretentious lawn or the modest dooryard plot.)

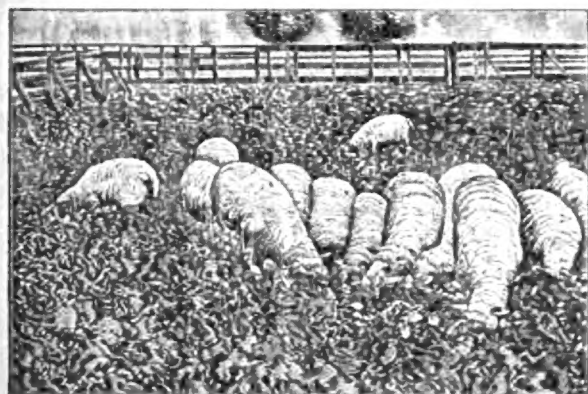
The quantity required for making new lawns is 50 pounds per acre; or for renovating old lawns, 20 to 30 pounds. For a plot 15x20, or 300 square feet, 1 quart is required for new, or 1 pint for renovating old lawns.

PRICE OF SALZER'S SUPERIOR LAWN GRASS SEED.

Pint, 15c; qt., 25c; 2 qts., 45c; 4 qts., 85c, postpaid; by express, qt., 20c; 2 qts., 35c; 4 qts., 60c; 5 lbs., \$1.00; 14 lbs., \$2.25; 20 lbs., \$3.00; 50 lbs., \$7.00; 100 lbs., \$13.50.



More than 120,000 Lawns and country places have been sown within the past five years to Salzer's Superior Lawn Grass Seed. Of these 120,000 Lawn Grass customers, we have as yet the very first complaint to hear. Everybody is delighted and expresses himself surprised at the vigor and healthfulness of the fine, thick, velvety lawn, obtained in but a few weeks' time.



Oh, My! Don't that Rape taste good!

WE ARE NEAR THE END.

But two more pages and this Catalogue is done, and it goes into your hands, dear patron, and we hope you will receive same kindly, and give us, as you have in the past, a generous share of your orders. But before we close, we wish to urge upon you the great advantage of planting a few acres of the following great specialties:

Salzer's Dwarf Victoria Rape.	Salzer's Thousand Headed Kale.
Salzer's Great Annual Teosinte.	Salzer's Wonderful Billion Dollar Grass.
Salzer's World Wonder Speltz.	Salzer's U. S. Dept. Macaroni Wheat.
Salzer's Superior Sand Vetch.	Salzer's Giant Incarnat Clover.
Salzer's Bromus Inermis.	Salzer's 20th Century Oats.
Salzer's Golden Gate Corn.	Salzer's Superior Fodder Corn.

The above are only a few of our great specialties in the farm seed line. Each and every page of our Catalogue is replete and full of choice, rare things, that we believe will pay you to give a thorough trial. We hope that you will do so, and trust that the season of 1903 will bring you great joy and prosperity.

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ON EARTH.

Cream
Cream Soda

20c. 3 Pkgs. 50-

THE \$5,000,000 TOMATO.

for full description see
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